



VGUARD Sales Performance 03/04/2026 9:28 AM

MTD Sales
82.08 L

Brand Share %
30.63 %

Information:

MTD : 01-04-2026 To 02-04-2026

* Branch where in Brand Share % is less than Overall Company's Brand Share **30.63 %** are only listed below

Property	MTD Sales L	Brand Share %
Stab-HA	54.25	86.47 %
Air-Cool	15.79	18.60 %
Fan	2.61	5.48 %
W.Heater	2.26	27.07 %
Stab-HA2	2.20	59.33 %
Stab-AV	2.02	54.80 %
Inverter	1.56	100.00 %
In-Stove	1.34	37.16 %
Mixie	0.04	0.08 %
Total	82.08	30.63 %

Sales Zone	MTD Sales L	Brand Share %
TRICHY-01	10.37	31.47 %
WEST-01	9.76	33.77 %
SOUTH-03	9.59	26.45 %
SOUTH-01	8.93	24.77 %
CHENNAI-01	8.10	40.00 %
TIRUPATI-01	6.63	33.56 %
VIJAYAWADA-01	6.59	39.13 %
WEST-02	5.72	19.10 %
CHENNAI-02	4.98	34.32 %
NORTH ARCOT	4.87	32.84 %
SOUTH ARCOT	4.14	33.70 %
KL-SOUTH	1.30	41.52 %
KL-NORTH	1.13	48.45 %
Total	82.08	30.63 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Stab-HA	6.71	94.40 %
Air-Cool	1.95	19.84 %
Inverter	1.12	100.00 %
Stab-HA2	0.18	43.94 %
Fan	0.16	2.74 %
Stab-AV	0.14	31.59 %
W.Heater	0.11	28.42 %
Total	10.37	31.47 %

Branch *	MTD Sales L	Brand Share %
TNJ2	0.56	25.71 %
TYR1	0.37	22.43 %
KUM1	0.35	11.96 %
TNJ1	0.31	19.07 %
NGT1	0.23	29.89 %
TRY3	0.21	24.19 %
MVM1	0.18	10.60 %
TTP1	0.13	23.51 %
JKM1	0.10	12.27 %
KIK1	0.05	18.54 %
TZSD		0.00 %
Total	10.37	31.47 %

WEST-01

Property	MTD Sales L	Brand Share %
Stab-HA	4.41	77.95 %
Air-Cool	4.34	35.75 %
W.Heater	0.35	40.06 %
Stab-AV	0.30	60.71 %
Fan	0.27	6.77 %
Stab-HA2	0.08	31.37 %
Total	9.76	33.77 %

Branch *	MTD Sales L	Brand Share %
PLI1	0.57	29.92 %
KMR1	0.41	21.84 %
TPR1	0.27	20.73 %
DPM2	0.24	25.28 %
AVI1	0.22	16.79 %
TPR2	0.19	12.14 %
KMD1	0.17	28.19 %
MPM1	0.13	13.31 %
UAM1	0.11	29.02 %
CBE3	0.10	23.91 %
SYM2	0.06	15.35 %
CNR1	0.05	16.12 %
GDR1		0.00 %
TPR4		0.00 %
WZSD		0.00 %
Total	9.76	33.77 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Stab-HA	6.62	87.98 %
Air-Cool	1.61	13.78 %
Fan	0.60	6.97 %
Stab-HA2	0.36	41.47 %
Stab-AV	0.23	25.49 %
W.Heater	0.17	21.09 %
Total	9.59	26.45 %

Branch *	MTD Sales L	Brand Share %
MDU2	0.75	28.22 %
MDU1	0.65	20.11 %
DGL1	0.46	22.08 %
TMM1	0.45	27.72 %
KKD3	0.35	23.57 %
MDU3	0.26	22.92 %
NKI1	0.22	26.27 %
MDU4	0.16	22.68 %
TEN1	0.16	23.63 %
PNI1	0.16	14.50 %
KRR1	0.11	11.42 %
KYK1	0.11	30.40 %
KPT1	0.11	18.66 %
TEN2	0.11	7.53 %
BTU1	0.10	21.64 %
MDU5	0.10	12.48 %
CMR1	0.07	13.24 %
USL1	0.06	9.92 %
CBM1	0.06	4.96 %
MNM1	0.06	17.93 %
ODM1	0.05	21.12 %
BNR1	0.05	8.82 %
ADP1	0.04	6.43 %
SGP1	0.03	16.51 %
NTM1	0.02	4.92 %
SZSD		0.00 %
WHMD		0.00 %
Total	9.59	26.45 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Stab-HA	6.09	84.70 %
Air-Cool	1.75	14.60 %
Stab-HA2	0.30	52.64 %
Fan	0.27	3.36 %
Inverter	0.25	100.00 %
Stab-AV	0.17	43.56 %
W.Heater	0.10	9.98 %
Total	8.93	24.77 %

