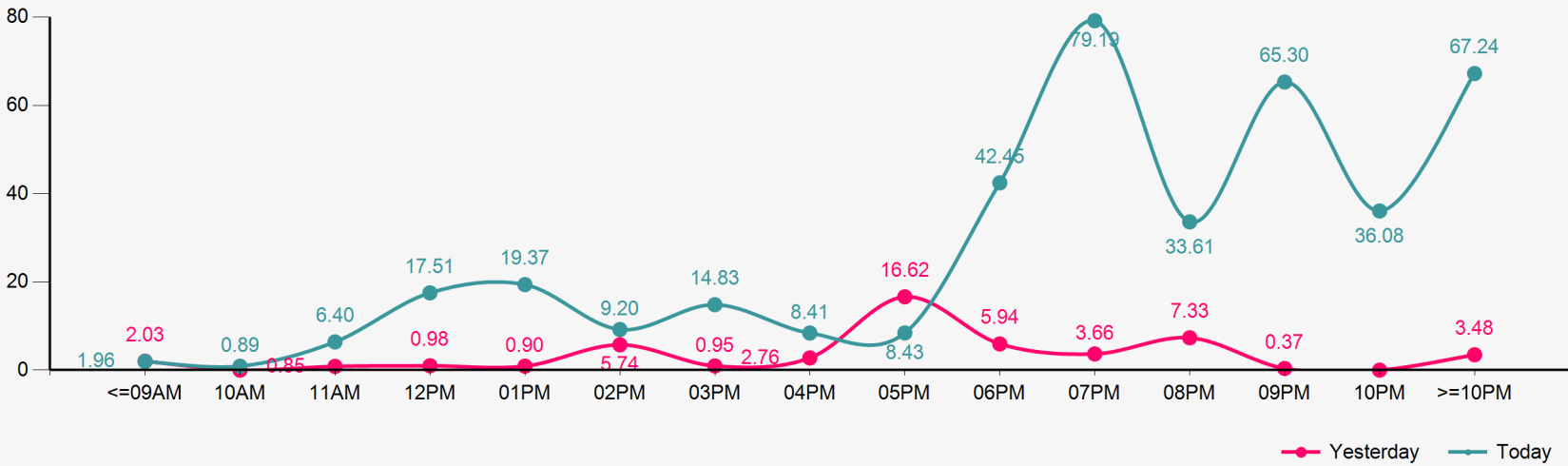


|                             |                     |                         |                                 |                               |
|-----------------------------|---------------------|-------------------------|---------------------------------|-------------------------------|
| Sales<br><b>410.85</b> Lacs | GP%<br><b>1.72%</b> | EW Pen%<br><b>0.77%</b> | Target Ach. %<br><b>227.70%</b> | Open SO<br><b>144.08</b> Lacs |
| Yest. Sales: 51.60 Lacs     | Yest. GP%: 5.20%    | Yest. EW%: 0.88%        | TD Target: <b>180.44</b> Lacs   | Yest. OSO 0.49 Lacs           |

Sales Invoice Trend Yesterday Vs Today By Hours



|                   | Sales |        |        | Gross Profit % |        |         | Target |         | Extended Warranty |       |       |          |          | Open SO |       |
|-------------------|-------|--------|--------|----------------|--------|---------|--------|---------|-------------------|-------|-------|----------|----------|---------|-------|
| City              | Yest. | Today  | TD-YD  | Yest.          | Today  | TD-YD   | Today  | %       | Yest.             | Today | TD-YD | YD Pen.% | TD Pen.% | Yest.   | Today |
| Bengaluru         | 33.24 | 217.00 | 183.75 | 5.17%          | 1.23%  | -3.94%  | 108.13 | 200.68% | 0.40              | 1.87  | 1.47  | 1.22%    | 0.87%    | 0.47    | 74.05 |
| Bengaluru - Rural | 4.32  | 49.13  | 44.81  | 4.70%          | 1.97%  | -2.73%  | 17.79  | 276.10% | 0.01              | 0.35  | 0.34  | 0.20%    | 0.72%    |         | 14.67 |
| Mysuru            | 0.96  | 37.47  | 36.51  | 2.81%          | 1.61%  | -1.20%  | 10.26  | 365.31% |                   | 0.21  | 0.21  |          | 0.57%    |         | 14.63 |
| Tumkur            | 0.86  | 18.61  | 17.75  | 6.21%          | 2.04%  | -4.17%  | 6.12   | 303.90% |                   |       | 0.00  |          |          |         | 4.12  |
| Chitradurga       | 1.21  | 16.67  | 15.47  | 0.05%          | 4.31%  | 4.26%   | 5.80   | 287.52% |                   | 0.11  | 0.11  | 0.21%    | 0.65%    |         | 11.61 |
| Kadur             | 0.64  | 9.53   | 8.89   | 11.66%         | 1.50%  | -10.16% | 3.30   | 288.73% |                   | 0.21  | 0.21  |          | 2.23%    |         | 2.05  |
| Hassan            | 0.11  | 7.74   | 7.63   | -1.67%         | 2.89%  | 4.56%   | 2.48   | 311.58% |                   | 0.02  | 0.02  |          | 0.26%    |         |       |
| Kolar             | 1.52  | 7.47   | 5.95   | 5.00%          | -1.47% | -6.48%  | 3.97   | 188.04% |                   | 0.04  | 0.04  |          | 0.52%    |         | 1.37  |
| Mandya            | 0.04  | 7.34   | 7.30   | 5.33%          | 2.07%  | -3.26%  | 2.38   | 307.94% |                   |       | 0.00  |          |          |         | 1.42  |
| Shivamogga        | 0.79  | 6.77   | 5.98   | 2.87%          | 2.09%  | -0.78%  | 2.57   | 263.90% |                   |       | 0.00  |          |          |         | 2.78  |
| Tiptur            | 0.35  | 6.20   | 5.85   | 4.36%          | -2.96% | -7.33%  | 1.23   | 503.39% |                   |       | 0.00  |          |          |         |       |
| Ramanagara        |       | 6.03   | 6.03   |                | 6.44%  | 6.44%   | 2.70   | 223.01% |                   | 0.08  | 0.08  |          | 1.27%    | 0.01    | 2.19  |
