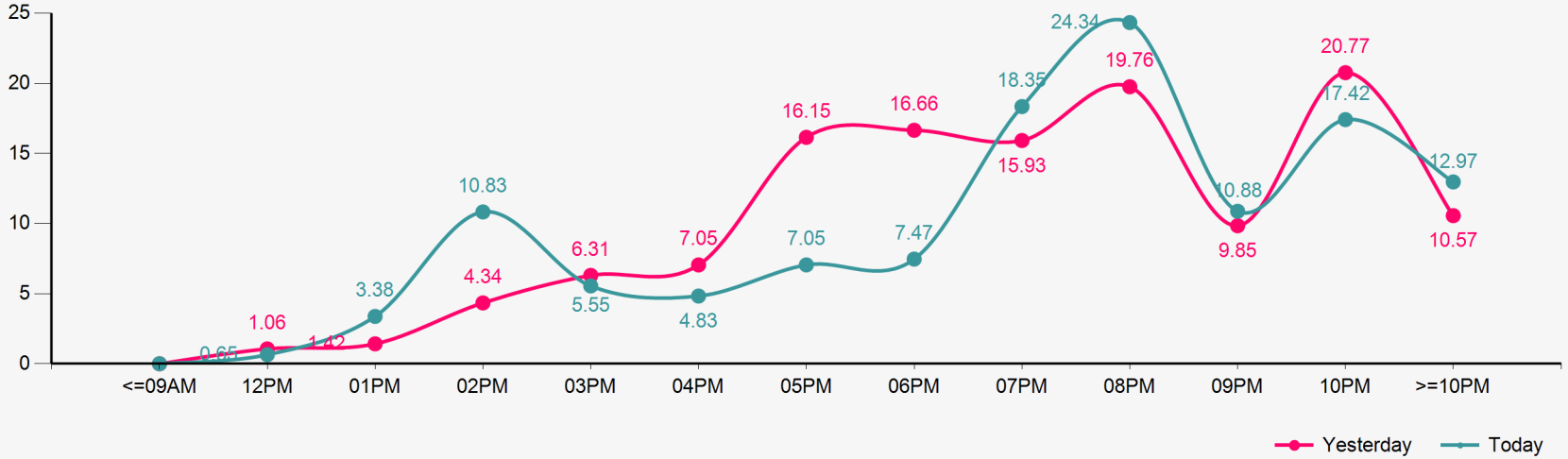


Sales 123.71 Lacs	GP% 6.59%	EW Pen% 1.20%	Target Ach. % 62.48%	Open SO 6.30 Lacs
Yest. Sales: 129.85 Lacs	Yest. GP%: 7.45%	Yest. EW%: 0.55%	TD Target: 198.00 Lacs	Yest. OSO 1.20 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	81.33	76.68	-4.65	7.09%	7.39%	0.30%	126.83	60.46%	0.61	1.22	0.60	0.76%	1.61%	1.20	5.63
Bengaluru - Rural	17.08	16.11	-0.97	4.59%	1.19%	-3.40%	18.35	87.78%		0.11	0.11		0.66%		
Mysuru	6.16	10.11	3.96	7.10%	5.46%	-1.64%	11.99	84.30%	0.03	0.05	0.02	0.54%	0.49%		
Kolar	4.74	4.82	0.08	8.52%	5.38%	-3.14%	3.69	130.58%		0.03	0.03		0.57%		
Tumkur	2.24	3.32	1.08	14.96%	9.85%	-5.11%	5.83	56.95%	0.05	0.01	-0.04	2.12%	0.22%		0.67
Chitradurga	3.37	2.82	-0.55	10.80%	11.01%	0.22%	6.47	43.57%			0.00				
Kadur	3.03	1.86	-1.17	11.67%	13.32%	1.66%	2.86	65.23%		0.03	0.03		1.74%		
Mandya	1.44	1.63	0.18	12.39%	9.64%	-2.75%	2.85	57.13%		0.03	0.03		2.00%		
Hiriyur	2.55	1.49	-1.06	9.92%	8.22%	-1.70%	2.29	65.10%			0.00				
Channarayapatna	2.16	1.40	-0.75	6.46%	9.51%	3.05%	2.85	49.28%			0.00				
Ramanagara	2.33	1.08	-1.25	9.57%	4.59%	-4.98%	2.91	37.25%			0.00				
Hassan	0.05	0.85	0.80	14.37%	3.85%	-10.53%	3.16	26.84%			0.00				
Chalkere	1.69	0.70	-0.99	15.28%	5.95%	-9.34%	2.54	27.50%			0.00				
Shivamogga	1.44	0.61	-0.83	9.08%	3.96%	-5.12%	3.64	16.83%	0.02		-0.02	1.22%			
Tiptur	0.26	0.23	-0.03	13.79%	15.74%	1.95%	1.76	13.11%			0.00				
Total	129.85	123.71	-6.15	7.45%	6.59%	-0.86%	198.00	62.48%	0.71	1.47	0.76	0.55%	1.20%	1.20	6.30

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	123.87	108.42	-15.45	7.53%	6.84%	-0.70%	179.95	60.25%	0.68	0.72	0.05	0.55%	0.67%	0.68	4.69
Shopee	4.95	9.80	4.85	9.03%	11.92%	2.89%	18.05	54.30%	0.03	0.75	0.72	0.67%	8.26%	0.52	1.61
WHS	1.12	5.49	4.37	-8.42%	-7.77%	0.64%		0.00%			0.00				
Other	(0.09)		0.09	15.72%		-15.72%		0.00%			0.00				
Total	129.85	123.71	-6.15	7.45%	6.59%	-0.86%	198.00	62.48%	0.71	1.47	0.76	0.55%	1.20%	1.20	6.30
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	54.06	40.78	-13.28	6.65%	6.85%	0.19%	60.80	67.08%	0.28	0.19	-0.10	0.53%	0.46%	0.56	1.69
