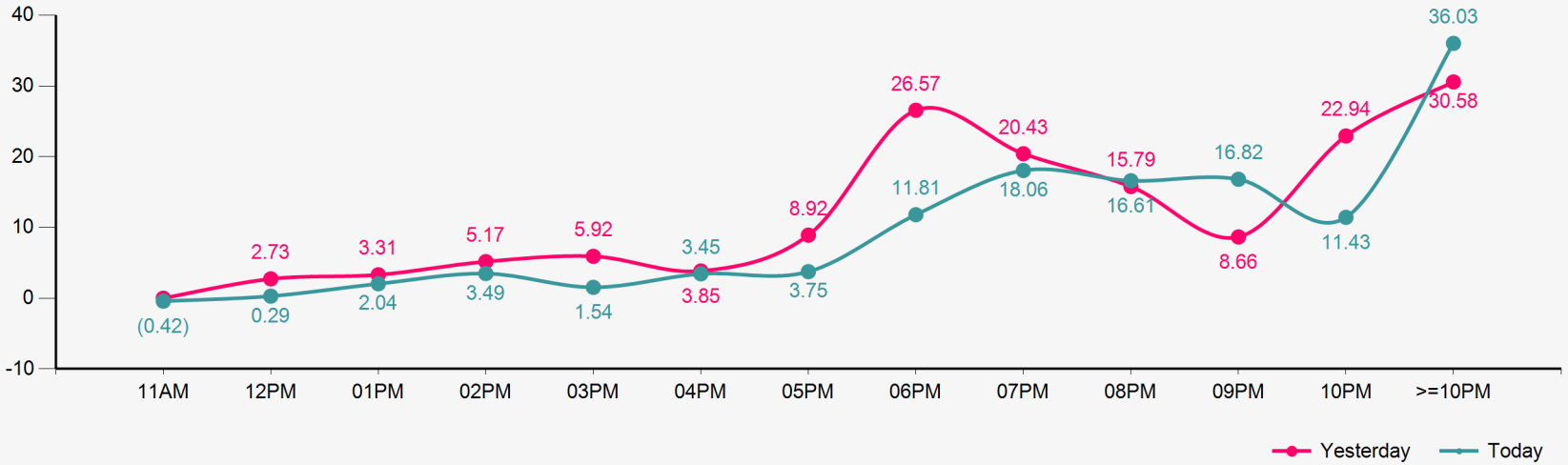


Sales 124.90 Lacs	GP% 8.90%	EW Pen% 0.51%	Target Ach. % 0.00%	Open SO 5.43 Lacs
Yest. Sales: 154.88 Lacs	Yest. GP%: 8.63%	Yest. EW%: 0.76%	TD Target: 0.00 Lacs	Yest. OSO 2.40 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	108.33	67.38	-40.95	8.81%	9.02%	0.21%		0.00%	1.11	0.44	-0.67	1.03%	0.66%	1.29	3.84
Bengaluru - Rural	16.04	16.99	0.94	6.78%	4.26%	-2.51%		0.00%		0.10	0.10		0.57%	0.19	
Mysuru	6.46	7.09	0.62	9.42%	12.89%	3.47%		0.00%		0.09	0.09		1.27%		0.01
Tumkur	5.43	5.05	-0.38	9.41%	13.16%	3.75%		0.00%			0.00			0.91	0.41
Kolar	1.56	3.67	2.10	11.89%	4.03%	-7.86%		0.00%	0.05		-0.05	3.13%			
Channarayapatna	2.17	3.57	1.39	9.64%	9.23%	-0.40%		0.00%		0.02	0.02		0.42%		0.25
Kadur	2.95	3.45	0.50	5.20%	11.64%	6.44%		0.00%	0.01		-0.01	0.31%		0.01	
Chitradurga	1.90	3.30	1.40	12.04%	8.57%	-3.47%		0.00%			0.00				0.43
Hassan	2.08	3.20	1.13	3.50%	8.62%	5.12%		0.00%			0.00				
Ramanagara	2.37	3.13	0.77	13.97%	11.69%	-2.27%		0.00%			0.00				
Chalkere	1.16	2.65	1.48	10.70%	8.25%	-2.45%		0.00%			0.00				0.25
Hiriyur	1.46	2.07	0.61	11.70%	12.54%	0.84%		0.00%			0.00				
Mandya	1.64	1.82	0.18	2.49%	12.11%	9.62%		0.00%			0.00				0.24
Tiptur	0.30	1.04	0.75	7.58%	16.22%	8.64%		0.00%			0.00				
Shivamogga	1.02	0.50	-0.52	7.66%	11.68%	4.02%		0.00%			0.00				
Total	154.88	124.90	-29.97	8.63%	8.90%	0.27%		0.00%	1.16	0.64	-0.52	0.76%	0.51%	2.40	5.43

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	141.38	115.18	-26.19	8.45%	9.15%	0.69%		0.00%	0.71	0.49	-0.22	0.51%	0.43%	2.40	5.43
Shopee	12.85	8.68	-4.16	10.63%	11.25%	0.62%		0.00%	0.45	0.15	-0.31	3.66%	1.72%		
WHS		1.04	1.04		-38.67%	-38.67%		0.00%			0.00				
Other	0.65		-0.65	7.52%		-7.52%		0.00%			0.00				
Total	154.88	124.90	-29.97	8.63%	8.90%	0.27%		0.00%	1.16	0.64	-0.52	0.76%	0.51%	2.40	5.43
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	61.28	41.81	-19.47	8.67%	8.06%	-0.61%		0.00%	0.45	0.13	-0.32	0.75%	0.31%	0.73	1.42
KR Puram	13.11	8.82	-4.29	8.49%	9.61%	1.12%		0.00%	0.20	0.02	-0.18	1.53%	0.19%		0.40
