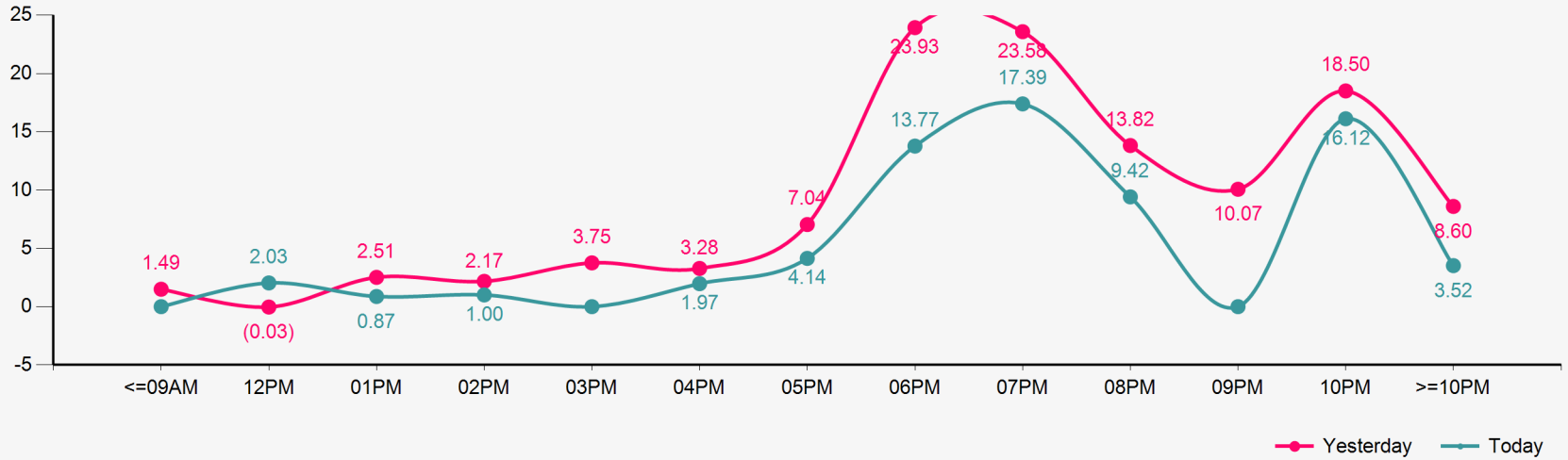


Sales <b>70.23</b> Lacs	GP% <b>9.59%</b>	EW Pen% <b>0.91%</b>	Target Ach. % <b>42.69%</b>	Open SO <b>3.59</b> Lacs
Yest. Sales: 118.71 Lacs	Yest. GP%: 6.01%	Yest. EW%: 0.79%	TD Target: <b>164.51</b> Lacs	Yest. OSO 3.41 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	76.57	49.96	-26.61	5.92%	9.20%	3.28%	102.39	48.79%	0.73	0.52	-0.21	0.96%	1.05%	3.00	2.96
Bengaluru - Rural	14.87	5.13	-9.74	5.04%	9.11%	4.06%	16.36	31.38%	0.04	0.01	-0.02	0.25%	0.24%		0.39
Mysuru	5.50	3.17	-2.32	6.01%	11.78%	5.77%	9.31	34.08%	0.11	0.05	-0.06	1.97%	1.63%		
Tumkur	2.70	2.29	-0.41	4.56%	8.41%	3.85%	5.54	41.25%	0.02		-0.02	0.56%			0.23
Ramanagara	1.15	2.24	1.09	12.30%	13.12%	0.82%	3.11	72.14%	0.01	0.03	0.02	0.74%	1.46%		0.01
Kolar	2.63	1.81	-0.81	4.82%	13.02%	8.21%	3.29	55.22%	0.02		-0.02	0.91%			
Chitradurga	3.09	1.39	-1.70	9.36%	7.44%	-1.92%	5.76	24.14%			0.00				
Mandya	1.28	1.38	0.10	9.80%	9.00%	-0.80%	2.41	57.13%	0.01	0.02	0.01	0.73%	1.50%		
Shivamogga	1.06	0.96	-0.09	6.17%	15.94%	9.77%	2.99	32.23%			0.00			0.41	
Hassan	2.25	0.93	-1.33	8.48%	12.25%	3.77%	2.70	34.26%			0.00				
Chalkere	3.12	0.43	-2.69	6.49%	10.45%	3.96%	1.99	21.54%			0.00				
Channarayapatna	1.76	0.25	-1.50	4.35%	8.25%	3.90%	2.58	9.87%			0.00				
Hiriyur	0.70	0.17	-0.53	10.61%	5.61%	-5.00%	1.73	9.69%			0.00				
Kadur	1.57	0.12	-1.46	6.41%	5.74%	-0.67%	2.87	4.13%			0.00				
Tiptur	0.46		-0.46	0.65%		-0.65%	1.48	0.00%			0.00				
<b>Total</b>	<b>118.71</b>	<b>70.23</b>	<b>-48.48</b>	<b>6.01%</b>	<b>9.59%</b>	<b>3.58%</b>	<b>164.51</b>	<b>42.69%</b>	<b>0.93</b>	<b>0.64</b>	<b>-0.29</b>	<b>0.79%</b>	<b>0.91%</b>	<b>3.41</b>	<b>3.59</b>

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	112.96	59.38	-53.58	5.77%	9.52%	3.74%	149.72	39.66%	0.75	0.23	-0.52	0.67%	0.39%	2.49	2.39
Shopee	5.75	10.72	4.96	10.66%	10.08%	-0.58%	14.79	72.44%	0.18	0.41	0.23	3.27%	3.95%	0.92	1.20
Other		0.14	0.14		2.60%	2.60%		0.00%			0.00				
Total	118.71	70.23	-48.48	6.01%	9.59%	3.58%	164.51	42.69%	0.93	0.64	-0.29	0.79%	0.91%	3.41	3.59
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
<b>Manoj</b>	<b>40.16</b>	<b>23.56</b>	<b>-16.60</b>	<b>5.67%</b>	<b>8.75%</b>	<b>3.09%</b>	<b>51.03</b>	<b>46.17%</b>	<b>0.41</b>	<b>0.07</b>	<b>-0.34</b>	<b>1.04%</b>	<b>0.30%</b>	<b>0.29</b>	<b>0.64</b>
