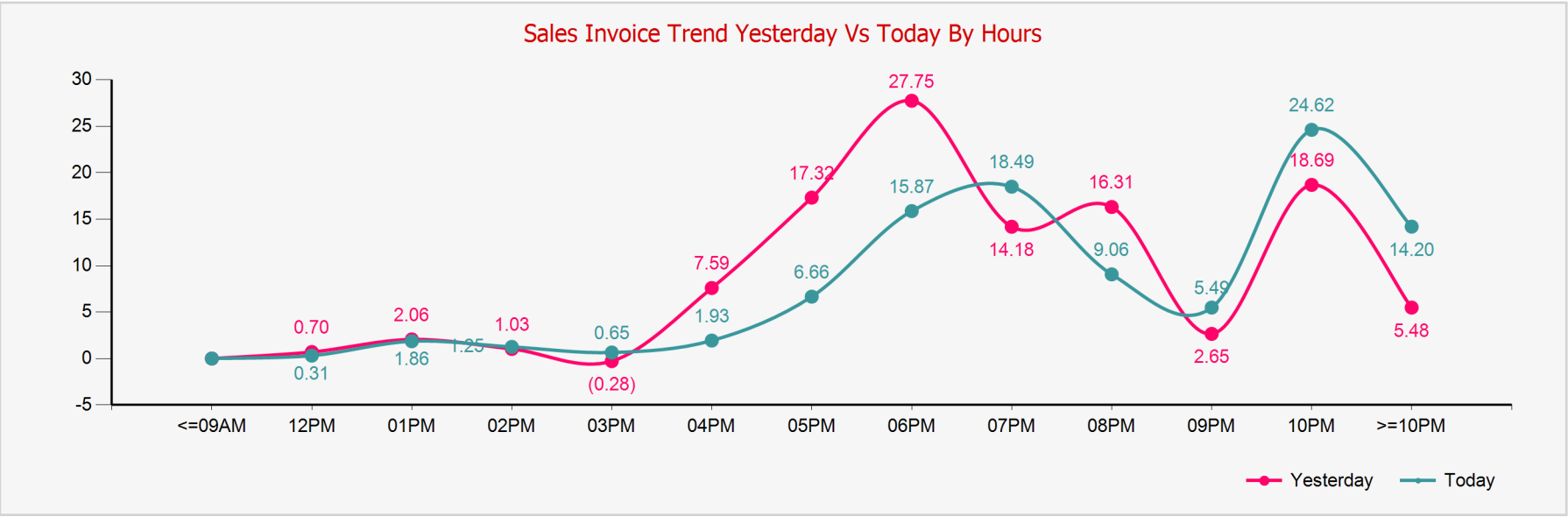


Sales 100.39 Lacs	GP% 4.23%	EW Pen% 1.00%	Target Ach. % 55.64%	Open SO 6.29 Lacs
Yest. Sales: 113.49 Lacs	Yest. GP%: -0.78%	Yest. EW%: 1.18%	TD Target: 180.44 Lacs	Yest. OSO 2.16 Lacs



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	57.51	63.95	6.44	2.95%	3.67%	0.72%	108.13	59.14%	0.87	0.87	0.00	1.54%	1.38%	1.42	5.47
Bengaluru - Rural	8.18	9.63	1.45	4.47%	4.43%	-0.04%	17.79	54.12%	0.11		-0.11	1.35%		0.15	
Mysuru	7.25	7.90	0.65	3.31%	4.52%	1.21%	10.26	76.98%	0.03	0.03	0.00	0.46%	0.44%		
Tumkur	3.06	3.40	0.33	3.58%	2.30%	-1.28%	6.12	55.46%	0.01	0.02	0.01	0.28%	0.59%		0.19
Chitradurga	4.22	2.24	-1.98	5.37%	9.08%	3.72%	5.80	38.61%	0.03	0.03	0.00	0.77%	1.26%	0.35	
Chikkaballapur	2.62	1.78	-0.84	14.20%	16.29%	2.09%	2.55	69.63%		0.01	0.01		0.72%		0.01
Shivamogga	1.92	1.69	-0.23	4.24%	5.10%	0.86%	2.57	65.69%		0.02	0.02		1.01%		
Hiriyur	2.28	1.52	-0.76	3.28%	2.40%	-0.88%	1.62	93.81%			0.00			0.24	
Mulbagal	12.47	1.37	-11.10	-36.68%	2.27%	38.96%	3.00	45.79%	0.06		-0.06	0.46%			0.47
Channarayapatna	2.22	1.16	-1.06	0.11%	8.89%	8.78%	2.55	45.44%	0.02	0.01	-0.01	0.73%	0.62%		0.13
Tumakuru	1.87	1.14	-0.74	1.30%	5.97%	4.67%	2.15	52.86%	0.02		-0.02	1.08%			
Mandya	2.00	1.09	-0.91	4.47%	4.01%	-0.46%	2.38	45.83%			0.00				
Ramanagara	1.14	1.04	-0.10	0.84%	7.70%	6.87%	2.70	38.38%	0.03		-0.03	2.29%			0.01
Hassan	0.29	0.71	0.42	11.52%	3.33%	-8.19%	2.48	28.46%	0.02		-0.02	6.27%			
Chalkere	2.39	0.63	-1.76	9.02%	5.71%	-3.31%	1.82	34.58%	0.11		-0.11	5.03%			
Kolar	2.49	0.53	-1.96	3.10%	1.90%	-1.20%	3.97	13.25%			0.00				
Kadur	1.57	0.48	-1.09	4.29%	2.77%	-1.52%	3.30	14.60%	0.02		-0.02	1.29%			

Tiptur	0.03	0.16	0.13	13.09%	8.25%	-4.84%	1.23	12.93%			0.00				
Total	113.49	100.39	-13.10	-0.78%	4.23%	5.01%	180.44	55.64%	1.32	0.99	-0.33	1.18%	1.00%	2.16	6.29
