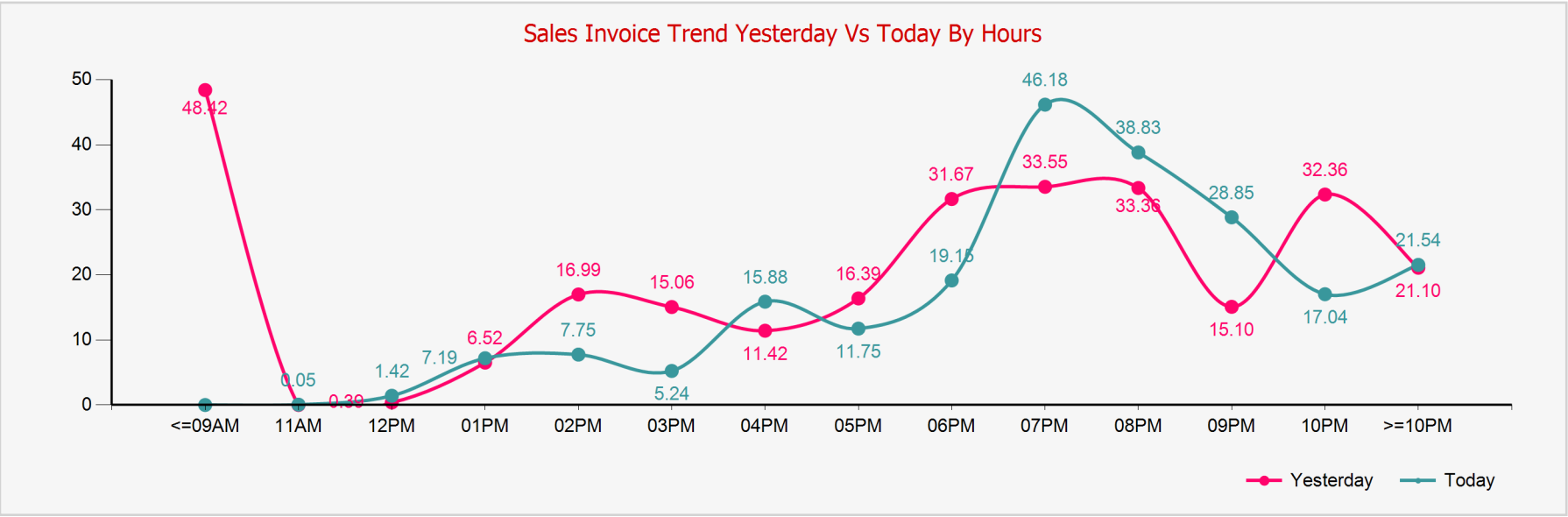


Sales 220.86Lacs	GP% 4.49%	EW Pen% 0.67%	Target Ach. % 122.40%	Open SO 12.11 Lacs
Yest. Sales: 282.33 Lacs	Yest. GP%: 5.01%	Yest. EW%: 0.87%	TD Target: 180.44 Lacs	Yest. OSO 4.97 Lacs



