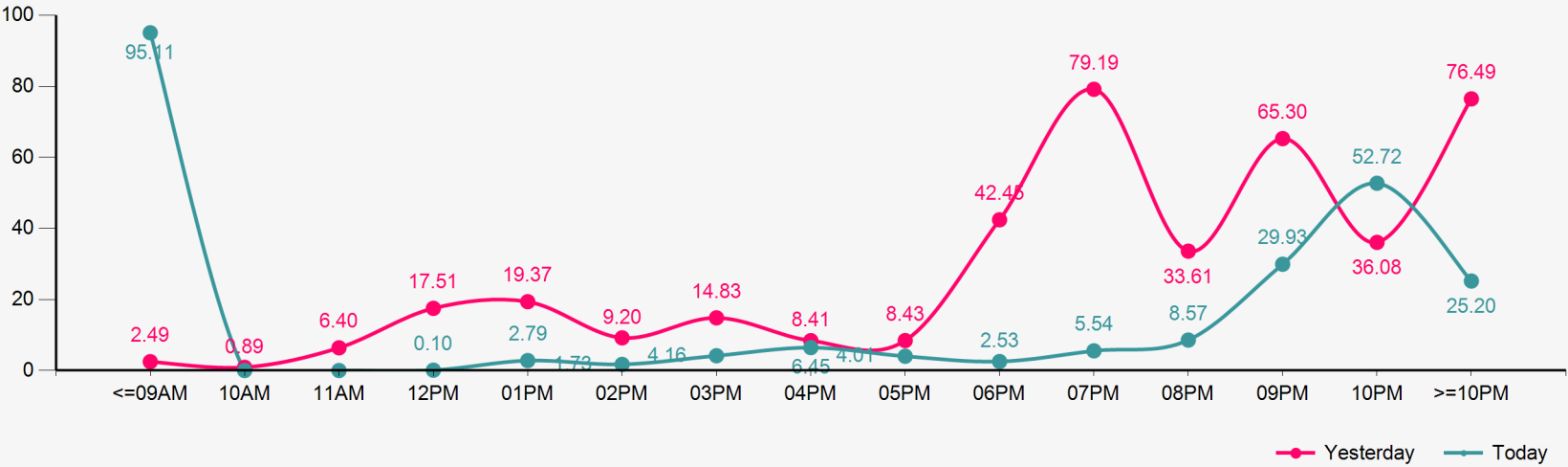


Sales 238.84Lacs	GP% 2.27%	EW Pen% 1.14%	Target Ach. % 132.37%	Open SO 17.59 Lacs
Yest. Sales: 420.64 Lacs	Yest. GP%: 1.63%	Yest. EW%: 0.79%	TD Target: 180.44 Lacs	Yest. OSO 36.70 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
City	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	224.54	141.75	-82.79	1.09%	2.01%	0.91%	108.13	131.09%	2.04	2.04	0.00	0.92%	1.46%	15.57	12.58
Bengaluru - Rural	49.14	24.48	-24.66	1.97%	2.34%	0.37%	17.79	137.55%	0.35	0.22	-0.13	0.72%	0.90%	4.25	1.05
Mysuru	38.44	22.42	-16.02	1.66%	2.60%	0.95%	10.26	218.57%	0.21	0.12	-0.09	0.55%	0.55%	1.88	2.65
Chitradurga	16.69	11.02	-5.67	4.32%	1.94%	-2.37%	5.80	190.06%	0.11	0.02	-0.09	0.65%	0.15%	4.58	0.12
Tumakuru	4.73	7.48	2.75	1.93%	0.73%	-1.20%	2.15	347.88%	0.03	0.04	0.01	0.54%	0.48%	0.95	0.43
Ramanagara	6.03	4.28	-1.75	6.44%	7.17%	0.73%	2.70	158.31%	0.08	0.08	0.00	1.27%	1.89%		
Mulbagal	2.51	4.10	1.59	4.79%	2.90%	-1.88%	3.00	136.63%	0.04	0.16	0.12	1.46%	3.96%	0.26	0.26
Mandya	7.34	3.36	-3.97	2.07%	1.63%	-0.44%	2.38	141.17%			0.00			0.63	0.01
Tumkur	18.76	2.93	-15.83	2.04%	0.30%	-1.74%	6.12	47.84%		0.02	0.02		0.51%	2.45	
Kadur	9.53	2.91	-6.62	1.50%	1.29%	-0.21%	3.30	88.06%	0.21		-0.21	2.23%		0.29	
Hiriyur	3.71	2.39	-1.32	2.35%	0.93%	-1.43%	1.62	148.13%	0.12		-0.12	3.40%		0.61	
Kolar	7.74	2.38	-5.37	-1.38%	1.73%	3.11%	3.97	59.90%	0.04		-0.04	0.51%		0.50	0.35
Shivamogga	6.77	2.36	-4.42	2.09%	2.91%	0.82%	2.57	91.78%			0.00			2.03	
Channarayapatna	4.14	2.07	-2.07	3.90%	1.75%	-2.15%	2.55	81.03%	0.04	(0.01)	-0.05	0.99%	-0.61%	1.61	
Chikkaballapur	2.03	1.85	-0.18	16.66%	17.25%	0.59%	2.55	72.54%	0.02		-0.02	0.84%		0.80	
Tiptur	6.20	1.11	-5.09	-2.96%	3.58%	6.55%	1.23	89.93%			0.00				
Chalkere	4.58	1.05	-3.54	3.38%	5.86%	2.48%	1.82	57.41%	0.01		-0.01	0.20%		0.29	

