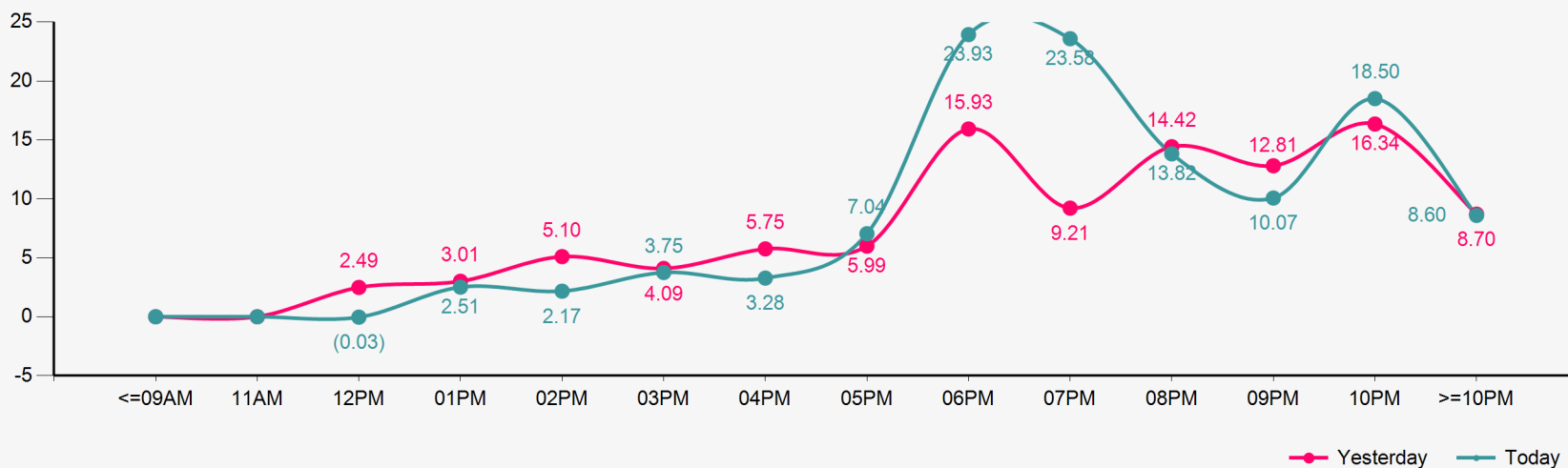


Sales 117.22 Lacs	GP% 6.09%	EW Pen% 0.78%	Target Ach. % 71.25%	Open SO 7.37 Lacs
Yest. Sales: 103.85 Lacs	Yest. GP%: 6.17%	Yest. EW%: 0.66%	TD Target: 164.51 Lacs	Yest. OSO 1.78 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	62.53	75.39	12.86	6.07%	6.05%	-0.03%	102.39	73.63%	0.44	0.71	0.27	0.71%	0.94%	1.75	5.57
Bengaluru - Rural	15.19	14.87	-0.32	4.93%	5.04%	0.12%	16.36	90.89%	0.07	0.04	-0.04	0.48%	0.25%	0.03	0.87
Mysuru	4.07	5.50	1.42	8.18%	6.01%	-2.17%	9.31	59.05%	0.14	0.11	-0.03	3.59%	1.97%		
Chalkere	0.49	3.12	2.63	11.14%	6.49%	-4.65%	1.99	157.10%			0.00				
Chitradurga	1.43	3.09	1.66	10.49%	9.36%	-1.13%	5.76	53.65%			0.00				
Tumkur	2.34	2.70	0.36	12.05%	4.56%	-7.49%	5.54	48.72%		0.02	0.02		0.56%		0.52
Kolar	3.29	2.63	-0.66	3.74%	4.82%	1.08%	3.29	79.94%	0.01	0.02	0.01	0.28%	0.91%		
Hassan	3.51	2.25	-1.25	5.91%	8.48%	2.57%	2.70	83.36%			0.00				
Channarayapatna	2.11	1.76	-0.35	2.45%	4.35%	1.90%	2.58	68.18%			0.00				
Kadur	3.44	1.57	-1.86	7.97%	6.41%	-1.55%	2.87	54.82%	0.02		-0.02	0.59%			
Mandya	0.44	1.28	0.84	6.83%	9.80%	2.96%	2.41	53.17%		0.01	0.01		0.73%		
Ramanagara	2.77	1.15	-1.62	7.25%	12.30%	5.05%	3.11	37.10%		0.01	0.01		0.74%		
Shivamogga	1.65	0.74	-0.91	6.51%	5.63%	-0.89%	2.99	24.77%			0.00				0.41
Hiriyur	0.42	0.70	0.28	7.32%	10.61%	3.29%	1.73	40.45%			0.00				
Tiptur	0.17	0.46	0.29	9.65%	0.65%	-9.01%	1.48	31.03%			0.00				
Total	103.85	117.22	13.37	6.17%	6.09%	-0.08%	164.51	71.25%	0.68	0.90	0.22	0.66%	0.78%	1.78	7.37

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	94.36	111.46	17.11	6.18%	5.85%	-0.33%	149.72	74.45%	0.45	0.72	0.27	0.48%	0.65%	1.78	4.95
Shopee	8.25	5.75	-2.49	7.46%	10.66%	3.20%	14.79	38.90%	0.23	0.18	-0.05	2.92%	3.27%		2.42
WHS	1.25		-1.25	-2.73%		2.73%		0.00%			0.00				
Total	103.85	117.22	13.37	6.17%	6.09%	-0.08%	164.51	71.25%	0.68	0.90	0.22	0.66%	0.78%	1.78	7.37