KR Puram	10.38	9.20	-1.19	7.57%	8.15%	0.58%	11.70	78.66%			0.00			0.21	
Kolar	4.74	4.82	0.08	8.52%	5.38%	-3.14%	3.69	130.58%		0.03	0.03		0.57%		
RT Nagar	3.69	4.15	0.45	5.09%	7.83%	2.74%	4.57	90.87%			0.00			0.21	
Hoskote	9.00	3.85	-5.15	4.74%	5.35%	0.61%	5.08	75.89%		0.01	0.01		0.19%		
Hongasandara	3.99	3.04	-0.94	4.24%	2.56%	-1.68%	2.84	107.10%			0.00				
Mulbagal	3.99	2.91	-1.08	12.08%	6.92%	-5.16%	2.53	114.97%		0.02	0.02		0.69%		
Rajaji nagar	4.76	2.42	-2.34	7.37%	9.84%	2.47%	5.48	44.13%	0.08	0.04	-0.04	1.68%	1.68%	0.13	
Bommanahalli	4.63	2.16	-2.47	4.77%	6.26%	1.49%	5.47	39.55%	0.02	0.02	0.00	0.41%	0.74%		
Marathahalli	1.16	2.15	0.99	6.64%	4.56%	-2.08%	3.58	60.00%	0.02	0.02	0.00	1.45%	0.80%		
Vijayanagar	0.87	2.06	1.19	5.99%	3.49%	-2.50%	1.76	117.05%			0.00				
Hebbagodi	3.23	1.21	-2.02	9.34%	13.97%	4.63%	5.43	22.32%	0.17	0.05	-0.12	5.53%	4.20%		
Hegnahalli	1.03	1.09	0.06	5.39%	12.95%	7.57%	3.16	34.58%			0.00				0.83
Sunkadakatte	0.90	1.08	0.18	2.19%	5.11%	2.92%	2.85	37.86%		0.01	0.01		0.84%		
HSR Layout	1.69	0.64	-1.05	3.77%	9.91%	6.14%	2.67	23.99%			0.00				0.86
MBO	54.06	40.78	-13.28	6.65%	6.85%	0.19%	60.80	67.08%	0.28	0.19	-0.10	0.53%	0.46%	0.56	1.69
Mudabir	32.46	36.52	4.06	6.59%	6.25%	-0.34%	59.71	61.17%	0.23	0.43	0.19	0.72%	1.18%	0.13	2.33
Devenahalli	4.17	4.76	0.59	4.55%	6.59%	2.04%	8.18	58.20%		0.08	0.08		1.81%		
HRBR Layout	1.48	4.27	2.79	7.21%	5.36%	-1.85%	2.99	142.69%	0.02	0.02	0.00	1.19%	0.35%		
Yelahanka	1.96	3.88	1.92	6.31%	8.58%	2.27%	5.19	74.71%		0.10	0.10		2.54%		
Kengeri	3.79	3.56	-0.22	6.43%	8.45%	2.02%	4.57	77.94%	0.06		-0.06	1.71%			0.98
Frazer town	3.40	2.78	-0.62	14.96%	6.21%	-8.76%	2.57	108.40%	0.04	0.04	0.00	1.25%	1.53%		0.05
Raja Rajeshwary Nagar	4.00	2.70	-1.31	3.80%	5.09%	1.29%	4.24	63.55%		0.04	0.04		1.52%	0.13	
Hanumanth nagar	0.93	2.50	1.57	16.95%	15.41%	-1.54%	2.38	105.14%			0.00				
Doddaballapura	1.29	2.27	0.99	4.62%	4.15%	-0.47%	2.85	79.82%	0.06	0.02	-0.04	4.72%	0.90%		
Nagarbhavi	1.05	2.27	1.22	4.77%	3.06%	-1.71%	3.68	61.81%	0.01	0.05	0.04	1.30%	2.29%		
