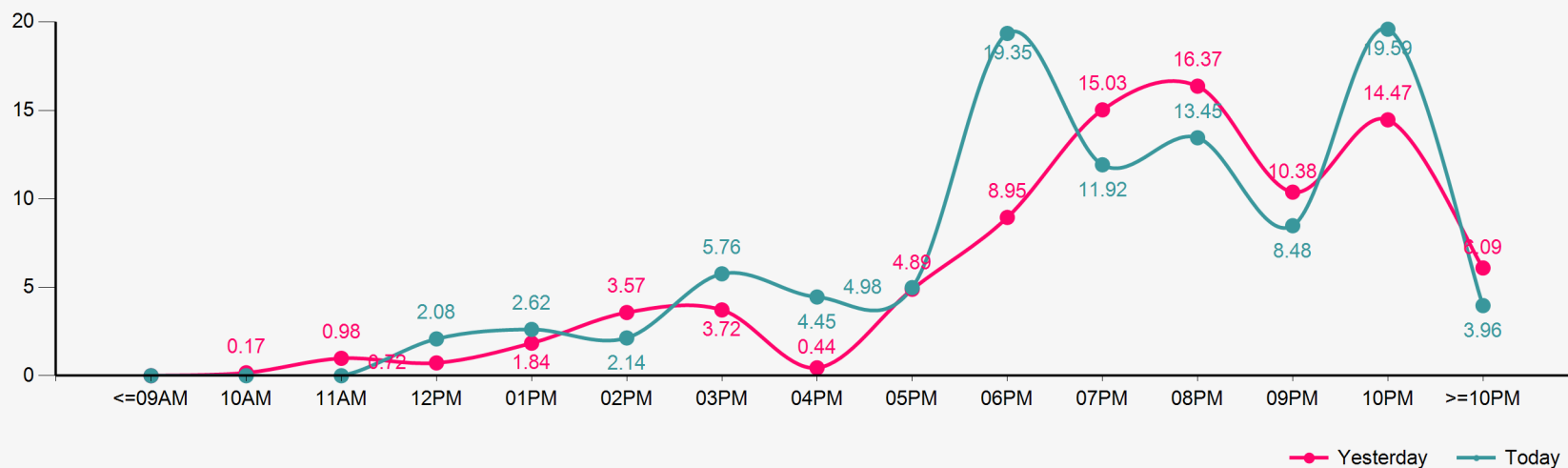


Sales 98.79 Lacs	GP% 8.05%	EW Pen% 0.45%	Target Ach. % 49.90%	Open SO 3.45 Lacs
Yest. Sales: 87.63 Lacs	Yest. GP%: 7.81%	Yest. EW%: 0.29%	TD Target: 198.00 Lacs	Yest. OSO 4.57 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	55.36	58.29	2.93	7.00%	7.53%	0.53%	126.83	45.95%	0.10	0.40	0.30	0.19%	0.69%	2.92	2.62
Bengaluru - Rural	9.05	10.77	1.72	6.36%	6.54%	0.18%	18.35	58.67%	0.03	0.02	-0.01	0.32%	0.16%	0.16	
Mysuru	2.71	6.52	3.81	14.21%	7.81%	-6.40%	11.99	54.32%	0.02	(0.01)	-0.02	0.56%	-0.08%		0.52
Tumkur	2.48	4.33	1.85	10.72%	13.74%	3.03%	5.83	74.26%			0.00				
Ramanagara	4.75	4.02	-0.73	10.13%	6.00%	-4.13%	2.91	138.43%	0.06	0.01	-0.06	1.37%	0.21%		
Kolar	2.28	3.95	1.67	10.96%	6.12%	-4.84%	3.69	107.10%	0.01		-0.01	0.40%		0.54	
Chitradurga	3.14	3.34	0.20	11.91%	15.16%	3.25%	6.47	51.62%	0.02		-0.02	0.54%			
Chalkere	0.24	1.76	1.51	-1.29%	10.96%	12.25%	2.54	69.21%			0.00			0.19	0.31
Channarayapatna	0.69	1.26	0.57	5.22%	9.81%	4.60%	2.85	44.38%			0.00				
Kadur	1.51	1.12	-0.39	6.70%	7.29%	0.59%	2.86	39.17%		0.02	0.02		1.82%	0.32	
Mandya	0.90	1.08	0.18	15.28%	9.90%	-5.37%	2.85	37.95%	0.02		-0.02	1.92%		0.28	
Hiriyur	1.38	0.81	-0.56	9.89%	14.98%	5.09%	2.29	35.55%			0.00			0.15	
Shivamogga	1.56	0.75	-0.80	4.98%	10.84%	5.85%	3.64	20.70%			0.00				
Hassan	1.60	0.72	-0.87	9.71%	6.74%	-2.97%	3.16	22.90%			0.00				
Tiptur		0.08	0.08		17.74%	17.74%	1.76	4.38%			0.00				
Total	87.63	98.79	11.16	7.81%	8.05%	0.24%	198.00	49.90%	0.25	0.44	0.19	0.29%	0.45%	4.57	3.45

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	82.90	89.62	6.71	7.73%	7.95%	0.21%	179.95	49.80%	0.22	0.21	-0.01	0.26%	0.24%	4.57	1.57
Shopee	4.73	8.98	4.25	9.19%	9.26%	0.07%	18.05	49.74%	0.04	0.23	0.19	0.78%	2.62%		1.88
Other		0.20	0.20		0.80%	0.80%		0.00%			0.00				
Total	87.63	98.79	11.16	7.81%	8.05%	0.24%	198.00	49.90%	0.25	0.44	0.19	0.29%	0.45%	4.57	3.45
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	31.31	29.74	-1.57	6.45%	6.81%	0.36%	60.80	48.91%	0.04	0.09	0.05	0.13%	0.32%	1.91	0.81
