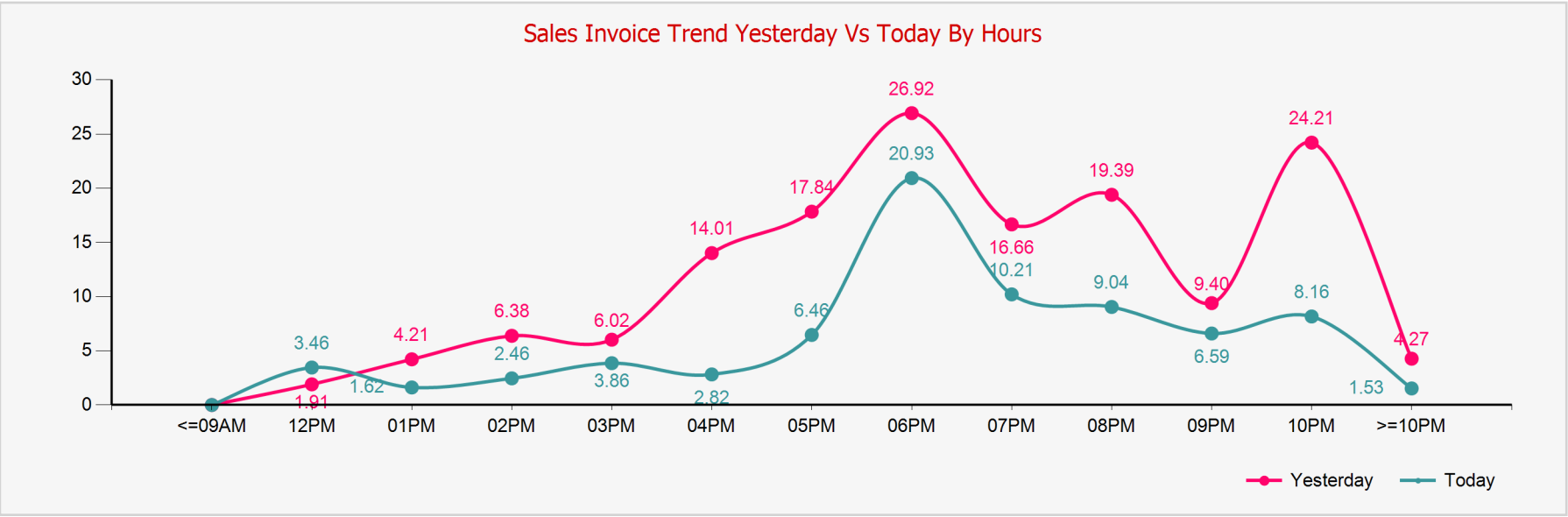


Sales 77.14Lacs	GP% 2.54%	EW Pen% 0.69%	Target Ach. % 42.75%	Open SO 3.26 Lacs
Yest. Sales: 151.22 Lacs	Yest. GP%: 3.40%	Yest. EW%: 1.36%	TD Target: 180.44 Lacs	Yest. OSO 6.05 Lacs



