

MTD Sales  
371.23 L

Brand Share %  
22.39 %

Information:

MTD : 01-09-2026 To 25-09-2026

\* Branch where in Brand Share % is less than Overall Company's Brand Share **22.39 %** are only listed below

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Stab-HA  | 104.09      | 85.86 %       |
| Inverter | 70.71       | 100.00 %      |
| W.Heater | 70.47       | 42.82 %       |
| Air-Cool | 49.16       | 45.48 %       |
| Stab-HA2 | 30.68       | 70.84 %       |
| Stab-AV  | 22.12       | 71.88 %       |
| Fan      | 20.22       | 7.23 %        |
| In-Stove | 1.86        | 2.32 %        |
| Mixie    | 0.93        | 0.22 %        |
| Gas-Stov | 0.92        | 0.28 %        |
| R.Heater | 0.08        | 82.41 %       |
| Total    | 371.23      | 22.39 %       |

| Sales Zone    | MTD Sales L | Brand Share % |
|---------------|-------------|---------------|
| CHENNAI-01    | 47.72       | 24.79 %       |
| CHENNAI-02    | 40.08       | 29.80 %       |
| SOUTH-03      | 38.24       | 20.32 %       |
| TRICHY-01     | 37.25       | 22.90 %       |
| SOUTH-01      | 34.72       | 14.30 %       |
| TIRUPATI-01   | 28.27       | 28.26 %       |
| KL-NORTH      | 24.85       | 35.05 %       |
| SOUTH ARCOT   | 23.38       | 24.38 %       |
| NORTH ARCOT   | 20.50       | 20.91 %       |
| VIJAYAWADA-01 | 19.21       | 24.48 %       |
| WEST-02       | 18.93       | 17.76 %       |
| WEST-01       | 17.35       | 18.96 %       |
| WEST-03       | 9.71        | 16.58 %       |
| KL-SOUTH      | 9.48        | 29.64 %       |
| KL-CENTRAL    | 1.34        | 30.06 %       |
| HYDERABAD-01  | 0.20        | 19.63 %       |
| Total         | 371.23      | 22.39 %       |

## CHENNAI-01

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Stab-HA  | 22.84       | 92.89 %       |
| W.Heater | 10.14       | 35.39 %       |
| Inverter | 5.65        | 100.00 %      |
| Stab-HA2 | 5.29        | 97.66 %       |
| Stab-AV  | 2.28        | 87.38 %       |
| Fan      | 1.52        | 5.16 %        |
| Total    | 47.72       | 24.79 %       |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| CH49     | 2.06        | 16.96 %       |
| GUD1     | 1.93        | 20.70 %       |
| CH14     | 1.86        | 21.54 %       |
| CH16     | 1.86        | 15.50 %       |
| CH07     | 1.85        | 21.12 %       |
| CH28     | 1.73        | 19.81 %       |
| CH30     | 1.18        | 20.91 %       |
| CH39     | 0.68        | 14.01 %       |
| CH29     | 0.31        | 14.22 %       |
| CZWH     | 0.11        | 5.13 %        |
| CH40     | 0.03        | 18.13 %       |
| Total    | 47.72       | 24.79 %       |

CHENNAI-02

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Stab-HA  | 16.56       | 87.68 %       |
| W.Heater | 5.89        | 36.28 %       |
| Inverter | 5.59        | 100.00 %      |
| Air-Cool | 5.18        | 59.13 %       |
| Stab-HA2 | 4.15        | 94.50 %       |
| Stab-AV  | 2.07        | 76.77 %       |
| Fan      | 0.65        | 3.32 %        |
| Total    | 40.08       | 29.80 %       |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| CH18     | 2.07        | 20.80 %       |
| CH43     | 1.06        | 19.53 %       |
| CH06     | 0.84        | 20.35 %       |
| CH33     | 0.83        | 20.11 %       |
| CH34     | 0.81        | 13.79 %       |
| CH12     | 0.78        | 19.16 %       |
| CH27     | 0.58        | 19.57 %       |
| CH20     | 0.54        | 11.87 %       |
| CH17     | 0.41        | 9.12 %        |
| CH36     | 0.40        | 15.83 %       |
| CH46     | 0.36        | 16.22 %       |
| CH44     | 0.36        | 14.48 %       |
| CH41     | 0.21        | 9.11 %        |
| CH01     | 0.13        | 22.10 %       |
| CH32     | 0.05        | 7.88 %        |
| Total    | 40.08       | 29.80 %       |

