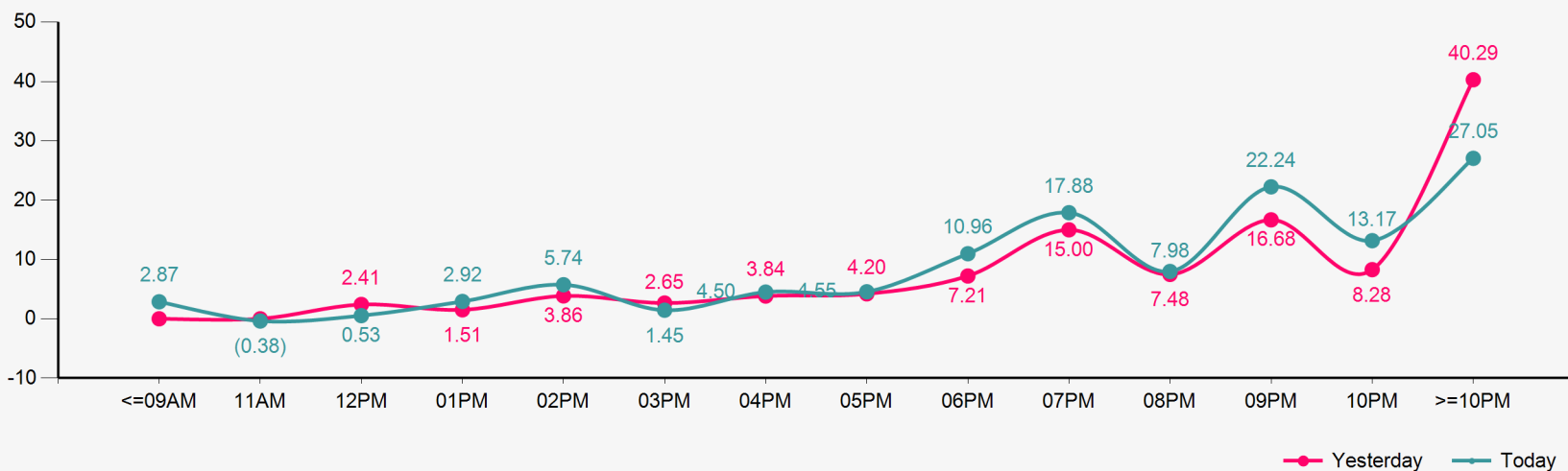


Sales <b>121.47</b> Lacs	GP% <b>10.76%</b>	EW Pen% <b>0.42%</b>	Target Ach. % <b>0.00%</b>	Open SO <b>1.83</b> Lacs
Yest. Sales: 113.41 Lacs	Yest. GP%: 9.99%	Yest. EW%: 0.48%	TD Target: <b>0.00</b> Lacs	Yest. OSO 3.29 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	75.32	74.20	-1.12	9.90%	11.24%	1.34%		0.00%	0.41	0.33	-0.08	0.55%	0.45%	3.28	1.32
Bengaluru - Rural	13.91	12.21	-1.70	7.38%	8.08%	0.70%		0.00%	0.08	0.13	0.05	0.57%	1.05%		0.16
Mysuru	8.94	5.56	-3.38	12.02%	3.62%	-8.40%		0.00%			0.00				
Hiriyur		4.39	4.39		13.69%	13.69%		0.00%			0.00				0.19
Kolar	0.61	3.86	3.25	11.81%	7.36%	-4.45%		0.00%			0.00				0.14
Tumkur	3.59	3.34	-0.24	11.52%	14.77%	3.25%		0.00%			0.00				
Hassan	0.35	3.23	2.88	5.11%	7.69%	2.57%		0.00%			0.00				
Ramanagara	1.66	3.05	1.39	11.11%	18.85%	7.74%		0.00%	0.02	0.03	0.01	0.93%	0.90%		
Chitradurga	1.94	2.30	0.36	8.29%	14.01%	5.72%		0.00%			0.00			0.02	
Chalkere	1.47	2.05	0.58	16.48%	14.37%	-2.11%		0.00%	0.03		-0.03	2.23%			
Shivamogga	1.28	1.85	0.57	15.22%	7.01%	-8.21%		0.00%			0.00				
Kadur	1.45	1.70	0.25	5.44%	15.58%	10.14%		0.00%			0.00				
Mandya	1.16	1.59	0.43	17.54%	9.03%	-8.51%		0.00%		0.03	0.03		1.73%		
Channarayapatna	1.07	1.48	0.41	10.61%	10.97%	0.36%		0.00%			0.00				0.01
Tiptur	0.68	0.66	-0.02	13.48%	3.69%	-9.78%		0.00%			0.00				
<b>Total</b>	<b>113.41</b>	<b>121.47</b>	<b>8.06</b>	<b>9.99%</b>	<b>10.76%</b>	<b>0.77%</b>		<b>0.00%</b>	<b>0.54</b>	<b>0.51</b>	<b>-0.03</b>	<b>0.48%</b>	<b>0.42%</b>	<b>3.29</b>	<b>1.83</b>

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	99.54	108.33	8.79	9.66%	10.67%	1.01%		0.00%	0.26	0.30	0.04	0.26%	0.28%	3.29	1.83
Shopee	13.87	12.93	-0.93	12.38%	12.24%	-0.14%		0.00%	0.28	0.21	-0.07	2.08%	1.67%		
WHS		0.20	0.20		-34.35%	-34.35%		0.00%			0.00				
Total	113.41	121.47	8.06	9.99%	10.76%	0.77%		0.00%	0.54	0.51	-0.03	0.48%	0.42%	3.29	1.83
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
<b>Syed Mudabeer</b>	<b>49.04</b>	<b>44.93</b>	<b>-4.10</b>	<b>10.44%</b>	<b>11.55%</b>	<b>1.11%</b>		<b>0.00%</b>	<b>0.32</b>	<b>0.32</b>	<b>0.00</b>	<b>0.65%</b>	<b>0.71%</b>	<b>0.32</b>	<b>0.58</b>
