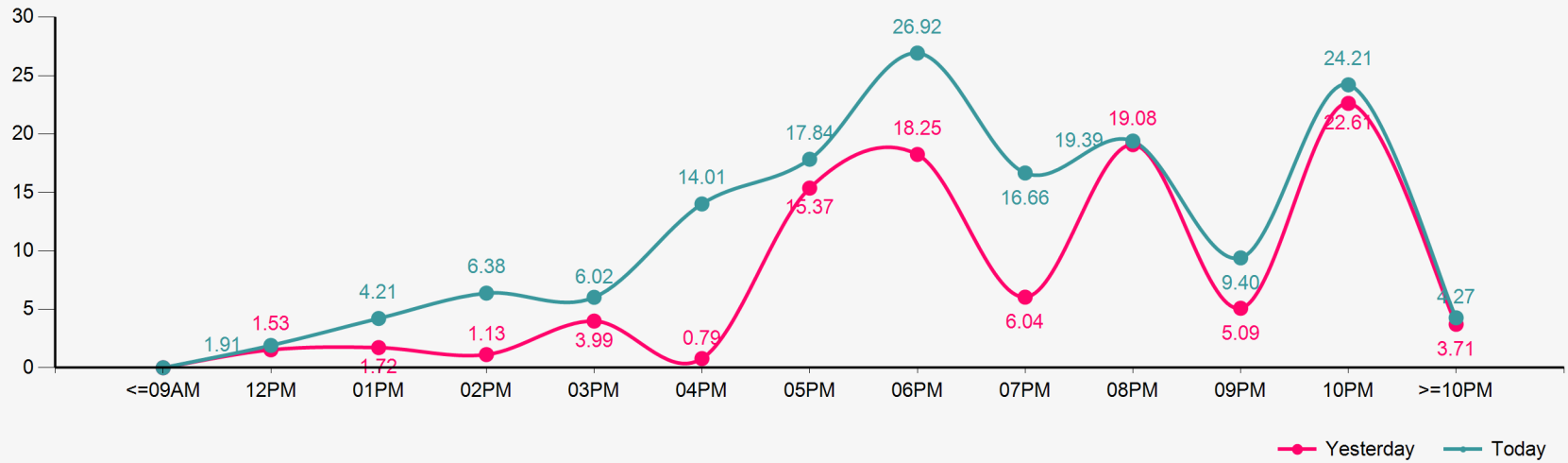


Sales 151.22 Lacs	GP% 4.22%	EW Pen% 1.36%	Target Ach. % 83.81%	Open SO 7.44 Lacs
Yest. Sales: 99.31 Lacs	Yest. GP%: 4.29%	Yest. EW%: 0.99%	TD Target: 180.44 Lacs	Yest. OSO 1.79 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
City	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	62.27	95.16	32.89	3.30%	3.51%	0.21%	108.13	88.01%	0.63	1.56	0.93	1.02%	1.66%	1.62	4.45
Bengaluru - Rural	10.96	18.17	7.21	4.82%	4.70%	-0.13%	17.79	102.12%		0.04	0.04		0.22%		0.44
Mulbagal	1.10	4.71	3.61	6.13%	4.68%	-1.45%	3.00	157.23%	0.07	0.04	-0.03	6.33%	0.85%		
Mysuru	3.76	4.58	0.82	4.74%	4.68%	-0.06%	10.26	44.70%	0.01	0.08	0.07	0.24%	1.82%		0.14
Tumkur	1.38	4.31	2.93	0.88%	5.58%	4.70%	6.12	70.38%		0.04	0.04		0.98%		1.01
Channarayapatna	1.34	3.96	2.62	1.01%	5.02%	4.01%	2.55	155.03%	0.01		-0.01	1.02%			
Kolar	0.97	3.37	2.40	4.28%	0.83%	-3.45%	3.97	84.90%			0.00				
Chikkaballapur	3.29	2.61	-0.68	15.91%	18.59%	2.68%	2.55	102.11%	0.05	0.04	-0.01	1.49%	1.57%	0.03	
Mandya	0.84	2.06	1.22	6.65%	5.23%	-1.41%	2.38	86.37%			0.00				0.01
Kadur	1.59	2.05	0.46	6.61%	7.20%	0.59%	3.30	62.25%	0.02	0.07	0.05	1.19%	3.41%	0.14	
Chitradurga	2.71	1.96	-0.75	8.55%	5.33%	-3.22%	5.80	33.78%	0.03	0.09	0.06	1.11%	4.69%		
Chalkere	1.21	1.88	0.67	8.08%	6.44%	-1.65%	1.82	103.07%	0.05	0.01	-0.04	4.25%	0.68%		0.25
Hassan	2.92	1.75	-1.17	4.44%	3.71%	-0.73%	2.48	70.59%	0.05		-0.05	1.74%			
Shivamogga	3.19	1.52	-1.67	3.76%	4.61%	0.85%	2.57	59.23%	0.02		-0.02	0.63%			0.85
Hiriyur	(0.14)	0.98	1.12	6.44%	2.08%	-4.36%	1.62	60.47%		0.02	0.02		2.09%		0.28
Tumakuru	0.61	0.87	0.26	7.83%	4.65%	-3.17%	2.15	40.48%			0.00				
Ramanagara	1.02	0.79	-0.22	9.85%	13.04%	3.19%	2.70	29.40%		0.03	0.03		4.41%		

Tiptur	0.28	0.48	0.20	-13.88%	5.02%	18.89%	1.23	39.27%	0.04		-0.04	15.51%			
Total	99.31	151.22	51.92	4.29%	4.22%	-0.07%	180.44	83.81%	0.97	2.02	1.05	0.99%	1.36%	1.79	7.44
	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	91.02	140.92	49.91	4.23%	4.07%	-0.16%	164.06	85.90%	0.75	1.49	0.74	0.83%	1.07%	1.79	6.13
Shopee	8.29	10.30	2.01	4.95%	6.25%	1.30%	16.38	62.91%	0.23	0.53	0.31	2.79%	5.44%		1.31
Total	99.31	151.22	51.92	4.29%	4.22%	-0.07%	180.44	83.81%	0.97	2.02	1.05	0.99%	1.36%	1.79	7.44
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj N	29.35	47.26	17.91	4.17%	3.45%	-0.72%	45.08	104.82%	0.15	0.49	0.34	0.53%	1.05%	0.72	1.88