KR Puram	7.66	6.38	-1.27	6.67%	8.07%	1.40%	10.22	62.48%	0.05	0.02	-0.03	0.70%	0.29%		0.22
Hoskote	4.78	2.67	-2.11	6.54%	6.21%	-0.33%	5.30	50.45%	0.02	0.01	0.00	0.35%	0.46%		0.39
RT Nagar	3.21	2.46	-0.75	4.87%	8.20%	3.34%	3.84	64.05%			0.00				
Rajaji nagar	5.45	1.95	-3.51	3.67%	8.79%	5.12%	4.16	46.81%	0.15	0.02	-0.13	2.92%	1.06%		
Kolar	2.63	1.81	-0.81	4.82%	13.02%	8.21%	3.29	55.22%	0.02		-0.02	0.91%			
Hebbagodi	3.25	1.73	-1.52	8.67%	9.46%	0.79%	3.78	45.70%			0.00			0.17	0.03
Sunkadakatte	0.32	1.34	1.02	2.49%	9.07%	6.58%	2.07	64.60%			0.00				
Mulbagal	1.31	1.30	0.00	8.78%	11.36%	2.58%	2.09	62.37%			0.00				
Hongasandara	3.31	1.29	-2.02	4.23%	8.43%	4.20%	3.01	42.78%			0.00				
Bommanahalli	4.58	1.14	-3.44	4.28%	7.71%	3.43%	4.26	26.81%			0.00			0.11	
Marathahalli	1.23	0.92	-0.31	3.70%	8.55%	4.85%	2.98	30.84%	0.03	0.02	-0.01	2.11%	2.17%		
Hegnahalli	0.66	0.44	-0.22	6.68%	10.64%	3.96%	2.84	15.49%			0.00				
HSR Layout	1.31	0.13	-1.18	5.93%	13.61%	7.67%	1.49	8.51%	0.14		-0.14	11.81%			
Vijayanagar	0.47		-0.47	13.18%		-13.18%	1.70	0.00%			0.00				
MBO	40.16	23.56	-16.60	5.67%	8.75%	3.09%	51.03	46.17%	0.41	0.07	-0.34	1.04%	0.30%	0.29	0.64
<b>Mudabir</b>	<b>41.04</b>	<b>19.77</b>	<b>-21.27</b>	<b>5.24%</b>	<b>9.29%</b>	<b>4.05%</b>	<b>47.20</b>	<b>41.87%</b>	<b>0.28</b>	<b>0.11</b>	<b>-0.18</b>	<b>0.70%</b>	<b>0.54%</b>	<b>1.79</b>	<b>1.18</b>
Yelahanka	2.40	3.79	1.39	6.45%	7.94%	1.49%	4.65	81.61%	0.02		-0.02	0.80%		0.05	
Frazer town	4.19	3.03	-1.16	8.43%	11.90%	3.48%	2.62	115.61%			0.00				0.31
Devenahalli	5.34	2.10	-3.24	5.69%	12.22%	6.53%	6.21	33.88%	0.02		-0.02	0.38%			
Sahakar Nagar	2.40	1.70	-0.70	-0.62%	7.36%	7.99%	3.70	46.02%			0.00			0.81	0.73
Kengeri	4.81	1.54	-3.27	9.41%	11.92%	2.50%	3.99	38.54%	0.14		-0.14	3.00%			0.14
HRBR Layout	3.69	1.53	-2.16	5.62%	4.97%	-0.64%	2.68	56.99%	0.02		-0.02	0.45%			
Mathikere	2.72	1.48	-1.24	5.44%	12.50%	7.06%	3.25	45.72%		0.02	0.02		1.39%		
Banashankari	4.25	1.45	-2.79	-0.14%	8.85%	8.98%	3.55	40.91%		0.02	0.02		1.40%	0.26	
Kothnur	1.40	1.25	-0.15	6.91%	6.64%	-0.27%	2.57	48.76%			0.00			0.22	
