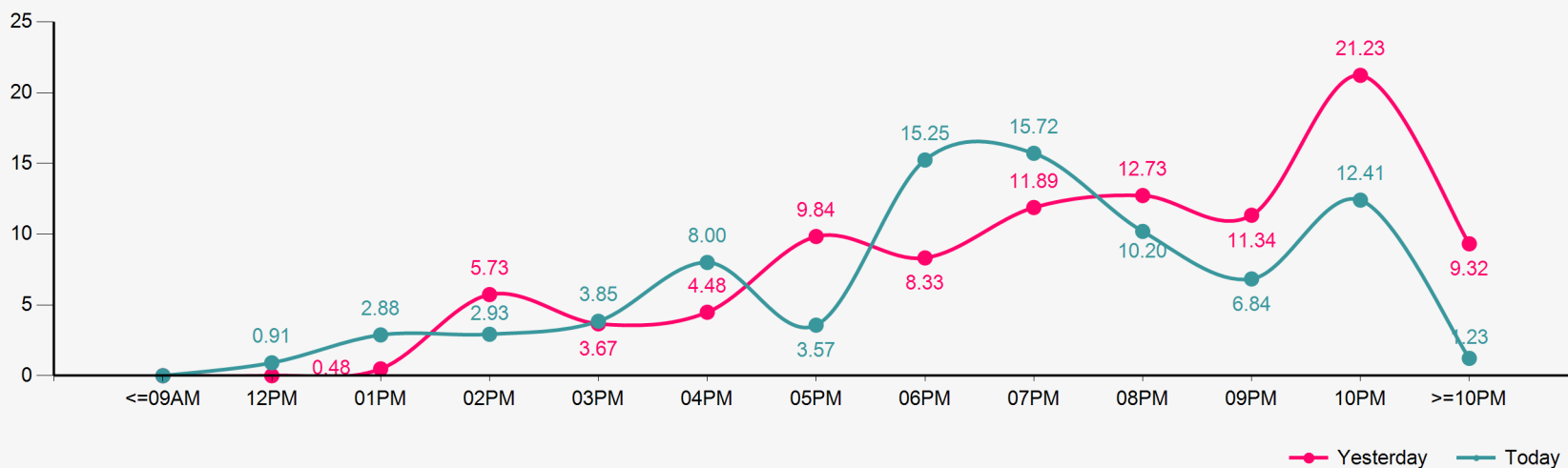


Sales 83.79 Lacs	GP% 5.13%	EW Pen% 0.35%	Target Ach. % 50.93%	Open SO 4.56 Lacs
Yest. Sales: 99.05 Lacs	Yest. GP%: 5.82%	Yest. EW%: 0.87%	TD Target: 164.51 Lacs	Yest. OSO 1.93 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	64.15	52.41	-11.74	5.31%	4.13%	-1.19%	102.39	51.19%	0.57	0.26	-0.31	0.89%	0.50%	0.33	4.10
Bengaluru - Rural	10.05	5.61	-4.44	5.30%	6.21%	0.91%	16.36	34.31%	0.05		-0.05	0.51%			
Mysuru	3.89	5.45	1.56	7.88%	11.46%	3.58%	9.31	58.56%	0.01	0.02	0.01	0.28%	0.31%	0.38	0.16
Kolar	2.97	4.51	1.54	5.23%	5.39%	0.16%	3.29	137.19%			0.00				
Ramanagara	2.28	2.86	0.58	3.16%	6.19%	3.03%	3.11	91.99%	0.02	0.01	-0.01	1.01%	0.30%		
Chitradurga	2.46	2.69	0.24	7.82%	4.48%	-3.34%	5.76	46.75%		0.01	0.01		0.34%		
Channarayapatna	0.76	2.20	1.44	5.93%	3.13%	-2.80%	2.58	85.42%	0.04		-0.04	5.83%		0.26	
Tumkur	1.99	1.83	-0.16	11.62%	5.82%	-5.80%	5.54	33.02%			0.00			0.48	
Hassan	0.52	1.45	0.93	9.33%	7.26%	-2.07%	2.70	53.57%			0.00				
Tiptur	0.13	1.37	1.24	14.59%	6.31%	-8.28%	1.48	92.60%			0.00				
Kadur	2.52	0.91	-1.61	8.66%	9.61%	0.95%	2.87	31.76%	0.02		-0.02	0.92%			
Mandya	2.11	0.87	-1.23	5.68%	5.35%	-0.33%	2.41	36.22%	0.11		-0.11	5.25%			
Shivamogga	1.70	0.66	-1.04	5.01%	5.49%	0.48%	2.99	22.07%			0.00			0.31	0.30
Chalkere	1.95	0.56	-1.40	14.55%	8.46%	-6.10%	1.99	27.94%			0.00				
Hiriyur	1.55	0.40	-1.15	2.93%	8.06%	5.13%	1.73	23.10%	0.03		-0.03	2.06%		0.16	
Total	99.05	83.79	-15.26	5.82%	5.13%	-0.70%	164.51	50.93%	0.85	0.30	-0.56	0.87%	0.35%	1.93	4.56

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	91.49	79.46	-12.02	5.39%	4.94%	-0.45%	149.72	53.08%	0.55	0.17	-0.39	0.61%	0.21%	1.55	4.19
Shopee	7.04	4.32	-2.72	11.35%	8.45%	-2.90%	14.79	29.22%	0.30	0.13	-0.17	4.44%	3.10%	0.38	0.37
Other	0.52		-0.52	6.43%		-6.43%		0.00%			0.00				
Total	99.05	83.79	-15.26	5.82%	5.13%	-0.70%	164.51	50.93%	0.85	0.30	-0.56	0.87%	0.35%	1.93	4.56
