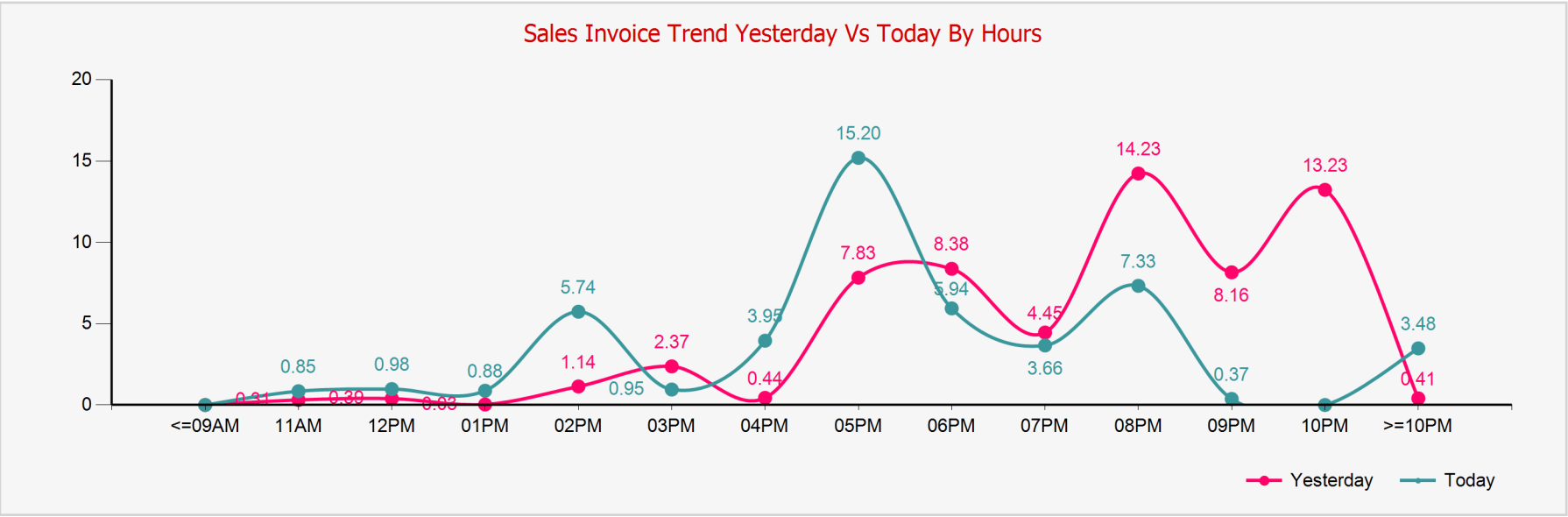


Sales 49.33Lacs	GP% 4.66%	EW Pen% 0.92%	Target Ach. % 27.34%	Open SO 1.18 Lacs
Yest. Sales: 61.38 Lacs	Yest. GP%: 5.06%	Yest. EW%: 0.78%	TD Target: 180.44 Lacs	Yest. OSO 1.93 Lacs



	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
City	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	30.44	31.47	1.03	4.59%	4.27%	-0.31%	108.13	29.11%	0.19	0.40	0.21	0.64%	1.29%	1.76	1.01
Bengaluru - Rural	8.92	4.11	-4.81	4.36%	4.92%	0.56%	17.79	23.10%	0.12	0.01	-0.11	1.38%	0.21%		
Mulbagal	1.18	3.80	2.62	3.86%	3.77%	-0.09%	3.00	126.69%			0.00			0.01	
Chikkaballapur	3.27	1.65	-1.62	12.54%	15.53%	2.98%	2.55	64.60%		0.01	0.01		0.52%		
Kolar	0.85	1.52	0.66	0.59%	5.00%	4.41%	3.97	38.21%			0.00				
Chitradurga	0.74	1.21	0.47	5.09%	0.05%	-5.03%	5.80	20.79%	0.01		-0.01	1.16%	0.21%		
Chalkere	0.25	0.90	0.65	13.18%	5.53%	-7.65%	1.82	49.26%	0.04	0.03	0.00	16.53%	3.57%		
Tumkur	1.87	0.86	-1.01	7.17%	6.21%	-0.96%	6.12	14.07%	0.03		-0.03	1.70%			
Shivamogga	0.07	0.79	0.72	3.24%	2.87%	-0.37%	2.57	30.87%			0.00	3.75%			
Mysuru	4.75	0.70	-4.04	5.10%	2.02%	-3.08%	10.26	6.85%	0.07		-0.07	1.53%			
Channarayapatna	1.45	0.69	-0.77	5.12%	3.61%	-1.51%	2.55	26.87%			0.00				0.16
Kadur	1.11	0.64	-0.47	4.76%	11.66%	6.91%	3.30	19.33%	0.01		-0.01	1.28%		0.15	
Tumakuru	0.13	0.52	0.40	6.00%	3.69%	-2.31%	2.15	24.36%			0.00				
Tiptur	1.90	0.35	-1.55	5.07%	4.36%	-0.71%	1.23	28.44%			0.00				
Hassan	2.59	0.11	-2.48	2.43%	-1.67%	-4.10%	2.48	4.44%			0.00				
Mandya	0.61	0.01	-0.60	7.72%	10.22%	2.49%	2.38	0.49%			0.00				
Hiriyur	0.57		-0.57	5.06%		-5.06%	1.62	0.00%			0.00				

