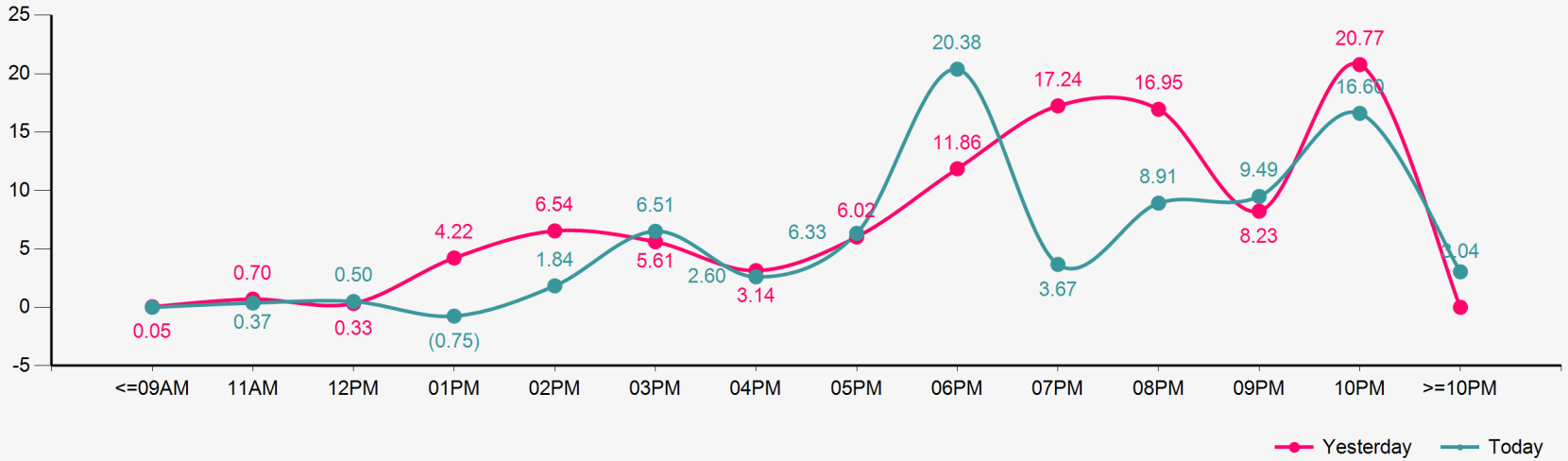


Sales 79.48 Lacs	GP% 5.38%	EW Pen% 0.53%	Target Ach. % 48.31%	Open SO 3.24 Lacs
Yest. Sales: 101.65 Lacs	Yest. GP%: 5.84%	Yest. EW%: 0.64%	TD Target: 164.51 Lacs	Yest. OSO 2.43 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	62.23	52.23	-10.00	5.52%	5.52%		102.39	51.01%	0.37	0.25	-0.12	0.59%	0.47%	1.79	2.25
Bengaluru - Rural	14.13	12.08	-2.05	6.72%	4.10%	-2.61%	16.36	73.82%	0.14	0.09	-0.05	1.03%	0.78%	0.31	0.59
Chitradurga	0.66	3.48	2.82	14.86%	6.59%	-8.27%	5.76	60.42%			0.00				
Mysuru	4.53	3.26	-1.26	8.93%	9.00%	0.07%	9.31	35.08%	0.05		-0.05	1.03%			0.40
Hassan	1.11	1.48	0.37	0.97%	0.39%	-0.58%	2.70	54.60%			0.00				
Mandya	1.22	1.42	0.20	6.52%	3.76%	-2.76%	2.41	58.75%	0.02		-0.02	1.41%			
Tumkur	4.77	1.39	-3.38	4.88%	6.49%	1.61%	5.54	25.06%	0.03		-0.03	0.72%			
Kadur	1.25	1.18	-0.06	11.18%	1.97%	-9.21%	2.87	41.23%		0.04	0.04		3.48%		
Kolar	2.28	0.97	-1.31	3.02%	1.16%	-1.85%	3.29	29.40%			0.00				
Chalkere	1.10	0.90	-0.20	10.79%	8.24%	-2.56%	1.99	45.47%			0.00			0.32	
Channarayapatna	3.78	0.62	-3.16	3.20%	4.73%	1.53%	2.58	23.98%		0.03	0.03		4.74%		
Ramanagara	1.03	0.26	-0.77	8.16%	22.73%	14.57%	3.11	8.20%	0.03		-0.03	3.40%			
Hiriyur	0.36	0.22	-0.14	2.79%	11.54%	8.74%	1.73	12.65%		0.01	0.01		6.16%		
Shivamogga	3.22		-3.22	5.66%		-5.66%	2.99	0.00%			0.00				
Tiptur			0.00				1.48	0.00%			0.00				
Total	101.65	79.48	-22.17	5.84%	5.38%	-0.46%	164.51	48.31%	0.64	0.42	-0.22	0.64%	0.53%	2.43	3.24

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	91.61	72.88	-18.73	5.62%	5.01%	-0.61%	149.72	48.68%	0.46	0.27	-0.19	0.51%	0.37%	2.06	2.86
Shopee	10.04	6.42	-3.62	7.79%	9.55%	1.75%	14.79	43.38%	0.18	0.15	-0.03	1.82%	2.39%	0.36	0.38
Other		0.18	0.18		5.06%	5.06%		0.00%			0.00				
Total	101.65	79.48	-22.17	5.84%	5.38%	-0.46%	164.51	48.31%	0.64	0.42	-0.22	0.64%	0.53%	2.43	3.24
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mudabir	28.60	29.65	1.05	4.85%	4.57%	-0.28%	47.20	62.81%	0.18	0.17	-0.01	0.63%	0.57%	1.24	0.96