Hassan	7.74	0.91	-6.82	2.89%	4.07%	1.18%	2.48	36.77%	0.02	0.03	0.01	0.26%	2.86%		0.15
Total	420.64	238.84	-181.80	1.63%	2.27%	0.64%	180.44	132.37%	3.30	2.70	-0.60	0.79%	1.14%	36.70	17.59

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	390.53	218.15	-172.38	1.61%	2.29%	0.69%	164.06	132.97%	2.60	1.86	-0.74	0.67%	0.86%	35.23	16.76
Shopee	29.76	20.69	-9.07	2.07%	2.07%	-0.01%	16.38	126.33%	0.71	0.84	0.13	2.43%	4.23%	1.47	0.83
WHS	0.34		-0.34	-3.02%		3.02%		0.00%			0.00				
Total	420.64	238.84	-181.80	1.63%	2.27%	0.64%	180.44	132.37%	3.30	2.70	-0.60	0.79%	1.14%	36.70	17.59

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj N	85.33	54.68	-30.64	0.91%	2.54%	1.64%	45.08	121.29%	0.48	0.58	0.10	0.57%	1.07%	7.03	5.88
KR Puram	19.89	13.71	-6.17	0.78%	3.14%	2.36%	12.04	113.86%	0.21	0.15	-0.07	1.08%	1.08%	2.08	2.96
Bommanahalli	9.86	7.37	-2.49	1.58%	2.17%	0.59%	4.47	164.87%	0.04	0.06	0.01	0.43%	0.76%	1.34	
Hebbagodi	9.57	6.53	-3.04	2.80%	1.75%	-1.05%	3.74	174.48%		0.05	0.05		0.81%	0.78	0.64
Hoskote	12.83	5.95	-6.88	1.13%	3.55%	2.42%	6.06	98.10%	0.06		-0.06	0.43%		0.39	0.38
Hegnahalli	4.58	5.59	1.01	-4.98%	4.32%	9.30%	2.92	191.64%	0.08	0.08	0.00	1.79%	1.46%		
Sunkadakatte	3.19	4.50	1.31	0.46%	-0.67%	-1.12%	1.88	239.84%	0.02	0.02	0.00	0.50%	0.38%	1.11	0.28
Mulbagal	2.51	4.10	1.59	4.79%	2.90%	-1.88%	3.00	136.63%	0.04	0.16	0.12	1.46%	3.96%	0.26	0.26
Hongasandara	5.67	3.01	-2.66	2.02%	2.80%	0.78%	3.30	91.08%		0.05	0.05		1.73%	0.56	0.26
Kolar	7.74	2.38	-5.37	-1.38%	1.73%	3.11%	3.97	59.90%	0.04		-0.04	0.51%		0.50	0.35
HSR Layout	4.72	0.96	-3.76	-0.27%	3.78%	4.05%	1.39	69.06%		0.02	0.02		2.13%		
Marathahalli	4.77	0.59	-4.18	3.09%	-2.84%	-5.94%	2.31	25.38%			0.00				0.75
MBO	85.33	54.68	-30.64	0.91%	2.54%	1.64%	45.08	121.29%	0.48	0.58	0.10	0.57%	1.07%	7.03	5.88

