



# Unilet - Product Manager Report 03/10/2026 9:58 AM

## Information:

LMTD : 01-10-2025 To 03-10-2025  
MTD : 01-10-2026 To 03-10-2026

LMTD Sales  
699.02 L

MTD Sales  
286.31 L

Growth  
-59.04 %

Target Ach%  
44.11 %

### Target Ach % - Color Legend

### Growth% - Color Legend

0-50 50-70 70-90 90-100 >100 <0 0-5 5-10 10-20 >20

|                 | Sales Lacs |        |          | Target |        |      | A2A Sales |        |         |
|-----------------|------------|--------|----------|--------|--------|------|-----------|--------|---------|
| Product Manager | LMTD       | MTD    | Growth % | MTD    | Ach. % | Rank | LMTD      | MTD    | Gr. %   |
| AHTESHAM        | 11.06      | 12.94  | 17.05%   | 19.35  | 66.86% | 1    | 11.06     | 11.84  | 7.10%   |
| IMRAN           | 270.81     | 107.55 | -60.29%  | 212.96 | 50.50% | 2    | 270.81    | 103.28 | -61.86% |
| MUJAHID         | 9.33       | 7.79   | -16.50%  | 15.56  | 50.07% | 3    | 9.33      | 7.35   | -21.24% |
| SIDDIQUE        | 6.56       | 3.07   | -53.20%  | 7.32   | 41.95% | 4    | 6.56      | 2.88   | -56.09% |
| RAJESH          | 246.10     | 68.12  | -72.32%  | 164.52 | 41.40% | 5    | 246.10    | 63.40  | -74.24% |
| WASIM           | 142.87     | 78.16  | -45.29%  | 204.04 | 38.31% | 6    | 142.87    | 72.22  | -49.45% |
| GURUDHATA       | 12.30      | 8.68   | -29.44%  | 25.31  | 34.31% | 7    | 12.30     | 8.09   | -34.29% |
| Total           | 699.02     | 286.31 | -59.04%  | 649.06 | 44.11% |      | 699.02    | 269.05 | -61.51% |

### Product Managers Sales Target Ach%

| Area Managers   | AHTESHAM | IMRAN  | MUJAHID | SIDDIQUE | RAJESH | WASIM  | GURUDHATA | Total  |
|-----------------|----------|--------|---------|----------|--------|--------|-----------|--------|
| Vijay Kumar A   | 0.00%    | 42.46% | 17.24%  | 118.72%  | 69.91% | 0.00%  | 0.00%     | 54.54% |
| Syed Kabeer     | 100.01%  | 54.08% | 90.29%  | 21.22%   | 46.25% | 41.43% | 46.08%    | 49.65% |
| Manoj N         | 114.52%  | 53.91% | 79.66%  | 32.05%   | 40.44% | 30.10% | 48.43%    | 43.53% |
| Syed Mudabeer   | 44.78%   | 37.18% | 12.79%  | 51.21%   | 27.95% | 49.13% | 24.16%    | 39.06% |
| Chandrashekhar  | 20.28%   | 50.61% | 42.67%  | 30.05%   | 39.59% | 31.19% | 19.03%    | 38.71% |
| Aleem Pasha     | 0.00%    | 62.32% | 27.98%  | 59.11%   | 18.28% | 33.86% | 14.83%    | 37.46% |
| Mohammed Naveed | 0.00%    | 27.11% | 31.28%  | 15.06%   | 32.98% | 46.56% | 29.91%    | 33.02% |
| Others          | 0.00%    | 0.00%  | 0.00%   | 0.00%    | 0.00%  | 0.00%  | 0.00%     | 0.00%  |
| Total           | 66.86%   | 50.50% | 50.07%  | 41.95%   | 41.40% | 38.31% | 34.31%    | 44.11% |

### AHTESHAM -: Target: 19.35 L Sales : 12.94 L Ach %: 66.86%

|                                                        |                                    |                                    |                                    |                                    |                                   |                                  |                                  |
|--------------------------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| Manoj N<br>T: 4.55 L<br>S: 5.21 L<br>A: 114.52%        | KRP1<br>T:1.55<br>S:1.69<br>A:109% | BMH1<br>T:0.68<br>S:0.00<br>A:0%   | HEB1<br>T:0.97<br>S:0.00<br>A:0%   | HGS1<br>T:0.29<br>S:0.00<br>A:0%   | HOS1<br>T:0.77<br>S:0.00<br>A:0%  | HSR1<br>T:0<br>S:3.52<br>A:0%    | MBG1<br>T:0.29<br>S:0.00<br>A:0% |
| Syed Kabeer<br>T: 4.94 L<br>S : 4.94 L<br>A: 100.01%   | CBP1<br>T:0.29<br>S:1.10<br>A:379% | YLK1<br>T:0.97<br>S:1.45<br>A:150% | DBP1<br>T:0.48<br>S:0.70<br>A:145% | DEV1<br>T:1.16<br>S:1.19<br>A:102% | SKN1<br>T:0.68<br>S:0.49<br>A:73% | KOT1<br>T:0.68<br>S:0.00<br>A:0% | RTN1<br>T:0.68<br>S:0.00<br>A:0% |
| Syed Mudabeer<br>T: 4.84 L<br>S : 2.17 L<br>A: 44.78%  | NGB1<br>T:0.77<br>S:0.83<br>A:107% | RJN1<br>T:1.55<br>S:1.34<br>A:87%  | BSK1<br>T:0.39<br>S:0.00<br>A:0%   | FRT1<br>T:0.68<br>S:0.00<br>A:0%   | KEN1<br>T:0.29<br>S:0.00<br>A:0%  | MTK1<br>T:0.77<br>S:0.00<br>A:0% | RRN2<br>T:0.39<br>S:0.00<br>A:0% |
| Chandrashekhar<br>T: 3.10 L<br>S : 0.63 L<br>A: 20.28% | NEL1<br>T:1.55<br>S:0.63<br>A:41%  | HES1<br>T:0.58<br>S:0.00<br>A:0%   | MDG1<br>T:0.19<br>S:0.00<br>A:0%   | PNY1<br>T:0.39<br>S:0.00<br>A:0%   | TMK1<br>T:0.39<br>S:0.00<br>A:0%  |                                  |                                  |

