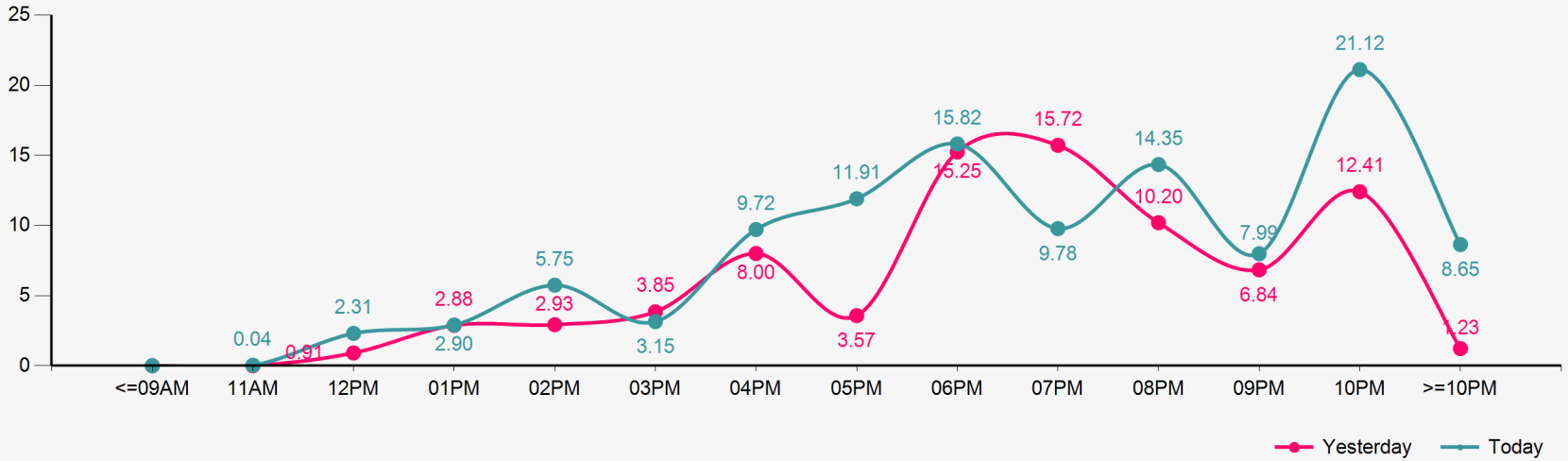


Sales <b>113.46</b> Lacs	GP% <b>5.59%</b>	EW Pen% <b>0.50%</b>	Target Ach. % <b>68.97%</b>	Open SO <b>2.23</b> Lacs
Yest. Sales: 83.79 Lacs	Yest. GP%: 5.13%	Yest. EW%: 0.35%	TD Target: <b>164.51</b> Lacs	Yest. OSO 1.73 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	52.41	62.39	9.98	4.13%	5.43%	1.30%	102.39	60.93%	0.26	0.45	0.19	0.50%	0.73%	1.57	2.00
Bengaluru - Rural	5.61	21.92	16.30	6.21%	5.02%	-1.19%	16.36	133.97%		0.02	0.02		0.09%		
Mysuru	5.45	6.49	1.04	11.46%	5.76%	-5.71%	9.31	69.79%	0.02		-0.02	0.31%		0.16	
Kolar	4.51	4.57	0.06	5.39%	3.24%	-2.16%	3.29	139.16%			0.00				
Shivamogga	0.66	3.03	2.37	5.49%	4.17%	-1.32%	2.99	101.27%			0.00				
Channarayapatna	2.20	2.80	0.60	3.13%	2.33%	-0.80%	2.58	108.69%			0.00				
Hassan	1.45	1.89	0.44	7.26%	6.53%	-0.73%	2.70	69.90%			0.00				
Tumkur	1.83	1.75	-0.08	5.82%	9.38%	3.56%	5.54	31.59%			0.00				
Ramanagara	2.86	1.74	-1.12	6.19%	13.37%	7.18%	3.11	56.05%	0.01	0.06	0.06	0.30%	3.87%		
Chalkere	0.56	1.67	1.12	8.46%	3.76%	-4.69%	1.99	84.07%			0.00				
Chitradurga	2.69	1.53	-1.16	4.48%	10.48%	6.00%	5.76	26.58%	0.01	0.01	0.00	0.34%	0.33%		
Kadur	0.91	1.48	0.57	9.61%	14.03%	4.42%	2.87	51.56%			0.00				0.23
Mandya	0.87	1.47	0.60	5.35%	8.87%	3.52%	2.41	61.10%			0.00				
Hiriyur	0.40	0.58	0.18	8.06%	8.65%	0.59%	1.73	33.78%		0.03	0.03		4.86%		
Tiptur	1.37	0.14	-1.23	6.31%	3.73%	-2.57%	1.48	9.33%			0.00				
<b>Total</b>	<b>83.79</b>	<b>113.46</b>	<b>29.68</b>	<b>5.13%</b>	<b>5.59%</b>	<b>0.46%</b>	<b>164.51</b>	<b>68.97%</b>	<b>0.30</b>	<b>0.57</b>	<b>0.27</b>	<b>0.35%</b>	<b>0.50%</b>	<b>1.73</b>	<b>2.23</b>

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	79.46	104.56	25.09	4.94%	5.41%	0.47%	149.72	69.84%	0.17	0.33	0.16	0.21%	0.31%	1.73	2.23
Shopee	4.32	8.91	4.59	8.45%	7.62%	-0.83%	14.79	60.21%	0.13	0.24	0.11	3.10%	2.75%		
Total	83.79	113.46	29.68	5.13%	5.59%	0.46%	164.51	68.97%	0.30	0.57	0.27	0.35%	0.50%	1.73	2.23
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
