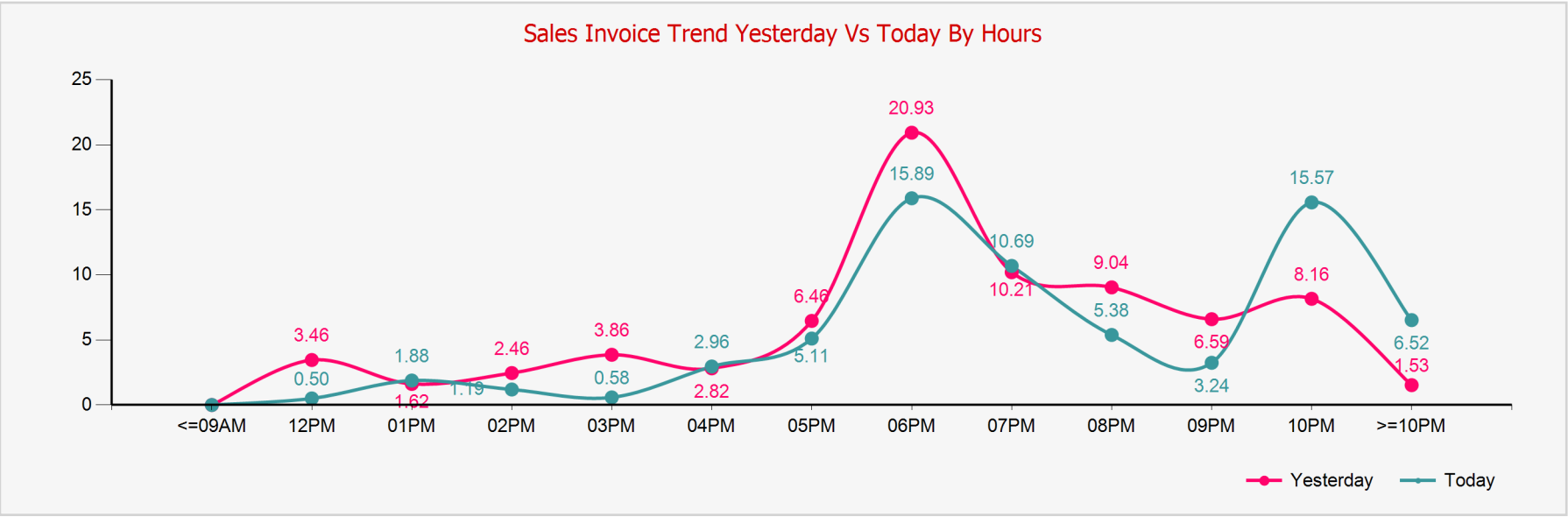


Sales 69.54Lacs	GP% 3.69%	EW Pen% 1.48%	Target Ach. % 38.54%	Open SO 6.62 Lacs
Yest. Sales: 77.14 Lacs	Yest. GP%: 2.54%	Yest. EW%: 0.69%	TD Target: 180.44 Lacs	Yest. OSO 1.35 Lacs



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	44.69	43.94	-0.75	2.88%	2.69%	-0.18%	108.13	40.63%	0.27	0.63	0.36	0.60%	1.45%	0.55	6.27
Mysuru	4.67	8.35	3.68	5.01%	3.31%	-1.71%	10.26	81.38%	0.05	0.19	0.14	1.14%	2.34%		
Bengaluru - Rural	8.19	5.75	-2.44	4.65%	5.83%	1.18%	17.79	32.33%	0.05	0.03	-0.01	0.57%	0.57%		0.18
Chitradurga	2.60	1.81	-0.79	4.03%	5.79%	1.76%	5.80	31.28%	0.06	0.09	0.03	2.20%	5.16%	0.23	0.17
Chikkaballapur	1.85	1.75	-0.11	15.67%	18.83%	3.16%	2.55	68.35%			0.00				
Tumkur	1.57	1.28	-0.29	6.34%	-1.75%	-8.08%	6.12	20.97%			0.00				
Chalkere	0.91	1.15	0.24	2.11%	4.00%	1.89%	1.82	62.91%	0.01	0.03	0.02	1.00%	2.42%		
Ramanagara	0.35	0.85	0.50	8.58%	9.14%	0.55%	2.70	31.52%		0.03	0.03		3.13%		
Kolar	1.91	0.81	-1.09	-4.59%	4.15%	8.74%	3.97	20.51%			0.00				
Shivamogga	0.13	0.80	0.67	7.50%	3.35%	-4.15%	2.57	30.99%			0.00				
Mulbagal	2.53	0.76	-1.77	4.30%	3.60%	-0.70%	3.00	25.38%	0.01	0.02	0.00	0.50%	2.28%	0.03	
Channarayapatna	2.41	0.74	-1.67	3.12%	4.84%	1.72%	2.55	28.88%			0.00			0.24	
Hassan	2.15	0.43	-1.73	-14.64%	5.93%	20.57%	2.48	17.14%	0.04	0.01	-0.04	2.02%	1.72%		
Kadur	0.10	0.37	0.28	8.54%	13.02%	4.48%	3.30	11.35%			0.00				
Hiriyur	1.05	0.30	-0.75	4.83%	4.60%	-0.22%	1.62	18.61%	0.03		-0.03	2.90%			
Mandya	(0.18)	0.16	0.34	20.97%	1.60%	-19.37%	2.38	6.79%			0.00			0.30	
Tumakuru	1.20	0.16	-1.04	-29.68%	6.21%	35.89%	2.15	7.37%	0.02		-0.02	1.27%			

