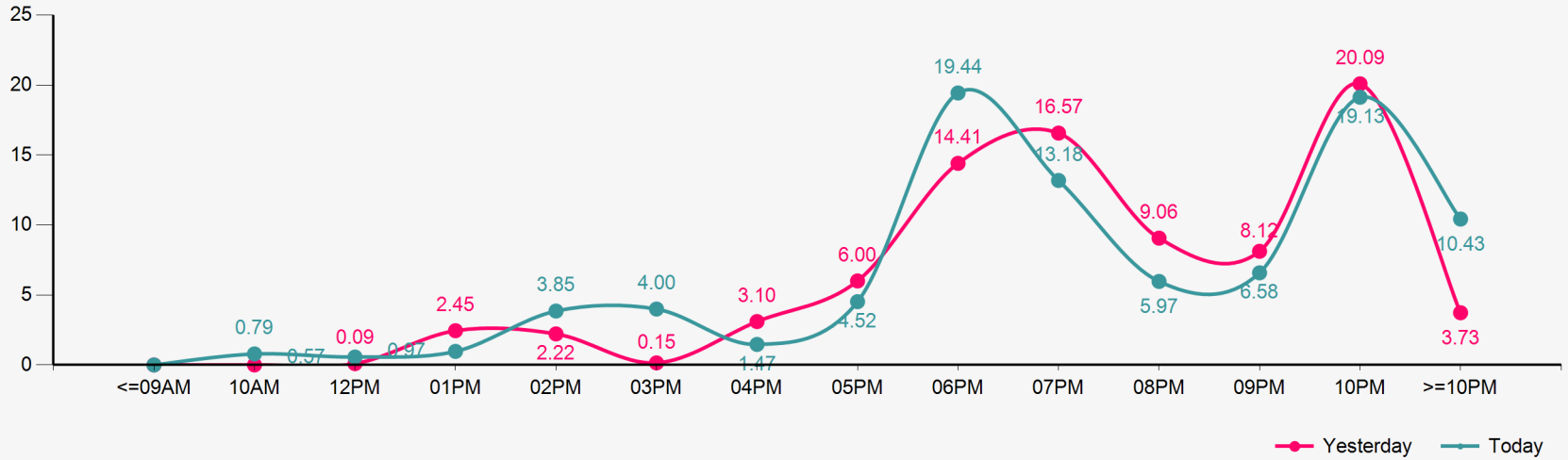


Sales <b>90.90</b> Lacs	GP% <b>7.07%</b>	EW Pen% <b>0.47%</b>	Target Ach. % <b>55.26%</b>	Open SO <b>1.99</b> Lacs
Yest. Sales: 86.00 Lacs	Yest. GP%: 7.87%	Yest. EW%: 0.55%	TD Target: <b>164.51</b> Lacs	Yest. OSO 0.94 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	58.29	56.53	-1.76	7.06%	6.94%	-0.11%	102.39	55.21%	0.42	0.32	-0.11	0.73%	0.57%	0.90	1.31
Bengaluru - Rural	9.50	12.86	3.36	10.20%	3.34%	-6.87%	16.36	78.61%	0.02		-0.02	0.19%		0.04	0.25
Tumkur	2.28	3.78	1.50	15.52%	13.84%	-1.68%	5.54	68.13%			0.00				
Mysuru	4.74	3.35	-1.39	9.84%	7.53%	-2.31%	9.31	36.04%	0.03	0.05	0.02	0.53%	1.44%		
Ramanagara	0.14	2.79	2.64	14.80%	9.47%	-5.33%	3.11	89.56%	0.01	0.02	0.02	4.61%	0.86%		0.19
Chitradurga	2.64	2.69	0.05	10.54%	11.28%	0.74%	5.76	46.76%			0.00				0.02
Kolar	1.71	1.69	-0.02	1.87%	9.81%	7.94%	3.29	51.53%		0.02	0.02		0.89%		
Chalkere	0.89	1.36	0.47	6.34%	15.37%	9.03%	1.99	68.35%			0.00				0.22
Hassan	0.11	1.27	1.16	4.32%	6.64%	2.32%	2.70	47.04%			0.00				
Channarayapatna	1.03	1.15	0.12	5.51%	8.13%	2.61%	2.58	44.79%			0.00				
Shivamogga	1.15	1.05	-0.09	12.51%	3.47%	-9.05%	2.99	35.23%			0.00				
Mandya	0.92	0.68	-0.24	7.29%	8.68%	1.39%	2.41	28.16%			0.00				
Hiriyur	0.15	0.66	0.51	10.66%	3.81%	-6.85%	1.73	37.93%			0.00				
Kadur	1.68	0.54	-1.13	7.76%	9.13%	1.36%	2.87	18.91%		0.02	0.02		3.82%		
Tiptur	0.78	0.49	-0.28	7.71%	1.54%	-6.17%	1.48	33.32%			0.00				
<b>Total</b>	<b>86.00</b>	<b>90.90</b>	<b>4.90</b>	<b>7.87%</b>	<b>7.07%</b>	<b>-0.80%</b>	<b>164.51</b>	<b>55.26%</b>	<b>0.47</b>	<b>0.42</b>	<b>-0.05</b>	<b>0.55%</b>	<b>0.47%</b>	<b>0.94</b>	<b>1.99</b>

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	77.25	81.77	4.52	7.73%	7.21%	-0.52%	149.72	54.62%	0.30	0.26	-0.05	0.39%	0.31%	0.94	1.69
Shopee	7.90	8.34	0.44	6.77%	9.15%	2.38%	14.79	56.41%	0.17	0.17	0.00	2.20%	2.07%		0.30
WHS	0.85	0.79	-0.06	31.23%	-29.09%	-60.32%		0.00%			0.00				
Total	86.00	90.90	4.90	7.87%	7.07%	-0.80%	164.51	55.26%	0.47	0.42	-0.05	0.55%	0.47%	0.94	1.99
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
<b>Manoj</b>	<b>27.56</b>	<b>28.93</b>	<b>1.37</b>	<b>5.86%</b>	<b>6.73%</b>	<b>0.86%</b>	<b>51.03</b>	<b>56.69%</b>	<b>0.19</b>	<b>0.09</b>	<b>-0.10</b>	<b>0.69%</b>	<b>0.31%</b>	<b>0.14</b>	<b>0.84</b>