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mudabir	35.90	31.30	-4.61	4.59%	3.25%	-1.33%	47.20	66.30%	0.24	0.07	-0.17	0.67%	0.23%		0.53
Yelahanka	5.58	5.54	-0.04	6.48%	0.04%	-6.43%	4.65	119.26%	0.14		-0.14	2.50%			
Kengeri	3.09	3.86	0.77	2.37%	4.01%	1.63%	3.99	96.84%		0.06	0.06		1.49%		
Frazer town	2.65	3.76	1.10	5.90%	6.30%	0.41%	2.62	143.35%			0.00				0.53
Sahakar Nagar	1.79	2.73	0.95	2.85%	5.77%	2.93%	3.70	73.96%			0.00				
Cox town	0.13	2.66	2.52	9.59%	2.46%	-7.13%	1.19	222.74%			0.00				
Nagarbhavi	0.67	2.39	1.72	8.59%	3.31%	-5.27%	2.83	84.20%			0.00				
Devenahalli	4.29	2.36	-1.92	4.95%	4.33%	-0.62%	6.21	38.11%	0.03		-0.03	0.60%			
Mathikere	1.41	1.96	0.55	14.05%	4.74%	-9.31%	3.25	60.42%	0.03		-0.03	2.28%			
Raja Rajeshwary Nagar	4.92	1.30	-3.62	2.34%	1.80%	-0.54%	3.42	38.08%			0.00				
Doddaballapura	4.24	1.26	-2.97	2.06%	7.21%	5.15%	2.56	49.44%			0.00				
Kothnur	2.11	1.22	-0.89	6.68%	1.54%	-5.15%	2.57	47.46%			0.00				
Sanjaynagar	1.44	0.86	-0.58	5.37%	2.56%	-2.80%	2.04	42.05%	0.02	0.01	-0.01	1.56%	1.61%		
Hanumanth nagar	0.68	0.59	-0.09	10.82%	8.57%	-2.25%	1.96	30.20%	0.02		-0.02	3.60%			
Banashankari	1.58	0.45	-1.13	0.22%	-18.02%	-18.25%	3.55	12.64%			0.00				
HRBR Layout	1.33	0.35	-0.98	1.97%	0.28%	-1.69%	2.68	12.98%			0.00				
MBO	35.90	31.30	-4.61	4.59%	3.25%	-1.33%	47.20	66.30%	0.24	0.07	-0.17	0.67%	0.23%		0.53
Manoj	28.49	26.24	-2.25	4.86%	5.10%	0.23%	51.03	51.43%	0.06	0.06	0.01	0.19%	0.23%	0.02	3.19
Kolar	2.97	4.51	1.54	5.23%	5.39%	0.16%	3.29	137.19%			0.00				
KR Puram	7.26	3.71	-3.55	4.88%	2.71%	-2.17%	10.22	36.30%	0.02	0.02	0.00	0.28%	0.49%		1.57
Hoskote	2.02	3.01	0.99	8.69%	6.74%	-1.95%	5.30	56.71%			0.00				
RT Nagar	1.96	2.98	1.02	5.89%	4.20%	-1.69%	3.84	77.62%	0.02		-0.02	0.77%			1.62
Bommanahalli	1.98	2.42	0.44	6.74%	3.13%	-3.61%	4.26	56.75%			0.00				
Hebbagodi	0.83	1.76	0.93	-2.46%	3.66%	6.13%	3.78	46.48%			0.00				
Sunkadakatte	1.74	1.57	-0.17	3.75%	2.42%	-1.33%	2.07	75.65%			0.00				
Rajaji nagar	3.46	1.54	-1.92	2.68%	8.09%	5.41%	4.16	37.07%			0.00				
