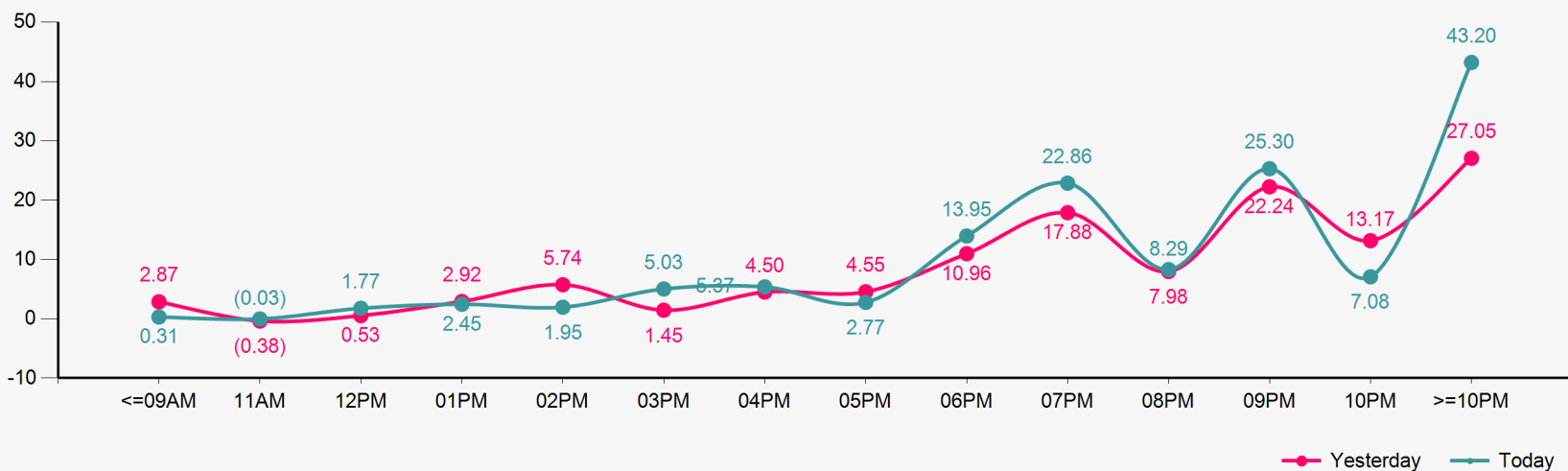


Sales 140.30 Lacs	GP% 9.12%	EW Pen% 0.62%	Target Ach. % 0.00%	Open SO 7.10 Lacs
Yest. Sales: 121.47 Lacs	Yest. GP%: 10.18%	Yest. EW%: 0.42%	TD Target: 0.00 Lacs	Yest. OSO 1.06 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	74.20	98.64	24.44	10.60%	9.16%	-1.44%		0.00%	0.33	0.81	0.48	0.45%	0.83%	0.73	5.87
Bengaluru - Rural	12.21	9.95	-2.26	7.85%	7.40%	-0.45%		0.00%	0.13	0.02	-0.11	1.05%	0.15%	0.14	0.58
Mysuru	5.56	6.28	0.72	3.27%	12.16%	8.89%		0.00%			0.00		0.06%		
Tumkur	3.34	4.55	1.21	13.92%	9.03%	-4.88%		0.00%			0.00				0.32
Ramanagara	3.05	4.07	1.02	17.35%	9.91%	-7.44%		0.00%	0.03	0.02	-0.01	0.90%	0.37%		0.28
Hassan	3.23	3.40	0.17	7.69%	10.10%	2.42%		0.00%			0.00				
Kadur	1.70	2.61	0.90	14.44%	2.13%	-12.31%		0.00%			0.00				
Hiriyur	4.39	2.30	-2.09	13.02%	10.29%	-2.73%		0.00%		0.02	0.02		0.97%	0.19	
Kolar	3.86	2.11	-1.75	7.36%	14.05%	6.70%		0.00%			0.00				0.05
Chalkere	2.05	1.48	-0.57	13.80%	7.73%	-6.08%		0.00%			0.00				
Channarayapatna	1.48	1.26	-0.22	9.65%	5.29%	-4.36%		0.00%			0.00				
Shivamogga	1.85	1.20	-0.66	5.23%	4.75%	-0.47%		0.00%			0.00				
Chitradurga	2.30	0.98	-1.32	14.01%	14.12%	0.11%		0.00%			0.00				
Mandya	1.59	0.92	-0.67	9.03%	10.09%	1.06%		0.00%	0.03		-0.03	1.73%			
Tiptur	0.66	0.56	-0.10	3.69%	6.84%	3.14%		0.00%			0.00				
Total	121.47	140.30	18.83	10.18%	9.12%	-1.06%		0.00%	0.51	0.87	0.36	0.42%	0.62%	1.06	7.10

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	108.33	124.57	16.24	10.02%	9.05%	-0.97%		0.00%	0.30	0.42	0.12	0.28%	0.34%	1.06	6.59
Shopee	12.93	15.73	2.79	12.24%	9.64%	-2.60%		0.00%	0.21	0.45	0.23	1.67%	2.91%		0.51
WHS	0.20		-0.20	-34.35%		34.35%		0.00%			0.00				
Total	121.47	140.30	18.83	10.18%	9.12%	-1.06%		0.00%	0.51	0.87	0.36	0.42%	0.62%	1.06	7.10
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Syed Mudabeer	44.93	53.33	8.40	10.91%	9.63%	-1.29%		0.00%	0.32	0.52	0.20	0.71%	0.98%	0.28	3.97
