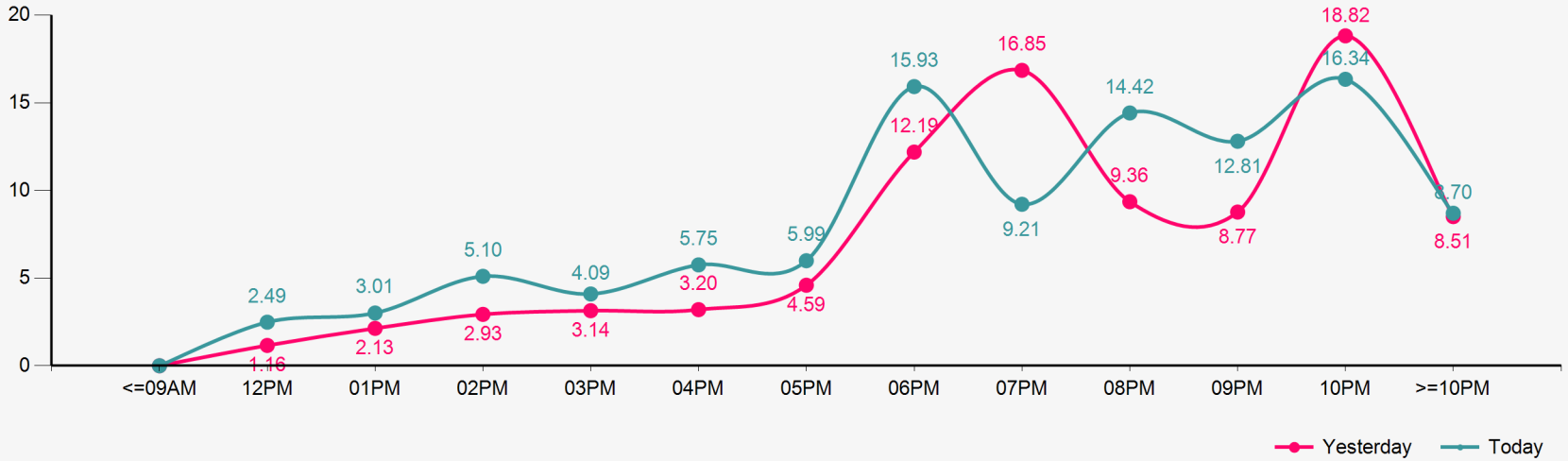


Sales <b>103.85</b> Lacs	GP% <b>6.15%</b>	EW Pen% <b>0.66%</b>	Target Ach. % <b>63.13%</b>	Open SO <b>3.57</b> Lacs
Yest. Sales: 91.66 Lacs	Yest. GP%: 7.48%	Yest. EW%: 0.60%	TD Target: <b>164.51</b> Lacs	Yest. OSO 1.05 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	57.50	62.53	5.03	7.21%	6.05%	-1.17%	102.39	61.07%	0.41	0.44	0.03	0.71%	0.71%	0.99	3.29
Bengaluru - Rural	12.78	15.19	2.41	6.23%	4.93%	-1.31%	16.36	92.83%	0.02	0.07	0.05	0.14%	0.48%	0.06	0.29
Mysuru	8.35	4.07	-4.28	7.86%	8.18%	0.31%	9.31	43.76%	0.08	0.14	0.06	1.00%	3.59%		
Hassan	0.33	3.51	3.18	8.15%	5.91%	-2.24%	2.70	129.73%			0.00				
Kadur	1.66	3.44	1.78	9.91%	7.97%	-1.94%	2.87	119.75%	0.01	0.02	0.01	0.54%	0.59%		
Kolar	1.49	3.29	1.79	13.59%	3.74%	-9.85%	3.29	99.98%	0.02	0.01	-0.01	1.38%	0.28%		
Ramanagara	0.40	2.77	2.37	15.40%	7.25%	-8.15%	3.11	89.16%	0.01		-0.01	2.37%			
Tumkur	2.01	2.34	0.33	8.67%	12.05%	3.38%	5.54	42.24%			0.00				
Channarayapatna	1.42	2.11	0.69	6.83%	2.45%	-4.38%	2.58	81.89%			0.00				
Shivamogga	0.97	1.65	0.68	3.74%	6.51%	2.78%	2.99	55.30%			0.00				
Chitradurga	3.12	1.43	-1.69	12.07%	10.49%	-1.59%	5.76	24.89%			0.00				
Chalkere	0.37	0.49	0.12	5.67%	11.14%	5.47%	1.99	24.51%			0.00				
Mandya	0.78	0.44	-0.34	10.81%	6.83%	-3.97%	2.41	18.43%			0.00				
Hiriyur		0.42	0.42		7.32%	7.32%	1.73	24.49%			0.00				
Tiptur	0.48	0.17	-0.32	1.88%	9.65%	7.78%	1.48	11.17%			0.00				
<b>Total</b>	<b>91.66</b>	<b>103.85</b>	<b>12.19</b>	<b>7.48%</b>	<b>6.15%</b>	<b>-1.32%</b>	<b>164.51</b>	<b>63.13%</b>	<b>0.55</b>	<b>0.68</b>	<b>0.14</b>	<b>0.60%</b>	<b>0.66%</b>	<b>1.05</b>	<b>3.57</b>

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	87.21	94.36	7.15	7.18%	6.16%	-1.02%	149.72	63.02%	0.27	0.45	0.18	0.31%	0.48%	0.21	3.30
Shopee	4.45	8.25	3.79	13.37%	7.46%	-5.91%	14.79	55.74%	0.28	0.23	-0.04	6.60%	2.92%	0.84	0.28
WHS		1.25	1.25		-2.73%	-2.73%		0.00%			0.00				
Total	91.66	103.85	12.19	7.48%	6.15%	-1.32%	164.51	63.13%	0.55	0.68	0.14	0.60%	0.66%	1.05	3.57
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	29.41	35.77	6.35	7.54%	5.67%	-1.87%	51.03	70.09%	0.06	0.07	0.01	0.20%	0.21%	0.14	1.64
