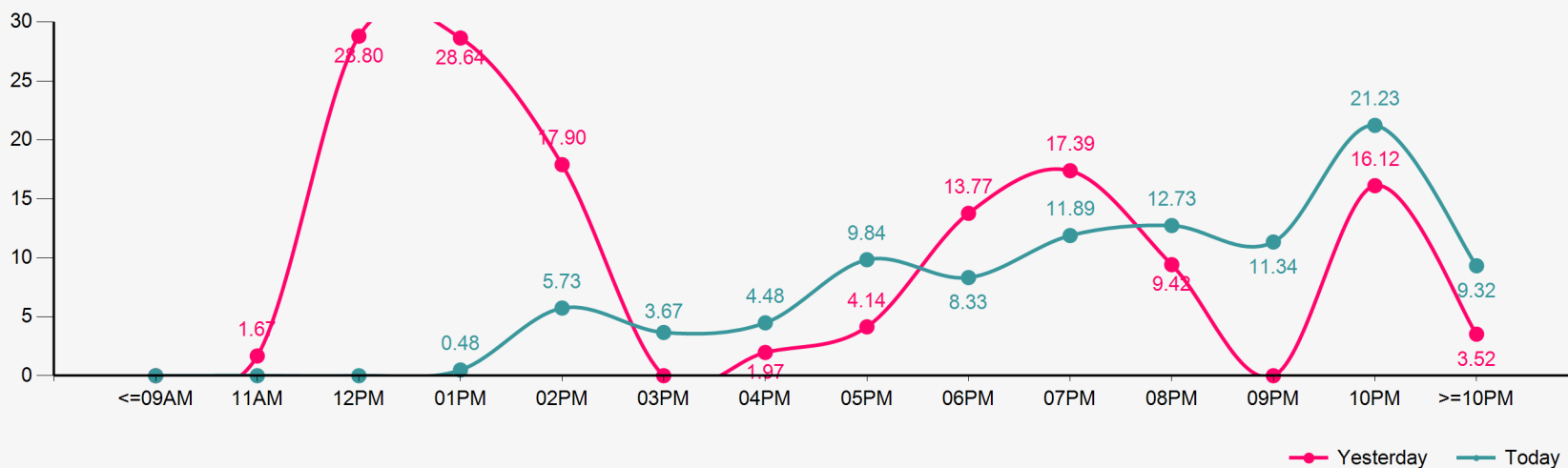


Sales 99.05 Lacs	GP% 5.77%	EW Pen% 0.87%	Target Ach. % 60.21%	Open SO 3.59 Lacs
Yest. Sales: 143.33 Lacs	Yest. GP%: 5.91%	Yest. EW%: 0.67%	TD Target: 164.51 Lacs	Yest. OSO 2.59 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	98.79	64.15	-34.64	5.93%	5.24%	-0.69%	102.39	62.65%	0.75	0.57	-0.18	0.76%	0.89%	1.89	1.21
Bengaluru - Rural	12.19	10.05	-2.14	5.53%	5.30%	-0.23%	16.36	61.44%	0.02	0.05	0.04	0.13%	0.51%	0.39	0.15
Mysuru	6.47	3.89	-2.58	5.71%	7.88%	2.17%	9.31	41.81%	0.10	0.01	-0.08	1.51%	0.28%		0.38
Kolar	4.60	2.97	-1.63	6.15%	5.23%	-0.92%	3.29	90.45%			0.00				
Kadur	1.12	2.52	1.40	3.37%	8.66%	5.29%	2.87	87.82%	0.05	0.02	-0.03	4.49%	0.92%		0.32
Chitradurga	2.43	2.46	0.03	3.48%	7.82%	4.33%	5.76	42.67%			0.00				
Ramanagara	3.22	2.28	-0.94	9.57%	3.16%	-6.41%	3.11	73.44%	0.03	0.02	-0.01	1.01%	1.01%	0.01	
Mandya	1.66	2.11	0.45	8.55%	5.68%	-2.87%	2.41	87.26%	0.02	0.11	0.08	1.24%	5.25%		
Tumkur	6.03	1.99	-4.04	5.09%	11.62%	6.54%	5.54	35.95%			0.00			0.23	0.48
Chalkere	2.22	1.95	-0.26	4.76%	14.55%	9.79%	1.99	98.36%			0.00				
Shivamogga	2.31	1.70	-0.61	4.66%	5.01%	0.35%	2.99	56.78%			0.00				0.31
Hiriyur	0.18	1.55	1.37	5.99%	2.93%	-3.06%	1.73	89.63%		0.03	0.03		2.06%		0.16
Channarayapatna	0.89	0.76	-0.13	2.76%	5.93%	3.17%	2.58	29.59%		0.04	0.04		5.83%		0.26
Hassan	1.23	0.52	-0.70	12.54%	9.33%	-3.20%	2.70	19.28%			0.00			0.08	0.31
Tiptur		0.13	0.13		14.59%	14.59%	1.48	8.88%			0.00				
Total	143.33	99.05	-44.29	5.91%	5.77%	-0.13%	164.51	60.21%	0.96	0.85	-0.10	0.67%	0.87%	2.59	3.59

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	130.55	91.49	-39.07	5.60%	5.34%	-0.26%	149.72	61.11%	0.52	0.55	0.03	0.40%	0.61%	2.03	3.21
Shopee	12.47	7.04	-5.43	9.21%	11.35%	2.14%	14.79	47.59%	0.44	0.30	-0.14	3.62%	4.44%	0.57	0.38
Other	0.31	0.52	0.21	2.64%	6.43%	3.79%		0.00%			0.00				
Total	143.33	99.05	-44.29	5.91%	5.77%	-0.13%	164.51	60.21%	0.96	0.85	-0.10	0.67%	0.87%	2.59	3.59
