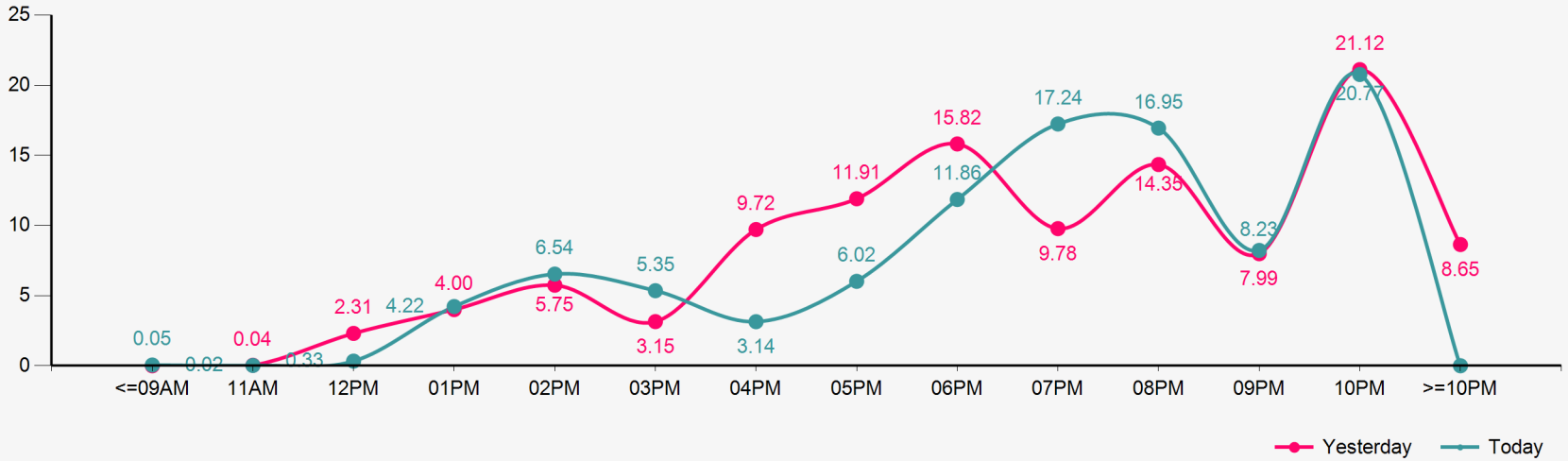


Sales <b>100.72</b> Lacs	GP% <b>5.86%</b>	EW Pen% <b>0.64%</b>	Target Ach. % <b>61.22%</b>	Open SO <b>3.56</b> Lacs
Yest. Sales: 114.57 Lacs	Yest. GP%: 5.54%	Yest. EW%: 0.50%	TD Target: <b>164.51</b> Lacs	Yest. OSO 1.66 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	63.49	61.55	-1.94	5.37%	5.56%	0.19%	102.39	60.11%	0.45	0.37	-0.08	0.71%	0.60%	1.66	2.49
Bengaluru - Rural	21.92	14.13	-7.79	5.00%	6.72%	1.72%	16.36	86.35%	0.02	0.14	0.12	0.09%	1.03%		0.74
Mysuru	6.49	4.53	-1.97	5.76%	8.93%	3.17%	9.31	48.66%		0.05	0.05		1.03%		
Tumkur	1.75	4.51	2.76	9.38%	4.60%	-4.78%	5.54	81.39%		0.03	0.03		0.76%		
Channarayapatna	2.80	3.78	0.98	2.33%	3.20%	0.87%	2.58	146.66%			0.00				
Shivamogga	3.03	3.22	0.19	4.17%	5.66%	1.50%	2.99	107.76%			0.00				
Kolar	4.57	2.28	-2.30	3.24%	3.02%	-0.22%	3.29	69.28%			0.00				
Kadur	1.48	1.25	-0.23	14.03%	11.18%	-2.85%	2.87	43.38%			0.00				
Mandya	1.47	1.22	-0.25	8.87%	6.52%	-2.36%	2.41	50.57%		0.02	0.02		1.41%		
Hassan	1.89	1.11	-0.78	6.33%	0.97%	-5.36%	2.70	40.97%			0.00				
Chalkere	1.67	1.10	-0.57	3.76%	10.79%	7.03%	1.99	55.49%			0.00				0.32
Ramanagara	1.74	1.03	-0.71	13.37%	8.16%	-5.21%	3.11	33.08%	0.06	0.03	-0.03	3.87%	3.40%		
Chitradurga	1.53	0.66	-0.87	10.25%	14.86%	4.61%	5.76	11.46%	0.01		-0.01	0.33%			
Hiriyur	0.58	0.36	-0.22	8.65%	2.79%	-5.86%	1.73	20.85%	0.03		-0.03	4.86%			
Tiptur	0.14		-0.14	3.73%		-3.73%	1.48	0.00%			0.00				
<b>Total</b>	<b>114.57</b>	<b>100.72</b>	<b>-13.85</b>	<b>5.54%</b>	<b>5.86%</b>	<b>0.31%</b>	<b>164.51</b>	<b>61.22%</b>	<b>0.57</b>	<b>0.64</b>	<b>0.08</b>	<b>0.50%</b>	<b>0.64%</b>	<b>1.66</b>	<b>3.56</b>

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	105.66	90.68	-14.98	5.37%	5.64%	0.27%	149.72	60.57%	0.33	0.46	0.13	0.31%	0.51%	1.66	3.20
Shopee	8.91	10.04	1.13	7.62%	7.79%	0.18%	14.79	67.87%	0.24	0.18	-0.06	2.75%	1.82%		0.36
Total	114.57	100.72	-13.85	5.54%	5.86%	0.31%	164.51	61.22%	0.57	0.64	0.08	0.50%	0.64%	1.66	3.56