KR Puram	4.45	6.29	1.84	5.07%	5.78%	0.71%	10.22	61.55%		0.02	0.02		0.24%		0.23
Hoskote	3.08	4.67	1.60	7.81%	7.51%	-0.30%	5.30	88.15%			0.00				0.26
Bommanahalli	4.84	3.68	-1.16	7.80%	4.28%	-3.53%	4.26	86.44%			0.00				
Kolar	1.49	3.29	1.79	13.59%	3.74%	-9.85%	3.29	99.98%	0.02	0.01	-0.01	1.38%	0.28%		
Rajaji nagar	2.50	3.18	0.67	5.75%	5.08%	-0.67%	4.16	76.40%	0.03		-0.03	1.06%			
Mulbagal	3.19	3.02	-0.17	13.07%	6.22%	-6.85%	2.09	145.01%			0.00				
RT Nagar	3.30	2.74	-0.56	7.04%	6.90%	-0.15%	3.84	71.41%		0.04	0.04		1.49%		1.16
Marathahalli	0.70	2.31	1.60	-9.15%	6.48%	15.63%	2.98	77.50%	0.01		-0.01	1.78%		0.14	
Hebbagodi	1.85	2.10	0.25	11.94%	7.31%	-4.63%	3.78	55.51%			0.00				
Vijayanagar	0.68	1.54	0.87	6.58%	5.89%	-0.69%	1.70	90.67%			0.00				
Hegnahalli	1.39	1.14	-0.25	3.81%	3.23%	-0.57%	2.84	40.25%			0.00				
Hongasandara	1.83	1.04	-0.79	6.19%	3.76%	-2.44%	3.01	34.60%			0.00				
Sunkadakatte		0.60	0.60		1.63%	1.63%	2.07	28.79%			0.00				
HSR Layout	0.09	0.16	0.07	10.87%	8.95%	-1.92%	1.49	10.81%		0.01	0.01		5.90%		
MBO	29.41	35.77	6.35	7.54%	5.67%	-1.87%	51.03	70.09%	0.06	0.07	0.01	0.20%	0.21%	0.14	1.64
Mudabir	29.68	28.28	-1.40	6.20%	6.32%	0.12%	47.20	59.91%	0.14	0.21	0.08	0.47%	0.76%	0.06	1.65
Devenahalli	4.90	5.53	0.62	7.05%	8.33%	1.27%	6.21	89.06%		0.07	0.07		1.34%	0.06	0.03
Kengeri	3.77	4.07	0.30	6.99%	3.89%	-3.10%	3.99	101.91%			0.00				
Yelahanka	4.21	3.34	-0.87	3.97%	7.32%	3.36%	4.65	71.86%	0.03	0.04	0.02	0.65%	1.36%		0.05
Frazer town	1.28	2.66	1.38	7.00%	8.32%	1.32%	2.62	101.51%		0.01	0.01		0.48%		
Banashankari	0.33	1.90	1.57	11.61%	3.62%	-8.00%	3.55	53.54%			0.00				
Sahakar Nagar	1.18	1.75	0.58	2.08%	3.64%	1.56%	3.70	47.42%			0.00				0.24
Cox town	0.37	1.72	1.34	16.62%	3.87%	-12.76%	1.19	143.78%			0.00				0.37
Doddaballapura	3.24	1.40	-1.84	4.56%	4.18%	-0.38%	2.56	54.80%		0.02	0.02		1.19%		0.29
Nagarbhavi	1.68	1.25	-0.43	3.52%	8.15%	4.63%	2.83	44.09%		0.02	0.02		1.63%		
Mathikere	3.83	1.11	-2.71	8.38%	5.94%	-2.44%	3.25	34.34%	0.02		-0.02	0.58%			0.36
Hanumanth nagar	0.53	0.99	0.46	8.56%	12.55%	3.98%	1.96	50.83%			0.00				0.31
