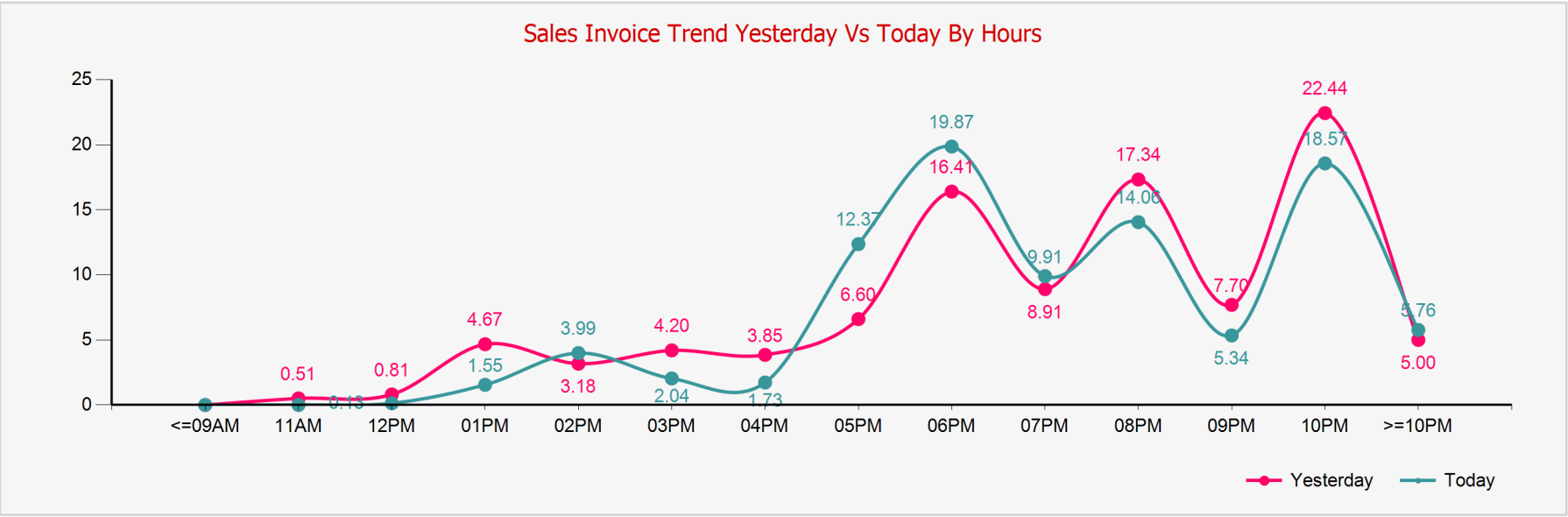


Sales 95.33Lacs	GP% 4.49%	EW Pen% 1.18%	Target Ach. % 52.83%	Open SO 1.47 Lacs
Yest. Sales: 101.61 Lacs	Yest. GP%: 3.71%	Yest. EW%: 1.35%	TD Target: 180.44 Lacs	Yest. OSO 2.81 Lacs



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	60.75	54.25	-6.50	2.73%	4.23%	1.51%	108.13	50.17%	0.97	0.79	-0.18	1.63%	1.48%	0.99	0.87
Bengaluru - Rural	8.49	10.12	1.63	5.38%	3.50%	-1.87%	17.79	56.88%	0.02	0.11	0.09	0.24%	1.08%	0.03	0.16
Mysuru	5.71	5.67	-0.04	2.94%	2.00%	-0.94%	10.26	55.26%	0.03		-0.03	0.50%		0.04	
Chitradurga	3.33	3.44	0.11	6.83%	3.86%	-2.98%	5.80	59.30%	0.06		-0.06	1.79%			0.16
Chalkere	1.01	2.92	1.91	5.69%	4.79%	-0.90%	1.82	160.25%	0.03	0.07	0.04	2.76%	2.36%		
Tumkur	2.01	2.60	0.60	3.89%	7.79%	3.90%	6.12	42.54%		0.03	0.03		1.22%		
Chikkaballapur	1.70	2.52	0.83	15.01%	12.98%	-2.03%	2.55	98.78%		0.02	0.02		0.68%		0.14
Channarayapatna	0.81	2.37	1.56	8.45%	5.72%	-2.73%	2.55	92.82%	0.02		-0.02	1.92%			
Ramanagara	0.88	1.71	0.83	4.84%	9.74%	4.90%	2.70	63.20%	0.01	0.02	0.01	0.98%	1.10%		
Kolar	1.83	1.60	-0.24	7.52%	-0.49%	-8.01%	3.97	40.18%		0.02	0.02		1.05%		0.12
Hassan	2.26	1.52	-0.75	3.21%	5.12%	1.91%	2.48	61.08%			0.00				
Mandya	1.27	1.45	0.18	3.57%	3.13%	-0.44%	2.38	60.80%	0.01	0.01	0.00	1.01%	0.88%		
Mulbagal	2.75	1.36	-1.39	8.05%	10.74%	2.69%	3.00	45.33%	0.05	0.05	0.00	1.77%	3.78%	0.03	
Hiriyur	3.14	1.14	-2.00	-2.95%	7.04%	9.99%	1.62	70.38%	0.08		-0.08	2.49%		0.11	
Kadur	3.87	0.76	-3.11	8.22%	8.82%	0.60%	3.30	23.01%	0.09		-0.09	2.36%			
Tumakuru	1.30	0.70	-0.60	2.44%	3.68%	1.25%	2.15	32.72%			0.00			1.59	
Tiptur	0.01	0.64	0.63	-42.06%	3.92%	45.98%	1.23	51.85%			0.00				

Shivamogga	0.50	0.56	0.06	5.63%	-8.42%	-14.05%	2.57	21.78%			0.00				
Total	101.61	95.33	-6.28	3.71%	4.49%	0.78%	180.44	52.83%	1.36	1.11	-0.24	1.35%	1.18%	2.81	1.47
	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	92.04	83.22	-8.82	3.31%	4.36%	1.05%	164.06	50.72%	0.90	0.71	-0.19	0.99%	0.86%	2.81	1.01
Shopee	9.57	12.11	2.54	7.55%	5.43%	-2.12%	16.38	73.93%	0.46	0.41	-0.05	5.01%	3.47%		0.46
Total	101.61	95.33	-6.28	3.71%	4.49%	0.78%	180.44	52.83%	1.36	1.11	-0.24	1.35%	1.18%	2.81	1.47
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Syed Kabeer	26.29	20.56	-5.73	2.68%	2.83%	0.15%	34.22	60.07%	0.23	0.18	-0.06	0.90%	0.87%	0.37	0.34