Doddaballapura	2.09	1.07	-1.02	3.38%	2.23%	-1.15%	2.56	41.95%	0.02	0.07	0.04	1.15%	6.56%		
Hanumanth nagar	1.44	0.45	-0.99	5.73%	17.32%	11.60%	1.96	22.97%			0.00			0.22	
Raja Rajeshwary Nagar	1.91	0.28	-1.63	4.54%	11.78%	7.24%	3.42	8.17%	0.03		-0.03	1.49%		0.22	

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Cox town	0.93	0.09	-0.84	5.28%	0.97%	-4.32%	1.19	7.17%			0.00				
Nagarbhavi	2.25		-2.25	4.88%		-4.88%	2.83	0.00%			0.00				
Sanjaynagar	1.22		-1.22	4.44%		-4.44%	2.04	0.00%	0.04		-0.04	3.04%			
MBO	41.04	19.77	-21.27	5.24%	9.29%	4.05%	47.20	41.87%	0.28	0.11	-0.18	0.70%	0.54%	1.79	1.18
<b>Abhik Uppal</b>	<b>5.75</b>	<b>10.72</b>	<b>4.96</b>	<b>10.66%</b>	<b>10.08%</b>	<b>-0.58%</b>	<b>14.79</b>	<b>72.44%</b>	<b>0.18</b>	<b>0.41</b>	<b>0.23</b>	<b>3.27%</b>	<b>3.95%</b>	<b>0.92</b>	<b>1.20</b>
HRBR Best LG Shoppe		4.33	4.33	3037.80%	10.80%	3027.00%	2.50	173.55%	0.02	0.06	0.04	108.05%	1.50%	0.28	
Peenya Best LG Shoppe	0.86	1.95	1.09	8.09%	12.20%	4.12%	1.44	134.92%	0.03	0.18	0.15	3.63%	9.88%		
Nagarbhavi Best LG shoppe	0.61	1.48	0.87	19.18%	5.08%	-14.10%	2.34	63.33%		0.02	0.02		1.16%		
Banashankari Best LG Shoppe	2.32	1.14	-1.17	7.06%	7.06%	0.01%	1.66	68.67%			0.00				0.24
Sahakarnagar Best LG Shoppe	0.40	0.99	0.59	12.92%	13.59%	0.66%	2.21	44.60%		0.10	0.10		11.28%	0.64	0.57
Mysore - Kuvempunagar LG	0.76	0.83	0.07	3.60%	10.21%	6.61%	1.45	56.89%	0.09	0.05	-0.04	12.76%	6.58%		
Mathikere Best LG Shoppe	0.45		-0.45	21.27%		-21.27%	1.59	0.00%	0.04		-0.04	10.26%			0.20
Rammurthy Nagar Best LG Shoppe	0.36		-0.36	9.50%		-9.50%	1.60	0.00%			0.00				0.19
Shopee	5.75	10.72	4.96	10.66%	10.08%	-0.58%	14.79	72.44%	0.18	0.41	0.23	3.27%	3.95%	0.92	1.20
<b>Naveed</b>	<b>24.59</b>	<b>10.09</b>	<b>-14.50</b>	<b>6.21%</b>	<b>10.37%</b>	<b>4.16%</b>	<b>38.11</b>	<b>26.47%</b>	<b>0.02</b>		<b>-0.02</b>	<b>0.06%</b>		<b>0.41</b>	<b>0.56</b>
Hessarghatta	2.09	2.40	0.31	10.80%	11.90%	1.10%	3.42	70.21%			0.00				0.32
Tumkur	2.70	2.29	-0.41	4.56%	8.41%	3.85%	5.54	41.25%	0.02		-0.02	0.56%			0.23
Chitradurga	3.09	1.39	-1.70	9.36%	7.44%	-1.92%	5.76	24.14%			0.00				
Shivamoga	1.06	0.96	-0.09	6.17%	15.94%	9.77%	2.99	32.23%			0.00			0.41	
Hassan	2.25	0.93	-1.33	8.48%	12.25%	3.77%	2.70	34.26%			0.00				