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	43.65	35.48	-8.17	3.84%	5.71%	1.87%	51.03	69.54%	0.06	0.14	0.08	0.14%	0.39%	0.58	0.50
KR Puram	3.79	8.12	4.33	3.32%	8.64%	5.31%	10.22	79.50%		0.05	0.05		0.61%		
Hoskote	12.04	5.30	-6.73	3.43%	7.42%	4.00%	5.30	100.03%	0.02	0.08	0.06	0.17%	1.45%		0.17
Rajaji nagar	3.00	4.79	1.79	4.66%	3.00%	-1.67%	4.16	115.32%	0.02		-0.02	0.68%			
Marathahalli	2.51	3.00	0.49	0.96%	3.87%	2.91%	2.98	100.79%			0.00				
Sunkadakatte	2.28	2.49	0.21	1.05%	3.99%	2.95%	2.07	120.25%	0.02		-0.02	0.88%			0.06
Kolar	4.57	2.28	-2.30	3.24%	3.02%	-0.22%	3.29	69.28%			0.00				
Hongasandara	1.25	1.87	0.62	3.27%	6.48%	3.21%	3.01	62.06%			0.00				0.01
Hegnahalli	1.08	1.71	0.63	7.96%	4.64%	-3.32%	2.84	60.30%			0.00			0.28	
Bommanahalli	2.58	1.46	-1.12	2.32%	3.54%	1.21%	4.26	34.24%		0.01	0.01		0.88%		
RT Nagar	5.38	1.31	-4.07	7.34%	1.64%	-5.70%	3.84	34.16%			0.00			0.30	
Vijayanagar	1.45	1.08	-0.37	5.21%	6.45%	1.24%	1.70	63.66%			0.00				
Mulbagal	1.81	1.06	-0.75	3.38%	8.96%	5.59%	2.09	50.83%			0.00				0.27
Hebbagodi	1.37	1.00	-0.37	6.67%	6.43%	-0.24%	3.78	26.40%			0.00				
HSR Layout	0.54		-0.54	-1.69%		1.69%	1.49	0.00%			0.00				
MBO	43.65	35.48	-8.17	3.84%	5.71%	1.87%	51.03	69.54%	0.06	0.14	0.08	0.14%	0.39%	0.58	0.50
Mudabir	26.79	28.60	1.80	6.37%	4.85%	-1.52%	47.20	60.58%	0.17	0.18	0.01	0.64%	0.63%	1.07	2.37
Devenahalli	2.66	5.37	2.71	7.35%	6.44%	-0.91%	6.21	86.49%		0.05	0.05		1.00%		0.58
Yelahanka	0.93	3.99	3.06	31.94%	0.26%	-31.68%	4.65	85.94%	0.08	0.02	-0.06	8.89%	0.43%		0.51
Banashankari	1.15	3.41	2.26	4.64%	2.55%	-2.10%	3.55	96.12%			0.00				0.01
Mathikere	2.37	2.24	-0.13	5.58%	8.28%	2.70%	3.25	69.11%			0.00				
Raja Rajeshwary Nagar	2.53	2.19	-0.34	3.03%	7.55%	4.51%	3.42	63.91%		0.02	0.02		1.10%		
Kengeri	0.07	2.05	1.98	64.73%	9.72%	-55.00%	3.99	51.47%		0.04	0.04		1.73%	0.05	
Doddaballapura	1.51	2.03	0.52	2.41%	-1.61%	-4.02%	2.56	79.53%			0.00				
Kothnur	2.31	1.36	-0.95	6.90%	0.81%	-6.09%	2.57	52.70%			0.00			0.41	
Nagarbhavi	2.06	1.33	-0.73	5.59%	2.32%	-3.27%	2.83	46.85%			0.00				