KR Puram	5.46	6.97	1.51	4.85%	5.70%	0.85%	11.70	59.63%			0.00			0.50	
Hoskote	3.36	4.40	1.05	5.45%	8.12%	2.66%	5.08	86.66%			0.00			0.16	
Kolar	2.28	3.95	1.67	10.96%	6.12%	-4.84%	3.69	107.10%	0.01		-0.01	0.40%		0.54	
Bommanahalli	3.31	2.76	-0.55	9.63%	6.89%	-2.73%	5.47	50.34%			0.00				0.11
RT Nagar	3.47	2.69	-0.78	6.04%	6.51%	0.48%	4.57	58.92%	0.03	0.02	-0.02	0.93%	0.56%		
Hegnahalli	0.79	2.01	1.22	7.97%	7.46%	-0.51%	3.16	63.45%			0.00				
Hebbagodi	2.44	1.62	-0.82	3.95%	3.11%	-0.84%	5.43	29.77%			0.00				0.29
Rajaji nagar	4.18	1.27	-2.91	6.30%	11.81%	5.51%	5.48	23.09%		0.02	0.02		1.91%	0.02	
Mulbagal	0.41	1.12	0.71	8.90%	7.28%	-1.62%	2.53	44.31%			0.00			0.31	
Hongasandara	1.39	1.12	-0.27	2.72%	6.36%	3.65%	2.84	39.39%			0.00				0.41
Vijayanagar	1.22	1.08	-0.14	10.24%	8.70%	-1.54%	1.76	61.74%		0.06	0.06		5.45%		
HSR Layout	0.19	0.46	0.26	12.63%	7.09%	-5.55%	2.67	17.10%			0.00				
Marathahalli	0.86	0.30	-0.56	5.78%	11.02%	5.24%	3.58	8.45%			0.00			0.38	
Sunkadakatte	1.96		-1.96	4.94%		-4.94%	2.85	0.00%			0.00				
MBO	31.31	29.74	-1.57	6.45%	6.81%	0.36%	60.80	48.91%	0.04	0.09	0.05	0.13%	0.32%	1.91	0.81
Mudabir	26.54	29.19	2.64	7.48%	7.79%	0.31%	59.71	48.88%	0.05	0.10	0.05	0.19%	0.35%	1.44	0.45
Devenahalli	3.40	4.10	0.70	8.21%	6.92%	-1.29%	8.18	50.13%	0.02	0.02	0.00	0.44%	0.41%		
Raja Rajeshwary Nagar	1.82	3.70	1.88	11.02%	8.62%	-2.40%	4.24	87.23%	(0.01)	0.02	0.03	-0.35%	0.54%		
Sahakar Nagar	3.21	3.07	-0.14	8.42%	8.74%	0.32%	5.16	59.53%		0.01	0.01		0.17%		
HRBR Layout	0.81	2.84	2.03	13.14%	9.25%	-3.88%	2.99	94.87%		0.02	0.02		0.82%	1.05	
Doddaballapura	1.65	2.63	0.98	5.41%	6.62%	1.21%	2.85	92.45%			0.00			0.39	
Yelahanka	3.32	2.35	-0.97	5.41%	9.38%	3.97%	5.19	45.21%			0.00				
Kengeri	1.84	2.16	0.32	8.88%	11.11%	2.23%	4.57	47.30%			0.00				0.30
Nagarbhavi	0.65	1.61	0.96	12.68%	6.20%	-6.49%	3.68	43.81%			0.00				
Cox town	0.41	1.60	1.18	16.51%	3.03%	-13.48%	1.76	90.87%			0.00				
