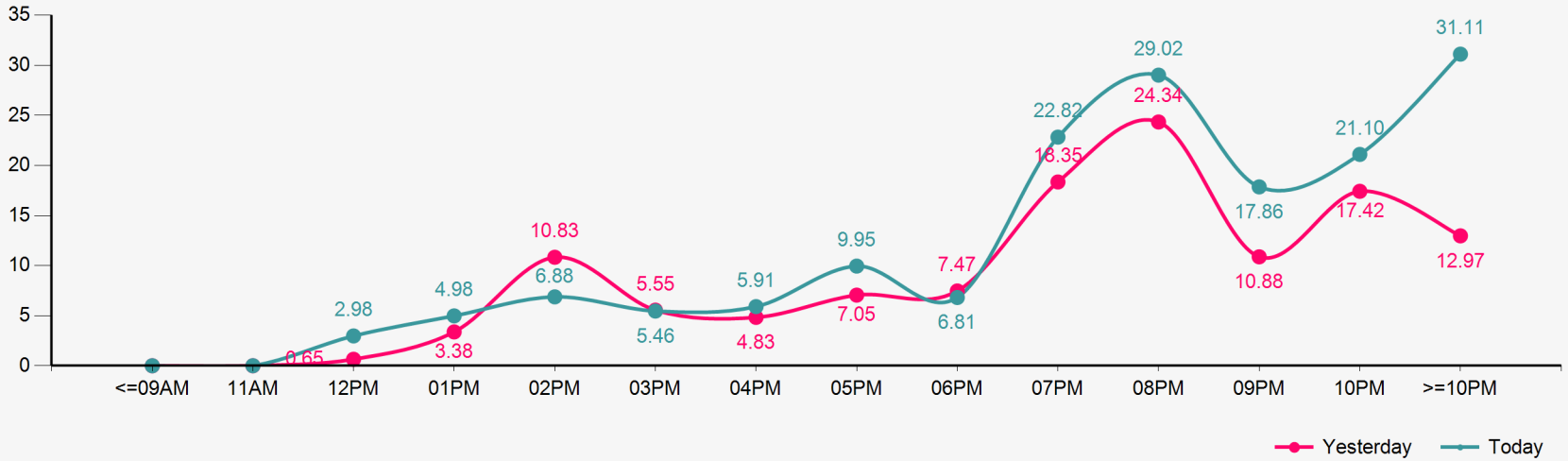


Sales 164.87 Lacs	GP% 7.92%	EW Pen% 0.54%	Target Ach. % 83.27%	Open SO 6.21 Lacs
Yest. Sales: 123.71 Lacs	Yest. GP%: 6.59%	Yest. EW%: 1.20%	TD Target: 198.00 Lacs	Yest. OSO 3.62 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	76.68	120.43	43.74	7.39%	7.38%	-0.01%	126.83	94.95%	1.22	0.71	-0.50	1.61%	0.59%	2.95	4.82
Bengaluru - Rural	16.11	20.20	4.09	1.19%	8.33%	7.13%	18.35	110.09%	0.11	0.08	-0.03	0.66%	0.38%		0.66
Mysuru	10.11	7.13	-2.98	5.46%	8.94%	3.48%	11.99	59.43%	0.05	0.03	-0.02	0.49%	0.45%		
Tumkur	3.32	2.98	-0.34	9.85%	15.06%	5.21%	5.83	51.08%	0.01		-0.01	0.22%		0.67	
Hassan	0.85	2.22	1.37	3.85%	6.23%	2.39%	3.16	70.22%			0.00				
Chitradurga	2.82	1.95	-0.87	11.01%	7.58%	-3.43%	6.47	30.12%			0.00				0.36
Kolar	4.82	1.87	-2.95	5.38%	7.72%	2.33%	3.69	50.71%	0.03		-0.03	0.57%			
Kadur	1.86	1.47	-0.39	13.32%	14.98%	1.65%	2.86	51.50%	0.03	0.02	-0.01	1.74%	1.67%		0.37
Channarayapatna	1.40	1.43	0.03	9.51%	10.32%	0.81%	2.85	50.17%			0.00				
Ramanagara	1.08	1.33	0.25	4.59%	12.32%	7.74%	2.91	45.74%		0.04	0.04		3.33%		
Chalkere	0.70	1.28	0.58	5.95%	11.03%	5.08%	2.54	50.36%			0.00				
Mandya	1.63	1.10	-0.53	9.64%	13.32%	3.67%	2.85	38.51%	0.03		-0.03	2.00%			
Hiriyur	1.49	0.82	-0.67	8.22%	13.56%	5.33%	2.29	35.83%			0.00				
Tiptur	0.23	0.47	0.24	15.74%	5.53%	-10.22%	1.76	26.86%			0.00				
Shivamogga	0.61	0.21	-0.40	3.96%	7.00%	3.04%	3.64	5.71%			0.00				
Total	123.71	164.87	41.16	6.59%	7.92%	1.33%	198.00	83.27%	1.47	0.89	-0.58	1.20%	0.54%	3.62	6.21

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	108.42	149.96	41.55	6.84%	7.72%	0.88%	179.95	83.34%	0.72	0.53	-0.19	0.67%	0.35%	2.51	3.89
Shopee	9.80	14.91	5.10	11.92%	9.97%	-1.94%	18.05	82.59%	0.75	0.36	-0.39	8.26%	2.48%	1.11	2.32
WHS	5.49		-5.49	-7.77%		7.77%		0.00%			0.00				
Total	123.71	164.87	41.16	6.59%	7.92%	1.33%	198.00	83.27%	1.47	0.89	-0.58	1.20%	0.54%	3.62	6.21
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	40.78	62.69	21.90	6.85%	5.85%	-0.99%	60.80	103.10%	0.19	0.18	-0.01	0.46%	0.28%	0.86	1.40