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mudabir	41.33	35.90	-5.43	5.84%	4.52%	-1.32%	47.20	76.06%	0.22	0.24	0.02	0.53%	0.67%	0.74	0.22
Yelahanka	5.00	5.58	0.58	7.06%	6.06%	-1.01%	4.65	120.13%		0.14	0.14		2.50%		
Raja Rajeshwary Nagar	1.30	4.92	3.62	4.14%	2.34%	-1.80%	3.42	143.78%			0.00				
Devenahalli	3.15	4.29	1.14	9.61%	4.95%	-4.67%	6.21	69.10%		0.03	0.03		0.60%		
Doddaballapura	3.71	4.24	0.52	2.60%	2.06%	-0.53%	2.56	165.67%	0.11		-0.11	3.03%			
Kengeri	4.58	3.09	-1.50	5.62%	2.37%	-3.25%	3.99	77.42%	0.02		-0.02	0.35%		0.04	
Frazer town	3.94	2.65	-1.28	10.37%	5.90%	-4.47%	2.62	101.30%			0.00				0.22
Kothnur	3.32	2.11	-1.21	4.16%	6.68%	2.52%	2.57	82.13%			0.00				
Sahakar Nagar	2.72	1.79	-0.93	4.22%	2.85%	-1.37%	3.70	48.34%			0.00			0.70	
Banashankari	3.82	1.58	-2.24	4.60%	0.22%	-4.38%	3.55	44.42%	0.02		-0.02	0.53%			
Sanjaynagar		1.44	1.44		5.37%	5.37%	2.04	70.48%		0.02	0.02		1.56%		
Mathikere	3.24	1.41	-1.83	8.11%	14.05%	5.93%	3.25	43.35%	0.02	0.03	0.01	0.63%	2.28%		
HRBR Layout	2.64	1.33	-1.31	2.59%	1.97%	-0.62%	2.68	49.58%			0.00				
Hanumanth nagar	0.67	0.68	0.01	11.98%	10.82%	-1.16%	1.96	34.88%		0.02	0.02		3.60%		
Nagarbhavi	2.62	0.67	-1.95	3.15%	8.59%	5.43%	2.83	23.51%	0.05		-0.05	1.98%			
Cox town	0.62	0.13	-0.49	3.30%	9.59%	6.29%	1.19	11.26%			0.00				
MBO	41.33	35.90	-5.43	5.84%	4.52%	-1.32%	47.20	76.06%	0.22	0.24	0.02	0.53%	0.67%	0.74	0.22
Manoj	52.45	28.49	-23.96	5.38%	4.78%	-0.60%	51.03	55.84%	0.16	0.06	-0.11	0.31%	0.19%	0.64	0.83
KR Puram	11.86	7.26	-4.60	5.86%	4.56%	-1.30%	10.22	71.04%	0.02	0.02	0.00	0.16%	0.28%	0.22	0.32
Rajaji nagar	7.67	3.46	-4.22	3.83%	2.68%	-1.15%	4.16	83.20%	0.04		-0.04	0.49%			
Kolar	4.60	2.97	-1.63	6.15%	5.23%	-0.92%	3.29	90.45%			0.00				
Hoskote	5.89	2.02	-3.87	4.57%	8.69%	4.12%	5.30	38.06%	0.02		-0.02	0.27%		0.39	0.15
Bommanahalli	2.54	1.98	-0.56	4.28%	6.74%	2.46%	4.26	46.47%			0.00				0.34
RT Nagar	3.57	1.96	-1.61	6.24%	5.89%	-0.35%	3.84	51.13%	0.02	0.02	0.00	0.49%	0.77%		
Sunkadakatte	3.38	1.74	-1.64	3.66%	3.75%	0.08%	2.07	83.76%			0.00				
Hegnahalli	3.19	1.65	-1.53	4.56%	7.30%	2.74%	2.84	58.13%	0.04		-0.04	1.24%			