Tiptur	1.00	0.13	-0.88	5.42%	9.44%	4.02%	1.23	10.32%			0.00				
Total	77.14	69.54	-7.60	2.54%	3.69%	1.15%	180.44	38.54%	0.53	1.02	0.49	0.69%	1.48%	1.35	6.62

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	70.44	58.43	-12.01	2.23%	3.33%	1.10%	164.06	35.62%	0.43	0.51	0.07	0.62%	0.88%	1.35	1.83
Shopee	4.25	11.10	6.85	6.29%	5.55%	-0.74%	16.38	67.81%	0.10	0.51	0.41	2.36%	4.81%		4.78
WHS	2.45		-2.45	4.80%		-4.80%		0.00%			0.00				
Total	77.14	69.54	-7.60	2.54%	3.69%	1.15%	180.44	38.54%	0.53	1.02	0.49	0.69%	1.48%	1.35	6.62

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Syed Kabeer	15.63	17.29	1.66	5.06%	4.09%	-0.97%	34.22	50.52%	0.15	0.09	-0.05	0.96%	0.55%	0.38	1.08
HRBR Layout	0.32	3.62	3.30	5.41%	2.45%	-2.96%	3.44	105.11%			0.00				
RT Nagar	3.59	2.46	-1.13	3.55%	5.78%	2.23%	4.65	52.82%	0.04		-0.04	1.22%			0.46
Kothnur	0.34	2.13	1.79	3.13%	2.78%	-0.35%	2.82	75.53%			0.00			0.23	
Doddaballapura	2.12	1.98	-0.14	-2.40%	-3.61%	-1.21%	3.44	57.45%	0.04	0.02	-0.02	1.83%	1.02%	0.15	
Sahakar Nagar	3.86	1.97	-1.89	2.95%	3.75%	0.79%	3.80	51.81%		0.05	0.05		2.66%		
Yelahanka	0.71	1.78	1.07	3.34%	1.92%	-1.42%	5.28	33.68%			0.00				0.62
Chikkaballapur	1.85	1.75	-0.11	15.67%	18.83%	3.16%	2.55	68.35%			0.00				
Sanjaynagar	1.10	0.84	-0.26	9.00%	1.14%	-7.86%	1.75	47.66%	0.02		-0.02	1.86%			
Devenahalli	1.73	0.78	-0.95	9.24%	5.57%	-3.68%	6.48	11.99%	0.05	0.02	-0.02	2.77%	3.15%		
MBO	15.63	17.29	1.66	5.06%	4.09%	-0.97%	34.22	50.52%	0.15	0.09	-0.05	0.96%	0.55%	0.38	1.08

Manoj N	22.25	16.85	-5.40	2.44%	4.97%	2.53%	45.08	37.38%	0.04	0.18	0.14	0.17%	1.07%	0.20	
KR Puram	9.79	4.98	-4.81	4.16%	4.69%	0.53%	12.04	41.38%	0.02	0.03	0.01	0.23%	0.70%		
Hebbagodi	0.72	3.23	2.52	5.52%	3.92%	-1.61%	3.74	86.38%		0.10	0.10		3.05%	0.16	
Hoskote	3.41	2.91	-0.50	1.87%	7.94%	6.07%	6.06	47.97%		0.01	0.01		0.31%		
Marathahalli	0.41	1.13	0.71	-3.69%	1.80%	5.49%	2.31	48.75%			0.00				
Bommanahalli	1.28	1.10	-0.18	1.99%	5.80%	3.81%	4.47	24.64%		0.01	0.01		1.24%		
Hongasandara	1.52	1.01	-0.51	5.45%	4.62%	-0.83%	3.30	30.66%	0.03		-0.03	1.82%			
Hegnahalli	0.52	0.92	0.40	5.24%	5.99%	0.76%	2.92	31.37%	0.01	0.01	0.00	1.84%	0.93%	0.01	
Kolar	1.91	0.81	-1.09	-4.59%	4.15%	8.74%	3.97	20.51%			0.00				
Mulbagal	2.53	0.76	-1.77	4.30%	3.60%	-0.70%	3.00	25.38%	0.01	0.02	0.00	0.50%	2.28%	0.03	
HSR Layout	0.17		-0.17	-57.67%		57.67%	1.39	0.00%			0.00				
Sunkadakatte			0.00	-724.23%		724.23%	1.88	0.00%	(0.04)		0.04	-96.05%			
MBO	22.25	16.85	-5.40	2.44%	4.97%	2.53%	45.08	37.38%	0.04	0.18	0.14	0.17%	1.07%	0.20	

