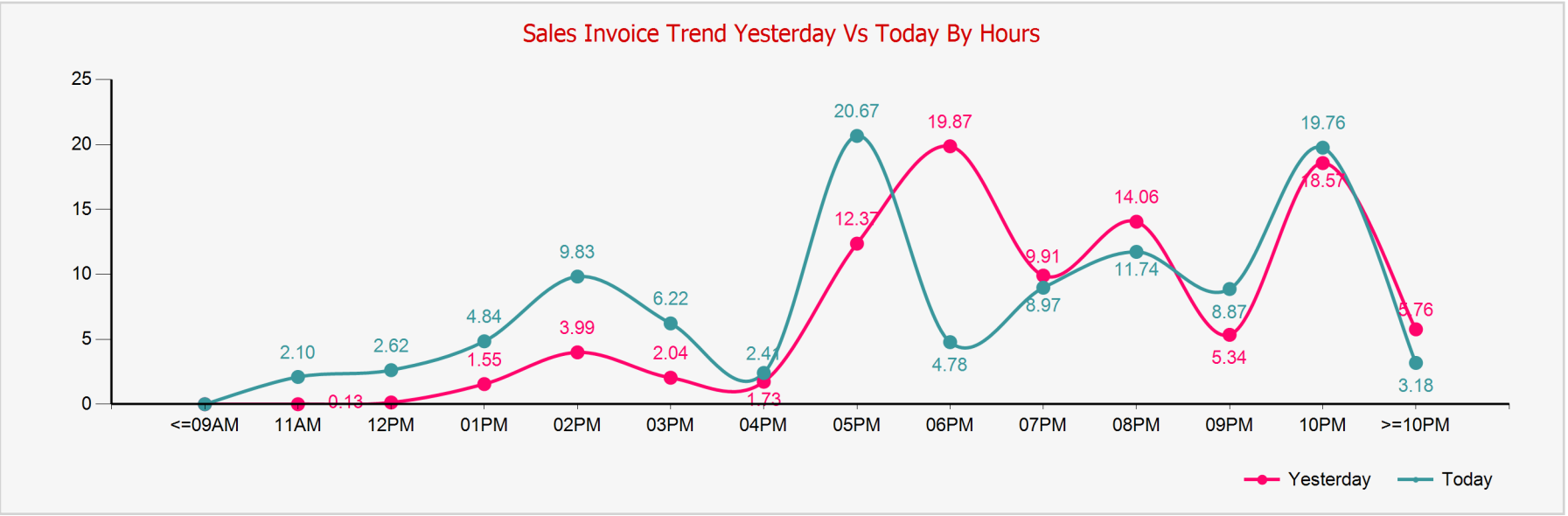


Sales 106.00 Lacs	GP% 2.63%	EW Pen% 0.96%	Target Ach. % 58.74%	Open SO 1.63 Lacs
Yest. Sales: 95.33 Lacs	Yest. GP%: 4.49%	Yest. EW%: 1.18%	TD Target: 180.44 Lacs	Yest. OSO 0.29 Lacs



