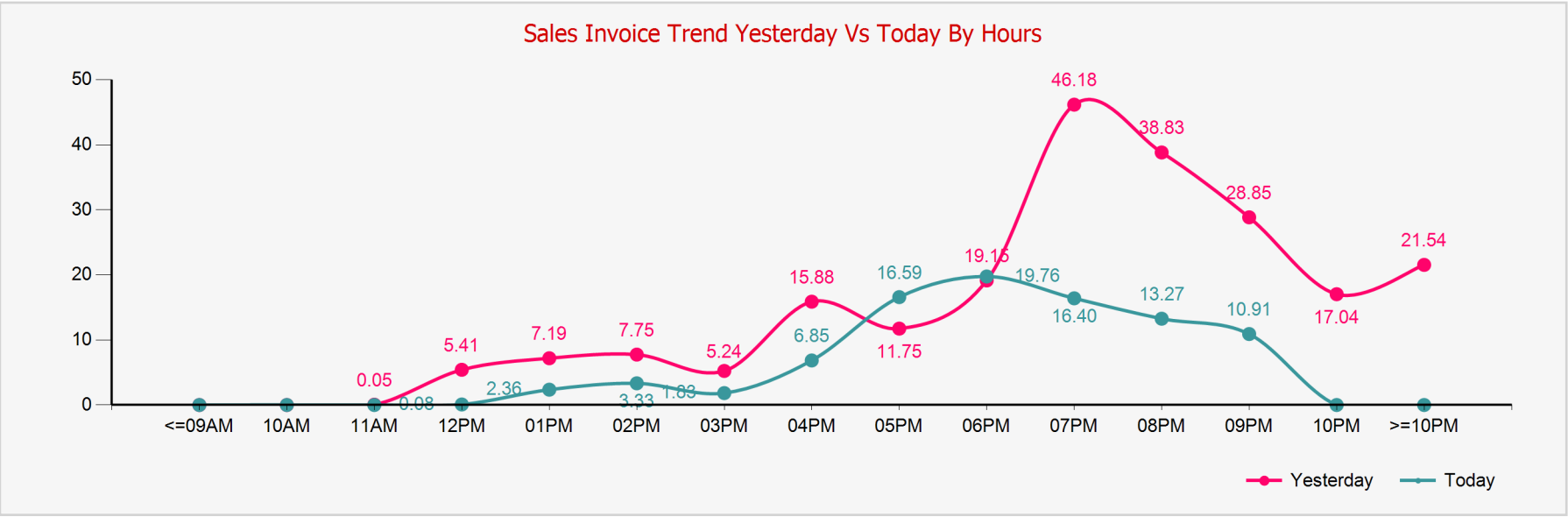


Sales 91.38Lacs	GP% 3.30%	EW Pen% 0.75%	Target Ach. % 50.64%	Open SO 13.31 Lacs
Yest. Sales: 224.85 Lacs	Yest. GP%: 4.31%	Yest. EW%: 0.65%	TD Target: 180.44 Lacs	Yest. OSO 6.64 Lacs



