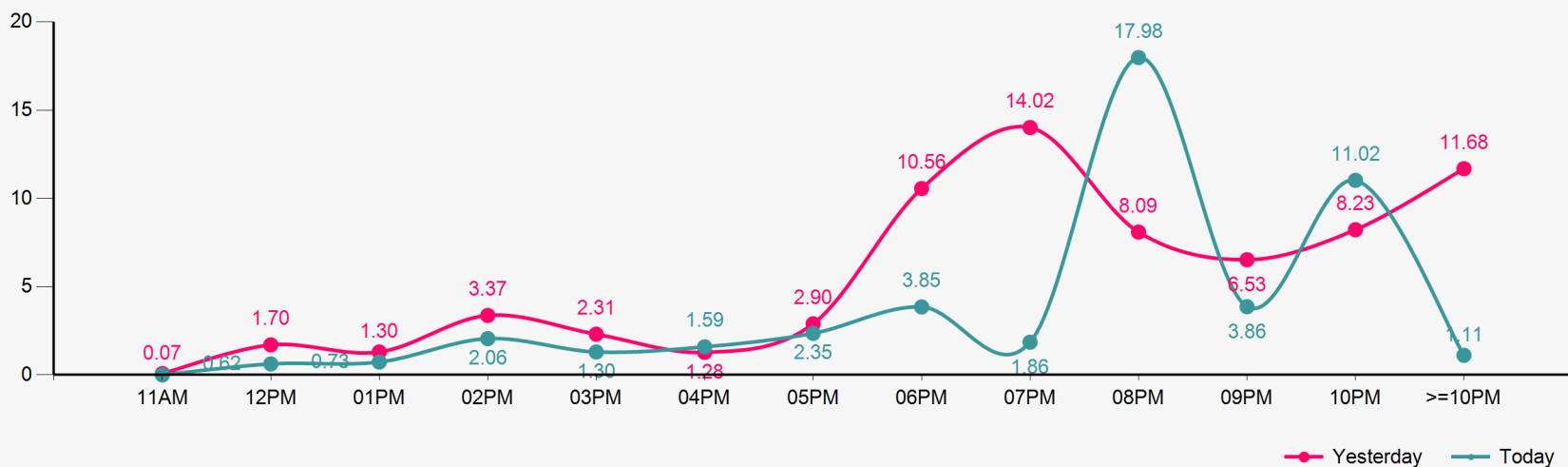


Sales 48.33 Lacs	GP% 0.23%	EW Pen% 0.85%	Target Ach. % 0.00%	Open SO 5.43 Lacs
Yest. Sales: 72.03 Lacs	Yest. GP%: 8.09%	Yest. EW%: 0.45%	TD Target: 0.00 Lacs	Yest. OSO 3.18 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	41.23	28.57	-12.66	7.79%	6.71%	-1.08%		0.00%	0.24	0.31	0.06	0.59%	1.08%	3.15	4.30
Bengaluru - Rural	11.66	6.65	-5.01	9.55%	-44.15%	-53.70%		0.00%	0.04	0.02	-0.02	0.31%	0.29%		0.71
Mysuru	4.94	3.35	-1.59	8.10%	9.44%	1.35%		0.00%	(0.01)	0.04	0.04	-0.12%	1.05%		
Chalkere	1.49	2.90	1.41	15.39%	8.21%	-7.18%		0.00%	0.02	0.03	0.01	1.36%	0.94%		
Chitradurga	2.00	1.44	-0.56	10.40%	2.44%	-7.96%		0.00%			0.00				
Hassan	1.56	1.18	-0.38	13.24%	6.19%	-7.05%		0.00%	0.03		-0.03	2.10%			
Tumkur	2.66	1.00	-1.66	-3.71%	12.29%	16.00%		0.00%		0.01	0.01		0.59%		
Kadur	1.63	0.83	-0.80	5.99%	14.42%	8.43%		0.00%			0.00				0.27
Kolar	1.27	0.78	-0.49	10.92%	7.92%	-2.99%		0.00%			0.00				
Channarayapatna	1.30	0.58	-0.73	4.47%	7.39%	2.92%		0.00%		0.02	0.02		2.66%		
Mandya	0.49	0.56	0.07	12.19%	10.10%	-2.09%		0.00%			0.00				
Shivamogga	0.22	0.43	0.21	8.58%	10.95%	2.37%		0.00%			0.00				
Hiriyur	0.62	0.06	-0.56	11.51%	22.27%	10.77%		0.00%			0.00				0.15
Ramanagara	0.68		-0.68	9.61%	36.71%	27.10%		0.00%			0.00			0.02	
Tiptur	0.27		-0.27	17.84%		-17.84%		0.00%			0.00				
Total	72.03	48.33	-23.69	8.09%	0.23%	-7.86%		0.00%	0.32	0.41	0.08	0.45%	0.85%	3.18	5.43

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	67.75	44.14	-23.61	8.24%	6.37%	-1.87%		0.00%	0.22	0.22	0.00	0.32%	0.50%	2.25	4.99
Shopee	4.28	3.22	-1.06	5.81%	13.52%	7.70%		0.00%	0.11	0.19	0.08	2.57%	6.18%	0.93	0.42
WHS		0.97	0.97		-323.21%	-323.21%		0.00%			0.00				0.01
Total	72.03	48.33	-23.69	8.09%	0.23%	-7.86%		0.00%	0.32	0.41	0.08	0.45%	0.85%	3.18	5.43
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	24.41	19.47	-4.94	7.73%	4.49%	-3.24%		0.00%	0.05	0.05	0.00	0.22%	0.27%	1.58	1.88
KR Puram	1.45	5.95	4.50	4.82%	4.85%	0.03%		0.00%			0.00				0.19
Hoskote	5.65	3.97	-1.69	7.92%	1.66%	-6.25%		0.00%	0.04	0.02	-0.02	0.64%	0.49%		0.55
RT Nagar	3.55	2.97	-0.58	12.46%	3.74%	-8.71%		0.00%		0.01	0.01		0.24%		
Rajaji nagar	0.30	2.23	1.93	14.70%	8.10%	-6.60%		0.00%			0.00				
Hebbagodi	1.70	1.45	-0.25	14.59%	8.15%	-6.44%		0.00%			0.00			0.13	
Marathahalli	1.56	0.87	-0.69	4.83%	-5.69%	-10.52%		0.00%			0.00			1.34	0.34
Kolar	1.27	0.78	-0.49	10.92%	7.92%	-2.99%		0.00%			0.00				
Sunkadakatte	2.12	0.76	-1.36	2.15%	4.85%	2.70%		0.00%			0.00			0.06	