Branch *	MTD Sales L	Brand Share %
TUT1	0.62	24.28 %
KVT1	0.49	18.93 %
VLY1	0.33	26.62 %
STU2	0.31	30.20 %
TVL1	0.30	8.76 %
TCN1	0.28	27.81 %
SVK1	0.27	27.79 %
TKS2	0.20	9.65 %
VNR2	0.19	10.57 %
RPM1	0.18	23.99 %
VNR1	0.18	21.87 %
SNL1	0.15	15.35 %
ARM1	0.15	25.41 %
TKY1	0.08	21.57 %
APK1	0.07	14.88 %
KGL1	0.07	10.06 %
APK2	0.07	9.78 %
MAR1	0.05	6.05 %
KSM1	0.05	15.14 %
ASM1	0.04	5.68 %
VKM1	0.01	3.41 %
TKS1	0.01	1.59 %
S2SD		0.00 %
Total	8.93	24.77 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Stab-HA	6.07	86.02 %
W.Heater	0.49	33.21 %
Air-Cool	0.47	14.78 %
Stab-HA2	0.43	100.00 %
Stab-AV	0.27	90.80 %
Fan	0.25	9.02 %
In-Stove	0.12	17.36 %
Total	8.10	40.00 %

Branch *	MTD Sales L	Brand Share %
CH49	0.34	25.76 %
CH07	0.25	28.70 %
CH16	0.21	23.04 %
CH48	0.15	22.54 %
GUD2	0.07	19.93 %
CH26	0.07	17.92 %
CH29		0.00 %
CZWH		0.00 %
WHC3		0.00 %
Total	8.10	40.00 %

TIRUPATI-01

Property	MTD Sales L	Brand Share %
Stab-HA	3.86	96.90 %
Air-Cool	2.07	20.39 %
W.Heater	0.19	45.12 %
Inverter	0.19	100.00 %
Fan	0.18	8.35 %
Stab-HA2	0.10	69.94 %
Stab-AV	0.03	100.00 %
Total	6.63	33.56 %

Branch *	MTD Sales L	Brand Share %
MPL1	0.31	19.11 %
KNL2	0.29	30.43 %
ADI1	0.20	18.80 %
KNL1	0.15	22.23 %
PMR1	0.15	28.70 %
KOU1	0.14	16.57 %
TPY1	0.13	19.98 %
KAR1	0.13	14.89 %
DHN1	0.11	24.75 %
GTL1	0.10	16.57 %
TPI1	0.09	23.85 %
BVL1	0.07	12.14 %
PGR1	0.05	13.14 %
SPE1	0.05	14.44 %
KDR1		0.00 %
VKI1		0.00 %
Total	6.63	33.56 %

VIJAYAWADA-01

Property	MTD Sales L	Brand Share %
Stab-HA	5.00	100.00 %
Air-Cool	1.00	16.05 %
W.Heater	0.42	64.56 %
Fan	0.08	5.90 %
Stab-HA2	0.04	66.75 %
Stab-AV	0.04	100.00 %
Total	6.59	39.13 %

Branch *	MTD Sales L	Brand Share %
VUY1	0.20	22.94 %
OGL1	0.15	16.25 %
JPT1	0.14	23.59 %
PRL1	0.12	26.79 %
DPE1	0.11	17.19 %
TEL1	0.10	15.83 %
BPP1	0.07	16.00 %
VKN1	0.05	23.12 %
GNT2	0.05	19.12 %
GDV1	0.03	13.61 %
TNK1	0.03	8.23 %
AMP1	0.03	11.15 %
VJW5	0.02	3.99 %
Total	6.59	39.13 %