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	158.33	135.21	-23.12	4.77%	3.96%	-0.80%	108.13	125.04%	1.77	1.09	-0.68	1.13%	0.81%	2.71	6.16
Bengaluru - Rural	27.47	23.66	-3.81	4.19%	4.23%	0.05%	17.79	132.97%	0.12	0.04	-0.08	0.42%	0.17%	0.53	2.09
Mysuru	18.62	11.97	-6.65	4.36%	4.93%	0.57%	10.26	116.65%	0.27	0.02	-0.25	1.48%	0.16%		
Tumkur	10.15	6.75	-3.40	5.05%	3.44%	-1.61%	6.12	110.25%		0.07	0.07	0.02%	1.05%		0.76
Mandya	3.29	5.75	2.46	3.56%	4.03%	0.48%	2.38	241.08%	0.01		-0.01	0.30%			0.32
Chitradurga	8.48	5.58	-2.89	8.02%	5.95%	-2.07%	5.80	96.33%	0.05	0.01	-0.04	0.62%	0.20%	0.69	
Kadur	6.82	5.01	-1.82	5.52%	6.31%	0.79%	3.30	151.74%			0.00				
Channarayapatna	7.16	4.57	-2.59	6.27%	7.22%	0.96%	2.55	179.03%	0.02	0.01	-0.01	0.28%	0.31%	0.67	0.81
Tumakuru	5.28	4.28	-1.00	3.23%	2.76%	-0.48%	2.15	199.26%	0.04		-0.04	0.73%			0.38
Hassan	3.27	2.82	-0.45	3.72%	6.03%	2.31%	2.48	113.39%	0.01	0.01	0.01	0.22%	0.48%		
Kolar	6.33	2.33	-4.00	4.56%	4.69%	0.13%	3.97	58.65%	0.01	0.03	0.01	0.17%	1.10%		0.03
Chalkere	3.97	2.29	-1.68	4.58%	5.86%	1.28%	1.82	125.86%		0.05	0.05		2.11%		
Hiriyur	3.13	2.08	-1.06	3.71%	8.35%	4.64%	1.62	128.62%			0.00			0.34	0.33
Shivamogga	4.10	2.07	-2.04	4.16%	6.43%	2.27%	2.57	80.56%	0.01	0.05	0.04	0.23%	2.45%		
Chikkaballapur	3.54	2.05	-1.49	14.82%	18.65%	3.83%	2.55	80.27%			0.00				0.33
Mulbagal	4.25	1.70	-2.55	9.73%	6.63%	-3.10%	3.00	56.85%	0.07	0.04	-0.03	1.63%	2.39%	0.04	0.58
Ramanagara	5.51	1.39	-4.12	7.90%	9.28%	1.38%	2.70	51.30%	0.06	0.04	-0.01	1.03%	3.31%		

Tiptur	2.62	1.35	-1.27	2.74%	5.38%	2.64%	1.23	109.92%			0.00				0.32
Total	282.33	220.86	-61.47	5.01%	4.49%	-0.51%	180.44	122.40%	2.43	1.46	-0.97	0.87%	0.67%	4.97	12.11

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	255.36	200.77	-54.59	4.93%	4.52%	-0.41%	164.06	122.38%	1.56	1.11	-0.46	0.62%	0.56%	4.81	11.80
Shopee	26.97	20.09	-6.88	5.70%	4.23%	-1.47%	16.38	122.67%	0.86	0.35	-0.51	3.31%	1.78%	0.16	0.32
Total	282.33	220.86	-61.47	5.01%	4.49%	-0.51%	180.44	122.40%	2.43	1.46	-0.97	0.87%	0.67%	4.97	12.11

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Syed Mudabeer	41.52	45.52	4.00	4.87%	4.17%	-0.70%	30.27	150.37%	0.43	0.26	-0.17	1.05%	0.58%	0.35	3.49
Kengeri	9.33	7.85	-1.48	4.63%	4.72%	0.09%	5.02	156.30%	0.12	0.06	-0.06	1.29%	0.71%		0.42
Rajaji nagar	3.60	7.27	3.67	5.38%	3.67%	-1.71%	5.02	144.77%	0.04	0.09	0.04	1.25%	1.20%		0.88
Banashankari	4.97	5.97	1.00	4.51%	2.09%	-2.43%	2.57	232.71%	0.05		-0.05	1.00%			0.21
Hanumanth nagar	3.40	5.45	2.05	7.43%	5.91%	-1.52%	2.20	247.65%	0.02	0.06	0.04	0.47%	1.02%		
Frazer town	4.13	4.72	0.59	5.73%	3.19%	-2.53%	2.96	159.28%	0.02		-0.02	0.41%			
Nagarbhavi	3.58	4.41	0.83	0.74%	3.94%	3.20%	2.62	168.31%	0.09	0.02	-0.07	2.70%	0.46%	0.22	0.30
Raja Rajeshwary Naqar	3.85	4.08	0.24	3.95%	4.64%	0.69%	2.79	146.08%			0.00			0.13	0.77
Mathikere	5.66	3.60	-2.07	5.19%	4.13%	-1.06%	3.92	91.67%	0.09	0.05	-0.05	1.65%	1.31%		0.49
Cox town	0.37	1.73	1.36	10.04%	7.19%	-2.85%	1.18	147.01%			0.00				
Vijayanagar	2.63	0.44	-2.19	6.53%	5.91%	-0.62%	1.99	22.31%			0.00				0.42
MBO	41.52	45.52	4.00	4.87%	4.17%	-0.70%	30.27	150.37%	0.43	0.26	-0.17	1.05%	0.58%	0.35	3.49