Information:

**LMTD : 01-10-2025 To 03-10-2025**

**MTD : 01-10-2026 To 03-10-2026**

LMTD Sales

699.02 L

## MTD Sales

286.31 L

## Growth

-59.04 %

Target Ach%

44.11 %

|                                                          |                                    |                                    |                                    |                                     |                                    |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |
|----------------------------------------------------------|------------------------------------|------------------------------------|------------------------------------|-------------------------------------|------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
| Aleem Pasha<br>T: 0.97 L<br>S : 0.00 L<br>A: 0.00%       | MYS4<br>T:0.97<br>S:0.00<br>A:0%   |                                    |                                    |                                     |                                    |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |
|                                                          | CTD1<br>T:0.10<br>S:0.00<br>A:0%   |                                    |                                    | HIR1<br>T:0.29<br>S:0.00<br>A:0%    |                                    |                                   | HSN1<br>T:0.29<br>S:0.00<br>A:0%  |                                   |                                   | SMG1<br>T:0.29<br>S:0.00<br>A:0%  |                                   |                                   |                                   |
| IMRAN -- Target: 212.96 L Sales : 107.55 L Ach %: 50.50% |                                    |                                    |                                    |                                     |                                    |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |
| Aleem Pasha<br>T: 15.80 L<br>S : 9.85 L<br>A: 62.32%     | MDY1<br>T:4.04<br>S:3.28<br>A:81%  |                                    | MYS1<br>T:2.38<br>S:1.58<br>A:67%  |                                     | RMR1<br>T:4.06<br>S:2.66<br>A:66%  |                                   | MYS4<br>T:2.77<br>S:1.68<br>A:61% |                                   | MYS3<br>T:2.56<br>S:0.64<br>A:25% |                                   |                                   |                                   |                                   |
|                                                          | HRBR<br>T:4.17<br>S:6.96<br>A:167% | CBP1<br>T:2.02<br>S:1.65<br>A:82%  | YLK1<br>T:5.43<br>S:2.99<br>A:55%  | SNR1<br>T:2.91<br>S:1.44<br>A:49%   | KOT1<br>T:3.08<br>S:1.15<br>A:38%  | DBP1<br>T:2.00<br>S:0.70<br>A:35% | RTN1<br>T:4.77<br>S:1.60<br>A:34% | DEV1<br>T:7.68<br>S:2.23<br>A:29% | SKN1<br>T:4.02<br>S:0.78<br>A:19% |                                   |                                   |                                   |                                   |
| Manoj N<br>T: 44.73 L<br>S : 24.12 L<br>A: 53.91%        | HSR1<br>T:1.03<br>S:1.90<br>A:184% | BMH1<br>T:3.23<br>S:3.35<br>A:104% | SUN1<br>T:1.69<br>S:1.34<br>A:79%  | KRP1<br>T:14.19<br>S:10.53<br>A:74% | MBG1<br>T:0.98<br>S:0.70<br>A:72%  | HEB1<br>T:4.15<br>S:2.56<br>A:62% | HGS1<br>T:2.78<br>S:0.95<br>A:34% | HOS1<br>T:5.54<br>S:1.49<br>A:27% | HGN1<br>T:4.14<br>S:0.82<br>A:20% | KOL1<br>T:3.44<br>S:0.47<br>A:14% | MRT2<br>T:3.56<br>S:0.00<br>A:0%  |                                   |                                   |
|                                                          | MDG1<br>T:1.17<br>S:1.37<br>A:117% |                                    | NEL1<br>T:3.64<br>S:2.60<br>A:72%  |                                     | TMK1<br>T:9.04<br>S:5.15<br>A:57%  |                                   | HES1<br>T:5.21<br>S:2.16<br>A:42% |                                   | PNY1<br>T:3.01<br>S:0.60<br>A:20% |                                   | TIP1<br>T:2.06<br>S:0.32<br>A:16% |                                   |                                   |
