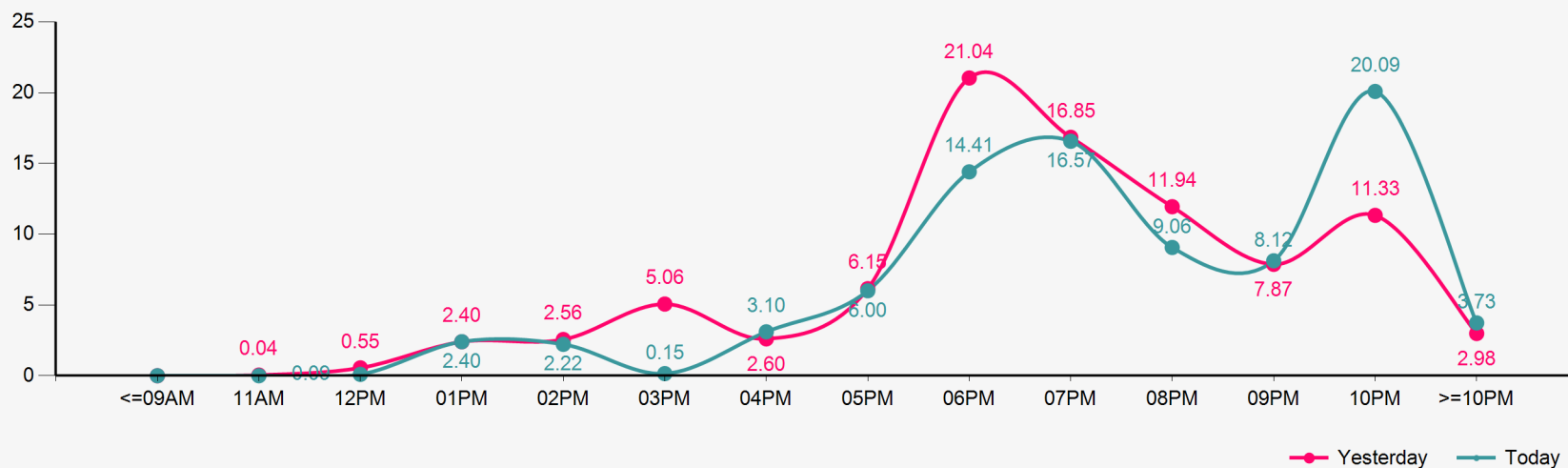


Sales 85.96 Lacs	GP% 8.78%	EW Pen% 0.55%	Target Ach. % 43.42%	Open SO 2.42 Lacs
Yest. Sales: 91.40 Lacs	Yest. GP%: 7.00%	Yest. EW%: 0.56%	TD Target: 198.00 Lacs	Yest. OSO 0.41 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	53.35	58.25	4.90	6.09%	7.06%	0.97%	126.83	45.92%	0.21	0.42	0.22	0.39%	0.73%	0.33	2.33
Bengaluru - Rural	12.30	9.50	-2.80	5.16%	18.42%	13.26%	18.35	51.76%	0.14	0.02	-0.12	1.11%	0.19%	0.08	0.04
Mysuru	8.03	4.74	-3.29	9.96%	9.84%	-0.12%	11.99	39.53%	0.02	0.03	0.01	0.19%	0.53%		
Chitradurga	2.89	2.64	-0.24	12.26%	10.54%	-1.72%	6.47	40.87%	0.02		-0.02	0.52%			
Tumkur	0.81	2.28	1.47	12.06%	15.52%	3.46%	5.83	39.08%			0.00				
Kolar	2.44	1.71	-0.73	7.80%	1.87%	-5.93%	3.69	46.43%	0.07		-0.07	2.99%			
Kadur	1.93	1.68	-0.25	5.94%	7.76%	1.83%	2.86	58.67%			0.00				
Shivamogga	1.71	1.15	-0.56	7.61%	12.51%	4.91%	3.64	31.53%			0.00				
Channarayapatna	1.80	1.03	-0.77	12.53%	5.51%	-7.02%	2.85	36.19%	0.03		-0.03	1.92%			
Mandya	1.74	0.92	-0.82	15.01%	7.29%	-7.72%	2.85	32.41%	0.02		-0.02	0.87%			
Chalkere	1.18	0.89	-0.30	10.58%	6.34%	-4.24%	2.54	34.96%	0.01		-0.01	0.42%			
Tiptur	0.45	0.78	0.32	14.59%	7.71%	-6.88%	1.76	44.16%			0.00				0.04
Hiriyur	0.49	0.15	-0.35	10.22%	10.66%	0.44%	2.29	6.48%	0.02		-0.02	3.13%			
Ramanagara	0.67	0.14	-0.53	7.50%	14.80%	7.30%	2.91	4.96%		0.01	0.01		4.61%		
Hassan	1.62	0.11	-1.51	3.20%	4.32%	1.12%	3.16	3.46%			0.00				
Total	91.40	85.96	-5.44	7.00%	8.78%	1.78%	198.00	43.42%	0.51	0.47	-0.04	0.56%	0.55%	0.41	2.42

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	83.58	77.20	-6.38	6.89%	7.73%	0.83%	179.95	42.90%	0.43	0.30	-0.12	0.52%	0.39%	0.33	2.42
Shopee	7.82	7.90	0.09	8.17%	6.77%	-1.40%	18.05	43.79%	0.08	0.17	0.09	1.06%	2.20%		
WHS		0.85	0.85		122.69%	122.69%		0.00%			0.00			0.08	
Total	91.40	85.96	-5.44	7.00%	8.78%	1.78%	198.00	43.42%	0.51	0.47	-0.04	0.56%	0.55%	0.41	2.42