Raja Rajeshwary Nagar	1.48	0.86	-0.62	9.51%	5.46%	-4.05%	3.42	24.99%	0.09	0.05	-0.04	6.40%	5.76%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Sanjaynagar	1.69	0.75	-0.94	5.26%	3.52%	-1.74%	2.04	36.78%			0.00				
Kothnur	0.94	0.73	-0.20	3.92%	6.23%	2.31%	2.57	28.57%			0.00				
HRBR Layout	0.25	0.22	-0.03	4.16%	15.00%	10.84%	2.68	8.23%			0.00				
MBO	29.68	28.28	-1.40	6.20%	6.32%	0.12%	47.20	59.91%	0.14	0.21	0.08	0.47%	0.76%	0.06	1.65
<b>Naveed</b>	<b>19.17</b>	<b>23.02</b>	<b>3.85</b>	<b>7.66%</b>	<b>6.22%</b>	<b>-1.44%</b>	<b>38.11</b>	<b>60.40%</b>	<b>0.03</b>	<b>0.02</b>	<b>-0.01</b>	<b>0.14%</b>	<b>0.09%</b>		
Nelamangala	4.80	3.74	-1.06	4.39%	-0.77%	-5.16%	4.85	77.01%	0.02		-0.02	0.38%			
Hassan	0.33	3.51	3.18	8.15%	5.91%	-2.24%	2.70	129.73%			0.00				
Kadur	1.66	3.44	1.78	9.91%	7.97%	-1.94%	2.87	119.75%	0.01	0.02	0.01	0.54%	0.59%		
Hessarghatta	2.79	3.34	0.55	11.71%	8.84%	-2.87%	3.42	97.71%			0.00				
Tumkur	2.01	2.34	0.33	8.67%	12.05%	3.38%	5.54	42.24%			0.00				
Channarayapatna	1.42	2.11	0.69	6.83%	2.45%	-4.38%	2.58	81.89%			0.00				
Shivamoga	0.97	1.65	0.68	3.74%	6.51%	2.78%	2.99	55.30%			0.00				
Chitradurga	3.12	1.43	-1.69	12.07%	10.49%	-1.59%	5.76	24.89%			0.00				
Challakere	0.37	0.49	0.12	5.67%	11.14%	5.47%	1.99	24.51%			0.00				
Hiriyur		0.42	0.42		7.32%	7.32%	1.73	24.49%			0.00				
Peenya	1.22	0.38	-0.83	2.06%	-2.40%	-4.46%	2.20	17.41%			0.00				
Tiptur	0.48	0.17	-0.32	1.88%	9.65%	7.78%	1.48	11.17%			0.00				
MBO	19.17	23.02	3.85	7.66%	6.22%	-1.44%	38.11	60.40%	0.03	0.02	-0.01	0.14%	0.09%		
<b>Abhik Uppal</b>	<b>4.45</b>	<b>8.25</b>	<b>3.79</b>	<b>13.37%</b>	<b>7.46%</b>	<b>-5.91%</b>	<b>14.79</b>	<b>55.74%</b>	<b>0.28</b>	<b>0.23</b>	<b>-0.04</b>	<b>6.60%</b>	<b>2.92%</b>	<b>0.84</b>	<b>0.28</b>
Nagarbhavi Best LG shoppe	0.67	2.96	2.29	15.92%	9.05%	-6.87%	2.34	126.33%	0.01	0.07	0.06	1.37%	2.50%	0.84	
HRBR Best LG Shoppe	2.50	1.32	-1.18	13.99%	3.08%	-10.91%	2.50	52.77%	0.16		-0.16	6.65%			
Peenya Best LG Shoppe	0.71	1.22	0.51	9.89%	10.90%	1.01%	1.44	84.44%	0.06	0.07	0.01	9.94%	6.29%		