Peenya	1.04	0.80	-0.24	3.91%	8.93%	5.02%	2.20	36.22%			0.00				0.01
Challakere	3.12	0.43	-2.69	6.49%	10.45%	3.96%	1.99	21.54%			0.00				
Nelamangala	4.74	0.36	-4.39	2.81%	12.48%	9.67%	4.85	7.34%			0.00				
Channarayapatna	1.76	0.25	-1.50	4.35%	8.25%	3.90%	2.58	9.87%			0.00				
Hiriyur	0.70	0.17	-0.53	10.61%	5.61%	-5.00%	1.73	9.69%			0.00				
Kadur	1.57	0.12	-1.46	6.41%	5.74%	-0.67%	2.87	4.13%			0.00				
Tiptur	0.46		-0.46	0.65%		-0.65%	1.48	0.00%			0.00				
MBO	24.59	10.09	-14.50	6.21%	10.37%	4.16%	38.11	26.47%	0.02		-0.02	0.06%		0.41	0.56
<b>Aleem</b>	<b>7.17</b>	<b>5.97</b>	<b>-1.21</b>	<b>7.95%</b>	<b>11.86%</b>	<b>3.91%</b>	<b>13.38</b>	<b>44.61%</b>	<b>0.04</b>	<b>0.05</b>	<b>0.01</b>	<b>0.53%</b>	<b>0.89%</b>		<b>0.01</b>
Ramanagara	1.15	2.24	1.09	12.30%	13.12%	0.82%	3.11	72.14%	0.01	0.03	0.02	0.74%	1.46%		0.01
Mandya	1.28	1.38	0.10	9.80%	9.00%	-0.80%	2.41	57.13%	0.01	0.02	0.01	0.73%	1.50%		
Mysore - Chamaraja Mohalla	0.62	1.23	0.61	8.15%	12.72%	4.58%	3.04	40.43%			0.00				
Mysore - Raikumarroad	2.11	0.74	-1.37	9.25%	13.39%	4.14%	2.20	33.39%	0.02		-0.02	0.97%			

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore-Vijaynagar	2.01	0.38	-1.62	2.86%	9.05%	6.20%	2.61	14.59%			0.00				
MBO	7.17	5.97	-1.21	7.95%	11.86%	3.91%	13.38	44.61%	0.04	0.05	0.01	0.53%	0.89%		0.01
<b>Others</b>		<b>0.14</b>	<b>0.14</b>		<b>2.60%</b>	<b>2.60%</b>		<b>0.00%</b>			<b>0.00</b>				
Unilet - Online		0.14	0.14		2.60%	2.60%		0.00%			0.00				
Other		0.14	0.14		2.60%	2.60%		0.00%			0.00				
<b>Total</b>	<b>118.71</b>	<b>70.23</b>	<b>-48.48</b>	<b>9.59%</b>	<b>9.59%</b>	<b>3.58%</b>	<b>164.51</b>	<b>42.69%</b>	<b>0.93</b>	<b>0.64</b>	<b>-0.29</b>	<b>0.79%</b>	<b>0.91%</b>	<b>3.41</b>	<b>3.59</b>

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	12	9	-3	4.20	2.71	-1.49	9.27%	11.13%	1.86%
FPD	55	50	-5	19.20	20.71	1.51	3.82%	8.39%	4.57%
Mobile	105	0	-105	42.41		-42.41	2.71%		-2.71%
Refrigerator	92	68	-24	26.05	18.31	-7.74	8.17%	10.13%	1.96%
Washing Machine	54	87	33	12.95	21.94	8.99	9.70%	9.28%	-0.42%
Z.Others	231	87	-144	13.90	6.56	-7.34	10.65%	12.27%	1.62%
<b>Total</b>	<b>549</b>	<b>301</b>	<b>-248</b>	<b>118.71</b>	<b>70.23</b>	<b>-48.48</b>	<b>6.01%</b>	<b>9.59%</b>	<b>3.58%</b>