KR Puram	9.20	15.38	6.18	8.15%	5.97%	-2.18%	11.70	131.52%		0.08	0.08		0.50%		0.67
Rajaji nagar	2.42	10.82	8.41	9.84%	3.49%	-6.36%	5.48	197.51%	0.04		-0.04	1.68%			
Hoskote	3.85	7.26	3.40	5.35%	7.20%	1.85%	5.08	142.87%	0.01	0.02	0.01	0.19%	0.28%		
RT Nagar	4.15	5.86	1.72	7.83%	5.92%	-1.91%	4.57	128.46%			0.00				
Bommanahalli	2.16	5.17	3.00	6.26%	7.10%	0.83%	5.47	94.38%	0.02	0.02	0.01	0.74%	0.47%		0.73
Hongasandara	3.04	4.37	1.33	2.56%	5.47%	2.91%	2.84	153.81%			0.00				
Hebbagodi	1.21	3.57	2.35	13.97%	4.58%	-9.40%	5.43	65.71%	0.05		-0.05	4.20%			
Hegnahalli	1.09	2.45	1.36	12.95%	11.56%	-1.39%	3.16	77.45%			0.00				
Marathahalli	2.15	2.37	0.22	4.56%	5.23%	0.67%	3.58	66.02%	0.02		-0.02	0.80%			
Kolar	4.82	1.87	-2.95	5.38%	7.72%	2.33%	3.69	50.71%	0.03		-0.03	0.57%			
Vijayanagar	2.06	1.54	-0.51	3.49%	1.93%	-1.56%	1.76	87.87%			0.00				
Sunkadakatte	1.08	1.02	-0.06	5.11%	5.37%	0.26%	2.85	35.91%	0.01	0.04	0.03	0.84%	3.64%		
Mulbagal	2.91	0.77	-2.13	6.92%	11.17%	4.26%	2.53	30.61%	0.02		-0.02	0.69%			
HSR Layout	0.64	0.23	-0.41	9.91%	5.16%	-4.76%	2.67	8.53%		0.02	0.02		9.64%	0.86	
MBO	40.78	62.69	21.90	6.85%	5.85%	-0.99%	60.80	103.10%	0.19	0.18	-0.01	0.46%	0.28%	0.86	1.40
Mudabir	36.52	50.78	14.26	6.25%	8.38%	2.13%	59.71	85.05%	0.43	0.23	-0.20	1.18%	0.45%	0.97	0.93
Kengeri	3.56	7.70	4.13	8.45%	8.92%	0.47%	4.57	168.31%			0.00				
Devenahalli	4.76	6.01	1.25	6.59%	10.52%	3.93%	8.18	73.48%	0.08	0.04	-0.05	1.81%	0.59%		
Yelahanka	3.88	4.17	0.29	8.58%	7.39%	-1.20%	5.19	80.32%	0.10	0.01	-0.08	2.54%	0.30%		
Hanumanth nagar	2.50	4.15	1.65	15.41%	12.10%	-3.31%	2.38	174.20%			0.00				
Sahakar Nagar	2.22	3.88	1.65	3.66%	2.91%	-0.74%	5.16	75.18%			0.00			0.52	
Mathikere	1.15	3.81	2.66	9.85%	7.31%	-2.54%	4.15	91.87%	0.03		-0.03	2.97%		0.41	0.25
Raja Rajeshwary Nagar	2.70	3.70	1.01	5.09%	9.24%	4.15%	4.24	87.30%	0.04	0.07	0.03	1.52%	1.90%		0.68
Nagarbhavi	2.27	3.47	1.20	3.06%	7.51%	4.45%	3.68	94.36%	0.05		-0.05	2.29%			
Banashankari	1.91	2.78	0.87	-6.40%	9.63%	16.02%	4.46	62.32%	0.02	0.04	0.02	1.17%	1.59%		
