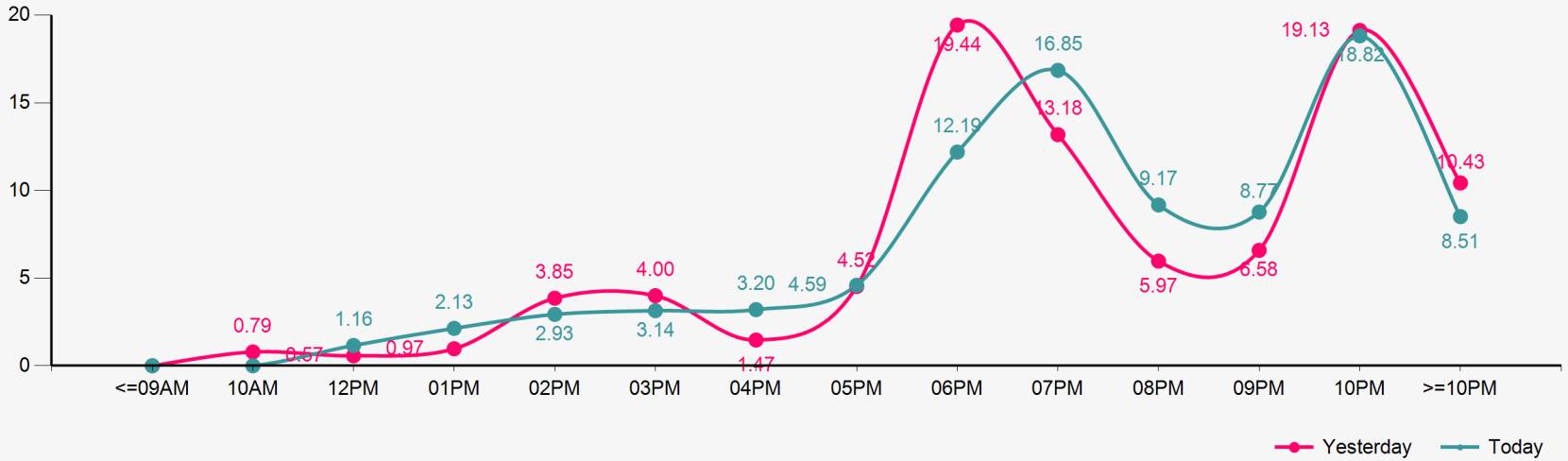


Sales 91.47 Lacs	GP% 7.48%	EW Pen% 0.60%	Target Ach. % 55.60%	Open SO 1.46 Lacs
Yest. Sales: 90.90 Lacs	Yest. GP%: 7.09%	Yest. EW%: 0.47%	TD Target: 164.51 Lacs	Yest. OSO 1.33 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	56.53	57.31	0.78	6.97%	7.21%	0.23%	102.39	55.97%	0.32	0.41	0.09	0.57%	0.71%	0.64	1.39
Bengaluru - Rural	12.86	12.78	-0.08	3.34%	6.23%	2.90%	16.36	78.10%		0.02	0.02		0.14%	0.25	0.06
Mysuru	3.35	8.35	4.99	7.53%	7.86%	0.34%	9.31	89.71%	0.05	0.08	0.04	1.44%	1.00%		
Chitradurga	2.69	3.12	0.43	11.28%	12.07%	0.79%	5.76	54.17%			0.00			0.02	
Tumkur	3.78	2.01	-1.77	13.84%	8.67%	-5.17%	5.54	36.25%			0.00				
Kadur	0.54	1.66	1.12	9.13%	9.91%	0.78%	2.87	57.88%	0.02	0.01	-0.01	3.82%	0.54%		
Kolar	1.69	1.49	-0.20	9.81%	13.59%	3.78%	3.29	45.47%	0.02	0.02	0.01	0.89%	1.38%		
Channarayapatna	1.15	1.42	0.27	8.13%	6.83%	-1.29%	2.58	55.09%			0.00				
Shivamogga	1.05	0.97	-0.08	3.47%	3.74%	0.27%	2.99	32.51%			0.00				
Mandya	0.68	0.78	0.10	8.68%	10.81%	2.13%	2.41	32.36%			0.00				
Tiptur	0.49	0.48	-0.01	1.54%	1.88%	0.34%	1.48	32.64%			0.00				
Ramanagara	2.79	0.40	-2.38	9.47%	15.40%	5.93%	3.11	12.95%	0.02	0.01	-0.01	0.86%	2.37%	0.19	
Chalkere	1.36	0.37	-0.99	15.37%	5.67%	-9.70%	1.99	18.61%			0.00			0.22	
Hassan	1.27	0.33	-0.95	6.64%	8.15%	1.51%	2.70	12.07%			0.00				
Hiriyur	0.66		-0.66	3.81%		-3.81%	1.73	0.00%			0.00				
Total	90.90	91.47	0.57	7.09%	7.48%	0.39%	164.51	55.60%	0.42	0.55	0.12	0.47%	0.60%	1.33	1.46

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	81.77	87.02	5.25	7.23%	7.17%	-0.05%	149.72	58.13%	0.26	0.27	0.01	0.31%	0.31%	1.03	0.61
Shopee	8.34	4.45	-3.89	9.15%	13.37%	4.23%	14.79	30.09%	0.17	0.28	0.11	2.07%	6.60%	0.30	0.84
WHS	0.79		-0.79	-29.09%		29.09%		0.00%			0.00				
Total	90.90	91.47	0.57	7.09%	7.48%	0.39%	164.51	55.60%	0.42	0.55	0.12	0.47%	0.60%	1.33	1.46
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mudabir	28.55	29.49	0.94	6.38%	6.18%	-0.20%	47.20	62.48%	0.07	0.14	0.06	0.26%	0.47%	0.27	0.22