KR Puram	7.22	10.55	3.33	4.36%	0.28%	-4.08%	12.04	87.60%	0.01	0.11	0.10	0.18%	1.08%	0.01	0.94
Bommanahalli	5.67	8.53	2.86	4.24%	3.81%	-0.43%	4.47	190.63%		0.03	0.03		0.29%	0.14	0.19
Hoskote	5.86	5.53	-0.33	4.57%	6.57%	2.00%	6.06	91.29%		0.02	0.02		0.27%		0.01
Hongasandara	1.38	4.79	3.41	2.63%	4.34%	1.71%	3.30	145.15%			0.00				
Mulbagal	1.10	4.71	3.61	6.13%	4.68%	-1.45%	3.00	157.23%	0.07	0.04	-0.03	6.33%	0.85%		
Kolar	0.97	3.37	2.40	4.28%	0.83%	-3.45%	3.97	84.90%			0.00				
Marathahalli	0.50	3.00	2.50	3.60%	3.15%	-0.45%	2.31	129.74%		0.17	0.17		6.12%		
Hebbagodi	4.49	2.94	-1.56	2.91%	4.64%	1.73%	3.74	78.50%		0.05	0.05		1.57%	0.56	0.74
Sunkadakatte	0.50	1.98	1.47	5.32%	6.11%	0.79%	1.88	105.26%	0.02	0.07	0.05	4.14%	3.67%		
Hegnahalli	1.63	1.31	-0.32	4.81%	6.43%	1.62%	2.92	44.91%	0.06	0.01	-0.05	3.50%	0.65%		
HSR Layout	0.03	0.55	0.52	9.78%	3.74%	-6.04%	1.39	39.70%			0.00				
MBO	29.35	47.26	17.91	4.17%	3.45%	-0.72%	45.08	104.82%	0.15	0.49	0.34	0.53%	1.05%	0.72	1.88
Syed Kabeer	14.24	30.93	16.70	6.37%	4.34%	-2.03%	34.22	90.39%	0.18	0.34	0.16	1.26%	1.11%	0.63	0.31
Devenahalli	2.40	7.00	4.60	4.82%	4.47%	-0.35%	6.48	108.08%		0.01	0.01		0.18%		
Yelahanka	1.01	5.14	4.13	5.57%	4.04%	-1.53%	5.28	97.33%	0.01		-0.01	1.14%			
HRBR Layout	1.17	4.16	2.99	2.02%	4.00%	1.97%	3.44	120.94%		0.06	0.06		1.36%	0.12	0.14
RT Nagar	1.60	4.06	2.47	3.92%	4.03%	0.11%	4.65	87.40%	0.03	0.08	0.06	1.68%	2.11%		
Doddaballapura	0.56	3.99	3.43	9.32%	-2.58%	-11.90%	3.44	115.88%		0.06	0.06		1.52%		0.17
Chikkaballapur	3.29	2.61	-0.68	15.91%	18.59%	2.68%	2.55	102.11%	0.05	0.04	-0.01	1.49%	1.57%	0.03	
Sanjaynagar	0.72	1.67	0.95	-0.61%	-0.46%	0.15%	1.75	95.54%		0.01	0.01		0.56%		
Sahakar Nagar	2.97	1.61	-1.36	3.36%	5.74%	2.38%	3.80	42.34%	0.09	0.08	-0.01	3.15%	5.14%	0.29	0.01
Kothnur	0.52	0.68	0.17	-4.51%	3.54%	8.06%	2.82	24.28%			0.00			0.19	
MBO	14.24	30.93	16.70	6.37%	4.34%	-2.03%	34.22	90.39%	0.18	0.34	0.16	1.26%	1.11%	0.63	0.31
Syed Mudabeer	23.67	25.18	1.51	1.97%	3.53%	1.56%	30.27	83.17%	0.17	0.33	0.17	0.70%	1.34%	0.31	0.97
Banashankari	2.36	4.96	2.60	-7.09%	0.91%	8.00%	2.57	193.34%	0.01	0.01	0.00	0.58%	0.26%		0.16
Nagarbhavi	3.44	4.10	0.66	0.80%	4.27%	3.48%	2.62	156.53%	0.09	0.04	-0.05	2.58%	0.94%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Kengeri	2.22	3.16	0.94	1.73%	1.80%	0.06%	5.02	62.87%		0.09	0.09		3.01%		0.61