	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	106.60	88.96	-17.64	-1.13%	3.84%	4.97%	164.06	54.23%	1.13	0.77	-0.35	1.07%	0.88%	1.94	5.91
Shopee	6.89	11.14	4.25	4.75%	7.44%	2.69%	16.38	68.03%	0.20	0.22	0.02	2.93%	2.01%	0.22	0.38
Other		0.29	0.29		2.67%	2.67%		0.00%			0.00				
Total	113.49	100.39	-13.10	-0.78%	4.23%	5.01%	180.44	55.64%	1.32	0.99	-0.33	1.18%	1.00%	2.16	6.29
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj N	32.82	24.27	-8.55	11.79%	2.80%	14.59%	45.08	53.82%	0.44	0.52	0.08	1.35%	2.17%	1.00	3.19
KR Puram	9.45	11.78	2.33	4.35%	5.20%	0.85%	12.04	97.81%	0.21	0.35	0.15	2.22%	3.11%	0.75	2.01
Hebbagodi	3.09	2.55	-0.54	-0.42%	-7.30%	-6.88%	3.74	68.27%	0.01	0.06	0.05	0.36%	2.38%		
Bommanahalli	1.40	2.08	0.68	1.09%	4.17%	3.08%	4.47	46.55%	0.07	0.06	0.00	4.90%	3.08%	0.24	0.38
Hongasandara	0.52	1.97	1.45	5.38%	-2.76%	-8.14%	3.30	59.78%	0.02	0.02	0.00	4.82%	1.13%		
Hoskote	2.26	1.94	-0.31	6.27%	4.56%	-1.71%	6.06	32.09%			0.00				
Mulbagal	12.47	1.37	-11.10	-36.68%	2.27%	38.96%	3.00	45.79%	0.06		-0.06	0.46%			0.47
Sunkadakatte	0.19	0.97	0.79	4.32%	5.76%	1.44%	1.88	51.87%	0.02		-0.02	9.18%			
Hegnahalli	0.37	0.74	0.37	4.05%	4.35%	0.30%	2.92	25.24%		0.02	0.02		2.35%		0.34
Kolar	2.49	0.53	-1.96	3.10%	1.90%	-1.20%	3.97	13.25%			0.00				
Marathahalli	0.59	0.32	-0.27	3.90%	0.61%	-3.28%	2.31	13.95%	0.06		-0.06	10.88%			
HSR Layout			0.00				1.39	0.00%			0.00				
MBO	32.82	24.27	-8.55	-11.79%	2.80%	14.59%	45.08	53.82%	0.44	0.52	0.08	1.35%	2.17%	1.00	3.19
Syed Kabeer	26.37	19.28	-7.09	4.39%	3.52%	-0.87%	34.22	56.34%	0.35	0.07	-0.28	1.34%	0.38%	0.19	1.86
Devenahalli	3.73	5.38	1.65	4.92%	4.23%	-0.69%	6.48	83.07%	0.11		-0.11	3.00%			
Yelahanka	4.61	4.29	-0.31	3.71%	-0.21%	-3.92%	5.28	81.31%	0.12		-0.12	2.58%		0.02	0.89
Sahakar Nagar	4.78	2.28	-2.50	-3.61%	-4.29%	-0.68%	3.80	59.89%	(0.02)		0.02	-0.39%			
