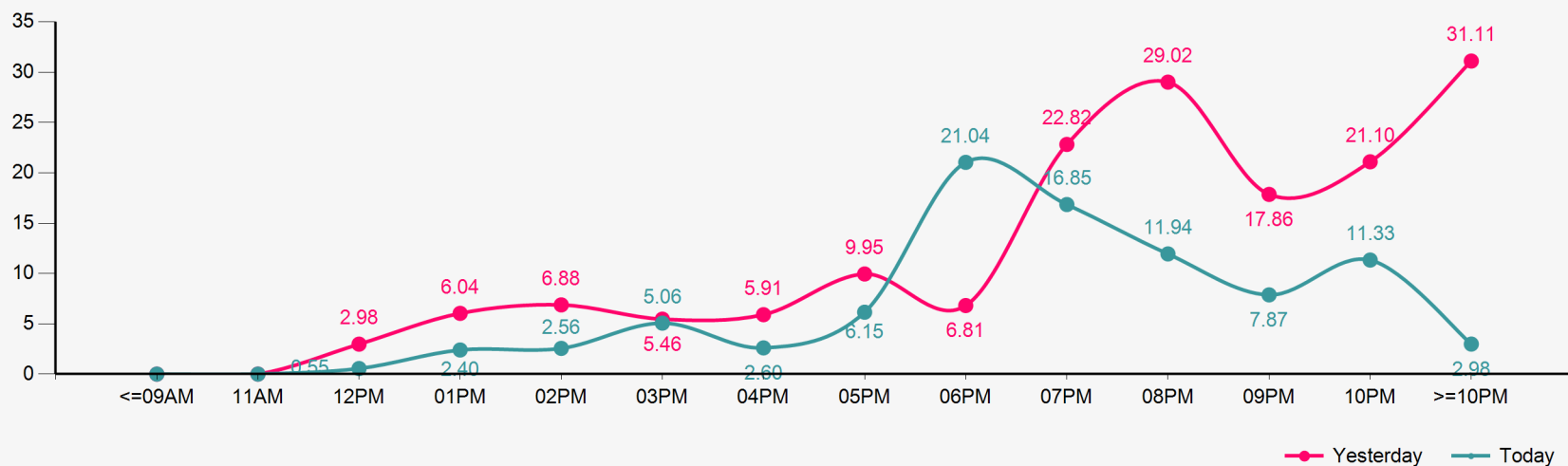


Sales 91.35 Lacs	GP% 7.01%	EW Pen% 0.56%	Target Ach. % 46.14%	Open SO 4.00 Lacs
Yest. Sales: 165.93 Lacs	Yest. GP%: 7.88%	Yest. EW%: 0.55%	TD Target: 198.00 Lacs	Yest. OSO 4.55 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	121.09	53.30	-67.79	7.34%	6.08%	-1.25%	126.83	42.02%	0.71	0.21	-0.51	0.59%	0.39%	3.15	2.18
Bengaluru - Rural	20.20	12.30	-7.90	8.32%	5.16%	-3.16%	18.35	67.02%	0.08	0.14	0.06	0.38%	1.11%	0.66	1.18
Mysuru	7.53	8.03	0.51	8.92%	10.10%	1.18%	11.99	66.96%	0.05	0.02	-0.04	0.70%	0.19%		
Chitradurga	1.95	2.89	0.94	7.58%	12.26%	4.68%	6.47	44.64%		0.02	0.02		0.52%	0.36	
Kolar	1.87	2.44	0.57	7.72%	7.80%	0.09%	3.69	66.26%		0.07	0.07		2.99%		
Kadur	1.47	1.93	0.46	14.88%	5.94%	-8.95%	2.86	67.48%	0.02		-0.02	1.67%		0.37	
Channarayapatna	1.43	1.80	0.37	10.24%	12.53%	2.29%	2.85	63.20%		0.03	0.03		1.92%		
Mandya	1.10	1.74	0.64	13.24%	15.01%	1.77%	2.85	61.13%		0.02	0.02		0.87%		
Shivamogga	0.21	1.71	1.50	6.40%	7.61%	1.21%	3.64	46.95%			0.00				
Hassan	2.22	1.62	-0.60	6.23%	3.20%	-3.03%	3.16	51.13%			0.00				
Chalkere	1.28	1.18	-0.09	11.03%	10.58%	-0.45%	2.54	46.62%		0.01	0.01		0.42%		0.27
Tumkur	2.98	0.81	-2.17	14.98%	12.06%	-2.92%	5.83	13.83%			0.00				0.36
Ramanagara	1.33	0.67	-0.66	12.25%	7.50%	-4.75%	2.91	23.08%	0.04		-0.04	3.33%			
Hiriyur	0.82	0.49	-0.33	13.56%	10.22%	-3.34%	2.29	21.56%		0.02	0.02		3.13%		
Tiptur	0.47	0.45	-0.02	5.53%	14.59%	9.06%	1.76	25.73%			0.00				
Total	165.93	91.35	-74.57	7.88%	7.01%	-0.87%	198.00	46.14%	0.91	0.51	-0.40	0.55%	0.56%	4.55	4.00

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	150.92	83.54	-67.39	7.67%	6.90%	-0.77%	179.95	46.42%	0.55	0.43	-0.12	0.36%	0.52%	3.32	3.07
Shopee	15.00	7.82	-7.19	9.98%	8.17%	-1.81%	18.05	43.31%	0.36	0.08	-0.28	2.47%	1.06%	1.23	
WHS			0.00					0.00%			0.00				0.93
Total	165.93	91.35	-74.57	7.88%	7.01%	-0.87%	198.00	46.14%	0.91	0.51	-0.40	0.55%	0.56%	4.55	4.00
