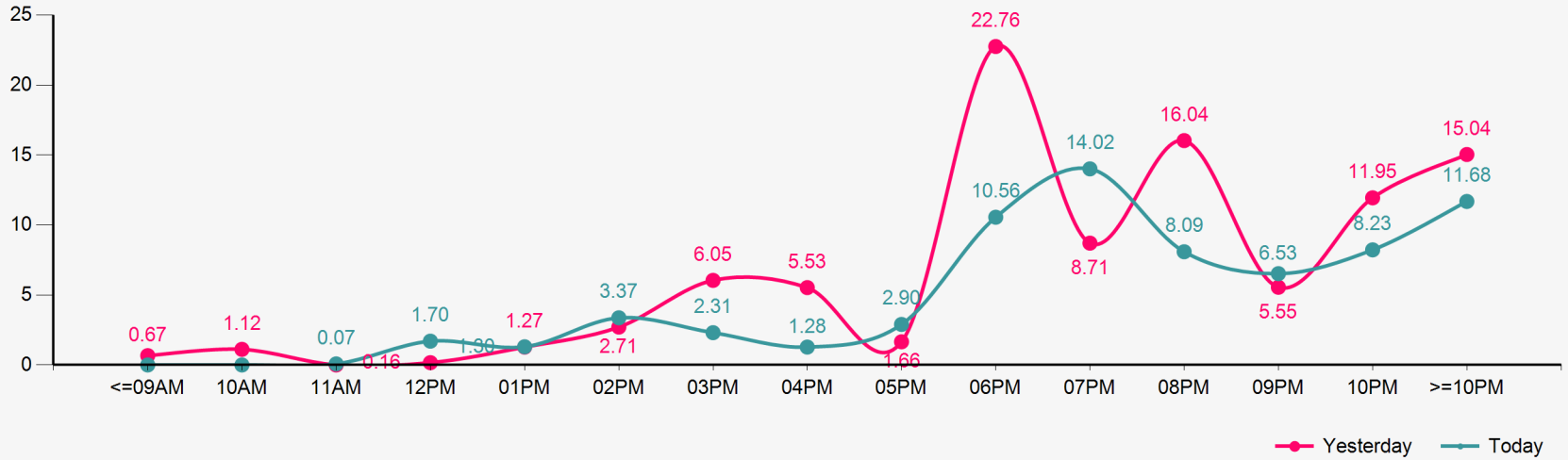


Sales 72.03 Lacs	GP% 8.15%	EW Pen% 0.45%	Target Ach. % 0.00%	Open SO 3.78 Lacs
Yest. Sales: 99.20 Lacs	Yest. GP%: 8.16%	Yest. EW%: 0.31%	TD Target: 0.00 Lacs	Yest. OSO 1.16 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	61.26	41.23	-20.03	7.70%	7.89%	0.19%		0.00%	0.23	0.24	0.01	0.38%	0.59%	1.15	3.48
Bengaluru - Rural	15.26	11.66	-3.60	8.09%	9.55%	1.46%		0.00%	0.06	0.04	-0.03	0.41%	0.31%		0.28
Mysuru	2.84	4.94	2.10	12.26%	8.10%	-4.17%		0.00%	0.01	(0.01)	-0.01	0.21%	-0.12%		
Tumkur	4.85	2.66	-2.19	7.08%	-3.71%	-10.80%		0.00%	0.01		-0.01	0.19%			
Chitradurga	3.14	2.00	-1.14	10.98%	10.40%	-0.58%		0.00%			0.00				
Kadur	0.46	1.63	1.17	12.65%	5.99%	-6.66%		0.00%			0.00			0.01	
Hassan	3.74	1.56	-2.18	5.13%	13.24%	8.11%		0.00%		0.03	0.03		2.10%		
Chalkere	0.87	1.49	0.61	13.40%	15.39%	2.00%		0.00%		0.02	0.02		1.36%		
Channarayapatna	1.29	1.30	0.01	3.49%	4.47%	0.98%		0.00%			0.00				
Kolar	0.34	1.27	0.93	12.53%	10.92%	-1.61%		0.00%			0.00				
Ramanagara	0.68	0.68	0.01	19.90%	9.61%	-10.29%		0.00%			0.00				0.02
Hiriyur	1.08	0.62	-0.46	13.11%	11.51%	-1.61%		0.00%			0.00				
Mandya	1.50	0.49	-1.01	13.15%	12.19%	-0.97%		0.00%			0.00				
Tiptur	0.36	0.27	-0.09	12.56%	17.84%	5.27%		0.00%			0.00				
Shivamogga	1.51	0.22	-1.29	8.33%	8.58%	0.25%		0.00%			0.00				
Total	99.20	72.03	-27.17	8.16%	8.15%	-0.01%		0.00%	0.31	0.32	0.02	0.31%	0.45%	1.16	3.78

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	94.59	67.75	-26.84	8.08%	8.30%	0.22%		0.00%	0.19	0.22	0.03	0.20%	0.32%	1.16	2.85
Shopee	3.81	4.28	0.47	9.83%	5.81%	-4.02%		0.00%	0.12	0.11	-0.01	3.14%	2.57%		0.93
Other	0.80		-0.80	9.10%		-9.10%		0.00%			0.00				
Total	99.20	72.03	-27.17	8.16%	8.15%	-0.01%		0.00%	0.31	0.32	0.02	0.31%	0.45%	1.16	3.78
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	31.97	24.41	-7.57	6.95%	7.82%	0.87%		0.00%	0.09	0.05	-0.04	0.29%	0.22%	0.68	1.91
Hoskote	5.37	5.65	0.28	6.04%	7.92%	1.87%		0.00%		0.04	0.04		0.64%		
RT Nagar	3.01	3.55	0.54	8.70%	12.46%	3.76%		0.00%	0.04		-0.04	1.18%			
Bommanahalli	3.38	2.27	-1.11	10.21%	8.26%	-1.95%		0.00%			0.00			0.35	
Sunkadakatte	1.76	2.12	0.36	4.43%	2.15%	-2.28%		0.00%			0.00				0.06
Hebbagodi	0.98	1.70	0.73	5.44%	14.59%	9.15%		0.00%	(0.08)		0.08	-7.97%			0.13
Marathahalli	2.41	1.56	-0.85	4.11%	4.83%	0.73%		0.00%	0.04		-0.04	1.90%			1.34
Hongasandara	3.03	1.55	-1.47	6.47%	-6.14%	-12.61%		0.00%			0.00			0.33	
Mulbagal	0.83	1.51	0.68	13.01%	13.84%	0.83%		0.00%			0.00				0.05
