

Sales
113.49 Lacs

 GP%
-0.57%

 EW Pen%
1.18%

 Target Ach. %
62.90%

 Open SO
6.68 Lacs

Yest. Sales: 239.39 Lacs

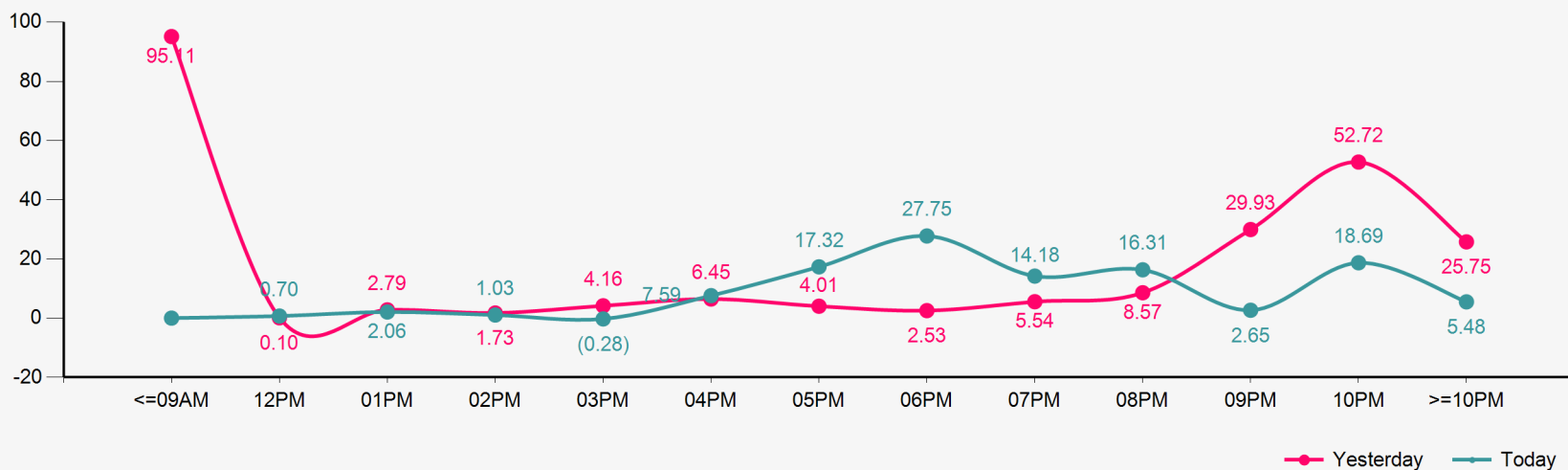
Yest. GP%: 2.58%

Yest. EW%: 1.14%

 TD Target: **180.44** Lacs

Yest. OSO 10.41 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
City	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	142.31	57.51	-84.80	2.39%	3.11%	0.72%	108.13	53.18%	2.04	0.87	-1.17	1.46%	1.54%	7.29	4.16
Mulbagal	4.10	12.47	8.37	2.90%	-36.57%	-39.47%	3.00	415.95%	0.16	0.06	-0.10	3.96%	0.46%		
Bengaluru - Rural	24.48	8.18	-16.30	2.52%	5.09%	2.57%	17.79	45.95%	0.22	0.11	-0.11	0.90%	1.35%	0.71	0.55
Mysuru	22.42	7.25	-15.17	2.94%	3.51%	0.57%	10.26	70.65%	0.12	0.03	-0.09	0.55%	0.46%	1.79	0.24
Chitradurga	11.02	4.22	-6.80	2.06%	6.21%	4.15%	5.80	72.84%	0.02	0.03	0.02	0.15%	0.77%	0.12	0.54
Tumkur	2.93	3.06	0.13	0.51%	4.28%	3.77%	6.12	50.01%	0.02	0.01	-0.01	0.51%	0.28%		
Chikkaballapur	1.85	2.62	0.77	17.25%	14.20%	-3.05%	2.55	102.51%			0.00				
Kolar	2.38	2.49	0.11	1.73%	3.10%	1.37%	3.97	62.64%			0.00			0.35	
Chalkere	1.05	2.39	1.34	5.86%	9.02%	3.16%	1.82	131.07%		0.11	0.11		5.03%		
Hiriyur	2.39	2.28	-0.12	0.93%	3.28%	2.36%	1.62	140.79%			0.00				0.77
Channarayapatna	2.07	2.22	0.16	2.38%	0.11%	-2.27%	2.55	87.17%	(0.01)	0.02	0.03	-0.61%	0.73%		
Mandya	3.36	2.00	-1.36	1.76%	4.47%	2.71%	2.38	83.93%			0.00			0.01	
Shivamogga	2.36	1.92	-0.44	2.99%	4.24%	1.26%	2.57	74.61%			0.00				0.42
Tumakuru	7.48	1.87	-5.60	0.83%	1.88%	1.06%	2.15	87.24%	0.04	0.02	-0.02	0.48%	1.08%		
Kadur	2.91	1.57	-1.34	1.43%	4.29%	2.86%	3.30	47.52%		0.02	0.02		1.29%		
Ramanagara	4.28	1.14	-3.14	7.42%	0.84%	-6.58%	2.70	42.05%	0.08	0.03	-0.05	1.89%	2.29%		