Kolar	1.56	3.67	2.10	11.89%	4.03%	-7.86%		0.00%	0.05		-0.05	3.13%			
Hoskote	6.64	3.43	-3.21	5.10%	7.42%	2.32%		0.00%		0.01	0.01		0.26%		
Hongasandara	3.17	3.24	0.07	7.68%	7.83%	0.15%		0.00%	0.02	0.02	0.00	0.47%	0.53%		0.84
Bommanahalli	6.10	2.83	-3.27	10.34%	5.83%	-4.51%		0.00%			0.00				
RT Nagar	5.42	2.59	-2.83	13.00%	6.16%	-6.84%		0.00%	0.02	0.08	0.06	0.37%	3.38%	0.39	
Rajaji nagar	2.98	2.26	-0.72	8.34%	8.23%	-0.11%		0.00%	0.02	(0.01)	-0.03	0.54%	-0.48%		0.11
Marathahalli	0.98	1.91	0.92	5.11%	10.07%	4.96%		0.00%			0.00				
Sunkadakatte	1.95	1.83	-0.12	8.61%	4.53%	-4.08%		0.00%			0.00				
Hegnahalli	1.41	1.66	0.25	13.32%	9.12%	-4.20%		0.00%	0.01		-0.01	0.64%			
Mulbagal	2.13	1.65	-0.48	4.35%	9.90%	5.55%		0.00%	0.01		-0.01	0.42%			
Mathikere	6.11	1.50	-4.62	7.22%	9.76%	2.53%		0.00%	0.03	0.01	-0.02	0.47%	0.86%		
Hebbagodi	2.05	1.40	-0.66	14.79%	11.04%	-3.75%		0.00%	0.02		-0.02	0.85%		0.15	
Vijayanagar	1.28	0.74	-0.54	8.12%	9.71%	1.59%		0.00%			0.00			0.02	0.07
Sanjaynagar	2.77	0.50	-2.26	4.57%	13.20%	8.63%		0.00%	0.02		-0.02	0.85%		0.16	
HSR Layout	0.43	0.43	-0.01	13.98%	8.72%	-5.26%		0.00%			0.00				
MBO	58.11	38.46	-19.66	8.60%	8.01%	-0.59%		0.00%	0.38	0.13	-0.25	0.66%	0.34%	0.73	1.42
Mathikere Best LG Shoppe	0.44	1.71	1.27	16.59%	10.59%	-6.00%		0.00%	0.02		-0.02	4.75%			
Rammurthy Nagar Best LG Shoppe	2.72	1.64	-1.08	8.83%	6.66%	-2.16%		0.00%	0.05		-0.05	1.87%			
Shopee	3.16	3.35	0.19	9.91%	8.66%	-1.24%		0.00%	0.07		-0.07	2.26%			
Syed Mudabeer	54.04	38.52	-15.52	8.57%	8.85%	0.27%		0.00%	0.62	0.36	-0.26	1.16%	0.95%	0.64	2.13
Devenahalli	4.55	8.03	3.48	10.14%	7.46%	-2.68%		0.00%		0.09	0.09		1.10%	0.07	
Yelahanka	8.01	4.43	-3.59	8.44%	8.99%	0.55%		0.00%	0.06	0.07	0.01	0.73%	1.51%		
Kengeri	4.54	4.39	-0.15	9.06%	2.73%	-6.33%		0.00%	0.22		-0.22	4.99%			
Doddaballapura	2.48	3.24	0.76	3.41%	5.12%	1.71%		0.00%	0.02	0.01	-0.01	0.73%	0.33%	0.35	
Sahakar Nagar	3.41	2.41	-0.99	4.27%	6.15%	1.88%		0.00%		0.03	0.03		1.42%	0.21	0.58