Chikkaballapur	2.62	1.78	-0.84	14.20%	16.29%	2.09%	2.55	69.63%		0.01	0.01		0.72%		0.01
HRBR Layout	2.57	1.40	-1.17	4.36%	7.17%	2.81%	3.44	40.78%	0.02	0.06	0.04	0.80%	4.43%	0.17	
Sanjaynagar	0.79	1.32	0.53	8.73%	5.58%	-3.16%	1.75	75.20%	0.02		-0.02	2.61%			
RT Nagar	4.71	1.22	-3.50	6.44%	7.64%	1.20%	4.65	26.18%	0.10		-0.10	2.23%			0.56
Doddaballapura	1.30	1.15	-0.15	3.86%	-3.12%	-6.97%	3.44	33.36%			0.00				
Kothnur	1.27	0.46	-0.81	5.56%	8.18%	2.62%	2.82	16.38%			0.00				0.39
MBO	26.37	19.28	-7.09	4.39%	3.52%	-0.87%	34.22	56.34%	0.35	0.07	-0.28	1.34%	0.38%	0.19	1.86
Syed Mudabeer	12.94	18.35	5.41	2.48%	3.83%	1.36%	30.27	60.61%	0.05	0.09	0.04	0.42%	0.50%		0.53
Kengeri	3.08	6.73	3.65	1.89%	2.94%	1.05%	5.02	133.97%	0.01		-0.01	0.28%			

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Frazer town	0.70	2.55	1.85	4.82%	3.06%	-1.76%	2.96	86.20%			0.00				
Mathikere	1.80	2.52	0.72	2.37%	4.31%	1.95%	3.92	64.27%		0.02	0.02		0.68%		
Banashankari	0.55	1.87	1.32	4.47%	4.14%	-0.33%	2.57	72.90%			0.00				0.31
Raja Rajeshwary Nagar	1.84	1.20	-0.64	1.80%	2.70%	0.90%	2.79	43.06%		0.02	0.02		1.69%		
Hanumanth nagar	1.72	1.16	-0.55	5.56%	13.09%	7.53%	2.20	52.90%	0.02	0.04	0.02	1.20%	3.39%		
Rajaji nagar	0.86	0.98	0.11	3.15%	6.33%	3.18%	5.02	19.42%			0.00				
Vijayanagar	0.71	0.68	-0.03	3.40%	-0.20%	-3.60%	1.99	34.43%		0.01	0.01		1.13%		
Cox town	0.39	0.34	-0.05	-8.86%	-10.19%	-1.33%	1.18	28.68%			0.00				0.22
Nagarbhavi	1.30	0.31	-0.99	1.21%	9.74%	8.52%	2.62	11.90%	0.03	0.01	-0.02	2.00%	2.79%		
MBO	12.94	18.35	5.41	2.48%	3.83%	1.36%	30.27	60.61%	0.05	0.09	0.04	0.42%	0.50%		0.53
Vijay Kumar A	6.89	11.14	4.25	4.75%	7.44%	2.69%	16.38	68.03%	0.20	0.22	0.02	2.93%	2.01%	0.22	0.38
Nagarbhavi Best LG shoppe	0.72	5.38	4.66	12.68%	7.59%	-5.08%	2.74	196.36%	0.09	0.09	0.00	13.56%	1.70%		
HRBR Best LG Shoppe	0.74	1.71	0.96	5.23%	9.54%	4.32%	2.87	59.49%		0.07	0.07		4.03%	0.22	
