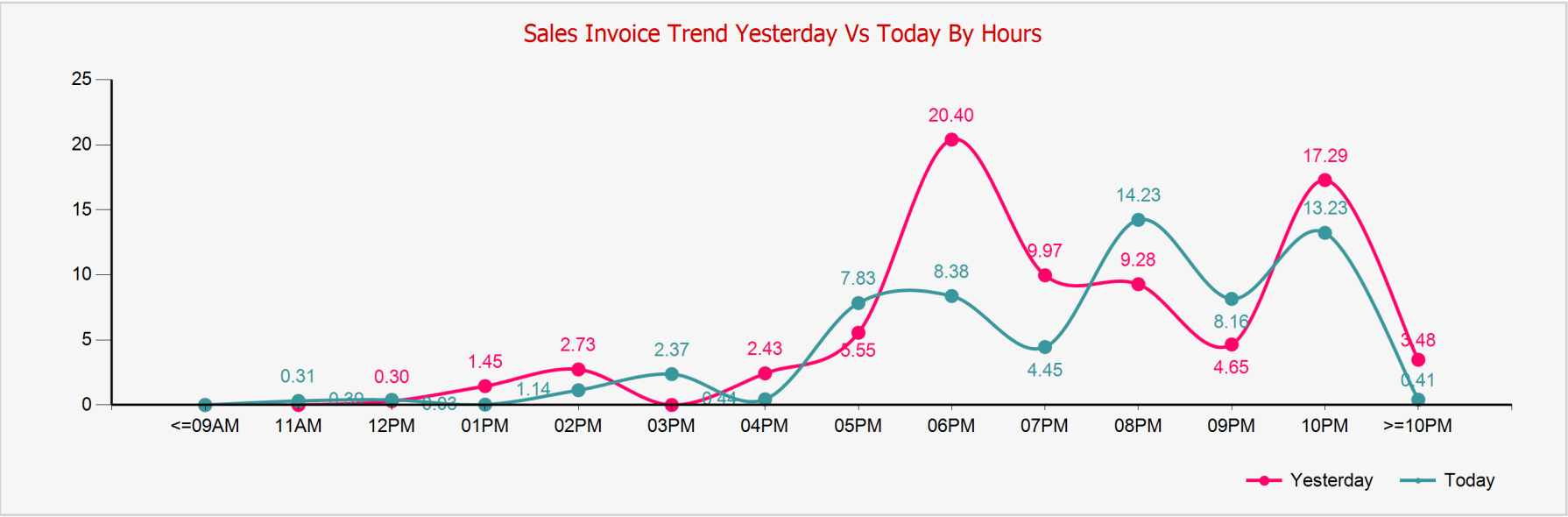


Sales 61.38Lacs	GP% 5.06%	EW Pen% 0.78%	Target Ach. % 34.02%	Open SO 2.44 Lacs
Yest. Sales: 77.54 Lacs	Yest. GP%: 4.09%	Yest. EW%: 1.22%	TD Target: 180.44 Lacs	Yest. OSO 1.70 Lacs



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	46.46	30.44	-16.02	3.21%	4.59%	1.38%	108.13	28.15%	0.72	0.19	-0.53	1.57%	0.64%	0.78	2.28
Bengaluru - Rural	9.51	8.92	-0.59	5.19%	4.36%	-0.83%	17.79	50.14%	0.09	0.12	0.04	0.90%	1.38%		
Mysuru	4.76	4.75	-0.01	6.48%	5.10%	-1.39%	10.26	46.26%	0.02	0.07	0.05	0.39%	1.53%	0.35	
Chikkaballapur	0.44	3.27	2.84	21.97%	12.54%	-9.42%	2.55	128.16%			0.00				
Hassan	0.60	2.59	1.99	6.32%	2.43%	-3.89%	2.48	104.40%			0.00				
Tiptur	0.09	1.90	1.81	-1.34%	5.07%	6.41%	1.23	154.20%			0.00				
Tumkur	1.40	1.87	0.47	-0.83%	7.17%	8.01%	6.12	30.62%		0.03	0.03		1.70%		
Channarayapatna	2.32	1.45	-0.86	4.06%	5.12%	1.07%	2.55	56.85%			0.00				
Mulbagal	2.88	1.18	-1.70	5.32%	3.86%	-1.45%	3.00	39.46%	0.02		-0.02	0.58%		0.50	0.01
Kadur	1.15	1.11	-0.04	8.11%	4.76%	-3.35%	3.30	33.63%	0.01	0.01	0.01	0.63%	1.28%		0.15
Kolar	0.91	0.85	-0.06	7.43%	0.59%	-6.84%	3.97	21.48%			0.00				
Chitradurga	1.39	0.74	-0.66	6.99%	5.09%	-1.90%	5.80	12.71%	0.03	0.01	-0.02	2.30%	1.16%		
Ramanagara	0.60	0.68	0.08	17.85%	5.85%	-12.01%	2.70	25.06%			0.00				
Mandya	0.20	0.61	0.41	-18.67%	7.72%	26.40%	2.38	25.50%			0.00				
Hiriyur	0.84	0.57	-0.27	6.32%	5.06%	-1.26%	1.62	35.11%			0.00				
Chalkere	1.19	0.25	-0.94	0.93%	13.18%	12.25%	1.82	13.54%	0.03	0.04	0.00	2.94%	16.53%		
Tumakuru	2.26	0.13	-2.14	4.40%	6.00%	1.59%	2.15	5.92%	0.02		-0.02	1.06%		0.07	