Sahakar Nagar	3.31	2.22	-1.09	5.61%	3.66%	-1.95%	5.16	43.10%	0.02		-0.02	0.73%			0.52
Banashankari	2.31	1.91	-0.40	2.69%	-6.40%	-9.09%	4.46	42.75%		0.02	0.02		1.17%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Kothnur	0.55	1.53	0.99	3.04%	5.22%	2.18%	4.55	33.71%			0.00				
Mathikere	3.02	1.15	-1.87	5.43%	9.85%	4.42%	4.15	27.61%		0.03	0.03		2.97%		0.41
Sanjaynagar	0.54	0.64	0.10	9.01%	12.40%	3.39%	2.98	21.33%	0.02	0.02	0.01	2.86%	3.48%		0.38
Cox town	0.65	0.07	-0.58	10.63%	22.21%	11.58%	1.76	4.10%			0.00				
MBO	32.46	36.52	4.06	6.59%	6.25%	-0.34%	59.71	61.17%	0.23	0.43	0.19	0.72%	1.18%	0.13	2.33
Naveed	27.93	19.06	-8.87	10.08%	8.95%	-1.14%	43.48	43.83%	0.14	0.07	-0.08	0.52%	0.34%		0.67
Hessarghatta	4.67	3.83	-0.84	10.66%	7.65%	-3.01%	4.16	92.09%	0.08	0.01	-0.07	1.74%	0.33%		
Tumkur	2.24	3.32	1.08	14.96%	9.85%	-5.11%	5.83	56.95%	0.05	0.01	-0.04	2.12%	0.22%		0.67
Chitradurga	3.37	2.82	-0.55	10.80%	11.01%	0.22%	6.47	43.57%			0.00				
Nelamangala	2.78	2.00	-0.78	9.43%	4.94%	-4.49%	5.09	39.33%		0.01	0.01		0.68%		
Kadur	3.03	1.86	-1.17	11.67%	13.32%	1.66%	2.86	65.23%		0.03	0.03		1.74%		
Hiriyur	2.55	1.49	-1.06	9.92%	8.22%	-1.70%	2.29	65.10%			0.00				
Channarayapatna	2.16	1.40	-0.75	6.46%	9.51%	3.05%	2.85	49.28%			0.00				
Hassan	0.05	0.85	0.80	14.37%	3.85%	-10.53%	3.16	26.84%			0.00				
Challakere	1.69	0.70	-0.99	15.28%	5.95%	-9.34%	2.54	27.50%			0.00				
Shivamoga	1.44	0.61	-0.83	9.08%	3.96%	-5.12%	3.64	16.83%	0.02		-0.02	1.22%			
Tiptur	0.26	0.23	-0.03	13.79%	15.74%	1.95%	1.76	13.11%			0.00				
Peenya	3.69	(0.06)	-3.75	4.85%	-65.53%	-70.38%	2.85	-1.99%			0.00				
MBO	27.93	19.06	-8.87	10.08%	8.95%	-1.14%	43.48	43.83%	0.14	0.07	-0.08	0.52%	0.34%		0.67
Aleem	9.42	12.05	2.63	8.28%	5.25%	-3.03%	15.96	75.54%	0.02	0.04	0.03	0.16%	0.37%		
Mysore - Rajkumarroad	3.40	4.32	0.92	3.89%	3.20%	-0.70%	2.86	151.19%	0.02		-0.02	0.44%			
Mysore - Chamaraja Mohalla	1.84	2.66	0.83	11.38%	4.99%	-6.39%	4.49	59.28%			0.00				
Mysore-Vijaynagar	0.41	2.37	1.95	8.96%	6.56%	-2.40%	2.86	82.75%		0.01	0.01		0.54%		
