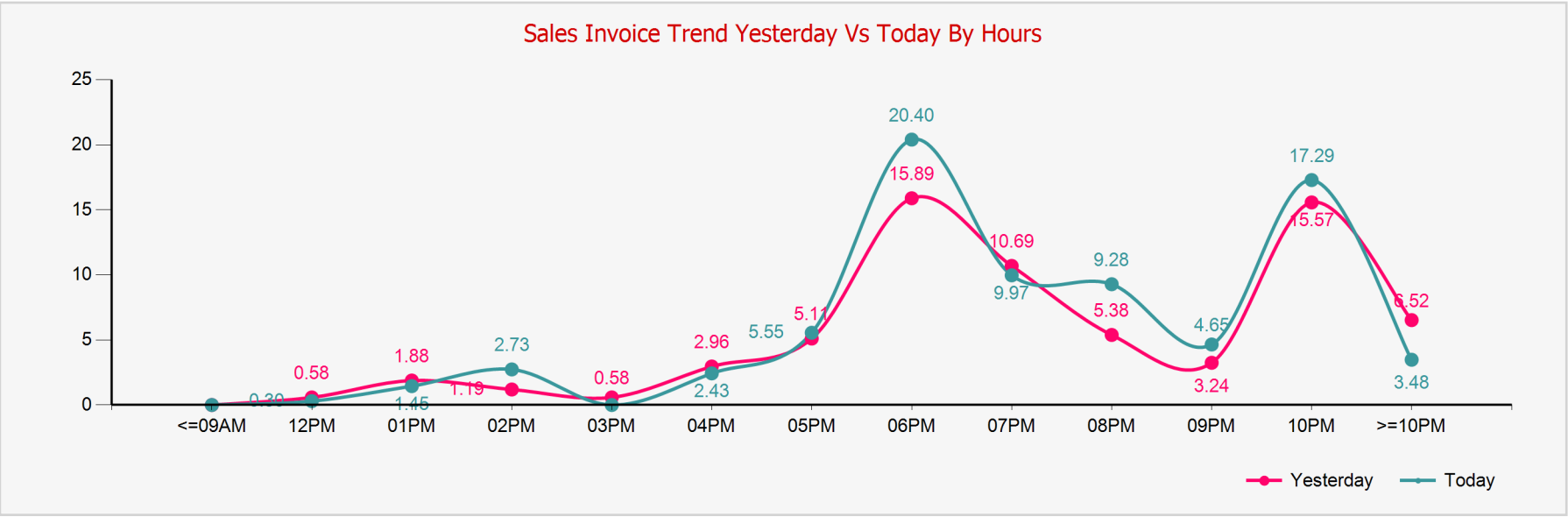


Sales 77.54Lacs	GP% 4.62%	EW Pen% 1.22%	Target Ach. % 42.97%	Open SO 3.40 Lacs
Yest. Sales: 69.61 Lacs	Yest. GP%: 3.68%	Yest. EW%: 1.48%	TD Target: 180.44 Lacs	Yest. OSO 6.37 Lacs



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	44.02	46.46	2.45	2.68%	4.01%	1.33%	108.13	42.97%	0.63	0.72	0.09	1.45%	1.57%	6.02	2.19
Bengaluru - Rural	5.75	9.51	3.76	5.83%	5.31%	-0.51%	17.79	53.45%	0.03	0.09	0.05	0.57%	0.90%	0.18	
Mysuru	8.35	4.76	-3.59	3.31%	6.61%	3.30%	10.26	46.37%	0.19	0.02	-0.17	2.34%	0.39%		0.35
Mulbagal	0.76	2.88	2.12	3.60%	5.32%	1.72%	3.00	96.13%	0.02	0.02	0.00	2.28%	0.58%		0.50
Channarayapatna	0.74	2.32	1.58	4.84%	4.41%	-0.44%	2.55	90.73%			0.00				
Tumakuru	0.16	2.26	2.10	6.21%	4.50%	-1.71%	2.15	105.27%		0.02	0.02		1.06%		0.07
Tumkur	1.28	1.40	0.12	-1.75%	-0.83%	0.91%	6.12	22.89%			0.00				
Chitradurga	1.81	1.39	-0.42	5.79%	7.06%	1.26%	5.80	24.01%	0.09	0.03	-0.06	5.16%	2.30%	0.17	
Chalkere	1.15	1.19	0.04	4.00%	0.89%	-3.11%	1.82	65.08%	0.03	0.03	0.01	2.42%	2.94%		
Kadur	0.37	1.15	0.77	13.02%	9.10%	-3.92%	3.30	34.78%		0.01	0.01		0.63%		0.30
Kolar	0.81	0.91	0.09	4.15%	7.64%	3.50%	3.97	22.90%			0.00				
Hiriyur	0.30	0.84	0.54	4.60%	6.32%	1.71%	1.62	51.71%			0.00				
Ramanagara	0.85	0.60	-0.25	9.14%	17.85%	8.71%	2.70	22.19%	0.03		-0.03	3.13%			
Hassan	0.43	0.60	0.17	5.93%	6.30%	0.37%	2.48	24.10%	0.01		-0.01	1.72%			
Shivamogga	0.80	0.55	-0.25	3.35%	3.03%	-0.32%	2.57	21.39%			0.00				
Chikkaballapur	1.75	0.44	-1.31	18.83%	21.97%	3.14%	2.55	17.08%			0.00				
Mandya	0.16	0.20	0.04	1.60%	-18.67%	-20.27%	2.38	8.50%			0.00				

Tiptur	0.13	0.09	-0.03	9.44%	-1.34%	-10.78%	1.23	7.56%			0.00				
Total	69.61	77.54	7.93	3.68%	4.62%	0.94%	180.44	42.97%	1.02	0.94	-0.08	1.48%	1.22%	6.37	3.40
	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	58.51	64.36	5.86	3.33%	4.48%	1.16%	164.06	39.23%	0.51	0.62	0.12	0.87%	0.98%	1.94	3.40
Shopee	11.10	13.18	2.07	5.55%	5.28%	-0.27%	16.38	80.47%	0.51	0.31	-0.20	4.81%	2.43%	4.44	
Total	69.61	77.54	7.93	3.68%	4.62%	0.94%	180.44	42.97%	1.02	0.94	-0.08	1.48%	1.22%	6.37	3.40
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj N	16.85	16.68	-0.18	4.97%	6.78%	1.81%	45.08	36.99%	0.18	0.33	0.15	1.07%	2.00%	0.10	0.88