	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
City	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	95.16	44.69	-50.47	2.45%	2.88%	0.43%	108.13	41.33%	1.56	0.27	-1.29	1.66%	0.60%	3.48	2.18
Bengaluru - Rural	18.17	8.19	-9.98	4.37%	4.65%	0.28%	17.79	46.02%	0.04	0.05	0.01	0.22%	0.57%	0.44	0.27
Mysuru	4.58	4.67	0.08	5.61%	5.01%	-0.60%	10.26	45.51%	0.08	0.05	-0.03	1.82%	1.14%		
Chitradurga	1.96	2.60	0.64	5.82%	4.03%	-1.79%	5.80	44.87%	0.09	0.06	-0.03	4.69%	2.20%		0.24
Mulbagal	4.71	2.53	-2.18	4.99%	4.30%	-0.69%	3.00	84.40%	0.04	0.01	-0.03	0.85%	0.50%		0.03
Channarayapatna	3.96	2.41	-1.55	0.64%	3.12%	2.48%	2.55	94.34%			0.00				0.24
Hassan	1.75	2.15	0.40	3.71%	-14.64%	-18.36%	2.48	86.73%		0.04	0.04		2.02%		
Kolar	3.37	1.91	-1.46	0.97%	-4.59%	-5.57%	3.97	48.05%			0.00				
Chikkaballapur	2.61	1.85	-0.76	18.77%	15.67%	-3.10%	2.55	72.52%	0.04		-0.04	1.57%			
Tumkur	4.31	1.57	-2.73	5.73%	6.34%	0.61%	6.12	25.72%	0.04		-0.04	0.98%		1.01	
Tumakuru	0.87	1.20	0.33	-8.46%	-29.68%	-21.22%	2.15	55.68%		0.02	0.02		1.27%		
Hiriyur	0.98	1.05	0.08	3.48%	4.83%	1.35%	1.62	65.14%	0.02	0.03	0.01	2.09%	2.90%		
Tiptur	0.48	1.00	0.52	5.02%	5.42%	0.41%	1.23	81.43%			0.00				
Chalkere	1.88	0.91	-0.97	6.72%	2.11%	-4.62%	1.82	49.95%	0.01	0.01	0.00	0.68%	1.00%	0.25	
Ramanagara	0.79	0.35	-0.44	13.04%	8.58%	-4.46%	2.70	13.03%	0.03		-0.03	4.41%			
Shivamogga	1.52	0.13	-1.39	4.79%	7.50%	2.71%	2.57	4.95%			0.00			0.85	
Kadur	2.05	0.10	-1.95	7.20%	8.54%	1.34%	3.30	3.00%	0.07		-0.07	3.41%			

Mandya	2.06	(0.18)	-2.23	5.63%	20.97%	15.35%	2.38	-7.40%			0.00			0.01	0.30
Total	151.22	77.14	-74.08	3.40%	2.54%	-0.86%	180.44	42.75%	2.02	0.53	-1.49	1.36%	0.69%	6.05	3.26

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	140.92	70.44	-70.48	3.14%	2.23%	-0.91%	164.06	42.94%	1.49	0.43	-1.06	1.07%	0.62%	5.32	3.26
Shopee	10.30	4.25	-6.05	6.92%	6.29%	-0.63%	16.38	25.97%	0.53	0.10	-0.43	5.44%	2.36%	0.73	
WHS		2.45	2.45		4.80%	4.80%		0.00%			0.00				
Total	151.22	77.14	-74.08	3.40%	2.54%	-0.86%	180.44	42.75%	2.02	0.53	-1.49	1.36%	0.69%	6.05	3.26

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj N	47.26	22.25	-25.00	2.06%	2.44%	0.38%	45.08	49.36%	0.49	0.04	-0.45	1.05%	0.17%	1.88	1.02
KR Puram	10.55	9.79	-0.76	-0.79%	4.16%	4.95%	12.04	81.30%	0.11	0.02	-0.09	1.08%	0.23%	0.94	0.18
Hoskote	5.53	3.41	-2.12	6.85%	1.87%	-4.98%	6.06	56.23%	0.02		-0.02	0.27%		0.01	
Mulbagal	4.71	2.53	-2.18	4.99%	4.30%	-0.69%	3.00	84.40%	0.04	0.01	-0.03	0.85%	0.50%		0.03
Kolar	3.37	1.91	-1.46	0.97%	-4.59%	-5.57%	3.97	48.05%			0.00				
Hongasandara	4.79	1.52	-3.28	4.48%	5.45%	0.96%	3.30	45.96%		0.03	0.03		1.82%		
Bommanahalli	8.53	1.28	-7.25	-0.33%	1.99%	2.31%	4.47	28.64%	0.03		-0.03	0.29%		0.19	0.29
Hebbagodi	2.94	0.72	-2.22	0.62%	5.52%	4.91%	3.74	19.12%	0.05		-0.05	1.57%		0.74	0.36
Hegnahalli	1.31	0.52	-0.79	6.75%	5.24%	-1.51%	2.92	17.69%	0.01	0.01	0.00	0.65%	1.84%		0.01
Marathahalli	3.00	0.41	-2.58	3.15%	-3.69%	-6.84%	2.31	17.95%	0.17		-0.17	6.12%			0.14
HSR Layout	0.55	0.17	-0.38	3.74%	-57.67%	-61.40%	1.39	12.18%			0.00				
Sunkadakatte	1.98		-1.97	0.13%	-724.23%	-724.36%	1.88	0.08%	0.07	(0.04)	-0.11	3.67%	-96.05%		
MBO	47.26	22.25	-25.00	2.06%	2.44%	0.38%	45.08	49.36%	0.49	0.04	-0.45	1.05%	0.17%	1.88	1.02