**SOUTH-03**

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Stab-HA  | 14.16       | 91.74 %       |
| W.Heater | 6.26        | 43.16 %       |
| Stab-HA2 | 4.75        | 53.34 %       |
| Fan      | 4.26        | 9.64 %        |
| Inverter | 3.62        | 100.00 %      |
| Stab-AV  | 3.26        | 48.66 %       |
| Air-Cool | 1.94        | 31.37 %       |
| Total    | 38.24       | 20.32 %       |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| MDU1     | 2.81        | 18.10 %       |
| DGL1     | 2.36        | 18.01 %       |
| TEN2     | 1.20        | 21.22 %       |
| TPT1     | 1.12        | 18.03 %       |
| ATG1     | 1.03        | 22.01 %       |
| TMM1     | 0.98        | 14.78 %       |
| MDU3     | 0.97        | 20.40 %       |
| KKD3     | 0.95        | 11.25 %       |
| MPA1     | 0.84        | 19.33 %       |
| DKI1     | 0.76        | 15.77 %       |
| MDU4     | 0.64        | 19.82 %       |
| PKM1     | 0.63        | 16.32 %       |
| BTU1     | 0.61        | 18.21 %       |
| MDU5     | 0.60        | 8.42 %        |
| CBM1     | 0.58        | 15.93 %       |
| SVG1     | 0.57        | 20.80 %       |
| TEN1     | 0.55        | 17.33 %       |
| ODM1     | 0.51        | 17.71 %       |
| KYK1     | 0.46        | 16.31 %       |
| DGL2     | 0.46        | 14.90 %       |
| USL1     | 0.42        | 16.75 %       |
| TDI1     | 0.41        | 13.33 %       |
| PNI1     | 0.37        | 12.68 %       |
| CMR1     | 0.33        | 14.58 %       |
| NKI1     | 0.33        | 7.61 %        |
| ADP1     | 0.26        | 7.87 %        |
| KPT1     | 0.25        | 9.49 %        |
| NTM1     | 0.19        | 8.59 %        |
| Total    | 38.24       | 20.32 %       |

# TRICHY-01

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Inverter | 19.48       | 100.00 %      |
| W.Heater | 7.27        | 41.89 %       |
| Stab-HA  | 4.47        | 67.83 %       |
| Fan      | 1.98        | 7.02 %        |
| Stab-AV  | 1.46        | 69.43 %       |
| Stab-HA2 | 1.30        | 40.38 %       |
| Air-Cool | 1.29        | 54.00 %       |
| Total    | 37.25       | 22.90 %       |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| TRY1     | 2.67        | 21.21 %       |
| KUM1     | 2.05        | 20.94 %       |
| TNJ1     | 1.35        | 20.19 %       |
| KIK1     | 1.25        | 16.85 %       |
| PTK1     | 1.21        | 16.39 %       |
| PBR2     | 1.14        | 13.56 %       |
| TNJ2     | 1.06        | 14.70 %       |
| PDK2     | 0.96        | 18.34 %       |
| ORU1     | 0.68        | 20.07 %       |
| KRN1     | 0.55        | 19.67 %       |
| TRY4     | 0.48        | 9.85 %        |
| MDI1     | 0.44        | 8.49 %        |
| TRY3     | 0.43        | 11.80 %       |
| MSI1     | 0.41        | 19.45 %       |
| TRY2     | 0.10        | 12.11 %       |
| Total    | 37.25       | 22.90 %       |

