

MBO KA : AO Smith Sales Performance 14/09/2026 7:35 AM



MTD Sales
2.59Lacs

Brand Share %
9.09%

Information:

MTD : 01-09-2026 To 13-09-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **9.09 %** are only listed below

Property	MTD Sales L	Brand Share %
W.Heater	1.59	18.49 %
W-Purifi	0.99	5.01 %
Total	2.59	9.09 %

Sales Zone	MTD Sales L	Brand Share %
Manoj N	1.33	16.91 %
Syed Kabeer	0.83	10.13 %
Syed Mudabeer	0.21	5.08 %
Aleem Pasha	0.21	9.68 %
Chandrashekhar		0.00 %
Mohammed Naveed		0.00 %
Others		0.00 %
Total	2.59	9.09 %

Manoj N

Property	MTD Sales L	Brand Share %
W.Heater	0.77	28.68 %
W-Purifi	0.55	10.72 %
Total	1.33	16.91 %

Branch *	MTD Sales L	Brand Share %
BMH1		0.00 %
HGN1		0.00 %
HGS1		0.00 %
HOS1		0.00 %
HSR1		0.00 %
KOL1		0.00 %
MRT2		0.00 %
SUN1		0.00 %
Total	1.33	16.91 %

Syed Kabeer

Property	MTD Sales L	Brand Share %
W-Purifi	0.45	6.81 %
W.Heater	0.38	23.58 %
Total	0.83	10.13 %

Branch *	MTD Sales L	Brand Share %
DEV1	0.19	8.88 %
CBP1		0.00 %
DBP1		0.00 %
HRBR		0.00 %
KOT1		0.00 %
RTN1		0.00 %
SKN1		0.00 %
SNR1		0.00 %
Total	0.83	10.13 %

Syed Mudabeer

Property	MTD Sales L	Brand Share %
W.Heater	0.22	15.24 %
W-Purifi	-0.01	-0.27 %
Total	0.21	5.08 %

Branch *	MTD Sales L	Brand Share %
BSK1		0.00 %
COX1		0.00 %
HNR1		0.00 %
MTK1		0.00 %
NGB1		0.00 %
RRN2		0.00 %
VIJ1		0.00 %
RJN1	-0.09	-15.10 %
FRT1	-0.16	-21.98 %
Total	0.21	5.08 %

Aleem Pasha

Property	MTD Sales L	Brand Share %
W.Heater	0.21	35.84 %
Total	0.21	9.68 %

Branch *	MTD Sales L	Brand Share %
MDY1		0.00 %
MYS1		0.00 %
MYS4		0.00 %
Total	0.21	9.68 %

Chandrashekhar

Property	MTD Sales L	Brand Share %
Total		0.00 %

Branch *	MTD Sales L	Brand Share %
HES1		0.00 %
MDG1		0.00 %
NEL1		0.00 %
PNY1		0.00 %
TIP1		0.00 %
TMK1		0.00 %
Total		0.00 %

Mohammed Naveed

Property	MTD Sales L	Brand Share %
Total		0.00 %

Branch *	MTD Sales L	Brand Share %
CLK1		0.00 %
CNP1		0.00 %
CTD1		0.00 %
HIR1		0.00 %
HSN1		0.00 %
KAD1		0.00 %
SMG1		0.00 %
Total		0.00 %

Others

Property	MTD Sales L	Brand Share %
Total		0.00 %

Branch *	MTD Sales L	Brand Share %
DEFW		0.00 %
Total		0.00 %