Syed Kabeer	30.93	15.63	-15.31	3.28%	5.06%	1.78%	34.22	45.66%	0.34	0.15	-0.19	1.11%	0.96%	0.31	1.09
Sahakar Nagar	1.61	3.86	2.25	-9.69%	2.95%	12.64%	3.80	101.52%	0.08		-0.08	5.14%		0.01	0.37
RT Nagar	4.06	3.59	-0.47	4.29%	3.55%	-0.74%	4.65	77.22%	0.08	0.04	-0.04	2.11%	1.22%		0.03
Doddaballapura	3.99	2.12	-1.87	-2.48%	-2.40%	0.09%	3.44	61.58%	0.06	0.04	-0.02	1.52%	1.83%	0.17	0.15
Chikkaballapur	2.61	1.85	-0.76	18.77%	15.67%	-3.10%	2.55	72.52%	0.04		-0.04	1.57%			
Devenahalli	7.00	1.73	-5.27	4.53%	9.24%	4.72%	6.48	26.69%	0.01	0.05	0.03	0.18%	2.77%		
Sanjaynagar	1.67	1.10	-0.58	-0.04%	9.00%	9.03%	1.75	62.59%	0.01	0.02	0.01	0.56%	1.86%		
Yelahanka	5.14	0.71	-4.43	1.83%	3.34%	1.52%	5.28	13.46%			0.00				
Kothnur	0.68	0.34	-0.34	3.54%	3.13%	-0.42%	2.82	12.23%			0.00				0.53
HRBR Layout	4.16	0.32	-3.84	4.14%	5.41%	1.27%	3.44	9.30%	0.06		-0.06	1.36%		0.14	
MBO	30.93	15.63	-15.31	3.28%	5.06%	1.78%	34.22	45.66%	0.34	0.15	-0.19	1.11%	0.96%	0.31	1.09

Syed Mudabeer	25.18	14.25	-10.93	3.80%	1.66%	-2.14%	30.27	47.06%	0.33	0.04	-0.29	1.34%	0.30%	0.57	0.11
Kengeri	3.16	2.63	-0.53	1.80%	2.31%	0.51%	5.02	52.38%	0.09	0.04	-0.05	3.01%	1.67%	0.23	