WEST-02

Property	MTD Sales L	Brand Share %
Stab-HA	2.98	79.63 %
Air-Cool	1.63	13.19 %
Fan	0.44	7.66 %
Stab-AV	0.39	68.45 %
Stab-HA2	0.19	58.30 %
W.Heater	0.09	12.68 %
Total	5.72	19.10 %

Branch *	MTD Sales L	Brand Share %
SLM2	0.42	23.89 %
ERD2	0.40	19.22 %
SLM3	0.28	28.16 %
KRI1	0.27	15.82 %
HSR1	0.26	25.28 %
NKL2	0.25	19.67 %
ATU1	0.22	17.66 %
MCR1	0.18	21.67 %
WHKP	0.17	23.64 %
HSR2	0.15	7.71 %
PLC1	0.14	17.94 %
SLM1	0.14	7.08 %
KVP1	0.11	14.82 %
OML1	0.10	12.66 %
KAM1	0.08	13.90 %
EDP1	0.08	16.62 %
SGI1	0.07	12.27 %
EPI1	0.06	6.16 %
APN1	0.04	6.74 %
TRM1	0.04	6.44 %
DPR2	0.04	13.02 %
MTR1	0.03	8.02 %
HRR1	0.03	8.34 %
PMP1	0.03	17.57 %
TCG1	0.03	5.14 %
VPD1	0.03	3.92 %
PDR1		0.00 %
SGG1		0.00 %
WHPD		0.00 %
Total	5.72	19.10 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Stab-HA	4.30	70.80 %
Stab-HA2	0.19	85.32 %
Air-Cool	0.17	12.67 %
W.Heater	0.10	9.49 %
In-Stove	0.09	31.22 %
Stab-AV	0.07	73.49 %
Fan	0.07	2.95 %
Total	4.98	34.32 %

Branch *	MTD Sales L	Brand Share %
CH03	0.36	23.26 %
GPD1	0.16	15.19 %
MJR1	0.13	20.98 %
CH18	0.12	16.96 %
CH44	0.11	22.53 %
CH34	0.09	29.10 %
CH27	0.08	28.18 %
CH20	0.06	16.16 %
CH33	0.05	13.72 %
CH50	0.03	19.54 %
Total	4.98	34.32 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Stab-HA	3.93	80.79 %
Air-Cool	0.27	8.06 %
Stab-AV	0.25	90.23 %
W.Heater	0.16	43.28 %
Stab-HA2	0.15	88.99 %
Fan	0.10	3.33 %
Total	4.87	32.84 %

Branch *	MTD Sales L	Brand Share %
TRR1	0.21	16.37 %
VEL1	0.09	12.49 %
VNB1	0.08	14.17 %
CPT1	0.08	23.77 %
GDM1	0.05	21.68 %
ABR1	0.04	3.75 %
CGM1	0.03	6.78 %
PTU1	0.02	5.19 %
UGI1		0.00 %
Total	4.87	32.84 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Stab-HA	3.65	96.42 %
Air-Cool	0.28	12.69 %
Stab-HA2	0.10	66.96 %
Stab-AV	0.08	100.00 %
Fan	0.02	0.80 %
Total	4.14	33.70 %

Branch *	MTD Sales L	Brand Share %
KKI2	0.23	21.85 %
KML1	0.19	25.57 %
CUD1	0.16	12.77 %
ULP1	0.16	19.50 %
VCM1	0.14	27.39 %
PRT1	0.07	18.93 %
CDM1	0.03	6.23 %
Total	4.14	33.70 %

KL-SOUTH

Property	MTD Sales L	Brand Share %
In-Stove	0.53	70.79 %
Stab-HA	0.36	75.05 %
Air-Cool	0.24	100.00 %
Fan	0.11	12.06 %
Mixie	0.04	5.54 %
Stab-HA2	0.02	38.39 %
Total	1.30	41.52 %

Branch *	MTD Sales L	Brand Share %
Total	1.30	41.52 %

KL-NORTH

Property	MTD Sales L	Brand Share %
In-Stove	0.60	100.00 %
Stab-HA	0.28	97.28 %
W.Heater	0.08	60.65 %
Fan	0.07	12.75 %
Stab-HA2	0.06	100.00 %
Stab-AV	0.03	100.00 %
Total	1.13	48.45 %

Branch *	MTD Sales L	Brand Share %
Total	1.13	48.45 %