# SOUTH-01

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Stab-HA  | 9.80        | 76.05 %       |
| Inverter | 7.89        | 100.00 %      |
| W.Heater | 5.76        | 36.01 %       |
| Stab-HA2 | 3.99        | 56.89 %       |
| Fan      | 3.60        | 6.90 %        |
| Stab-AV  | 1.94        | 61.47 %       |
| Air-Cool | 1.74        | 20.67 %       |
| Total    | 34.72       | 14.30 %       |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| TUT1     | 4.34        | 14.90 %       |
| KVT1     | 2.78        | 14.78 %       |
| NGR1     | 1.86        | 16.43 %       |
| MAR1     | 1.78        | 21.32 %       |
| TVL1     | 1.40        | 10.18 %       |
| TKS2     | 1.37        | 12.50 %       |
| RND1     | 1.09        | 12.20 %       |
| RND2     | 1.08        | 11.30 %       |
| RPM1     | 1.03        | 15.74 %       |
| TUT2     | 0.86        | 14.47 %       |
| TCN1     | 0.81        | 10.38 %       |
| VNR2     | 0.79        | 9.34 %        |
| SVK1     | 0.72        | 14.54 %       |
| TKY1     | 0.72        | 16.67 %       |
| MMT1     | 0.72        | 18.54 %       |
| TYI1     | 0.71        | 16.90 %       |
| PKD1     | 0.70        | 21.19 %       |
| KSM1     | 0.70        | 17.74 %       |
| TKS1     | 0.68        | 7.48 %        |
| VLY1     | 0.65        | 9.32 %        |
| KYR1     | 0.62        | 13.03 %       |
| VKM1     | 0.51        | 13.03 %       |
| COL1     | 0.51        | 20.75 %       |
| ERL2     | 0.50        | 11.65 %       |
| STU2     | 0.48        | 15.33 %       |
| APK2     | 0.42        | 7.69 %        |
| KGL1     | 0.41        | 15.81 %       |
| SNL1     | 0.37        | 6.74 %        |
| PDI1     | 0.36        | 11.49 %       |
| ASM1     | 0.35        | 10.66 %       |
| UDN1     | 0.28        | 10.62 %       |
| SDI1     | 0.27        | 5.46 %        |
| ARM1     | 0.25        | 10.59 %       |
| SGT1     | 0.23        | 16.90 %       |
| WHTV     |             | 0.00 %        |
| Total    | 34.72       | 14.30 %       |

## TIRUPATI-01

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cool | 19.57       | 56.56 %       |
| W.Heater | 5.28        | 58.51 %       |
| Stab-HA  | 1.68        | 78.32 %       |
| Stab-AV  | 1.11        | 77.93 %       |
| Fan      | 0.50        | 6.24 %        |
| Stab-HA2 | 0.13        | 24.27 %       |
| Total    | 28.27       | 28.26 %       |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| TPY2     | 1.10        | 16.77 %       |
| KHT1     | 0.56        | 21.94 %       |
| KNL2     | 0.47        | 12.03 %       |
| PDT1     | 0.47        | 22.04 %       |
| KDA1     | 0.44        | 13.62 %       |
| BVL1     | 0.37        | 18.81 %       |
| PUT1     | 0.37        | 19.31 %       |
| KNL1     | 0.37        | 11.65 %       |
| ATP1     | 0.37        | 5.34 %        |
| PGR1     | 0.31        | 15.32 %       |
| NLR1     | 0.31        | 16.66 %       |
| KDR1     | 0.29        | 15.71 %       |
| TPY1     | 0.28        | 12.86 %       |
| PMR1     | 0.28        | 14.79 %       |
| KOU1     | 0.27        | 12.37 %       |
| VKI1     | 0.24        | 17.41 %       |
| KAR1     | 0.23        | 11.81 %       |
| SPE1     | 0.20        | 7.97 %        |
| DHN1     | 0.17        | 19.24 %       |
| TPI1     | 0.16        | 7.18 %        |
| PIL1     | 0.15        | 11.05 %       |
| GTL1     | 0.14        | 11.55 %       |
| RCY1     | 0.14        | 5.47 %        |
| GTY1     | 0.10        | 12.09 %       |
| RJP1     | 0.09        | 4.24 %        |
| NDL1     | 0.09        | 5.09 %        |
| MPL1     | 0.08        | 3.62 %        |
| KVL1     | 0.06        | 4.27 %        |
| ADI1     | 0.05        | 2.78 %        |
| NYP1     | 0.04        | 3.39 %        |
| Total    | 28.27       | 28.26 %       |