	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
City	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	138.32	46.18	-92.14	3.68%	2.05%	-1.64%	108.13	42.70%	1.09	0.22	-0.87	0.79%	0.47%	4.07	8.11
Bengaluru - Rural	23.66	10.13	-13.53	4.25%	6.09%	1.84%	17.79	56.92%	0.04	0.02	-0.02	0.17%	0.16%	0.43	1.82
Mysuru	12.36	8.32	-4.04	4.78%	3.08%	-1.71%	10.26	81.15%	0.02	0.10	0.08	0.15%	1.19%	0.11	0.15
Hassan	2.82	3.01	0.20	6.04%	7.53%	1.49%	2.48	121.35%	0.01	0.01	-0.01	0.48%	0.17%		0.33
Chitradurga	5.58	2.61	-2.97	5.95%	3.61%	-2.34%	5.80	45.08%	0.01	0.05	0.04	0.20%	2.05%		0.25
Chalkere	2.29	2.54	0.25	5.86%	5.25%	-0.61%	1.82	139.45%	0.05	0.05	0.00	2.11%	1.90%		
Kolar	2.33	2.53	0.20	4.69%	6.40%	1.72%	3.97	63.80%	0.03	0.01	-0.01	1.10%	0.42%	0.03	
Tumkur	6.75	2.46	-4.29	3.42%	2.08%	-1.34%	6.12	40.18%	0.07	0.04	-0.03	1.05%	1.57%	0.03	0.64
Channarayapatna	4.57	2.41	-2.16	7.24%	7.57%	0.33%	2.55	94.26%	0.01		-0.01	0.31%		0.06	
Mulbagal	1.70	2.27	0.56	6.63%	6.87%	0.25%	3.00	75.65%	0.04	0.06	0.02	2.39%	2.72%	0.24	0.03
Kadur	5.03	2.21	-2.82	6.27%	8.37%	2.10%	3.30	66.93%		0.01	0.01		0.38%		0.30
Mandya	5.96	2.03	-3.92	3.90%	-2.70%	-6.60%	2.38	85.38%		0.05	0.05		2.74%	0.32	
Tumakuru	4.28	1.89	-2.39	2.76%	4.17%	1.42%	2.15	87.92%		0.01	0.01		0.68%	0.38	0.34
Shivamogga	2.07	1.29	-0.78	6.43%	-3.58%	-10.01%	2.57	50.12%	0.05	0.04	-0.01	2.45%	3.05%		0.30
Ramanagara	1.39	0.72	-0.67	9.58%	-3.70%	-13.28%	2.70	26.65%	0.04	0.02	-0.03	3.31%	2.59%		
Hiriyur	2.08	0.37	-1.71	8.35%	2.51%	-5.84%	1.62	22.88%			0.00			0.33	1.04
Tiptur	1.61	0.25	-1.36	5.04%	4.33%	-0.72%	1.23	20.36%			0.00			0.32	

Chikkaballapur	2.05	0.16	-1.89	18.65%	21.65%	3.01%	2.55	6.14%			0.00			0.33	
Total	224.85	91.38	-133.47	4.31%	3.30%	-1.01%	180.44	50.64%	1.46	0.68	-0.78	0.65%	0.75%	6.64	13.31

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	204.76	84.16	-120.61	4.31%	3.65%	-0.66%	164.06	51.30%	1.11	0.59	-0.52	0.54%	0.71%	6.60	13.27
Shopee	20.09	7.31	-12.78	4.25%	-0.64%	-4.89%	16.38	44.62%	0.35	0.08	-0.27	1.78%	1.17%	0.03	0.03
WHS		(0.08)	-0.08		15.25%	15.25%		0.00%			0.00				
Total	224.85	91.38	-133.47	4.31%	3.30%	-1.01%	180.44	50.64%	1.46	0.68	-0.78	0.65%	0.75%	6.64	13.31

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Syed Kabeer	41.51	19.05	-22.45	3.67%	3.04%	-0.63%	34.22	55.67%	0.19	0.03	-0.16	0.46%	0.15%	1.25	3.51
Devenahalli	11.85	6.27	-5.58	3.53%	5.11%	1.58%	6.48	96.74%	0.01		-0.01	0.07%		0.13	0.57
Sanjaynagar	1.04	2.87	1.83	5.54%	1.48%	-4.07%	1.75	163.86%			0.00				
Yelahanka	5.38	2.19	-3.19	4.07%	-2.75%	-6.83%	5.28	41.55%	0.08	0.03	-0.06	1.58%	1.29%		1.01
Doddaballapura	4.88	2.05	-2.83	1.73%	1.93%	0.20%	3.44	59.55%	0.05		-0.05	0.99%			0.45
Sahakar Nagar	4.58	1.78	-2.80	-4.91%	0.90%	5.82%	3.80	46.83%			0.00				0.27
RT Nagar	4.41	1.33	-3.08	6.92%	5.95%	-0.97%	4.65	28.68%	0.03		-0.03	0.58%		0.78	0.32
HRBR Layout	4.28	1.32	-2.96	2.47%	-1.33%	-3.80%	3.44	38.43%	0.01		-0.01	0.20%			0.33
Kothnur	3.03	1.08	-1.96	5.76%	11.61%	5.85%	2.82	38.15%	0.02		-0.02	0.53%			0.55
Chikkaballapur	2.05	0.16	-1.89	18.65%	21.65%	3.01%	2.55	6.14%			0.00			0.33	
MBO	41.51	19.05	-22.45	3.67%	3.04%	-0.63%	34.22	55.67%	0.19	0.03	-0.16	0.46%	0.15%	1.25	3.51