Devenahalli	7.01	4.90	-2.10	5.49%	7.05%	1.56%	6.21	79.01%			0.00			0.25	0.06
Yelahanka	1.10	4.21	3.12	-1.06%	3.97%	5.03%	4.65	90.68%	0.01	0.03	0.01	1.25%	0.65%		
Mathikere	0.89	3.83	2.93	12.70%	8.38%	-4.32%	3.25	117.92%		0.02	0.02		0.58%		
Kengeri	4.23	3.77	-0.46	9.35%	6.99%	-2.36%	3.99	94.38%	0.02		-0.02	0.36%			
Doddaballapura	1.68	3.24	1.56	4.71%	4.56%	-0.15%	2.56	126.80%	0.01		-0.01	0.81%			
Sanjaynagar	0.32	1.69	1.37	6.35%	5.26%	-1.09%	2.04	82.94%			0.00				
Nagarbhavi	3.52	1.68	-1.84	3.05%	3.52%	0.47%	2.83	59.40%			0.00				0.16
Raja Rajeshwary Nagar	0.55	1.29	0.74	9.41%	9.50%	0.08%	3.42	37.76%		0.09	0.09		7.40%		
Frazer town	0.96	1.28	0.32	9.67%	7.00%	-2.67%	2.62	48.99%	0.03		-0.03	3.43%			
Sahakar Nagar	2.85	1.18	-1.67	3.58%	2.08%	-1.50%	3.70	31.79%			0.00				
Kothnur	1.33	0.94	-0.39	12.46%	3.92%	-8.54%	2.57	36.52%			0.00				
Hanumanth nagar	0.87	0.53	-0.34	13.47%	8.56%	-4.90%	1.96	27.10%			0.00			0.01	
Cox town		0.37	0.37		16.62%	16.62%	1.19	31.04%			0.00				
Banashankari	2.31	0.33	-1.98	4.77%	11.61%	6.84%	3.55	9.28%			0.00				
HRBR Layout	0.94	0.25	-0.69	10.02%	4.16%	-5.85%	2.68	9.18%			0.00				
MBO	28.55	29.49	0.94	6.38%	6.18%	-0.20%	47.20	62.48%	0.07	0.14	0.06	0.26%	0.47%	0.27	0.22
Manoj	28.93	29.41	0.48	6.73%	7.54%	0.82%	51.03	57.64%	0.09	0.06	-0.03	0.31%	0.20%	0.18	0.39
Bommanahalli	2.07	4.84	2.77	2.67%	7.80%	5.14%	4.26	113.58%			0.00				0.24
KR Puram	6.47	4.45	-2.02	8.16%	5.07%	-3.09%	10.22	43.56%			0.00				
RT Nagar	2.06	3.30	1.24	8.22%	7.04%	-1.17%	3.84	86.08%	0.03		-0.03	1.48%		0.01	
Mulbagal	1.25	3.19	1.94	10.26%	13.07%	2.82%	2.09	153.10%			0.00				
Hoskote	3.21	3.08	-0.13	7.12%	7.81%	0.69%	5.30	58.06%			0.00				
Rajaji nagar	3.33	2.50	-0.82	1.08%	5.75%	4.67%	4.16	60.22%		0.03	0.03		1.06%		
Hebbagodi	2.44	1.85	-0.59	11.73%	11.94%	0.21%	3.78	48.79%	0.03		-0.03	1.13%			
Hongasandara	2.65	1.83	-0.82	1.38%	6.19%	4.81%	3.01	60.94%			0.00			0.15	
