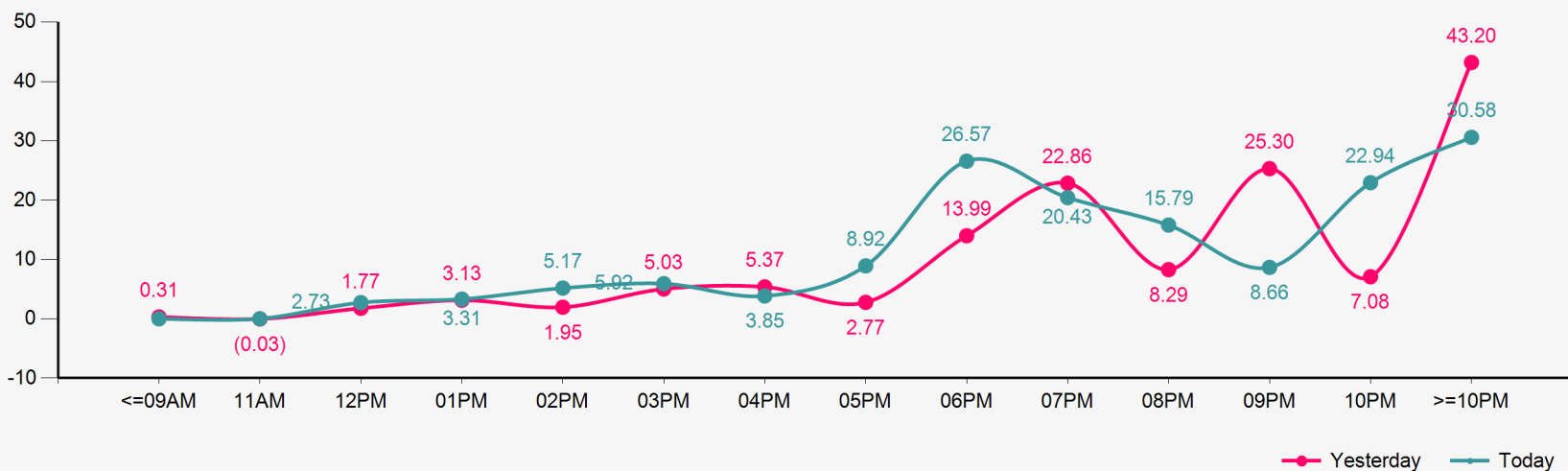


Sales <b>154.88</b> Lacs	GP% <b>8.65%</b>	EW Pen% <b>0.76%</b>	Target Ach. % <b>0.00%</b>	Open SO <b>4.57</b> Lacs
Yest. Sales: 141.03 Lacs	Yest. GP%: 9.09%	Yest. EW%: 0.62%	TD Target: <b>0.00</b> Lacs	Yest. OSO 6.20 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	99.32	108.33	9.02	9.12%	8.82%	-0.30%		0.00%	0.81	1.11	0.30	0.82%	1.03%	5.29	3.03
Bengaluru - Rural	9.95	16.04	6.10	7.40%	6.78%	-0.62%		0.00%	0.02		-0.02	0.15%		0.58	0.35
Mysuru	6.28	6.46	0.18	12.16%	9.42%	-2.74%		0.00%			0.00	0.06%			
Tumkur	4.55	5.43	0.88	9.03%	9.71%	0.68%		0.00%			0.00				0.91
Kadur	2.65	2.95	0.30	2.31%	5.20%	2.89%		0.00%		0.01	0.01		0.31%		0.01
Ramanagara	4.07	2.37	-1.71	9.91%	13.97%	4.06%		0.00%	0.02		-0.02	0.37%		0.28	0.28
Channarayapatna	1.26	2.17	0.91	5.29%	9.64%	4.34%		0.00%			0.00				
Hassan	3.40	2.08	-1.32	10.10%	3.50%	-6.60%		0.00%			0.00				
Chitradurga	0.98	1.90	0.92	14.12%	12.04%	-2.08%		0.00%			0.00				
Mandya	0.92	1.64	0.72	10.09%	2.49%	-7.60%		0.00%			0.00				
Kolar	2.11	1.56	-0.55	14.05%	11.89%	-2.16%		0.00%		0.05	0.05		3.13%	0.05	
Hiriyur	2.30	1.46	-0.84	10.29%	11.70%	1.41%		0.00%	0.02		-0.02	0.97%			
Chalkere	1.48	1.16	-0.32	7.73%	10.70%	2.98%		0.00%			0.00				
Shivamogga	1.20	1.02	-0.17	4.75%	7.66%	2.91%		0.00%			0.00				
Tiptur	0.56	0.30	-0.27	6.84%	7.58%	0.75%		0.00%			0.00				
<b>Total</b>	<b>141.03</b>	<b>154.88</b>	<b>13.85</b>	<b>9.09%</b>	<b>8.65%</b>	<b>-0.44%</b>		<b>0.00%</b>	<b>0.87</b>	<b>1.16</b>	<b>0.30</b>	<b>0.62%</b>	<b>0.76%</b>	<b>6.20</b>	<b>4.57</b>

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	125.30	141.38	16.08	9.02%	8.48%	-0.54%		0.00%	0.42	0.71	0.29	0.34%	0.51%	6.20	4.57
Shopee	15.73	12.85	-2.88	9.64%	10.63%	0.99%		0.00%	0.45	0.45	0.01	2.91%	3.66%		
Other		0.65	0.65		7.52%	7.52%		0.00%			0.00				
Total	141.03	154.88	13.85	9.09%	8.65%	-0.44%		0.00%	0.87	1.16	0.30	0.62%	0.76%	6.20	4.57
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
<b>Manoj</b>	<b>52.72</b>	<b>61.28</b>	<b>8.56</b>	<b>8.62%</b>	<b>8.70%</b>	<b>0.08%</b>		<b>0.00%</b>	<b>0.19</b>	<b>0.45</b>	<b>0.26</b>	<b>0.36%</b>	<b>0.75%</b>	<b>1.63</b>	<b>1.35</b>