| Tumakuru          | 0.52  | 4.47   | 3.94   | 3.69%          | 2.35%  | -1.34%  | 2.15   | 207.85% |                   | 0.03  | 0.03  |          | 0.57%    |         | 3.86  |
| Channarayapatna   | 0.69  | 4.14   | 3.45   | 3.61%          | 3.90%  | 0.29%   | 2.55   | 162.13% |                   | 0.04  | 0.04  |          | 0.99%    |         | 3.70  |
| Chalkere          | 0.90  | 4.07   | 3.17   | 5.53%          | 4.21%  | -1.32%  | 1.82   | 223.13% | 0.03              | 0.01  | -0.02 | 3.57%    | 0.22%    |         | 0.95  |
| Hiriyur           |       | 3.71   | 3.71   |                | 2.35%  | 2.35%   | 1.62   | 229.50% |                   | 0.12  | 0.12  |          | 3.40%    |         | 1.95  |
| Mulbagal          | 3.80  | 2.51   | -1.29  | 3.77%          | 4.79%  | 1.01%   | 3.00   | 83.74%  |                   | 0.04  | 0.04  |          | 1.46%    |         | 2.08  |

|                |       |        |        |        |        |        |        |         |      |      |      |       |       |      |        |
|----------------|-------|--------|--------|--------|--------|--------|--------|---------|------|------|------|-------|-------|------|--------|
| Chikkaballapur | 1.65  | 2.01   | 0.36   | 15.53% | 16.65% | 1.12%  | 2.55   | 78.68%  | 0.01 | 0.02 | 0.01 | 0.52% | 0.85% |      | 2.65   |
| Total          | 51.60 | 410.85 | 359.25 | 5.20%  | 1.72%  | -3.48% | 180.44 | 227.70% | 0.45 | 3.13 | 2.68 | 0.88% | 0.77% | 0.49 | 144.08 |

|        | Sales |        |        | Gross Profit % |        |        | Target |         | Extended Warranty |       |       |          |          | Open SO |        |
|--------|-------|--------|--------|----------------|--------|--------|--------|---------|-------------------|-------|-------|----------|----------|---------|--------|
| Group  | Yest. | Today  | TD-YD  | Yest.          | Today  | TD-YD  | Today  | %       | Yest.             | Today | TD-YD | YD Pen.% | TD Pen.% | Yest.   | Today  |
| MBO    | 47.73 | 381.53 | 333.80 | 5.11%          | 1.70%  | -3.41% | 164.06 | 232.55% | 0.40              | 2.51  | 2.11  | 0.85%    | 0.66%    | 0.49    | 131.34 |
| Shopee | 3.87  | 28.99  | 25.11  | 6.34%          | 2.07%  | -4.27% | 16.38  | 177.00% | 0.05              | 0.62  | 0.57  | 1.31%    | 2.17%    |         | 12.74  |
| WHS    |       | 0.34   | 0.34   |                | -3.02% | -3.02% |        | 0.00%   |                   |       | 0.00  |          |          |         |        |
| Total  | 51.60 | 410.85 | 359.25 | 5.20%          | 1.72%  | -3.48% | 180.44 | 227.70% | 0.45              | 3.13  | 2.68  | 0.88%    | 0.77%    | 0.49    | 144.08 |

| Manager / Group | Sales |       |       | Gross Profit % |        |        | Target |         | Extended Warranty |       |       |          |          | Open SO |       |
|-----------------|-------|-------|-------|----------------|--------|--------|--------|---------|-------------------|-------|-------|----------|----------|---------|-------|
| Branch          | Yest. | Today | TD-YD | Yest.          | Today  | TD-YD  | Today  | %       | Yest.             | Today | TD-YD | YD Pen.% | TD Pen.% | Yest.   | Today |
| Manoj N         | 17.18 | 83.24 | 66.06 | 3.25%          | 0.94%  | -2.31% | 45.08  | 184.63% | 0.09              | 0.48  | 0.39  | 0.54%    | 0.58%    | 0.33    | 27.13 |