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mudabir	28.28	40.75	12.47	6.38%	5.25%	-1.13%	47.20	86.33%	0.21	0.28	0.07	0.76%	0.70%	1.55	1.95
Devenahalli	5.53	5.34	-0.18	8.33%	5.69%	-2.64%	6.21	86.12%	0.07	0.02	-0.05	1.34%	0.38%	0.03	
Kengeri	4.07	4.81	0.75	3.89%	9.41%	5.53%	3.99	120.59%		0.14	0.14		3.00%		
Banashankari	1.90	4.25	2.34	3.62%	-0.14%	-3.75%	3.55	119.57%			0.00				0.26
Frazer town	2.66	4.19	1.53	8.32%	8.43%	0.11%	2.62	159.91%	0.01		-0.01	0.48%			
HRBR Layout	0.22	3.69	3.47	15.00%	5.62%	-9.39%	2.68	137.75%		0.02	0.02		0.45%		
Mathikere	1.11	2.72	1.60	5.94%	5.44%	-0.50%	3.25	83.78%			0.00			0.36	
Sahakar Nagar	1.75	2.40	0.65	3.64%	-0.62%	-4.27%	3.70	65.02%			0.00			0.24	0.97
Nagarbhavi	1.25	2.25	1.00	9.51%	4.88%	-4.63%	2.83	79.45%	0.02		-0.02	1.63%			
Yelahanka	3.34	2.11	-1.23	7.32%	6.91%	-0.41%	4.65	45.45%	0.04	0.02	-0.03	1.36%	0.91%	0.61	0.05
Doddaballapura	1.40	2.09	0.69	4.18%	3.38%	-0.80%	2.56	81.76%	0.02	0.02	0.01	1.19%	1.15%		
Raja Rajeshwary Nagar	0.86	1.91	1.05	5.46%	4.54%	-0.92%	3.42	55.68%	0.05	0.03	-0.02	5.76%	1.49%		0.22
Hanumanth nagar	0.99	1.44	0.44	12.55%	5.73%	-6.82%	1.96	73.42%			0.00			0.31	0.22
Kothnur	0.73	1.40	0.67	6.23%	6.91%	0.67%	2.57	54.56%			0.00				0.22
Sanjaynagar	0.75	1.22	0.47	3.52%	4.44%	0.92%	2.04	59.83%		0.04	0.04		3.04%		
Cox town	1.72	0.93	-0.78	3.87%	5.28%	1.42%	1.19	78.00%			0.00				
MBO	28.28	40.75	12.47	6.38%	5.25%	-1.13%	47.20	86.33%	0.21	0.28	0.07	0.76%	0.70%	1.55	1.95
Manoj	35.77	39.51	3.74	5.67%	5.85%	0.18%	51.03	77.43%	0.07	0.39	0.31	0.21%	0.99%	0.23	2.07
KR Puram	6.29	7.66	1.37	5.78%	6.67%	0.89%	10.22	74.95%	0.02	0.05	0.04	0.24%	0.70%	0.23	0.26
Rajaji nagar	3.18	4.97	1.80	5.08%	3.93%	-1.15%	4.16	119.64%		0.15	0.15		3.21%		0.40
Hoskote	4.67	4.78	0.11	7.51%	6.54%	-0.98%	5.30	90.19%		0.02	0.02		0.35%		0.87
Bommanahalli	3.68	4.58	0.90	4.28%	4.28%		4.26	107.49%			0.00				0.11
Hongasandara	1.04	3.31	2.27	3.76%	4.23%	0.47%	3.01	110.02%			0.00				
Hebbagodi	2.10	3.25	1.15	7.31%	8.67%	1.36%	3.78	85.87%			0.00				0.17
