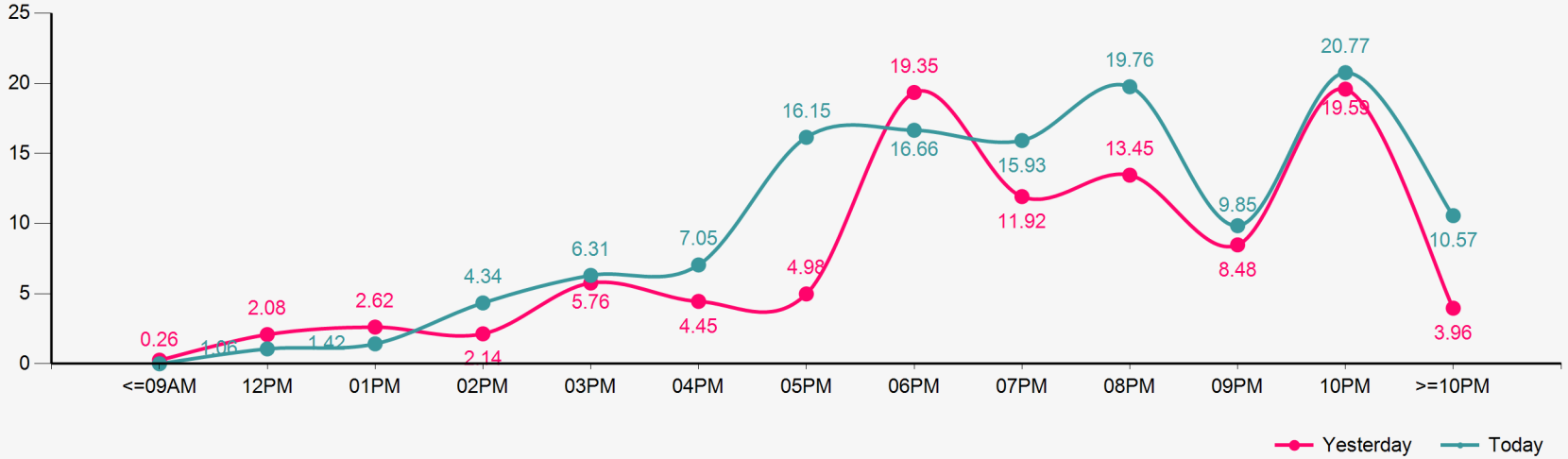


Sales 129.85 Lacs	GP% 7.76%	EW Pen% 0.55%	Target Ach. % 65.58%	Open SO 3.26 Lacs
Yest. Sales: 99.05 Lacs	Yest. GP%: 8.05%	Yest. EW%: 0.45%	TD Target: 198.00 Lacs	Yest. OSO 1.19 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	58.29	81.33	23.04	7.53%	7.28%	-0.25%	126.83	64.12%	0.40	0.61	0.21	0.69%	0.76%	0.67	3.26
Bengaluru - Rural	10.77	17.08	6.31	6.54%	4.85%	-1.69%	18.35	93.06%	0.02		-0.02	0.16%			
Mysuru	6.52	6.16	-0.36	7.81%	7.11%	-0.69%	11.99	51.31%	(0.01)	0.03	0.04	-0.08%	0.54%	0.52	
Kolar	4.20	4.74	0.53	5.91%	10.00%	4.09%	3.69	128.41%			0.00				
Chitradurga	3.34	3.37	0.03	15.30%	11.83%	-3.47%	6.47	52.10%			0.00				
Kadur	1.12	3.03	1.91	7.29%	11.67%	4.38%	2.86	106.10%	0.02		-0.02	1.82%			
Hiriyur	0.81	2.55	1.74	14.98%	9.92%	-5.06%	2.29	111.47%			0.00				
Ramanagara	4.02	2.33	-1.69	6.00%	9.57%	3.57%	2.91	80.19%	0.01		-0.01	0.21%			
Tumkur	4.33	2.24	-2.09	13.85%	16.78%	2.93%	5.83	38.47%		0.05	0.05		2.12%		
Channarayapatna	1.26	2.16	0.89	9.81%	6.46%	-3.36%	2.85	75.76%			0.00				
Chalkere	1.76	1.69	-0.07	10.96%	16.63%	5.68%	2.54	66.50%			0.00				
Mandya	1.08	1.44	0.36	9.90%	13.87%	3.97%	2.85	50.66%			0.00				
Shivamogga	0.75	1.44	0.69	10.84%	9.08%	-1.75%	3.64	39.59%		0.02	0.02		1.22%		
Tiptur	0.08	0.26	0.19	17.74%	21.91%	4.16%	1.76	14.96%			0.00				
Hassan	0.72	0.05	-0.68	6.74%	14.37%	7.63%	3.16	1.49%			0.00				
Total	99.05	129.85	30.81	8.05%	7.76%	-0.28%	198.00	65.58%	0.44	0.71	0.27	0.45%	0.55%	1.19	3.26

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	89.87	123.87	34.00	7.94%	7.87%	-0.08%	179.95	68.84%	0.21	0.68	0.46	0.24%	0.55%	0.67	2.73
Shopee	8.98	4.95	-4.03	9.26%	9.03%	-0.24%	18.05	27.44%	0.23	0.03	-0.20	2.62%	0.67%	0.52	0.52
WHS		1.12	1.12		-8.42%	-8.42%		0.00%			0.00				
Other	0.20	(0.09)	-0.29	0.80%	15.72%	14.92%		0.00%			0.00				
Total	99.05	129.85	30.81	8.05%	7.76%	-0.28%	198.00	65.58%	0.44	0.71	0.27	0.45%	0.55%	1.19	3.26
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	30.00	54.06	24.06	6.77%	6.94%	0.17%	60.80	88.91%	0.09	0.28	0.19	0.32%	0.53%	0.52	1.53