Vijay Kumar A	4.25	11.10	6.85	6.29%	5.55%	-0.74%	16.38	67.81%	0.10	0.51	0.41	2.36%	4.81%		4.78
Mysore - Kuvempunagar LG	0.36	3.19	2.83	7.08%	5.74%	-1.34%	1.48	216.23%		0.19	0.19		6.36%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Nagarbhavi Best LG shoppe	0.71	2.19	1.48	9.50%	8.84%	-0.67%	2.74	79.92%	0.04	0.21	0.17	5.19%	10.55%		0.35
HRBR Best LG Shoppe	1.50	1.61	0.10	6.07%	8.08%	2.01%	2.87	56.12%	0.04	0.04	-0.01	2.94%	2.22%		4.44
Rammurthy Nagar Best LG Shoppe	0.51	1.49	0.98	4.26%	2.46%	-1.81%	1.90	78.39%		0.02	0.02		1.36%		
Mathikere Best LG Shoppe		1.11	1.11		-0.36%	-0.36%	1.61	68.85%			0.00				
Sahakarnagar Best LG Shoppe		0.84	0.84		6.71%	6.71%	2.70	30.95%		0.04	0.04		4.37%		
Banashankari Best LG Shoppe	0.37	0.34	-0.03	7.51%	6.16%	-1.35%	1.53	22.26%		0.02	0.02		6.23%		
Peenya Best LG Shoppe	0.80	0.34	-0.46	4.24%	0.11%	-4.13%	1.55	21.84%	0.02		-0.02	2.55%			
Shopee	4.25	11.10	6.85	6.29%	5.55%	-0.74%	16.38	67.81%	0.10	0.51	0.41	2.36%	4.81%		4.78
Syed Mudabeer	14.25	7.39	-6.86	1.66%	-1.80%	-3.47%	30.27	24.41%	0.04	0.08	0.04	0.30%	1.11%		0.40
Mathikere	1.20	2.22	1.02	3.21%	3.14%	-0.07%	3.92	56.55%		0.04	0.04		1.87%		
Kengeri	2.63	2.12	-0.51	2.31%	-4.62%	-6.93%	5.02	42.15%	0.04	0.02	-0.02	1.67%	1.13%		0.13
Frazer town	1.36	0.81	-0.55	-6.02%	-0.95%	5.07%	2.96	27.49%			0.00				
Cox town	2.34	0.75	-1.59	7.51%	1.06%	-6.44%	1.18	64.11%			0.00				
Raja Rajeshwary Nagar	0.86	0.68	-0.18	4.42%	4.47%	0.05%	2.79	24.40%			0.00				
Nagarbhavi	0.10	0.47	0.37	13.11%	-12.01%	-25.13%	2.62	17.76%		0.02	0.02		3.78%		
Banashankari	2.29	0.19	-2.10	2.14%	-32.29%	-34.43%	2.57	7.26%			0.00				0.12
Vijayanagar	0.06	0.13	0.07	5.98%	-0.50%	-6.47%	1.99	6.53%			0.00				0.16
Rajaji nagar	1.83	0.04	-1.79	3.39%	6.49%	3.10%	5.02	0.71%			0.00				
Hanumanth nagar	1.57	(0.01)	-1.59	-7.74%	152.50%	160.24%	2.20	-0.64%			0.00				
MBO	14.25	7.39	-6.86	1.66%	-1.80%	-3.47%	30.27	24.41%	0.04	0.08	0.04	0.30%	1.11%		0.40
Aleem Pasha	4.48	6.17	1.69	4.50%	2.81%	-1.69%	13.87	44.48%	0.05	0.03	-0.03	1.19%	0.42%	0.30	
Mysore - Chamaraja Mohalla	0.74	2.01	1.27	0.40%	3.23%	2.83%	3.59	56.15%			0.00				
Mysore-Vijaynagar	1.43	1.82	0.39	3.77%	4.79%	1.02%	2.60	70.11%			0.00				
Mysore - Rajkumarroad	2.13	1.32	-0.81	7.10%	-4.49%	-11.59%	2.60	50.85%	0.05		-0.05	2.53%			
Ramanagara	0.35	0.85	0.50	8.58%	9.14%	0.55%	2.70	31.52%		0.03	0.03		3.13%		
Mandya	(0.18)	0.16	0.34	20.97%	1.60%	-19.37%	2.38	6.79%			0.00			0.30	
MBO	4.48	6.17	1.69	4.50%	2.81%	-1.69%	13.87	44.48%	0.05	0.03	-0.03	1.19%	0.42%	0.30	
Mohammed Naveed	9.35	5.59	-3.76	-0.51%	5.38%	5.89%	20.14	27.78%	0.14	0.12	-0.01	1.49%	2.25%	0.46	0.17
Chitradurga	2.60	1.81	-0.79	4.03%	5.79%	1.76%	5.80	31.28%	0.06	0.09	0.03	2.20%	5.16%	0.23	0.17
Challakere	0.91	1.15	0.24	2.11%	4.00%	1.89%	1.82	62.91%	0.01	0.03	0.02	1.00%	2.42%		
Shivamoga	0.13	0.80	0.67	7.50%	3.35%	-4.15%	2.57	30.99%			0.00				
Channarayapatna	2.41	0.74	-1.67	3.12%	4.84%	1.72%	2.55	28.88%			0.00			0.24	
Hassan	2.15	0.43	-1.73	-14.64%	5.93%	20.57%	2.48	17.14%	0.04	0.01	-0.04	2.02%	1.72%		
Kadur	0.10	0.37	0.28	8.54%	13.02%	4.48%	3.30	11.35%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Hiriyur	1.05	0.30	-0.75	4.83%	4.60%	-0.22%	1.62	18.61%	0.03		-0.03	2.90%			
MBO	9.35	5.59	-3.76	-0.51%	5.38%	5.89%	20.14	27.78%	0.14	0.12	-0.01	1.49%	2.25%	0.46	0.17
Chandrashekhar	4.48	5.14	0.66	-3.43%	1.20%	4.64%	20.47	25.10%	0.02		-0.01	0.34%	0.07%		0.18
Nelamangala	0.40	2.07	1.66	1.93%	2.97%	1.04%	5.26	39.33%			0.00				0.18
Hessarghatta	0.03	1.50	1.47	18.09%	0.08%	-18.01%	3.41	44.11%			0.00		0.25%		
Tumkur	1.57	1.28	-0.29	6.34%	-1.75%	-8.08%	6.12	20.97%			0.00				
Madhugiri	1.20	0.16	-1.04	-29.68%	6.21%	35.89%	2.15	7.37%	0.02		-0.02	1.27%			
Tiptur	1.00	0.13	-0.88	5.42%	9.44%	4.02%	1.23	10.32%			0.00				
Peenya	0.27		-0.27	12.43%		-12.43%	2.31	0.00%			0.00				
MBO	4.48	5.14	0.66	-3.43%	1.20%	4.64%	20.47	25.10%	0.02		-0.01	0.34%	0.07%		0.18
Others	2.45		-2.45	4.80%		-4.80%		0.00%			0.00				
Branch Shortage	(0.20)		0.20	16.06%		-16.06%		0.00%			0.00				
Bangalore Warehouse	2.65		-2.65	5.65%		-5.65%		0.00%			0.00				
WHS	2.45		-2.45	4.80%		-4.80%		0.00%			0.00				
Total	77.14	69.54	-7.60	3.69%	3.69%	1.15%	180.44	38.54%	0.53	1.02	0.49	0.69%	1.48%	1.35	6.62