Hassan	0.91	0.29	-0.63	5.04%	11.52%	6.49%	2.48	11.57%	0.03	0.02	-0.01	2.86%	6.27%	0.15	

Tiptur	1.11	0.03	-1.08	3.58%	13.09%	9.50%	1.23	2.55%			0.00				
Total	239.39	113.49	-125.90	2.58%	-0.57%	-3.15%	180.44	62.90%	2.70	1.32	-1.38	1.14%	1.18%	10.41	6.68

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	218.71	106.60	-112.11	2.52%	-0.91%	-3.44%	164.06	64.98%	1.86	1.13	-0.73	0.86%	1.07%	9.92	5.78
Shopee	20.69	6.89	-13.80	3.14%	4.75%	1.60%	16.38	42.08%	0.84	0.20	-0.64	4.23%	2.93%	0.49	0.89
Total	239.39	113.49	-125.90	2.58%	-0.57%	-3.15%	180.44	62.90%	2.70	1.32	-1.38	1.14%	1.18%	10.41	6.68

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj N	55.00	32.82	-22.18	2.81%	-11.59%	-14.41%	45.08	72.79%	0.58	0.44	-0.14	1.06%	1.35%	3.91	1.72
Mulbagal	4.10	12.47	8.37	2.90%	-36.57%	-39.47%	3.00	415.95%	0.16	0.06	-0.10	3.96%	0.46%		
KR Puram	14.03	9.45	-4.58	3.37%	4.59%	1.23%	12.04	78.44%	0.15	0.21	0.06	1.05%	2.22%	2.37	0.75
Hebbagodi	6.53	3.09	-3.44	1.68%	-0.42%	-2.10%	3.74	82.58%	0.05	0.01	-0.04	0.81%	0.36%		0.72
Kolar	2.38	2.49	0.11	1.73%	3.10%	1.37%	3.97	62.64%			0.00			0.35	
Hoskote	5.95	2.26	-3.69	3.79%	6.27%	2.47%	6.06	37.22%			0.00			0.38	
Bommanahalli	7.37	1.40	-5.97	2.28%	2.96%	0.67%	4.47	31.36%	0.06	0.07	0.01	0.76%	4.90%	0.37	0.24
Marathahalli	0.59	0.59	0.00	-2.07%	3.90%	5.97%	2.31	25.44%		0.06	0.06		10.88%	0.17	
Hongasandara	3.01	0.52	-2.48	3.02%	5.38%	2.36%	3.30	15.88%	0.05	0.02	-0.03	1.73%	4.82%		
Hegnahalli	5.59	0.37	-5.22	4.81%	4.05%	-0.76%	2.92	12.58%	0.08		-0.08	1.46%			
Sunkadakatte	4.50	0.19	-4.32	0.37%	4.32%	3.95%	1.88	9.93%	0.02	0.02	0.00	0.38%	9.18%	0.28	
HSR Layout	0.96		-0.96	4.95%		-4.95%	1.39	0.00%	0.02		-0.02	2.13%			
MBO	55.00	32.82	-22.18	2.81%	-11.59%	-14.41%	45.08	72.79%	0.58	0.44	-0.14	1.06%	1.35%	3.91	1.72