| KR Puram        | 5.00  | 18.66 | 13.66 | 4.54%          | 0.89%  | -3.66% | 12.04  | 154.95% | 0.07              | 0.21  | 0.15  | 1.34%    | 1.15%    |         | 7.57  |
| Hoskote         | 1.77  | 12.83 | 11.06 | 6.82%          | 1.13%  | -5.69% | 6.06   | 211.64% |                   | 0.06  | 0.06  |          | 0.43%    |         | 1.63  |
| Bommanahalli    | 0.59  | 9.86  | 9.28  | 7.04%          | 1.58%  | -5.45% | 4.47   | 220.50% | 0.01              | 0.04  | 0.03  | 1.47%    | 0.43%    |         | 2.71  |
| Hebbagodi       | 0.54  | 9.57  | 9.03  | 8.75%          | 2.80%  | -5.95% | 3.74   | 255.74% |                   |       | 0.00  |          |          |         | 3.77  |
| Kolar           | 1.52  | 7.47  | 5.95  | 5.00%          | -1.47% | -6.48% | 3.97   | 188.04% |                   | 0.04  | 0.04  |          | 0.52%    |         | 1.37  |
| Hongasandara    | 1.01  | 5.67  | 4.66  | -10.25%        | 2.02%  | 12.26% | 3.30   | 171.55% |                   |       | 0.00  |          |          |         | 1.35  |
| Marathahalli    | 0.52  | 4.77  | 4.25  | -17.03%        | 3.09%  | 20.12% | 2.31   | 206.55% | 0.01              |       | -0.01 | 1.67%    |          |         |       |
| HSR Layout      | 0.23  | 4.72  | 4.49  | 7.05%          | -0.27% | -7.33% | 1.39   | 339.07% |                   |       | 0.00  |          |          |         | 0.46  |
| Hegnahalli      | 1.37  | 4.00  | 2.63  | 2.31%          | -5.75% | -8.06% | 2.92   | 137.17% | 0.01              | 0.08  | 0.07  | 0.62%    | 2.05%    | 0.33    | 2.35  |
| Sunkadakatte    | 0.85  | 3.19  | 2.35  | 5.46%          | 0.46%  | -5.00% | 1.88   | 170.03% |                   | 0.02  | 0.02  |          | 0.50%    |         | 3.85  |
| Mulbagal        | 3.80  | 2.51  | -1.29 | 3.77%          | 4.79%  | 1.01%  | 3.00   | 83.74%  |                   | 0.04  | 0.04  |          | 1.46%    |         | 2.08  |
| MBO             | 17.18 | 83.24 | 66.06 | 3.25%          | 0.94%  | -2.31% | 45.08  | 184.63% | 0.09              | 0.48  | 0.39  | 0.54%    | 0.58%    | 0.33    | 27.13 |

|                |       |       |       |        |        |         |       |         |      |      |       |        |       |      |       |
|----------------|-------|-------|-------|--------|--------|---------|-------|---------|------|------|-------|--------|-------|------|-------|
| Syed Kabeer    | 14.34 | 74.90 | 60.55 | 8.82%  | 1.85%  | -6.97%  | 34.22 | 218.85% | 0.21 | 0.57 | 0.36  | 1.51%  | 0.77% | 0.15 | 28.94 |
| Devenahalli    | 1.19  | 22.36 | 21.17 | 5.36%  | 2.33%  | -3.03%  | 6.48  | 345.21% | 0.01 | 0.27 | 0.27  | 0.72%  | 1.24% |      | 6.38  |
| Doddaballapura | 0.66  | 11.29 | 10.62 | 12.11% | -0.02% | -12.13% | 3.44  | 327.82% |      | 0.03 | 0.03  |        | 0.26% |      | 1.72  |
| Yelahanka      | 2.12  | 9.42  | 7.30  | 8.94%  | -0.05% | -8.99%  | 5.28  | 178.30% | 0.20 |      | -0.20 | 10.22% |       |      | 2.84  |
| RT Nagar       | 1.48  | 9.04  | 7.56  | 5.85%  | 3.53%  | -2.32%  | 4.65  | 194.52% |      | 0.17 | 0.17  |        | 1.94% |      | 4.55  |
| HRBR Layout    | 1.83  | 7.90  | 6.06  | 3.55%  | 2.49%  | -1.06%  | 3.44  | 229.42% |      |      | 0.00  |        |       | 0.15 | 5.03  |
| Sahakar Nagar  | 4.40  | 6.47  | 2.07  | 10.07% | 1.79%  | -8.28%  | 3.80  | 170.00% |      | 0.02 | 0.02  |        | 0.29% |      | 1.49  |