## KL-NORTH

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Inverter | 10.34       | 100.00 %      |
| Stab-HA  | 3.79        | 81.52 %       |
| W.Heater | 3.00        | 66.53 %       |
| Fan      | 2.24        | 16.27 %       |
| Stab-HA2 | 1.57        | 98.78 %       |
| In-Stove | 1.37        | 24.41 %       |
| Stab-AV  | 1.07        | 100.00 %      |
| Mixie    | 0.83        | 4.30 %        |
| Gas-Stov | 0.64        | 6.81 %        |
| Total    | 24.85       | 35.05 %       |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| KZSD     |             | 0.00 %        |
| Total    | 24.85       | 35.05 %       |

## SOUTH ARCOT

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Stab-HA  | 9.21        | 97.71 %       |
| Inverter | 6.24        | 100.00 %      |
| W.Heater | 3.40        | 30.21 %       |
| Stab-HA2 | 2.20        | 87.81 %       |
| Stab-AV  | 1.94        | 88.03 %       |
| Fan      | 0.38        | 2.60 %        |
| Total    | 23.38       | 24.38 %       |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| CDM1     | 1.05        | 18.49 %       |
| VCM2     | 0.49        | 11.96 %       |
| KKI2     | 0.47        | 8.48 %        |
| STP1     | 0.26        | 12.85 %       |
| VCM1     | 0.17        | 13.72 %       |
| WHUT     |             | 0.00 %        |
| Total    | 23.38       | 24.38 %       |

## NORTH ARCOT

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Stab-HA  | 9.66        | 83.26 %       |
| W.Heater | 4.32        | 35.23 %       |
| Inverter | 2.04        | 100.00 %      |
| Stab-HA2 | 2.02        | 93.11 %       |
| Stab-AV  | 1.65        | 88.54 %       |
| Fan      | 0.81        | 4.42 %        |
| Total    | 20.50       | 20.91 %       |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| VEL4     | 1.41        | 18.92 %       |
| KPM2     | 1.40        | 19.16 %       |
| TRR1     | 0.85        | 12.28 %       |
| ABR1     | 0.76        | 13.93 %       |
| PLR1     | 0.63        | 21.98 %       |
| VEL1     | 0.57        | 15.78 %       |
| BGR1     | 0.48        | 15.78 %       |
| WJD1     | 0.45        | 13.27 %       |
| SLG1     | 0.40        | 19.52 %       |
| ARC2     | 0.36        | 12.49 %       |
| VNB1     | 0.36        | 10.14 %       |
| WJP1     | 0.31        | 17.19 %       |
| CGM1     | 0.27        | 17.41 %       |
| ANI1     | 0.27        | 11.89 %       |
| TRT1     | 0.27        | 14.36 %       |
| CPT1     | 0.21        | 8.68 %        |
| PTU1     | 0.14        | 16.59 %       |
| GDM1     | 0.07        | 4.34 %        |
| UGI1     | 0.07        | 7.21 %        |
| Total    | 20.50       | 20.91 %       |