Devenahalli	5.37	6.25	0.88	6.44%	2.99%	-3.45%	6.21	100.74%	0.05	0.09	0.04	1.00%	1.53%	0.15	0.30
Sahakar Nagar	0.72	4.38	3.66	8.10%	3.02%	-5.08%	3.70	118.34%		0.02	0.02		0.40%	0.57	
Doddaballapura	2.03	3.02	0.99	-1.61%	1.86%	3.47%	2.56	118.25%			0.00				0.02
Mathikere	2.24	2.75	0.51	8.28%	6.44%	-1.84%	3.25	84.76%			0.00				
Kengeri	2.05	2.45	0.40	9.72%	4.52%	-5.20%	3.99	61.46%	0.04		-0.04	1.73%			
Yelahanka	3.99	1.94	-2.05	0.26%	7.06%	6.80%	4.65	41.78%	0.02	0.01	-0.01	0.43%	0.48%	0.51	0.04
Banashankari	3.41	1.92	-1.50	2.55%	4.48%	1.94%	3.55	53.93%			0.00			0.01	
Nagarbhavi	1.33	1.86	0.53	2.32%	3.29%	0.97%	2.83	65.73%		0.05	0.05		2.62%		
Frazer town	1.02	1.57	0.55	4.79%	7.55%	2.76%	2.62	59.91%			0.00				0.60
Kothnur	1.36	1.16	-0.20	0.81%	9.57%	8.76%	2.57	45.00%			0.00				
Sanjaynagar	0.90	0.95	0.06	7.97%	10.29%	2.32%	2.04	46.84%	0.04		-0.04	4.90%			
Hanumanth nagar	1.15	0.51	-0.63	6.60%	6.87%	0.27%	1.96	26.22%			0.00				
Raja Rajeshwary Nagar	2.19	0.43	-1.75	7.55%	6.39%	-1.16%	3.42	12.65%	0.02		-0.02	1.10%			
HRBR Layout	0.60	0.32	-0.28	15.58%	4.38%	-11.21%	2.68	12.03%	0.01		-0.01	1.51%			
Cox town	0.23	0.13	-0.11	14.64%	1.65%	-12.99%	1.19	10.48%			0.00				
MBO	28.60	29.65	1.05	4.85%	4.57%	-0.28%	47.20	62.81%	0.18	0.17	-0.01	0.63%	0.57%	1.24	0.96
Manoj	36.16	26.23	-9.93	5.64%	4.27%	-1.36%	51.03	51.41%	0.14	0.02	-0.12	0.38%	0.08%	0.50	1.21
KR Puram	8.12	7.01	-1.11	8.64%	3.82%	-4.82%	10.22	68.59%	0.05		-0.05	0.61%			0.52
Hoskote	5.30	4.24	-1.07	7.42%	5.44%	-1.99%	5.30	79.94%	0.08		-0.08	1.45%		0.17	
Rajaji nagar	4.79	3.60	-1.20	3.00%	1.01%	-1.99%	4.16	86.57%			0.00				0.13
RT Nagar	1.31	2.88	1.57	1.64%	4.82%	3.18%	3.84	75.17%			0.00				0.22
Bommanahalli	2.14	2.05	-0.09	2.95%	4.90%	1.95%	4.26	47.99%	0.01		-0.01	0.60%			0.32
Hongasandara	1.87	1.25	-0.61	6.48%	2.56%	-3.92%	3.01	41.65%			0.00			0.01	0.01
Mulbagal	1.06	1.00	-0.06	8.96%	12.84%	3.88%	2.09	48.07%			0.00			0.27	