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mudabir	23.44	29.29	5.85	5.78%	7.36%	1.58%	59.71	49.06%	0.14	0.05	-0.09	0.59%	0.17%	0.13	1.80
HRBR Layout	0.91	4.05	3.14	8.56%	7.75%	-0.81%	2.99	135.32%			0.00				
Sahakar Nagar	1.08	3.45	2.37	5.58%	5.43%	-0.16%	5.16	66.85%	0.02		-0.02	1.56%			0.11
Yelahanka	1.91	3.36	1.44	0.94%	9.86%	8.92%	5.19	64.63%	0.02		-0.02	0.89%		0.13	
Kengeri	2.52	3.35	0.83	6.32%	12.11%	5.78%	4.57	73.32%			0.00				1.04
Kothnur	0.43	3.29	2.85	11.92%	4.72%	-7.20%	4.55	72.18%		0.05	0.05		1.57%		
Banashankari	1.97	2.10	0.12	8.93%	4.24%	-4.69%	4.46	47.02%			0.00				
Frazer town	0.92	1.95	1.03	10.65%	4.02%	-6.63%	2.57	76.07%			0.00				
Mathikere	1.48	1.84	0.36	3.92%	5.86%	1.94%	4.15	44.48%			0.00				0.64
Doddaballapura	1.74	1.57	-0.16	3.97%	3.42%	-0.55%	2.85	55.20%			0.00				
Devenahalli	6.04	1.20	-4.84	6.26%	13.10%	6.84%	8.18	14.69%	0.10		-0.10	1.73%			
Nagarbhavi	0.67	1.03	0.35	-14.47%	6.96%	21.43%	3.68	27.90%			0.00				
Cox town	0.04	0.80	0.76	15.42%	11.81%	-3.61%	1.76	45.59%			0.00				
Raja Rajeshwary Nagar	1.42	0.61	-0.81	8.49%	3.70%	-4.79%	4.24	14.49%			0.00				
Hanumanth nagar	0.74	0.54	-0.20	3.22%	14.60%	11.38%	2.38	22.59%			0.00				
Sanjaynagar	1.57	0.15	-1.42	9.92%	6.08%	-3.84%	2.98	5.09%			0.00				
MBO	23.44	29.29	5.85	5.78%	7.36%	1.58%	59.71	49.06%	0.14	0.05	-0.09	0.59%	0.17%	0.13	1.80
Manoj	31.45	27.52	-3.93	5.30%	5.87%	0.56%	60.80	45.26%	0.14	0.19	0.05	0.45%	0.69%	0.20	0.53
KR Puram	6.14	5.99	-0.15	7.91%	7.54%	-0.37%	11.70	51.18%	0.02	0.05	0.03	0.33%	0.82%	0.19	0.39
Hoskote	3.77	4.64	0.87	2.79%	6.55%	3.76%	5.08	91.38%		0.02	0.02		0.39%		
RT Nagar	1.78	3.97	2.19	5.51%	6.74%	1.23%	4.57	86.86%	0.03	0.07	0.03	1.83%	1.69%		
Hebbagodi	3.50	3.43	-0.07	4.53%	2.93%	-1.60%	5.43	63.30%		0.04	0.04		1.05%		
Sunkadakatte	1.57	2.11	0.54	5.38%	6.17%	0.80%	2.85	74.05%			0.00			0.01	
Kolar	2.44	1.71	-0.73	7.80%	1.87%	-5.93%	3.69	46.43%	0.07		-0.07	2.99%			
Rajaji nagar	0.44	1.48	1.04	3.36%	5.25%	1.89%	5.48	26.96%			0.00				0.07
Hegnahalli	1.24	1.23	-0.01	9.74%	11.61%	1.87%	3.16	38.93%			0.00				