# VIJAYAWADA-01

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cool | 11.18       | 59.85 %       |
| W.Heater | 3.89        | 44.19 %       |
| Stab-HA  | 3.18        | 84.88 %       |
| Fan      | 0.50        | 6.04 %        |
| Stab-AV  | 0.43        | 60.51 %       |
| Stab-HA2 | 0.04        | 15.67 %       |
| Total    | 19.21       | 24.48 %       |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| CRL1     | 0.62        | 16.56 %       |
| VJW3     | 0.49        | 18.40 %       |
| VJW1     | 0.39        | 12.84 %       |
| OGL1     | 0.36        | 19.45 %       |
| GNT1     | 0.34        | 9.53 %        |
| TNI1     | 0.31        | 19.79 %       |
| RMV1     | 0.29        | 14.96 %       |
| VJW4     | 0.28        | 18.58 %       |
| TDD1     | 0.24        | 20.48 %       |
| GVM1     | 0.24        | 11.37 %       |
| VSK1     | 0.22        | 6.28 %        |
| BPP1     | 0.21        | 18.43 %       |
| NRT1     | 0.21        | 10.47 %       |
| TNK1     | 0.20        | 12.18 %       |
| GDV1     | 0.18        | 13.68 %       |
| DPE1     | 0.17        | 19.30 %       |
| PAP1     | 0.17        | 18.22 %       |
| VJW2     | 0.16        | 12.57 %       |
| TVU1     | 0.16        | 19.49 %       |
| GNT2     | 0.16        | 8.34 %        |
| JGG1     | 0.15        | 15.77 %       |
| JPT1     | 0.14        | 12.26 %       |
| ELU1     | 0.12        | 9.14 %        |
| RAL1     | 0.09        | 5.76 %        |
| NPR1     | 0.09        | 6.75 %        |
| TEL1     | 0.07        | 6.40 %        |
| PRL1     | 0.06        | 6.32 %        |
| VJW5     | 0.05        | 3.94 %        |
| PNR1     | 0.04        | 7.46 %        |
| CKT1     | 0.04        | 3.01 %        |
| VKN1     | 0.04        | 3.04 %        |
| MTM1     | 0.03        | 3.13 %        |
| NZV1     | 0.02        | 1.49 %        |
| KND1     |             | 0.00 %        |
| VUY1     |             | 0.00 %        |
| Total    | 19.21       | 24.48 %       |

## WEST-02

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| W.Heater | 5.06        | 59.53 %       |
| Air-Cool | 4.74        | 41.83 %       |
| Inverter | 2.90        | 100.00 %      |
| Stab-HA  | 2.01        | 76.83 %       |
| Stab-HA2 | 1.51        | 66.04 %       |
| Stab-AV  | 1.50        | 71.54 %       |
| Fan      | 1.21        | 6.72 %        |
| Total    | 18.93       | 17.76 %       |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| SLM1     | 1.27        | 15.76 %       |
| HSR2     | 1.27        | 19.74 %       |
| ATU1     | 1.19        | 21.81 %       |
| SLM3     | 1.06        | 20.90 %       |
| KRI1     | 0.98        | 17.64 %       |
| VPD1     | 0.78        | 20.29 %       |
| SLM2     | 0.67        | 20.00 %       |
| MTR1     | 0.60        | 13.65 %       |
| HRR1     | 0.55        | 17.08 %       |
| TRM1     | 0.54        | 8.24 %        |
| APN1     | 0.53        | 15.45 %       |
| OML1     | 0.51        | 14.37 %       |
| SGI1     | 0.49        | 17.14 %       |
| BMD1     | 0.44        | 15.44 %       |
| HSR1     | 0.41        | 8.07 %        |
| DPR1     | 0.39        | 13.14 %       |
| KVP1     | 0.36        | 11.85 %       |
| PLC1     | 0.35        | 7.99 %        |
| PMP1     | 0.34        | 18.74 %       |
| PNG1     | 0.30        | 13.45 %       |
| EPI1     | 0.30        | 7.13 %        |
| DPR2     | 0.29        | 11.86 %       |
| KAM1     | 0.23        | 7.25 %        |
| MCR1     | 0.18        | 3.53 %        |
| EDP1     | 0.07        | 2.87 %        |
| Total    | 18.93       | 17.76 %       |

