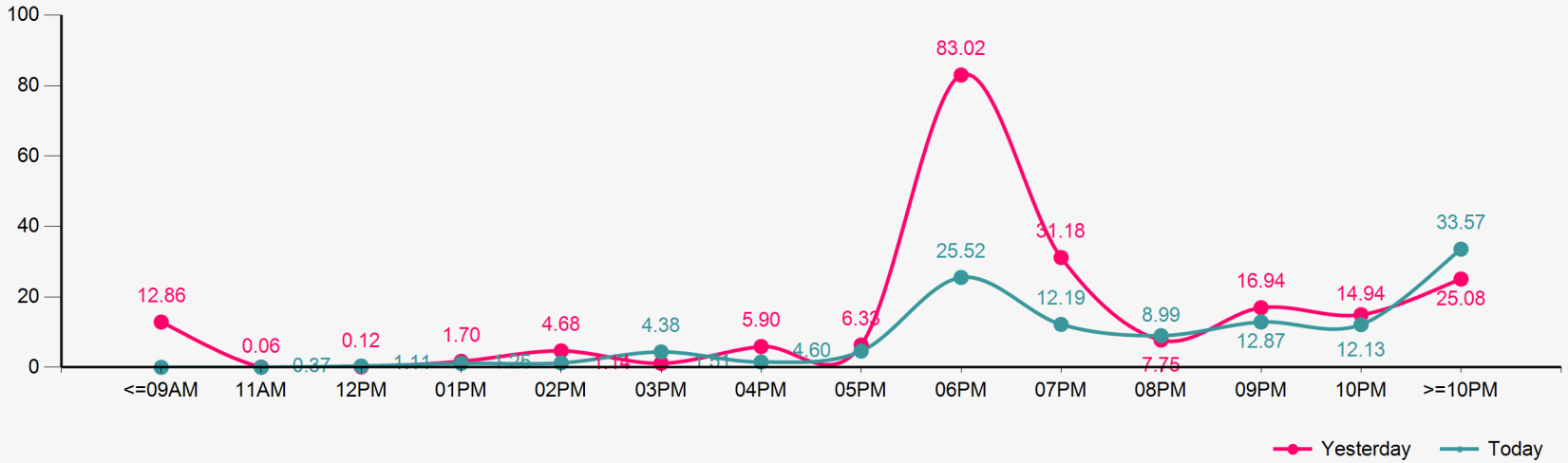


Sales 118.49 Lacs	GP% 9.86%	EW Pen% 0.47%	Target Ach. % 0.00%	Open SO 4.03 Lacs
Yest. Sales: 211.69 Lacs	Yest. GP%: 3.20%	Yest. EW%: 0.46%	TD Target: 0.00 Lacs	Yest. OSO 2.75 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	79.56	78.31	-1.25	9.34%	9.38%	0.04%		0.00%	0.74	0.47	-0.27	0.94%	0.61%	1.40	2.86
Bengaluru - Rural	95.48	12.49	-82.99	-4.43%	10.22%	14.65%		0.00%	0.13	0.06	-0.07	0.14%	0.45%		0.17
Tumkur	4.11	5.01	0.90	9.77%	11.07%	1.30%		0.00%	0.01	0.01	0.00	0.23%	0.17%	0.14	0.02
Chitradurga	7.06	4.00	-3.06	7.87%	9.39%	1.52%		0.00%			0.00			0.24	0.41
Chalkere	2.74	2.67	-0.07	11.82%	14.10%	2.28%		0.00%			0.00				0.40
Kolar	1.92	2.50	0.58	6.98%	6.51%	-0.48%		0.00%			0.00				
Ramanagara	1.14	2.32	1.17	21.85%	15.07%	-6.78%		0.00%			0.00				
Kadur	2.52	2.21	-0.31	14.19%	9.30%	-4.90%		0.00%			0.00				
Mysuru	11.15	1.90	-9.24	8.34%	11.52%	3.18%		0.00%	0.07	0.02	-0.05	0.62%	1.06%	0.30	
Channarayapatna	1.90	1.90	-0.01	7.21%	12.60%	5.40%		0.00%			0.00			0.24	
Mandya	1.05	1.39	0.34	13.43%	16.69%	3.26%		0.00%	0.01		-0.01	1.23%		0.42	0.17
Hassan	0.18	1.26	1.09	21.55%	8.34%	-13.21%		0.00%			0.00				
Shivamogga	1.72	1.15	-0.57	11.68%	7.65%	-4.03%		0.00%			0.00				
Hiriyur	0.24	1.04	0.81	20.60%	13.08%	-7.52%		0.00%			0.00				
Tiptur	0.92	0.32	-0.60	7.45%	6.21%	-1.23%		0.00%			0.00				
Total	211.69	118.49	-93.21	3.20%	9.86%	6.66%		0.00%	0.96	0.56	-0.40	0.46%	0.47%	2.75	4.03

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	117.61	110.81	-6.81	8.81%	9.79%	0.98%		0.00%	0.46	0.25	-0.21	0.39%	0.22%	2.75	3.50
Shopee	15.95	7.68	-8.27	11.66%	10.93%	-0.74%		0.00%	0.50	0.31	-0.19	3.25%	4.22%		0.53
WHS	78.13		-78.13	-6.95%		6.95%		0.00%			0.00				
Total	211.69	118.49	-93.21	3.20%	9.86%	6.66%		0.00%	0.96	0.56	-0.40	0.46%	0.47%	2.75	4.03
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	44.89	44.50	-0.38	7.79%	8.90%	1.11%		0.00%	0.19	0.11	-0.09	0.43%	0.24%	0.32	1.61