KR Puram	4.98	4.79	-0.19	4.69%	7.30%	2.61%	12.04	39.78%	0.03	0.17	0.14	0.70%	3.74%	0.10	
Hoskote	2.91	3.70	0.79	7.94%	8.31%	0.37%	6.06	60.97%	0.01	0.04	0.03	0.31%	0.98%		
Mulbagal	0.76	2.88	2.12	3.60%	5.32%	1.72%	3.00	96.13%	0.02	0.02	0.00	2.28%	0.58%		0.50
Hongasandara	1.01	1.27	0.25	4.62%	5.77%	1.16%	3.30	38.38%		0.04	0.04		3.03%		
Hegnahalli	0.92	1.23	0.32	5.99%	4.94%	-1.05%	2.92	42.18%	0.01	0.04	0.04	0.93%	3.71%		0.16
Bommanahalli	1.10	1.14	0.04	5.80%	5.11%	-0.69%	4.47	25.53%	0.01	0.02	0.01	1.24%	1.78%		
Kolar	0.81	0.91	0.09	4.15%	7.64%	3.50%	3.97	22.90%			0.00				
Hebbagodi	3.23	0.39	-2.85	3.92%	5.16%	1.25%	3.74	10.31%	0.10		-0.10	3.05%			
HSR Layout		0.37	0.37		10.40%	10.40%	1.39	26.79%			0.00				0.23
Marathahalli	1.13		-1.13	1.80%		-1.80%	2.31	0.00%			0.00				
Sunkadakatte			0.00				1.88	0.00%			0.00				
MBO	16.85	16.68	-0.18	4.97%	6.78%	1.81%	45.08	36.99%	0.18	0.33	0.15	1.07%	2.00%	0.10	0.88
Syed Mudabeer	7.39	14.30	6.91	-1.80%	2.13%	3.93%	30.27	47.23%	0.08	0.02	-0.06	1.11%	0.12%	0.40	0.33
Kengeri	2.12	3.22	1.10	-4.62%	5.58%	10.21%	5.02	64.08%	0.02		-0.02	1.13%		0.13	
Hanumanth nagar	(0.01)	3.02	3.04	152.50%	5.89%	-146.61%	2.20	137.33%		0.02	0.02		0.56%		0.32
Mathikere	2.22	2.09	-0.13	3.14%	1.07%	-2.07%	3.92	53.17%	0.04		-0.04	1.87%			
Banashankari	0.19	1.45	1.27	-32.29%	5.29%	37.58%	2.57	56.56%			0.00			0.12	
Raja Rajeshwary Nagar	0.68	1.16	0.48	4.47%	1.74%	-2.73%	2.79	41.46%			0.00				0.01
Rajaji nagar	0.04	1.16	1.12	6.49%	2.00%	-4.50%	5.02	23.00%			0.00				
Frazer town	0.81	0.60	-0.21	-0.95%	-24.39%	-23.43%	2.96	20.41%			0.00				
Vijayanagar	0.13	0.59	0.46	-0.50%	-13.76%	-13.26%	1.99	29.58%			0.00			0.16	
Nagarbhavi	0.47	0.54	0.07	-12.01%	5.31%	17.33%	2.62	20.57%	0.02		-0.02	3.78%			
Cox town	0.75	0.47	-0.28	1.06%	0.83%	-0.23%	1.18	40.34%			0.00				
MBO	7.39	14.30	6.91	-1.80%	2.13%	3.93%	30.27	47.23%	0.08	0.02	-0.06	1.11%	0.12%	0.40	0.33
Vijay Kumar A	11.10	13.18	2.07	5.55%	5.28%	-0.27%	16.38	80.47%	0.51	0.31	-0.20	4.81%	2.43%	4.44	
Sahakarnagar Best LG Shoppe	0.84	5.51	4.68	6.71%	3.37%	-3.35%	2.70	204.25%	0.04	0.11	0.08	4.37%	2.11%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Nagarbhavi Best LG shoppe	2.19	2.89	0.70	8.84%	9.97%	1.13%	2.74	105.58%	0.21	0.09	-0.12	10.55%	3.32%		