Frazer town	4.74	2.32	-2.42	8.25%	10.18%	1.93%		0.00%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Raja Rajeshwary Nagar	2.56	1.78	-0.78	10.60%	5.03%	-5.57%		0.00%	0.01		-0.01	0.36%			0.23
Kothnur	2.39	1.78	-0.61	7.75%	15.16%	7.41%		0.00%		0.01	0.01		0.60%		0.42
Cox town	0.65	1.75	1.10	14.35%	10.97%	-3.38%		0.00%		0.02	0.02		1.04%		
Banashankari	4.04	1.59	-2.45	6.06%	14.28%	8.23%		0.00%			0.00				
Hanumanth nagar	1.68	1.50	-0.18	13.38%	17.85%	4.48%		0.00%			0.00				0.06
HRBR Layout	5.74	1.06	-4.68	7.20%	13.14%	5.94%		0.00%			0.00				0.83
Nagarbhavi	2.69	0.80	-1.89	9.50%	9.38%	-0.13%		0.00%			0.00				
MBO	47.48	35.08	-12.40	8.13%	8.35%	0.22%		0.00%	0.30	0.23	-0.07	0.64%	0.65%	0.64	2.13
Sahakarnagar Best LG Shoppe	1.78	2.09	0.30	12.91%	12.03%	-0.88%		0.00%	0.08	0.08	0.00	4.94%	4.19%		
HRBR Best LG Shoppe	1.86	1.35	-0.51	13.10%	16.89%	3.79%		0.00%	0.14	0.05	-0.09	8.23%	4.17%		
Banashankari Best LG Shoppe	1.03		-1.03	8.96%		-8.96%		0.00%			0.00				
Nagarbhavi Best LG shoppe	1.89		-1.89	11.01%		-11.01%		0.00%	0.09		-0.09	5.20%			
Shopee	6.56	3.43	-3.12	11.80%	13.94%	2.14%		0.00%	0.32	0.14	-0.18	5.10%	4.19%		
Naveed	27.41	30.99	3.58	8.43%	10.25%	1.81%		0.00%	0.09	0.06	-0.03	0.33%	0.18%	1.03	1.64
Tumkur	5.43	5.05	-0.38	9.41%	13.16%	3.75%		0.00%			0.00			0.91	0.41
Nelamangala	4.86	4.49	-0.37	5.92%	6.06%	0.13%		0.00%			0.00			0.12	
Channarayapatna	2.17	3.57	1.39	9.64%	9.23%	-0.40%		0.00%		0.02	0.02		0.42%		0.25
Kadur	2.95	3.45	0.50	5.20%	11.64%	6.44%		0.00%	0.01		-0.01	0.31%		0.01	
Chitradurga	1.90	3.30	1.40	12.04%	8.57%	-3.47%		0.00%			0.00				0.43
Hassan	2.08	3.20	1.13	3.50%	8.62%	5.12%		0.00%			0.00				
Challakere	1.16	2.65	1.48	10.70%	8.25%	-2.45%		0.00%			0.00				0.25
Hiriyur	1.46	2.07	0.61	11.70%	12.54%	0.84%		0.00%			0.00				
Peenya	0.76	1.76	0.99	16.61%	13.16%	-3.45%		0.00%			0.00				
Tiptur	0.30	1.04	0.75	7.58%	16.22%	8.64%		0.00%			0.00				
Hessarghatta	2.83	0.31	-2.52	10.09%	19.92%	9.83%		0.00%	0.02	0.04	0.03	0.60%	15.66%		0.29