Syed Kabeer	76.09	54.28	-21.81	1.68%	2.25%	0.57%	34.22	158.61%	0.61	0.73	0.12	0.80%	1.36%	5.48	2.14
Devenahalli	22.37	11.10	-11.27	2.33%	2.26%	-0.07%	6.48	171.38%	0.27	0.22	-0.06	1.24%	2.01%	1.42	
Doddaballapura	11.29	9.81	-1.48	-0.02%	-0.41%	-0.39%	3.44	284.86%	0.03	0.10	0.07	0.26%	1.07%	0.57	
RT Nagar	9.34	8.65	-0.69	3.52%	2.64%	-0.88%	4.65	186.15%	0.21	0.14	-0.06	2.26%	1.68%	0.78	
HRBR Layout	7.90	6.46	-1.44	2.49%	3.33%	0.85%	3.44	187.70%		0.19	0.19		3.09%	0.43	0.01
Yelahanka	9.42	5.40	-4.02	-0.05%	-0.40%	-0.35%	5.28	102.27%		0.05	0.05		0.90%	0.38	0.67
Sanjaynagar	1.09	4.98	3.90	-0.83%	3.32%	4.15%	1.75	284.37%			0.00			0.02	0.64
Sahakar Nagar	6.47	4.29	-2.17	1.79%	1.93%	0.14%	3.80	112.84%	0.02	0.01	-0.01	0.29%	0.14%	0.23	0.81
Chikkaballapur	2.03	1.85	-0.18	16.66%	17.25%	0.59%	2.55	72.54%	0.02		-0.02	0.84%		0.80	
Kothnur	6.20	1.73	-4.47	-3.36%	1.18%	4.54%	2.82	61.40%	0.06	0.02	-0.04	0.96%	0.93%	0.85	
MBO	76.09	54.28	-21.81	1.68%	2.25%	0.57%	34.22	158.61%	0.61	0.73	0.12	0.80%	1.36%	5.48	2.14

Syed Mudabeer	75.36	33.03	-42.33	0.89%	1.68%	0.79%	30.27	109.10%	0.65	0.30	-0.35	0.88%	0.93%	4.02	3.29
Kengeri	14.74	7.01	-7.73	1.72%	0.57%	-1.15%	5.02	139.68%	0.22	0.07	-0.15	1.54%	1.03%	1.28	1.01