Shivamogga	0.55	0.07	-0.48	3.03%	3.24%	0.21%	2.57	2.73%			0.00		3.75%		
Total	77.54	61.38	-16.17	4.09%	5.06%	0.97%	180.44	34.02%	0.94	0.48	-0.46	1.22%	0.78%	1.70	2.44

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	64.36	59.97	-4.39	4.23%	5.11%	0.88%	164.06	36.56%	0.62	0.40	-0.23	0.98%	0.67%	1.70	2.44
Shopee	13.18	1.40	-11.77	3.38%	2.71%	-0.67%	16.38	8.57%	0.31	0.08	-0.23	2.43%	6.05%		
Total	77.54	61.38	-16.17	4.09%	5.06%	0.97%	180.44	34.02%	0.94	0.48	-0.46	1.22%	0.78%	1.70	2.44

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Syed Kabeer	12.39	17.70	5.31	3.90%	5.94%	2.04%	34.22	51.72%	0.12	0.12	0.00	1.01%	0.71%	0.22	0.51
Chikkaballapur	0.44	3.27	2.84	21.97%	12.54%	-9.42%	2.55	128.16%			0.00				
Yelahanka	1.98	2.89	0.91	5.31%	4.64%	-0.67%	5.28	54.64%			0.00				0.42
Devenahalli	2.88	2.86	-0.02	7.41%	5.33%	-2.08%	6.48	44.10%	0.05	0.07	0.02	1.73%	2.42%		
Sahakar Nagar	1.97	2.12	0.16	3.76%	-0.65%	-4.41%	3.80	55.84%	0.04	0.02	-0.02	2.18%	0.80%		
HRBR Layout	0.52	1.49	0.98	5.78%	3.15%	-2.63%	3.44	43.40%			0.00			0.22	
Doddaballapura	0.57	1.40	0.83	-1.06%	6.10%	7.16%	3.44	40.76%		0.02	0.02		1.47%		0.09
RT Nagar	1.71	1.38	-0.33	4.28%	4.34%	0.06%	4.65	29.62%	0.03	0.02	-0.01	1.94%	1.43%		
Sanjaynagar	1.30	1.20	-0.09	4.93%	8.06%	3.13%	1.75	68.66%			0.00				
Kothnur	1.03	1.08	0.06	-16.10%	7.31%	23.41%	2.82	38.43%			0.00				
MBO	12.39	17.70	5.31	3.90%	5.94%	2.04%	34.22	51.72%	0.12	0.12	0.00	1.01%	0.71%	0.22	0.51

Manoj N	16.68	15.26	-1.42	6.53%	3.79%	-2.74%	45.08	33.84%	0.33	0.08	-0.25	2.00%	0.50%	0.73	1.17
KR Puram	4.79	4.80	0.01	7.26%	3.39%	-3.87%	12.04	39.82%	0.17	0.02	-0.16	3.74%	0.33%		0.83
Hoskote	3.70	3.32	-0.38	8.11%	3.82%	-4.29%	6.06	54.74%	0.04	0.04	0.01	0.98%	1.30%		
Bommanahalli	1.14	1.23	0.09	4.66%	5.42%	0.76%	4.47	27.56%	0.02		-0.02	1.78%			
Hegnahalli	1.23	1.23	0.00	3.40%	3.85%	0.45%	2.92	42.15%	0.04	0.02	-0.03	3.71%	1.40%		0.33
Mulbagal	2.88	1.18	-1.70	5.32%	3.86%	-1.45%	3.00	39.46%	0.02		-0.02	0.58%		0.50	0.01
Hebbagodi	0.39	1.11	0.72	5.16%	5.12%	-0.05%	3.74	29.61%			0.00				
Kolar	0.91	0.85	-0.06	7.43%	0.59%	-6.84%	3.97	21.48%			0.00				
Sunkadakatte		0.81	0.81		7.21%	7.21%	1.88	43.34%			0.00				
Hongasandara	1.27	0.72	-0.54	5.25%	1.29%	-3.95%	3.30	21.94%	0.04		-0.04	3.03%			
HSR Layout	0.37		-0.37	10.54%		-10.54%	1.39	0.00%			0.00			0.23	
Marathahalli			0.00				2.31	0.00%			0.00				
MBO	16.68	15.26	-1.42	6.53%	3.79%	-2.74%	45.08	33.84%	0.33	0.08	-0.25	2.00%	0.50%	0.73	1.17