KR Puram	6.97	10.38	3.41	5.70%	8.11%	2.41%	11.70	88.79%			0.00				0.21
Hoskote	4.40	9.00	4.60	8.12%	4.74%	-3.38%	5.08	177.22%			0.00				
Rajaji nagar	1.27	4.76	3.49	11.81%	7.37%	-4.44%	5.48	86.78%	0.02	0.08	0.05	1.91%	1.68%		1.10
Kolar	4.20	4.74	0.53	5.91%	10.00%	4.09%	3.69	128.41%			0.00				
Bommanahalli	2.76	4.63	1.88	6.89%	4.77%	-2.12%	5.47	84.68%		0.02	0.02		0.41%	0.11	
Mulbagal	1.12	3.99	2.87	7.28%	12.51%	5.24%	2.53	157.71%			0.00				
Hongasandara	1.12	3.99	2.87	6.36%	4.54%	-1.83%	2.84	140.25%			0.00			0.41	
RT Nagar	2.69	3.69	1.01	6.51%	5.09%	-1.42%	4.57	80.93%	0.02		-0.02	0.56%			0.21
Hebbagodi	1.62	3.23	1.62	3.11%	9.34%	6.23%	5.43	59.56%		0.17	0.17		5.53%		
HSR Layout	0.46	1.69	1.23	7.09%	3.77%	-3.32%	2.67	63.23%			0.00				
Marathahalli	0.30	1.16	0.85	11.02%	6.64%	-4.39%	3.58	32.28%		0.02	0.02		1.45%		
Hegnahalli	2.01	1.03	-0.97	7.46%	5.39%	-2.08%	3.16	32.69%			0.00				
Sunkadakatte		0.90	0.90		2.19%	2.19%	2.85	31.50%			0.00				
Vijayanagar	1.08	0.87	-0.21	8.70%	5.99%	-2.71%	1.76	49.51%	0.06		-0.06	5.45%			
MBO	30.00	54.06	24.06	6.77%	6.94%	0.17%	60.80	88.91%	0.09	0.28	0.19	0.32%	0.53%	0.52	1.53
Mudabir	29.19	32.46	3.28	7.79%	6.81%	-0.98%	59.71	54.37%	0.10	0.23	0.13	0.35%	0.72%	0.15	1.21
Devenahalli	4.10	4.17	0.07	6.92%	4.55%	-2.37%	8.18	50.99%	0.02		-0.02	0.41%			
Raja Rajeshwary Nagar	3.70	4.00	0.30	8.62%	3.80%	-4.82%	4.24	94.39%	0.02		-0.02	0.54%			0.13
Kengeri	2.16	3.79	1.63	11.11%	6.99%	-4.12%	4.57	82.86%		0.06	0.06		1.71%		0.27
Frazer town	0.41	3.40	2.99	-3.93%	16.43%	20.36%	2.57	132.49%		0.04	0.04		1.25%		
Sahakar Nagar	3.07	3.31	0.24	8.74%	5.61%	-3.13%	5.16	64.23%	0.01	0.02	0.02	0.17%	0.73%		0.09
Mathikere	1.20	3.02	1.82	15.00%	5.43%	-9.57%	4.15	72.82%			0.00				
Banashankari	0.54	2.31	1.77	6.41%	2.69%	-3.72%	4.46	51.78%			0.00				
Yelahanka	2.35	1.96	-0.39	9.38%	6.31%	-3.06%	5.19	37.76%			0.00				
HRBR Layout	2.84	1.48	-1.36	9.25%	7.21%	-2.05%	2.99	49.46%	0.02	0.02	-0.01	0.82%	1.19%		