KR Puram	13.42	13.11	-0.31	9.05%	8.49%	-0.56%		0.00%	0.07	0.20	0.13	0.49%	1.53%	0.34	0.30
Hoskote	3.61	6.64	3.03	4.94%	5.10%	0.16%		0.00%	0.02		-0.02	0.42%			
Mathikere	1.79	6.11	4.32	6.16%	7.22%	1.06%		0.00%		0.03	0.03		0.47%		
Bommanahalli	4.60	6.10	1.50	7.17%	10.34%	3.18%		0.00%			0.00				
RT Nagar	6.16	5.42	-0.74	8.54%	13.00%	4.45%		0.00%	0.02	0.02	0.01	0.24%	0.37%		0.39
Hongasandara	1.31	3.17	1.87	15.14%	7.68%	-7.46%		0.00%		0.02	0.02		0.47%	0.28	
Rajaji nagar	3.43	2.98	-0.45	4.85%	8.34%	3.49%		0.00%	0.02	0.02	0.00	0.50%	0.54%	0.43	
Sanjaynagar	0.45	2.77	2.32	12.93%	4.57%	-8.36%		0.00%	0.02	0.02	0.00	4.76%	0.85%	0.07	0.16
Mulbagal	1.73	2.13	0.40	6.95%	5.05%	-1.90%		0.00%		0.01	0.01		0.42%	0.19	
Hebbagodi	3.51	2.05	-1.46	13.65%	14.79%	1.14%		0.00%		0.02	0.02		0.85%		0.15
Sunkadakatte	1.93	1.95	0.01	7.87%	8.61%	0.75%		0.00%			0.00				0.33
Kolar	2.11	1.56	-0.55	14.05%	11.89%	-2.16%		0.00%		0.05	0.05		3.13%	0.05	
Hegnahalli	0.46	1.41	0.95	5.75%	13.32%	7.58%		0.00%		0.01	0.01		0.64%		
Vijayanagar	3.46	1.28	-2.18	10.42%	8.12%	-2.30%		0.00%			0.00				0.02
Marathahalli	1.57	0.98	-0.59	8.95%	5.11%	-3.84%		0.00%			0.00			0.27	
HSR Layout	1.10	0.43	-0.66	2.79%	13.98%	11.19%		0.00%	0.03		-0.03	2.62%			
MBO	50.65	58.11	7.47	8.66%	8.63%	-0.03%		0.00%	0.16	0.38	0.22	0.32%	0.66%	1.63	1.35
Rammurthy Nagar Best LG Shoppe	1.72	2.72	1.01	7.47%	8.83%	1.36%		0.00%	0.03	0.05	0.02	1.78%	1.87%		
Mathikere Best LG Shoppe	0.36	0.44	0.08	7.37%	16.59%	9.22%		0.00%		0.02	0.02		4.75%		
Shopee	2.07	3.16	1.09	7.45%	9.91%	2.46%		0.00%	0.03	0.07	0.04	1.47%	2.26%		
<b>Syed Mudabeer</b>	<b>53.33</b>	<b>54.04</b>	<b>0.71</b>	<b>9.63%</b>	<b>8.57%</b>	<b>-1.05%</b>		<b>0.00%</b>	<b>0.52</b>	<b>0.62</b>	<b>0.10</b>	<b>0.98%</b>	<b>1.16%</b>	<b>3.72</b>	<b>1.91</b>
Yelahanka	2.88	8.01	5.14	15.47%	8.44%	-7.03%		0.00%	0.05	0.06	0.01	1.71%	0.73%	0.14	
HRBR Layout	4.91	5.74	0.83	8.89%	7.20%	-1.68%		0.00%	0.02		-0.02	0.40%		0.27	0.13
Frazer town	1.13	4.74	3.61	9.36%	8.25%	-1.11%		0.00%			0.00			0.65	
Devenahalli	4.80	4.55	-0.26	9.06%	10.14%	1.09%		0.00%			0.00			0.58	0.23
Kengeri	4.16	4.54	0.38	9.80%	9.06%	-0.74%		0.00%	0.02	0.22	0.20	0.40%	4.99%		0.58