| Vijay Kumar A<br>T: 30.50 L<br>S : 12.95 L<br>A: 42.46%  | RMN1<br>T:2.80<br>S:2.23<br>A:80%  |                                    | MLG1<br>T:2.65<br>S:1.76<br>A:66%  |                                     | NLG1<br>T:5.38<br>S:2.80<br>A:52%  |                                   | PLG1<br>T:3.11<br>S:1.53<br>A:49% |                                   | SLG1<br>T:5.75<br>S:2.50<br>A:43% |                                   | BLG1<br>T:2.73<br>S:0.74<br>A:27% | HLG1<br>T:4.77<br>S:1.07<br>A:22% | MYS2<br>T:3.32<br>S:0.34<br>A:10% |
|                                                          | MTK1<br>T:2.79<br>S:2.23<br>A:80%  | VIJ1<br>T:2.19<br>S:1.65<br>A:76%  | FRT1<br>T:2.19<br>S:1.60<br>A:73%  | NGB1<br>T:2.00<br>S:0.89<br>A:45%   | BSK1<br>T:2.69<br>S:1.02<br>A:38%  | RRN2<br>T:2.89<br>S:0.96<br>A:33% | KEN1<br>T:6.33<br>S:2.06<br>A:33% | RJN1<br>T:5.34<br>S:0.93<br>A:17% | HNR1<br>T:3.16<br>S:0.32<br>A:10% | COX1<br>T:1.81<br>S:0.00<br>A:0%  |                                   |                                   |                                   |
| Mohammed Naveed<br>T: 30.35 L<br>S : 8.23 L<br>A: 27.11% | CNP1<br>T:1.00<br>S:0.55<br>A:55%  |                                    | HIR1<br>T:2.74<br>S:0.93<br>A:34%  |                                     | CTD1<br>T:10.68<br>S:3.25<br>A:30% |                                   | CLK1<br>T:2.96<br>S:0.78<br>A:26% |                                   | KAD1<br>T:5.30<br>S:1.31<br>A:25% |                                   | HSN1<br>T:3.70<br>S:0.83<br>A:22% |                                   | SMG1<br>T:3.96<br>S:0.58<br>A:15% |
|                                                          | CRP1<br>T:0<br>S:8.54<br>A:0%      |                                    |                                    | DEFW<br>T:0<br>S:0.38<br>A:0%       |                                    |                                   | HOR1<br>T:0<br>S:0.24<br>A:0%     |                                   |                                   | WHS1<br>T:0<br>S:-0.14<br>A:0%    |                                   |                                   |                                   |
| MUJAHID -- Target: 15.56 L Sales : 7.79 L Ach %: 50.07%  |                                    |                                    |                                    |                                     |                                    |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |
| Syed Kabeer<br>T: 3.16 L<br>S : 2.86 L<br>A: 90.29%      | SNR1<br>T:0.15<br>S:0.40<br>A:273% | DEV1<br>T:0.66<br>S:1.31<br>A:199% | HRBR<br>T:0.39<br>S:0.51<br>A:130% | RTN1<br>T:0.35<br>S:0.25<br>A:72%   | SKN1<br>T:0.32<br>S:0.17<br>A:54%  | YLK1<br>T:0.30<br>S:0.13<br>A:44% | CBP1<br>T:0.43<br>S:0.06<br>A:15% | DBP1<br>T:0.31<br>S:0.01<br>A:4%  | KOT1<br>T:0.25<br>S:0.00<br>A:0%  |                                   |                                   |                                   |                                   |
|                                                          | HEB1<br>T:0.25<br>S:0.65<br>A:260% | KRP1<br>T:0.82<br>S:1.21<br>A:147% | HGS1<br>T:0.25<br>S:0.22<br>A:86%  | MBG1<br>T:0.23<br>S:0.18<br>A:76%   | HGN1<br>T:0.26<br>S:0.19<br>A:71%  | MRT2<br>T:0.33<br>S:0.13<br>A:39% | BMH1<br>T:0.38<br>S:0.03<br>A:7%  | HOS1<br>T:0.28<br>S:0.00<br>A:0%  | HSR1<br>T:0.15<br>S:0.00<br>A:0%  | KOL1<br>T:0.16<br>S:0.00<br>A:0%  | SUN1<br>T:0.14<br>S:0.00<br>A:0%  |                                   |                                   |