Syed Kabeer	54.28	26.37	-27.92	2.44%	4.60%	2.16%	34.22	77.04%	0.73	0.35	-0.38	1.36%	1.34%	0.87	1.14
Sahakar Nagar	4.29	4.78	0.48	2.11%	-3.61%	-5.72%	3.80	125.56%	0.01	(0.02)	-0.02	0.14%	-0.39%	0.32	0.14
RT Nagar	8.65	4.71	-3.94	2.89%	5.95%	3.06%	4.65	101.37%	0.14	0.10	-0.04	1.68%	2.23%		0.33
Yelahanka	5.40	4.61	-0.80	0.12%	3.63%	3.50%	5.28	87.20%	0.05	0.12	0.07	0.90%	2.58%	0.15	0.02
Devenahalli	11.10	3.73	-7.37	2.34%	6.27%	3.93%	6.48	57.54%	0.22	0.11	-0.11	2.01%	3.00%		
Chikkaballapur	1.85	2.62	0.77	17.25%	14.20%	-3.05%	2.55	102.51%			0.00				
HRBR Layout	6.46	2.57	-3.89	3.39%	4.36%	0.97%	3.44	74.73%	0.19	0.02	-0.17	3.09%	0.80%	0.01	0.17
Doddaballapura	9.81	1.30	-8.51	-0.29%	3.86%	4.15%	3.44	37.63%	0.10		-0.10	1.07%			
Kothnur	1.73	1.27	-0.46	1.28%	7.90%	6.63%	2.82	45.12%	0.02		-0.02	0.93%			0.15
Sanjaynagar	4.98	0.79	-4.20	3.69%	8.73%	5.04%	1.75	44.88%		0.02	0.02		2.61%	0.38	0.33
MBO	54.28	26.37	-27.92	2.44%	4.60%	2.16%	34.22	77.04%	0.73	0.35	-0.38	1.36%	1.34%	0.87	1.14