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	63.25	31.40	-31.85	5.81%	5.28%	-0.53%	60.80	51.64%	0.18	0.14	-0.03	0.28%	0.45%	1.40	0.66
KR Puram	15.38	6.14	-9.24	5.96%	7.91%	1.95%	11.70	52.50%	0.08	0.02	-0.06	0.50%	0.33%	0.67	0.19
Hoskote	7.26	3.77	-3.49	7.20%	2.79%	-4.41%	5.08	74.18%	0.02		-0.02	0.28%			
Hebbagodi	3.57	3.50	-0.06	4.58%	4.53%	-0.05%	5.43	64.61%			0.00				
HSR Layout	0.23	3.40	3.17	5.16%	2.68%	-2.48%	2.67	127.46%	0.02	0.02	0.00	9.64%	0.53%		
Bommanahalli	5.17	2.65	-2.52	7.10%	4.48%	-2.62%	5.47	48.34%	0.02		-0.02	0.47%		0.73	
Kolar	1.87	2.44	0.57	7.72%	7.80%	0.09%	3.69	66.26%		0.07	0.07		2.99%		
Marathahalli	2.37	2.07	-0.29	5.23%	3.94%	-1.29%	3.58	57.85%			0.00				
RT Nagar	6.43	1.78	-4.65	5.54%	5.51%	-0.03%	4.57	38.93%		0.03	0.03		1.83%		
Sunkadakatte	1.02	1.57	0.55	5.37%	5.38%		2.85	55.13%	0.04		-0.04	3.64%			0.47
Hongasandara	4.37	1.37	-3.00	5.44%	2.88%	-2.56%	2.84	48.29%			0.00				
Hegnahalli	2.45	1.24	-1.21	11.56%	9.74%	-1.82%	3.16	39.12%			0.00				
Mulbagal	0.77	0.53	-0.24	11.17%	7.14%	-4.03%	2.53	21.10%			0.00				
Vijayanagar	1.54	0.49	-1.05	1.93%	6.46%	4.53%	1.76	28.08%			0.00				
Rajaji nagar	10.82	0.44	-10.39	3.48%	3.36%	-0.12%	5.48	8.01%			0.00				
MBO	63.25	31.40	-31.85	5.81%	5.28%	-0.53%	60.80	51.64%	0.18	0.14	-0.03	0.28%	0.45%	1.40	0.66
Mudabir	50.78	23.44	-27.34	8.34%	5.78%	-2.56%	59.71	39.26%	0.23	0.14	-0.09	0.45%	0.59%	0.52	0.69
Devenahalli	6.01	6.04	0.03	10.48%	6.26%	-4.22%	8.18	73.82%	0.04	0.10	0.07	0.59%	1.73%		
Kengeri	7.70	2.52	-5.18	8.87%	6.32%	-2.55%	4.57	55.07%			0.00				
Banashankari	2.78	1.97	-0.81	9.63%	8.93%	-0.70%	4.46	44.26%	0.04		-0.04	1.59%			
Yelahanka	4.17	1.91	-2.26	7.34%	0.94%	-6.40%	5.19	36.82%	0.01	0.02	0.00	0.30%	0.89%		0.13
Doddaballapura	2.40	1.74	-0.66	3.63%	3.97%	0.34%	2.85	60.98%	0.02		-0.02	1.00%			
Sanjaynagar	2.15	1.57	-0.58	14.19%	9.92%	-4.27%	2.98	52.77%	0.03		-0.03	1.48%			
Mathikere	3.81	1.48	-2.33	7.25%	3.92%	-3.33%	4.15	35.76%			0.00			0.25	
Raja Rajeshwary Nagar	3.70	1.42	-2.28	9.24%	8.49%	-0.75%	4.24	33.51%	0.07		-0.07	1.90%		0.27	