MBO	25.89	30.89	4.99	8.47%	10.25%	1.78%		0.00%	0.03	0.06	0.03	0.10%	0.18%	1.03	1.64
Peenya Best LG Shoppe	1.52	0.11	-1.41	7.78%	7.91%	0.13%		0.00%	0.07		-0.07	4.50%			
Shopee	1.52	0.11	-1.41	7.78%	7.91%	0.13%		0.00%	0.07		-0.07	4.50%			
Musaib Khan	10.47	12.04	1.57	9.36%	12.46%	3.09%		0.00%		0.09	0.09		0.75%		0.25
Ramanagara	2.37	3.13	0.77	13.97%	11.69%	-2.27%		0.00%			0.00				
Mysore-Vijaynagar	1.96	2.00	0.04	6.69%	10.36%	3.67%		0.00%		0.02	0.02		1.01%		
Mysore - Chamaraja Mohalla	0.52	1.97	1.44	0.19%	17.61%	17.41%		0.00%		0.03	0.03		1.71%		
Mandya	1.64	1.82	0.18	2.49%	12.11%	9.62%		0.00%			0.00				0.24
Mysore - Rajkumarroad	2.38	1.33	-1.05	13.33%	12.03%	-1.29%		0.00%		0.03	0.03		2.08%		0.01
MBO	8.86	10.26	1.39	9.25%	12.69%	3.43%		0.00%		0.08	0.08		0.79%		0.25

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar LG	1.61	1.79	0.18	9.97%	11.15%	1.18%		0.00%		0.01	0.01		0.51%		
Shopee	1.61	1.79	0.18	9.97%	11.15%	1.18%		0.00%		0.01	0.01		0.51%		
Others		1.04	1.04		-38.67%	-38.67%		0.00%			0.00				
Defective In Warehouse		1.04	1.04		-38.67%	-38.67%		0.00%			0.00				
WHS		1.04	1.04		-38.67%	-38.67%		0.00%			0.00				
Aiyaz	1.02	0.50	-0.52	7.66%	11.68%	4.02%		0.00%			0.00				
Shivamoga	1.02	0.50	-0.52	7.66%	11.68%	4.02%		0.00%			0.00				
MBO	1.02	0.50	-0.52	7.66%	11.68%	4.02%		0.00%			0.00				
Online	0.65		-0.65	7.52%		-7.52%		0.00%			0.00				
Unilet - Online	0.65		-0.65	7.52%		-7.52%		0.00%			0.00				
Other	0.65		-0.65	7.52%		-7.52%		0.00%			0.00				
Total	154.88	124.90	-29.97	8.90%	8.90%	0.27%		0.00%	1.16	0.64	-0.52	0.76%	0.51%	2.40	5.43

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	120	93	-27	38.44	29.14	-9.30	10.98%	10.82%	-0.16%
FPD	55	41	-14	19.08	15.01	-4.07	10.78%	9.29%	-1.49%
Mobile	133	92	-41	47.49	30.73	-16.76	2.86%	3.01%	0.15%
Refrigerator	64	93	29	16.55	21.80	5.24	9.53%	10.57%	1.04%
Washing Machine	53	64	11	15.05	14.89	-0.15	11.65%	9.68%	-1.97%
Z.Others	354	289	-65	18.26	13.33	-4.93	13.15%	14.20%	1.06%
Total	779	672	-107	154.88	124.90	-29.97	8.63%	8.90%	0.27%