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Hanumanth nagar	7.33	5.52	-1.81	2.25%	1.17%	-1.08%	2.20	250.64%	0.06	0.07	0.01	0.86%	1.35%	0.47	0.96
Raja Rajeshwary Nagar	4.94	4.56	-0.38	-4.31%	2.85%	7.16%	2.79	163.21%	0.03	0.01	-0.02	0.54%	0.24%	0.62	0.40
Mathikere	8.74	4.23	-4.51	2.84%	5.29%	2.45%	3.92	107.84%	0.11	0.05	-0.06	1.24%	1.15%	0.27	
Frazer town	7.30	3.36	-3.94	0.44%	2.78%	2.34%	2.96	113.55%	0.09	0.02	-0.07	1.27%	0.70%	0.18	
Rajaji nagar	11.72	2.28	-9.44	1.97%	3.79%	1.81%	5.02	45.32%	0.04	0.04	-0.01	0.37%	1.61%	0.35	0.22
Banashankari	1.33	2.08	0.75	2.40%	1.10%	-1.30%	2.57	81.07%	0.03		-0.03	1.95%		0.31	0.33
Nagarbhavi	9.84	2.06	-7.78	0.58%	0.66%	0.08%	2.62	78.51%	0.07	0.04	-0.03	0.76%	2.00%	0.24	0.36
Vijayanagar	6.38	1.06	-5.32	1.24%	-6.11%	-7.35%	1.99	53.38%			0.00			0.29	
Cox town	3.04	0.87	-2.17	-7.13%	-6.47%	0.66%	1.18	73.83%			0.00				
MBO	75.36	33.03	-42.33	0.89%	1.68%	0.79%	30.27	109.10%	0.65	0.30	-0.35	0.88%	0.93%	4.02	3.29
Aleem Pasha	49.66	27.46	-22.19	2.40%	3.44%	1.04%	13.87	198.03%	0.29	0.16	-0.13	0.58%	0.58%	2.51	2.66
Mysore - Chamaraja Mohalla	21.87	10.00	-11.87	1.38%	2.81%	1.43%	3.59	278.82%	0.05		-0.05	0.22%		0.64	0.86
Mysore - Rajkumarroad	7.17	8.12	0.95	1.05%	2.77%	1.72%	2.60	312.58%	0.09	0.04	-0.05	1.33%	0.53%	0.67	1.79
Ramanagara	6.03	4.28	-1.75	6.44%	7.17%	0.73%	2.70	158.31%	0.08	0.08	0.00	1.27%	1.89%		
Mandya	7.34	3.36	-3.97	2.07%	1.63%	-0.44%	2.38	141.17%			0.00			0.63	0.01
Mysore-Vijaynagar	7.24	1.69	-5.55	3.76%	4.54%	0.78%	2.60	65.24%	0.07	0.04	-0.03	0.96%	2.11%	0.56	
MBO	49.66	27.46	-22.19	2.40%	3.44%	1.04%	13.87	198.03%	0.29	0.16	-0.13	0.58%	0.58%	2.51	2.66
Chandrashekhar	50.94	25.99	-24.95	1.43%	1.57%	0.14%	20.47	126.96%	0.06	0.06	0.00	0.13%	0.23%	6.78	2.52
Madhugiri	4.73	7.48	2.75	1.93%	0.73%	-1.20%	2.15	347.88%	0.03	0.04	0.01	0.54%	0.48%	0.95	0.43
Nelamangala	13.56	7.43	-6.13	2.24%	1.49%	-0.76%	5.26	141.36%	0.02		-0.02	0.15%		2.44	0.67
Hessarghatta	3.99	4.48	0.49	3.51%	3.26%	-0.26%	3.41	131.48%	0.02	0.01	-0.01	0.39%	0.19%		0.67
Tumkur	18.76	2.93	-15.83	2.04%	0.30%	-1.74%	6.12	47.84%		0.02	0.02		0.51%	2.45	
Peenya	3.69	2.57	-1.12	-0.20%	1.91%	2.10%	2.31	111.40%			0.00	0.07%		0.94	0.76
Tiptur	6.20	1.11	-5.09	-2.96%	3.58%	6.55%	1.23	89.93%			0.00				
MBO	50.94	25.99	-24.95	1.43%	1.57%	0.14%	20.47	126.96%	0.06	0.06	0.00	0.13%	0.23%	6.78	2.52
Mohammed Naveed	53.16	22.70	-30.46	3.07%	2.10%	-0.97%	20.14	112.73%	0.51	0.03	-0.48	0.96%	0.13%	9.41	0.27
Chitradurga	16.69	11.02	-5.67	4.32%	1.94%	-2.37%	5.80	190.06%	0.11	0.02	-0.09	0.65%	0.15%	4.58	0.12
Kadur	9.53	2.91	-6.62	1.50%	1.29%	-0.21%	3.30	88.06%	0.21		-0.21	2.23%		0.29	
Hiriyur	3.71	2.39	-1.32	2.35%	0.93%	-1.43%	1.62	148.13%	0.12		-0.12	3.40%		0.61	
Shivamoga	6.77	2.36	-4.42	2.09%	2.91%	0.82%	2.57	91.78%			0.00			2.03	
Channarayapatna	4.14	2.07	-2.07	3.90%	1.75%	-2.15%	2.55	81.03%	0.04	(0.01)	-0.05	0.99%	-0.61%	1.61	
Challakere	4.58	1.05	-3.54	3.38%	5.86%	2.48%	1.82	57.41%	0.01		-0.01	0.20%		0.29	
Hassan	7.74	0.91	-6.82	2.89%	4.07%	1.18%	2.48	36.77%	0.02	0.03	0.01	0.26%	2.86%		0.15
MBO	53.16	22.70	-30.46	3.07%	2.10%	-0.97%	20.14	112.73%	0.51	0.03	-0.48	0.96%	0.13%	9.41	0.27