Ramanagara	0.68		-0.68	5.85%		-5.85%	2.70	0.00%			0.00				
Total	61.38	49.33	-12.05	5.06%	4.66%	-0.40%	180.44	27.34%	0.48	0.45	-0.03	0.78%	0.92%	1.93	1.18

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	59.97	45.45	-14.52	5.11%	4.51%	-0.60%	164.06	27.71%	0.40	0.40	0.00	0.67%	0.89%	1.93	1.18
Shopee	1.40	3.87	2.47	2.71%	6.34%	3.63%	16.38	23.66%	0.08	0.05	-0.03	6.05%	1.31%		
Total	61.38	49.33	-12.05	5.06%	4.66%	-0.40%	180.44	27.34%	0.48	0.45	-0.03	0.78%	0.92%	1.93	1.18

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj N	15.26	16.11	0.85	3.79%	3.13%	-0.67%	45.08	35.73%	0.08	0.09	0.02	0.50%	0.57%	0.84	0.87
KR Puram	4.80	4.78	-0.02	3.39%	4.58%	1.19%	12.04	39.68%	0.02	0.07	0.05	0.33%	1.40%	0.83	0.54
Mulbagal	1.18	3.80	2.62	3.86%	3.77%	-0.09%	3.00	126.69%			0.00			0.01	
Hoskote	3.32	1.77	-1.55	3.82%	6.82%	3.00%	6.06	29.16%	0.04		-0.04	1.30%			
Kolar	0.85	1.52	0.66	0.59%	5.00%	4.41%	3.97	38.21%			0.00				
Hegnahalli	1.23	1.37	0.14	3.85%	2.31%	-1.54%	2.92	46.92%	0.02	0.01	-0.01	1.40%	0.62%		0.33
Hongasandara	0.72	1.01	0.28	1.29%	-10.25%	-11.54%	3.30	30.56%			0.00				
Bommanahalli	1.23	0.59	-0.65	5.42%	7.04%	1.62%	4.47	13.09%		0.01	0.01		1.47%		
Hebbagodi	1.11	0.54	-0.57	5.12%	8.75%	3.63%	3.74	14.42%			0.00				
Marathahalli		0.52	0.52		-17.03%	-17.03%	2.31	22.36%		0.01	0.01		1.67%		
HSR Layout		0.23	0.23		7.05%	7.05%	1.39	16.44%			0.00				
Sunkadakatte	0.81		-0.81	7.21%		-7.21%	1.88	0.00%			0.00				
MBO	15.26	16.11	0.85	3.79%	3.13%	-0.67%	45.08	35.73%	0.08	0.09	0.02	0.50%	0.57%	0.84	0.87

Syed Kabeer	17.70	13.97	-3.74	5.94%	6.88%	0.94%	34.22	40.81%	0.12	0.21	0.09	0.71%	1.55%	0.51	0.15
Sahakar Nagar	2.12	4.17	2.05	-0.65%	3.46%	4.11%	3.80	109.66%	0.02		-0.02	0.80%			
Yelahanka	2.89	2.12	-0.77	4.64%	8.94%	4.30%	5.28	40.09%		0.20	0.20		10.22%	0.42	
HRBR Layout	1.49	1.83	0.34	3.15%	3.55%	0.40%	3.44	53.31%			0.00				0.15
Chikkaballapur	3.27	1.65	-1.62	12.54%	15.53%	2.98%	2.55	64.60%		0.01	0.01		0.52%		
RT Nagar	1.38	1.33	-0.05	4.34%	6.08%	1.75%	4.65	28.56%	0.02		-0.02	1.43%			
Devenahalli	2.86	1.19	-1.67	5.33%	5.36%	0.03%	6.48	18.33%	0.07	0.01	-0.06	2.42%	0.72%		
Kothnur	1.08	0.80	-0.28	7.31%	6.81%	-0.51%	2.82	28.44%			0.00				
Doddaballapura	1.40	0.66	-0.74	6.10%	12.11%	6.00%	3.44	19.23%	0.02		-0.02	1.47%		0.09	
Sanjaynagar	1.20	0.21	-0.99	8.06%	12.48%	4.42%	1.75	12.09%			0.00				
MBO	17.70	13.97	-3.74	5.94%	6.88%	0.94%	34.22	40.81%	0.12	0.21	0.09	0.71%	1.55%	0.51	0.15