## WEST-01

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| W.Heater | 6.36        | 57.16 %       |
| Air-Cool | 2.82        | 46.08 %       |
| Stab-HA  | 2.37        | 80.98 %       |
| Stab-HA2 | 1.82        | 71.32 %       |
| Stab-AV  | 1.64        | 79.92 %       |
| Inverter | 1.22        | 100.00 %      |
| Fan      | 1.04        | 9.42 %        |
| R.Heater | 0.08        | 82.41 %       |
| Total    | 17.35       | 18.96 %       |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| KMR1     | 1.49        | 17.10 %       |
| CBE4     | 1.41        | 18.86 %       |
| MPM1     | 1.01        | 21.62 %       |
| SUL1     | 0.92        | 18.39 %       |
| CBE6     | 0.90        | 12.64 %       |
| CBE1     | 0.78        | 14.93 %       |
| UAM1     | 0.56        | 14.19 %       |
| SNR1     | 0.56        | 11.38 %       |
| CBE5     | 0.52        | 14.75 %       |
| PDM1     | 0.41        | 18.39 %       |
| PLI1     | 0.40        | 7.13 %        |
| KMD1     | 0.35        | 18.10 %       |
| DPM2     | 0.21        | 9.07 %        |
| CBE3     | 0.20        | 10.58 %       |
| PPI1     | 0.13        | 6.45 %        |
| ANR1     | 0.12        | 8.54 %        |
| Total    | 17.35       | 18.96 %       |

### WEST-03

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| W.Heater | 2.67        | 53.71 %       |
| Stab-HA  | 1.88        | 70.42 %       |
| Inverter | 1.69        | 100.00 %      |
| Stab-AV  | 1.25        | 76.64 %       |
| Stab-HA2 | 1.12        | 69.76 %       |
| Fan      | 0.68        | 8.19 %        |
| Air-Cool | 0.42        | 8.90 %        |
| Total    | 9.71        | 16.58 %       |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| NKL2     | 1.16        | 19.65 %       |
| ERD1     | 1.01        | 18.27 %       |
| ERD2     | 0.85        | 10.36 %       |
| TPR1     | 0.76        | 14.18 %       |
| TPR2     | 0.60        | 10.15 %       |
| CMI1     | 0.44        | 17.60 %       |
| AVI1     | 0.42        | 10.83 %       |
| KMM1     | 0.35        | 15.35 %       |
| PDR1     | 0.27        | 18.22 %       |
| KGM1     | 0.26        | 10.57 %       |
| TPR4     | 0.26        | 14.77 %       |
| SGG1     | 0.24        | 16.61 %       |
| TCG1     | 0.19        | 12.19 %       |
| WHPD     |             | 0.00 %        |
| Total    | 9.71        | 16.58 %       |

### KL-SOUTH

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Inverter | 3.83        | 100.00 %      |
| Stab-HA  | 1.94        | 80.65 %       |
| W.Heater | 1.14        | 96.74 %       |
| Stab-HA2 | 0.65        | 92.29 %       |
| Stab-AV  | 0.46        | 116.55 %      |
| Fan      | 0.46        | 9.88 %        |
| In-Stove | 0.45        | 16.40 %       |
| Air-Cool | 0.28        | 36.65 %       |
| Gas-Stov | 0.16        | 2.56 %        |
| Mixie    | 0.11        | 1.20 %        |
| Total    | 9.48        | 29.64 %       |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Total    | 9.48        | 29.64 %       |

### KL-CENTRAL

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Stab-HA  | 0.49        | 79.94 %       |
| Fan      | 0.27        | 24.29 %       |
| Inverter | 0.21        | 100.00 %      |
| Stab-HA2 | 0.14        | 92.81 %       |
| Gas-Stov | 0.12        | 24.26 %       |
| In-Stove | 0.04        | 11.00 %       |
| Stab-AV  | 0.04        | 100.00 %      |
| W.Heater | 0.03        | 100.00 %      |
| Total    | 1.34        | 30.06 %       |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Total    | 1.34        | 30.06 %       |

HYDERABAD-01

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Fan      | 0.14        | 66.26 %       |
| Stab-HA  | 0.04        | 100.00 %      |
| Stab-AV  | 0.02        | 100.00 %      |
| Inverter |             | 100.00 %      |
| Total    | 0.20        | 19.63 %       |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Total    | 0.20        | 19.63 %       |