Mandya	1.44	1.63	0.18	12.39%	9.64%	-2.75%	2.85	57.13%		0.03	0.03		2.00%		
Ramanagara	2.33	1.08	-1.25	9.57%	4.59%	-4.98%	2.91	37.25%			0.00				
MBO	9.42	12.05	2.63	8.28%	5.25%	-3.03%	15.96	75.54%	0.02	0.04	0.03	0.16%	0.37%		
Abhik Uppal	4.95	9.80	4.85	9.03%	11.92%	2.89%	18.05	54.30%	0.03	0.75	0.72	0.67%	8.26%	0.52	1.61
HRBR Best LG Shoppe		1.91	1.91		9.94%	9.94%	3.19	59.65%		0.11	0.11		5.95%		0.50
Sahakarnagar Best LG Shoppe	1.86	1.73	-0.12	7.46%	19.69%	12.24%	3.15	54.98%		0.46	0.46		36.12%		1.11
Peenya Best LG Shoppe		1.73	1.73		8.84%	8.84%	1.76	98.24%			0.00				
Nagarbhavi Best LG shoppe	0.94	1.53	0.59	13.05%	13.22%	0.16%	2.78	55.05%		0.11	0.11		8.06%		
Rammurthy Nagar Best LG Shoppe	0.94	1.27	0.33	9.70%	8.43%	-1.27%	1.83	69.18%		0.03	0.03		2.43%		
Mysore - Kuvempunagar LG	0.51	0.77	0.26	11.62%	16.50%	4.89%	1.79	42.81%	0.02	0.04	0.02	3.68%	5.08%		
Banashankari Best LG Shoppe	0.48	0.70	0.23	5.50%	6.43%	0.93%	1.79	39.35%	0.02		-0.02	3.25%		0.20	

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mathikere Best LG Shoppe	0.24	0.17	-0.07	4.33%	2.45%	-1.88%	1.76	9.69%			0.00			0.32	
Shopee	4.95	9.80	4.85	9.03%	11.92%	2.89%	18.05	54.30%	0.03	0.75	0.72	0.67%	8.26%	0.52	1.61
Others	1.03	5.49	4.46	10.50%	-7.77%	2.73%		0.00%			0.00				
Unilet - Online	(0.09)		0.09	15.72%		-15.72%		0.00%			0.00				
Other	(0.09)		0.09	15.72%		-15.72%		0.00%			0.00				
Defective In Warehouse	1.12	5.49	4.37	-8.42%	-7.77%	0.64%		0.00%			0.00				
WHS	1.12	5.49	4.37	-8.42%	-7.77%	0.64%		0.00%			0.00				
Total	129.85	123.71	-6.15	6.59%	6.59%	-0.86%	198.00	62.48%	0.71	1.47	0.76	0.55%	1.20%	1.20	6.30

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	29	26	-3	8.91	7.86	-1.05	10.16%	10.38%	0.22%
FPD	66	52	-14	25.88	17.07	-8.81	10.41%	10.71%	0.30%
Mobile	113	126	13	50.23	47.31	-2.92	3.10%	2.75%	-0.35%
Refrigerator	63	96	33	19.04	24.12	5.08	9.11%	6.43%	-2.68%
Washing Machine	59	61	2	14.13	13.91	-0.22	10.47%	8.20%	-2.26%
Z.Others	224	245	21	11.66	13.43	1.77	11.14%	11.28%	0.14%
Total	554	606	52	129.85	123.71	-6.15	7.45%	6.59%	-0.86%