Manoj N	45.44	18.75	-26.70	4.40%	4.22%	-0.18%	45.08	41.58%	0.31	0.09	-0.23	0.69%	0.46%	0.60	3.54
KR Puram	12.02	3.91	-8.11	2.05%	2.76%	0.72%	12.04	32.43%	0.02		-0.02	0.15%			1.19
Kolar	2.33	2.53	0.20	4.69%	6.40%	1.72%	3.97	63.80%	0.03	0.01	-0.01	1.10%	0.42%	0.03	
Mulbagal	1.70	2.27	0.56	6.63%	6.87%	0.25%	3.00	75.65%	0.04	0.06	0.02	2.39%	2.72%	0.24	0.03
Hoskote	5.21	2.24	-2.97	6.48%	3.99%	-2.49%	6.06	37.00%		0.02	0.02		0.72%		0.55
Bommanahalli	3.39	2.23	-1.16	3.77%	0.93%	-2.83%	4.47	49.79%	0.08	(0.01)	-0.09	2.39%	-0.40%		0.55
Hebbagodi	6.78	2.21	-4.57	5.66%	6.79%	1.13%	3.74	59.04%	0.07	0.01	-0.07	1.11%	0.35%	0.23	0.56
Sunkadakatte	0.81	1.48	0.67	6.00%	1.18%	-4.82%	1.88	78.82%			0.00				0.04
Marathahalli	1.35	1.29	-0.06	3.30%	4.49%	1.18%	2.31	55.92%			0.00				0.13
Hongasandara	5.57	0.59	-4.98	3.52%	5.39%	1.87%	3.30	17.89%	0.02		-0.02	0.37%			
Hegnahalli	6.17		-6.17	6.32%	4737.50%	-4743.82%	2.92	0.00%	0.06		-0.06	0.90%		0.09	0.49
HSR Layout	0.11		-0.11	2.22%		-2.22%	1.39	0.00%			0.00				
MBO	45.44	18.75	-26.70	4.40%	4.22%	-0.18%	45.08	41.58%	0.31	0.09	-0.23	0.69%	0.46%	0.60	3.54

Mohammed Naveed	24.44	14.44	-10.00	6.50%	5.44%	-1.07%	20.14	71.70%	0.14	0.15	0.02	0.56%	1.06%	0.38	2.22
Hassan	2.82	3.01	0.20	6.04%	7.53%	1.49%	2.48	121.35%	0.01	0.01	-0.01	0.48%	0.17%		0.33

