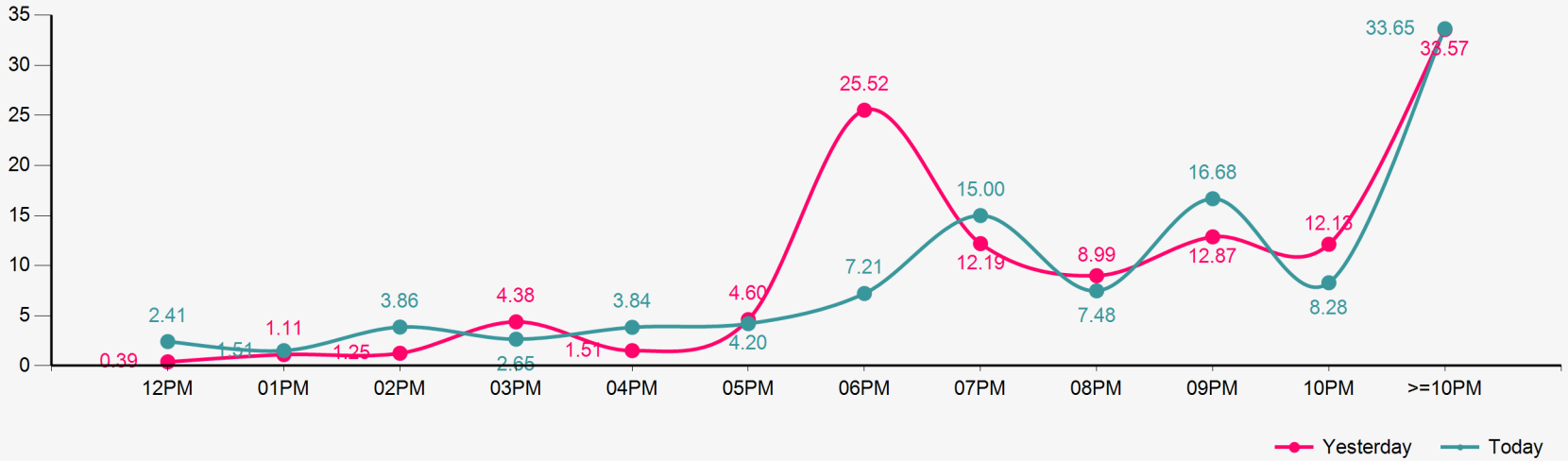


Sales <b>106.76</b> Lacs	GP% <b>9.85%</b>	EW Pen% <b>0.51%</b>	Target Ach. % <b>0.00%</b>	Open SO <b>13.75</b> Lacs
Yest. Sales: 118.51 Lacs	Yest. GP%: 9.89%	Yest. EW%: 0.47%	TD Target: <b>0.00</b> Lacs	Yest. OSO 1.98 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	78.31	69.26	-9.05	9.40%	9.82%	0.41%		0.00%	0.47	0.41	-0.06	0.61%	0.60%	0.97	12.77
Bengaluru - Rural	12.52	13.91	1.40	10.42%	7.30%	-3.12%		0.00%	0.06	0.08	0.02	0.45%	0.57%	0.02	
Mysuru	1.90	8.35	6.45	11.52%	11.29%	-0.24%		0.00%	0.02		-0.02	1.06%			0.30
Tumkur	5.01	3.59	-1.42	11.07%	11.53%	0.46%		0.00%	0.01		-0.01	0.17%		0.02	
Chitradurga	4.00	1.94	-2.07	9.36%	8.29%	-1.07%		0.00%			0.00			0.41	0.02
Ramanagara	2.32	1.66	-0.66	15.07%	11.11%	-3.96%		0.00%		0.02	0.02		0.93%		
Chalkere	2.67	1.47	-1.20	13.96%	15.92%	1.97%		0.00%		0.03	0.03		2.23%	0.40	
Kadur	2.21	1.45	-0.76	9.30%	5.44%	-3.85%		0.00%			0.00				
Shivamogga	1.15	1.28	0.13	7.65%	15.21%	7.56%		0.00%			0.00				
Mandya	1.39	1.16	-0.23	16.69%	17.51%	0.82%		0.00%			0.00			0.17	0.11
Channarayapatna	1.90	1.07	-0.83	12.60%	10.61%	-1.99%		0.00%			0.00				
Tiptur	0.32	0.68	0.36	6.21%	12.29%	6.07%		0.00%			0.00				
Kolar	2.50	0.61	-1.89	6.51%	11.81%	5.30%		0.00%			0.00				
Hassan	1.26	0.35	-0.91	8.34%	5.11%	-3.23%		0.00%			0.00				0.55
Hiriyur	1.04		-1.04	13.08%		-13.08%		0.00%			0.00				
<b>Total</b>	<b>118.51</b>	<b>106.76</b>	<b>-11.74</b>	<b>9.89%</b>	<b>9.85%</b>	<b>-0.05%</b>		<b>0.00%</b>	<b>0.56</b>	<b>0.54</b>	<b>-0.02</b>	<b>0.47%</b>	<b>0.51%</b>	<b>1.98</b>	<b>13.75</b>

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	110.83	93.25	-17.58	9.82%	9.47%	-0.35%		0.00%	0.25	0.26	0.01	0.22%	0.28%	1.81	12.00
Shopee	7.68	13.51	5.84	10.93%	12.42%	1.50%		0.00%	0.31	0.28	-0.03	4.22%	2.14%	0.17	1.75
<b>Total</b>	<b>118.51</b>	<b>106.76</b>	<b>-11.74</b>	<b>9.89%</b>	<b>9.85%</b>	<b>-0.05%</b>		<b>0.00%</b>	<b>0.56</b>	<b>0.54</b>	<b>-0.02</b>	<b>0.47%</b>	<b>0.51%</b>	<b>1.98</b>	<b>13.75</b>
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