<b>Manoj</b>	<b>26.24</b>	<b>42.55</b>	<b>16.30</b>	<b>5.10%</b>	<b>3.94%</b>	<b>-1.16%</b>	<b>51.03</b>	<b>83.38%</b>	<b>0.06</b>	<b>0.06</b>	<b>0.00</b>	<b>0.23%</b>	<b>0.14%</b>	<b>1.57</b>	<b>0.79</b>
Hoskote	3.01	12.04	9.03	6.74%	3.45%	-3.29%	5.30	226.99%		0.02	0.02		0.17%		
RT Nagar	2.98	5.38	2.40	4.20%	7.34%	3.14%	3.84	140.24%			0.00				0.30
Kolar	4.51	4.57	0.06	5.39%	3.24%	-2.16%	3.29	139.16%			0.00				
KR Puram	3.71	3.79	0.08	2.71%	3.32%	0.61%	10.22	37.08%	0.02		-0.02	0.49%		1.57	
Rajaji nagar	1.54	3.00	1.46	8.09%	4.66%	-3.42%	4.16	72.15%		0.02	0.02		0.68%		0.21
Marathahalli	0.71	2.51	1.80	10.37%	0.96%	-9.41%	2.98	84.29%			0.00				
Sunkadakatte	1.57	2.28	0.72	2.42%	1.05%	-1.37%	2.07	110.25%		0.02	0.02		0.88%		
Mulbagal	1.35	1.81	0.46	8.43%	3.38%	-5.05%	2.09	86.75%	0.02		-0.02	1.13%			
Bommanahalli	2.42	1.47	-0.94	3.13%	3.89%	0.76%	4.26	34.60%			0.00				
Vijayanagar	0.38	1.45	1.08	15.83%	5.21%	-10.62%	1.70	85.29%	0.03		-0.03	7.75%			
Hebbagodi	1.76	1.37	-0.39	3.66%	6.67%	3.01%	3.78	36.19%			0.00				
Hongasandara	1.07	1.25	0.18	2.33%	3.27%	0.94%	3.01	41.52%			0.00				
Hegnahalli	0.42	1.08	0.66	12.18%	7.96%	-4.22%	2.84	37.97%			0.00				0.28
HSR Layout	0.83	0.54	-0.29	4.77%	-1.69%	-6.46%	1.49	36.30%			0.00				
MBO	26.24	42.55	16.30	5.10%	3.94%	-1.16%	51.03	83.38%	0.06	0.06	0.00	0.23%	0.14%	1.57	0.79
<b>Mudabir</b>	<b>31.30</b>	<b>26.79</b>	<b>-4.50</b>	<b>3.25%</b>	<b>6.29%</b>	<b>3.03%</b>	<b>47.20</b>	<b>56.76%</b>	<b>0.07</b>	<b>0.17</b>	<b>0.10</b>	<b>0.23%</b>	<b>0.64%</b>		<b>1.21</b>
Sahakar Nagar	2.73	2.97	0.24	5.77%	2.40%	-3.37%	3.70	80.39%			0.00				0.15
Devenahalli	2.36	2.66	0.30	4.33%	7.35%	3.02%	6.21	42.87%			0.00				
Raja Rajeshwary Nagar	1.30	2.53	1.23	1.80%	3.03%	1.24%	3.42	73.96%			0.00				
Mathikere	1.96	2.37	0.41	4.74%	5.58%	0.84%	3.25	73.16%			0.00				
Cox town	2.66	2.33	-0.33	2.46%	1.77%	-0.69%	1.19	194.99%		0.02	0.02		0.65%		0.01
Kothnur	1.22	2.31	1.09	1.54%	6.90%	5.36%	2.57	89.77%			0.00				0.41
Frazer town	3.76	2.08	-1.68	6.30%	4.74%	-1.56%	2.62	79.33%			0.00				
Nagarbhavi	2.39	2.06	-0.32	3.31%	5.59%	2.27%	2.83	72.76%			0.00				
