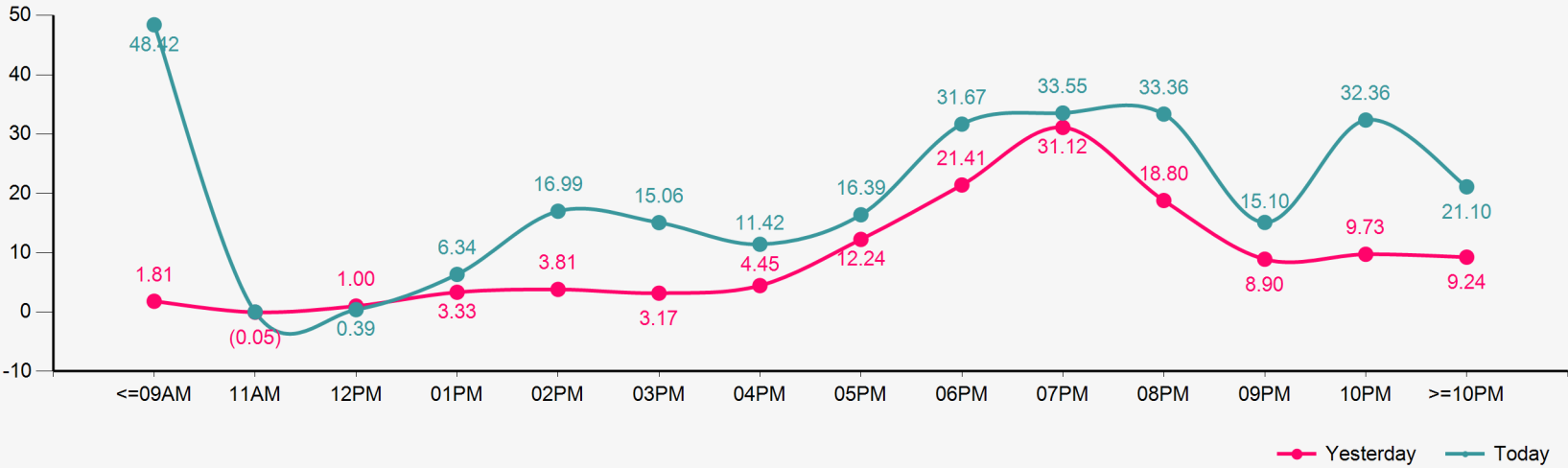


Sales 282.15Lacs	GP% 5.01%	EW Pen% 0.87%	Target Ach. % 156.37%	Open SO 7.27 Lacs
Yest. Sales: 128.95 Lacs	Yest. GP%: 4.97%	Yest. EW%: 1.19%	TD Target: 180.44 Lacs	Yest. OSO 1.90 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
City	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	65.81	158.15	92.34	3.11%	4.77%	1.65%	108.13	146.26%	0.86	1.77	0.91	1.33%	1.13%	0.97	4.28
Bengaluru - Rural	11.32	27.47	16.16	5.94%	4.19%	-1.75%	17.79	154.40%	0.07	0.12	0.04	0.66%	0.42%		1.03
Mysuru	6.64	18.62	11.98	7.26%	4.36%	-2.90%	10.26	181.51%	0.05	0.27	0.22	0.73%	1.48%	0.32	
Tumkur	5.19	10.15	4.96	6.03%	5.05%	-0.98%	6.12	165.76%	0.02		-0.02	0.39%	0.02%	0.02	0.01
Chitradurga	4.75	8.48	3.73	4.76%	8.02%	3.26%	5.80	146.25%		0.05	0.05	-0.04%	0.62%	0.13	0.69
Channarayapatna	2.15	7.16	5.01	5.50%	6.27%	0.76%	2.55	280.42%		0.02	0.02		0.28%		0.67
Kadur	3.12	6.82	3.70	6.62%	5.52%	-1.10%	3.30	206.78%	0.02		-0.02	0.78%			
Kolar	6.10	6.33	0.22	6.82%	4.56%	-2.26%	3.97	159.35%	0.15	0.01	-0.14	2.53%	0.17%		
Ramanagara	2.21	5.51	3.30	7.50%	7.90%	0.39%	2.70	203.81%	0.04	0.06	0.02	1.68%	1.03%		
Tumakuru	1.86	5.28	3.42	9.73%	3.23%	-6.50%	2.15	245.67%	0.03	0.04	0.01	1.48%	0.73%	0.01	
Mulbagal	2.61	4.25	1.64	8.28%	9.73%	1.45%	3.00	141.80%	0.12	0.07	-0.05	4.65%	1.63%		0.04
Shivamogga	1.66	4.10	2.45	5.46%	4.16%	-1.30%	2.57	159.92%	0.01	0.01	0.00	0.72%	0.23%		0.01
Chalkere	3.23	3.97	0.74	6.47%	4.58%	-1.89%	1.82	217.88%	0.02		-0.02	0.62%			
Chikkaballapur	3.13	3.54	0.42	13.01%	14.82%	1.81%	2.55	138.77%			0.00				
Mandya	1.73	3.29	1.56	8.55%	3.56%	-4.99%	2.38	137.99%	0.04	0.01	-0.03	2.49%	0.30%		
Hassan	2.92	3.27	0.35	6.79%	3.72%	-3.07%	2.48	131.65%	0.04	0.01	-0.03	1.32%	0.22%		
Hiriyur	3.01	3.13	0.13	6.34%	3.71%	-2.62%	1.62	193.93%	0.05		-0.05	1.66%		0.44	0.34