<b>Syed Mudabeer</b>	<b>44.38</b>	<b>47.09</b>	<b>2.71</b>	<b>9.59%</b>	<b>10.28%</b>	<b>0.69%</b>		<b>0.00%</b>	<b>0.45</b>	<b>0.32</b>	<b>-0.14</b>	<b>1.03%</b>	<b>0.68%</b>	<b>0.23</b>	<b>4.60</b>
Devenahalli	5.72	6.92	1.20	8.13%	8.21%	0.07%		0.00%	0.09	0.02	-0.06	1.56%	0.34%	0.02	
Kengeri	6.95	5.92	-1.02	9.10%	7.77%	-1.33%		0.00%	0.02	0.01	0.00	0.23%	0.21%		0.01
Raja Rajeshwary Nagar	0.29	4.30	4.00	4.80%	5.70%	0.90%		0.00%	0.02		-0.02	6.19%			0.72
HRBR Layout	1.83	2.93	1.10	15.78%	17.96%	2.18%		0.00%	0.01		-0.01	0.72%			0.57
Doddaballapura	3.12	2.90	-0.22	7.56%	2.91%	-4.65%		0.00%	0.02	0.01	-0.01	0.60%	0.37%		
Frazer town	5.32	2.36	-2.96	11.06%	8.67%	-2.38%		0.00%			0.00			0.05	0.48
Banashankari	2.37	2.31	-0.06	6.41%	8.34%	1.93%		0.00%			0.00				
Yelahanka	4.45	2.24	-2.20	7.62%	15.27%	7.65%		0.00%			0.00				0.47
Kothnur	1.77	2.09	0.32	3.11%	10.62%	7.51%		0.00%			0.00		0.18%		0.57
Sahakar Nagar	2.77	1.80	-0.97	11.99%	13.07%	1.08%		0.00%	(0.01)		0.01	-0.35%			0.75
Nagarbhavi	1.08	1.61	0.54	13.10%	15.90%	2.80%		0.00%			0.00				
Cox town		0.78	0.77	-161.60%	15.36%	176.97%		0.00%			0.00				
Hanumanth nagar	2.64	0.73	-1.91	13.09%	7.13%	-5.96%		0.00%			0.00				0.59
MBO	38.30	36.89	-1.41	9.36%	9.51%	0.15%		0.00%	0.14	0.05	-0.09	0.37%	0.14%	0.07	4.16
Sahakarnagar Best LG Shoppe	0.86	4.08	3.22	12.19%	13.64%	1.45%		0.00%	0.08	0.19	0.10	10.32%	4.75%		
HRBR Best LG Shoppe	2.57	4.02	1.45	15.53%	12.68%	-2.85%		0.00%	0.14	0.08	-0.06	5.90%	2.08%		
Nagarbhavi Best LG shoppe	0.64	1.31	0.66	-9.20%	13.13%	22.33%		0.00%			0.00				
Banashankari Best LG Shoppe	2.01	0.80	-1.21	11.21%	11.84%	0.62%		0.00%	0.09		-0.09	4.55%		0.17	0.44
Shopee	6.08	10.20	4.12	11.01%	13.06%	2.04%		0.00%	0.31	0.27	-0.04	5.39%	2.69%	0.17	0.44
<b>Manoj</b>	<b>44.50</b>	<b>31.54</b>	<b>-12.97</b>	<b>8.93%</b>	<b>7.87%</b>	<b>-1.06%</b>		<b>0.00%</b>	<b>0.11</b>	<b>0.13</b>	<b>0.03</b>	<b>0.24%</b>	<b>0.42%</b>	<b>0.75</b>	<b>7.88</b>
KR Puram	6.57	6.81	0.24	9.09%	7.94%	-1.16%		0.00%	0.06		-0.06	0.91%		0.43	3.15
Hoskote	4.89	4.42	-0.47	9.94%	4.09%	-5.85%		0.00%		0.03	0.03		0.62%		