Hegnahalli	0.48	0.56	0.08	4.80%	4.37%	-0.44%		0.00%	0.01		-0.01	1.79%			
Vijayanagar	0.99	0.52	-0.48	7.43%	10.31%	2.89%		0.00%	0.01		-0.01	0.86%			
Mulbagal	1.51	0.33	-1.18	13.84%	7.01%	-6.83%		0.00%			0.00			0.05	0.14
Hongasandara	1.55	0.32	-1.24	-6.14%	15.67%	21.81%		0.00%			0.00				
HSR Layout		0.17	0.17		-7.69%	-7.69%		0.00%			0.00				0.49
Bommanahalli	2.27	(1.40)	-3.67	7.31%	5.46%	-1.85%		0.00%		0.03	0.03		-1.78%		0.15
MBO	24.41	19.47	-4.94	7.73%	4.49%	-3.24%		0.00%	0.05	0.05	0.00	0.22%	0.27%	1.58	1.88
Naveed	17.50	12.11	-5.39	7.44%	7.99%	0.54%		0.00%	0.05	0.05	0.00	0.30%	0.40%		0.95
Challakere	1.49	2.90	1.41	15.39%	8.21%	-7.18%		0.00%	0.02	0.03	0.01	1.36%	0.94%		
Nelamangala	2.81	1.51	-1.31	9.36%	7.88%	-1.48%		0.00%			0.00				
Chitradurga	2.00	1.44	-0.56	10.40%	2.44%	-7.96%		0.00%			0.00				
Peenya	0.93	1.21	0.29	13.12%	5.79%	-7.33%		0.00%			0.00				
Hassan	1.56	1.18	-0.38	13.24%	6.19%	-7.05%		0.00%	0.03		-0.03	2.10%			
Tumkur	2.66	1.00	-1.66	-3.71%	12.29%	16.00%		0.00%		0.01	0.01		0.59%		
Hessarghatta	2.01	0.97	-1.04	3.89%	8.93%	5.04%		0.00%			0.00				0.53
Kadur	1.63	0.83	-0.80	5.99%	14.42%	8.43%		0.00%			0.00				0.27
Channarayapatna	1.30	0.58	-0.73	4.47%	7.39%	2.92%		0.00%		0.02	0.02		2.66%		
Shivamoga	0.22	0.43	0.21	8.58%	10.95%	2.37%		0.00%			0.00				
Hiriyur	0.62	0.06	-0.56	11.51%	22.27%	10.77%		0.00%			0.00				0.15

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Tiptur	0.27		-0.27	17.84%		-17.84%		0.00%			0.00				
MBO	17.50	12.11	-5.39	7.44%	7.99%	0.54%		0.00%	0.05	0.05	0.00	0.30%	0.40%		0.95
Mudabir	19.73	9.67	-10.06	9.45%	7.99%	-1.46%		0.00%	0.12	0.12	0.00	0.60%	1.27%	0.65	2.16
Sanjaynagar	0.88	1.47	0.58	12.33%	8.25%	-4.08%		0.00%	0.03	0.02	-0.01	3.36%	1.38%		
Banashankari	0.26	1.11	0.85	3.95%	3.73%	-0.22%		0.00%			0.00				
Sahakar Nagar	2.25	1.09	-1.16	5.53%	4.53%	-1.00%		0.00%			0.00				0.45
Mathikere	0.90	1.02	0.12	6.86%	3.46%	-3.40%		0.00%			0.00				
HRBR Layout	0.56	0.90	0.34	12.17%	0.37%	-11.81%		0.00%		0.02	0.02		2.22%	0.50	
Kothnur	0.66	0.69	0.03	15.22%	14.35%	-0.88%		0.00%			0.00			0.15	0.33
Cox town	0.34	0.63	0.29	15.06%	16.52%	1.46%		0.00%		0.06	0.06		11.13%		
Yelahanka	4.64	0.63	-4.01	10.33%	15.33%	5.00%		0.00%	0.07		-0.07	1.43%			
Raja Rajeshwary Nagar	1.46	0.50	-0.96	4.57%	13.74%	9.17%		0.00%			0.00				0.70
Frazer town	0.64	0.46	-0.18	12.45%	10.79%	-1.65%		0.00%		0.01	0.01		1.31%		0.33
Doddaballapura	0.82	0.39	-0.43	5.71%	-0.53%	-6.24%		0.00%	0.01		-0.01	1.31%			