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Cox town		2.34	2.34	-14.00%	7.51%	21.51%	1.18	199.33%			0.00				
Banashankari	4.96	2.29	-2.67	1.11%	2.14%	1.03%	2.57	89.24%	0.01		-0.01	0.26%		0.16	
Rajaji nagar	2.66	1.83	-0.83	3.24%	3.39%	0.15%	5.02	36.39%	0.04		-0.04	1.37%		0.03	
Hanumanth nagar	1.54	1.57	0.03	8.30%	-7.74%	-16.03%	2.20	71.45%	0.04		-0.04	2.52%			
Frazer town	2.54	1.36	-1.18	4.57%	-6.02%	-10.59%	2.96	46.02%	0.02		-0.02	0.72%			
Mathikere	2.65	1.20	-1.46	4.35%	3.21%	-1.14%	3.92	30.47%	0.02		-0.02	0.84%			
Raja Rajeshwary Nagar	1.82	0.86	-0.96	8.06%	4.42%	-3.64%	2.79	30.81%	0.06		-0.06	3.44%			
Nagarbhavi	4.10	0.10	-4.00	4.27%	13.11%	8.84%	2.62	3.77%	0.04		-0.04	0.94%			
Vijayanagar	1.73	0.06	-1.67	4.53%	5.98%	1.45%	1.99	3.20%	0.02		-0.02	0.87%		0.16	0.11
MBO	25.18	14.25	-10.93	3.80%	1.66%	-2.14%	30.27	47.06%	0.33	0.04	-0.29	1.34%	0.30%	0.57	0.11
Mohammed Naveed	14.10	9.35	-4.75	4.15%	-0.51%	-4.66%	20.14	46.44%	0.19	0.14	-0.05	1.35%	1.49%	1.10	0.48
Chitradurga	1.96	2.60	0.64	5.82%	4.03%	-1.79%	5.80	44.87%	0.09	0.06	-0.03	4.69%	2.20%		0.24
Channarayapatna	3.96	2.41	-1.55	0.64%	3.12%	2.48%	2.55	94.34%			0.00				0.24
Hassan	1.75	2.15	0.40	3.71%	-14.64%	-18.36%	2.48	86.73%		0.04	0.04		2.02%		
Hiriyur	0.98	1.05	0.08	3.48%	4.83%	1.35%	1.62	65.14%	0.02	0.03	0.01	2.09%	2.90%		
Challakere	1.88	0.91	-0.97	6.72%	2.11%	-4.62%	1.82	49.95%	0.01	0.01	0.00	0.68%	1.00%	0.25	
Shivamoga	1.52	0.13	-1.39	4.79%	7.50%	2.71%	2.57	4.95%			0.00			0.85	
Kadur	2.05	0.10	-1.95	7.20%	8.54%	1.34%	3.30	3.00%	0.07		-0.07	3.41%			
MBO	14.10	9.35	-4.75	4.15%	-0.51%	-4.66%	20.14	46.44%	0.19	0.14	-0.05	1.35%	1.49%	1.10	0.48
Chandrashekhar	17.11	4.48	-12.63	2.90%	-3.43%	-6.33%	20.47	21.89%	0.08	0.02	-0.06	0.46%	0.34%	1.44	0.27
Tumkur	4.31	1.57	-2.73	5.73%	6.34%	0.61%	6.12	25.72%	0.04		-0.04	0.98%		1.01	
Madhugiri	0.87	1.20	0.33	-8.46%	-29.68%	-21.22%	2.15	55.68%		0.02	0.02		1.27%		
Tiptur	0.48	1.00	0.52	5.02%	5.42%	0.41%	1.23	81.43%			0.00				
Nelamangala	5.64	0.40	-5.23	1.74%	1.93%	0.19%	5.26	7.69%	0.01		-0.01	0.23%		0.43	0.27
Peenya	3.49	0.27	-3.21	4.54%	12.43%	7.89%	2.31	11.76%	0.02		-0.02	0.45%			
Hessarghatta	2.32	0.03	-2.29	1.81%	18.09%	16.28%	3.41	0.90%	0.01		-0.01	0.37%			
MBO	17.11	4.48	-12.63	2.90%	-3.43%	-6.33%	20.47	21.89%	0.08	0.02	-0.06	0.46%	0.34%	1.44	0.27
Aleem Pasha	6.35	4.48	-1.86	6.31%	4.50%	-1.81%	13.87	32.31%	0.06	0.05	-0.01	0.96%	1.19%	0.01	0.30
Mysore - Rajkumarroad	2.06	2.13	0.08	5.10%	7.10%	2.00%	2.60	82.16%	0.03	0.05	0.03	1.33%	2.53%		
Mysore-Vijaynagar	1.19	1.43	0.23	6.33%	3.77%	-2.56%	2.60	55.02%			0.00				
Mysore - Chamaraja Mohalla	0.24	0.74	0.50	0.14%	0.40%	0.25%	3.59	20.68%			0.00				
Ramanagara	0.79	0.35	-0.44	13.04%	8.58%	-4.46%	2.70	13.03%	0.03		-0.03	4.41%			
Mandya	2.06	(0.18)	-2.23	5.63%	20.97%	15.35%	2.38	-7.40%			0.00			0.01	0.30
MBO	6.35	4.48	-1.86	6.31%	4.50%	-1.81%	13.87	32.31%	0.06	0.05	-0.01	0.96%	1.19%	0.01	0.30