Devenahalli	6.92	6.05	-0.87	8.21%	10.36%	2.15%		0.00%	0.02	0.11	0.08	0.34%	1.77%		0.16
Yelahanka	2.24	5.24	3.00	15.28%	9.45%	-5.84%		0.00%			0.00				
Doddaballapura	2.90	5.21	2.31	2.91%	5.17%	2.26%		0.00%	0.01		-0.01	0.37%			
Raja Rajeshwary Nagar	4.62	3.52	-1.10	6.51%	5.85%	-0.66%		0.00%			0.00				
Kengeri	5.92	3.41	-2.51	7.75%	12.33%	4.58%		0.00%	0.01		-0.01	0.21%		0.01	
Kothnur	2.47	3.36	0.89	11.66%	13.75%	2.08%		0.00%			0.00	0.15%		0.01	
Sahakar Nagar	2.40	2.14	-0.26	12.79%	13.41%	0.62%		0.00%			0.00			0.14	0.28
HRBR Layout	2.93	2.13	-0.79	17.93%	16.46%	-1.47%		0.00%		0.03	0.03		1.41%		
Hanumanth nagar	0.73	1.58	0.85	7.01%	18.62%	11.61%		0.00%		0.02	0.02		1.28%		
Frazer town	2.68	1.39	-1.30	9.29%	13.80%	4.51%		0.00%			0.00			0.15	
Banashankari	2.63	1.32	-1.30	8.87%	16.81%	7.94%		0.00%			0.00				0.14
Cox town	0.78	1.08	0.30	15.83%	11.62%	-4.21%		0.00%			0.00				
Nagarbhavi	1.61	0.69	-0.92	15.90%	18.74%	2.85%		0.00%			0.00				
MBO	38.83	37.13	-1.70	9.75%	10.99%	1.24%		0.00%	0.05	0.15	0.10	0.13%	0.42%	0.32	0.58
Sahakarnagar Best LG Shoppe	4.08	3.14	-0.94	13.64%	12.46%	-1.18%		0.00%	0.19	0.07	-0.12	4.75%	2.11%		
Nagarbhavi Best LG shoppe	1.31	2.14	0.84	13.13%	15.27%	2.14%		0.00%		0.08	0.08		3.77%		
HRBR Best LG Shoppe	4.02	1.51	-2.51	12.68%	17.53%	4.85%		0.00%	0.08	(0.01)	-0.10	2.08%	-0.92%		
Banashankari Best LG Shoppe	0.80	1.01	0.21	11.84%	12.39%	0.55%		0.00%		0.03	0.03		3.39%		
Shopee	10.20	7.80	-2.40	13.06%	14.20%	1.15%		0.00%	0.27	0.16	-0.11	2.69%	2.12%		
<b>Manoj</b>	<b>35.65</b>	<b>37.30</b>	<b>1.66</b>	<b>8.05%</b>	<b>9.92%</b>	<b>1.87%</b>		<b>0.00%</b>	<b>0.13</b>	<b>0.14</b>	<b>0.00</b>	<b>0.37%</b>	<b>0.36%</b>	<b>2.96</b>	<b>0.75</b>
KR Puram	7.83	6.88	-0.95	9.02%	8.99%	-0.02%		0.00%		0.02	0.02		0.29%	2.52	
Kolar	0.61	3.86	3.25	11.81%	7.36%	-4.45%		0.00%			0.00				0.14
Mulbagal	3.27	2.67	-0.60	5.27%	7.42%	2.16%		0.00%	0.01	0.01	0.00	0.23%	0.35%		0.31
RT Nagar	1.87	2.32	0.45	13.26%	12.18%	-1.07%		0.00%	0.04		-0.04	2.19%		0.15	
Rajaji nagar	0.39	2.20	1.81	9.97%	9.40%	-0.57%		0.00%			0.00				
Hoskote	4.42	2.18	-2.25	4.28%	7.75%	3.47%		0.00%	0.03	0.02	-0.01	0.62%	0.77%		
