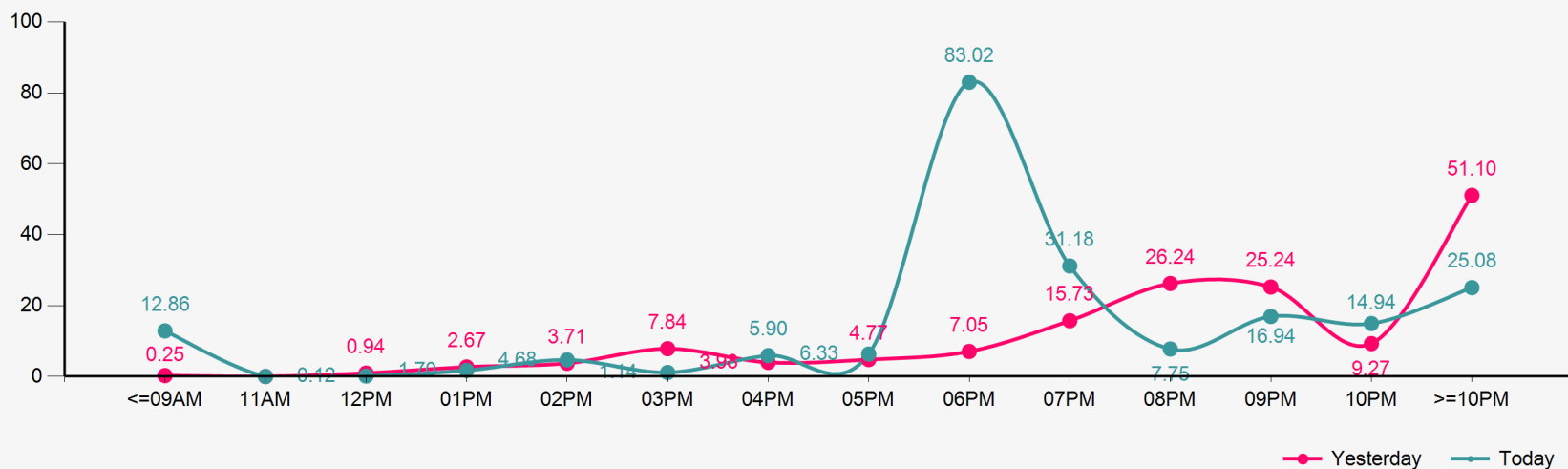


Sales 211.63 Lacs	GP% 3.20%	EW Pen% 0.46%	Target Ach. % 0.00%	Open SO 6.72 Lacs
Yest. Sales: 158.81 Lacs	Yest. GP%: 8.27%	Yest. EW%: 0.71%	TD Target: 0.00 Lacs	Yest. OSO 7.40 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru - Rural	23.83	95.48	71.65	5.22%	-4.43%	-9.66%		0.00%	0.08	0.13	0.05	0.34%	0.14%	0.64	
Bengaluru	99.97	79.50	-20.46	8.57%	9.33%	0.76%		0.00%	0.98	0.74	-0.24	0.99%	0.94%	6.03	3.94
Mysuru	6.32	11.15	4.82	8.44%	8.41%	-0.03%		0.00%	0.02	0.07	0.05	0.32%	0.62%		0.30
Chitradurga	5.87	7.06	1.19	8.51%	7.97%	-0.54%		0.00%			0.00				0.89
Tumkur	6.78	4.11	-2.67	7.69%	9.72%	2.03%		0.00%		0.01	0.01		0.23%		0.79
Chalkere	2.59	2.74	0.14	9.54%	11.38%	1.83%		0.00%	0.02		-0.02	0.58%		0.13	
Kadur	1.54	2.52	0.98	16.28%	14.38%	-1.90%		0.00%			0.00				
Kolar	1.34	1.92	0.59	6.81%	6.98%	0.17%		0.00%			0.00				
Channarayapatna	0.85	1.90	1.05	4.11%	7.21%	3.10%		0.00%			0.00				0.24
Shivamogga	1.18	1.72	0.54	9.55%	11.68%	2.13%		0.00%			0.00			0.31	
Ramanagara	1.91	1.14	-0.77	12.95%	21.85%	8.90%		0.00%			0.00				
Mandya	2.31	1.05	-1.27	13.83%	13.50%	-0.33%		0.00%	0.02	0.01	-0.01	0.92%	1.23%	0.31	0.42
Tiptur	1.17	0.92	-0.25	10.37%	7.45%	-2.92%		0.00%			0.00				
Hiriyur	1.15	0.24	-0.92	15.05%	20.60%	5.54%		0.00%			0.00				0.14
Hassan	1.99	0.18	-1.81	8.20%	21.55%	13.34%		0.00%			0.00				
Total	158.81	211.63	52.82	8.27%	3.20%	-5.07%		0.00%	1.12	0.96	-0.16	0.71%	0.46%	7.40	6.72

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	147.81	117.56	-30.26	8.01%	8.82%	0.81%		0.00%	0.82	0.46	-0.36	0.56%	0.39%	6.14	6.72
WHS		78.13	78.13		-6.96%	-6.96%		0.00%			0.00				
Shopee	11.00	15.95	4.95	11.79%	11.60%	-0.20%		0.00%	0.31	0.50	0.20	2.85%	3.25%	1.27	
Total	158.81	211.63	52.82	8.27%	3.20%	-5.07%		0.00%	1.12	0.96	-0.16	0.71%	0.46%	7.40	6.72
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Others		78.13	78.13		-6.96%	-6.96%		0.00%			0.00				
Defective In Warehouse		78.13	78.13		-6.96%	-6.96%		0.00%			0.00				