Doddaballapura	2.63	1.29	-1.35	6.62%	4.62%	-2.00%	2.85	45.18%		0.06	0.06		4.72%		
Nagarbhavi	1.61	1.05	-0.56	6.20%	4.77%	-1.43%	3.68	28.70%		0.01	0.01		1.30%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Hanumanth nagar	0.99	0.93	-0.06	7.70%	16.95%	9.25%	2.38	39.16%			0.00				0.47
Cox town	1.60	0.65	-0.95	3.03%	10.63%	7.60%	1.76	36.86%			0.00				
Kothnur	0.67	0.55	-0.12	2.02%	3.04%	1.02%	4.55	12.06%			0.00			0.15	
Sanjaynagar	1.31	0.54	-0.77	5.17%	9.01%	3.84%	2.98	18.14%	0.04	0.02	-0.02	2.95%	2.86%		0.25
MBO	29.19	32.46	3.28	7.79%	6.81%	-0.98%	59.71	54.37%	0.10	0.23	0.13	0.35%	0.72%	0.15	1.21
Naveed	19.93	27.93	8.00	10.35%	10.67%	0.32%	43.48	64.23%	0.03	0.14	0.12	0.13%	0.52%		
Hessarghatta	1.16	4.67	3.51	10.45%	10.66%	0.20%	4.16	112.24%	0.01	0.08	0.07	0.51%	1.74%		
Peenya	2.34	3.69	1.35	4.47%	4.85%	0.38%	2.85	129.35%			0.00				
Chitradurga	3.34	3.37	0.03	15.30%	11.83%	-3.47%	6.47	52.10%			0.00				
Kadur	1.12	3.03	1.91	7.29%	11.67%	4.38%	2.86	106.10%	0.02		-0.02	1.82%			
Nelamangala	2.26	2.78	0.52	2.80%	11.03%	8.23%	5.09	54.63%			0.00				
Hiriyur	0.81	2.55	1.74	14.98%	9.92%	-5.06%	2.29	111.47%			0.00				
Tumkur	4.33	2.24	-2.09	13.85%	16.78%	2.93%	5.83	38.47%		0.05	0.05		2.12%		
Channarayapatna	1.26	2.16	0.89	9.81%	6.46%	-3.36%	2.85	75.76%			0.00				
Challakere	1.76	1.69	-0.07	10.96%	16.63%	5.68%	2.54	66.50%			0.00				
Shivamoga	0.75	1.44	0.69	10.84%	9.08%	-1.75%	3.64	39.59%		0.02	0.02		1.22%		
Tiptur	0.08	0.26	0.19	17.74%	21.91%	4.16%	1.76	14.96%			0.00				
Hassan	0.72	0.05	-0.68	6.74%	14.37%	7.63%	3.16	1.49%			0.00				
MBO	19.93	27.93	8.00	10.35%	10.67%	0.32%	43.48	64.23%	0.03	0.14	0.12	0.13%	0.52%		
Aleem	10.76	9.42	-1.34	7.16%	8.51%	1.35%	15.96	59.03%	(0.01)	0.02	0.03	-0.11%	0.16%		
Mysore - Rajkumarroad	4.29	3.40	-0.89	5.19%	3.91%	-1.28%	2.86	119.03%		0.02	0.02		0.44%		
Ramanagara	4.02	2.33	-1.69	6.00%	9.57%	3.57%	2.91	80.19%	0.01		-0.01	0.21%			
Mysore - Chamaraja Mohalla	1.49	1.84	0.35	10.66%	11.38%	0.72%	4.49	40.89%			0.00				
Mandya	1.08	1.44	0.36	9.90%	13.87%	3.97%	2.85	50.66%			0.00				