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Chitradurga	5.58	2.61	-2.97	5.95%	3.61%	-2.34%	5.80	45.08%	0.01	0.05	0.04	0.20%	2.05%		0.25
Challakere	2.29	2.54	0.25	5.86%	5.25%	-0.61%	1.82	139.45%	0.05	0.05	0.00	2.11%	1.90%		
Channarayapatna	4.57	2.41	-2.16	7.24%	7.57%	0.33%	2.55	94.26%	0.01		-0.01	0.31%		0.06	
Kadur	5.03	2.21	-2.82	6.27%	8.37%	2.10%	3.30	66.93%		0.01	0.01		0.38%		0.30
Shivamoga	2.07	1.29	-0.78	6.43%	-3.58%	-10.01%	2.57	50.12%	0.05	0.04	-0.01	2.45%	3.05%		0.30
Hiriyur	2.08	0.37	-1.71	8.35%	2.51%	-5.84%	1.62	22.88%			0.00			0.33	1.04
MBO	24.44	14.44	-10.00	6.50%	5.44%	-1.07%	20.14	71.70%	0.14	0.15	0.02	0.56%	1.06%	0.38	2.22
Syed Mudabeer	45.59	12.54	-33.05	4.18%	2.00%	-2.18%	30.27	41.43%	0.26	0.08	-0.19	0.58%	0.61%	2.50	1.78
Kengeri	7.85	3.10	-4.75	4.74%	-6.14%	-10.88%	5.02	61.71%	0.06	0.03	-0.02	0.71%	1.11%	0.42	0.65
Rajaji nagar	7.27	1.70	-5.58	3.66%	4.86%	1.20%	5.02	33.76%	0.09	0.02	-0.07	1.20%	1.19%	0.88	0.35
Nagarbhavi	4.41	1.61	-2.80	4.03%	-3.57%	-7.60%	2.62	61.51%	0.02		-0.02	0.46%			
Mathikere	3.67	1.49	-2.17	4.05%	8.13%	4.08%	3.92	38.10%	0.05		-0.04	1.29%	0.17%	0.49	0.16
Banashankari	5.97	1.22	-4.76	2.07%	6.63%	4.55%	2.57	47.42%			0.00				
Frazer town	4.72	1.08	-3.64	3.28%	4.07%	0.79%	2.96	36.34%			0.00				0.12
Vijayanagar	0.44	1.06	0.61	5.91%	6.44%	0.53%	1.99	53.14%			0.00			0.09	
Hanumanth nagar	5.45	0.57	-4.88	5.91%	10.26%	4.35%	2.20	25.97%	0.06	0.02	-0.04	1.02%	3.63%		0.49
Raja Rajeshwary Nagar	4.08	0.45	-3.63	4.64%	7.76%	3.12%	2.79	16.13%			0.00			0.63	
Cox town	1.73	0.27	-1.46	7.19%	3.07%	-4.12%	1.18	23.06%			0.00				
MBO	45.59	12.54	-33.05	4.18%	2.00%	-2.18%	30.27	41.43%	0.26	0.08	-0.19	0.58%	0.61%	2.50	1.78
Aleem Pasha	19.55	11.08	-8.47	4.84%	1.58%	-3.26%	13.87	79.89%	0.06	0.17	0.11	0.32%	1.56%	0.42	0.15
Mysore - Chamaraaja Mohalla	3.56	3.77	0.21	3.50%	1.57%	-1.93%	3.59	105.13%		0.05	0.05		1.44%		
Mysore - Rajkumarroad	5.12	2.89	-2.22	6.27%	4.96%	-1.31%	2.60	111.42%	0.02	0.04	0.03	0.37%	1.58%	0.11	0.09
Mandya	5.96	2.03	-3.92	3.90%	-2.70%	-6.60%	2.38	85.38%		0.05	0.05		2.74%	0.32	
Mysore-Vijaynagar	3.53	1.66	-1.87	3.82%	3.22%	-0.60%	2.60	63.87%			0.00				0.06
Ramanagara	1.39	0.72	-0.67	9.58%	-3.70%	-13.28%	2.70	26.65%	0.04	0.02	-0.03	3.31%	2.59%		
MBO	19.55	11.08	-8.47	4.84%	1.58%	-3.26%	13.87	79.89%	0.06	0.17	0.11	0.32%	1.56%	0.42	0.15
Chandrashekhar	28.22	8.30	-19.93	3.07%	5.95%	2.88%	20.47	40.53%	0.15	0.08	-0.06	0.52%	0.98%	1.45	2.09
Tumkur	6.75	2.46	-4.29	3.42%	2.08%	-1.34%	6.12	40.18%	0.07	0.04	-0.03	1.05%	1.57%	0.03	0.64
Madhugiri	4.28	1.89	-2.39	2.76%	4.17%	1.42%	2.15	87.92%		0.01	0.01		0.68%	0.38	0.34
Hessarghatta	4.16	1.67	-2.49	5.20%	9.19%	3.99%	3.41	49.16%	0.04	0.03	-0.01	1.07%	1.80%		0.40
Nelamangala	6.60	1.62	-4.98	3.79%	12.78%	8.99%	5.26	30.84%	0.03		-0.03	0.47%		0.30	0.71
Peenya	4.82	0.40	-4.42	-0.62%	-1.90%	-1.29%	2.31	17.46%			0.00			0.42	
Tiptur	1.61	0.25	-1.36	5.04%	4.33%	-0.72%	1.23	20.36%			0.00			0.32	
MBO	28.22	8.30	-19.93	3.07%	5.95%	2.88%	20.47	40.53%	0.15	0.08	-0.06	0.52%	0.98%	1.45	2.09