Manoj N	65.71	44.77	-20.94	4.76%	4.50%	-0.26%	45.08	99.31%	0.50	0.31	-0.19	0.76%	0.70%	1.45	1.48
KR Puram	13.55	11.40	-2.15	5.17%	2.34%	-2.83%	12.04	94.64%	0.12	0.02	-0.10	0.86%	0.16%	0.96	
Hebbagodi	9.21	6.78	-2.42	6.36%	5.61%	-0.75%	3.74	181.27%	0.03	0.07	0.04	0.35%	1.11%		0.43
Hegnahalli	6.00	6.17	0.17	5.26%	6.32%	1.07%	2.92	211.41%	0.10	0.06	-0.04	1.64%	0.90%		0.09
Hongasandara	2.97	5.57	2.60	5.11%	3.52%	-1.59%	3.30	168.60%		0.02	0.02		0.37%		
Hoskote	11.22	5.21	-6.01	1.72%	6.40%	4.68%	6.06	86.00%	0.06		-0.06	0.54%			0.35
Bommanahalli	6.67	3.39	-3.28	5.54%	3.83%	-1.71%	4.47	75.73%	0.05	0.08	0.03	0.77%	2.39%	0.07	
Kolar	6.33	2.33	-4.00	4.56%	4.69%	0.13%	3.97	58.65%	0.01	0.03	0.01	0.17%	1.10%		0.03
Mulbagal	4.25	1.70	-2.55	9.73%	6.63%	-3.10%	3.00	56.85%	0.07	0.04	-0.03	1.63%	2.39%	0.04	0.58
Marathahalli	1.45	1.35	-0.10	-1.29%	3.30%	4.59%	2.31	58.52%	0.04		-0.04	3.19%			
Sunkadakatte	2.51	0.76	-1.75	7.97%	6.43%	-1.54%	1.88	40.60%			0.00			0.30	
HSR Layout	1.56	0.11	-1.45	-4.64%	2.22%	6.87%	1.39	8.15%	0.02		-0.02	1.30%		0.08	
MBO	65.71	44.77	-20.94	4.76%	4.50%	-0.26%	45.08	99.31%	0.50	0.31	-0.19	0.76%	0.70%	1.45	1.48

Syed Kabeer	49.78	39.14	-10.64	4.77%	4.54%	-0.23%	34.22	114.36%	0.15	0.19	0.04	0.31%	0.49%	0.99	2.15
Devenahalli	5.06	11.85	6.79	6.47%	3.53%	-2.95%	6.48	182.96%	0.02	0.01	-0.01	0.35%	0.07%	0.53	0.73