Tiptur	1.49	2.62	1.13	8.15%	2.74%	-5.41%	1.23	212.84%			0.00				0.20
Total	128.95	282.15	153.21	4.97%	5.01%	0.04%	180.44	156.37%	1.52	2.43	0.91	1.19%	0.87%	1.90	7.27

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	119.13	255.18	136.05	4.92%	4.94%	0.02%	164.06	155.54%	1.04	1.56	0.52	0.88%	0.62%	1.63	7.11
Shopee	9.82	26.97	17.16	5.65%	5.70%	0.05%	16.38	164.71%	0.48	0.86	0.39	5.09%	3.31%	0.26	0.16
Total	128.95	282.15	153.21	4.97%	5.01%	0.04%	180.44	156.37%	1.52	2.43	0.91	1.19%	0.87%	1.90	7.27

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj N	33.78	65.54	31.76	4.74%	4.76%	0.02%	45.08	145.36%	0.38	0.50	0.12	1.14%	0.77%		1.92
KR Puram	7.74	13.37	5.63	2.57%	5.20%	2.62%	12.04	110.98%	0.06	0.12	0.06	0.78%	0.87%		1.25
Hoskote	5.61	11.22	5.61	6.12%	1.72%	-4.40%	6.06	185.17%	0.01	0.06	0.05	0.26%	0.54%		0.18
Hebbagodi	3.07	9.21	6.13	4.26%	6.36%	2.10%	3.74	246.07%	0.02	0.03	0.01	0.55%	0.35%		
Bommanahalli	3.80	6.67	2.87	1.62%	5.54%	3.92%	4.47	149.13%		0.05	0.05	0.07%	0.77%		0.07
Kolar	6.10	6.33	0.22	6.82%	4.56%	-2.26%	3.97	159.35%	0.15	0.01	-0.14	2.53%	0.17%		
Hegnahalli	1.59	6.00	4.41	7.91%	5.26%	-2.65%	2.92	205.60%	0.02	0.10	0.08	1.08%	1.64%		
Mulbagal	2.61	4.25	1.64	8.28%	9.73%	1.45%	3.00	141.80%	0.12	0.07	-0.05	4.65%	1.63%		0.04
Hongasandara	1.90	2.97	1.07	2.28%	5.11%	2.83%	3.30	89.91%			0.00				
Sunkadakatte	0.03	2.51	2.48	26.83%	7.97%	-18.87%	1.88	133.92%			0.00	14.75%			0.30
HSR Layout	0.26	1.56	1.30	-8.17%	-4.64%	3.53%	1.39	112.19%		0.02	0.02		1.30%		0.08
Marathahalli	1.05	1.45	0.40	7.45%	-1.29%	-8.74%	2.31	62.84%		0.04	0.04		3.19%		
MBO	33.78	65.54	31.76	4.74%	4.76%	0.02%	45.08	145.36%	0.38	0.50	0.12	1.14%	0.77%		1.92

Syed Kabeer	24.31	49.78	25.47	3.49%	4.77%	1.28%	34.22	145.45%	0.09	0.15	0.06	0.38%	0.31%		1.85
Sahakar Nagar	3.00	8.02	5.01	4.47%	4.67%	0.20%	3.80	210.71%	0.03	0.01	-0.02	0.93%	0.09%		
Yelahanka	3.18	7.81	4.63	2.09%	4.25%	2.15%	5.28	147.79%	0.06	0.06	0.00	2.06%	0.79%		0.13
RT Nagar	4.20	6.49	2.29	3.97%	6.55%	2.57%	4.65	139.63%		0.01	0.01		0.16%		0.33
Doddaballapura	2.17	5.93	3.75	0.81%	3.03%	2.22%	3.44	172.22%		0.04	0.04		0.68%		0.15
Devenahalli	2.94	5.06	2.12	2.68%	6.47%	3.80%	6.48	78.18%		0.02	0.02		0.35%		0.53
HRBR Layout	1.00	4.65	3.65	1.13%	0.87%	-0.26%	3.44	135.19%			0.00				
Kothnur	3.57	4.62	1.06	1.54%	-1.27%	-2.81%	2.82	163.97%			0.00				0.72
Sanjaynagar	1.11	3.65	2.53	-7.90%	6.28%	14.18%	1.75	208.21%		0.02	0.02		0.41%		
Chikkaballapur	3.13	3.54	0.42	13.01%	14.82%	1.81%	2.55	138.77%			0.00				
MBO	24.31	49.78	25.47	3.49%	4.77%	1.28%	34.22	145.45%	0.09	0.15	0.06	0.38%	0.31%		1.85