KR Puram	5.99	6.47	0.49	7.54%	8.16%	0.62%	10.22	63.36%	0.05		-0.05	0.82%			
Rajaji nagar	1.48	3.33	1.85	5.25%	1.08%	-4.17%	4.16	80.02%			0.00			0.07	
Hoskote	4.64	3.21	-1.43	6.55%	7.12%	0.57%	5.30	60.48%	0.02		-0.02	0.39%			
Hongasandara	0.92	2.65	1.74	2.85%	1.38%	-1.47%	3.01	88.17%			0.00				0.15
Hebbagodi	3.43	2.44	-1.00	2.93%	11.73%	8.80%	3.78	64.38%	0.04	0.03	-0.01	1.05%	1.13%		
Bommanahalli	0.49	2.07	1.58	5.70%	2.67%	-3.04%	4.26	48.58%			0.00				
RT Nagar	4.01	2.06	-1.95	6.70%	8.22%	1.52%	3.84	53.65%	0.07	0.03	-0.04	1.67%	1.48%		0.58
Kolar	1.71	1.69	-0.02	1.87%	9.81%	7.94%	3.29	51.53%		0.02	0.02		0.89%		
Hegnahalli	1.23	1.50	0.27	11.61%	11.24%	-0.37%	2.84	52.86%			0.00				
Mulbagal	0.36	1.25	0.89	3.69%	10.26%	6.57%	2.09	59.92%			0.00				
Sunkadakatte	2.11	1.16	-0.95	6.17%	6.72%	0.55%	2.07	55.97%			0.00				0.02
Marathahalli	0.69	0.56	-0.13	-3.85%	2.19%	6.04%	2.98	18.66%		0.02	0.02		3.39%	0.08	
Vijayanagar	0.51	0.54	0.04	13.26%	9.83%	-3.43%	1.70	31.93%	0.02		-0.02	4.12%			
HSR Layout			0.00				1.49	0.00%			0.00				0.09
MBO	27.56	28.93	1.37	5.86%	6.73%	0.86%	51.03	56.69%	0.19	0.09	-0.10	0.69%	0.31%	0.14	0.84
<b>Mudabir</b>	<b>29.29</b>	<b>28.55</b>	<b>-0.74</b>	<b>7.36%</b>	<b>6.33%</b>	<b>-1.03%</b>	<b>47.20</b>	<b>60.48%</b>	<b>0.05</b>	<b>0.07</b>	<b>0.02</b>	<b>0.17%</b>	<b>0.26%</b>	<b>0.75</b>	<b>0.27</b>
Devenahalli	1.20	7.01	5.81	13.10%	5.49%	-7.61%	6.21	112.92%			0.00				0.25
Kengeri	3.35	4.23	0.88	12.11%	9.35%	-2.75%	3.99	105.99%		0.02	0.02		0.36%		
Nagarbhavi	1.03	3.52	2.49	6.96%	3.05%	-3.90%	2.83	124.27%			0.00				
Sahakar Nagar	3.45	2.85	-0.60	5.43%	3.58%	-1.85%	3.70	76.97%			0.00			0.11	
Banashankari	2.10	2.31	0.22	4.24%	4.77%	0.53%	3.55	65.11%			0.00				
Doddaballapura	1.57	1.68	0.11	3.42%	3.83%	0.41%	2.56	65.72%		0.01	0.01		0.81%		
Kothnur	3.29	1.33	-1.96	4.72%	12.46%	7.74%	2.57	51.66%	0.05		-0.05	1.57%			
Yelahanka	3.36	1.10	-2.26	9.86%	-1.06%	-10.92%	4.65	23.59%		0.01	0.01		1.25%		
Frazer town	1.95	0.96	-0.99	4.02%	9.67%	5.65%	2.62	36.81%		0.03	0.03		3.43%		
HRBR Layout	4.05	0.94	-3.11	7.75%	10.02%	2.27%	2.68	35.05%			0.00				