Sahakar Nagar	3.88	1.08	-2.80	2.91%	5.58%	2.67%	5.16	20.88%		0.02	0.02		1.56%		
Frazer town	1.94	0.92	-1.02	9.02%	10.65%	1.63%	2.57	35.80%			0.00				
HRBR Layout	2.68	0.91	-1.78	6.56%	8.56%	2.00%	2.99	30.25%	0.02		-0.02	0.56%			
Hanumanth nagar	4.15	0.74	-3.41	12.06%	3.22%	-8.84%	2.38	31.05%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Nagarbhavi	3.47	0.67	-2.79	7.47%	-14.47%	-21.94%	3.68	18.33%			0.00				
Kothnur	1.89	0.43	-1.45	5.58%	11.92%	6.35%	4.55	9.55%			0.00				0.56
Cox town	0.05	0.04	-0.02	16.65%	15.42%	-1.22%	1.76	2.06%			0.00				
MBO	50.78	23.44	-27.34	8.34%	5.78%	-2.56%	59.71	39.26%	0.23	0.14	-0.09	0.45%	0.59%	0.52	0.69
Naveed	27.25	19.52	-7.72	9.99%	8.90%	-1.09%	43.48	44.91%	0.05	0.12	0.07	0.17%	0.62%	1.40	1.71
Chitradurga	1.95	2.89	0.94	7.58%	12.26%	4.68%	6.47	44.64%		0.02	0.02		0.52%	0.36	
Nelamangala	6.93	2.49	-4.44	7.61%	6.09%	-1.52%	5.09	48.92%	0.02	0.03	0.01	0.32%	1.30%	0.66	0.25
Hessarghatta	4.08	2.22	-1.85	13.54%	12.92%	-0.62%	4.16	53.46%		0.02	0.02		0.91%		0.83
Peenya	3.42	1.94	-1.48	7.43%	4.33%	-3.10%	2.85	68.02%			0.00				
Kadur	1.47	1.93	0.46	14.88%	5.94%	-8.95%	2.86	67.48%	0.02		-0.02	1.67%		0.37	
Channarayapatna	1.43	1.80	0.37	10.24%	12.53%	2.29%	2.85	63.20%		0.03	0.03		1.92%		
Shivamoga	0.21	1.71	1.50	6.40%	7.61%	1.21%	3.64	46.95%			0.00				
Hassan	2.22	1.62	-0.60	6.23%	3.20%	-3.03%	3.16	51.13%			0.00				
Challakere	1.28	1.18	-0.09	11.03%	10.58%	-0.45%	2.54	46.62%		0.01	0.01		0.42%		0.27
Tumkur	2.98	0.81	-2.17	14.98%	12.06%	-2.92%	5.83	13.83%			0.00				0.36
Hiriyur	0.82	0.49	-0.33	13.56%	10.22%	-3.34%	2.29	21.56%		0.02	0.02		3.13%		
Tiptur	0.47	0.45	-0.02	5.53%	14.59%	9.06%	1.76	25.73%			0.00				
MBO	27.25	19.52	-7.72	9.99%	8.90%	-1.09%	43.48	44.91%	0.05	0.12	0.07	0.17%	0.62%	1.40	1.71
Aleem	9.65	9.17	-0.48	9.83%	11.07%	1.24%	15.96	57.46%	0.10	0.03	-0.07	1.00%	0.33%		
Mysore - Raikumarroad	3.11	3.16	0.05	8.80%	11.64%	2.83%	2.86	110.66%	0.05		-0.05	1.71%			
Mysore-Vijaynagar	1.33	2.26	0.93	8.75%	9.80%	1.05%	2.86	79.06%		0.02	0.02		0.67%		