RT Nagar	2.74	3.21	0.47	6.90%	4.87%	-2.03%	3.84	83.62%	0.04		-0.04	1.49%			
Kolar	3.29	2.63	-0.66	3.74%	4.82%	1.08%	3.29	79.94%	0.01	0.02	0.01	0.28%	0.91%		
HSR Layout	0.16	1.31	1.14	8.95%	5.93%	-3.02%	1.49	87.42%	0.01	0.14	0.13	5.90%	11.81%		
Mulbagal	3.02	1.31	-1.72	6.22%	8.78%	2.56%	2.09	62.57%			0.00				0.25
Marathahalli	2.31	1.06	-1.25	6.48%	8.06%	1.58%	2.98	35.50%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Hegnahalli	1.14	0.66	-0.48	3.23%	6.68%	3.45%	2.84	23.35%			0.00				
Vijayanagar	1.54	0.47	-1.08	5.89%	13.18%	7.29%	1.70	27.50%			0.00				
Sunkadakatte	0.60	0.32	-0.28	1.63%	2.49%	0.86%	2.07	15.48%			0.00				
MBO	35.77	39.51	3.74	5.67%	5.85%	0.18%	51.03	77.43%	0.07	0.39	0.31	0.21%	0.99%	0.23	2.07
Naveed	23.02	24.03	1.01	6.22%	6.24%	0.02%	38.11	63.06%	0.02	0.02	-0.01	0.09%	0.06%		0.93
Nelamangala	3.74	4.74	1.01	-0.77%	2.81%	3.58%	4.85	97.75%			0.00				
Challakere	0.49	3.12	2.63	11.14%	6.49%	-4.65%	1.99	157.10%			0.00				
Chitradurga	1.43	3.09	1.66	10.49%	9.36%	-1.13%	5.76	53.65%			0.00				
Tumkur	2.34	2.70	0.36	12.05%	4.56%	-7.49%	5.54	48.72%		0.02	0.02		0.56%		0.52
Hassan	3.51	2.25	-1.25	5.91%	8.48%	2.57%	2.70	83.36%			0.00				
Hessarghatta	3.34	2.09	-1.25	8.84%	10.80%	1.96%	3.42	61.21%			0.00				
Channarayapatna	2.11	1.76	-0.35	2.45%	4.35%	1.90%	2.58	68.18%			0.00				
Kadur	3.44	1.57	-1.86	7.97%	6.41%	-1.55%	2.87	54.82%	0.02		-0.02	0.59%			
Peenya	0.38	0.80	0.42	-2.40%	4.80%	7.21%	2.20	36.45%			0.00				
Shivamoga	1.65	0.74	-0.91	6.51%	5.63%	-0.89%	2.99	24.77%			0.00				0.41
Hiriyur	0.42	0.70	0.28	7.32%	10.61%	3.29%	1.73	40.45%			0.00				
Tiptur	0.17	0.46	0.29	9.65%	0.65%	-9.01%	1.48	31.03%			0.00				
MBO	23.02	24.03	1.01	6.22%	6.24%	0.02%	38.11	63.06%	0.02	0.02	-0.01	0.09%	0.06%		0.93
Aleem	7.29	7.17	-0.12	7.74%	7.95%	0.21%	13.38	53.62%	0.14	0.04	-0.10	1.97%	0.53%		
Mysore - Raikumarroad	1.82	2.11	0.29	11.69%	9.25%	-2.44%	2.20	95.75%	0.14	0.02	-0.12	8.40%	0.97%		
Mysore-Vijaynagar	1.67	2.01	0.34	5.08%	2.86%	-2.23%	2.61	76.76%			0.00				