Chandrashekhar	7.42	8.20	0.78	1.91%	6.09%	4.18%	20.47	40.05%	0.06	0.08	0.01	0.88%	0.96%	0.07	0.42
Nelamangala	2.94	2.75	-0.19	-0.67%	4.00%	4.67%	5.26	52.26%		0.01	0.01		0.40%		
Tiptur	0.09	1.90	1.81	-1.34%	5.07%	6.41%	1.23	154.20%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Tumkur	1.40	1.87	0.47	-0.83%	7.17%	8.01%	6.12	30.62%		0.03	0.03		1.70%		
Hessarghatta	1.20	1.24	0.04	7.57%	8.57%	1.00%	3.41	36.52%	0.04	0.04	-0.01	3.49%	2.94%		0.42
Peenya	(0.47)	0.31	0.78	3.51%	14.59%	11.08%	2.31	13.23%			0.00				
Madhugiri	2.26	0.13	-2.14	4.40%	6.00%	1.59%	2.15	5.92%	0.02		-0.02	1.06%		0.07	
MBO	7.42	8.20	0.78	1.91%	6.09%	4.18%	20.47	40.05%	0.06	0.08	0.01	0.88%	0.96%	0.07	0.42
Mohammed Naveed	8.02	6.77	-1.25	5.02%	4.30%	-0.72%	20.14	33.64%	0.07	0.06	-0.01	0.91%	0.89%		0.15
Hassan	0.60	2.59	1.99	6.32%	2.43%	-3.89%	2.48	104.40%			0.00				
Channarayapatna	2.32	1.45	-0.86	4.06%	5.12%	1.07%	2.55	56.85%			0.00				
Kadur	1.15	1.11	-0.04	8.11%	4.76%	-3.35%	3.30	33.63%	0.01	0.01	0.01	0.63%	1.28%		0.15
Chitradurga	1.39	0.74	-0.66	6.99%	5.09%	-1.90%	5.80	12.71%	0.03	0.01	-0.02	2.30%	1.16%		
Hiriyur	0.84	0.57	-0.27	6.32%	5.06%	-1.26%	1.62	35.11%			0.00				
Challakere	1.19	0.25	-0.94	0.93%	13.18%	12.25%	1.82	13.54%	0.03	0.04	0.00	2.94%	16.53%		
Shivamoga	0.55	0.07	-0.48	3.03%	3.24%	0.21%	2.57	2.73%			0.00		3.75%		
MBO	8.02	6.77	-1.25	5.02%	4.30%	-0.72%	20.14	33.64%	0.07	0.06	-0.01	0.91%	0.89%		0.15
Syed Mudabeer	14.30	6.60	-7.70	1.60%	5.12%	3.52%	30.27	21.79%	0.02	0.05	0.03	0.12%	0.78%	0.33	0.19
Hanumanth nagar	3.02	1.51	-1.52	5.32%	10.28%	4.96%	2.20	68.44%	0.02	0.04	0.03	0.56%	3.01%	0.32	
Frazer town	0.60	1.34	0.73	-24.39%	4.05%	28.43%	2.96	45.08%			0.00				
Mathikere	2.09	0.99	-1.10	0.61%	3.60%	2.99%	3.92	25.16%			0.00				
Vijayanagar	0.59	0.80	0.21	-13.76%	5.75%	19.51%	1.99	40.38%			0.00				
Banashankari	1.45	0.58	-0.87	4.94%	4.54%	-0.40%	2.57	22.58%			0.00				
Kengeri	3.22	0.45	-2.77	5.12%	9.87%	4.74%	5.02	8.90%			0.00				0.19
Raja Rajeshwary Naqar	1.16	0.39	-0.77	0.68%	1.57%	0.89%	2.79	14.04%			0.00			0.01	
Cox town	0.47	0.33	-0.14	0.11%	12.43%	12.32%	1.18	28.09%			0.00				
Nagarbhavi	0.54	0.14	-0.40	4.37%	-7.46%	-11.83%	2.62	5.16%		0.01	0.01		5.63%		
Rajaji nagar	1.16	0.08	-1.07	1.29%	-73.41%	-74.70%	5.02	1.64%			0.00				
MBO	14.30	6.60	-7.70	1.60%	5.12%	3.52%	30.27	21.79%	0.02	0.05	0.03	0.12%	0.78%	0.33	0.19
Aleem Pasha	5.56	5.44	-0.11	6.79%	5.64%	-1.15%	13.87	39.26%	0.02	0.01	-0.01	0.34%	0.16%	0.35	
Mysore - Chamaraja Mohalla	2.29	2.71	0.42	5.76%	3.67%	-2.09%	3.59	75.42%			0.00				
Mysore - Rajkumarroad	2.01	1.14	-0.87	7.39%	8.75%	1.36%	2.60	43.93%	0.02	0.01	-0.01	0.93%	0.75%	0.35	
Ramanagara	0.60	0.68	0.08	17.85%	5.85%	-12.01%	2.70	25.06%			0.00				
Mandya	0.20	0.61	0.41	-18.67%	7.72%	26.40%	2.38	25.50%			0.00				
Mysore-Vijaynagar	0.46	0.31	-0.15	6.10%	6.95%	0.84%	2.60	12.01%			0.00				
MBO	5.56	5.44	-0.11	6.79%	5.64%	-1.15%	13.87	39.26%	0.02	0.01	-0.01	0.34%	0.16%	0.35	
Vijay Kumar A	13.18	1.40	-11.77	3.38%	2.71%	-0.67%	16.38	8.57%	0.31	0.08	-0.23	2.43%	6.05%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mysore - Kuvempunagar LG		0.59	0.59		3.59%	3.59%	1.48	39.68%		0.06	0.06		12.05%		
Sahakarnagar Best LG Shoppe	5.51	0.37	-5.14	1.58%	3.10%	1.51%	2.70	13.66%	0.11		-0.11	2.11%			
Mathikere Best LG Shoppe	1.65	0.29	-1.37	1.31%	-1.20%	-2.51%	1.61	17.71%	0.04		-0.04	2.74%			
Banashankari Best LG Shoppe	0.53	0.16	-0.37	1.26%	5.54%	4.29%	1.53	10.62%		0.02	0.02		11.66%		
HRBR Best LG Shoppe	1.39		-1.39	5.23%		-5.23%	2.87	0.00%	0.04		-0.04	3.12%			
Nagarbhavi Best LG shoppe	2.89		-2.89	8.08%		-8.08%	2.74	0.00%	0.09		-0.09	3.32%			
Peenya Best LG Shoppe			0.00				1.55	0.00%			0.00				
Rammurthy Nagar Best LG Shoppe	1.20		-1.20	1.98%		-1.98%	1.90	0.00%	0.02		-0.02	1.70%			
Shopee	13.18	1.40	-11.77	3.38%	2.71%	-0.67%	16.38	8.57%	0.31	0.08	-0.23	2.43%	6.05%		
Total	77.54	61.38	-16.17	5.06%	5.06%	0.97%	180.44	34.02%	0.94	0.48	-0.46	1.22%	0.78%	1.70	2.44