Rajaji nagar	3.87	2.66	-1.21	2.79%	2.80%	0.01%	5.02	53.01%		0.04	0.04		1.37%	0.31	0.03
Mathikere	1.29	2.65	1.36	2.92%	3.92%	0.99%	3.92	67.65%		0.02	0.02		0.84%		
Frazer town	3.10	2.54	-0.56	7.60%	4.57%	-3.03%	2.96	85.76%		0.02	0.02		0.72%		
Raja Rajeshwary Nagar	3.34	1.82	-1.52	1.85%	6.82%	4.97%	2.79	65.23%	0.04	0.06	0.02	1.34%	3.44%		
Vijayanagar	0.01	1.73	1.72	-15.72%	4.31%	20.03%	1.99	87.27%		0.02	0.02		0.87%		0.16
Hanumanth nagar	2.57	1.54	-1.02	4.16%	7.61%	3.45%	2.20	70.13%	0.02	0.04	0.02	0.83%	2.52%		0.01
Cox town	1.47		-1.47	1.27%	-14.00%	-15.27%	1.18	0.21%			0.00				
MBO	23.67	25.18	1.51	1.97%	3.53%	1.56%	30.27	83.17%	0.17	0.33	0.17	0.70%	1.34%	0.31	0.97
Chandrashekhar	6.03	17.11	11.08	4.21%	4.65%	0.44%	20.47	83.57%	0.07	0.08	0.01	1.16%	0.46%		1.44
Nelamangala	2.70	5.64	2.94	5.37%	3.13%	-2.25%	5.26	107.25%		0.01	0.01		0.23%		0.43
Tumkur	1.38	4.31	2.93	0.88%	5.58%	4.70%	6.12	70.38%		0.04	0.04		0.98%		1.01
Peenya	0.63	3.49	2.86	8.50%	4.54%	-3.97%	2.31	151.19%	0.03	0.02	-0.01	4.76%	0.45%		
Hessarghatta	0.43	2.32	1.89	8.10%	6.69%	-1.41%	3.41	68.15%		0.01	0.01	0.59%	0.37%		
Madhugiri	0.61	0.87	0.26	7.83%	4.65%	-3.17%	2.15	40.48%			0.00				
Tiptur	0.28	0.48	0.20	-13.88%	5.02%	18.89%	1.23	39.27%	0.04		-0.04	15.51%			
MBO	6.03	17.11	11.08	4.21%	4.65%	0.44%	20.47	83.57%	0.07	0.08	0.01	1.16%	0.46%		1.44
Mohammed Naveed	12.82	14.10	1.28	5.37%	5.16%	-0.21%	20.14	70.00%	0.18	0.19	0.01	1.44%	1.35%	0.14	1.38
Channarayapatna	1.34	3.96	2.62	1.01%	5.02%	4.01%	2.55	155.03%	0.01		-0.01	1.02%			
Kadur	1.59	2.05	0.46	6.61%	7.20%	0.59%	3.30	62.25%	0.02	0.07	0.05	1.19%	3.41%	0.14	
Chitradurga	2.71	1.96	-0.75	8.55%	5.33%	-3.22%	5.80	33.78%	0.03	0.09	0.06	1.11%	4.69%		
Challakere	1.21	1.88	0.67	8.08%	6.44%	-1.65%	1.82	103.07%	0.05	0.01	-0.04	4.25%	0.68%		0.25
Hassan	2.92	1.75	-1.17	4.44%	3.71%	-0.73%	2.48	70.59%	0.05		-0.05	1.74%			
Shivamoga	3.19	1.52	-1.67	3.76%	4.61%	0.85%	2.57	59.23%	0.02		-0.02	0.63%			0.85
Hiriyur	(0.14)	0.98	1.12	6.44%	2.08%	-4.36%	1.62	60.47%		0.02	0.02		2.09%		0.28
MBO	12.82	14.10	1.28	5.37%	5.16%	-0.21%	20.14	70.00%	0.18	0.19	0.01	1.44%	1.35%	0.14	1.38
Vijay Kumar A	8.29	10.30	2.01	4.95%	6.25%	1.30%	16.38	62.91%	0.23	0.53	0.31	2.79%	5.44%		1.31