HRBR Layout	4.27	2.68	-1.59	5.36%	6.56%	1.20%	2.99	89.62%	0.02	0.02	0.00	0.35%	0.56%		
Doddaballapura	2.27	2.40	0.13	4.15%	3.71%	-0.44%	2.85	84.25%	0.02	0.02	0.00	0.90%	1.00%		
Sanjaynagar	0.64	2.15	1.52	12.40%	14.29%	1.89%	2.98	72.19%	0.02	0.03	0.01	3.48%	1.48%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Frazer town	2.78	1.94	-0.84	6.21%	9.14%	2.93%	2.57	75.49%	0.04		-0.04	1.53%		0.05	
Kothnur	1.53	1.89	0.35	5.22%	5.62%	0.40%	4.55	41.46%			0.00				
Cox town	0.07	0.05	-0.02	22.21%	16.65%	-5.56%	1.76	3.06%			0.00				
MBO	36.52	50.78	14.26	6.25%	8.38%	2.13%	59.71	85.05%	0.43	0.23	-0.20	1.18%	0.45%	0.97	0.93
Naveed	19.06	27.25	8.19	8.95%	10.03%	1.08%	43.48	62.67%	0.07	0.05	-0.02	0.34%	0.17%	0.67	1.56
Nelamangala	2.00	6.93	4.93	4.94%	7.61%	2.66%	5.09	136.25%	0.01	0.02	0.01	0.68%	0.32%		0.66
Hessarghatta	3.83	4.08	0.25	7.65%	13.65%	6.01%	4.16	98.00%	0.01		-0.01	0.33%			
Peenya	(0.06)	3.42	3.48	-65.53%	7.43%	72.96%	2.85	119.84%			0.00				0.17
Tumkur	3.32	2.98	-0.34	9.85%	15.06%	5.21%	5.83	51.08%	0.01		-0.01	0.22%		0.67	
Hassan	0.85	2.22	1.37	3.85%	6.23%	2.39%	3.16	70.22%			0.00				
Chitradurga	2.82	1.95	-0.87	11.01%	7.58%	-3.43%	6.47	30.12%			0.00				0.36
Kadur	1.86	1.47	-0.39	13.32%	14.98%	1.65%	2.86	51.50%	0.03	0.02	-0.01	1.74%	1.67%		0.37
Channarayapatna	1.40	1.43	0.03	9.51%	10.32%	0.81%	2.85	50.17%			0.00				
Challakere	0.70	1.28	0.58	5.95%	11.03%	5.08%	2.54	50.36%			0.00				
Hiriyur	1.49	0.82	-0.67	8.22%	13.56%	5.33%	2.29	35.83%			0.00				
Tiptur	0.23	0.47	0.24	15.74%	5.53%	-10.22%	1.76	26.86%			0.00				
Shivamoga	0.61	0.21	-0.40	3.96%	7.00%	3.04%	3.64	5.71%			0.00				
MBO	19.06	27.25	8.19	8.95%	10.03%	1.08%	43.48	62.67%	0.07	0.05	-0.02	0.34%	0.17%	0.67	1.56
Abhik Uppal	9.80	14.91	5.10	11.92%	9.97%	-1.94%	18.05	82.59%	0.75	0.36	-0.39	8.26%	2.48%	1.11	2.32
Sahakarnagar Best LG Shoppe	1.73	3.60	1.87	19.69%	7.45%	-12.24%	3.15	114.17%	0.46	0.09	-0.37	36.12%	2.46%	1.11	0.20
Nagarbhavi Best LG shoppe	1.53	2.85	1.32	13.22%	8.69%	-4.53%	2.78	102.60%	0.11	0.03	-0.08	8.06%	1.10%		1.43