Hongasandara	1.37	0.92	-0.46	2.88%	2.85%	-0.03%	2.84	32.25%			0.00				
Marathahalli	2.07	0.69	-1.39	3.94%	-3.85%	-7.79%	3.58	19.14%			0.00				0.08
Vijayanagar	0.49	0.51	0.01	6.46%	13.26%	6.80%	1.76	28.80%		0.02	0.02		4.12%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bommanahalli	2.65	0.49	-2.16	4.48%	5.70%	1.22%	5.47	8.92%			0.00				
Mulbagal	0.58	0.36	-0.22	7.99%	3.69%	-4.30%	2.53	14.24%			0.00				
HSR Layout	3.40		-3.40	2.68%		-2.68%	2.67	0.00%	0.02		-0.02	0.53%			
MBO	31.45	27.52	-3.93	5.30%	5.87%	0.56%	60.80	45.26%	0.14	0.19	0.05	0.45%	0.69%	0.20	0.53
Naveed	19.52	16.30	-3.23	8.90%	10.48%	1.59%	43.48	37.48%	0.12	0.03	-0.09	0.62%	0.20%		0.08
Nelamangala	2.49	2.80	0.31	6.09%	8.61%	2.53%	5.09	55.07%	0.03		-0.03	1.30%			0.04
Chitradurga	2.89	2.64	-0.24	12.26%	10.54%	-1.72%	6.47	40.87%	0.02		-0.02	0.52%			
Tumkur	0.81	2.28	1.47	12.06%	15.52%	3.46%	5.83	39.08%			0.00				
Hessarghatta	2.22	1.98	-0.24	12.92%	16.06%	3.14%	4.16	47.61%	0.02	0.03	0.01	0.91%	1.70%		
Kadur	1.93	1.68	-0.25	5.94%	7.76%	1.83%	2.86	58.67%			0.00				
Shivamoga	1.71	1.15	-0.56	7.61%	12.51%	4.91%	3.64	31.53%			0.00				
Channarayapatna	1.80	1.03	-0.77	12.53%	5.51%	-7.02%	2.85	36.19%	0.03		-0.03	1.92%			
Challakere	1.18	0.89	-0.30	10.58%	6.34%	-4.24%	2.54	34.96%	0.01		-0.01	0.42%			
Peenya	1.94	0.82	-1.12	4.33%	6.09%	1.76%	2.85	28.83%			0.00				
Tiptur	0.45	0.78	0.32	14.59%	7.71%	-6.88%	1.76	44.16%			0.00				0.04
Hiriyur	0.49	0.15	-0.35	10.22%	10.66%	0.44%	2.29	6.48%	0.02		-0.02	3.13%			
Hassan	1.62	0.11	-1.51	3.20%	4.32%	1.12%	3.16	3.46%			0.00				
MBO	19.52	16.30	-3.23	8.90%	10.48%	1.59%	43.48	37.48%	0.12	0.03	-0.09	0.62%	0.20%		0.08
Abhik Uppal	7.82	7.90	0.09	8.17%	6.77%	-1.40%	18.05	43.79%	0.08	0.17	0.09	1.06%	2.20%		
Nagarbhavi Best LG shoppe	0.61	2.42	1.81	13.97%	7.25%	-6.72%	2.78	87.09%	0.04	0.07	0.04	6.13%	2.98%		
Mysore - Kuvempunaqar LG	1.27	1.71	0.44	8.42%	3.91%	-4.51%	1.79	95.67%			0.00				