RT Nagar	4.88	6.69	1.81	6.92%	8.44%	1.51%		0.00%		0.02	0.02		0.24%		
KR Puram	8.58	6.57	-2.01	10.60%	9.10%	-1.51%		0.00%	0.02	0.06	0.04	0.26%	0.91%		0.43
Hoskote	6.33	4.89	-1.43	8.20%	9.94%	1.74%		0.00%			0.00				0.16
Marathahalli	1.35	4.16	2.81	9.16%	2.45%	-6.71%		0.00%			0.00				
Mathikere	2.54	2.99	0.45	10.37%	8.76%	-1.61%		0.00%	0.06		-0.06	2.27%			
Hegnahalli	1.49	2.56	1.06	5.66%	10.48%	4.81%		0.00%			0.00				0.69
Bommanahalli	3.16	2.55	-0.61	9.58%	3.89%	-5.68%		0.00%	0.01		-0.01	0.34%			
Kolar	1.92	2.50	0.58	6.98%	6.51%	-0.48%		0.00%			0.00				
Vijayanagar	0.43	2.30	1.87	6.61%	12.77%	6.16%		0.00%	0.02		-0.02	5.37%			0.27
Mulbagal	1.55	2.15	0.61	7.48%	9.54%	2.06%		0.00%	0.05		-0.05	3.11%		0.31	0.05
Hebbagodi	4.13	1.80	-2.33	3.81%	20.97%	17.16%		0.00%			0.00			0.01	
Rajaji nagar	3.38	1.48	-1.89	4.31%	10.76%	6.44%		0.00%		0.02	0.02		1.68%		
Sunkadakatte	1.25	1.18	-0.06	4.46%	1.91%	-2.55%		0.00%	0.02		-0.02	1.63%			
Sanjaynagar	0.56	0.90	0.34	15.04%	17.90%	2.86%		0.00%			0.00				
Hongasandara	1.31	0.54	-0.78	6.78%	9.28%	2.50%		0.00%	0.02		-0.02	1.15%			
HSR Layout	0.50	0.19	-0.31	3.68%	23.26%	19.57%		0.00%		0.01	0.01		3.22%		
MBO	43.37	43.46	0.10	7.77%	8.87%	1.10%		0.00%	0.19	0.11	-0.09	0.45%	0.24%	0.32	1.61
Rammurthy Nagar Best LG Shoppe	0.64	0.93	0.29	10.13%	10.28%	0.15%		0.00%			0.00				
Mathikere Best LG Shoppe	0.88	0.11	-0.77	7.19%	8.45%	1.26%		0.00%			0.00				
Shopee	1.52	1.04	-0.48	8.43%	10.08%	1.65%		0.00%			0.00				
Syed Mudabeer	44.04	44.38	0.34	10.33%	9.57%	-0.77%		0.00%	0.66	0.45	-0.20	1.52%	1.03%	0.82	1.33
Kengeri	4.08	6.95	2.87	9.46%	9.10%	-0.36%		0.00%		0.02	0.02		0.23%		0.69
Devenahalli	4.99	5.72	0.73	8.70%	8.12%	-0.57%		0.00%	0.11	0.09	-0.02	2.26%	1.56%		0.02
Frazer town	1.56	5.32	3.75	10.36%	11.06%	0.69%		0.00%			0.00				0.11
Yelahanka	3.24	4.45	1.20	13.34%	7.43%	-5.92%		0.00%	0.02		-0.02	0.66%			
Doddaballapura	2.33	3.12	0.79	9.81%	7.57%	-2.24%		0.00%	0.01	0.02	0.01	0.58%	0.60%		