HRBR Best LG Shoppe	1.91	2.34	0.43	9.94%	16.08%	6.13%	3.19	73.22%	0.11	0.17	0.06	5.95%	7.84%		
Rammurthy Nagar Best LG Shoppe	1.27	2.16	0.90	8.43%	8.81%	0.38%	1.83	118.29%	0.03	0.07	0.04	2.43%	3.51%		
Banashankari Best LG Shoppe	0.70	1.51	0.81	6.43%	9.85%	3.42%	1.79	84.50%			0.00				0.42
Mathikere Best LG Shoppe	0.17	1.19	1.02	2.45%	13.51%	11.06%	1.76	67.94%			0.00				0.28
Peenya Best LG Shoppe	1.73	0.94	-0.78	8.84%	6.69%	-2.15%	1.76	53.63%			0.00				
Mysore - Kuvempunaqar LG	0.77	0.30	-0.46	16.50%	10.12%	-6.38%	1.79	16.96%	0.04		-0.04	5.08%			
Shopee	9.80	14.91	5.10	11.92%	9.97%	-1.94%	18.05	82.59%	0.75	0.36	-0.39	8.26%	2.48%	1.11	2.32
Aleem	12.05	9.25	-2.80	5.25%	9.91%	4.66%	15.96	57.97%	0.04	0.07	0.03	0.37%	0.81%		
Mysore - Chamaraja Mohalla	2.66	2.78	0.12	4.99%	9.00%	4.01%	4.49	61.85%			0.00				
Mysore - Rajkumarroad	4.32	2.72	-1.60	3.20%	8.84%	5.64%	2.86	95.18%		0.03	0.03		1.19%		
Mysore-Vijaynagar	2.37	1.33	-1.04	6.56%	8.75%	2.19%	2.86	46.53%	0.01		-0.01	0.54%			
Ramanagara	1.08	1.33	0.25	4.59%	12.32%	7.74%	2.91	45.74%		0.04	0.04		3.33%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mandya	1.63	1.10	-0.53	9.64%	13.32%	3.67%	2.85	38.51%	0.03		-0.03	2.00%			
MBO	12.05	9.25	-2.80	5.25%	9.91%	4.66%	15.96	57.97%	0.04	0.07	0.03	0.37%	0.81%		
Others	5.49		-5.49	-7.77%		7.77%		0.00%			0.00				
Defective In Warehouse	5.49		-5.49	-7.77%		7.77%		0.00%			0.00				
WHS	5.49		-5.49	-7.77%		7.77%		0.00%			0.00				
Total	123.71	164.87	41.16	7.92%	7.92%	1.33%	198.00	83.27%	1.47	0.89	-0.58	1.20%	0.54%	3.62	6.21

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	26	41	15	7.86	11.91	4.05	10.38%	6.45%	-3.93%
FPD	52	86	34	17.07	29.99	12.92	10.71%	10.33%	-0.38%
Mobile	126	151	25	47.31	53.66	6.36	2.75%	3.04%	0.28%
Refrigerator	96	97	1	24.12	29.17	5.05	6.43%	10.00%	3.56%
Washing Machine	61	94	33	13.91	24.98	11.08	8.20%	12.10%	3.90%
Z.Others	245	285	40	13.43	15.14	1.71	11.28%	10.72%	-0.56%
Total	606	754	148	123.71	164.87	41.16	6.59%	7.92%	1.33%