## Information:

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**MTD** : 01-10-2026 To 03-10-2026

**LMTD Sales**  
**699.02 L**

**MTD Sales**  
**286.31 L**

**Growth**  
**-59.04 %**

**Target Ach%**  
**44.11 %**

|                                                         |                                   |  |                                   |                                  |                                   |  |                                   |  |                                  |                                  |                                  |  |                                  |                                  |                                  |                                  |
|---------------------------------------------------------|-----------------------------------|--|-----------------------------------|----------------------------------|-----------------------------------|--|-----------------------------------|--|----------------------------------|----------------------------------|----------------------------------|--|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| Chandrashekh ar<br>T: 1.82 L<br>S : 0.78 L<br>A: 42.67% | HES1<br>T:0.28<br>S:0.28<br>A:98% |  | PNY1<br>T:0.19<br>S:0.16<br>A:82% |                                  | TMK1<br>T:0.59<br>S:0.25<br>A:43% |  | MDG1<br>T:0.16<br>S:0.05<br>A:35% |  | NEL1<br>T:0.44<br>S:0.03<br>A:8% |                                  | TIP1<br>T:0.16<br>S:0.00<br>A:0% |  |                                  |                                  |                                  |                                  |
|                                                         | SMG1<br>T:0.28<br>S:0.26<br>A:93% |  | CNP1<br>T:0.28<br>S:0.15<br>A:54% |                                  | HSN1<br>T:0.39<br>S:0.17<br>A:43% |  | CTD1<br>T:0.33<br>S:0.02<br>A:6%  |  | CLK1<br>T:0.15<br>S:0.00<br>A:0% |                                  | HIR1<br>T:0.15<br>S:0.00<br>A:0% |  | KAD1<br>T:0.32<br>S:0.00<br>A:0% |                                  |                                  |                                  |
|                                                         | RMR1<br>T:0.38<br>S:0.35<br>A:92% |  |                                   | MDY1<br>T:0.32<br>S:0.02<br>A:6% |                                   |  | MYS1<br>T:0.19<br>S:0.00<br>A:0%  |  |                                  | MYS3<br>T:0.19<br>S:0.00<br>A:0% |                                  |  | MYS4<br>T:0.24<br>S:0.00<br>A:0% |                                  |                                  |                                  |
|                                                         | SLG1<br>T:0.21<br>S:0.19<br>A:87% |  | HLG1<br>T:0.22<br>S:0.05<br>A:22% |                                  | NLG1<br>T:0.21<br>S:0.03<br>A:14% |  | MYS2<br>T:0.21<br>S:0.03<br>A:12% |  | RMN1<br>T:0.22<br>S:0.01<br>A:4% |                                  | BLG1<br>T:0.21<br>S:0.00<br>A:0% |  | MLG1<br>T:0.21<br>S:0.00<br>A:0% | PLG1<br>T:0.21<br>S:0.00<br>A:0% |                                  |                                  |
|                                                         | MTK1<br>T:0.29<br>S:0.16<br>A:56% |  | RRN2<br>T:0.16<br>S:0.07<br>A:45% |                                  | HNR1<br>T:0.20<br>S:0.03<br>A:15% |  | VIJ1<br>T:0.23<br>S:0.01<br>A:6%  |  | FRT1<br>T:0.32<br>S:0.01<br>A:4% |                                  | KEN1<br>T:0.35<br>S:0.01<br>A:4% |  | BSK1<br>T:0.21<br>S:0.00<br>A:0% |                                  | COX1<br>T:0.14<br>S:0.00<br>A:0% | NGB1<br>T:0.20<br>S:0.00<br>A:0% |
| Syed Mudabeer<br>T: 2.37 L<br>S : 0.30 L<br>A: 12.79%   |                                   |  |                                   |                                  |                                   |  |                                   |  |                                  |                                  |                                  |  |                                  |                                  |                                  |                                  |
|                                                         | HOR1<br>T:0<br>S:0.00<br>A:0%     |  |                                   |                                  |                                   |  |                                   |  |                                  |                                  |                                  |  |                                  |                                  |                                  |                                  |
| Others                                                  |                                   |  |                                   |                                  |                                   |  |                                   |  |                                  |                                  |                                  |  |                                  |                                  |                                  |                                  |
|                                                         |                                   |  |                                   |                                  |                                   |  |                                   |  |                                  |                                  |                                  |  |                                  |                                  |                                  |                                  |