Kolar	1.69	1.49	-0.20	9.81%	13.59%	3.78%	3.29	45.47%	0.02	0.02	0.01	0.89%	1.38%		
Hegnahalli	1.50	1.39	-0.11	11.24%	3.81%	-7.43%	2.84	49.09%			0.00				
Marathahalli	0.56	0.70	0.15	2.19%	-9.15%	-11.35%	2.98	23.61%	0.02	0.01	-0.01	3.39%	1.78%		0.14

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Vijayanagar	0.54	0.68	0.13	9.83%	6.58%	-3.26%	1.70	39.77%			0.00				
HSR Layout		0.09	0.09		10.87%	10.87%	1.49	6.24%			0.00				
Sunkadakatte	1.16		-1.16	6.72%		-6.72%	2.07	0.00%			0.00			0.02	
MBO	28.93	29.41	0.48	6.73%	7.54%	0.82%	51.03	57.64%	0.09	0.06	-0.03	0.31%	0.20%	0.18	0.39
Naveed	17.79	19.17	1.38	8.91%	7.66%	-1.25%	38.11	50.29%	0.02	0.03	0.01	0.11%	0.14%	0.39	
Nelamangala	1.86	4.80	2.94	2.46%	4.39%	1.93%	4.85	98.85%		0.02	0.02		0.38%		
Chitradurga	2.69	3.12	0.43	11.28%	12.07%	0.79%	5.76	54.17%			0.00			0.02	
Hessarghatta	2.23	2.79	0.57	8.65%	11.71%	3.07%	3.42	81.66%			0.00				
Tumkur	3.78	2.01	-1.77	13.84%	8.67%	-5.17%	5.54	36.25%			0.00				
Kadur	0.54	1.66	1.12	9.13%	9.91%	0.78%	2.87	57.88%	0.02	0.01	-0.01	3.82%	0.54%		
Channarayapatna	1.15	1.42	0.27	8.13%	6.83%	-1.29%	2.58	55.09%			0.00				
Peenya	0.71	1.22	0.51	2.13%	2.06%	-0.07%	2.20	55.35%			0.00			0.15	
Shivamoga	1.05	0.97	-0.08	3.47%	3.74%	0.27%	2.99	32.51%			0.00				
Tiptur	0.49	0.48	-0.01	1.54%	1.88%	0.34%	1.48	32.64%			0.00				
Challakere	1.36	0.37	-0.99	15.37%	5.67%	-9.70%	1.99	18.61%			0.00			0.22	
Hassan	1.27	0.33	-0.95	6.64%	8.15%	1.51%	2.70	12.07%			0.00				
Hiriyur	0.66		-0.66	3.81%		-3.81%	1.73	0.00%			0.00				
MBO	17.79	19.17	1.38	8.91%	7.66%	-1.25%	38.11	50.29%	0.02	0.03	0.01	0.11%	0.14%	0.39	
Aleem	6.51	8.96	2.45	8.55%	8.19%	-0.36%	13.38	66.95%	0.07	0.05	-0.03	1.11%	0.51%	0.19	
Mysore-Vijaynagar	0.97	4.63	3.66	3.66%	6.65%	2.99%	2.61	177.16%		0.02	0.02		0.43%		
Mysore - Rajkumarroad	1.44	2.24	0.79	10.38%	10.15%	-0.23%	2.20	101.47%	0.02		-0.02	1.05%	1.85%		