Sahakar Nagar	1.91	3.99	2.08	-1.47%	-1.74%	-0.27%	3.80	104.99%	0.04	0.02	-0.02	2.04%	0.54%	0.33	
Devenahalli	4.64	3.94	-0.70	5.36%	-1.41%	-6.77%	6.48	60.85%		0.06	0.06		1.62%	0.03	
Yelahanka	5.40	2.64	-2.77	-1.57%	1.30%	2.87%	5.28	49.89%	0.07	0.04	-0.03	1.38%	1.55%		
Chikkaballapur	1.70	2.52	0.83	15.01%	12.98%	-2.03%	2.55	98.78%		0.02	0.02		0.68%		0.14
Doddaballapura	1.91	2.17	0.25	5.70%	3.50%	-2.20%	3.44	62.97%	0.05	0.04	-0.02	2.73%	1.64%		
RT Nagar	2.76	1.96	-0.79	4.40%	5.77%	1.37%	4.65	42.24%	0.07		-0.07	2.68%			0.19
HRBR Layout	4.91	1.46	-3.46	6.12%	8.56%	2.44%	3.44	42.33%			0.00				
Sanjaynagar	0.41	1.11	0.70	-9.68%	6.09%	15.77%	1.75	63.20%			0.00				
Kothnur	2.65	0.77	-1.88	-6.71%	-4.68%	2.03%	2.82	27.28%			0.00				
MBO	26.29	20.56	-5.73	2.68%	2.83%	0.15%	34.22	60.07%	0.23	0.18	-0.06	0.90%	0.87%	0.37	0.34
Manoj N	22.00	16.97	-5.03	3.06%	4.82%	1.77%	45.08	37.64%	0.16	0.19	0.03	0.74%	1.13%	0.32	0.12
KR Puram	5.79	4.02	-1.78	1.90%	6.16%	4.26%	12.04	33.36%		0.02	0.02		0.40%		
Hoskote	2.22	3.68	1.46	5.57%	8.18%	2.60%	6.06	60.76%	0.02	0.05	0.03	0.91%	1.24%		
Bommanahalli	2.26	1.98	-0.28	-0.66%	0.92%	1.57%	4.47	44.31%	0.01	0.02	0.01	0.66%	1.19%		
Kolar	1.83	1.60	-0.24	7.52%	-0.49%	-8.01%	3.97	40.18%		0.02	0.02		1.05%		0.12
Mulbagal	2.75	1.36	-1.39	8.05%	10.74%	2.69%	3.00	45.33%	0.05	0.05	0.00	1.77%	3.78%	0.03	
Hongasandara	1.39	1.19	-0.19	-1.14%	-8.58%	-7.44%	3.30	36.18%			0.00				
Hebbagodi	1.60	1.10	-0.49	3.72%	6.79%	3.07%	3.74	29.47%	0.02	0.02	0.00	1.07%	1.85%		
Hegnahalli	0.49	0.94	0.45	-5.01%	7.83%	12.85%	2.92	32.18%	0.02	0.02	0.00	4.74%	2.18%		
Marathahalli	2.54	0.81	-1.74	4.83%	8.25%	3.42%	2.31	35.03%	0.04		-0.04	1.59%		0.16	
HSR Layout	0.23	0.29	0.06	2.35%	0.25%	-2.10%	1.39	20.64%			0.00				
Sunkadakatte	0.89		-0.89	-6.03%		6.03%	1.88	0.00%			0.00			0.13	
MBO	22.00	16.97	-5.03	3.06%	4.82%	1.77%	45.08	37.64%	0.16	0.19	0.03	0.74%	1.13%	0.32	0.12
Syed Mudabeer	14.12	15.80	1.68	3.24%	5.14%	1.90%	30.27	52.19%	0.09	0.16	0.06	0.67%	1.01%	0.37	0.22
Mathikere	1.24	2.86	1.62	3.12%	-0.16%	-3.27%	3.92	72.86%			0.00				
Kengeri	2.52	2.68	0.16	6.94%	4.52%	-2.42%	5.02	53.43%	0.07	0.02	-0.05	2.66%	0.60%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Raja Rajeshwary Nagar	1.91	2.62	0.71	2.84%	4.06%	1.22%	2.79	93.91%	0.02	0.03	0.02	0.89%	1.31%	0.37	0.22