Sahakarnagar Best LG Shoppe	0.97	1.53	0.56	2.74%	6.25%	3.50%	2.70	56.67%	0.05		-0.05	5.41%			0.38
Peenya Best LG Shoppe	0.71	1.11	0.40	5.61%	8.80%	3.19%	1.55	71.84%		0.06	0.06		6.09%		
Banashankari Best LG Shoppe	1.77	0.77	-1.01	0.78%	2.51%	1.73%	1.53	50.07%	0.03		-0.03	1.43%			
Rammurthy Nagar Best LG Shoppe	1.13	0.47	-0.65	7.29%	7.28%	-0.01%	1.90	24.97%	0.04		-0.04	3.21%			
Mathikere Best LG Shoppe	0.34	0.17	-0.17	-2.39%	5.98%	8.37%	1.61	10.51%			0.00				
Mysore - Kuvempunagar LG	0.50		-0.50	8.43%	100.00%	91.57%	1.48	0.00%			0.00				
Shopee	6.89	11.14	4.25	4.75%	7.44%	2.69%	16.38	68.03%	0.20	0.22	0.02	2.93%	2.01%	0.22	0.38
Aleem Pasha	9.88	10.03	0.15	3.00%	4.79%	1.79%	13.87	72.30%	0.06	0.03	-0.02	0.60%	0.34%		0.01
Mysore - Chamaraja Mohalla	4.09	4.81	0.72	2.91%	3.49%	0.58%	3.59	134.05%	0.01	0.03	0.01	0.31%	0.57%		
Mysore - Rajkumarroad	0.71	2.05	1.34	0.51%	6.54%	6.02%	2.60	78.91%	0.02	0.01	-0.01	2.96%	0.35%		
Mandya	2.00	1.09	-0.91	4.47%	4.01%	-0.46%	2.38	45.83%			0.00				
Ramanagara	1.14	1.04	-0.10	0.84%	7.70%	6.87%	2.70	38.38%	0.03		-0.03	2.29%			0.01
Mysore-Vijaynagar	1.95	1.04	-0.91	3.83%	5.27%	1.44%	2.60	39.97%			0.00				
MBO	9.88	10.03	0.15	3.00%	4.79%	1.79%	13.87	72.30%	0.06	0.03	-0.02	0.60%	0.34%		0.01
Chandrashekhar	9.71	8.62	-1.09	1.88%	4.27%	2.39%	20.47	42.11%	0.03	0.01	-0.02	0.29%	0.08%	0.16	0.19
Tumkur	3.06	3.40	0.33	3.58%	2.30%	-1.28%	6.12	55.46%	0.01	0.02	0.01	0.28%	0.59%		0.19
Nelamangala	2.19	2.31	0.11	1.88%	4.81%	2.93%	5.26	43.85%			0.00			0.15	
Hessarghatta	1.85	1.49	-0.36	-1.67%	6.40%	8.06%	3.41	43.77%		(0.01)	-0.01		-0.85%		
Madhugiri	1.87	1.14	-0.74	1.30%	5.97%	4.67%	2.15	52.86%	0.02		-0.02	1.08%			
Tiptur	0.03	0.16	0.13	13.09%	8.25%	-4.84%	1.23	12.93%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Peenya	0.69	0.13	-0.56	4.89%	1.69%	-3.20%	2.31	5.81%			0.00			0.01	