| Kothnur        | 0.80  | 5.33  | 4.53  | 6.81%  | -1.64% | -8.45%  | 2.82  | 189.11% |      | 0.06 | 0.06  |        | 1.12% |      | 2.31  |
| Chikkaballapur | 1.65  | 2.01  | 0.36  | 15.53% | 16.65% | 1.12%   | 2.55  | 78.68%  | 0.01 | 0.02 | 0.01  | 0.52%  | 0.85% |      | 2.65  |
| Sanjaynagar    | 0.21  | 1.09  | 0.88  | 12.48% | -0.83% | -13.31% | 1.75  | 62.04%  |      |      | 0.00  |        |       |      | 1.97  |
| MBO            | 14.34 | 74.90 | 60.55 | 8.82%  | 1.85%  | -6.97%  | 34.22 | 218.85% | 0.21 | 0.57 | 0.36  | 1.51%  | 0.77% | 0.15 | 28.94 |

|               |      |       |       |       |       |        |       |         |      |      |      |       |       |  |       |
|---------------|------|-------|-------|-------|-------|--------|-------|---------|------|------|------|-------|-------|--|-------|
| Syed Mudabeer | 6.93 | 72.26 | 65.33 | 3.03% | 1.06% | -1.97% | 30.27 | 238.68% | 0.03 | 0.61 | 0.58 | 0.43% | 0.84% |  | 16.48 |
| Kengeri       | 1.23 | 14.17 | 12.94 | 9.17% | 1.83% | -7.34% | 5.02  | 282.26% |      | 0.22 | 0.22 |       | 1.60% |  | 5.89  |

| Manager / Group             | Sales       |              |              | Gross Profit % |              |               | Target       |                | Extended Warranty |             |             |              |              | Open SO     |              |
|-----------------------------|-------------|--------------|--------------|----------------|--------------|---------------|--------------|----------------|-------------------|-------------|-------------|--------------|--------------|-------------|--------------|
| Branch                      | Yest.       | Today        | TD-YD        | Yest.          | Today        | TD-YD         | Today        | %              | Yest.             | Today       | TD-YD       | YD Pen.%     | TD Pen.%     | Yest.       | Today        |
| Rajaji nagar                | 1.08        | 11.72        | 10.63        | 1.73%          | 1.97%        | 0.24%         | 5.02         | 233.32%        | 0.01              | 0.04        | 0.04        | 0.79%        | 0.37%        |             | 0.54         |
| Nagarbhavi                  | 0.60        | 9.44         | 8.85         | -11.28%        | 0.46%        | 11.74%        | 2.62         | 360.49%        |                   | 0.03        | 0.03        |              | 0.27%        |             | 1.71         |
| Mathikere                   | 0.67        | 7.91         | 7.23         | 6.65%          | 4.43%        | -2.21%        | 3.92         | 201.50%        | 0.01              | 0.11        | 0.09        | 1.92%        | 1.37%        |             | 2.09         |
| Frazer town                 | 0.75        | 7.30         | 6.55         | 4.43%          | 0.44%        | -3.99%        | 2.96         | 246.45%        | 0.01              | 0.09        | 0.08        | 1.14%        | 1.27%        |             | 0.30         |
| Hanumanth nagar             | 0.65        | 6.70         | 6.05         | 12.64%         | 2.50%        | -10.14%       | 2.20         | 304.49%        |                   | 0.06        | 0.06        |              | 0.94%        |             | 3.21         |
| Vijayanagar                 | 0.33        | 6.38         | 6.04         | 5.99%          | 1.24%        | -4.75%        | 1.99         | 321.13%        |                   |             | 0.00        |              |              |             | 0.30         |