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Vijay Kumar A	10.30	4.25	-6.05	6.92%	6.29%	-0.63%	16.38	25.97%	0.53	0.10	-0.43	5.44%	2.36%	0.73	
HRBR Best LG Shoppe	0.89	1.50	0.61	10.69%	6.07%	-4.61%	2.87	52.48%		0.04	0.04		2.94%	0.73	
Peenya Best LG Shoppe	0.14	0.80	0.66	5.86%	4.24%	-1.62%	1.55	51.80%		0.02	0.02		2.55%		
Nagarbhavi Best LG shoppe	3.18	0.71	-2.47	7.36%	9.50%	2.14%	2.74	25.86%	0.18	0.04	-0.14	5.87%	5.19%		
Rammurthy Nagar Best LG Shoppe	0.88	0.51	-0.38	5.83%	4.26%	-1.56%	1.90	26.62%			0.00				
Banashankari Best LG Shoppe		0.37	0.37		7.51%	7.51%	1.53	23.90%			0.00				
Mysore - Kuvempunagar LG	1.09	0.36	-0.73	7.02%	7.08%	0.06%	1.48	24.67%	0.06		-0.06	5.30%			
Mathikere Best LG Shoppe	1.24		-1.24	3.54%		-3.54%	1.61	0.00%	0.03		-0.03	2.13%			
Sahakarnagar Best LG Shoppe	2.88		-2.88	7.08%		-7.08%	2.70	0.00%	0.27		-0.27	10.57%			
Shopee	10.30	4.25	-6.05	6.92%	6.29%	-0.63%	16.38	25.97%	0.53	0.10	-0.43	5.44%	2.36%	0.73	
Others		2.45	2.45		4.80%	4.80%		0.00%			0.00				
Bangalore Warehouse		2.65	2.65		5.65%	5.65%		0.00%			0.00				
Branch Shortage		(0.20)	-0.20		16.06%	16.06%		0.00%			0.00				
WHS		2.45	2.45		4.80%	4.80%		0.00%			0.00				
Total	151.22	77.14	-74.08	2.54%	2.54%	-0.86%	180.44	42.75%	2.02	0.53	-1.49	1.36%	0.69%	6.05	3.26

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	9	7	-2	2.56	3.29	0.73	-5.04%	1.08%	6.13%	0	0	0			0.00			
FPD	82	39	-43	30.61	15.61	-15.00	2.32%	1.82%	-0.50%	4	2	-2	0.77	0.58	-0.19	-17.84%	-24.13%	-6.29%
IT	8	5	-3	4.95	2.82	-2.12	-1.67%	-9.73%	-8.06%	1	1	0	0.85	0.29	-0.56	-24.29%	136.82%	-112.53%
Mobile	117	66	-51	56.25	26.46	-29.79		0.30%	0.30%	3	3	0	0.92	1.18	0.25	-35.72%	-44.63%	-8.91%
Refrigerator	95	32	-63	24.38	8.66	-15.72	6.59%	6.65%	0.06%	0	0	0			0.00			
Washing Machine	73	43	-30	17.81	10.36	-7.46	7.52%	6.74%	-0.79%	2	0	-2	0.41		-0.41	-23.54%		23.54%
Z.Others	334	193	-141	14.67	9.94	-4.73	11.60%	5.64%	-5.96%	13	13	0	0.30	0.40	0.09	-49.56%	-76.67%	-27.11%
Total	718	385	-333	151.22	77.14	-74.08	3.40%	2.54%	-0.86%	23	19	-4	3.25	2.45	-0.80	-28.25%	-55.77%	-27.51%