Hanumanth nagar	1.30	1.15	-0.15	16.58%	6.60%	-9.99%	1.96	58.59%			0.00			0.40	
Frazer town	2.08	1.02	-1.06	4.74%	4.79%	0.05%	2.62	38.90%			0.00				
Sanjaynagar	1.28	0.90	-0.39	9.87%	7.97%	-1.90%	2.04	44.09%	0.04	0.04	0.00	3.20%	4.90%	0.06	
Sahakar Nagar	2.97	0.72	-2.25	2.40%	8.10%	5.70%	3.70	19.48%			0.00			0.15	1.27

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
HRBR Layout	1.23	0.60	-0.62	3.31%	15.58%	12.27%	2.68	22.60%	0.04	0.01	-0.03	3.35%	1.51%		
Cox town	2.33	0.23	-2.09	1.77%	14.64%	12.87%	1.19	19.65%	0.02		-0.02	0.65%		0.01	
MBO	26.79	28.60	1.80	6.37%	4.85%	-1.52%	47.20	60.58%	0.17	0.18	0.01	0.64%	0.63%	1.07	2.37
<b>Naveed</b>	<b>26.38</b>	<b>20.19</b>	<b>-6.19</b>	<b>6.22%</b>	<b>5.81%</b>	<b>-0.41%</b>	<b>38.11</b>	<b>52.97%</b>	<b>0.03</b>	<b>0.05</b>	<b>0.02</b>	<b>0.12%</b>	<b>0.24%</b>		<b>0.32</b>
Tumkur	1.75	4.51	2.76	9.38%	4.60%	-4.78%	5.54	81.39%		0.03	0.03		0.76%		
Channarayapatna	2.80	3.78	0.98	2.33%	3.20%	0.87%	2.58	146.66%			0.00				
Nelamangala	7.22	3.46	-3.76	6.76%	6.07%	-0.69%	4.85	71.22%		0.02	0.02		0.44%		
Shivamoga	3.03	3.22	0.19	4.17%	5.66%	1.50%	2.99	107.76%			0.00				
Kadur	1.48	1.25	-0.23	14.03%	11.18%	-2.85%	2.87	43.38%			0.00				
Hassan	1.89	1.11	-0.78	6.33%	0.97%	-5.36%	2.70	40.97%			0.00				
Challakere	1.67	1.10	-0.57	3.76%	10.79%	7.03%	1.99	55.49%			0.00				0.32
Chitradurga	1.53	0.66	-0.87	10.25%	14.86%	4.61%	5.76	11.46%	0.01		-0.01	0.33%			
Hessarghatta	1.67	0.60	-1.07	9.13%	10.61%	1.48%	3.42	17.57%			0.00				
Hiriyur	0.58	0.36	-0.22	8.65%	2.79%	-5.86%	1.73	20.85%	0.03		-0.03	4.86%			
Peenya	2.61	0.14	-2.47	1.59%	7.72%	6.13%	2.20	6.52%			0.00				
Tiptur	0.14		-0.14	3.73%		-3.73%	1.48	0.00%			0.00				
MBO	26.38	20.19	-6.19	6.22%	5.81%	-0.41%	38.11	52.97%	0.03	0.05	0.02	0.12%	0.24%		0.32
<b>Abhik Uppal</b>	<b>8.91</b>	<b>10.04</b>	<b>1.13</b>	<b>7.62%</b>	<b>7.79%</b>	<b>0.18%</b>	<b>14.79</b>	<b>67.87%</b>	<b>0.24</b>	<b>0.18</b>	<b>-0.06</b>	<b>2.75%</b>	<b>1.82%</b>		<b>0.36</b>
HRBR Best LG Shoppe	2.19	2.69	0.50	5.17%	10.38%	5.21%	2.50	107.52%	0.05	0.02	-0.03	2.34%	0.64%		