| Raja Rajeshwary Nagar       | 0.95        | 4.27         | 3.32         | 1.75%          | -5.04%       | -6.80%        | 2.79         | 152.65%        |                   | 0.03        | 0.03        |              | 0.62%        |             | 0.75         |
| Cox town                    | 0.39        | 3.04         | 2.65         | -16.22%        | -7.13%       | 9.09%         | 1.18         | 258.56%        |                   |             | 0.00        |              |              |             | 0.42         |
| Banashankari                | 0.26        | 1.33         | 1.07         | 4.58%          | 2.40%        | -2.18%        | 2.57         | 51.79%         |                   | 0.03        | 0.03        |              | 1.95%        |             | 1.27         |
| MBO                         | 6.93        | 72.26        | 65.33        | 3.03%          | 1.06%        | -1.97%        | 30.27        | 238.68%        | 0.03              | 0.61        | 0.58        | 0.43%        | 0.84%        |             | 16.48        |
| <b>Mohammed Naveed</b>      | <b>4.33</b> | <b>52.62</b> | <b>48.29</b> | <b>3.94%</b>   | <b>3.13%</b> | <b>-0.81%</b> | <b>20.14</b> | <b>261.30%</b> | <b>0.03</b>       | <b>0.51</b> | <b>0.47</b> | <b>0.78%</b> | <b>0.97%</b> |             | <b>23.04</b> |
| Chitradurga                 | 1.21        | 16.67        | 15.47        | 0.05%          | 4.31%        | 4.26%         | 5.80         | 287.52%        |                   | 0.11        | 0.11        | 0.21%        | 0.65%        |             | 11.61        |
| Kadur                       | 0.64        | 9.53         | 8.89         | 11.66%         | 1.50%        | -10.16%       | 3.30         | 288.73%        |                   | 0.21        | 0.21        |              | 2.23%        |             | 2.05         |
| Hassan                      | 0.11        | 7.74         | 7.63         | -1.67%         | 2.89%        | 4.56%         | 2.48         | 311.58%        |                   | 0.02        | 0.02        |              | 0.26%        |             |              |
| Shivamoga                   | 0.79        | 6.77         | 5.98         | 2.87%          | 2.09%        | -0.78%        | 2.57         | 263.90%        |                   |             | 0.00        |              |              |             | 2.78         |
| Channarayapatna             | 0.69        | 4.14         | 3.45         | 3.61%          | 3.90%        | 0.29%         | 2.55         | 162.13%        |                   | 0.04        | 0.04        |              | 0.99%        |             | 3.70         |
| Challakere                  | 0.90        | 4.07         | 3.17         | 5.53%          | 4.21%        | -1.32%        | 1.82         | 223.13%        | 0.03              | 0.01        | -0.02       | 3.57%        | 0.22%        |             | 0.95         |
| Hiriyur                     |             | 3.71         | 3.71         |                | 2.35%        | 2.35%         | 1.62         | 229.50%        |                   | 0.12        | 0.12        |              | 3.40%        |             | 1.95         |
| MBO                         | 4.33        | 52.62        | 48.29        | 3.94%          | 3.13%        | -0.81%        | 20.14        | 261.30%        | 0.03              | 0.51        | 0.47        | 0.78%        | 0.97%        |             | 23.04        |