Rajaji nagar	0.64	2.22	1.58	4.86%	5.20%	0.34%	5.02	44.19%			0.00				
Hanumanth nagar	1.22	1.89	0.68	6.99%	16.50%	9.52%	2.20	86.04%		0.11	0.11		6.05%		
Frazer town	2.19	1.86	-0.33	1.76%	4.54%	2.78%	2.96	62.65%	0.01		-0.01	0.55%			
Banashankari	1.00	0.66	-0.34	6.75%	6.82%	0.07%	2.57	25.74%			0.00				
Nagarbhavi	2.17	0.62	-1.55	-4.09%	5.47%	9.56%	2.62	23.80%			0.00				
Vijayanagar	0.47	0.34	-0.13	3.10%	5.04%	1.94%	1.99	17.24%			0.00				
Cox town	0.77	0.04	-0.73	5.38%	-51.24%	-56.62%	1.18	3.31%			0.00				
MBO	14.12	15.80	1.68	3.24%	5.14%	1.90%	30.27	52.19%	0.09	0.16	0.06	0.67%	1.01%	0.37	0.22
Mohammed Naveed	14.92	12.70	-2.22	4.56%	4.61%	0.06%	20.14	63.07%	0.27	0.07	-0.20	1.82%	0.53%	0.12	0.17
Chitradurga	3.33	3.44	0.11	6.83%	3.86%	-2.98%	5.80	59.30%	0.06		-0.06	1.79%			0.16
Challakere	1.01	2.92	1.91	5.69%	4.79%	-0.90%	1.82	160.25%	0.03	0.07	0.04	2.76%	2.36%		
Channarayapatna	0.81	2.37	1.56	8.45%	5.72%	-2.73%	2.55	92.82%	0.02		-0.02	1.92%			
Hassan	2.26	1.52	-0.75	3.21%	5.12%	1.91%	2.48	61.08%			0.00				
Hiriyur	3.14	1.14	-2.00	-2.95%	7.04%	9.99%	1.62	70.38%	0.08		-0.08	2.49%		0.11	
Kadur	3.87	0.76	-3.11	8.22%	8.82%	0.60%	3.30	23.01%	0.09		-0.09	2.36%			
Shivamoga	0.50	0.56	0.06	5.63%	-8.42%	-14.05%	2.57	21.78%			0.00				
MBO	14.92	12.70	-2.22	4.56%	4.61%	0.06%	20.14	63.07%	0.27	0.07	-0.20	1.82%	0.53%	0.12	0.17
Vijay Kumar A	9.57	12.11	2.54	7.55%	5.43%	-2.12%	16.38	73.93%	0.46	0.41	-0.05	5.01%	3.47%		0.46
Sahakarnagar Best LG Shoppe	1.95	2.57	0.62	9.92%	6.17%	-3.75%	2.70	95.30%	0.29	0.13	-0.15	17.17%	5.50%		
Rammurthy Nagar Best LG Shoppe	0.18	1.93	1.75	16.05%	4.97%	-11.08%	1.90	101.47%		0.02	0.02		1.05%		
Nagarbhavi Best LG shoppe	4.56	1.92	-2.64	5.34%	4.44%	-0.90%	2.74	70.23%	0.02	0.13	0.11	0.44%	7.12%		
HRBR Best LG Shoppe	0.34	1.92	1.57	16.28%	3.94%	-12.34%	2.87	66.82%	0.04		-0.04	12.79%			
Mathikere Best LG Shoppe	0.87	1.43	0.56	5.93%	2.90%	-3.03%	1.61	88.92%	0.06	0.05	-0.01	7.90%	3.61%		
Peenya Best LG Shoppe	0.54	1.32	0.78	11.00%	9.15%	-1.85%	1.55	85.16%	0.05	0.06	0.01	9.78%	4.67%		
Mysore - Kuvempunagar LG	1.12	0.56	-0.56	8.05%	7.12%	-0.92%	1.48	37.87%			0.00				
Banashankari Best LG Shoppe		0.46	0.46		8.79%	8.79%	1.53	29.75%		0.02	0.02		3.40%		0.46