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	54.25	60.30	6.04	4.23%	1.68%	-2.56%	108.13	55.76%	0.79	0.58	-0.21	1.48%	0.97%		1.24
Bengaluru - Rural	10.12	15.83	5.71	3.50%	2.89%	-0.61%	17.79	88.95%	0.11	0.21	0.10	1.08%	1.36%		0.13
Mysuru	5.67	10.02	4.35	2.00%	1.84%	-0.16%	10.26	97.66%		0.09	0.09		0.88%		0.14
Shivamogga	0.56	3.09	2.53	-8.42%	3.91%	12.34%	2.57	120.29%		0.01	0.01		0.19%		
Kadur	0.76	2.95	2.19	8.82%	5.37%	-3.45%	3.30	89.49%		0.02	0.02		0.54%		
Kolar	1.60	2.46	0.86	-0.49%	2.22%	2.71%	3.97	61.94%	0.02		-0.02	1.05%		0.12	
Chitradurga	3.44	1.79	-1.64	3.86%	7.76%	3.90%	5.80	30.94%		0.03	0.03		1.48%	0.16	
Chikkaballapur	2.52	1.64	-0.88	12.98%	20.29%	7.31%	2.55	64.25%	0.02	0.01	-0.01	0.68%	0.57%		0.01
Ramanagara	1.71	1.57	-0.14	9.74%	3.29%	-6.44%	2.70	58.07%	0.02		-0.02	1.10%			
Mandya	1.45	1.25	-0.20	3.13%	4.35%	1.22%	2.38	52.40%	0.01		-0.01	0.88%			
Tumkur	2.60	1.08	-1.52	7.79%	5.82%	-1.97%	6.12	17.66%	0.03	0.02	-0.01	1.22%	2.04%		
Hiriyur	1.14	0.79	-0.35	7.04%	7.59%	0.55%	1.62	48.75%			0.00				
Mulbagal	1.36	0.69	-0.67	10.74%	3.36%	-7.39%	3.00	23.06%	0.05	0.02	-0.03	3.78%	2.37%		0.11
Tiptur	0.64	0.67	0.03	3.92%	-7.39%	-11.31%	1.23	54.08%			0.00				
Channarayapatna	2.37	0.63	-1.74	5.72%	7.88%	2.16%	2.55	24.53%			0.00				
Tumakuru	0.70	0.46	-0.24	3.68%	2.46%	-1.23%	2.15	21.61%			0.00				
Hassan	1.52	0.44	-1.08	5.12%	1.00%	-4.12%	2.48	17.56%			0.00				

Chalkere	2.92	0.35	-2.57	4.79%	17.61%	12.82%	1.82	19.12%	0.07	0.04	-0.03	2.36%	11.67%		
Total	95.33	106.00	10.67	4.49%	2.63%	-1.86%	180.44	58.74%	1.11	1.01	-0.10	1.18%	0.96%	0.29	1.63

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	83.22	97.55	14.33	4.36%	2.83%	-1.53%	164.06	59.46%	0.71	0.79	0.08	0.86%	0.82%	0.29	0.79
Shopee	12.11	5.96	-6.14	5.43%	1.44%	-3.99%	16.38	36.42%	0.41	0.22	-0.19	3.47%	3.85%		0.84
WHS		2.49	2.49		-2.31%	-2.31%		0.00%			0.00				
Total	95.33	106.00	10.67	4.49%	2.63%	-1.86%	180.44	58.74%	1.11	1.01	-0.10	1.18%	0.96%	0.29	1.63

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj N	16.97	25.06	8.09	4.82%	3.96%	-0.86%	45.08	55.59%	0.19	0.14	-0.05	1.13%	0.57%	0.12	0.28
Hoskote	3.68	6.11	2.43	8.18%	3.75%	-4.43%	6.06	100.86%	0.05	0.02	-0.03	1.24%	0.25%		
KR Puram	4.02	6.09	2.07	6.16%	3.84%	-2.32%	12.04	50.53%	0.02	0.03	0.01	0.40%	0.47%		0.17
Kolar	1.60	2.46	0.86	-0.49%	2.22%	2.71%	3.97	61.94%	0.02		-0.02	1.05%		0.12	
Hongasandara	1.19	2.46	1.26	-8.58%	4.73%	13.32%	3.30	74.38%		0.03	0.03		1.20%		
Hebbagodi	1.10	2.35	1.25	6.79%	6.75%	-0.05%	3.74	62.81%	0.02	0.04	0.02	1.85%	1.60%		
Bommanahalli	1.98	2.22	0.23	0.92%	2.44%	1.52%	4.47	49.52%	0.02		-0.02	1.19%			
Sunkadakatte		1.15	1.15		8.00%	8.00%	1.88	61.30%		0.02	0.02		1.49%		
Marathahalli	0.81	0.72	-0.09	8.25%	6.40%	-1.85%	2.31	31.15%			0.00				
Mulbagal	1.36	0.69	-0.67	10.74%	3.36%	-7.39%	3.00	23.06%	0.05	0.02	-0.03	3.78%	2.37%		0.11
Hegnahalli	0.94	0.48	-0.46	7.83%	-3.19%	-11.03%	2.92	16.55%	0.02		-0.02	2.18%			
HSR Layout	0.29	0.34	0.05	0.25%	0.11%	-0.14%	1.39	24.36%			0.00				
MBO	16.97	25.06	8.09	4.82%	3.96%	-0.86%	45.08	55.59%	0.19	0.14	-0.05	1.13%	0.57%	0.12	0.28