MBO	9.71	8.62	-1.09	1.88%	4.27%	2.39%	20.47	42.11%	0.03	0.01	-0.02	0.29%	0.08%	0.16	0.19
Mohammed Naveed	14.88	8.42	-6.46	4.71%	5.96%	1.25%	20.14	41.81%	0.20	0.05	-0.15	1.36%	0.62%	0.59	0.13
Chitradurga	4.22	2.24	-1.98	5.37%	9.08%	3.72%	5.80	38.61%	0.03	0.03	0.00	0.77%	1.26%	0.35	
Shivamoga	1.92	1.69	-0.23	4.24%	5.10%	0.86%	2.57	65.69%		0.02	0.02		1.01%		
Hiriyur	2.28	1.52	-0.76	3.28%	2.40%	-0.88%	1.62	93.81%			0.00			0.24	
Channarayapatna	2.22	1.16	-1.06	0.11%	8.89%	8.78%	2.55	45.44%	0.02	0.01	-0.01	0.73%	0.62%		0.13
Hassan	0.29	0.71	0.42	11.52%	3.33%	-8.19%	2.48	28.46%	0.02		-0.02	6.27%			
Challakere	2.39	0.63	-1.76	9.02%	5.71%	-3.31%	1.82	34.58%	0.11		-0.11	5.03%			
Kadur	1.57	0.48	-1.09	4.29%	2.77%	-1.52%	3.30	14.60%	0.02		-0.02	1.29%			
MBO	14.88	8.42	-6.46	4.71%	5.96%	1.25%	20.14	41.81%	0.20	0.05	-0.15	1.36%	0.62%	0.59	0.13
Others		0.29	0.29		2.67%	2.67%		0.00%			0.00				
E Com Billing		0.29	0.29		2.67%	2.67%		0.00%			0.00				
Other		0.29	0.29		2.67%	2.67%		0.00%			0.00				
Total	113.49	100.39	-13.10	4.23%	4.23%	5.01%	180.44	55.64%	1.32	0.99	-0.33	1.18%	1.00%	2.16	6.29

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	6	11	5	2.08	4.93	2.84	1.69%	-2.60%	-4.28%	0	0	0			0.00			
FPD	79	66	-13	32.33	25.46	-6.87	3.02%	1.16%	-1.87%	2	3	1	0.38	1.39	1.01	-30.98%	-32.55%	-1.58%
IT	2	3	1	2.40	1.97	-0.43	2.46%	3.65%	1.19%	0	0	0			0.00			
Mobile	76	46	-30	32.35	22.22	-10.13	-14.19%	3.01%	17.20%	19	0	-19	8.00		-8.00	-51.59%		51.59%
Refrigerator	75	54	-21	18.43	15.99	-2.44	5.16%	6.64%	1.47%	1	0	-1	0.17		-0.17	-36.59%		36.59%
Washing Machine	58	75	17	17.30	21.02	3.72	4.37%	7.15%	2.77%	0	0	0			0.00			
Z.Others	244	222	-22	8.60	8.81	0.22	10.80%	8.83%	-1.97%	10	30	20	0.11	0.17	0.06	-84.76%	-90.57%	-5.81%
Total	540	477	-63	113.49	100.39	-13.10	-0.78%	4.23%	5.01%	32	33	1	8.65	1.56	-7.09	-50.81%	-38.85%	11.96%