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Yelahanka	7.81	5.38	-2.43	4.25%	4.07%	-0.18%	5.28	101.87%	0.06	0.08	0.02	0.79%	1.58%	0.13	
Doddaballapura	5.93	4.88	-1.05	3.03%	1.63%	-1.40%	3.44	141.67%	0.04	0.05	0.01	0.68%	0.99%		0.29
RT Nagar	6.49	4.41	-2.08	6.55%	6.87%	0.33%	4.65	94.86%	0.01	0.03	0.02	0.16%	0.58%	0.33	0.78
HRBR Layout	4.65	3.98	-0.68	0.87%	2.36%	1.49%	3.44	115.56%		0.01	0.01		0.21%		
Sahakar Nagar	8.02	3.15	-4.86	4.67%	1.53%	-3.14%	3.80	82.92%	0.01		-0.01	0.09%			
Kothnur	4.62	2.51	-2.11	-1.27%	6.97%	8.24%	2.82	88.99%		0.02	0.02		0.64%		
Chikkaballapur	3.54	2.05	-1.49	14.82%	18.65%	3.83%	2.55	80.27%			0.00				0.33
Sanjaynagar	3.65	0.93	-2.72	6.28%	6.24%	-0.04%	1.75	52.96%	0.02		-0.02	0.41%			
MBO	49.78	39.14	-10.64	4.77%	4.54%	-0.23%	34.22	114.36%	0.15	0.19	0.04	0.31%	0.49%	0.99	2.15
Chandrashekhar	37.04	27.97	-9.07	5.04%	3.08%	-1.96%	20.47	136.63%	0.13	0.15	0.01	0.36%	0.52%	0.32	3.23
Tumkur	10.15	6.75	-3.40	5.05%	3.44%	-1.61%	6.12	110.25%		0.07	0.07	0.02%	1.05%		0.76
Nelamangala	11.19	6.60	-4.59	5.63%	3.78%	-1.84%	5.26	125.54%	0.04	0.03	-0.01	0.34%	0.47%		1.01
Peenya	2.80	4.82	2.02	4.37%	-0.59%	-4.96%	2.31	209.12%			0.00				0.42
Madhugiri	5.28	4.28	-1.00	3.23%	2.76%	-0.48%	2.15	199.26%	0.04		-0.04	0.73%			0.38
Hessarghatta	5.00	4.16	-0.84	7.20%	5.21%	-1.99%	3.41	122.28%	0.05	0.04	-0.01	1.10%	1.07%	0.32	0.33
Tiptur	2.62	1.35	-1.27	2.74%	5.38%	2.64%	1.23	109.92%			0.00				0.32
MBO	37.04	27.97	-9.07	5.04%	3.08%	-1.96%	20.47	136.63%	0.13	0.15	0.01	0.36%	0.52%	0.32	3.23
Mohammed Naveed	36.94	24.42	-12.52	5.67%	6.51%	0.83%	20.14	121.24%	0.09	0.14	0.05	0.24%	0.56%	1.70	1.14
Chitradurga	8.48	5.58	-2.89	8.02%	5.95%	-2.07%	5.80	96.33%	0.05	0.01	-0.04	0.62%	0.20%	0.69	
Kadur	6.82	5.01	-1.82	5.52%	6.31%	0.79%	3.30	151.74%			0.00				
Channarayapatna	7.16	4.57	-2.59	6.27%	7.22%	0.96%	2.55	179.03%	0.02	0.01	-0.01	0.28%	0.31%	0.67	0.81
Hassan	3.27	2.82	-0.45	3.72%	6.03%	2.31%	2.48	113.39%	0.01	0.01	0.01	0.22%	0.48%		
Challakere	3.97	2.29	-1.68	4.58%	5.86%	1.28%	1.82	125.86%		0.05	0.05		2.11%		
Hiriyur	3.13	2.08	-1.06	3.71%	8.35%	4.64%	1.62	128.62%			0.00			0.34	0.33
Shivamoga	4.10	2.07	-2.04	4.16%	6.43%	2.27%	2.57	80.56%	0.01	0.05	0.04	0.23%	2.45%		
MBO	36.94	24.42	-12.52	5.67%	6.51%	0.83%	20.14	121.24%	0.09	0.14	0.05	0.24%	0.56%	1.70	1.14
Vijay Kumar A	26.97	20.09	-6.88	5.70%	4.23%	-1.47%	16.38	122.67%	0.86	0.35	-0.51	3.31%	1.78%	0.16	0.32
HRBR Best LG Shoppe	8.21	4.90	-3.31	4.22%	1.86%	-2.35%	2.87	171.03%	0.26	0.02	-0.25	3.32%	0.31%		
Rammurthy Nagar Best LG Shoppe	4.95	4.75	-0.20	6.92%	1.62%	-5.31%	1.90	250.51%	0.21		-0.21	4.40%			
Sahakarnagar Best LG Shoppe	2.05	3.57	1.52	5.99%	7.77%	1.77%	2.70	132.42%	0.05	0.15	0.10	2.55%	4.26%		
Mathikere Best LG Shoppe	0.59	2.65	2.07	6.34%	4.90%	-1.44%	1.61	164.56%	0.03	0.08	0.05	5.59%	3.03%	0.16	
Nagarbhavi Best LG shoppe	3.34	1.58	-1.75	5.18%	8.74%	3.56%	2.74	57.72%	0.09	0.09	0.00	2.84%	6.25%		0.28
Peenya Best LG Shoppe	2.59	1.34	-1.25	6.11%	4.82%	-1.29%	1.55	86.34%	0.09	0.02	-0.07	3.64%	1.52%		0.03
Banashankari Best LG Shoppe	2.19	1.13	-1.06	4.96%	5.31%	0.35%	1.53	73.91%	0.05		-0.05	2.33%			