Mohammed Naveed	22.70	14.88	-7.82	2.28%	4.95%	2.67%	20.14	73.90%	0.03	0.20	0.17	0.13%	1.36%	0.27	1.72
Chitradurga	11.02	4.22	-6.80	2.06%	6.21%	4.15%	5.80	72.84%	0.02	0.03	0.02	0.15%	0.77%	0.12	0.54
Challakere	1.05	2.39	1.34	5.86%	9.02%	3.16%	1.82	131.07%		0.11	0.11		5.03%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Hiriyur	2.39	2.28	-0.12	0.93%	3.28%	2.36%	1.62	140.79%			0.00				0.77
Channarayapatna	2.07	2.22	0.16	2.38%	0.11%	-2.27%	2.55	87.17%	(0.01)	0.02	0.03	-0.61%	0.73%		
Shivamoga	2.36	1.92	-0.44	2.99%	4.24%	1.26%	2.57	74.61%			0.00				0.42
Kadur	2.91	1.57	-1.34	1.43%	4.29%	2.86%	3.30	47.52%		0.02	0.02		1.29%		
Hassan	0.91	0.29	-0.63	5.04%	11.52%	6.49%	2.48	11.57%	0.03	0.02	-0.01	2.86%	6.27%	0.15	
MBO	22.70	14.88	-7.82	2.28%	4.95%	2.67%	20.14	73.90%	0.03	0.20	0.17	0.13%	1.36%	0.27	1.72
Syed Mudabeer	33.03	12.94	-20.08	2.01%	2.76%	0.75%	30.27	42.76%	0.30	0.05	-0.25	0.93%	0.42%	2.35	
Kengeri	7.01	3.08	-3.94	0.92%	2.73%	1.80%	5.02	61.29%	0.07	0.01	-0.06	1.03%	0.28%	0.66	
Raja Rajeshwary Nagar	4.56	1.84	-2.72	3.07%	2.39%	-0.68%	2.79	65.83%	0.01		-0.01	0.24%		0.40	
Mathikere	4.23	1.80	-2.43	5.45%	2.37%	-3.09%	3.92	45.89%	0.05		-0.05	1.15%			
Hanumanth nagar	5.52	1.72	-3.80	1.41%	5.56%	4.15%	2.20	78.08%	0.07	0.02	-0.05	1.35%	1.20%	0.96	
Nagarbhavi	2.06	1.30	-0.76	0.73%	1.21%	0.48%	2.62	49.58%	0.04	0.03	-0.02	2.00%	2.00%		
Rajaji nagar	2.28	0.86	-1.41	4.40%	3.15%	-1.25%	5.02	17.15%	0.04		-0.04	1.61%			
Vijayanagar	1.06	0.71	-0.35	-5.63%	3.40%	9.03%	1.99	35.80%			0.00				
Frazer town	3.36	0.70	-2.66	3.46%	4.82%	1.36%	2.96	23.60%	0.02		-0.02	0.70%			
Banashankari	2.08	0.55	-1.53	1.35%	4.47%	3.12%	2.57	21.49%			0.00			0.33	
Cox town	0.87	0.39	-0.48	-5.84%	-8.86%	-3.02%	1.18	32.78%			0.00				
MBO	33.03	12.94	-20.08	2.01%	2.76%	0.75%	30.27	42.76%	0.30	0.05	-0.25	0.93%	0.42%	2.35	
Aleem Pasha	27.46	9.88	-17.58	3.65%	3.14%	-0.50%	13.87	71.25%	0.16	0.06	-0.10	0.58%	0.60%	1.80	0.24
Mysore - Chamaraja Mohalla	10.00	4.09	-5.91	2.91%	2.91%		3.59	114.00%		0.01	0.01		0.31%		0.24
Mandya	3.36	2.00	-1.36	1.76%	4.47%	2.71%	2.38	83.93%			0.00			0.01	
Mysore-Vijaynagar	1.69	1.95	0.25	4.76%	4.57%	-0.19%	2.60	75.03%	0.04		-0.04	2.11%			
Ramanagara	4.28	1.14	-3.14	7.42%	0.84%	-6.58%	2.70	42.05%	0.08	0.03	-0.05	1.89%	2.29%		
Mysore - Rajkumarroad	8.12	0.71	-7.42	3.12%	0.51%	-2.60%	2.60	27.19%	0.04	0.02	-0.02	0.53%	2.96%	1.79	
MBO	27.46	9.88	-17.58	3.65%	3.14%	-0.50%	13.87	71.25%	0.16	0.06	-0.10	0.58%	0.60%	1.80	0.24
Chandrashekhar	26.23	9.71	-16.52	1.76%	2.21%	0.45%	20.47	47.43%	0.06	0.03	-0.03	0.23%	0.29%	0.72	0.96
Tumkur	2.93	3.06	0.13	0.51%	4.28%	3.77%	6.12	50.01%	0.02	0.01	-0.01	0.51%	0.28%		
Nelamangala	7.43	2.19	-5.24	1.78%	1.88%	0.10%	5.26	41.74%			0.00			0.33	0.55
Madhugiri	7.48	1.87	-5.60	0.83%	1.88%	1.06%	2.15	87.24%	0.04	0.02	-0.02	0.48%	1.08%		
Hessarghatta	4.48	1.85	-2.62	3.54%	-1.67%	-5.20%	3.41	54.41%	0.01		-0.01	0.19%		0.39	0.39
Peenya	2.81	0.69	-2.12	1.98%	4.89%	2.92%	2.31	30.11%			0.00				0.01
Tiptur	1.11	0.03	-1.08	3.58%	13.09%	9.50%	1.23	2.55%			0.00				
MBO	26.23	9.71	-16.52	1.76%	2.21%	0.45%	20.47	47.43%	0.06	0.03	-0.03	0.23%	0.29%	0.72	0.96
Vijay Kumar A	20.69	6.89	-13.80	3.14%	4.75%	1.60%	16.38	42.08%	0.84	0.20	-0.64	4.23%	2.93%	0.49	0.89