Sahakar Nagar	5.90	2.77	-3.14	8.20%	12.00%	3.80%		0.00%		(0.01)	-0.01		-0.35%	0.82	
Hanumanth nagar	1.02	2.64	1.62	2.39%	13.09%	10.70%		0.00%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Banashankari	1.24	2.37	1.13	3.75%	6.41%	2.66%		0.00%			0.00				
HRBR Layout	2.84	1.83	-1.01	12.75%	15.78%	3.03%		0.00%		0.01	0.01		0.72%		
Kothnur	0.55	1.77	1.23	-3.47%	3.18%	6.65%		0.00%			0.00				
Nagarbhavi	1.92	1.08	-0.84	8.87%	13.11%	4.24%		0.00%	0.01		-0.01	0.56%			
Raja Rajeshwary Nagar	2.12	0.29	-1.83	16.14%	4.80%	-11.34%		0.00%		0.02	0.02		6.19%		
Cox town	0.93		-0.92	7.28%	-161.60%	-168.88%		0.00%			0.00				
MBO	32.72	38.30	5.58	9.54%	9.34%	-0.20%		0.00%	0.16	0.14	-0.01	0.48%	0.37%	0.82	0.81
HRBR Best LG Shoppe	3.53	2.57	-0.96	13.89%	15.53%	1.64%		0.00%	0.17	0.14	-0.02	4.91%	5.90%		
Banashankari Best LG Shoppe	0.92	2.01	1.09	7.81%	11.21%	3.41%		0.00%	0.07	0.09	0.02	7.69%	4.55%		0.53
Sahakarnagar Best LG Shoppe	3.08	0.86	-2.22	11.91%	12.19%	0.29%		0.00%	0.07	0.08	0.01	2.19%	10.32%		
Nagarbhavi Best LG shoppe	3.80	0.64	-3.15	13.23%	-9.20%	-22.42%		0.00%	0.21		-0.21	5.72%			
Shopee	11.32	6.08	-5.24	12.64%	11.01%	-1.62%		0.00%	0.50	0.31	-0.19	4.64%	5.39%		0.53
Naveed	29.58	22.84	-6.74	8.94%	11.33%	2.39%		0.00%	0.03	(0.02)	-0.05	0.10%	-0.10%	0.89	0.92
Tumkur	4.11	5.01	0.90	9.77%	11.07%	1.30%		0.00%	0.01	0.01	0.00	0.23%	0.17%	0.14	0.02
Chitradurga	7.06	4.00	-3.06	7.87%	9.39%	1.52%		0.00%			0.00			0.24	0.41
Challakere	2.74	2.67	-0.07	11.82%	14.10%	2.28%		0.00%			0.00				0.40
Kadur	2.52	2.21	-0.31	14.19%	9.30%	-4.90%		0.00%			0.00				
Channarayapatna	1.90	1.90	-0.01	7.21%	12.60%	5.40%		0.00%			0.00			0.24	
Nelamangala	6.04	1.88	-4.16	4.10%	17.30%	13.20%		0.00%	0.02	(0.03)	-0.05	0.32%	-1.64%		
Hessarghatta	2.61	1.47	-1.14	13.73%	10.34%	-3.39%		0.00%			0.00				
Hassan	0.18	1.26	1.09	21.55%	8.34%	-13.21%		0.00%			0.00				
Hiriyur	0.24	1.04	0.81	20.60%	13.08%	-7.52%		0.00%			0.00				
Peenya	1.27	0.71	-0.56	8.55%	6.66%	-1.89%		0.00%			0.00			0.26	0.09