| <b>Chandrashekhar</b>       | <b>3.94</b> | <b>49.82</b> | <b>45.88</b> | <b>5.23%</b>   | <b>1.51%</b> | <b>-3.72%</b> | <b>20.47</b> | <b>243.34%</b> | <b>0.03</b>       | <b>0.06</b> | <b>0.03</b> | <b>0.84%</b> | <b>0.13%</b> |             | <b>18.84</b> |
| Tumkur                      | 0.86        | 18.61        | 17.75        | 6.21%          | 2.04%        | -4.17%        | 6.12         | 303.90%        |                   |             | 0.00        |              |              |             | 4.12         |
| Nelamangala                 | 1.37        | 13.56        | 12.20        | 1.37%          | 2.24%        | 0.88%         | 5.26         | 257.94%        |                   | 0.02        | 0.02        |              | 0.15%        |             | 6.66         |
| Tiptur                      | 0.35        | 6.20         | 5.85         | 4.36%          | -2.96%       | -7.33%        | 1.23         | 503.39%        |                   |             | 0.00        |              |              |             |              |
| Madhugiri                   | 0.52        | 4.47         | 3.94         | 3.69%          | 2.35%        | -1.34%        | 2.15         | 207.85%        |                   | 0.03        | 0.03        |              | 0.57%        |             | 3.86         |
| Hessarghatta                | 0.75        | 3.99         | 3.25         | 11.37%         | 3.51%        | -7.85%        | 3.41         | 117.23%        | 0.03              | 0.02        | -0.02       | 4.58%        | 0.39%        |             | 1.63         |
| Peenya                      | 0.09        | 2.99         | 2.90         | 15.79%         | 0.29%        | -15.50%       | 2.31         | 129.61%        |                   |             | 0.00        |              | 0.08%        |             | 2.57         |
| MBO                         | 3.94        | 49.82        | 45.88        | 5.23%          | 1.51%        | -3.72%        | 20.47        | 243.34%        | 0.03              | 0.06        | 0.03        | 0.84%        | 0.13%        |             | 18.84        |
| <b>Aleem Pasha</b>          | <b>1.01</b> | <b>48.69</b> | <b>47.68</b> | <b>2.92%</b>   | <b>2.38%</b> | <b>-0.54%</b> | <b>13.87</b> | <b>351.09%</b> |                   | <b>0.29</b> | <b>0.29</b> |              | <b>0.59%</b> | <b>0.01</b> | <b>16.91</b> |
| Mysore - Chamaraaja Mohalla | 0.51        | 21.55        | 21.05        | 2.71%          | 1.35%        | -1.36%        | 3.59         | 600.75%        |                   | 0.05        | 0.05        |              | 0.22%        |             | 7.30         |
| Mandya                      | 0.04        | 7.34         | 7.30         | 5.33%          | 2.07%        | -3.26%        | 2.38         | 307.94%        |                   |             | 0.00        |              |              |             | 1.42         |
| Mysore-Vijaynagar           | 0.20        | 7.24         | 7.05         | 0.21%          | 3.76%        | 3.55%         | 2.60         | 279.06%        |                   | 0.07        | 0.07        |              | 0.96%        |             | 1.43         |