Kolar	2.28	0.97	-1.31	3.02%	1.16%	-1.85%	3.29	29.40%			0.00				
Vijayanagar	1.08	0.92	-0.17	6.45%	4.33%	-2.12%	1.70	53.75%		0.01	0.01		0.74%		
Hebbagodi	1.00	0.67	-0.33	6.43%	6.97%	0.54%	3.78	17.64%		0.02	0.02		2.30%		
Sunkadakatte	2.49	0.59	-1.90	3.99%	0.76%	-3.23%	2.07	28.64%			0.00			0.06	

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Marathahalli	3.00	0.55	-2.45	3.87%	12.32%	8.45%	2.98	18.33%			0.00				
Hegnahalli	1.71	0.47	-1.24	4.64%	1.93%	-2.71%	2.84	16.64%			0.00				
HSR Layout		0.04	0.04		19.29%	19.29%	1.49	2.84%			0.00				
MBO	36.16	26.23	-9.93	5.64%	4.27%	-1.36%	51.03	51.41%	0.14	0.02	-0.12	0.38%	0.08%	0.50	1.21
Naveed	20.44	12.52	-7.92	5.86%	6.68%	0.82%	38.11	32.86%	0.05	0.08	0.03	0.24%	0.65%	0.32	0.29
Chitradurga	0.66	3.48	2.82	14.86%	6.59%	-8.27%	5.76	60.42%			0.00				
Nelamangala	3.46	1.59	-1.87	6.07%	4.92%	-1.15%	4.85	32.70%	0.02		-0.02	0.44%			0.28
Hassan	1.11	1.48	0.37	0.97%	0.39%	-0.58%	2.70	54.60%			0.00				
Tumkur	4.77	1.39	-3.38	4.88%	6.49%	1.61%	5.54	25.06%	0.03		-0.03	0.72%			
Hessarghatta	0.60	1.22	0.62	10.61%	16.91%	6.30%	3.42	35.75%			0.00				
Kadur	1.25	1.18	-0.06	11.18%	1.97%	-9.21%	2.87	41.23%		0.04	0.04		3.48%		
Challakere	1.10	0.90	-0.20	10.79%	8.24%	-2.56%	1.99	45.47%			0.00			0.32	
Channarayapatna	3.78	0.62	-3.16	3.20%	4.73%	1.53%	2.58	23.98%		0.03	0.03		4.74%		
Peenya	0.14	0.44	0.30	7.72%	16.77%	9.05%	2.20	20.25%			0.00				
Hiriyur	0.36	0.22	-0.14	2.79%	11.54%	8.74%	1.73	12.65%		0.01	0.01		6.16%		
Shivamoga	3.22		-3.22	5.66%		-5.66%	2.99	0.00%			0.00				
Tiptur			0.00				1.48	0.00%			0.00				
MBO	20.44	12.52	-7.92	5.86%	6.68%	0.82%	38.11	32.86%	0.05	0.08	0.03	0.24%	0.65%	0.32	0.29
Abhik Uppal	10.04	6.42	-3.62	7.79%	9.55%	1.75%	14.79	43.38%	0.18	0.15	-0.03	1.82%	2.39%	0.36	0.38
HRBR Best LG Shoppe	2.69	2.11	-0.57	10.38%	9.69%	-0.69%	2.50	84.54%	0.02	0.04	0.03	0.64%	2.13%		
Peenya Best LG Shoppe	0.37	1.73	1.37	1.48%	11.34%	9.86%	1.44	120.31%		0.04	0.04		2.06%		