Tiptur	0.92	0.32	-0.60	7.45%	6.21%	-1.23%		0.00%			0.00				
MBO	29.58	22.48	-7.10	8.94%	11.29%	2.35%		0.00%	0.03	(0.02)	-0.05	0.10%	-0.10%	0.89	0.92
Peenya Best LG Shoppe		0.36	0.36		14.03%	14.03%		0.00%			0.00				
Shopee		0.36	0.36		14.03%	14.03%		0.00%			0.00				
Musaib Khan	13.34	5.61	-7.73	9.90%	14.27%	4.37%		0.00%	0.08	0.02	-0.06	0.61%	0.36%	0.72	0.17
Ramanagara	1.14	2.32	1.17	21.85%	15.07%	-6.78%		0.00%			0.00				
Mandya	1.05	1.39	0.34	13.43%	16.69%	3.26%		0.00%	0.01		-0.01	1.23%		0.42	0.17
Mysore-Vijaynagar	3.47	1.05	-2.42	7.84%	9.90%	2.05%		0.00%		0.02	0.02		1.95%		
Mysore - Chamaraja Mohalla	1.99	0.35	-1.64	5.62%	18.45%	12.83%		0.00%			0.00			0.28	
Mysore - Rajkumarroad	2.57	0.31	-2.26	9.48%	12.09%	2.61%		0.00%	0.07		-0.07	2.74%		0.01	
MBO	10.23	5.41	-4.81	9.96%	14.53%	4.57%		0.00%	0.08	0.02	-0.06	0.80%	0.37%	0.72	0.17

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar LG	3.11	0.19	-2.91	9.69%	6.85%	-2.84%		0.00%			0.00				
Shopee	3.11	0.19	-2.91	9.69%	6.85%	-2.84%		0.00%			0.00				
Aiyaz	1.72	1.15	-0.57	11.68%	7.65%	-4.03%		0.00%			0.00				
Shivamoga	1.72	1.15	-0.57	11.68%	7.65%	-4.03%		0.00%			0.00				
MBO	1.72	1.15	-0.57	11.68%	7.65%	-4.03%		0.00%			0.00				
Others	78.13		-78.13	-6.95%		6.95%		0.00%			0.00				
Defective In Warehouse	78.13		-78.13	-6.95%		6.95%		0.00%			0.00				
WHS	78.13		-78.13	-6.95%		6.95%		0.00%			0.00				
Total	211.69	118.49	-93.21	9.86%	9.86%	6.66%		0.00%	0.96	0.56	-0.40	0.46%	0.47%	2.75	4.03

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	107	128	21	36.54	40.51	3.97	13.65%	13.39%	-0.25%
FPD	44	44	0	16.72	13.28	-3.44	8.50%	11.52%	3.02%
Mobile	471	88	-383	109.40	25.41	-83.99	-4.22%	2.22%	6.44%
Refrigerator	63	54	-9	18.46	15.99	-2.47	8.22%	10.80%	2.58%
Washing Machine	52	36	-16	12.10	9.02	-3.09	10.85%	10.22%	-0.63%
Z.Others	368	252	-116	18.47	14.27	-4.19	11.69%	10.63%	-1.06%
Total	1,105	602	-503	211.69	118.49	-93.21	3.20%	9.86%	6.66%