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	7	5	-2	3.29	1.48	-1.81	1.08%	1.00%	-0.08%	0	0	0			0.00			
FPD	39	31	-8	15.61	11.57	-4.03	1.82%	0.39%	-1.43%	2	1	-1	0.58	0.42	-0.16	-24.13%	-46.15%	-22.02%
IT	5	2	-3	2.82	1.14	-1.68	-9.73%	3.63%	13.36%	1	0	-1	0.29		-0.29	-136.82%		136.82%
Mobile	66	54	-12	26.46	21.20	-5.26	0.30%	1.69%	1.40%	3	0	-3	1.18		-1.18	-44.63%		44.63%
Refrigerator	32	37	5	8.66	12.06	3.40	6.65%	4.12%	-2.53%	0	1	1		0.19	0.19		-27.66%	-27.66%
Washing Machine	43	60	17	10.36	14.16	3.80	6.74%	5.09%	-1.65%	0	1	1		0.19	0.19		-32.29%	-32.29%
Z.Others	193	165	-28	9.94	7.92	-2.02	5.64%	11.20%	5.56%	13	9	-4	0.40	0.18	-0.21	-76.67%	-36.80%	39.87%
Total	385	354	-31	77.14	69.54	-7.60	2.54%	3.69%	1.15%	19	12	-7	2.45	0.98	-1.46	-55.77%	-38.25%	17.52%