| Mysore - Rajkumarroad       | 0.26        | 6.53         | 6.26         | 4.93%          | 0.83%        | -4.10%        | 2.60         | 251.20%        |                   | 0.09        | 0.09        |              | 1.47%        |             | 4.57         |
| Ramanagara                  |             | 6.03         | 6.03         |                | 6.44%        | 6.44%         | 2.70         | 223.01%        |                   | 0.08        | 0.08        |              | 1.27%        | 0.01        | 2.19         |
| MBO                         | 1.01        | 48.69        | 47.68        | 2.92%          | 2.38%        | -0.54%        | 13.87        | 351.09%        |                   | 0.29        | 0.29        |              | 0.59%        | 0.01        | 16.91        |

| Manager / Group                | Sales |        |        | Gross Profit % |        |         | Target |         | Extended Warranty |       |       |          |          | Open SO |        |
|--------------------------------|-------|--------|--------|----------------|--------|---------|--------|---------|-------------------|-------|-------|----------|----------|---------|--------|
| Branch                         | Yest. | Today  | TD-YD  | Yest.          | Today  | TD-YD   | Today  | %       | Yest.             | Today | TD-YD | YD Pen.% | TD Pen.% | Yest.   | Today  |
| Vijay Kumar A                  | 3.87  | 28.99  | 25.11  | 6.34%          | 2.07%  | -4.27%  | 16.38  | 177.00% | 0.05              | 0.62  | 0.57  | 1.31%    | 2.17%    |         | 12.74  |
| Rammurthy Nagar Best LG Shoppe | 0.30  | 6.85   | 6.54   | 6.50%          | 2.44%  | -4.06%  | 1.90   | 360.97% | 0.02              | 0.04  | 0.02  | 5.21%    | 0.51%    |         | 1.34   |
| HRBR Best LG Shoppe            | 0.02  | 6.39   | 6.36   | 99.34%         | 1.50%  | -97.84% | 2.87   | 222.84% |                   | 0.18  | 0.18  |          | 2.93%    |         | 4.25   |
| Sahakarnagar Best LG Shoppe    | 1.81  | 4.70   | 2.89   | 5.90%          | 4.60%  | -1.30%  | 2.70   | 174.07% |                   | 0.20  | 0.20  |          | 4.35%    |         | 1.40   |
| Mathikere Best LG Shoppe       |       | 2.96   | 2.96   | -17.24%        | 0.79%  | 18.03%  | 1.61   | 183.47% |                   | 0.11  | 0.11  |          | 3.72%    |         |        |
| Nagarbhavi Best LG shoppe      | 0.92  | 2.32   | 1.40   | 6.20%          | 3.38%  | -2.83%  | 2.74   | 84.64%  | 0.02              | 0.07  | 0.05  | 1.67%    | 2.95%    |         | 1.91   |
| Mysore - Kuvempunagar LG       |       | 2.15   | 2.15   |                | -0.62% | -0.62%  | 1.48   | 145.67% |                   |       | 0.00  |          |          |         | 1.33   |
| Banashankari Best LG Shoppe    |       | 2.04   | 2.04   | -15.79%        | -0.67% | 15.12%  | 1.53   | 133.27% |                   |       | 0.00  |          |          |         | 0.97   |
| Peenya Best LG Shoppe          | 0.83  | 1.58   | 0.75   | 4.69%          | 2.91%  | -1.79%  | 1.55   | 101.86% | 0.02              | 0.03  | 0.01  | 2.48%    | 2.00%    |         | 1.54   |
| Shopee                         | 3.87  | 28.99  | 25.11  | 6.34%          | 2.07%  | -4.27%  | 16.38  | 177.00% | 0.05              | 0.62  | 0.57  | 1.31%    | 2.17%    |         | 12.74  |
| Others                         |       | 0.34   | 0.34   |                | -3.02% | -3.02%  |        | 0.00%   |                   |       | 0.00  |          |          |         |        |