Sanjaynagar	1.51	2.06	0.54	1.92%	15.95%	14.03%		0.00%			0.00				
Hebbagodi	2.32	2.04	-0.28	10.84%	13.73%	2.89%		0.00%	0.02		-0.02	0.72%			

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bommanahalli	2.54	1.96	-0.58	13.51%	9.18%	-4.34%		0.00%			0.00				0.30
Hegnahalli	1.85	1.71	-0.14	9.01%	13.96%	4.95%		0.00%	0.04	(0.02)	-0.06	2.21%	-0.98%		
Sunkadakatte	0.95	1.32	0.38	1.84%	12.06%	10.21%		0.00%		0.02	0.02		1.22%		
Marathahalli	0.70	0.91	0.21	3.86%	15.22%	11.36%		0.00%		0.04	0.04		4.71%	0.29	
HSR Layout	0.69	0.87	0.18	13.22%	13.62%	0.39%		0.00%			0.00				
Mathikere	1.94	0.81	-1.13	5.73%	-7.35%	-13.08%		0.00%			0.00				
Vijayanagar	1.69	0.71	-0.98	8.47%	5.58%	-2.89%		0.00%			0.00				
Hongasandara	1.31	0.44	-0.86	6.85%	18.49%	11.64%		0.00%			0.00				
MBO	33.89	32.93	-0.96	7.96%	9.91%	1.96%		0.00%	0.13	0.09	-0.05	0.39%	0.26%	2.96	0.75
Mathikere Best LG Shoppe	1.11	2.24	1.13	9.02%	6.78%	-2.23%		0.00%		0.02	0.02		0.67%		
Rammurthy Nagar Best LG Shoppe	0.65	2.14	1.49	11.22%	13.36%	2.14%		0.00%		0.04	0.04		1.66%		
Shopee	1.75	4.38	2.62	9.83%	10.00%	0.17%		0.00%		0.05	0.05		1.16%		
<b>Naveed</b>	<b>15.70</b>	<b>26.98</b>	<b>11.28</b>	<b>10.75%</b>	<b>11.87%</b>	<b>1.12%</b>		<b>0.00%</b>	<b>0.08</b>	<b>0.01</b>	<b>-0.07</b>	<b>0.49%</b>	<b>0.02%</b>	<b>0.02</b>	<b>0.50</b>
Hiriyur		4.39	4.39		13.69%	13.69%		0.00%			0.00				0.19
Nelamangala	2.57	3.78	1.21	10.50%	6.92%	-3.58%		0.00%	0.03	0.01	-0.02	1.10%	0.13%		
Hessarghatta	1.45	3.39	1.94	12.92%	12.39%	-0.54%		0.00%			0.00				0.30
Tumkur	3.59	3.34	-0.24	11.52%	14.77%	3.25%		0.00%			0.00				
Hassan	0.35	3.23	2.88	5.11%	7.69%	2.57%		0.00%			0.00				
Chitradurga	1.94	2.30	0.36	8.29%	14.01%	5.72%		0.00%			0.00			0.02	
Challakere	1.47	2.05	0.58	16.48%	14.37%	-2.11%		0.00%	0.03		-0.03	2.23%			
Kadur	1.45	1.70	0.25	5.44%	15.58%	10.14%		0.00%			0.00				
Channarayapatna	1.07	1.48	0.41	10.61%	10.97%	0.36%		0.00%			0.00				0.01
Tiptur	0.68	0.66	-0.02	13.48%	3.69%	-9.78%		0.00%			0.00				
Peenya	0.99	0.41	-0.58	9.40%	17.29%	7.89%		0.00%			0.00				
MBO	15.55	26.74	11.20	10.72%	11.83%	1.11%		0.00%	0.06	0.01	-0.05	0.39%	0.02%	0.02	0.50