Mathikere Best LG Shoppe	1.11	1.65	0.54	-0.36%	3.70%	4.06%	1.61	102.38%		0.04	0.04		2.74%		
HRBR Best LG Shoppe	1.61	1.39	-0.22	8.08%	6.76%	-1.32%	2.87	48.41%	0.04	0.04	0.01	2.22%	3.12%	4.44	
Rammurthy Nagar Best LG Shoppe	1.49	1.20	-0.29	2.46%	4.42%	1.97%	1.90	63.18%	0.02	0.02	0.00	1.36%	1.70%		
Banashankari Best LG Shoppe	0.34	0.53	0.19	6.16%	2.72%	-3.44%	1.53	34.85%	0.02		-0.02	6.23%			
Mysore - Kuvempunagar LG	3.19		-3.19	5.74%		-5.74%	1.48	0.00%	0.19		-0.19	6.36%			
Peenya Best LG Shoppe	0.34		-0.34	0.11%		-0.11%	1.55	0.00%			0.00				
Shopee	11.10	13.18	2.07	5.55%	5.28%	-0.27%	16.38	80.47%	0.51	0.31	-0.20	4.81%	2.43%	4.44	
Syed Kabeer	17.37	12.39	-4.98	4.06%	4.10%	0.04%	34.22	36.20%	0.09	0.12	0.03	0.55%	1.01%	1.08	1.35
Devenahalli	0.78	2.88	2.10	5.57%	7.59%	2.02%	6.48	44.48%	0.02	0.05	0.03	3.15%	1.73%		
Yelahanka	1.78	1.98	0.20	1.92%	5.70%	3.78%	5.28	37.42%			0.00			0.62	
Sahakar Nagar	1.97	1.97	0.00	3.75%	3.96%	0.22%	3.80	51.69%	0.05	0.04	-0.01	2.66%	2.18%		0.87
RT Nagar	2.46	1.71	-0.75	5.78%	4.41%	-1.36%	4.65	36.78%		0.03	0.03		1.94%	0.46	
Sanjaynagar	0.84	1.30	0.46	1.14%	4.93%	3.79%	1.75	74.02%			0.00				
Kothnur	2.13	1.03	-1.10	2.78%	-16.14%	-18.91%	2.82	36.47%			0.00				
Doddaballapura	1.98	0.57	-1.40	-3.61%	-0.17%	3.44%	3.44	16.66%	0.02		-0.02	1.02%			0.25
HRBR Layout	3.69	0.52	-3.18	2.35%	5.98%	3.63%	3.44	15.04%			0.00				0.22
Chikkaballapur	1.75	0.44	-1.31	18.83%	21.97%	3.14%	2.55	17.08%			0.00				
MBO	17.37	12.39	-4.98	4.06%	4.10%	0.04%	34.22	36.20%	0.09	0.12	0.03	0.55%	1.01%	1.08	1.35
Mohammed Naveed	5.59	8.02	2.43	5.38%	5.26%	-0.12%	20.14	39.85%	0.12	0.07	-0.05	2.25%	0.91%	0.17	0.30
Channarayapatna	0.74	2.32	1.58	4.84%	4.41%	-0.44%	2.55	90.73%			0.00				
Chitradurga	1.81	1.39	-0.42	5.79%	7.06%	1.26%	5.80	24.01%	0.09	0.03	-0.06	5.16%	2.30%	0.17	
Challakere	1.15	1.19	0.04	4.00%	0.89%	-3.11%	1.82	65.08%	0.03	0.03	0.01	2.42%	2.94%		
Kadur	0.37	1.15	0.77	13.02%	9.10%	-3.92%	3.30	34.78%		0.01	0.01		0.63%		0.30
Hiriyur	0.30	0.84	0.54	4.60%	6.32%	1.71%	1.62	51.71%			0.00				
Hassan	0.43	0.60	0.17	5.93%	6.30%	0.37%	2.48	24.10%	0.01		-0.01	1.72%			
Shivamoga	0.80	0.55	-0.25	3.35%	3.03%	-0.32%	2.57	21.39%			0.00				