Banashankari	2.31	4.04	1.74	8.29%	6.06%	-2.23%		0.00%			0.00			0.27	
Sahakar Nagar	4.22	3.41	-0.81	5.73%	4.27%	-1.46%		0.00%			0.00			0.75	0.48

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Nagarbhavi	4.14	2.69	-1.45	10.95%	9.50%	-1.45%		0.00%			0.00			0.56	
Raja Rajeshwary Nagar	2.64	2.56	-0.08	9.40%	10.60%	1.20%		0.00%	0.06	0.01	-0.05	2.39%	0.36%	0.28	
Doddaballapura	3.94	2.48	-1.46	8.31%	3.41%	-4.89%		0.00%	0.03	0.02	-0.01	0.75%	0.73%	0.08	0.35
Kothnur	3.78	2.39	-1.40	7.63%	7.75%	0.12%		0.00%			0.00			0.14	0.14
Hanumanth nagar	1.91	1.68	-0.23	16.46%	13.38%	-3.09%		0.00%	0.02		-0.02	1.12%			
Cox town	0.38	0.65	0.27	11.80%	14.35%	2.55%		0.00%			0.00				
MBO	41.20	47.48	6.28	9.56%	8.13%	-1.43%		0.00%	0.20	0.30	0.10	0.48%	0.64%	3.72	1.91
Nagarbhavi Best LG shoppe	0.42	1.89	1.47	24.90%	11.01%	-13.90%		0.00%	0.05	0.09	0.04	13.68%	5.20%		
HRBR Best LG Shoppe	6.84	1.86	-4.98	8.51%	13.10%	4.59%		0.00%	0.13	0.14	0.01	1.91%	8.23%		
Sahakarnagar Best LG Shoppe	2.51	1.78	-0.73	12.20%	12.91%	0.71%		0.00%	0.12	0.08	-0.04	5.19%	4.94%		
Banashankari Best LG Shoppe	2.36	1.03	-1.33	8.48%	8.96%	0.48%		0.00%	0.02		-0.02	0.86%			
Shopee	12.13	6.56	-5.57	9.84%	11.80%	1.95%		0.00%	0.32	0.32	0.00	2.74%	5.10%		
<b>Naveed</b>	<b>22.51</b>	<b>27.41</b>	<b>4.90</b>	<b>8.11%</b>	<b>8.49%</b>	<b>0.38%</b>		<b>0.00%</b>	<b>0.14</b>	<b>0.09</b>	<b>-0.05</b>	<b>0.62%</b>	<b>0.33%</b>	<b>0.57</b>	<b>1.03</b>
Tumkur	4.55	5.43	0.88	9.03%	9.71%	0.68%		0.00%			0.00				0.91
Nelamangala	1.53	4.86	3.33	7.99%	5.92%	-2.07%		0.00%			0.00				0.12
Kadur	2.65	2.95	0.30	2.31%	5.20%	2.89%		0.00%		0.01	0.01		0.31%		0.01
Hessarghatta	0.37	2.83	2.46	9.02%	10.09%	1.07%		0.00%		0.02	0.02		0.60%	0.29	
Channarayapatna	1.26	2.17	0.91	5.29%	9.64%	4.34%		0.00%			0.00				
Hassan	3.40	2.08	-1.32	10.10%	3.50%	-6.60%		0.00%			0.00				
Chitradurga	0.98	1.90	0.92	14.12%	12.04%	-2.08%		0.00%			0.00				
Hiriyur	2.30	1.46	-0.84	10.29%	11.70%	1.41%		0.00%	0.02		-0.02	0.97%			
Challakere	1.48	1.16	-0.32	7.73%	10.70%	2.98%		0.00%			0.00				
Peenya	2.46	0.76	-1.70	7.10%	16.61%	9.51%		0.00%	0.02		-0.02	0.99%		0.28	
Tiptur	0.56	0.30	-0.27	6.84%	7.58%	0.75%		0.00%			0.00				
MBO	21.55	25.89	4.35	8.08%	8.53%	0.45%		0.00%	0.05	0.03	-0.02	0.21%	0.10%	0.57	1.03