Sahakarnagar Best LG Shoppe	0.24	1.68	1.45	22.32%	8.27%	-14.05%	3.15	53.35%	0.03	0.05	0.02	13.98%	3.06%		
Rammurthy Nagar Best LG Shoppe	2.08	0.58	-1.50	6.58%	11.35%	4.77%	1.83	31.62%	0.02	0.04	0.02	0.87%	6.44%		
Banashankari Best LG Shoppe	1.30	0.51	-0.79	6.71%	-5.25%	-11.96%	1.79	28.65%			0.00				
Mathikere Best LG Shoppe	0.39	0.38	-0.02	9.17%	11.31%	2.14%	1.76	21.36%		0.02	0.02		4.16%		
Peenya Best LG Shoppe	0.39	0.31	-0.08	12.01%	8.76%	-3.25%	1.76	17.85%			0.00				
HRBR Best LG Shoppe	1.54	0.31	-1.23	5.67%	14.42%	8.75%	3.19	9.68%			0.00				
Shopee	7.82	7.90	0.09	8.17%	6.77%	-1.40%	18.05	43.79%	0.08	0.17	0.09	1.06%	2.20%		
Aleem	9.17	4.10	-5.07	10.95%	11.91%	0.96%	15.96	25.67%	0.03	0.03	0.00	0.33%	0.77%		
Mysore-Vijaynagar	2.26	1.57	-0.69	9.80%	10.52%	0.72%	2.86	54.89%	0.02	0.02	0.00	0.67%	1.03%		
Mysore - Rajkumarroad	3.16	1.27	-1.89	11.64%	17.65%	6.01%	2.86	44.39%		0.01	0.01		0.72%		
Mandya	1.74	0.92	-0.82	15.01%	7.29%	-7.72%	2.85	32.41%	0.02		-0.02	0.87%			
Mysore - Chamaraja Mohalla	1.34	0.19	-1.14	7.73%	5.51%	-2.23%	4.49	4.26%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Ramanagara	0.67	0.14	-0.53	7.50%	14.80%	7.30%	2.91	4.96%		0.01	0.01		4.61%		
MBO	9.17	4.10	-5.07	10.95%	11.91%	0.96%	15.96	25.67%	0.03	0.03	0.00	0.33%	0.77%		
Others		0.85	0.85		122.69%	122.69%		0.00%			0.00			0.08	
Defective In Warehouse		0.85	0.85		122.69%	122.69%		0.00%			0.00			0.08	
WHS		0.85	0.85		122.69%	122.69%		0.00%			0.00			0.08	
Total	91.40	85.96	-5.44	8.78%	8.78%	1.78%	198.00	43.42%	0.51	0.47	-0.04	0.56%	0.55%	0.41	2.42

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	21	7	-14	7.01	2.14	-4.86	5.30%	5.99%	0.69%
FPD	41	46	5	14.98	11.64	-3.35	9.52%	15.68%	6.15%
Mobile	98	87	-11	35.42	29.61	-5.81	2.76%	3.00%	0.24%
Refrigerator	57	84	27	14.87	21.59	6.72	10.64%	12.59%	1.96%
Washing Machine	43	42	-1	10.76	12.08	1.32	11.86%	11.55%	-0.31%
Z.Others	161	160	-1	8.36	8.90	0.54	9.17%	6.66%	-2.51%
Total	421	426	5	91.40	85.96	-5.44	7.00%	8.78%	1.78%