Syed Mudabeer	6.60	6.64	0.05	5.12%	3.00%	-2.11%	30.27	21.94%	0.05	0.03	-0.02	0.78%	0.45%		
Kengeri	0.45	1.23	0.78	9.87%	9.17%	-0.69%	5.02	24.48%			0.00				
Rajaji nagar	0.08	1.08	1.00	-73.41%	1.73%	75.14%	5.02	21.60%		0.01	0.01		0.79%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Raja Rajeshwary Nagar	0.39	0.95	0.55	1.57%	1.75%	0.18%	2.79	33.88%			0.00				
Frazer town	1.34	0.75	-0.58	4.05%	4.43%	0.38%	2.96	25.37%		0.01	0.01		1.14%		
Mathikere	0.99	0.67	-0.31	3.60%	6.65%	3.04%	3.92	17.17%		0.01	0.01		1.92%		
Hanumanth nagar	1.51	0.65	-0.85	10.28%	12.64%	2.36%	2.20	29.72%	0.04		-0.04	3.01%			
Nagarbhavi	0.14	0.60	0.46	-7.46%	-11.28%	-3.82%	2.62	22.80%	0.01		-0.01	5.63%			
Cox town	0.33	0.39	0.06	12.43%	-16.22%	-28.65%	1.18	33.39%			0.00				
Vijayanagar	0.80	0.31	-0.49	5.75%	6.94%	1.19%	1.99	15.79%			0.00				
Banashankari	0.58		-0.58	4.54%		-4.54%	2.57	0.00%			0.00				
MBO	6.60	6.64	0.05	5.12%	3.00%	-2.11%	30.27	21.94%	0.05	0.03	-0.02	0.78%	0.45%		
Mohammed Naveed	6.77	4.33	-2.45	4.30%	3.94%	-0.36%	20.14	21.50%	0.06	0.03	-0.03	0.89%	0.78%	0.15	0.16
Chitradurga	0.74	1.21	0.47	5.09%	0.05%	-5.03%	5.80	20.79%	0.01		-0.01	1.16%	0.21%		
Challakere	0.25	0.90	0.65	13.18%	5.53%	-7.65%	1.82	49.26%	0.04	0.03	0.00	16.53%	3.57%		
Shivamoga	0.07	0.79	0.72	3.24%	2.87%	-0.37%	2.57	30.87%			0.00	3.75%			
Channarayapatna	1.45	0.69	-0.77	5.12%	3.61%	-1.51%	2.55	26.87%			0.00				0.16
Kadur	1.11	0.64	-0.47	4.76%	11.66%	6.91%	3.30	19.33%	0.01		-0.01	1.28%		0.15	
Hassan	2.59	0.11	-2.48	2.43%	-1.67%	-4.10%	2.48	4.44%			0.00				
Hiriyur	0.57		-0.57	5.06%		-5.06%	1.62	0.00%			0.00				
MBO	6.77	4.33	-2.45	4.30%	3.94%	-0.36%	20.14	21.50%	0.06	0.03	-0.03	0.89%	0.78%	0.15	0.16
Vijay Kumar A	1.40	3.87	2.47	2.71%	6.34%	3.63%	16.38	23.66%	0.08	0.05	-0.03	6.05%	1.31%		
Sahakarnagar Best LG Shoppe	0.37	1.81	1.44	3.10%	5.90%	2.80%	2.70	66.88%			0.00				
Nagarbhavi Best LG shoppe		0.92	0.92		6.20%	6.20%	2.74	33.40%		0.02	0.02		1.67%		
Peenya Best LG Shoppe		0.83	0.83		4.69%	4.69%	1.55	53.24%		0.02	0.02		2.48%		
Rammurthy Nagar Best LG Shoppe		0.30	0.30		6.50%	6.50%	1.90	15.98%		0.02	0.02		5.21%		
HRBR Best LG Shoppe		0.02	0.02		99.34%	99.34%	2.87	0.83%			0.00				
Mathikere Best LG Shoppe	0.29		-0.29	-1.20%	-17.24%	-16.04%	1.61	0.00%			0.00				