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	3	4	1	1.01	1.13	0.12	10.40%	7.22%	-3.19%	0	0	0			0.00			
FPD	38	27	-11	14.55	10.57	-3.98	1.56%	4.51%	2.95%	3	2	-1	0.97	0.37	-0.60	-25.77%	-17.90%	7.87%
IT	5	4	-1	2.45	1.70	-0.75	-0.14%	3.12%	3.26%	2	0	-2	0.49		-0.49	-14.23%		14.23%
Mobile	51	51	0	22.94	23.41	0.47	3.27%	2.78%	-0.49%	1	1	0	0.52	0.10	-0.42	-22.31%	-36.28%	-13.96%
Refrigerator	45	45	0	14.62	11.28	-3.34	2.90%	7.28%	4.38%	2	0	-2	0.57		-0.57	-38.90%		38.90%
Washing Machine	57	34	-23	14.85	8.05	-6.79	5.57%	6.04%	0.48%	1	0	-1	0.12		-0.12	-32.16%		32.16%
Z.Others	189	135	-54	7.11	5.23	-1.88	11.81%	10.21%	-1.60%	12	7	-5	0.29	0.08	-0.22	-31.19%	-32.27%	-1.08%
Total	388	300	-88	77.54	61.38	-16.17	4.09%	5.06%	0.97%	21	10	-11	2.96	0.55	-2.41	-26.56%	-23.30%	3.27%