Vijayanagar	0.17	1.62	1.45	11.62%	2.89%	-8.73%	1.70	94.87%		0.02	0.02		1.25%		0.02
Marathahalli	1.73	1.13	-0.60	8.14%	3.05%	-5.09%	2.98	38.00%	0.03		-0.03	1.87%			
Hongasandara	3.52	0.90	-2.63	4.29%	4.51%	0.22%	3.01	29.85%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Hebbagodi	2.19	0.83	-1.36	8.58%	-2.46%	-11.04%	3.78	22.03%			0.00			0.03	
Mulbagal	1.87	0.66	-1.21	8.94%	3.51%	-5.43%	2.09	31.86%			0.00				
HSR Layout	0.26	0.31	0.05	6.24%	15.66%	9.42%	1.49	20.87%			0.00				
MBO	52.45	28.49	-23.96	5.38%	4.78%	-0.60%	51.03	55.84%	0.16	0.06	-0.11	0.31%	0.19%	0.64	0.83
Naveed	26.25	19.45	-6.81	5.09%	7.54%	2.45%	38.11	51.03%	0.05	0.12	0.07	0.18%	0.63%	0.64	2.16
Nelamangala	3.15	3.75	0.59	3.25%	3.89%	0.64%	4.85	77.18%		0.03	0.03		0.70%		
Kadur	1.12	2.52	1.40	3.37%	8.66%	5.29%	2.87	87.82%	0.05	0.02	-0.03	4.49%	0.92%		0.32
Chitradurga	2.43	2.46	0.03	3.48%	7.82%	4.33%	5.76	42.67%			0.00				
Tumkur	6.03	1.99	-4.04	5.09%	11.62%	6.54%	5.54	35.95%			0.00			0.23	0.48
Challakere	2.22	1.95	-0.26	4.76%	14.55%	9.79%	1.99	98.36%			0.00				
Shivamoga	2.31	1.70	-0.61	4.66%	5.01%	0.35%	2.99	56.78%			0.00				0.31
Hiriyur	0.18	1.55	1.37	5.99%	2.93%	-3.06%	1.73	89.63%		0.03	0.03		2.06%		0.16
Peenya	2.74	1.07	-1.68	1.68%	2.63%	0.95%	2.20	48.63%			0.00			0.01	0.31
Hessarghatta	3.95	1.04	-2.91	9.04%	11.83%	2.79%	3.42	30.51%			0.00			0.32	
Channarayapatna	0.89	0.76	-0.13	2.76%	5.93%	3.17%	2.58	29.59%		0.04	0.04		5.83%		0.26
Hassan	1.23	0.52	-0.70	12.54%	9.33%	-3.20%	2.70	19.28%			0.00			0.08	0.31
Tiptur		0.13	0.13		14.59%	14.59%	1.48	8.88%			0.00				
MBO	26.25	19.45	-6.81	5.09%	7.54%	2.45%	38.11	51.03%	0.05	0.12	0.07	0.18%	0.63%	0.64	2.16
Aleem	10.52	7.65	-2.87	6.98%	5.69%	-1.30%	13.38	57.19%	0.10	0.14	0.04	0.93%	1.85%	0.01	
Ramanagara	3.22	2.28	-0.94	9.57%	3.16%	-6.41%	3.11	73.44%	0.03	0.02	-0.01	1.01%	1.01%	0.01	
Mandya	1.66	2.11	0.45	8.55%	5.68%	-2.87%	2.41	87.26%	0.02	0.11	0.08	1.24%	5.25%		
Mysore - Rajkumarroad	1.77	1.71	-0.05	7.56%	11.00%	3.44%	2.20	77.76%	0.04		-0.04	2.61%			