Bommanahalli	2.55	2.54	-0.01	3.89%	13.51%	9.62%		0.00%			0.00				0.43
Hebbagodi	1.80	2.32	0.52	20.97%	10.84%	-10.13%		0.00%		0.02	0.02		0.72%		
Mathikere	2.99	1.94	-1.05	8.76%	5.73%	-3.03%		0.00%			0.00				
RT Nagar	6.69	1.87	-4.82	8.50%	13.31%	4.81%		0.00%	0.02	0.04	0.02	0.24%	2.19%		0.24
Hegnahalli	2.56	1.85	-0.71	10.48%	9.01%	-1.46%		0.00%		0.04	0.04		2.21%		
Sanjaynagar	0.90	1.51	0.61	17.90%	1.92%	-15.98%		0.00%			0.00				
Vijayanagar	2.30	1.42	-0.87	12.77%	6.35%	-6.42%		0.00%			0.00			0.27	

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mulbagal	2.15	1.36	-0.79	9.54%	12.66%	3.12%		0.00%		0.01	0.01		0.56%	0.05	1.91
Hongasandara	0.54	1.31	0.77	9.26%	6.83%	-2.43%		0.00%			0.00				0.28
Sunkadakatte	1.18	0.95	-0.24	2.60%	1.84%	-0.76%		0.00%			0.00				
Marathahalli	4.16	0.70	-3.46	2.45%	3.86%	1.41%		0.00%			0.00				
Kolar	2.50	0.61	-1.89	6.51%	11.81%	5.30%		0.00%			0.00				
Rajaji nagar	1.48	0.39	-1.09	10.74%	9.97%	-0.77%		0.00%	0.02		-0.02	1.68%			
HSR Layout	0.19	0.14	-0.05	23.26%	-23.09%	-46.35%		0.00%	0.01		-0.01	3.22%			0.56
MBO	43.46	30.13	-13.33	8.90%	7.79%	-1.11%		0.00%	0.11	0.13	0.03	0.24%	0.44%	0.75	6.57
Mathikere Best LG Shoppe	0.11	1.11	1.00	8.45%	9.02%	0.57%		0.00%			0.00				0.95
Rammurthy Nagar Best LG Shoppe	0.93	0.29	-0.63	10.28%	11.57%	1.30%		0.00%			0.00				0.35
Shopee	1.04	1.40	0.36	10.08%	9.55%	-0.53%		0.00%			0.00				1.31
<b>Naveed</b>	<b>22.87</b>	<b>15.70</b>	<b>-7.17</b>	<b>11.42%</b>	<b>10.62%</b>	<b>-0.79%</b>		<b>0.00%</b>	<b>(0.02)</b>	<b>0.08</b>	<b>0.10</b>	<b>-0.10%</b>	<b>0.49%</b>	<b>0.83</b>	<b>0.86</b>
Tumkur	5.01	3.59	-1.42	11.07%	11.53%	0.46%		0.00%	0.01		-0.01	0.17%		0.02	
Nelamangala	1.90	2.57	0.67	18.50%	10.36%	-8.14%		0.00%	(0.03)	0.03	0.06	-1.62%	1.10%		
Chitradurga	4.00	1.94	-2.07	9.36%	8.29%	-1.07%		0.00%			0.00			0.41	0.02
Challakere	2.67	1.47	-1.20	13.96%	15.92%	1.97%		0.00%		0.03	0.03		2.23%	0.40	
Kadur	2.21	1.45	-0.76	9.30%	5.44%	-3.85%		0.00%			0.00				
Hessarghatta	1.47	1.45	-0.02	10.34%	12.92%	2.59%		0.00%			0.00				0.29
Channarayapatna	1.90	1.07	-0.83	12.60%	10.61%	-1.99%		0.00%			0.00				