HRBR Layout	2.13	4.91	2.78	14.34%	8.89%	-5.45%		0.00%	0.03	0.02	-0.01	1.41%	0.40%		0.27
Devenahalli	6.05	4.80	-1.25	10.36%	9.06%	-1.30%		0.00%	0.11		-0.11	1.77%		0.14	0.58
Sahakar Nagar	2.14	4.22	2.08	13.41%	5.73%	-7.68%		0.00%			0.00				0.75
Kengeri	3.41	4.16	0.74	10.54%	9.80%	-0.75%		0.00%		0.02	0.02		0.40%		
Nagarbhavi	0.69	4.14	3.45	16.62%	10.95%	-5.67%		0.00%			0.00				0.56
Doddaballapura	5.21	3.94	-1.27	4.72%	8.31%	3.58%		0.00%		0.03	0.03		0.75%		0.08
Kothnur	3.36	3.78	0.42	12.92%	7.63%	-5.28%		0.00%			0.00				0.14
Yelahanka	5.24	2.88	-2.37	8.82%	15.47%	6.66%		0.00%		0.05	0.05		1.71%		0.14
Raja Rajeshwary Nagar	3.52	2.64	-0.87	3.57%	9.40%	5.82%		0.00%		0.06	0.06		2.39%		0.28
Banashankari	1.32	2.31	0.98	16.81%	8.29%	-8.52%		0.00%			0.00			0.14	0.27
Hanumanth nagar	1.58	1.91	0.32	18.62%	16.46%	-2.15%		0.00%	0.02	0.02	0.00	1.28%	1.12%		
Frazer town	1.39	1.13	-0.26	13.80%	9.36%	-4.45%		0.00%			0.00				0.38
Cox town	1.08	0.38	-0.70	11.62%	11.80%	0.18%		0.00%			0.00				
MBO	37.13	41.20	4.07	10.22%	9.56%	-0.66%		0.00%	0.15	0.20	0.04	0.42%	0.48%	0.28	3.45
HRBR Best LG Shoppe	1.51	6.84	5.33	17.53%	8.51%	-9.01%		0.00%	(0.01)	0.13	0.14	-0.92%	1.91%		
Sahakarnagar Best LG Shoppe	3.14	2.51	-0.63	12.46%	12.20%	-0.26%		0.00%	0.07	0.12	0.06	2.11%	5.19%		
Banashankari Best LG Shoppe	1.01	2.36	1.35	12.39%	8.48%	-3.90%		0.00%	0.03	0.02	-0.01	3.39%	0.86%		0.51
Nagarbhavi Best LG shoppe	2.14	0.42	-1.72	15.27%	24.90%	9.63%		0.00%	0.08	0.05	-0.03	3.77%	13.68%		
Shopee	7.80	12.13	4.33	14.20%	9.84%	-4.36%		0.00%	0.16	0.32	0.16	2.12%	2.74%		0.51
Manoj	37.30	52.04	14.74	9.42%	8.68%	-0.73%		0.00%	0.14	0.19	0.06	0.36%	0.37%	0.29	1.96
KR Puram	6.88	13.42	6.54	8.51%	9.05%	0.54%		0.00%	0.02	0.07	0.05	0.29%	0.49%		0.67
RT Nagar	2.32	6.16	3.84	12.18%	8.54%	-3.64%		0.00%		0.02	0.02		0.24%		
Bommanahalli	1.96	4.60	2.64	9.18%	7.17%	-2.01%		0.00%			0.00			0.28	
Hoskote	2.18	3.61	1.44	6.43%	4.94%	-1.50%		0.00%	0.02	0.02	0.00	0.77%	0.42%		
Hebbagodi	2.04	3.51	1.48	10.97%	13.65%	2.68%		0.00%			0.00				