WHS		78.13	78.13		-6.96%	-6.96%		0.00%			0.00				
Manoj	56.90	44.83	-12.07	7.93%	7.80%	-0.13%		0.00%	0.31	0.19	-0.11	0.54%	0.43%	2.87	1.37
KR Puram	12.33	8.58	-3.75	11.04%	10.56%	-0.48%		0.00%	0.10	0.02	-0.08	0.79%	0.26%	1.25	
Hoskote	9.57	6.33	-3.24	5.54%	8.16%	2.62%		0.00%			0.00				
RT Nagar	2.36	4.88	2.52	5.18%	7.04%	1.87%		0.00%			0.00				0.54
Hebbagodi	4.56	4.13	-0.43	9.07%	3.69%	-5.38%		0.00%			0.00			0.02	0.41
Rajaji nagar	3.43	3.38	-0.05	5.97%	4.31%	-1.65%		0.00%	0.05		-0.05	1.47%		0.21	
Bommanahalli	1.84	3.10	1.26	7.59%	9.58%	1.98%		0.00%		0.01	0.01		0.34%		
Mathikere	2.76	2.54	-0.21	4.25%	10.64%	6.39%		0.00%	0.01	0.06	0.05	0.22%	2.27%		0.10
Kolar	1.34	1.92	0.59	6.81%	6.98%	0.17%		0.00%			0.00				
Mulbagal	1.80	1.55	-0.25	3.40%	7.40%	4.01%		0.00%		0.05	0.05		3.11%	0.13	0.31
Hegnahalli	2.00	1.49	-0.50	7.63%	6.17%	-1.46%		0.00%	0.05		-0.05	2.67%		0.87	
Marathahalli	3.24	1.35	-1.89	8.43%	9.16%	0.73%		0.00%	0.08		-0.08	2.63%			
Hongasandara	3.06	1.31	-1.74	4.36%	6.66%	2.30%		0.00%		0.02	0.02		1.15%		
Sunkadakatte	0.93	1.25	0.31	6.66%	4.46%	-2.21%		0.00%		0.02	0.02		1.63%		
Sanjaynagar	1.72	0.56	-1.16	11.80%	14.84%	3.04%		0.00%			0.00			0.02	
HSR Layout	1.43	0.50	-0.94	7.50%	3.68%	-3.82%		0.00%			0.00				
Vijayanagar	2.34	0.43	-1.91	11.50%	8.24%	-3.26%		0.00%		0.02	0.02		5.37%		
MBO	54.70	43.31	-11.39	7.75%	7.80%	0.04%		0.00%	0.29	0.19	-0.10	0.53%	0.45%	2.49	1.37
Mathikere Best LG Shoppe	0.19	0.88	0.69	2.87%	6.05%	3.18%		0.00%			0.00			0.37	
Rammurthy Nagar Best LG Shoppe	2.00	0.64	-1.36	13.21%	10.13%	-3.08%		0.00%	0.02		-0.02	0.91%			
Shopee	2.19	1.52	-0.67	12.31%	7.77%	-4.54%		0.00%	0.02		-0.02	0.83%		0.37	
Syed Mudabeer	52.97	44.04	-8.93	8.41%	10.32%	1.91%		0.00%	0.62	0.66	0.04	1.18%	1.52%	3.64	1.97
Sahakar Nagar	4.06	5.90	1.85	4.07%	8.19%	4.12%		0.00%			0.00				0.82
Devenahalli	6.00	4.99	-1.00	7.66%	8.67%	1.01%		0.00%	0.06	0.11	0.05	1.10%	2.26%	0.48	
Kengeri	2.43	4.08	1.64	7.76%	9.37%	1.61%		0.00%	0.13		-0.13	5.57%			0.40