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Vijay Kumar A	20.09	7.31	-12.78	4.25%	-0.64%	-4.89%	16.38	44.62%	0.35	0.08	-0.27	1.78%	1.17%	0.03	0.03
Nagarbhavi Best LG shoppe	1.58	1.84	0.26	8.74%	1.06%	-7.69%	2.74	67.20%	0.09		-0.09	6.25%			
Banashankari Best LG Shoppe	1.13	1.59	0.46	5.31%	-5.14%	-10.45%	1.53	104.00%			0.00				
Rammurthy Nagar Best LG Shoppe	4.75	1.51	-3.24	1.71%	4.28%	2.58%	1.90	79.54%		0.02	0.02		1.00%		
Peenya Best LG Shoppe	1.34	1.24	-0.10	4.82%	1.27%	-3.55%	1.55	79.73%	0.02		-0.02	1.52%		0.03	0.03
Mathikere Best LG Shoppe	2.65	0.88	-1.77	4.90%	1.59%	-3.31%	1.61	54.55%	0.08	0.06	-0.02	3.03%	7.72%		
HRBR Best LG Shoppe	4.90	0.25	-4.66	1.86%	-32.02%	-33.88%	2.87	8.58%	0.02	0.01	-0.01	0.31%	2.71%		
Mysore - Kuvempunagar LG	0.15		-0.15	7.09%		-7.09%	1.48	0.00%			0.00				
Sahakarnagar Best LG Shoppe	3.57		-3.57	7.77%		-7.77%	2.70	0.00%	0.15		-0.15	4.26%			
Shopee	20.09	7.31	-12.78	4.25%	-0.64%	-4.89%	16.38	44.62%	0.35	0.08	-0.27	1.78%	1.17%	0.03	0.03
Others		(0.08)	-0.08		15.25%	15.25%		0.00%			0.00				
Branch Shortage		(0.08)	-0.08		15.25%	15.25%		0.00%			0.00				
WHS		(0.08)	-0.08		15.25%	15.25%		0.00%			0.00				
Total	224.85	91.38	-133.47	3.30%	3.30%	-1.01%	180.44	50.64%	1.46	0.68	-0.78	0.65%	0.75%	6.64	13.31

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	13	8	-5	3.91	2.48	-1.43	3.54%	1.73%	-1.80%	0	1	1		0.19	0.19		-33.24%	-33.24%
FPD	152	78	-74	61.74	32.17	-29.58	3.29%	0.98%	-2.31%	3	7	4	0.47	2.40	1.93	-28.64%	-37.92%	-9.28%
IT	13	10	-3	8.74	6.17	-2.57	3.09%	3.01%	-0.08%	0	0	0			0.00			
Mobile	151	65	-86	66.55	18.98	-47.57	3.13%	2.82%	-0.31%	5	0	-5	0.66		-0.66	-31.36%		31.36%
Refrigerator	110	36	-74	29.51	8.97	-20.54	5.63%	6.04%	0.41%	2	0	-2	0.40		-0.40	-25.05%		25.05%
Washing Machine	117	55	-62	30.37	14.16	-16.21	7.66%	6.02%	-1.64%	0	1	1		0.13	0.13		-47.81%	-47.81%
Z.Others	553	280	-273	24.04	8.46	-15.58	4.88%	6.39%	1.51%	42	77	35	1.63	0.53	-1.10	-28.21%	-70.16%	-41.95%
Total	1,109	532	-577	224.85	91.38	-133.47	4.31%	3.30%	-1.01%	52	86	34	3.15	3.24	0.09	-28.54%	-43.33%	-14.79%