Syed Kabeer	20.56	23.16	2.60	2.83%	2.34%	-0.50%	34.22	67.66%	0.18	0.22	0.05	0.87%	0.98%		0.26
Devenahalli	3.94	5.09	1.15	-1.41%	1.48%	2.89%	6.48	78.59%	0.06	0.16	0.10	1.62%	3.34%		
RT Nagar	1.96	3.90	1.94	5.77%	2.45%	-3.32%	4.65	83.97%		0.02	0.02		0.54%		
Kothnur	0.77	2.81	2.04	-4.68%	-2.36%	2.32%	2.82	99.47%		0.01	0.01		0.33%		
HRBR Layout	1.46	2.68	1.22	8.56%	1.69%	-6.87%	3.44	77.81%		0.02	0.02		0.75%		
Sahakar Nagar	3.99	2.65	-1.35	-1.74%	-0.01%	1.73%	3.80	69.63%	0.02		-0.02	0.54%			0.25
Yelahanka	2.64	2.10	-0.53	1.30%	0.38%	-0.92%	5.28	39.85%	0.04		-0.04	1.55%			
Chikkaballapur	2.52	1.64	-0.88	12.98%	20.29%	7.31%	2.55	64.25%	0.02	0.01	-0.01	0.68%	0.57%		0.01
Sanjaynagar	1.11	1.45	0.34	6.09%	1.08%	-5.02%	1.75	82.60%			0.00				
Doddaballapura	2.17	0.84	-1.33	3.50%	4.12%	0.62%	3.44	24.32%	0.04		-0.04	1.64%			
MBO	20.56	23.16	2.60	2.83%	2.34%	-0.50%	34.22	67.66%	0.18	0.22	0.05	0.87%	0.98%		0.26