Yelahanka	6.51	3.24	-3.26	6.13%	13.31%	7.18%		0.00%	0.06	0.02	-0.04	0.93%	0.66%		0.75

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
HRBR Layout	4.46	2.84	-1.62	10.38%	12.62%	2.24%		0.00%			0.00			0.38	
Doddaballapura	4.54	2.33	-2.21	7.18%	9.81%	2.63%		0.00%	0.04	0.01	-0.02	0.81%	0.58%	0.33	
Raja Rajeshwary Nagar	2.00	2.12	0.12	10.33%	16.08%	5.75%		0.00%			0.00			0.32	
Nagarbhavi	4.31	1.92	-2.40	5.16%	9.18%	4.03%		0.00%	0.01	0.01	0.00	0.25%	0.56%	0.14	
Frazer town	1.72	1.56	-0.16	12.05%	10.29%	-1.76%		0.00%	0.03		-0.03	1.89%		0.38	
Banashankari	3.25	1.24	-2.01	9.29%	3.75%	-5.54%		0.00%	0.02		-0.02	0.51%		0.57	
Hanumanth nagar	1.56	1.02	-0.53	12.16%	2.39%	-9.77%		0.00%			0.00				
Cox town	1.76	0.93	-0.83	6.23%	7.15%	0.92%		0.00%	0.05		-0.05	3.17%			
Kothnur	2.89	0.55	-2.34	10.90%	-3.47%	-14.37%		0.00%			0.00			0.14	
MBO	45.48	32.72	-12.76	7.81%	9.52%	1.70%		0.00%	0.40	0.16	-0.25	0.89%	0.48%	2.74	1.97
Nagarbhavi Best LG shoppe	0.78	3.80	3.02	11.05%	13.23%	2.18%		0.00%	0.06	0.21	0.14	9.00%	5.72%	0.89	
HRBR Best LG Shoppe	3.39	3.53	0.14	10.88%	13.89%	3.01%		0.00%	0.07	0.17	0.10	2.11%	4.91%		
Sahakarnagar Best LG Shoppe	3.33	3.08	-0.25	13.44%	11.91%	-1.54%		0.00%	0.08	0.07	-0.01	2.43%	2.19%		
Banashankari Best LG Shoppe		0.92	0.92		7.81%	7.81%		0.00%		0.07	0.07		7.69%		
Shopee	7.49	11.32	3.83	12.04%	12.64%	0.60%		0.00%	0.21	0.50	0.29	2.93%	4.64%	0.89	
Naveed	37.22	29.58	-7.64	7.93%	8.95%	1.02%		0.00%	0.16	0.03	-0.13	0.43%	0.10%	0.29	2.66
Chitradurga	5.87	7.06	1.19	8.51%	7.97%	-0.54%		0.00%			0.00			0.89	
Nelamangala	8.27	6.04	-2.24	3.09%	4.20%	1.11%		0.00%	0.02	0.02	0.00	0.21%	0.32%	0.16	
Tumkur	6.78	4.11	-2.67	7.69%	9.72%	2.03%		0.00%		0.01	0.01		0.23%	0.79	
Challakere	2.59	2.74	0.14	9.54%	11.38%	1.83%		0.00%	0.02		-0.02	0.58%		0.13	
Hessarghatta	2.84	2.61	-0.23	15.18%	13.67%	-1.51%		0.00%	0.05		-0.05	1.93%		0.34	
Kadur	1.54	2.52	0.98	16.28%	14.38%	-1.90%		0.00%			0.00				
Channarayapatna	0.85	1.90	1.05	4.11%	7.21%	3.10%		0.00%			0.00			0.24	