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mysore - Kuvempunagar LG	3.05	0.15	-2.90	8.14%	7.09%	-1.06%	1.48	10.33%	0.08		-0.08	2.57%			
Shopee	26.97	20.09	-6.88	5.70%	4.23%	-1.47%	16.38	122.67%	0.86	0.35	-0.51	3.31%	1.78%	0.16	0.32
Aleem Pasha	24.37	18.95	-5.42	4.58%	4.96%	0.38%	13.87	136.62%	0.26	0.06	-0.20	1.08%	0.33%		0.32
Mandya	3.29	5.75	2.46	3.56%	4.03%	0.48%	2.38	241.08%	0.01		-0.01	0.30%			0.32
Mysore - Rajkumarroad	6.98	5.12	-1.86	5.68%	6.27%	0.59%	2.60	196.89%	0.18	0.02	-0.16	2.64%	0.37%		
Mysore-Vijaynagar	3.54	3.49	-0.06	3.06%	3.83%	0.77%	2.60	134.37%	0.02		-0.02	0.44%			
Mysore - Chamaraja Mohalla	5.05	3.21	-1.84	1.17%	3.89%	2.72%	3.59	89.49%			0.00				
Ramanagara	5.51	1.39	-4.12	7.90%	9.28%	1.38%	2.70	51.30%	0.06	0.04	-0.01	1.03%	3.31%		
MBO	24.37	18.95	-5.42	4.58%	4.96%	0.38%	13.87	136.62%	0.26	0.06	-0.20	1.08%	0.33%		0.32
Total	282.33	220.86	-61.47	4.49%	4.49%	-0.51%	180.44	122.40%	2.43	1.46	-0.97	0.87%	0.67%	4.97	12.11

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	18	13	-5	5.60	3.91	-1.70	2.72%	3.54%	0.81%	0	0	0			0.00			
FPD	174	148	-26	61.23	61.15	-0.09	3.29%	3.40%	0.12%	11	2	-9	2.18	0.30	-1.88	-34.07%	-23.89%	10.18%
Mobile	164	149	-15	78.85	66.12	-12.74	3.54%	3.28%	-0.26%	2	4	2	0.58	0.49	-0.09	-23.80%	-27.06%	-3.26%
Refrigerator	182	107	-75	52.08	28.96	-23.12	6.07%	5.71%	-0.36%	1	1	0	0.17	0.26	0.09	-29.46%	-37.78%	-8.31%
Washing Machine	210	117	-93	55.88	30.37	-25.52	6.69%	7.66%	0.97%	1	0	-1	0.25		-0.25	-29.87%		29.87%
Z.Others	632	507	-125	28.68	30.36	1.68	7.98%	5.14%	-2.83%	24	29	5	0.73	0.93	0.20	-63.27%	-32.85%	30.42%
Total	1,380	1,041	-339	282.33	220.86	-61.47	5.01%	4.49%	-0.51%	39	36	-3	3.90	1.97	-1.93	-37.52%	-30.73%	6.78%