Sahakarnagar Best LG Shoppe	0.67	1.93	1.26	9.09%	7.14%	-1.95%	2.21	87.16%	0.02	0.10	0.08	2.29%	5.35%		
Rammurthy Nagar Best LG Shoppe	0.41	1.70	1.29	13.80%	4.99%	-8.81%	1.60	106.33%	0.02		-0.02	3.79%			
Mathikere Best LG Shoppe	0.79	1.53	0.75	8.94%	7.12%	-1.82%	1.59	96.78%	0.07	0.06	0.00	9.47%	4.35%		
Nagarbhavi Best LG shoppe	1.57	0.78	-0.79	5.34%	8.72%	3.38%	2.34	33.15%	0.02		-0.02	0.97%			0.36
Banashankari Best LG Shoppe	2.24	0.68	-1.56	8.02%	8.92%	0.90%	1.66	41.01%	0.07		-0.07	3.04%			
Peenya Best LG Shoppe	0.18	0.37	0.19	14.83%	1.48%	-13.36%	1.44	25.56%	0.01		-0.01	5.31%			
Mysore - Kuvempunaqar LG	0.87	0.36	-0.51	10.06%	10.43%	0.37%	1.45	25.08%			0.00				
Shopee	8.91	10.04	1.13	7.62%	7.79%	0.18%	14.79	67.87%	0.24	0.18	-0.06	2.75%	1.82%		0.36
<b>Aleem</b>	<b>8.84</b>	<b>6.41</b>	<b>-2.43</b>	<b>7.35%</b>	<b>8.26%</b>	<b>0.91%</b>	<b>13.38</b>	<b>47.94%</b>	<b>0.06</b>	<b>0.10</b>	<b>0.03</b>	<b>0.74%</b>	<b>1.54%</b>		
Mysore - Rajkumarroad	4.22	2.39	-1.83	4.70%	10.35%	5.64%	2.20	108.71%		0.02	0.02		0.63%		
Mysore-Vijaynagar	0.89	1.35	0.46	7.58%	6.01%	-1.57%	2.61	51.50%			0.00				
Mandya	1.47	1.22	-0.25	8.87%	6.52%	-2.36%	2.41	50.57%		0.02	0.02		1.41%		
Ramanagara	1.74	1.03	-0.71	13.37%	8.16%	-5.21%	3.11	33.08%	0.06	0.03	-0.03	3.87%	3.40%		
Mysore - Chamaraja Mohalla	0.51	0.42	-0.09	3.96%	8.90%	4.95%	3.04	13.92%		0.03	0.03		8.01%		
MBO	8.84	6.41	-2.43	7.35%	8.26%	0.91%	13.38	47.94%	0.06	0.10	0.03	0.74%	1.54%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Total	114.57	100.72	-13.85	5.86%	5.86%	0.31%	164.51	61.22%	0.57	0.64	0.08	0.50%	0.64%	1.66	3.56

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	16	9	-7	5.34	2.54	-2.80	7.31%	13.57%	6.26%
FPD	40	53	13	15.52	20.78	5.26	6.45%	6.41%	-0.04%
Mobile	130	102	-28	47.28	39.39	-7.89	1.67%	2.05%	0.38%
Refrigerator	77	63	-14	21.69	16.46	-5.23	8.62%	8.82%	0.20%
Washing Machine	45	45	0	11.85	11.32	-0.53	10.94%	9.13%	-1.81%
Z.Others	200	169	-31	12.88	10.23	-2.65	7.80%	9.08%	1.27%
Total	508	441	-67	114.57	100.72	-13.85	5.54%	5.86%	0.31%