Mandya	0.44	1.28	0.84	6.83%	9.80%	2.96%	2.41	53.17%		0.01	0.01		0.73%		
Ramanagara	2.77	1.15	-1.62	7.25%	12.30%	5.05%	3.11	37.10%		0.01	0.01		0.74%		
Mysore - Chamaraja Mohalla	0.59	0.62	0.04	6.06%	8.15%	2.09%	3.04	20.43%			0.00				
MBO	7.29	7.17	-0.12	7.74%	7.95%	0.21%	13.38	53.62%	0.14	0.04	-0.10	1.97%	0.53%		
Abhik Uppal	8.25	5.75	-2.49	7.46%	10.66%	3.20%	14.79	38.90%	0.23	0.18	-0.05	2.92%	3.27%		2.42
Banashankari Best LG Shoppe	1.03	2.32	1.29	2.21%	7.06%	4.85%	1.66	139.23%			0.00				
Peenya Best LG Shoppe	1.22	0.86	-0.36	10.90%	8.09%	-2.81%	1.44	59.35%	0.07	0.03	-0.04	6.29%	3.63%		
Mysore - Kuvempunaqar LG		0.76	0.76		3.60%	3.60%	1.45	52.30%		0.09	0.09		12.76%		
Nagarbhavi Best LG shoppe	2.96	0.61	-2.34	9.05%	19.18%	10.13%	2.34	26.23%	0.07		-0.07	2.50%			
Mathikere Best LG Shoppe	0.51	0.45	-0.06	1.29%	21.27%	19.98%	1.59	28.47%		0.04	0.04		10.26%		
Sahakarnagar Best LG Shoppe	1.22	0.40	-0.82	11.92%	12.92%	1.00%	2.21	18.00%	0.09		-0.09	7.99%			0.64
Rammurthy Nagar Best LG Shoppe		0.36	0.36		9.50%	9.50%	1.60	22.34%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
HRBR Best LG Shoppe	1.32		-1.32	3.08%	3037.80%	3034.72 %	2.50	0.07%		0.02	0.02		-		1.78
Shopee	8.25	5.75	-2.49	7.46%	10.66%	3.20%	14.79	38.90%	0.23	0.18	-0.05	2.92%	3.27%		2.42
Others	1.25		-1.25	-2.73%		2.73%		0.00%			0.00				
Defective In Warehouse	1.25		-1.25	-2.73%		2.73%		0.00%			0.00				
WHS	1.25		-1.25	-2.73%		2.73%		0.00%			0.00				
Total	103.85	117.22	13.37	6.09%	6.09%	-0.08%	164.51	71.25%	0.68	0.90	0.22	0.66%	0.78%	1.78	7.37

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	11	12	1	3.54	4.20	0.66	6.94%	9.27%	2.33%
FPD	53	54	1	20.20	19.08	-1.11	7.11%	4.12%	-2.99%
Mobile	128	103	-25	46.79	41.90	-4.89	2.88%	2.72%	-0.16%
Refrigerator	60	90	30	14.14	25.26	11.11	9.72%	8.31%	-1.40%
Washing Machine	38	54	16	10.56	12.95	2.38	11.46%	9.70%	-1.76%
Z.Others	166	227	61	8.62	13.83	5.21	9.21%	10.59%	1.38%
Total	456	540	84	103.85	117.22	13.37	6.17%	6.09%	-0.08%