Peenya Best LG Shoppe	0.15	0.24	0.08	13.06%	15.74%	2.68%		0.00%	0.02		-0.02	11.72%			
Shopee	0.15	0.24	0.08	13.06%	15.74%	2.68%		0.00%	0.02		-0.02	11.72%			
<b>Musaib Khan</b>	<b>11.75</b>	<b>10.20</b>	<b>-1.55</b>	<b>12.44%</b>	<b>9.02%</b>	<b>-3.42%</b>		<b>0.00%</b>	<b>0.02</b>	<b>0.05</b>	<b>0.04</b>	<b>0.13%</b>	<b>0.53%</b>		<b>0.01</b>
Ramanagara	1.66	3.05	1.39	11.11%	18.85%	7.74%		0.00%	0.02	0.03	0.01	0.93%	0.90%		
Mysore-Vijaynagar	2.44	2.59	0.15	11.23%	3.26%	-7.97%		0.00%			0.00				
Mysore - Chamaraaja Mohalla	1.96	2.50	0.54	16.16%	4.77%	-11.39%		0.00%			0.00				
Mandya	1.16	1.59	0.43	17.54%	9.03%	-8.51%		0.00%		0.03	0.03		1.73%		
Mysore - Rajkumarroad	2.77	(0.05)	-2.83	10.45%	5.07%	-5.38%		0.00%			0.00				
MBO	9.99	9.68	-0.31	12.69%	9.50%	-3.19%		0.00%	0.02	0.05	0.04	0.15%	0.56%		0.01

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar LG	1.76	0.52	-1.24	10.98%	0.04%	-10.94%		0.00%			0.00				
Shopee	1.76	0.52	-1.24	10.98%	0.04%	-10.94%		0.00%			0.00				
<b>Aiyaz</b>	<b>1.28</b>	<b>1.85</b>	<b>0.57</b>	<b>15.22%</b>	<b>7.01%</b>	<b>-8.21%</b>		<b>0.00%</b>			<b>0.00</b>				
Shivamoga	1.28	1.85	0.57	15.22%	7.01%	-8.21%		0.00%			0.00				
MBO	1.28	1.85	0.57	15.22%	7.01%	-8.21%		0.00%			0.00				
<b>Others</b>		<b>0.20</b>	<b>0.20</b>		<b>-34.35%</b>	<b>-34.35%</b>		<b>0.00%</b>			<b>0.00</b>				
Defective In Warehouse		0.20	0.20		-34.35%	-34.35%		0.00%			0.00				
WHS		0.20	0.20		-34.35%	-34.35%		0.00%			0.00				
<b>Total</b>	<b>113.41</b>	<b>121.47</b>	<b>8.06</b>	<b>10.76%</b>	<b>10.76%</b>	<b>0.77%</b>		<b>0.00%</b>	<b>0.54</b>	<b>0.51</b>	<b>-0.03</b>	<b>0.48%</b>	<b>0.42%</b>	<b>3.29</b>	<b>1.83</b>

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	101	104	3	33.88	35.22	1.34	15.36%	16.19%	0.84%
FPD	34	40	6	14.51	14.93	0.42	10.82%	10.92%	0.09%
Mobile	92	99	7	35.39	31.79	-3.60	3.11%	2.93%	-0.18%
Refrigerator	38	52	14	12.69	12.59	-0.10	8.84%	11.70%	2.86%
Washing Machine	21	44	23	5.33	11.83	6.50	11.86%	11.25%	-0.62%
Z.Others	213	293	80	11.61	15.11	3.50	14.67%	13.27%	-1.39%
<b>Total</b>	<b>499</b>	<b>632</b>	<b>133</b>	<b>113.41</b>	<b>121.47</b>	<b>8.06</b>	<b>9.99%</b>	<b>10.76%</b>	<b>0.77%</b>