Sanjaynagar	0.06	1.31	1.25	-3.17%	5.17%	8.34%	2.98	43.99%		0.04	0.04		2.95%		
Mathikere	3.50	1.20	-2.30	6.72%	15.00%	8.27%	4.15	29.02%			0.00				
Hanumanth nagar	0.47	0.99	0.52	7.40%	7.70%	0.30%	2.38	41.55%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Kothnur	3.06	0.67	-2.40	6.71%	2.02%	-4.69%	4.55	14.71%	0.04		-0.04	1.19%			0.15
Banashankari	0.18	0.54	0.36	8.12%	6.41%	-1.71%	4.46	12.20%	0.01		-0.01	2.82%			
Frazer town	2.15	0.41	-1.74	2.69%	-3.93%	-6.62%	2.57	15.85%			0.00				
MBO	26.54	29.19	2.64	7.48%	7.79%	0.31%	59.71	48.88%	0.05	0.10	0.05	0.19%	0.35%	1.44	0.45
Naveed	17.25	19.93	2.67	8.35%	10.31%	1.96%	43.48	45.83%	0.03	0.03	0.00	0.18%	0.13%	0.95	0.31
Tumkur	2.48	4.33	1.85	10.72%	13.74%	3.03%	5.83	74.26%			0.00				
Chitradurga	3.14	3.34	0.20	11.91%	15.16%	3.25%	6.47	51.62%	0.02		-0.02	0.54%			
Peenya	(0.05)	2.34	2.38	-56.94%	4.47%	61.41%	2.85	81.88%			0.00			0.28	
Nelamangala	2.29	2.26	-0.03	4.95%	2.80%	-2.15%	5.09	44.46%	0.01		-0.01	0.59%			
Challakere	0.24	1.76	1.51	-1.29%	10.96%	12.25%	2.54	69.21%			0.00			0.19	0.31
Channarayapatna	0.69	1.26	0.57	5.22%	9.81%	4.60%	2.85	44.38%			0.00				
Hessarghatta	2.42	1.16	-1.26	6.53%	10.45%	3.92%	4.16	27.87%		0.01	0.01		0.51%		
Kadur	1.51	1.12	-0.39	6.70%	7.29%	0.59%	2.86	39.17%		0.02	0.02		1.82%	0.32	
Hiriyur	1.38	0.81	-0.56	9.89%	14.98%	5.09%	2.29	35.55%			0.00			0.15	
Shivamoga	1.56	0.75	-0.80	4.98%	10.84%	5.85%	3.64	20.70%			0.00				
Hassan	1.60	0.72	-0.87	9.71%	6.74%	-2.97%	3.16	22.90%			0.00				
Tiptur		0.08	0.08		17.74%	17.74%	1.76	4.38%			0.00				
MBO	17.25	19.93	2.67	8.35%	10.31%	1.96%	43.48	45.83%	0.03	0.03	0.00	0.18%	0.13%	0.95	0.31
Aleem	7.80	10.76	2.96	12.40%	7.16%	-5.24%	15.96	67.43%	0.10	(0.01)	-0.11	1.25%	-0.11%	0.28	
Mysore - Raikumarroad	0.87	4.29	3.41	14.40%	5.19%	-9.21%	2.86	150.10%			0.00				
Ramanagara	4.75	4.02	-0.73	10.13%	6.00%	-4.13%	2.91	138.43%	0.06	0.01	-0.06	1.37%	0.21%		
Mysore - Chamaraja Mohalla	0.07	1.49	1.42	38.98%	10.66%	-28.32%	4.49	33.14%			0.00				