Syed Mudabeer	15.80	20.30	4.49	5.14%	0.39%	-4.75%	30.27	67.04%	0.16	0.20	0.04	1.01%	0.97%		0.12
Rajaji nagar	2.22	4.81	2.59	5.20%	-4.00%	-9.20%	5.02	95.80%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mathikere	2.86	4.15	1.29	-0.16%	2.75%	2.91%	3.92	105.86%		0.04	0.04		0.93%		
Raja Rajeshwary Nagar	2.62	3.36	0.73	4.06%	4.73%	0.67%	2.79	120.08%	0.03	0.14	0.11	1.31%	4.50%		
Hanumanth nagar	1.89	1.70	-0.19	16.50%	3.63%	-12.87%	2.20	77.27%	0.11		-0.11	6.05%			
Banashankari	0.66	1.56	0.90	6.82%	-0.69%	-7.51%	2.57	60.91%			0.00				
Cox town	0.04	1.40	1.36	-51.24%	5.05%	56.29%	1.18	119.24%			0.00				
Kengeri	2.68	1.33	-1.35	4.52%	-6.77%	-11.29%	5.02	26.52%	0.02		-0.02	0.60%			0.12
Vijayanagar	0.34	1.01	0.67	5.04%	4.93%	-0.10%	1.99	50.83%			0.00				
Frazer town	1.86	0.56	-1.30	4.54%	-14.48%	-19.02%	2.96	18.88%		0.01	0.01		2.32%		
Nagarbhavi	0.62	0.41	-0.22	5.47%	-0.34%	-5.81%	2.62	15.53%			0.00				
MBO	15.80	20.30	4.49	5.14%	0.39%	-4.75%	30.27	67.04%	0.16	0.20	0.04	1.01%	0.97%		0.12
Aleem Pasha	8.27	12.84	4.57	3.45%	2.26%	-1.19%	13.87	92.56%	0.03	0.09	0.06	0.38%	0.68%		
Mysore - Chamaraja Mohalla	3.68	8.04	4.36	-0.23%	4.25%	4.48%	3.59	224.01%			0.00				
Ramanagara	1.71	1.57	-0.14	9.74%	3.29%	-6.44%	2.70	58.07%	0.02		-0.02	1.10%			
Mysore-Vijaynagar	0.19	1.47	1.28	1.23%	-12.03%	-13.25%	2.60	56.69%		0.09	0.09		6.31%		
Mandya	1.45	1.25	-0.20	3.13%	4.35%	1.22%	2.38	52.40%	0.01		-0.01	0.88%			
Mysore - Rajkumarroad	1.24	0.51	-0.73	6.44%	3.83%	-2.62%	2.60	19.63%			0.00				
MBO	8.27	12.84	4.57	3.45%	2.26%	-1.19%	13.87	92.56%	0.03	0.09	0.06	0.38%	0.68%		
Mohammed Naveed	12.70	10.03	-2.67	4.61%	5.92%	1.30%	20.14	49.82%	0.07	0.08	0.02	0.53%	0.85%	0.17	
Shivamoga	0.56	3.09	2.53	-8.42%	3.91%	12.34%	2.57	120.29%		0.01	0.01		0.19%		
Kadur	0.76	2.95	2.19	8.82%	5.37%	-3.45%	3.30	89.49%		0.02	0.02		0.54%		
Chitradurga	3.44	1.79	-1.64	3.86%	7.76%	3.90%	5.80	30.94%		0.03	0.03		1.48%	0.16	
Hiriyur	1.14	0.79	-0.35	7.04%	7.59%	0.55%	1.62	48.75%			0.00				
Channarayapatna	2.37	0.63	-1.74	5.72%	7.88%	2.16%	2.55	24.53%			0.00				
Hassan	1.52	0.44	-1.08	5.12%	1.00%	-4.12%	2.48	17.56%			0.00				
Challakere	2.92	0.35	-2.57	4.79%	17.61%	12.82%	1.82	19.12%	0.07	0.04	-0.03	2.36%	11.67%		
MBO	12.70	10.03	-2.67	4.61%	5.92%	1.30%	20.14	49.82%	0.07	0.08	0.02	0.53%	0.85%	0.17	
Chandrashekhar	8.92	6.17	-2.76	6.07%	4.25%	-1.81%	20.47	30.11%	0.08	0.05	-0.03	0.93%	0.89%		0.13
Nelamangala	2.50	3.17	0.67	4.36%	4.87%	0.50%	5.26	60.28%		0.03	0.03		1.04%		0.13
Tumkur	2.60	1.08	-1.52	7.79%	5.82%	-1.97%	6.12	17.66%	0.03	0.02	-0.01	1.22%	2.04%		
Hessarghatta	1.35	0.77	-0.58	10.88%	10.66%	-0.22%	3.41	22.50%	0.05		-0.05	3.92%			
Tiptur	0.64	0.67	0.03	3.92%	-7.39%	-11.31%	1.23	54.08%			0.00				
Madhugiri	0.70	0.46	-0.24	3.68%	2.46%	-1.23%	2.15	21.61%			0.00				
Peenya	1.13	0.02	-1.11	2.81%	6.13%	3.32%	2.31	0.77%			0.00				
MBO	8.92	6.17	-2.76	6.07%	4.25%	-1.81%	20.47	30.11%	0.08	0.05	-0.03	0.93%	0.89%		0.13