Mathikere	1.84	0.89	-0.95	5.86%	12.70%	6.84%	3.25	27.52%			0.00			0.64	
Hanumanth nagar	0.54	0.87	0.33	14.60%	13.47%	-1.14%	1.96	44.27%			0.00				0.01

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Raja Rajeshwary Nagar	0.61	0.55	-0.06	3.70%	9.41%	5.72%	3.42	16.09%			0.00				
Sanjaynagar	0.15	0.32	0.16	6.08%	6.35%	0.27%	2.04	15.47%			0.00				
Cox town	0.80		-0.80	11.81%		-11.81%	1.19	0.00%			0.00				
MBO	29.29	28.55	-0.74	7.36%	6.33%	-1.03%	47.20	60.48%	0.05	0.07	0.02	0.17%	0.26%	0.75	0.27
<b>Naveed</b>	<b>16.30</b>	<b>17.79</b>	<b>1.49</b>	<b>10.48%</b>	<b>8.91%</b>	<b>-1.57%</b>	<b>38.11</b>	<b>46.67%</b>	<b>0.03</b>	<b>0.02</b>	<b>-0.01</b>	<b>0.20%</b>	<b>0.11%</b>	<b>0.04</b>	<b>0.39</b>
Tumkur	2.28	3.78	1.50	15.52%	13.84%	-1.68%	5.54	68.13%			0.00				
Chitradurga	2.64	2.69	0.05	10.54%	11.28%	0.74%	5.76	46.76%			0.00				0.02
Hessarghatta	1.98	2.23	0.24	16.06%	8.65%	-7.41%	3.42	65.07%	0.03		-0.03	1.70%			
Nelamangala	2.80	1.86	-0.94	8.61%	2.46%	-6.15%	4.85	38.29%			0.00			0.04	
Challakere	0.89	1.36	0.47	6.34%	15.37%	9.03%	1.99	68.35%			0.00				0.22
Hassan	0.11	1.27	1.16	4.32%	6.64%	2.32%	2.70	47.04%			0.00				
Channarayapatna	1.03	1.15	0.12	5.51%	8.13%	2.61%	2.58	44.79%			0.00				
Shivamoga	1.15	1.05	-0.09	12.51%	3.47%	-9.05%	2.99	35.23%			0.00				
Peenya	0.82	0.71	-0.12	6.09%	2.13%	-3.96%	2.20	32.08%			0.00				0.15
Hiriyur	0.15	0.66	0.51	10.66%	3.81%	-6.85%	1.73	37.93%			0.00				
Kadur	1.68	0.54	-1.13	7.76%	9.13%	1.36%	2.87	18.91%		0.02	0.02		3.82%		
Tiptur	0.78	0.49	-0.28	7.71%	1.54%	-6.17%	1.48	33.32%			0.00				
MBO	16.30	17.79	1.49	10.48%	8.91%	-1.57%	38.11	46.67%	0.03	0.02	-0.01	0.20%	0.11%	0.04	0.39
<b>Abhik Uppal</b>	<b>7.90</b>	<b>8.34</b>	<b>0.44</b>	<b>6.77%</b>	<b>9.15%</b>	<b>2.38%</b>	<b>14.79</b>	<b>56.41%</b>	<b>0.17</b>	<b>0.17</b>	<b>0.00</b>	<b>2.20%</b>	<b>2.07%</b>		<b>0.30</b>
Nagarbhavi Best LG shoppe	2.42	3.75	1.33	7.25%	7.13%	-0.13%	2.34	160.42%	0.07	0.05	-0.02	2.98%	1.46%		
Rammurthy Nagar Best LG Shoppe	0.58	2.11	1.53	11.35%	10.69%	-0.66%	1.60	131.86%	0.04	0.02	-0.02	6.44%	0.96%		
Sahakarnagar Best LG Shoppe	1.68	1.26	-0.42	8.27%	12.11%	3.83%	2.21	56.89%	0.05	0.08	0.03	3.06%	6.79%		