MBO	5.59	8.02	2.43	5.38%	5.26%	-0.12%	20.14	39.85%	0.12	0.07	-0.05	2.25%	0.91%	0.17	0.30
Chandrashekhar	5.14	7.42	2.28	1.20%	1.84%	0.64%	20.47	36.25%		0.06	0.06	0.07%	0.88%	0.18	0.20
Nelamangala	2.07	2.94	0.87	2.97%	-0.68%	-3.65%	5.26	55.83%			0.00			0.18	
Madhugiri	0.16	2.26	2.10	6.21%	4.50%	-1.71%	2.15	105.27%		0.02	0.02		1.06%		0.07
Tumkur	1.28	1.40	0.12	-1.75%	-0.83%	0.91%	6.12	22.89%			0.00				
Hessarghatta	1.50	1.20	-0.30	0.08%	7.57%	7.50%	3.41	35.36%		0.04	0.04	0.25%	3.49%		0.13
Tiptur	0.13	0.09	-0.03	9.44%	-1.34%	-10.78%	1.23	7.56%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Peenya		(0.47)	-0.47		4.92%	4.92%	2.31	-20.58%			0.00				
MBO	5.14	7.42	2.28	1.20%	1.84%	0.64%	20.47	36.25%		0.06	0.06	0.07%	0.88%	0.18	0.20
Aleem Pasha	6.17	5.56	-0.61	2.81%	6.90%	4.09%	13.87	40.08%	0.03	0.02	-0.01	0.42%	0.34%		0.35
Mysore - Chamaraja Mohalla	2.01	2.29	0.27	3.23%	5.82%	2.59%	3.59	63.71%			0.00				
Mysore - Rajkumarroad	1.32	2.01	0.69	-4.49%	7.61%	12.10%	2.60	77.49%		0.02	0.02		0.93%		0.35
Ramanagara	0.85	0.60	-0.25	9.14%	17.85%	8.71%	2.70	22.19%	0.03		-0.03	3.13%			
Mysore-Vijaynagar	1.82	0.46	-1.36	4.79%	6.10%	1.32%	2.60	17.63%			0.00				
Mandya	0.16	0.20	0.04	1.60%	-18.67%	-20.27%	2.38	8.50%			0.00				
MBO	6.17	5.56	-0.61	2.81%	6.90%	4.09%	13.87	40.08%	0.03	0.02	-0.01	0.42%	0.34%		0.35
Total	69.61	77.54	7.93	4.62%	4.62%	0.94%	180.44	42.97%	1.02	0.94	-0.08	1.48%	1.22%	6.37	3.40

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	5	3	-2	1.48	1.01	-0.47	1.00%	10.40%	9.40%	0	0	0			0.00			
FPD	31	38	7	11.57	14.55	2.98	0.39%	2.43%	2.04%	1	3	2	0.42	0.97	0.55	-46.15%	-25.77%	20.38%
IT	2	5	3	1.14	2.45	1.31	3.63%	-0.14%	-3.78%	0	2	2		0.49	0.49		-14.23%	-14.23%
Mobile	54	51	-3	21.20	22.94	1.74	1.69%	3.27%	1.58%	0	1	1		0.52	0.52		-22.31%	-22.31%
Refrigerator	37	45	8	12.06	14.62	2.56	4.12%	4.31%	0.19%	1	2	1	0.19	0.57	0.38	-27.66%	-38.90%	-11.24%
Washing Machine	60	57	-3	14.16	14.85	0.69	5.09%	5.96%	0.87%	1	1	0	0.19	0.12	-0.07	-32.29%	-32.16%	0.13%
Z.Others	166	189	23	8.00	7.11	-0.89	11.07%	12.11%	1.05%	9	12	3	0.18	0.29	0.11	-36.80%	-31.19%	5.61%
Total	355	388	33	69.61	77.54	7.93	3.68%	4.62%	0.94%	12	21	9	0.98	2.96	1.98	-38.25%	-26.56%	11.68%