Mulbagal	0.66	1.35	0.68	3.51%	8.43%	4.92%	2.09	64.64%		0.02	0.02		1.13%		
Hongasandara	0.90	1.07	0.17	4.51%	2.33%	-2.18%	3.01	35.48%			0.00				
HSR Layout	0.31	0.83	0.52	15.66%	4.77%	-10.88%	1.49	55.65%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Marathahalli	1.13	0.71	-0.42	3.05%	10.37%	7.32%	2.98	23.75%			0.00				
Hegnahalli	1.65	0.42	-1.23	7.30%	12.18%	4.88%	2.84	14.91%			0.00				
Vijayanagar	1.62	0.38	-1.24	2.89%	15.83%	12.94%	1.70	22.13%	0.02	0.03	0.01	1.25%	7.75%	0.02	
MBO	28.49	26.24	-2.25	4.86%	5.10%	0.23%	51.03	51.43%	0.06	0.06	0.01	0.19%	0.23%	0.02	3.19
Naveed	19.45	13.59	-5.86	7.54%	5.73%	-1.81%	38.11	35.66%	0.12	0.01	-0.11	0.63%	0.07%	1.53	0.30
Chitradurga	2.46	2.69	0.24	7.82%	4.48%	-3.34%	5.76	46.75%		0.01	0.01		0.34%		
Channarayapatna	0.76	2.20	1.44	5.93%	3.13%	-2.80%	2.58	85.42%	0.04		-0.04	5.83%		0.26	
Tumkur	1.99	1.83	-0.16	11.62%	5.82%	-5.80%	5.54	33.02%			0.00			0.48	
Hassan	0.52	1.45	0.93	9.33%	7.26%	-2.07%	2.70	53.57%			0.00				
Tiptur	0.13	1.37	1.24	14.59%	6.31%	-8.28%	1.48	92.60%			0.00				
Kadur	2.52	0.91	-1.61	8.66%	9.61%	0.95%	2.87	31.76%	0.02		-0.02	0.92%			
Hessarghatta	1.04	0.82	-0.22	11.83%	3.31%	-8.52%	3.42	24.04%			0.00				
Shivamoga	1.70	0.66	-1.04	5.01%	5.49%	0.48%	2.99	22.07%			0.00			0.31	0.30
Challakere	1.95	0.56	-1.40	14.55%	8.46%	-6.10%	1.99	27.94%			0.00				
Peenya	1.07	0.46	-0.61	2.63%	3.76%	1.13%	2.20	20.83%			0.00			0.31	
Hiriyur	1.55	0.40	-1.15	2.93%	8.06%	5.13%	1.73	23.10%	0.03		-0.03	2.06%		0.16	
Nelamangala	3.75	0.24	-3.50	3.89%	18.16%	14.27%	4.85	4.96%	0.03		-0.03	0.70%			
MBO	19.45	13.59	-5.86	7.54%	5.73%	-1.81%	38.11	35.66%	0.12	0.01	-0.11	0.63%	0.07%	1.53	0.30
Aleem	7.65	8.34	0.69	5.69%	9.54%	3.85%	13.38	62.34%	0.14	0.03	-0.11	1.85%	0.31%		0.16
Mysore - Raikumarroad	1.71	3.18	1.46	11.00%	14.80%	3.80%	2.20	144.24%			0.00				0.16
Ramanagara	2.28	2.86	0.58	3.16%	6.19%	3.03%	3.11	91.99%	0.02	0.01	-0.01	1.01%	0.30%		
Mandya	2.11	0.87	-1.23	5.68%	5.35%	-0.33%	2.41	36.22%	0.11		-0.11	5.25%			