**SIDDIQUE** -: Target: 7.32 L Sales : 3.07 L Ach %: 41.95%

|                                                         |                                    |                                    |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                  |                                  |                                  |
|---------------------------------------------------------|------------------------------------|------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| Vijay Kumar A<br>T: 0.76 L<br>S : 0.91 L<br>A: 118.72%  | SLG1<br>T:0.13<br>S:0.34<br>A:267% | NLG1<br>T:0.12<br>S:0.22<br>A:180% | MLG1<br>T:0.08<br>S:0.07<br>A:94% | RMN1<br>T:0.08<br>S:0.08<br>A:93% | MYS2<br>T:0.08<br>S:0.06<br>A:80% | HLG1<br>T:0.13<br>S:0.09<br>A:72% | PLG1<br>T:0.08<br>S:0.04<br>A:44% | BLG1<br>T:0.07<br>S:0.01<br>A:19% |                                   |                                  |                                  |                                  |
| Aleem Pasha<br>T: 0.56 L<br>S : 0.33 L<br>A: 59.11%     | RMR1<br>T:0.12<br>S:0.16<br>A:133% |                                    | MYS1<br>T:0.10<br>S:0.08<br>A:87% |                                   | MDY1<br>T:0.11<br>S:0.03<br>A:28% |                                   | MYS4<br>T:0.13<br>S:0.03<br>A:25% |                                   | MYS3<br>T:0.10<br>S:0.02<br>A:22% |                                  |                                  |                                  |
| Syed Mudabeer<br>T: 1.19 L<br>S : 0.61 L<br>A: 51.21%   | FRT1<br>T:0.10<br>S:0.19<br>A:188% | HNR1<br>T:0.10<br>S:0.14<br>A:148% | KEN1<br>T:0.21<br>S:0.09<br>A:43% | MTK1<br>T:0.14<br>S:0.05<br>A:35% | RRN2<br>T:0.12<br>S:0.04<br>A:30% | RJN1<br>T:0.19<br>S:0.05<br>A:28% | VIJ1<br>T:0.07<br>S:0.02<br>A:28% | NGB1<br>T:0.09<br>S:0.03<br>A:27% | BSK1<br>T:0.11<br>S:0.00<br>A:0%  | COX1<br>T:0.05<br>S:0.00<br>A:0% |                                  |                                  |
| Manoj N<br>T: 1.72 L<br>S : 0.55 L<br>A: 32.05%         | HSR1<br>T:0.05<br>S:0.07<br>A:137% | SUN1<br>T:0.07<br>S:0.06<br>A:78%  | MBG1<br>T:0.09<br>S:0.06<br>A:62% | KOL1<br>T:0.15<br>S:0.07<br>A:48% | KRP1<br>T:0.46<br>S:0.17<br>A:36% | HGS1<br>T:0.12<br>S:0.04<br>A:36% | BMH1<br>T:0.16<br>S:0.06<br>A:35% | HGN1<br>T:0.13<br>S:0.03<br>A:20% | HEB1<br>T:0.16<br>S:0.01<br>A:6%  | HOS1<br>T:0.22<br>S:0.00<br>A:0% | MRT2<br>T:0.10<br>S:0.00<br>A:0% |                                  |
| Chandrashekh ar<br>T: 0.82 L<br>S : 0.25 L<br>A: 30.05% | MDG1<br>T:0.07<br>S:0.11<br>A:147% |                                    | HES1<br>T:0.15<br>S:0.10<br>A:63% |                                   | NEL1<br>T:0.18<br>S:0.04<br>A:24% |                                   | PNY1<br>T:0.09<br>S:0.00<br>A:0%  |                                   | TIP1<br>T:0.07<br>S:0.00<br>A:0%  |                                  | TMK1<br>T:0.26<br>S:0.00<br>A:0% |                                  |
| Syed Kabeer<br>T: 1.38 L<br>S : 0.29 L<br>A: 21.22%     | HRBR<br>T:0.13<br>S:0.11<br>A:89%  | KOT1<br>T:0.12<br>S:0.04<br>A:30%  | RTN1<br>T:0.18<br>S:0.04<br>A:23% | DBP1<br>T:0.11<br>S:0.02<br>A:20% | YLK1<br>T:0.21<br>S:0.04<br>A:18% | DEV1<br>T:0.29<br>S:0.03<br>A:12% | SKN1<br>T:0.16<br>S:0.01<br>A:5%  | CBP1<br>T:0.10<br>S:0.00<br>A:0%  | SNR1<br>T:0.08<br>S:0.00<br>A:0%  |                                  |                                  |                                  |
| Mohammed Naveed<br>T: 0.89 L<br>S : 0.13 L<br>A: 15.06% | SMG1<br>T:0.12<br>S:0.05<br>A:42%  |                                    | CNP1<br>T:0.08<br>S:0.03<br>A:33% |                                   | CLK1<br>T:0.09<br>S:0.01<br>A:15% |                                   | CTD1<br>T:0.27<br>S:0.03<br>A:13% |                                   | KAD1<br>T:0.14<br>S:0.01<br>A:5%  |                                  | HSN1<br>T:0.12<br>S:0.00<br>A:2% | HIR1<br>T:0.07<br>S:0.00<br>A:0% |