Mysore - Chamaraja Mohalla	0.63	0.91	0.28	7.69%	5.77%	-1.92%	3.04	29.86%	0.03	0.02	-0.02	5.45%	1.85%		
Mandya	0.68	0.78	0.10	8.68%	10.81%	2.13%	2.41	32.36%			0.00				
Ramanagara	2.79	0.40	-2.38	9.47%	15.40%	5.93%	3.11	12.95%	0.02	0.01	-0.01	0.86%	2.37%	0.19	
MBO	6.51	8.96	2.45	8.55%	8.19%	-0.36%	13.38	66.95%	0.07	0.05	-0.03	1.11%	0.51%	0.19	
Abhik Uppal	8.34	4.45	-3.89	9.15%	13.37%	4.23%	14.79	30.09%	0.17	0.28	0.11	2.07%	6.60%	0.30	0.84
HRBR Best LG Shoppe	0.23	2.50	2.27	14.71%	13.99%	-0.72%	2.50	100.15%	0.02	0.16	0.14	6.88%	6.65%	0.30	
Peenya Best LG Shoppe	0.30	0.71	0.41	10.38%	9.89%	-0.49%	1.44	49.11%		0.06	0.06		9.94%		
Nagarbhavi Best LG shoppe	3.75	0.67	-3.09	7.13%	15.92%	8.79%	2.34	28.44%	0.05	0.01	-0.05	1.46%	1.37%		0.84
Mysore - Kuvempunaqar LG	0.31	0.58	0.26	6.02%	12.03%	6.01%	1.45	39.67%		0.05	0.05		8.78%		
Banashankari Best LG Shoppe			0.00				1.66	0.00%			0.00				
Mathikere Best LG Shoppe	0.38		-0.38	8.91%		-8.91%	1.59	0.00%			0.00				
Rammurthy Nagar Best LG Shoppe	2.11		-2.11	10.69%		-10.69%	1.60	0.00%	0.02		-0.02	0.96%			

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Sahakarnagar Best LG Shoppe	1.26		-1.26	12.11%		-12.11%	2.21	0.00%	0.08		-0.08	6.79%			
Shopee	8.34	4.45	-3.89	9.15%	13.37%	4.23%	14.79	30.09%	0.17	0.28	0.11	2.07%	6.60%	0.30	0.84
Others	0.79		-0.79	29.09%		29.09%		0.00%			0.00				
Defective In Warehouse	0.79		-0.79	-29.09%		29.09%		0.00%			0.00				
WHS	0.79		-0.79	-29.09%		29.09%		0.00%			0.00				
Total	90.90	91.47	0.57	7.48%	7.48%	0.39%	164.51	55.60%	0.42	0.55	0.12	0.47%	0.60%	1.33	1.46

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	16	12	-4	4.73	3.17	-1.56	10.49%	5.12%	-5.37%
FPD	51	43	-8	16.70	17.16	0.46	8.99%	8.24%	-0.76%
Mobile	91	97	6	31.15	33.59	2.45	2.94%	2.83%	-0.12%
Refrigerator	71	59	-12	17.66	17.11	-0.56	9.03%	10.34%	1.31%
Washing Machine	41	49	8	9.39	13.25	3.86	13.35%	12.40%	-0.95%
Z.Others	176	154	-22	11.27	7.19	-4.08	6.03%	12.52%	6.48%
Total	446	414	-32	90.90	91.47	0.57	7.09%	7.48%	0.39%