Mysore-Vijaynagar	(0.11)	0.41	0.53	-36.05%	8.96%	45.01%	2.86	14.46%	(0.02)		0.02	21.18%			
MBO	10.76	9.42	-1.34	7.16%	8.51%	1.35%	15.96	59.03%	(0.01)	0.02	0.03	-0.11%	0.16%		
Abhik Uppal	8.98	4.95	-4.03	9.26%	9.03%	-0.24%	18.05	27.44%	0.23	0.03	-0.20	2.62%	0.67%	0.52	0.52
Sahakarnagar Best LG Shoppe	1.34	1.86	0.52	10.98%	7.46%	-3.52%	3.15	58.86%	0.04		-0.04	3.00%			
Rammurthy Nagar Best LG Shoppe	1.15	0.94	-0.21	10.60%	9.70%	-0.91%	1.83	51.27%	0.04		-0.04	3.15%			
Nagarbhavi Best LG shoppe	2.35	0.94	-1.41	12.80%	13.05%	0.26%	2.78	33.74%	0.02		-0.02	0.86%			
Mysore - Kuvempunaqar LG	0.86	0.51	-0.35	10.09%	11.62%	1.53%	1.79	28.34%	0.02	0.02	0.00	1.78%	3.68%	0.52	
Banashankari Best LG Shoppe	0.93	0.48	-0.46	5.42%	5.50%	0.08%	1.79	26.65%	0.02	0.02	0.00	1.64%	3.25%		0.20
Mathikere Best LG Shoppe	0.72	0.24	-0.48	19.29%	4.33%	-14.96%	1.76	13.50%	0.04		-0.04	5.76%			0.32
HRBR Best LG Shoppe	1.60		-1.60	-1.68%		1.68%	3.19	0.00%	0.03		-0.03	1.91%			

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Peenya Best LG Shoppe	0.04		-0.04	40.00%		-40.00%	1.76	0.00%	0.04		-0.04				
Shopee	8.98	4.95	-4.03	9.26%	9.03%	-0.24%	18.05	27.44%	0.23	0.03	-0.20	2.62%	0.67%	0.52	0.52
Others	0.20	1.03	0.84	0.80%	-10.50%	-11.31%		0.00%			0.00				
Unilet - Online	0.20	(0.09)	-0.29	0.80%	15.72%	14.92%		0.00%			0.00				
Other	0.20	(0.09)	-0.29	0.80%	15.72%	14.92%		0.00%			0.00				
Defective In Warehouse		1.12	1.12		-8.42%	-8.42%		0.00%			0.00				
WHS		1.12	1.12		-8.42%	-8.42%		0.00%			0.00				
Total	99.05	129.85	30.81	7.76%	7.76%	-0.28%	198.00	65.58%	0.44	0.71	0.27	0.45%	0.55%	1.19	3.26

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	24	29	5	8.37	8.91	0.53	8.07%	10.16%	2.09%
FPD	47	66	19	18.51	25.88	7.37	10.75%	11.99%	1.24%
Mobile	85	113	28	34.07	50.23	16.16	2.56%	3.10%	0.54%
Refrigerator	65	63	-2	17.57	19.04	1.47	11.82%	9.11%	-2.70%
Washing Machine	44	59	15	11.61	14.13	2.52	10.78%	10.47%	-0.31%
Z.Others	187	224	37	8.90	11.66	2.76	12.41%	11.15%	-1.26%
Total	452	554	102	99.05	129.85	30.81	8.05%	7.76%	-0.28%