KR Puram	5.34	1.45	-3.89	4.67%	4.82%	0.15%		0.00%	0.09		-0.09	1.71%			
Kolar	0.34	1.27	0.93	12.53%	10.92%	-1.61%		0.00%			0.00				
Vijayanagar	1.27	0.99	-0.28	5.04%	7.43%	2.39%		0.00%		0.01	0.01		0.86%		0.33
Hegnahalli	1.49	0.48	-1.01	10.19%	4.80%	-5.39%		0.00%		0.01	0.01		1.79%		
Rajaji nagar	2.45	0.30	-2.15	9.86%	14.70%	4.84%		0.00%			0.00				
HSR Layout	0.31		-0.31	2.74%		-2.74%		0.00%	0.01		-0.01	1.93%			
MBO	31.97	24.41	-7.57	6.95%	7.82%	0.87%		0.00%	0.09	0.05	-0.04	0.29%	0.22%	0.68	1.91
Mudabir	33.82	19.73	-14.10	8.29%	9.56%	1.27%		0.00%	0.09	0.12	0.03	0.25%	0.60%	0.46	0.65
Yelahanka	3.99	4.64	0.64	10.24%	10.33%	0.09%		0.00%	0.02	0.07	0.05	0.43%	1.43%		
Devenahalli	5.75	3.19	-2.56	8.69%	12.61%	3.92%		0.00%	0.06		-0.06	1.09%			
Sahakar Nagar	4.17	2.25	-1.92	5.24%	5.53%	0.29%		0.00%	(0.01)		0.01	-0.14%			
Nagarbhavi	1.24	2.25	1.01	2.41%	9.02%	6.60%		0.00%		0.01	0.01		0.61%		
Raja Rajeshwary Nagar	3.04	1.46	-1.58	6.00%	4.57%	-1.43%		0.00%			0.00				
Mathikere	2.35	0.90	-1.45	6.69%	6.86%	0.17%		0.00%	0.01		-0.01	0.54%			
Sanjaynagar	1.47	0.88	-0.58	12.52%	12.33%	-0.19%		0.00%		0.03	0.03		3.36%		
Doddaballapura	1.94	0.82	-1.12	4.38%	5.71%	1.33%		0.00%		0.01	0.01		1.31%	0.32	
Kengeri	2.10	0.73	-1.37	2.89%	5.69%	2.80%		0.00%			0.00				
Kothnur	0.76	0.66	-0.09	11.73%	16.85%	5.12%		0.00%			0.00			0.14	0.15
Frazer town	2.47	0.64	-1.83	7.64%	12.45%	4.80%		0.00%			0.00				
HRBR Layout	1.37	0.56	-0.81	17.91%	12.17%	-5.74%		0.00%			0.00				0.50

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Cox town	0.42	0.34	-0.09	16.56%	15.06%	-1.49%		0.00%			0.00				
Banashankari	1.23	0.26	-0.96	13.05%	3.95%	-9.10%		0.00%			0.00				
Hanumanth nagar	1.52	0.14	-1.38	14.86%	21.81%	6.95%		0.00%			0.00				
MBO	33.82	19.73	-14.10	8.29%	9.56%	1.27%		0.00%	0.09	0.12	0.03	0.25%	0.60%	0.46	0.65
Naveed	24.16	17.50	-6.66	8.19%	7.44%	-0.75%		0.00%	0.01	0.05	0.04	0.04%	0.30%	0.01	0.28
Nelamangala	4.14	2.81	-1.33	9.91%	9.36%	-0.55%		0.00%			0.00				0.28
Tumkur	4.85	2.66	-2.19	7.08%	-3.71%	-10.80%		0.00%	0.01		-0.01	0.19%			
Hessarghatta	0.14	2.01	1.87	17.20%	3.89%	-13.30%		0.00%			0.00				
Chitradurga	3.14	2.00	-1.14	10.98%	10.40%	-0.58%		0.00%			0.00				
Kadur	0.46	1.63	1.17	12.65%	5.99%	-6.66%		0.00%			0.00			0.01	
Hassan	3.74	1.56	-2.18	5.13%	13.24%	8.11%		0.00%		0.03	0.03		2.10%		
Challakere	0.87	1.49	0.61	13.40%	15.39%	2.00%		0.00%		0.02	0.02		1.36%		
Channarayapatna	1.29	1.30	0.01	3.49%	4.47%	0.98%		0.00%			0.00				