Doddaballapura	1.26	1.51	0.25	7.21%	2.41%	-4.80%	2.56	59.21%			0.00				
Hanumanth nagar	0.59	1.30	0.71	8.57%	16.58%	8.01%	1.96	66.26%			0.00				0.40
Sanjaynagar	0.86	1.28	0.43	2.56%	7.89%	5.33%	2.04	63.06%	0.01	0.04	0.03	1.61%	3.20%		0.06
HRBR Layout	0.35	1.23	0.88	0.28%	3.31%	3.03%	2.68	45.94%		0.04	0.04		3.35%		
Banashankari	0.45	1.15	0.70	-18.02%	4.64%	22.67%	3.55	32.43%			0.00				0.14

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Yelahanka	5.54	0.93	-4.61	0.04%	32.35%	32.30%	4.65	20.10%		0.08	0.08		8.89%		
Kengeri	3.86	0.07	-3.79	4.01%	64.73%	60.72%	3.99	1.72%	0.06		-0.06	1.49%			0.05
MBO	31.30	26.79	-4.50	3.25%	6.29%	3.03%	47.20	56.76%	0.07	0.17	0.10	0.23%	0.64%		1.21
<b>Naveed</b>	<b>13.59</b>	<b>26.38</b>	<b>12.79</b>	<b>5.73%</b>	<b>6.26%</b>	<b>0.53%</b>	<b>38.11</b>	<b>69.22%</b>	<b>0.01</b>	<b>0.03</b>	<b>0.02</b>	<b>0.07%</b>	<b>0.12%</b>		<b>0.23</b>
Nelamangala	0.24	7.22	6.98	18.16%	6.80%	-11.36%	4.85	148.80%			0.00				
Shivamoga	0.66	3.03	2.37	5.49%	4.17%	-1.32%	2.99	101.27%			0.00				
Channarayapatna	2.20	2.80	0.60	3.13%	2.33%	-0.80%	2.58	108.69%			0.00				
Peenya	0.46	2.61	2.16	3.76%	1.59%	-2.17%	2.20	119.00%			0.00				
Hassan	1.45	1.89	0.44	7.26%	6.53%	-0.73%	2.70	69.90%			0.00				
Tumkur	1.83	1.75	-0.08	5.82%	9.38%	3.56%	5.54	31.59%			0.00				
Hessarghatta	0.82	1.67	0.85	3.31%	9.13%	5.82%	3.42	48.87%			0.00				
Challakere	0.56	1.67	1.12	8.46%	3.76%	-4.69%	1.99	84.07%			0.00				
Chitradurga	2.69	1.53	-1.16	4.48%	10.48%	6.00%	5.76	26.58%	0.01	0.01	0.00	0.34%	0.33%		
Kadur	0.91	1.48	0.57	9.61%	14.03%	4.42%	2.87	51.56%			0.00				0.23
Hiriyur	0.40	0.58	0.18	8.06%	8.65%	0.59%	1.73	33.78%		0.03	0.03		4.86%		
Tiptur	1.37	0.14	-1.23	6.31%	3.73%	-2.57%	1.48	9.33%			0.00				
MBO	13.59	26.38	12.79	5.73%	6.26%	0.53%	38.11	69.22%	0.01	0.03	0.02	0.07%	0.12%		0.23
<b>Abhik Uppal</b>	<b>4.32</b>	<b>8.91</b>	<b>4.59</b>	<b>8.45%</b>	<b>7.62%</b>	<b>-0.83%</b>	<b>14.79</b>	<b>60.21%</b>	<b>0.13</b>	<b>0.24</b>	<b>0.11</b>	<b>3.10%</b>	<b>2.75%</b>		
Banashankari Best LG Shoppe	0.51	2.24	1.72	-0.27%	8.02%	8.30%	1.66	134.49%		0.07	0.07		3.04%		