Peenya	2.84	1.27	-1.57	4.48%	8.55%	4.07%		0.00%			0.00			0.26	
Tiptur	1.17	0.92	-0.25	10.37%	7.45%	-2.92%		0.00%			0.00				
Hiriyur	1.15	0.24	-0.92	15.05%	20.60%	5.54%		0.00%			0.00			0.14	
Hassan	1.99	0.18	-1.81	8.20%	21.55%	13.34%		0.00%			0.00				
MBO	35.90	29.58	-6.32	7.87%	8.95%	1.08%		0.00%	0.09	0.03	-0.06	0.24%	0.10%	0.29	2.66
Peenya Best LG Shoppe	1.32		-1.32	9.54%		-9.54%		0.00%	0.07		-0.07	5.95%			
Shopee	1.32		-1.32	9.54%		-9.54%		0.00%	0.07		-0.07	5.95%			
Musaib Khan	10.55	13.34	2.79	10.44%	9.97%	-0.48%		0.00%	0.04	0.08	0.04	0.39%	0.61%	0.31	0.72
Mysore-Vijaynagar	3.18	3.47	0.29	8.97%	7.95%	-1.02%		0.00%	0.02		-0.02	0.63%			
Mysore - Rajkumarroad	0.93	2.57	1.65	8.91%	9.66%	0.75%		0.00%		0.07	0.07		2.74%	0.01	
Mysore - Chamaraja Mohalla	2.22	1.99	-0.22	7.49%	5.62%	-1.87%		0.00%			0.00			0.28	
Ramanagara	1.91	1.14	-0.77	12.95%	21.85%	8.90%		0.00%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mandya	2.31	1.05	-1.27	13.83%	13.50%	-0.33%		0.00%	0.02	0.01	-0.01	0.92%	1.23%	0.31	0.42
MBO	10.55	10.23	-0.32	10.44%	10.05%	-0.39%		0.00%	0.04	0.08	0.04	0.39%	0.80%	0.31	0.72
Mysore - Kuvempunagar LG		3.11	3.11		9.69%	9.69%		0.00%			0.00				
Shopee		3.11	3.11		9.69%	9.69%		0.00%			0.00				
Aiyaz	1.18	1.72	0.54	9.55%	11.68%	2.13%		0.00%			0.00			0.31	
Shivamoga	1.18	1.72	0.54	9.55%	11.68%	2.13%		0.00%			0.00			0.31	
MBO	1.18	1.72	0.54	9.55%	11.68%	2.13%		0.00%			0.00			0.31	
Total	158.81	211.63	52.82	3.20%	3.20%	-5.07%		0.00%	1.12	0.96	-0.16	0.71%	0.46%	7.40	6.72

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	127	107	-20	40.93	36.54	-4.39	10.87%	13.51%	2.64%
FPD	52	44	-8	16.64	16.72	0.08	9.38%	8.50%	-0.87%
Mobile	141	471	330	40.19	109.40	69.21	2.10%	-4.18%	-6.27%
Refrigerator	85	63	-22	19.95	18.46	-1.49	9.89%	8.13%	-1.76%
Washing Machine	68	52	-16	17.57	12.10	-5.47	7.40%	10.79%	3.40%
Z.Others	507	365	-142	23.53	18.41	-5.12	12.78%	11.88%	-0.91%
Total	980	1,102	122	158.81	211.63	52.82	8.27%	3.20%	-5.07%