## Information:

**LMTD** : 01-10-2025 To 03-10-2025  
**MTD** : 01-10-2026 To 03-10-2026

**LMTD Sales**  
**699.02 L**

**MTD Sales**  
**286.31 L**

**Growth**  
**-59.04 %**

**Target Ach%**  
**44.11 %**

## RAJESH -: Target: 164.52 L Sales : 68.12 L Ach %: 41.40%

|                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|----------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Vijay Kumar A<br>T: 24.97 L<br>S : 17.45 L<br>A: 69.91%  | <div> <div>NLG1<br/>T:3.24<br/>S:4.12<br/>A:127%</div> <div>SLG1<br/>T:3.48<br/>S:3.16<br/>A:91%</div> <div>RMN1<br/>T:3.15<br/>S:2.70<br/>A:86%</div> <div>HLG1<br/>T:4.45<br/>S:3.56<br/>A:80%</div> <div>MYS2<br/>T:2.37<br/>S:1.36<br/>A:57%</div> <div>MLG1<br/>T:2.95<br/>S:1.38<br/>A:47%</div> <div>PLG1<br/>T:2.66<br/>S:0.84<br/>A:31%</div> <div>BLG1<br/>T:2.66<br/>S:0.34<br/>A:13%</div> </div>                                                                                                                                              |
| Syed Kabeer<br>T: 29.42 L<br>S : 13.61 L<br>A: 46.25%    | <div> <div>DEV1<br/>T:5.85<br/>S:5.84<br/>A:100%</div> <div>SKN1<br/>T:3.19<br/>S:2.38<br/>A:74%</div> <div>HRBR<br/>T:3.15<br/>S:2.23<br/>A:71%</div> <div>KOT1<br/>T:1.55<br/>S:0.82<br/>A:53%</div> <div>CBP1<br/>T:3<br/>S:1.01<br/>A:34%</div> <div>RTN1<br/>T:3.73<br/>S:0.66<br/>A:18%</div> <div>YLK1<br/>T:5.61<br/>S:0.68<br/>A:12%</div> <div>DBP1<br/>T:2.08<br/>S:0.00<br/>A:0%</div> <div>SNR1<br/>T:1.26<br/>S:0.00<br/>A:0%</div> </div>                                                                                                   |
| Manoj N<br>T: 36.17 L<br>S : 14.63 L<br>A: 40.44%        | <div> <div>MBG1<br/>T:2.56<br/>S:1.48<br/>A:58%</div> <div>KRP1<br/>T:9.77<br/>S:5.47<br/>A:56%</div> <div>HGN1<br/>T:2.69<br/>S:1.39<br/>A:52%</div> <div>KOL1<br/>T:3.24<br/>S:1.64<br/>A:50%</div> <div>HEB1<br/>T:4.16<br/>S:1.84<br/>A:44%</div> <div>HGS1<br/>T:2.27<br/>S:0.70<br/>A:31%</div> <div>BMH1<br/>T:3.92<br/>S:1.08<br/>A:27%</div> <div>HOS1<br/>T:3.19<br/>S:0.70<br/>A:22%</div> <div>MRT2<br/>T:1.55<br/>S:0.23<br/>A:15%</div> <div>HSR1<br/>T:1.26<br/>S:0.07<br/>A:5%</div> <div>SUN1<br/>T:1.55<br/>S:0.04<br/>A:2%</div> </div> |
| Chandrashekar<br>T: 17.08 L<br>S : 6.76 L<br>A: 39.59%   | <div> <div>TIP1<br/>T:1.5<br/>S:0.73<br/>A:49%</div> <div>PNY1<br/>T:1.35<br/>S:0.57<br/>A:42%</div> <div>TMK1<br/>T:5.61<br/>S:2.28<br/>A:41%</div> <div>HES1<br/>T:3.10<br/>S:1.22<br/>A:39%</div> <div>NEL1<br/>T:3.68<br/>S:1.35<br/>A:37%</div> <div>MDG1<br/>T:1.84<br/>S:0.62<br/>A:34%</div> </div>                                                                                                                                                                                                                                                |
| Mohammed Naveed<br>T: 19.67 L<br>S : 6.49 L<br>A: 32.98% | <div> <div>CNP1<br/>T:2.44<br/>S:1.61<br/>A:66%</div> <div>CTD1<br/>T:6.10<br/>S:2.70<br/>A:44%</div> <div>SMG1<br/>T:2.52<br/>S:0.82<br/>A:33%</div> <div>HSN1<br/>T:2.52<br/>S:0.53<br/>A:21%</div> <div>CLK1<br/>T:1.55<br/>S:0.29<br/>A:18%</div> <div>KAD1<br/>T:3.05<br/>S:0.54<br/>A:18%</div> <div>HIR1<br/>T:1.5<br/>S:0.00<br/>A:0%</div> </div>                                                                                                                                                                                                 |
| Syed Mudabeer<br>T: 24.58 L<br>S : 6.87 L<br>A: 27.95%   | <div> <div>HNR1<br/>T:1.98<br/>S:1.42<br/>A:72%</div> <div>RRN2<br/>T:2.27<br/>S:1.15<br/>A:50%</div> <div>MTK1<br/>T:3.10<br/>S:1.32<br/>A:43%</div> <div>COX1<br/>T:1.02<br/>S:0.40<br/>A:39%</div> <div>VIJ1<br/>T:1.55<br/>S:0.53<br/>A:34%</div> <div>KEN1<br/>T:5.03<br/>S:1.27<br/>A:25%</div> <div>FRT1<br/>T:2.52<br/>S:0.59<br/>A:24%</div> <div>BSK1<br/>T:2.13<br/>S:0.19<br/>A:9%</div> <div>NGB1<br/>T:1.79<br/>S:0.00<br/>A:0%</div> <div>RJN1<br/>T:3.19<br/>S:0.00<br/>A:0%</div> </div>                                                  |
| Aleem Pasha<br>T: 12.63 L<br>S : 2.31 L<br>A: 18.28%     | <div> <div>RMR1<br/>T:2.56<br/>S:1.09<br/>A:42%</div> <div>MYS1<br/>T:2.32<br/>S:0.92<br/>A:39%</div> <div>MYS4<br/>T:3.68<br/>S:0.30<br/>A:8%</div> <div>MDY1<br/>T:2.03<br/>S:0.00<br/>A:0%</div> <div>MYS3<br/>T:2.03<br/>S:0.00<br/>A:0%</div> </div>                                                                                                                                                                                                                                                                                                  |
| Others<br>T: 0.00 L<br>S : 0.00 L<br>A: 0.00%            | <div> <div>DEFW<br/>T:0<br/>S:0.00<br/>A:0%</div> </div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |

## WASIM -: Target: 204.04 L Sales : 78.16 L Ach %: 38.31%

|                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|----------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Syed Mudabeer<br>T: 40.59 L<br>S : 19.94 L<br>A: 49.13%  | <div> <div>COX1<br/>T:1.00<br/>S:0.83<br/>A:83%</div> <div>VIJ1<br/>T:2.45<br/>S:1.81<br/>A:74%</div> <div>NGB1<br/>T:3.88<br/>S:2.69<br/>A:69%</div> <div>RRN2<br/>T:5.33<br/>S:3.13<br/>A:59%</div> <div>KEN1<br/>T:5.81<br/>S:3.38<br/>A:58%</div> <div>BSK1<br/>T:4.37<br/>S:2.14<br/>A:49%</div> <div>RJN1<br/>T:6.37<br/>S:3.11<br/>A:49%</div> <div>FRT1<br/>T:3.41<br/>S:1.15<br/>A:34%</div> <div>MTK1<br/>T:5.53<br/>S:1.32<br/>A:24%</div> <div>HNR1<br/>T:2.44<br/>S:0.37<br/>A:15%</div> </div> |
| Mohammed Naveed<br>T: 17.94 L<br>S : 8.35 L<br>A: 46.56% | <div> <div>HSN1<br/>T:2.92<br/>S:4.20<br/>A:144%</div> <div>SMG1<br/>T:2.93<br/>S:1.74<br/>A:59%</div> <div>CTD1<br/>T:2.94<br/>S:1.14<br/>A:39%</div> <div>CNP1<br/>T:3.41<br/>S:0.90<br/>A:26%</div> <div>KAD1<br/>T:2.45<br/>S:0.37<br/>A:15%</div> <div>HIR1<br/>T:1.10<br/>S:0.00<br/>A:0%</div> <div>CLK1<br/>T:2.19<br/>S:0.00<br/>A:0%</div> </div>                                                                                                                                                  |
| Syed Kabeer<br>T: 45.99 L<br>S : 19.05 L<br>A: 41.43%    | <div> <div>YLK1<br/>T:5.81<br/>S:4.55<br/>A:78%</div> <div>SKN1<br/>T:5.89<br/>S:2.80<br/>A:47%</div> <div>KOT1<br/>T:5.54<br/>S:2.44<br/>A:44%</div> <div>DEV1<br/>T:9.30<br/>S:3.81<br/>A:41%</div> <div>RTN1<br/>T:5.52<br/>S:2.03<br/>A:37%</div> <div>HRBR<br/>T:2.92<br/>S:0.97<br/>A:33%</div> <div>DBP1<br/>T:5.62<br/>S:1.76<br/>A:31%</div> <div>CBP1<br/>T:3.41<br/>S:0.70<br/>A:21%</div> <div>SNR1<br/>T:1.96<br/>S:0.00<br/>A:0%</div> </div>                                                  |
| Aleem Pasha<br>T: 16.31 L<br>S : 5.52 L<br>A: 33.86%     | <div> <div>RMR1<br/>T:2.92<br/>S:1.77<br/>A:61%</div> <div>MYS1<br/>T:3.17<br/>S:1.19<br/>A:38%</div> <div>MDY1<br/>T:2.44<br/>S:0.86<br/>A:35%</div> <div>MYS4<br/>T:3.89<br/>S:0.87<br/>A:22%</div> <div>MYS3<br/>T:3.90<br/>S:0.83<br/>A:21%</div> </div>                                                                                                                                                                                                                                                 |

Information:

**LMTD** : 01-10-2025 To 03-10-2025  
**MTD** : 01-10-2026 To 03-10-2026

**LMTD Sales**  
**699.02 L**

**MTD Sales**  
**286.31 L**

**Growth**  
**-59.04 %**

**Target Ach%**  
**44.11 %**

Chandrashekh  
ar  
T: 23.33 L  
S : 7.28 L  
A: 31.19%

|                                   |                                   |                                   |                                   |                                   |                                   |
|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
| TMK1<br>T:5.43<br>S:2.62<br>A:48% | PNY1<br>T:2.78<br>S:1.00<br>A:36% | NEL1<br>T:6.78<br>S:2.01<br>A:30% | TIP1<br>T:1.96<br>S:0.41<br>A:21% | MDG1<br>T:3.45<br>S:0.68<br>A:20% | HES1<br>T:2.93<br>S:0.56<br>A:19% |
|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|

Manoj N  
T: 59.88 L  
S : 18.02 L  
A: 30.10%

|                                   |                                   |                                    |                                    |                                   |                                   |                                   |                                  |                                  |                                  |                                  |
|-----------------------------------|-----------------------------------|------------------------------------|------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| MBG1<br>T:4.38<br>S:3.66<br>A:84% | HEB1<br>T:4.38<br>S:2.22<br>A:51% | KRP1<br>T:11.28<br>S:5.18<br>A:46% | HOS1<br>T:10.82<br>S:3.51<br>A:32% | KOL1<br>T:6.77<br>S:1.37<br>A:20% | SUN1<br>T:2.92<br>S:0.51<br>A:17% | BMH1<br>T:5.91<br>S:0.69<br>A:12% | HGS1<br>T:5.32<br>S:0.45<br>A:8% | HGN1<br>T:2.93<br>S:0.20<br>A:7% | MRT2<br>T:3.41<br>S:0.22<br>A:7% | HSR1<br>T:1.77<br>S:0.01<br>A:0% |
|-----------------------------------|-----------------------------------|------------------------------------|------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|

Others  
T: 0.00 L  
S : 0.00 L  
A: 0.00%

|                               |
|-------------------------------|
| DEFW<br>T:0<br>S:0.00<br>A:0% |
|-------------------------------|

Vijay Kumar A  
T: 0.00 L  
S : 0.00 L  
A: 0.00%

|                               |                               |                               |
|-------------------------------|-------------------------------|-------------------------------|
| HLG1<br>T:0<br>S:0.00<br>A:0% | RMN1<br>T:0<br>S:0.00<br>A:0% | SLG1<br>T:0<br>S:0.00<br>A:0% |
|-------------------------------|-------------------------------|-------------------------------|