Peenya	0.71	0.99	0.28	6.66%	9.40%	2.74%		0.00%			0.00				
Tiptur	0.32	0.68	0.36	6.21%	12.29%	6.07%		0.00%			0.00				
Hassan	1.26	0.35	-0.91	8.34%	5.11%	-3.23%		0.00%			0.00				0.55
Hiriyur	1.04		-1.04	13.08%		-13.08%		0.00%			0.00				
MBO	22.50	15.55	-6.96	11.37%	10.60%	-0.78%		0.00%	(0.02)	0.06	0.08	-0.10%	0.39%	0.83	0.86
Peenya Best LG Shoppe	0.36	0.15	-0.21	14.03%	13.06%	-0.97%		0.00%		0.02	0.02		11.72%		
Shopee	0.36	0.15	-0.21	14.03%	13.06%	-0.97%		0.00%		0.02	0.02		11.72%		
<b>Musaib Khan</b>	<b>5.61</b>	<b>11.17</b>	<b>5.56</b>	<b>14.27%</b>	<b>11.91%</b>	<b>-2.36%</b>		<b>0.00%</b>	<b>0.02</b>	<b>0.02</b>	<b>0.00</b>	<b>0.36%</b>	<b>0.14%</b>	<b>0.17</b>	<b>0.41</b>
Mysore - Rajkumarroad	0.31	2.47	2.16	12.09%	9.06%	-3.02%		0.00%			0.00				0.30
Mysore-Vijaynagar	1.05	2.44	1.40	9.90%	11.23%	1.34%		0.00%	0.02		-0.02	1.95%			
Mysore - Chamaraja Mohalla	0.35	1.68	1.33	18.45%	14.96%	-3.49%		0.00%			0.00				
Ramanagara	2.32	1.66	-0.66	15.07%	11.11%	-3.96%		0.00%		0.02	0.02		0.93%		
Mandya	1.39	1.16	-0.23	16.69%	17.51%	0.82%		0.00%			0.00			0.17	0.11
MBO	5.41	9.41	3.99	14.53%	12.08%	-2.46%		0.00%	0.02	0.02	0.00	0.37%	0.16%	0.17	0.41
Mysore - Kuvempunagar LG	0.19	1.76	1.56	6.85%	10.98%	4.13%		0.00%			0.00				
Shopee	0.19	1.76	1.56	6.85%	10.98%	4.13%		0.00%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Aiyaz	1.15	1.28	0.13	7.65%	15.21%	7.56%		0.00%			0.00				
Shivamoga	1.15	1.28	0.13	7.65%	15.21%	7.56%		0.00%			0.00				
MBO	1.15	1.28	0.13	7.65%	15.21%	7.56%		0.00%			0.00				
Total	118.51	106.76	-11.74	9.85%	9.85%	-0.05%		0.00%	0.56	0.54	-0.02	0.47%	0.51%	1.98	13.75

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	128	83	-45	40.51	28.15	-12.36	13.45%	15.74%	2.29%
FPD	44	33	-11	13.28	14.08	0.80	11.52%	11.09%	-0.43%
Mobile	88	92	4	25.41	35.39	9.98	2.22%	3.11%	0.89%
Refrigerator	54	37	-17	15.99	12.22	-3.78	10.80%	8.87%	-1.94%
Washing Machine	36	21	-15	9.02	5.33	-3.69	10.22%	11.86%	1.65%
Z.Others	253	211	-42	14.30	11.59	-2.71	10.73%	14.68%	3.95%
Total	603	477	-126	118.51	106.76	-11.74	9.89%	9.85%	-0.05%