Mathikere Best LG Shoppe	0.38	0.38	0.00	11.31%	8.91%	-2.41%	1.59	23.75%	0.02		-0.02	4.16%			
Mysore - Kuvempunaqar LG	1.71	0.31	-1.40	3.91%	6.02%	2.11%	1.45	21.58%			0.00				
Peenya Best LG Shoppe	0.31	0.30	-0.01	8.76%	10.38%	1.62%	1.44	20.86%			0.00				
HRBR Best LG Shoppe	0.31	0.23	-0.08	14.42%	14.71%	0.29%	2.50	9.33%		0.02	0.02		6.88%		0.30
Banashankari Best LG Shoppe	0.51		-0.51	-5.25%		5.25%	1.66	0.00%			0.00				
Shopee	7.90	8.34	0.44	6.77%	9.15%	2.38%	14.79	56.41%	0.17	0.17	0.00	2.20%	2.07%		0.30
<b>Aleem</b>	<b>4.10</b>	<b>6.51</b>	<b>2.41</b>	<b>11.91%</b>	<b>8.55%</b>	<b>-3.36%</b>	<b>13.38</b>	<b>48.64%</b>	<b>0.03</b>	<b>0.07</b>	<b>0.04</b>	<b>0.77%</b>	<b>1.11%</b>		<b>0.19</b>
Ramanagara	0.14	2.79	2.64	14.80%	9.47%	-5.33%	3.11	89.56%	0.01	0.02	0.02	4.61%	0.86%		0.19
Mysore - Rajkumarroad	1.27	1.44	0.17	17.65%	10.38%	-7.27%	2.20	65.42%	0.01	0.02	0.01	0.72%	1.05%		
Mysore-Vijaynagar	1.57	0.97	-0.60	10.52%	3.66%	-6.86%	2.61	37.06%	0.02		-0.02	1.03%			
Mandya	0.92	0.68	-0.24	7.29%	8.68%	1.39%	2.41	28.16%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mysore - Chamaraja Mohalla	0.19	0.63	0.44	5.51%	7.69%	2.19%	3.04	20.76%		0.03	0.03		5.45%		
MBO	4.10	6.51	2.41	11.91%	8.55%	-3.36%	13.38	48.64%	0.03	0.07	0.04	0.77%	1.11%		0.19
<b>Others</b>	<b>0.85</b>	<b>0.79</b>	<b>-0.06</b>	<b>31.23%</b>	<b>-29.09%</b>	<b>-60.32%</b>		<b>0.00%</b>			<b>0.00</b>				
Defective In Warehouse	0.85	0.79	-0.06	31.23%	-29.09%	-60.32%		0.00%			0.00				
WHS	0.85	0.79	-0.06	31.23%	-29.09%	-60.32%		0.00%			0.00				
<b>Total</b>	<b>86.00</b>	<b>90.90</b>	<b>4.90</b>	<b>7.07%</b>	<b>7.07%</b>	<b>-0.80%</b>	<b>164.51</b>	<b>55.26%</b>	<b>0.47</b>	<b>0.42</b>	<b>-0.05</b>	<b>0.55%</b>	<b>0.47%</b>	<b>0.94</b>	<b>1.99</b>

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	7	16	9	2.14	4.73	2.59	4.59%	10.49%	5.90%
FPD	46	51	5	11.64	16.70	5.06	11.64%	8.99%	-2.64%
Mobile	87	91	4	29.61	31.15	1.54	3.00%	2.94%	-0.06%
Refrigerator	84	71	-13	21.59	17.66	-3.93	11.29%	9.03%	-2.26%
Washing Machine	42	41	-1	12.08	9.39	-2.69	11.55%	13.35%	1.80%
Z.Others	161	176	15	8.95	11.27	2.33	6.65%	5.90%	-0.75%
<b>Total</b>	<b>427</b>	<b>446</b>	<b>19</b>	<b>86.00</b>	<b>90.90</b>	<b>4.90</b>	<b>7.87%</b>	<b>7.07%</b>	<b>-0.80%</b>