Vijayanagar	0.71	3.46	2.75	5.58%	10.42%	4.85%		0.00%			0.00				
Rajaji nagar	2.20	3.43	1.22	9.40%	4.85%	-4.56%		0.00%		0.02	0.02		0.50%		0.43
Kolar	3.86	2.11	-1.75	7.36%	14.05%	6.70%		0.00%			0.00				0.05

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Sunkadakatte	1.32	1.93	0.61	12.06%	7.87%	-4.19%		0.00%	0.02		-0.02	1.22%			
Mathikere	0.81	1.79	0.99	-12.57%	6.16%	18.73%		0.00%			0.00				
Mulbagal	2.67	1.73	-0.94	7.42%	6.95%	-0.47%		0.00%	0.01		-0.01	0.35%			0.19
Hongasandara	0.44	1.31	0.86	18.49%	15.14%	-3.35%		0.00%			0.00				0.28
HSR Layout	0.87	1.10	0.22	13.62%	2.79%	-10.82%		0.00%		0.03	0.03		2.62%		
Marathahalli	0.91	0.89	-0.01	15.22%	13.18%	-2.04%		0.00%	0.04		-0.04	4.71%			0.27
Hegnahalli	1.71	0.46	-1.24	13.96%	5.75%	-8.22%		0.00%	(0.02)		0.02	-0.98%			
Sanjaynagar	2.06	0.45	-1.61	14.59%	12.93%	-1.66%		0.00%		0.02	0.02		4.76%		0.07
MBO	32.93	49.97	17.04	9.34%	8.74%	-0.61%		0.00%	0.09	0.16	0.08	0.26%	0.32%	0.29	1.96
Rammurthy Nagar Best LG Shoppe	2.14	1.72	-0.42	13.36%	7.47%	-5.89%		0.00%	0.04	0.03	-0.01	1.66%	1.78%		
Mathikere Best LG Shoppe	2.24	0.36	-1.88	6.78%	7.37%	0.59%		0.00%	0.02		-0.02	0.67%			
Shopee	4.38	2.07	-2.30	10.00%	7.45%	-2.55%		0.00%	0.05	0.03	-0.02	1.16%	1.47%		
Naveed	26.98	22.46	-4.52	11.36%	8.10%	-3.26%		0.00%	0.01	0.14	0.13	0.02%	0.62%	0.49	0.89
Tumkur	3.34	4.55	1.21	13.92%	9.03%	-4.88%		0.00%			0.00				0.32
Hassan	3.23	3.40	0.17	7.69%	10.10%	2.42%		0.00%			0.00				
Kadur	1.70	2.61	0.90	14.44%	2.13%	-12.31%		0.00%			0.00				
Peenya	0.41	2.46	2.05	17.29%	7.10%	-10.19%		0.00%		0.02	0.02		0.99%		0.28
Hiriyur	4.39	2.30	-2.09	13.02%	10.29%	-2.73%		0.00%		0.02	0.02		0.97%	0.19	
Nelamangala	3.78	1.53	-2.25	6.92%	7.99%	1.07%		0.00%	0.01		-0.01	0.13%			
Challakere	2.05	1.48	-0.57	13.80%	7.73%	-6.08%		0.00%			0.00				
Channarayapatna	1.48	1.26	-0.22	9.65%	5.29%	-4.36%		0.00%			0.00				
Chitradurga	2.30	0.98	-1.32	14.01%	14.12%	0.11%		0.00%			0.00				
Tiptur	0.66	0.56	-0.10	3.69%	6.84%	3.14%		0.00%			0.00				