Shopee	9.57	12.11	2.54	7.55%	5.43%	-2.12%	16.38	73.93%	0.46	0.41	-0.05	5.01%	3.47%		0.46
Chandrashekhar	7.99	8.92	0.94	4.61%	6.07%	1.46%	20.47	43.59%	0.09	0.08	-0.01	1.19%	0.93%	1.59	0.16
Tumkur	2.01	2.60	0.60	3.89%	7.79%	3.90%	6.12	42.54%		0.03	0.03		1.22%		
Nelamangala	1.63	2.50	0.86	5.16%	4.36%	-0.80%	5.26	47.50%			0.00				0.16
Hessarghatta	2.46	1.35	-1.12	5.31%	10.88%	5.56%	3.41	39.57%	0.11	0.05	-0.06	4.67%	3.92%		
Peenya	0.57	1.13	0.56	8.34%	2.81%	-5.54%	2.31	49.10%	(0.02)		0.02	-2.74%			
Madhugiri	1.30	0.70	-0.60	2.44%	3.68%	1.25%	2.15	32.72%			0.00			1.59	

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Tiptur	0.01	0.64	0.63	-42.06%	3.92%	45.98%	1.23	51.85%			0.00				
MBO	7.99	8.92	0.94	4.61%	6.07%	1.46%	20.47	43.59%	0.09	0.08	-0.01	1.19%	0.93%	1.59	0.16
Aleem Pasha	6.73	8.27	1.54	2.46%	3.45%	1.00%	13.87	59.61%	0.05	0.03	-0.02	0.74%	0.38%	0.04	
Mysore - Chamaraja Mohalla	0.44	3.68	3.24	5.23%	-0.23%	-5.45%	3.59	102.58%			0.00				
Ramanagara	0.88	1.71	0.83	4.84%	9.74%	4.90%	2.70	63.20%	0.01	0.02	0.01	0.98%	1.10%		
Mandya	1.27	1.45	0.18	3.57%	3.13%	-0.44%	2.38	60.80%	0.01	0.01	0.00	1.01%	0.88%		
Mysore - Rajkumarroad	1.77	1.24	-0.53	2.25%	6.44%	4.20%	2.60	47.61%	0.02		-0.02	0.89%			
Mysore-Vijaynagar	2.38	0.19	-2.19	0.63%	1.23%	0.60%	2.60	7.40%	0.01		-0.01	0.54%		0.04	
MBO	6.73	8.27	1.54	2.46%	3.45%	1.00%	13.87	59.61%	0.05	0.03	-0.02	0.74%	0.38%	0.04	
Total	101.61	95.33	-6.28	4.49%	4.49%	0.78%	180.44	52.83%	1.36	1.11	-0.24	1.35%	1.18%	2.81	1.47

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	8	11	3	2.58	3.46	0.87	-1.06%	5.04%	6.11%	0	0	0			0.00			
FPD	49	57	8	19.58	20.49	0.91	0.40%	4.22%	3.82%	7	1	-6	1.85	0.76	-1.08	-42.24%	-31.54%	10.70%
IT	8	4	-4	4.79	3.13	-1.66	-8.42%	4.68%	13.10%	0	0	0			0.00			
Mobile	83	84	1	26.29	22.82	-3.47	2.17%	1.37%	-0.80%	1	4	3	0.12	0.58	0.47	-49.88%	-34.30%	15.58%
Refrigerator	81	48	-33	21.44	14.82	-6.62	5.22%	5.27%	0.05%	2	0	-2	0.42		-0.42	-39.83%		39.83%
Washing Machine	75	64	-11	18.06	17.17	-0.90	7.14%	5.63%	-1.52%	0	0	0			0.00			
Z.Others	227	258	31	8.85	13.43	4.58	12.91%	7.73%	-5.18%	10	39	29	0.05	0.73	0.68	-170.08%	-48.66%	121.42%
Total	531	526	-5	101.61	95.33	-6.28	3.71%	4.49%	0.78%	20	44	24	2.43	2.08	-0.36	-44.68%	-38.34%	6.34%