Mandya	0.90	1.08	0.18	15.28%	9.90%	-5.37%	2.85	37.95%	0.02		-0.02	1.92%		0.28	
Mysore-Vijaynagar	1.21	(0.11)	-1.32	16.25%	-36.05%	-52.30%	2.86	-4.00%	0.02	(0.02)	-0.04	1.26%	21.18%		
MBO	7.80	10.76	2.96	12.40%	7.16%	-5.24%	15.96	67.43%	0.10	(0.01)	-0.11	1.25%	-0.11%	0.28	
Abhik Uppal	4.73	8.98	4.25	9.19%	9.26%	0.07%	18.05	49.74%	0.04	0.23	0.19	0.78%	2.62%		1.88
Nagarbhavi Best LG shoppe	1.21	2.35	1.14	8.27%	12.80%	4.53%	2.78	84.62%		0.02	0.02		0.86%		
HRBR Best LG Shoppe	0.03	1.60	1.57	207.65%	-1.68%	-209.33%	3.19	50.12%	(0.07)	0.03	0.10	-67.15%	1.91%		
Sahakarnagar Best LG Shoppe	1.69	1.34	-0.35	6.56%	10.98%	4.42%	3.15	42.47%	0.02	0.04	0.02	1.20%	3.00%		1.36
Rammurthy Nagar Best LG Shoppe	0.23	1.15	0.92	7.90%	10.60%	2.70%	1.83	62.60%	0.02	0.04	0.02	6.96%	3.15%		
Banashankari Best LG Shoppe	0.26	0.93	0.67	8.86%	5.42%	-3.45%	1.79	52.10%		0.02	0.02		1.64%		
Mysore - Kuvempunagar LG	0.56	0.86	0.30	6.46%	10.09%	3.62%	1.79	47.93%		0.02	0.02		1.78%		0.52
Mathikere Best LG Shoppe	0.46	0.72	0.25	13.99%	19.29%	5.30%	1.76	40.74%	0.07	0.04	-0.03	16.97%	5.76%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Peenya Best LG Shoppe	0.29	0.04	-0.25	5.36%	40.00%	34.64%	1.76	2.05%		0.04	0.04				
Shopee	4.73	8.98	4.25	9.19%	9.26%	0.07%	18.05	49.74%	0.04	0.23	0.19	0.78%	2.62%		1.88
Others		0.20	0.20		0.80%	0.80%		0.00%			0.00				
Unilet - Online		0.20	0.20		0.80%	0.80%		0.00%			0.00				
Other		0.20	0.20		0.80%	0.80%		0.00%			0.00				
Total	87.63	98.79	11.16	8.05%	8.05%	0.24%	198.00	49.90%	0.25	0.44	0.19	0.29%	0.45%	4.57	3.45

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	16	24	8	5.08	8.37	3.29	12.25%	8.07%	-4.18%
FPD	37	47	10	13.86	18.51	4.65	12.33%	10.70%	-1.63%
Mobile	92	84	-8	35.63	33.82	-1.81	2.93%	2.56%	-0.37%
Refrigerator	53	65	12	13.71	17.57	3.86	11.10%	11.82%	0.72%
Washing Machine	35	44	9	8.78	11.61	2.83	10.62%	10.78%	0.15%
Z.Others	154	187	33	10.57	8.90	-1.67	9.60%	12.41%	2.81%
Total	387	451	64	87.63	98.79	11.16	7.81%	8.05%	0.24%