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Vijay Kumar A	29.76	20.69	-9.07	2.07%	2.07%	-0.01%	16.38	126.33%	0.71	0.84	0.13	2.43%	4.23%	1.47	0.83
HRBR Best LG Shoppe	6.39	6.73	0.35	1.50%	2.28%	0.78%	2.87	234.89%	0.18	0.38	0.19	2.93%	5.90%	0.16	0.49
Sahakarnagar Best LG Shoppe	4.70	3.46	-1.23	4.60%	4.53%	-0.07%	2.70	128.32%	0.20	0.24	0.04	4.35%	7.28%	0.33	
Rammurthy Nagar Best LG Shoppe	6.85	3.06	-3.78	2.44%	0.78%	-1.67%	1.90	161.49%	0.04	0.03	-0.01	0.51%	0.99%		
Mysore - Kuvempunagar LG	2.15	2.60	0.45	-0.62%	0.04%	0.66%	1.48	176.23%		0.04	0.04		1.72%		
Nagarbhavi Best LG shoppe	2.76	1.92	-0.84	3.93%	4.92%	0.98%	2.74	69.94%	0.16	0.15	-0.01	5.98%	8.31%	0.35	
Peenya Best LG Shoppe	1.58	1.67	0.09	2.91%	-0.81%	-3.72%	1.55	107.85%	0.03		-0.03	2.00%			
Banashankari Best LG Shoppe	2.38	0.85	-1.54	-1.13%	1.65%	2.78%	1.53	55.19%		0.01	0.01		1.08%	0.63	
Mathikere Best LG Shoppe	2.96	0.39	-2.57	0.79%	-0.59%	-1.38%	1.61	24.17%	0.11		-0.11	3.72%			0.34
Shopee	29.76	20.69	-9.07	2.07%	2.07%	-0.01%	16.38	126.33%	0.71	0.84	0.13	2.43%	4.23%	1.47	0.83
Others	0.34		-0.34	-3.02%		3.02%		0.00%			0.00				
Branch Shortage	(0.04)		0.04	15.25%		-15.25%		0.00%			0.00				
Bangalore Warehouse	0.39		-0.39	-0.90%		0.90%		0.00%			0.00				
WHS	0.34		-0.34	-3.02%		3.02%		0.00%			0.00				
Total	420.64	238.84	-181.80	2.27%	2.27%	0.64%	180.44	132.37%	3.30	2.70	-0.60	0.79%	1.14%	36.70	17.59

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	17	23	6	5.42	6.27	0.86	2.47%	4.14%	1.68%	0	0	0			0.00			
FPD	282	164	-118	116.09	72.21	-43.87	-0.87%	-1.46%	-0.59%	6	5	-1	1.94	1.30	-0.64	-37.35%	-27.69%	9.66%
IT	15	8	-7	9.84	5.02	-4.82	-0.41%	3.42%	3.83%	1	0	-1	1.27		-1.27	-16.52%		16.52%
Mobile	237	93	-144	111.39	43.50	-67.88	1.00%	1.93%	0.93%	5	0	-5	2.00		-2.00	-30.24%		30.24%
Refrigerator	215	147	-68	65.52	40.79	-24.73	1.63%	3.34%	1.71%	2	1	-1	1.07	0.17	-0.90	-39.16%	-36.59%	2.57%
Washing Machine	251	154	-97	67.96	40.59	-27.36	4.54%	4.54%	-0.01%	1	0	-1	0.11		-0.11	-31.77%		31.77%
Z.Others	1,019	555	-464	44.42	30.44	-13.98	5.66%	6.57%	0.91%	38	13	-25	0.67	0.38	-0.30	-47.16%	-40.36%	6.80%
Total	2,036	1,144	-892	420.64	238.84	-181.80	1.63%	2.27%	0.64%	53	19	-34	7.06	1.84	-5.22	-32.71%	-31.09%	1.61%