Kengeri	0.73	0.32	-0.41	5.69%	19.52%	13.83%		0.00%			0.00				0.21
Devenahalli	3.19	0.20	-2.99	12.61%	8.82%	-3.80%		0.00%			0.00				0.15
Nagarbhavi	2.25	0.16	-2.09	8.54%	1.62%	-6.92%		0.00%	0.01		-0.01	0.61%			
Hanumanth nagar	0.14	0.11	-0.03	21.81%	23.76%	1.95%		0.00%		0.01	0.01		13.66%		
MBO	19.73	9.67	-10.06	9.45%	7.99%	-1.46%		0.00%	0.12	0.12	0.00	0.60%	1.27%	0.65	2.16
Abhik Uppal	4.28	3.22	-1.06	5.81%	13.52%	7.70%		0.00%	0.11	0.19	0.08	2.57%	6.18%	0.93	0.42
Sahakarnagar Best LG Shoppe	(0.56)	1.22	1.78	19.17%	13.51%	-5.67%		0.00%	(0.07)	0.15	0.22	13.84%	14.26%	0.93	
Mysore - Kuvempunaqar LG		1.02	1.02		17.34%	17.34%		0.00%		0.04	0.04		3.57%		
HRBR Best LG Shoppe	1.31	0.52	-0.80	-0.49%	14.55%	15.04%		0.00%	0.05		-0.05	3.96%			
Rammurthy Nagar Best LG Shoppe	0.60	0.42	-0.18	12.30%	2.49%	-9.82%		0.00%			0.00				
Nagarbhavi Best LG shoppe	1.52	0.03	-1.49	10.24%	17.81%	7.58%		0.00%			0.00				
Peenya Best LG Shoppe	0.33	0.01	-0.31	21.72%	15.31%	-6.41%		0.00%	0.08		-0.08	30.57%			
Mathikere Best LG Shoppe	1.08		-1.08	5.74%	24.87%	19.13%		0.00%	0.05		-0.05	4.66%			0.42
Shopee	4.28	3.22	-1.06	5.81%	13.52%	7.70%		0.00%	0.11	0.19	0.08	2.57%	6.18%	0.93	0.42
Aleem	6.12	2.90	-3.22	8.60%	6.83%	-1.77%		0.00%	(0.01)		0.01	-0.10%		0.02	
Mysore-Vijaynagar	1.17	1.17	0.00	3.55%	2.66%	-0.89%		0.00%	(0.01)		0.01	-0.50%			
Mysore - Chamaraaja Mohalla	2.63	0.71	-1.92	12.10%	12.66%	0.56%		0.00%			0.00				
Mandya	0.49	0.56	0.07	12.19%	10.10%	-2.09%		0.00%			0.00				
Mysore - Rajkumarroad	1.14	0.46	-0.68	3.55%	4.31%	0.76%		0.00%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Ramanagara	0.68		-0.68	9.61%	36.71%	27.10%		0.00%			0.00			0.02	
MBO	6.12	2.90	-3.22	8.60%	6.83%	-1.77%		0.00%	(0.01)		0.01	-0.10%		0.02	
Others		0.97	0.97		323.21 %	323.21 %		0.00%			0.00				0.01
Defective In Warehouse		0.97	0.97		-323.21%	-323.21%		0.00%			0.00				0.01
WHS		0.97	0.97		-323.21%	-323.21%		0.00%			0.00				0.01
Total	72.03	48.33	-23.69	0.23%	0.23%	-7.86%		0.00%	0.32	0.41	0.08	0.45%	0.85%	3.18	5.43

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	54	26	-28	17.60	7.02	-10.58	11.13%	-5.48%	-16.61%
FPD	32	27	-5	8.98	6.97	-2.00	7.72%	-18.99%	-26.70%
Mobile	65	61	-4	20.97	15.40	-5.57	2.75%	2.07%	-0.68%
Refrigerator	42	27	-15	10.83	7.41	-3.43	9.64%	5.93%	-3.71%
Washing Machine	27	18	-9	6.83	4.27	-2.56	6.60%	6.46%	-0.14%
Z.Others	180	180	0	6.82	7.26	0.45	16.20%	10.80%	-5.40%
Total	400	339	-61	72.03	48.33	-23.69	8.09%	0.23%	-7.86%