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Banashankari Best LG Shoppe	0.85	1.77	0.93	2.97%	0.78%	-2.19%	1.53	115.80%	0.01	0.03	0.02	1.08%	1.43%		
Rammurthy Nagar Best LG Shoppe	3.06	1.13	-1.94	2.14%	7.29%	5.15%	1.90	59.35%	0.03	0.04	0.01	0.99%	3.21%		
Sahakarnagar Best LG Shoppe	3.46	0.97	-2.49	5.31%	2.74%	-2.57%	2.70	36.11%	0.24	0.05	-0.19	7.28%	5.41%		
HRBR Best LG Shoppe	6.73	0.74	-5.99	3.43%	5.23%	1.80%	2.87	25.87%	0.38		-0.38	5.90%		0.49	0.45
Nagarbhavi Best LG shoppe	1.92	0.72	-1.20	5.11%	12.68%	7.57%	2.74	26.29%	0.15	0.09	-0.06	8.31%	13.56%		
Peenya Best LG Shoppe	1.67	0.71	-0.96	0.57%	5.61%	5.04%	1.55	45.87%			0.00				0.27
Mysore - Kuvempunagar LG	2.60	0.50	-2.10	1.34%	8.43%	7.08%	1.48	34.13%	0.04		-0.04	1.72%			
Mathikere Best LG Shoppe	0.39	0.34	-0.05	0.71%	-2.39%	-3.10%	1.61	21.02%			0.00				0.17
Shopee	20.69	6.89	-13.80	3.14%	4.75%	1.60%	16.38	42.08%	0.84	0.20	-0.64	4.23%	2.93%	0.49	0.89
Total	239.39	113.49	-125.90	-0.57%	-0.57%	-3.15%	180.44	62.90%	2.70	1.32	-1.38	1.14%	1.18%	10.41	6.68

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	25	6	-19	6.83	2.08	-4.75	3.77%	1.69%	-2.08%	0	0	0			0.00			
FPD	164	79	-85	72.21	32.33	-39.88	-0.79%	3.01%	3.80%	5	2	-3	1.30	0.38	-0.92	-27.11%	-30.98%	-3.87%
IT	8	2	-6	5.02	2.40	-2.62	3.42%	2.46%	-0.96%	0	0	0			0.00			
Mobile	93	76	-17	43.50	32.35	-11.15	1.93%	-13.45%	-15.38%	0	19	19		8.00	8.00		-51.59%	-51.59%
Refrigerator	147	75	-72	40.79	18.43	-22.37	3.79%	5.16%	1.37%	1	1	0	0.17	0.17	0.00	-36.59%	-36.59%	
Washing Machine	154	58	-96	40.59	17.30	-23.29	4.92%	4.37%	-0.55%	0	0	0			0.00			
Z.Others	555	244	-311	30.44	8.60	-21.85	6.32%	10.80%	4.47%	13	10	-3	0.38	0.11	-0.27	-40.36%	-84.76%	-44.40%
Total	1,146	540	-606	239.39	113.49	-125.90	2.58%	-0.57%	-3.15%	19	32	13	1.84	8.65	6.81	-30.68%	-50.81%	-20.13%