Banashankari Best LG Shoppe	0.16		-0.16	5.54%	-15.79%	-21.33%	1.53	0.00%	0.02		-0.02	11.66%			
Mysore - Kuvempunagar LG	0.59		-0.59	3.59%		-3.59%	1.48	0.00%	0.06		-0.06	12.05%			
Shopee	1.40	3.87	2.47	2.71%	6.34%	3.63%	16.38	23.66%	0.08	0.05	-0.03	6.05%	1.31%		
Chandrashekhar	8.20	3.69	-4.51	6.09%	5.45%	-0.64%	20.47	18.03%	0.08	0.03	-0.05	0.96%	0.89%	0.42	
Nelamangala	2.75	1.16	-1.59	4.00%	1.57%	-2.43%	5.26	22.00%	0.01		-0.01	0.40%			
Tumkur	1.87	0.86	-1.01	7.17%	6.21%	-0.96%	6.12	14.07%	0.03		-0.03	1.70%			
Hessarghatta	1.24	0.71	-0.53	8.57%	11.38%	2.81%	3.41	20.82%	0.04	0.03	0.00	2.94%	4.83%	0.42	
Madhugiri	0.13	0.52	0.40	6.00%	3.69%	-2.31%	2.15	24.36%			0.00				
Tiptur	1.90	0.35	-1.55	5.07%	4.36%	-0.71%	1.23	28.44%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Peenya	0.31	0.09	-0.21	14.59%	15.79%	1.20%	2.31	3.93%			0.00				
MBO	8.20	3.69	-4.51	6.09%	5.45%	-0.64%	20.47	18.03%	0.08	0.03	-0.05	0.96%	0.89%	0.42	
Aleem Pasha	5.44	0.71	-4.73	5.64%	2.15%	-3.49%	13.87	5.15%	0.01		-0.01	0.16%			
Mysore - Chamaraja Mohalla	2.71	0.51	-2.20	3.67%	2.71%	-0.95%	3.59	14.13%			0.00				
Mysore-Vijaynagar	0.31	0.20	-0.12	6.95%	0.21%	-6.74%	2.60	7.54%			0.00				
Mandya	0.61	0.01	-0.60	7.72%	10.22%	2.49%	2.38	0.49%			0.00				
Mysore - Rajkumarroad	1.14		-1.14	8.75%		-8.75%	2.60	0.00%	0.01		-0.01	0.75%			
Ramanagara	0.68		-0.68	5.85%		-5.85%	2.70	0.00%			0.00				
MBO	5.44	0.71	-4.73	5.64%	2.15%	-3.49%	13.87	5.15%	0.01		-0.01	0.16%			
Total	61.38	49.33	-12.05	4.66%	4.66%	-0.40%	180.44	27.34%	0.48	0.45	-0.03	0.78%	0.92%	1.93	1.18

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	4	-1	-5	1.13	(0.43)	-1.57	7.22%	0.76%	-6.46%	0	0	0			0.00			
FPD	27	26	-1	10.57	11.79	1.21	4.51%	3.46%	-1.05%	2	2	0	0.37	0.77	0.40	-17.90%	-14.01%	3.88%
IT	4	1	-3	1.70	0.64	-1.06	3.12%	7.02%	3.90%	0	0	0			0.00			
Mobile	51	48	-3	23.41	18.34	-5.07	2.78%	1.62%	-1.16%	1	0	-1	0.10		-0.10	-36.28%		36.28%
Refrigerator	45	31	-14	11.28	7.89	-3.39	7.28%	7.35%	0.07%	0	0	0			0.00			
Washing Machine	34	21	-13	8.05	5.98	-2.08	6.04%	5.92%	-0.12%	0	0	0			0.00			
Z.Others	135	191	56	5.23	5.13	-0.10	10.21%	12.02%	1.81%	7	11	4	0.08	0.05	-0.03	-32.27%	-27.03%	5.24%
Total	300	317	17	61.38	49.33	-12.05	5.06%	4.66%	-0.40%	10	13	3	0.55	0.82	0.27	-23.30%	-14.77%	8.52%