HRBR Best LG Shoppe	0.46	2.19	1.72	10.99%	5.17%	-5.81%	2.50	87.52%	0.02	0.05	0.04	3.36%	2.34%		
Nagarbhavi Best LG shoppe	0.44	1.57	1.13	9.67%	5.34%	-4.33%	2.34	66.97%	0.02	0.02	-0.01	4.75%	0.97%		
Mysore - Kuvempunaqar LG	0.85	0.87	0.03	6.28%	10.06%	3.78%	1.45	60.09%			0.00				
Mathikere Best LG Shoppe	0.18	0.79	0.61	13.87%	8.94%	-4.93%	1.59	49.57%	0.02	0.07	0.05	10.56%	9.47%		
Sahakarnagar Best LG Shoppe	1.21	0.67	-0.54	10.10%	9.09%	-1.00%	2.21	30.27%	0.06	0.02	-0.05	5.51%	2.29%		
Rammurthy Nagar Best LG Shoppe	0.23	0.41	0.18	8.30%	13.80%	5.50%	1.60	25.66%	0.02	0.02	0.00	6.94%	3.79%		
Peenya Best LG Shoppe	0.44	0.18	-0.27	12.23%	14.83%	2.60%	1.44	12.38%		0.01	0.01		5.31%		
Shopee	4.32	8.91	4.59	8.45%	7.62%	-0.83%	14.79	60.21%	0.13	0.24	0.11	3.10%	2.75%		
<b>Aleem</b>	<b>8.34</b>	<b>8.84</b>	<b>0.50</b>	<b>9.54%</b>	<b>7.35%</b>	<b>-2.18%</b>	<b>13.38</b>	<b>66.08%</b>	<b>0.03</b>	<b>0.06</b>	<b>0.04</b>	<b>0.31%</b>	<b>0.74%</b>	<b>0.16</b>	
Mysore - Rajkumarroad	3.18	4.22	1.04	14.80%	4.70%	-10.09%	2.20	191.62%			0.00			0.16	
Ramanagara	2.86	1.74	-1.12	6.19%	13.37%	7.18%	3.11	56.05%	0.01	0.06	0.06	0.30%	3.87%		
Mandya	0.87	1.47	0.60	5.35%	8.87%	3.52%	2.41	61.10%			0.00				
Mysore-Vijaynagar	0.67	0.89	0.21	3.03%	7.58%	4.55%	2.61	33.96%			0.00				
Mysore - Chamaraja Mohalla	0.75	0.51	-0.24	10.77%	3.96%	-6.81%	3.04	16.88%	0.02		-0.02	2.31%			
MBO	8.34	8.84	0.50	9.54%	7.35%	-2.18%	13.38	66.08%	0.03	0.06	0.04	0.31%	0.74%	0.16	

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Total	83.79	113.46	29.68	5.59%	5.59%	0.46%	164.51	68.97%	0.30	0.57	0.27	0.35%	0.50%	1.73	2.23

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	13	16	3	4.37	5.34	0.97	2.74%	7.31%	4.57%
FPD	33	40	7	10.96	15.52	4.56	6.92%	6.55%	-0.37%
Mobile	103	129	26	35.43	46.20	10.77	2.12%	1.70%	-0.42%
Refrigerator	52	77	25	15.32	21.69	6.37	7.56%	8.62%	1.06%
Washing Machine	35	45	10	8.58	11.85	3.27	9.51%	10.72%	1.21%
Z.Others	130	199	69	9.12	12.86	3.74	7.55%	7.81%	0.25%
Total	366	506	140	83.79	113.46	29.68	5.13%	5.59%	0.46%