Peenya	2.56	0.93	-1.64	5.08%	13.12%	8.04%		0.00%			0.00				
Hiriyur	1.08	0.62	-0.46	13.11%	11.51%	-1.61%		0.00%			0.00				
Tiptur	0.36	0.27	-0.09	12.56%	17.84%	5.27%		0.00%			0.00				
Shivamoga	1.51	0.22	-1.29	8.33%	8.58%	0.25%		0.00%			0.00				
MBO	24.16	17.50	-6.66	8.19%	7.44%	-0.75%		0.00%	0.01	0.05	0.04	0.04%	0.30%	0.01	0.28
Aleem	4.64	6.12	1.47	13.72%	8.60%	-5.12%		0.00%	0.01	(0.01)	-0.01	0.13%	-0.10%		0.02
Mysore - Chamaraja Mohalla	0.22	2.63	2.41	15.53%	12.10%	-3.43%		0.00%			0.00				
Mysore-Vijaynagar	0.43	1.17	0.74	5.65%	3.55%	-2.10%		0.00%		(0.01)	-0.01		-0.50%		
Mysore - Rajkumarroad	1.81	1.14	-0.67	13.56%	3.55%	-10.01%		0.00%	0.01		-0.01	0.33%			
Ramanagara	0.68	0.68	0.01	19.90%	9.61%	-10.29%		0.00%			0.00				0.02
Mandya	1.50	0.49	-1.01	13.15%	12.19%	-0.97%		0.00%			0.00				
MBO	4.64	6.12	1.47	13.72%	8.60%	-5.12%		0.00%	0.01	(0.01)	-0.01	0.13%	-0.10%		0.02
Abhik Uppal	3.81	4.28	0.47	9.83%	5.81%	-4.02%		0.00%	0.12	0.11	-0.01	3.14%	2.57%		0.93
Nagarbhavi Best LG shoppe		1.52	1.52		10.24%	10.24%		0.00%			0.00				
HRBR Best LG Shoppe	0.61	1.31	0.70	12.92%	-0.49%	-13.41%		0.00%	0.07	0.05	-0.02	12.79%	3.96%		
Mathikere Best LG Shoppe	0.98	1.08	0.10	12.94%	5.74%	-7.20%		0.00%	0.02	0.05	0.03	2.08%	4.66%		
Rammurthy Nagar Best LG Shoppe	0.47	0.60	0.12	5.88%	12.30%	6.42%		0.00%			0.00				
Peenya Best LG Shoppe	0.21	0.33	0.12	-4.43%	21.72%	26.16%		0.00%	0.03	0.08	0.05	14.49%	30.57%		
Banashankari Best LG Shoppe	0.34		-0.34	6.56%		-6.56%		0.00%			0.00				
Mysore - Kuvempunagar LG	0.38		-0.38	11.63%		-11.63%		0.00%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Sahakarnagar Best LG Shoppe	0.81	(0.56)	-1.37	10.34%	19.17%	8.83%		0.00%		(0.07)	-0.07		13.84%		0.93
Shopee	3.81	4.28	0.47	9.83%	5.81%	-4.02%		0.00%	0.12	0.11	-0.01	3.14%	2.57%		0.93
Others	0.80		-0.80	9.10%		-9.10%		0.00%			0.00				
Unilet - Online	0.80		-0.80	9.10%		-9.10%		0.00%			0.00				
Other	0.80		-0.80	9.10%		-9.10%		0.00%			0.00				
Total	99.20	72.03	-27.17	8.15%	8.15%	-0.01%		0.00%	0.31	0.32	0.02	0.31%	0.45%	1.16	3.78

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	81	54	-27	26.00	17.60	-8.40	11.27%	11.38%	0.11%
FPD	23	32	9	7.06	8.98	1.92	9.09%	7.72%	-1.38%
Mobile	81	65	-16	32.82	20.97	-11.85	3.10%	2.75%	-0.35%
Refrigerator	55	42	-13	13.40	10.83	-2.57	8.91%	9.64%	0.73%
Washing Machine	37	27	-10	9.40	6.83	-2.57	8.08%	6.60%	-1.48%
Z.Others	198	180	-18	10.52	6.82	-3.70	14.70%	16.20%	1.50%
Total	475	400	-75	99.20	72.03	-27.17	8.16%	8.15%	-0.01%