**GURUDHATA** -: Target: 25.31 L Sales : 8.68 L Ach %: 34.31%

Manoj N  
T: 6.37 L  
S : 3.09 L  
A: 48.43%

|                                    |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                  |
|------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|----------------------------------|
| HEB1<br>T:0.48<br>S:0.79<br>A:163% | HSR1<br>T:0.31<br>S:0.21<br>A:66% | BMH1<br>T:0.71<br>S:0.41<br>A:58% | KRP1<br>T:2.20<br>S:1.18<br>A:54% | KOL1<br>T:0.29<br>S:0.09<br>A:31% | MBG1<br>T:0.42<br>S:0.12<br>A:28% | HGS1<br>T:0.30<br>S:0.08<br>A:27% | MRT2<br>T:0.44<br>S:0.08<br>A:19% | HGN1<br>T:0.58<br>S:0.07<br>A:13% | SUN1<br>T:0.23<br>S:0.03<br>A:12% | HOS1<br>T:0.40<br>S:0.02<br>A:6% |
|------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|----------------------------------|

Syed Kabeer  
T: 5.57 L  
S : 2.57 L  
A: 46.08%

|                                    |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                  |
|------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|----------------------------------|
| HRBR<br>T:0.42<br>S:0.59<br>A:139% | SNR1<br>T:0.23<br>S:0.19<br>A:83% | CBP1<br>T:0.53<br>S:0.39<br>A:73% | SKN1<br>T:0.59<br>S:0.38<br>A:64% | YLK1<br>T:0.64<br>S:0.28<br>A:45% | DEV1<br>T:1.52<br>S:0.52<br>A:34% | KOT1<br>T:0.40<br>S:0.08<br>A:21% | RTN1<br>T:0.62<br>S:0.11<br>A:18% | DBP1<br>T:0.62<br>S:0.02<br>A:3% |
|------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|----------------------------------|

Mohammed  
Naveed  
T: 3.62 L  
S : 1.08 L  
A: 29.91%

|                                   |                                   |                                   |                                   |                                   |                                   |                                  |
|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|----------------------------------|
| SMG1<br>T:0.48<br>S:0.28<br>A:59% | CTD1<br>T:0.73<br>S:0.24<br>A:33% | KAD1<br>T:0.58<br>S:0.18<br>A:32% | CLK1<br>T:0.51<br>S:0.15<br>A:28% | HSN1<br>T:0.62<br>S:0.17<br>A:27% | CNP1<br>T:0.39<br>S:0.05<br>A:13% | HIR1<br>T:0.31<br>S:0.00<br>A:1% |
|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|----------------------------------|

Syed  
Mudabeer  
T: 3.77 L  
S : 0.91 L  
A: 24.16%

|                                   |                                   |                                   |                                   |                                   |                                   |                                  |                                  |                                  |                                  |
|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| KEN1<br>T:0.57<br>S:0.36<br>A:64% | FRT1<br>T:0.34<br>S:0.22<br>A:63% | VIJ1<br>T:0.29<br>S:0.11<br>A:38% | NGB1<br>T:0.33<br>S:0.08<br>A:23% | MTK1<br>T:0.62<br>S:0.08<br>A:13% | RJN1<br>T:0.47<br>S:0.05<br>A:10% | RRN2<br>T:0.26<br>S:0.02<br>A:9% | BSK1<br>T:0.39<br>S:0.00<br>A:0% | COX1<br>T:0.22<br>S:0.00<br>A:0% | HNR1<br>T:0.29<br>S:0.00<br>A:0% |
|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|

Chandrashekh  
ar  
T: 3.53 L  
S : 0.67 L  
A: 19.03%

|                                   |                                   |                                   |                                   |                                  |                                  |
|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| HES1<br>T:0.62<br>S:0.23<br>A:38% | TMK1<br>T:1.04<br>S:0.32<br>A:30% | TIP1<br>T:0.24<br>S:0.04<br>A:18% | MDG1<br>T:0.37<br>S:0.04<br>A:11% | PNY1<br>T:0.26<br>S:0.01<br>A:4% | NEL1<br>T:1.00<br>S:0.03<br>A:3% |
|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|----------------------------------|----------------------------------|

Aleem Pasha  
T: 2.44 L  
S : 0.36 L  
A: 14.83%

|                                   |                                   |                                  |                                  |                                  |
|-----------------------------------|-----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| MDY1<br>T:0.37<br>S:0.26<br>A:69% | MYS1<br>T:0.58<br>S:0.07<br>A:12% | MYS3<br>T:0.25<br>S:0.02<br>A:9% | RMR1<br>T:0.62<br>S:0.01<br>A:1% | MYS4<br>T:0.62<br>S:0.00<br>A:0% |
|-----------------------------------|-----------------------------------|----------------------------------|----------------------------------|----------------------------------|

Others  
T: 0.00 L  
S : 0.00 L  
A: 0.00%

|                               |                               |
|-------------------------------|-------------------------------|
| DEFW<br>T:0<br>S:0.00<br>A:0% | HOR1<br>T:0<br>S:0.00<br>A:0% |
|-------------------------------|-------------------------------|