Hessarghatta	3.39	0.37	-3.02	11.56%	9.02%	-2.55%		0.00%			0.00			0.30	0.29
MBO	26.74	21.50	-5.24	11.32%	8.07%	-3.25%		0.00%	0.01	0.05	0.04	0.02%	0.21%	0.49	0.89
Peenya Best LG Shoppe	0.24	0.96	0.73	15.74%	8.77%	-6.97%		0.00%		0.09	0.09		10.55%		
Shopee	0.24	0.96	0.73	15.74%	8.77%	-6.97%		0.00%		0.09	0.09		10.55%		
Musaib Khan	10.20	11.27	1.07	8.37%	11.18%	2.80%		0.00%	0.05	0.02	-0.04	0.53%	0.17%		0.28
Ramanagara	3.05	4.07	1.02	17.35%	9.91%	-7.44%		0.00%	0.03	0.02	-0.01	0.90%	0.37%		0.28
Mysore-Vijaynagar	2.59	2.12	-0.48	3.26%	10.05%	6.78%		0.00%			0.00				
Mysore - Rajkumarroad	(0.05)	2.03	2.09	5.07%	9.03%	3.97%		0.00%			0.00				
Mysore - Chamaraja Mohalla	2.50	1.57	-0.93	3.97%	18.10%	14.13%		0.00%			0.00		0.24%		
Mandya	1.59	0.92	-0.67	9.03%	10.09%	1.06%		0.00%	0.03		-0.03	1.73%			
MBO	9.68	10.71	1.03	8.82%	10.99%	2.17%		0.00%	0.05	0.02	-0.04	0.56%	0.18%		0.28

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mysore - Kuvempunagar LG	0.52	0.56	0.04	0.04%	14.79%	14.75%		0.00%			0.00				
Shopee	0.52	0.56	0.04	0.04%	14.79%	14.75%		0.00%			0.00				
Aiyaz	1.85	1.20	-0.66	5.23%	4.75%	-0.47%		0.00%			0.00				
Shivamoga	1.85	1.20	-0.66	5.23%	4.75%	-0.47%		0.00%			0.00				
MBO	1.85	1.20	-0.66	5.23%	4.75%	-0.47%		0.00%			0.00				
Others	0.20		-0.20	34.35%		34.35%		0.00%			0.00				
Defective In Warehouse	0.20		-0.20	-34.35%		34.35%		0.00%			0.00				
WHS	0.20		-0.20	-34.35%		34.35%		0.00%			0.00				
Total	121.47	140.30	18.83	9.12%	9.12%	-1.06%		0.00%	0.51	0.87	0.36	0.42%	0.62%	1.06	7.10

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	104	138	34	35.22	44.53	9.30	15.01%	11.47%	-3.54%
FPD	40	52	12	14.93	20.94	6.01	10.92%	11.31%	0.39%
Mobile	99	106	7	31.79	38.06	6.26	2.93%	2.75%	-0.17%
Refrigerator	52	54	2	12.59	13.23	0.64	10.58%	11.03%	0.45%
Washing Machine	44	34	-10	11.83	9.23	-2.60	10.09%	6.90%	-3.20%
Z.Others	293	304	11	15.11	14.32	-0.79	13.18%	15.15%	1.97%
Total	632	688	56	121.47	140.30	18.83	10.18%	9.12%	-1.06%