Mysore - Chamaraja Mohalla	1.23	0.75	-0.48	5.00%	10.77%	5.76%	3.04	24.75%	0.01	0.02	0.01	0.90%	2.31%		
Mysore-Vijaynagar	0.32	0.67	0.36	-2.16%	3.03%	5.19%	2.61	25.78%			0.00				
MBO	7.65	8.34	0.69	5.69%	9.54%	3.85%	13.38	62.34%	0.14	0.03	-0.11	1.85%	0.31%		0.16
Abhik Uppal	7.04	4.32	-2.72	11.35%	8.45%	-2.90%	14.79	29.22%	0.30	0.13	-0.17	4.44%	3.10%	0.38	0.37
Sahakarnagar Best LG Shoppe	0.60	1.21	0.60	9.10%	10.10%	1.00%	2.21	54.50%		0.06	0.06		5.51%		0.37
Mysore - Kuvempunaqar LG	0.63	0.85	0.22	10.05%	6.28%	-3.77%	1.45	58.28%			0.00			0.38	
Banashankari Best LG Shoppe	0.44	0.51	0.07	8.64%	-0.27%	-8.91%	1.66	30.82%			0.00				
HRBR Best LG Shoppe	0.35	0.46	0.12	16.55%	10.99%	-5.56%	2.50	18.49%	0.03	0.02	-0.01	8.45%	3.36%		
Peenya Best LG Shoppe	0.43	0.44	0.02	11.64%	12.23%	0.59%	1.44	30.86%	0.05		-0.05	13.00%			
Nagarbhavi Best LG shoppe	1.81	0.44	-1.37	14.11%	9.67%	-4.44%	2.34	18.84%	0.18	0.02	-0.16	10.91%	4.75%		
Rammurthy Nagar Best LG Shoppe	2.06	0.23	-1.83	8.81%	8.30%	-0.51%	1.60	14.45%	0.03	0.02	-0.02	1.48%	6.94%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mathikere Best LG Shoppe	0.73	0.18	-0.55	13.66%	13.87%	0.21%	1.59	11.23%	0.02	0.02	0.00	2.11%	10.56%		
Shopee	7.04	4.32	-2.72	11.35%	8.45%	-2.90%	14.79	29.22%	0.30	0.13	-0.17	4.44%	3.10%	0.38	0.37
Others	0.52		-0.52	6.43%		-6.43%		0.00%			0.00				
Unilet - Online	0.52		-0.52	6.43%		-6.43%		0.00%			0.00				
Other	0.52		-0.52	6.43%		-6.43%		0.00%			0.00				
Total	99.05	83.79	-15.26	5.13%	5.13%	-0.70%	164.51	50.93%	0.85	0.30	-0.56	0.87%	0.35%	1.93	4.56

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	10	13	3	3.18	4.37	1.19	8.95%	2.74%	-6.21%
FPD	44	33	-11	14.59	10.96	-3.62	5.29%	6.92%	1.64%
Mobile	102	103	1	38.99	35.43	-3.56	1.76%	2.12%	0.37%
Refrigerator	65	52	-13	16.75	15.32	-1.42	8.54%	7.56%	-0.98%
Washing Machine	51	35	-16	14.17	8.58	-5.59	10.83%	9.51%	-1.32%
Z.Others	202	130	-72	11.38	9.12	-2.26	9.33%	7.55%	-1.78%
Total	474	366	-108	99.05	83.79	-15.26	5.82%	5.13%	-0.70%