Sahakarnagar Best LG Shoppe		1.22	1.22		11.92%	11.92%	2.21	54.99%		0.09	0.09		7.99%		
Banashankari Best LG Shoppe		1.03	1.03		2.21%	2.21%	1.66	61.64%			0.00				0.28
Mathikere Best LG Shoppe		0.51	0.51		1.29%	1.29%	1.59	32.34%			0.00				
Mysore - Kuvempunaqar LG	0.58		-0.58	12.03%		-12.03%	1.45	0.00%	0.05		-0.05	8.78%			
Rammurthy Nagar Best LG Shoppe			0.00				1.60	0.00%			0.00				
Shopee	4.45	8.25	3.79	13.37%	7.46%	-5.91%	14.79	55.74%	0.28	0.23	-0.04	6.60%	2.92%	0.84	0.28
<b>Aleem</b>	<b>8.96</b>	<b>7.29</b>	<b>-1.66</b>	<b>8.19%</b>	<b>7.74%</b>	<b>-0.45%</b>	<b>13.38</b>	<b>54.50%</b>	<b>0.05</b>	<b>0.14</b>	<b>0.10</b>	<b>0.51%</b>	<b>1.97%</b>		
Ramanagara	0.40	2.77	2.37	15.40%	7.25%	-8.15%	3.11	89.16%	0.01		-0.01	2.37%			
Mysore - Rajkumarroad	2.24	1.82	-0.42	10.15%	11.69%	1.54%	2.20	82.63%		0.14	0.14		8.40%		
Mysore-Vijaynagar	4.63	1.67	-2.96	6.65%	5.08%	-1.57%	2.61	63.79%	0.02		-0.02	0.43%			
Mysore - Chamaraja Mohalla	0.91	0.59	-0.32	5.77%	6.06%	0.28%	3.04	19.27%	0.02		-0.02	1.85%			

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mandya	0.78	0.44	-0.34	10.81%	6.83%	-3.97%	2.41	18.43%			0.00				
MBO	8.96	7.29	-1.66	8.19%	7.74%	-0.45%	13.38	54.50%	0.05	0.14	0.10	0.51%	1.97%		
<b>Others</b>		<b>1.25</b>	<b>1.25</b>		<b>-2.73%</b>	<b>-2.73%</b>		<b>0.00%</b>			<b>0.00</b>				
Defective In Warehouse		1.25	1.25		-2.73%	-2.73%		0.00%			0.00				
WHS		1.25	1.25		-2.73%	-2.73%		0.00%			0.00				
<b>Total</b>	<b>91.66</b>	<b>103.85</b>	<b>12.19</b>	<b>6.15%</b>	<b>6.15%</b>	<b>-1.32%</b>	<b>164.51</b>	<b>63.13%</b>	<b>0.55</b>	<b>0.68</b>	<b>0.14</b>	<b>0.60%</b>	<b>0.66%</b>	<b>1.05</b>	<b>3.57</b>

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	12	11	-1	3.17	3.54	0.38	5.12%	6.94%	1.82%
FPD	43	53	10	17.16	20.20	3.04	8.24%	7.11%	-1.12%
Mobile	97	128	31	33.59	46.79	13.19	2.83%	2.88%	0.05%
Refrigerator	60	60	0	17.29	14.14	-3.15	10.33%	9.72%	-0.61%
Washing Machine	49	38	-11	13.25	10.56	-2.69	12.40%	11.46%	-0.94%
Z.Others	154	166	12	7.19	8.62	1.43	12.52%	9.01%	-3.51%
<b>Total</b>	<b>415</b>	<b>456</b>	<b>41</b>	<b>91.66</b>	<b>103.85</b>	<b>12.19</b>	<b>7.48%</b>	<b>6.15%</b>	<b>-1.32%</b>