Nagarbhavi Best LG shoppe	0.78	1.36	0.59	8.72%	5.91%	-2.81%	2.34	58.33%		0.05	0.05		3.88%	0.36	
Mysore - Kuvempunaqar LG	0.36	0.46	0.09	10.43%	14.55%	4.12%	1.45	31.46%			0.00				
Rammurthy Nagar Best LG Shoppe	1.70	0.38	-1.32	4.99%	4.63%	-0.36%	1.60	23.91%		0.02	0.02		5.52%		0.38
Mathikere Best LG Shoppe	1.53	0.37	-1.17	7.12%	12.66%	5.53%	1.59	23.12%	0.06		-0.06	4.35%			
Banashankari Best LG Shoppe	0.68		-0.68	8.92%		-8.92%	1.66	0.00%			0.00				
Sahakarnagar Best LG Shoppe	1.93		-1.93	7.14%		-7.14%	2.21	0.00%	0.10		-0.10	5.35%			
Shopee	10.04	6.42	-3.62	7.79%	9.55%	1.75%	14.79	43.38%	0.18	0.15	-0.03	1.82%	2.39%	0.36	0.38
Aleem	6.41	4.48	-1.93	8.26%	7.56%	-0.71%	13.38	33.49%	0.10		-0.10	1.54%			0.40
Mysore - Rajkumarroad	2.39	1.98	-0.42	10.35%	9.50%	-0.85%	2.20	89.79%	0.02		-0.02	0.63%			0.40
Mandya	1.22	1.42	0.20	6.52%	3.76%	-2.76%	2.41	58.75%	0.02		-0.02	1.41%			
Mysore - Chamaraja Mohalla	0.42	0.53	0.11	8.90%	5.00%	-3.90%	3.04	17.61%	0.03		-0.03	8.01%			
Mysore-Vijaynagar	1.35	0.29	-1.05	6.01%	4.28%	-1.73%	2.61	11.27%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Ramanagara	1.03	0.26	-0.77	8.16%	22.73%	14.57%	3.11	8.20%	0.03		-0.03	3.40%			
MBO	6.41	4.48	-1.93	8.26%	7.56%	-0.71%	13.38	33.49%	0.10		-0.10	1.54%			0.40
Others		0.18	0.18		5.06%	5.06%		0.00%			0.00				
Unilet - Online		0.18	0.18		5.06%	5.06%		0.00%			0.00				
Other		0.18	0.18		5.06%	5.06%		0.00%			0.00				
Total	101.65	79.48	-22.17	5.38%	5.38%	-0.46%	164.51	48.31%	0.64	0.42	-0.22	0.64%	0.53%	2.43	3.24

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	9	2	-7	2.54	0.75	-1.79	13.57%	13.62%	0.05%
FPD	53	43	-10	20.78	16.02	-4.75	6.41%	6.65%	0.24%
Mobile	103	91	-12	40.07	34.81	-5.26	2.04%	1.98%	-0.06%
Refrigerator	63	40	-23	16.46	10.89	-5.57	8.82%	7.78%	-1.03%
Washing Machine	45	29	-16	11.32	7.36	-3.96	9.13%	10.52%	1.39%
Z.Others	170	128	-42	10.48	9.64	-0.85	9.09%	8.23%	-0.86%
Total	443	333	-110	101.65	79.48	-22.17	5.84%	5.38%	-0.46%