| Bangalore Warehouse            |       | 0.39   | 0.39   |                | -0.90% | -0.90%  |        | 0.00%   |                   |       | 0.00  |          |          |         |        |
| Branch Shortage                |       | (0.04) | -0.04  |                | 15.25% | 15.25%  |        | 0.00%   |                   |       | 0.00  |          |          |         |        |
| WHS                            |       | 0.34   | 0.34   |                | -3.02% | -3.02%  |        | 0.00%   |                   |       | 0.00  |          |          |         |        |
| Total                          | 51.60 | 410.85 | 359.25 | 1.72%          | 1.72%  | -3.48%  | 180.44 | 227.70% | 0.45              | 3.13  | 2.68  | 0.88%    | 0.77%    | 0.49    | 144.08 |

|                 | ALL Products |       |       |        |        |        |                |        |        | Discontinued Products |      |       |       |      |       |                |         |          |
|-----------------|--------------|-------|-------|--------|--------|--------|----------------|--------|--------|-----------------------|------|-------|-------|------|-------|----------------|---------|----------|
|                 | Sales Qty    |       |       | Sales  |        |        | Gross Profit % |        |        | Sales Qty             |      |       | Sales |      |       | Gross Profit % |         |          |
| Category        | Yest.        | Today | TD-YD | Yest.  | Today  | TD-YD  | Yest.          | Today  | TD-YD  | Yest.                 | Tod. | TD-YD | Yest. | Tod. | TD-YD | Yest.          | Today   | TD-YD    |
| Air conditioner | -1           | 17    | 18    | (0.43) | 5.42   | 5.85   | 0.76%          | 2.47%  | 1.71%  | 0                     | 0    | 0     |       |      | 0.00  |                |         |          |
| FPD             | 26           | 261   | 235   | 11.85  | 109.25 | 97.40  | 3.97%          | -0.88% | -4.85% | 2                     | 6    | 4     | 0.83  | 1.94 | 1.11  | -5.45%         | -37.35% | -31.90%  |
| IT              | 1            | 15    | 14    | 0.64   | 9.84   | 9.20   | 7.02%          | -0.41% | -7.43% | 0                     | 1    | 1     |       | 1.27 | 1.27  |                | -16.52% | -16.52%  |
| Mobile          | 53           | 234   | 181   | 20.08  | 109.68 | 89.60  | 1.90%          | 1.23%  | -0.67% | 0                     | 3    | 3     |       | 0.97 | 0.97  | 100.00%        | -38.69% | -138.69% |
| Refrigerator    | 31           | 214   | 183   | 7.89   | 64.72  | 56.83  | 7.35%          | 1.67%  | -5.68% | 0                     | 2    | 2     |       | 1.07 | 1.07  |                | -39.16% | -39.16%  |
| Washing Machine | 21           | 251   | 230   | 5.98   | 67.96  | 61.98  | 5.92%          | 4.54%  | -1.38% | 0                     | 1    | 1     |       | 0.11 | 0.11  |                | -31.77% | -31.77%  |
| Z.Others        | 194          | 1,007 | 813   | 5.60   | 43.99  | 38.39  | 15.32%         | 5.52%  | -9.80% | 12                    | 38   | 26    | 0.09  | 0.67 | 0.58  | 7.24%          | -47.16% | -54.40%  |
| Total           | 325          | 1,999 | 1,674 | 51.60  | 410.85 | 359.25 | 5.20%          | 1.72%  | -3.48% | 14                    | 51   | 37    | 0.92  | 6.03 | 5.11  | -4.24%         | -34.49% | -30.25%  |