Peenya Best LG Shoppe	0.96	1.52	0.56	8.77%	7.78%	-0.99%		0.00%	0.09	0.07	-0.03	10.55%	4.50%		
Shopee	0.96	1.52	0.56	8.77%	7.78%	-0.99%		0.00%	0.09	0.07	-0.03	10.55%	4.50%		
<b>Musaib Khan</b>	<b>11.27</b>	<b>10.47</b>	<b>-0.80</b>	<b>11.18%</b>	<b>9.36%</b>	<b>-1.81%</b>		<b>0.00%</b>	<b>0.02</b>		<b>-0.02</b>	<b>0.17%</b>		<b>0.28</b>	<b>0.28</b>
Mysore - Rajkumarroad	2.03	2.38	0.34	9.03%	13.33%	4.30%		0.00%			0.00				
Ramanagara	4.07	2.37	-1.71	9.91%	13.97%	4.06%		0.00%	0.02		-0.02	0.37%		0.28	0.28
Mysore-Vijaynagar	2.12	1.96	-0.16	10.05%	6.69%	-3.36%		0.00%			0.00				
Mandya	0.92	1.64	0.72	10.09%	2.49%	-7.60%		0.00%			0.00				
Mysore - Chamaraja Mohalla	1.57	0.52	-1.05	18.10%	0.19%	-17.91%		0.00%			0.00	0.24%			
MBO	10.71	8.86	-1.85	10.99%	9.25%	-1.73%		0.00%	0.02		-0.02	0.18%		0.28	0.28

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar LG	0.56	1.61	1.05	14.79%	9.97%	-4.81%		0.00%			0.00				
Shopee	0.56	1.61	1.05	14.79%	9.97%	-4.81%		0.00%			0.00				
<b>Aiyaz</b>	<b>1.20</b>	<b>1.02</b>	<b>-0.17</b>	<b>4.75%</b>	<b>7.66%</b>	<b>2.91%</b>		<b>0.00%</b>			<b>0.00</b>				
Shivamoga	1.20	1.02	-0.17	4.75%	7.66%	2.91%		0.00%			0.00				
MBO	1.20	1.02	-0.17	4.75%	7.66%	2.91%		0.00%			0.00				
<b>Online</b>		<b>0.65</b>	<b>0.65</b>		<b>7.52%</b>	<b>7.52%</b>		<b>0.00%</b>			<b>0.00</b>				
Unilet - Online		0.65	0.65		7.52%	7.52%		0.00%			0.00				
Other		0.65	0.65		7.52%	7.52%		0.00%			0.00				
<b>Total</b>	<b>141.03</b>	<b>154.88</b>	<b>13.85</b>	<b>8.65%</b>	<b>8.65%</b>	<b>-0.44%</b>		<b>0.00%</b>	<b>0.87</b>	<b>1.16</b>	<b>0.30</b>	<b>0.62%</b>	<b>0.76%</b>	<b>6.20</b>	<b>4.57</b>

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	138	120	-18	44.53	38.44	-6.08	11.47%	10.98%	-0.50%
FPD	52	55	3	20.94	19.08	-1.86	11.31%	10.78%	-0.53%
Mobile	107	133	26	38.74	47.49	8.76	2.76%	2.86%	0.10%
Refrigerator	54	64	10	13.23	16.55	3.32	11.03%	9.53%	-1.50%
Washing Machine	34	53	19	9.23	15.05	5.81	6.90%	11.65%	4.75%
Z.Others	305	354	49	14.36	18.26	3.90	15.14%	13.32%	-1.82%
<b>Total</b>	<b>690</b>	<b>779</b>	<b>89</b>	<b>141.03</b>	<b>154.88</b>	<b>13.85</b>	<b>9.09%</b>	<b>8.65%</b>	<b>-0.44%</b>