Nagarbhavi Best LG shoppe	2.43	3.18	0.74	5.95%	6.74%	0.80%	2.74	115.87%	0.06	0.18	0.12	2.36%	5.87%		
Sahakarnagar Best LG Shoppe	0.23	2.88	2.65	1.70%	6.20%	4.50%	2.70	106.56%		0.27	0.27		10.57%		
Mathikere Best LG Shoppe	0.81	1.24	0.43	3.83%	2.49%	-1.34%	1.61	77.21%	0.09	0.03	-0.06	12.42%	2.13%		
Mysore - Kuvempunagar LG	0.71	1.09	0.38	3.48%	6.43%	2.95%	1.48	74.02%	0.01	0.06	0.05	1.28%	5.30%		
HRBR Best LG Shoppe	0.18	0.89	0.71	-10.55%	10.15%	20.70%	2.87	31.13%			0.00				1.31
Rammurthy Nagar Best LG Shoppe	1.29	0.88	-0.40	6.61%	5.83%	-0.78%	1.90	46.45%	0.02		-0.02	1.18%			
Peenya Best LG Shoppe	2.40	0.14	-2.26	5.29%	5.86%	0.57%	1.55	9.01%	0.06		-0.06	2.34%			

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Banashankari Best LG Shoppe	0.24		-0.24	5.17%		-5.17%	1.53	0.00%			0.00				
Shopee	8.29	10.30	2.01	4.95%	6.25%	1.30%	16.38	62.91%	0.23	0.53	0.31	2.79%	5.44%		1.31
Aleem Pasha	4.91	6.35	1.44	6.31%	5.60%	-0.71%	13.87	45.75%		0.06	0.06		0.96%		0.15
Mandya	0.84	2.06	1.22	6.65%	5.23%	-1.41%	2.38	86.37%			0.00				0.01
Mysore - Rajkumarroad	0.17	2.06	1.89	5.01%	3.85%	-1.16%	2.60	79.15%		0.03	0.03		1.33%		
Mysore-Vijaynagar	1.98	1.19	-0.79	4.16%	5.41%	1.24%	2.60	45.97%			0.00				
Ramanagara	1.02	0.79	-0.22	9.85%	13.04%	3.19%	2.70	29.40%		0.03	0.03		4.41%		
Mysore - Chamaraja Mohalla	0.90	0.24	-0.66	6.94%	0.14%	-6.80%	3.59	6.76%			0.00				0.14
MBO	4.91	6.35	1.44	6.31%	5.60%	-0.71%	13.87	45.75%		0.06	0.06		0.96%		0.15
Total	99.31	151.22	51.92	4.22%	4.22%	-0.07%	180.44	83.81%	0.97	2.02	1.05	0.99%	1.36%	1.79	7.44

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	11	9	-2	2.56	2.56	0.01	-2.56%	-5.04%	-2.49%	0	0	0			0.00			
FPD	53	82	29	21.03	30.61	9.57	2.82%	2.32%	-0.50%	4	4	0	0.60	0.77	0.17	-27.22%	-17.84%	9.38%
IT	7	8	1	4.28	4.95	0.67	2.85%	-1.67%	-4.52%	0	1	1		0.85	0.85		-24.29%	-24.29%
Mobile	75	117	42	30.33	56.25	25.92	2.40%	2.85%	0.45%	1	3	2	0.16	0.92	0.76	-23.15%	-35.72%	-12.57%
Refrigerator	67	95	28	18.90	24.38	5.48	6.12%	5.65%	-0.47%	0	0	0			0.00			
Washing Machine	54	73	19	13.74	17.81	4.08	7.78%	7.06%	-0.72%	0	2	2		0.41	0.41		-23.54%	-23.54%
Z.Others	208	334	126	8.48	14.67	6.19	7.75%	11.22%	3.47%	27	13	-14	0.58	0.30	-0.28	-42.32%	-49.56%	-7.24%
Total	475	718	243	99.31	151.22	51.92	4.29%	4.22%	-0.07%	32	23	-9	1.34	3.25	1.91	-33.25%	-28.25%	5.00%