Mysore - Chamaraja Mohalla	2.49	1.23	-1.26	4.72%	5.00%	0.29%	3.04	40.53%		0.01	0.01		0.90%		
Mysore-Vijaynagar	1.39	0.32	-1.07	2.43%	-2.16%	-4.59%	2.61	12.10%			0.00				
MBO	10.52	7.65	-2.87	6.98%	5.69%	-1.30%	13.38	57.19%	0.10	0.14	0.04	0.93%	1.85%	0.01	
Abhik Uppal	12.47	7.04	-5.43	9.21%	11.35%	2.14%	14.79	47.59%	0.44	0.30	-0.14	3.62%	4.44%	0.57	0.38
Rammurthy Nagar Best LG Shoppe		2.06	2.06		8.81%	8.81%	1.60	128.56%		0.03	0.03		1.48%		
Nagarbhavi Best LG shoppe	2.10	1.81	-0.29	4.31%	14.11%	9.80%	2.34	77.37%	0.02	0.18	0.16	0.82%	10.91%		
Mathikere Best LG Shoppe	0.29	0.73	0.44	6.94%	13.66%	6.72%	1.59	45.86%	0.02	0.02	-0.01	7.37%	2.11%		
Mysore - Kuvempunaqar LG	0.83	0.63	-0.20	10.21%	10.05%	-0.17%	1.45	43.44%	0.05		-0.05	6.58%			0.38
Sahakarnagar Best LG Shoppe	1.13	0.60	-0.53	12.41%	9.10%	-3.31%	2.21	27.19%	0.11		-0.11	10.66%		0.57	
Banashankari Best LG Shoppe	1.14	0.44	-0.70	7.06%	8.64%	1.57%	1.66	26.49%			0.00				
Peenya Best LG Shoppe	2.39	0.43	-1.96	10.37%	11.64%	1.27%	1.44	29.53%	0.18	0.05	-0.13	7.90%	13.00%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
HRBR Best LG Shoppe	4.59	0.35	-4.24	10.56%	16.55%	5.99%	2.50	13.88%	0.06	0.03	-0.04	1.41%	8.45%		
Shopee	12.47	7.04	-5.43	9.21%	11.35%	2.14%	14.79	47.59%	0.44	0.30	-0.14	3.62%	4.44%	0.57	0.38
Others	0.31	0.52	0.21	2.64%	6.43%	3.79%		0.00%			0.00				
Unilet - Online	0.31	0.52	0.21	2.64%	6.43%	3.79%		0.00%			0.00				
Other	0.31	0.52	0.21	2.64%	6.43%	3.79%		0.00%			0.00				
Total	143.33	99.05	-44.29	5.77%	5.77%	-0.13%	164.51	60.21%	0.96	0.85	-0.10	0.67%	0.87%	2.59	3.59

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	9	10	1	2.71	3.18	0.47	11.13%	8.95%	-2.18%
FPD	82	44	-38	31.04	14.59	-16.46	5.79%	5.29%	-0.51%
Mobile	130	102	-28	46.65	38.99	-7.66	2.04%	1.76%	-0.28%
Refrigerator	92	65	-27	25.05	16.75	-8.30	7.65%	8.54%	0.88%
Washing Machine	92	51	-41	22.83	14.17	-8.67	8.95%	10.83%	1.88%
Z.Others	276	202	-74	15.05	11.38	-3.67	9.69%	8.92%	-0.77%
Total	681	474	-207	143.33	99.05	-44.29	5.91%	5.77%	-0.13%