Mandya	1.10	1.74	0.64	13.24%	15.01%	1.77%	2.85	61.13%		0.02	0.02		0.87%		
Mysore - Chamaraja Mohalla	2.78	1.34	-1.44	9.00%	8.55%	-0.45%	4.49	29.76%			0.00				
Ramanagara	1.33	0.67	-0.66	12.25%	7.50%	-4.75%	2.91	23.08%	0.04		-0.04	3.33%			
MBO	9.65	9.17	-0.48	9.83%	11.07%	1.24%	15.96	57.46%	0.10	0.03	-0.07	1.00%	0.33%		
Abhik Uppal	15.00	7.82	-7.19	9.98%	8.17%	-1.81%	18.05	43.31%	0.36	0.08	-0.28	2.47%	1.06%	1.23	
Rammurthy Nagar Best LG Shoppe	2.16	2.08	-0.09	8.81%	6.58%	-2.23%	1.83	113.52%	0.07	0.02	-0.06	3.51%	0.87%		
HRBR Best LG Shoppe	2.34	1.54	-0.80	16.08%	5.67%	-10.41%	3.19	48.14%	0.17		-0.17	7.84%			
Banashankari Best LG Shoppe	1.51	1.30	-0.21	9.85%	6.71%	-3.14%	1.79	72.75%			0.00				
Mysore - Kuvempunaqar LG	0.30	1.27	0.97	10.12%	8.42%	-1.70%	1.79	71.16%			0.00				
Nagarbhavi Best LG shoppe	2.85	0.61	-2.24	8.69%	13.97%	5.29%	2.78	21.81%	0.03	0.04	0.00	1.10%	6.13%	0.95	
Mathikere Best LG Shoppe	1.19	0.39	-0.80	13.51%	9.17%	-4.34%	1.76	22.43%			0.00			0.28	
Peenya Best LG Shoppe	0.94	0.39	-0.55	6.69%	12.01%	5.33%	1.76	22.19%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Sahakarnagar Best LG Shoppe	3.70	0.24	-3.46	7.55%	22.32%	14.77%	3.15	7.50%	0.09	0.03	-0.06	2.39%	13.98%		
Shopee	15.00	7.82	-7.19	9.98%	8.17%	-1.81%	18.05	43.31%	0.36	0.08	-0.28	2.47%	1.06%	1.23	
Others			0.00					0.00%			0.00				0.93
Defective In Warehouse			0.00					0.00%			0.00				0.93
WHS			0.00					0.00%			0.00				0.93
Total	165.93	91.35	-74.57	7.01%	7.01%	-0.87%	198.00	46.14%	0.91	0.51	-0.40	0.55%	0.56%	4.55	4.00

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	41	21	-20	11.91	7.01	-4.91	6.45%	5.30%	-1.15%
FPD	87	41	-46	30.35	14.98	-15.36	10.21%	9.52%	-0.69%
Mobile	152	98	-54	54.23	35.42	-18.81	3.02%	2.76%	-0.26%
Refrigerator	97	57	-40	29.17	14.87	-14.30	10.00%	10.71%	0.72%
Washing Machine	94	43	-51	24.98	10.76	-14.22	12.10%	11.86%	-0.24%
Z.Others	289	159	-130	15.28	8.31	-6.97	10.67%	9.13%	-1.54%
Total	760	419	-341	165.93	91.35	-74.57	7.88%	7.01%	-0.87%