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Vijay Kumar A	12.11	5.96	-6.14	5.43%	1.44%	-3.99%	16.38	36.42%	0.41	0.22	-0.19	3.47%	3.85%		0.84
HRBR Best LG Shoppe	1.92	1.68	-0.24	3.94%	-0.61%	-4.54%	2.87	58.61%		0.04	0.04		2.13%		
Mathikere Best LG Shoppe	1.43	1.59	0.15	2.90%	4.91%	2.01%	1.61	98.34%	0.05	0.11	0.06	3.61%	7.24%		
Rammurthy Nagar Best LG Shoppe	1.93	0.98	-0.95	4.97%	-1.88%	-6.85%	1.90	51.47%	0.02		-0.02	1.05%			
Banashankari Best LG Shoppe	0.46	0.86	0.40	8.79%	1.26%	-7.53%	1.53	56.01%	0.02	0.04	0.02	3.40%	4.38%		
Sahakarnagar Best LG Shoppe	2.57	0.61	-1.96	6.17%	5.21%	-0.97%	2.70	22.67%	0.13	0.04	-0.10	5.50%	6.25%		0.23
Peenya Best LG Shoppe	1.32	0.14	-1.19	9.15%	2.71%	-6.44%	1.55	8.74%	0.06		-0.06	4.67%			
Nagarbhavi Best LG shoppe	1.92	0.12	-1.81	4.44%	-8.23%	-12.67%	2.74	4.26%	0.13	0.01	-0.12	7.12%	6.38%		0.47
Mysore - Kuvempunagar LG	0.56		-0.56	7.12%	-3309.33%	-3316.46%	1.48	0.00%			0.00				0.14
Shopee	12.11	5.96	-6.14	5.43%	1.44%	-3.99%	16.38	36.42%	0.41	0.22	-0.19	3.47%	3.85%		0.84
Others		2.49	2.49		-2.31%	-2.31%		0.00%			0.00				
Defective In Warehouse		1.46	1.46		-0.09%	-0.09%		0.00%			0.00				
Branch Shortage		1.03	1.03		-5.46%	-5.46%		0.00%			0.00				
WHS		2.49	2.49		-2.31%	-2.31%		0.00%			0.00				
Total	95.33	106.00	10.67	2.63%	2.63%	-1.86%	180.44	58.74%	1.11	1.01	-0.10	1.18%	0.96%	0.29	1.63

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	11	14	3	3.46	2.68	-0.77	5.04%	1.11%	-3.94%	0	8	8		0.87	0.87		0.44%	0.44%
FPD	57	50	-7	20.49	16.97	-3.52	4.22%	-1.35%	-5.57%	1	8	7	0.76	2.17	1.40	-31.54%	-28.09%	3.45%
IT	4	5	1	3.13	2.96	-0.17	4.68%	3.49%	-1.19%	0	0	0			0.00			
Mobile	84	73	-11	22.82	46.28	23.47	1.37%	2.45%	1.08%	4	3	-1	0.58	1.05	0.47	-34.30%	-44.89%	-10.59%
Refrigerator	48	53	5	14.82	15.65	0.83	5.27%	4.20%	-1.07%	0	1	1		0.25	0.25		-14.99%	-14.99%
Washing Machine	64	52	-12	17.17	11.85	-5.32	5.63%	6.19%	0.56%	0	1	1		0.34	0.34		-47.73%	-47.73%
Z.Others	258	327	69	13.43	9.60	-3.83	7.73%	3.77%	-3.96%	39	54	15	0.73	0.88	0.15	-48.66%	-43.87%	4.80%
Total	526	574	48	95.33	106.00	10.67	4.49%	2.63%	-1.86%	44	75	31	2.08	5.56	3.48	-38.34%	-29.87%	8.48%