Syed Mudabeer	17.42	41.52	24.11	2.87%	4.87%	1.99%	30.27	137.15%	0.21	0.43	0.22	1.24%	1.05%	0.71	0.77
Kengeri	4.74	9.33	4.59	-0.16%	4.63%	4.79%	5.02	185.81%	0.05	0.12	0.07	1.08%	1.29%	0.40	0.32
Mathikere	2.10	5.66	3.57	6.51%	5.19%	-1.31%	3.92	144.39%	0.10	0.09	-0.01	5.14%	1.65%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Banashankari	3.08	4.97	1.89	3.40%	4.51%	1.12%	2.57	193.59%		0.05	0.05		1.00%		
Frazer town	2.03	4.13	2.10	1.25%	5.73%	4.48%	2.96	139.53%		0.02	0.02		0.41%		
Raja Rajeshwary Nagar	0.77	3.85	3.07	3.76%	3.95%	0.19%	2.79	137.61%			0.00				0.13
Rajaji nagar	1.64	3.60	1.97	4.56%	5.38%	0.83%	5.02	71.77%		0.04	0.04		1.25%	0.16	0.10
Nagarbhavi	1.49	3.58	2.09	3.58%	0.74%	-2.85%	2.62	136.65%	0.06	0.09	0.03	4.24%	2.70%		0.22
Hanumanth nagar	1.13	3.40	2.27	4.96%	7.43%	2.48%	2.20	154.34%		0.02	0.02		0.47%	0.14	
Vijayanagar	0.30	2.63	2.33	8.81%	6.53%	-2.28%	1.99	132.47%			0.00				
Cox town	0.15	0.37	0.22	1.97%	10.04%	8.07%	1.18	31.15%			0.00				
MBO	17.42	41.52	24.11	2.87%	4.87%	1.99%	30.27	137.15%	0.21	0.43	0.22	1.24%	1.05%	0.71	0.77
Chandrashekhar	12.93	37.04	24.11	7.24%	5.04%	-2.20%	20.47	180.94%	0.11	0.13	0.03	0.83%	0.36%	0.03	0.86
Nelamangala	2.76	11.19	8.43	9.03%	5.63%	-3.41%	5.26	212.82%	0.06	0.04	-0.02	2.19%	0.34%		0.33
Tumkur	5.19	10.15	4.96	6.03%	5.05%	-0.98%	6.12	165.76%	0.02		-0.02	0.39%	0.02%	0.02	0.01
Madhugiri	1.86	5.28	3.42	9.73%	3.23%	-6.50%	2.15	245.67%	0.03	0.04	0.01	1.48%	0.73%	0.01	
Hessarghatta	1.33	5.00	3.68	4.42%	7.20%	2.78%	3.41	146.94%		0.05	0.05		1.10%		0.32
Peenya	0.29	2.80	2.51	3.91%	4.37%	0.46%	2.31	121.37%			0.00				
Tiptur	1.49	2.62	1.13	8.15%	2.74%	-5.41%	1.23	212.84%			0.00				0.20
MBO	12.93	37.04	24.11	7.24%	5.04%	-2.20%	20.47	180.94%	0.11	0.13	0.03	0.83%	0.36%	0.03	0.86
Mohammed Naveed	20.85	36.94	16.09	5.95%	5.67%	-0.28%	20.14	183.42%	0.14	0.09	-0.05	0.68%	0.24%	0.58	1.71
Chitradurga	4.75	8.48	3.73	4.76%	8.02%	3.26%	5.80	146.25%		0.05	0.05	-0.04%	0.62%	0.13	0.69
Channarayapatna	2.15	7.16	5.01	5.50%	6.27%	0.76%	2.55	280.42%		0.02	0.02		0.28%		0.67
Kadur	3.12	6.82	3.70	6.62%	5.52%	-1.10%	3.30	206.78%	0.02		-0.02	0.78%			
Shivamoga	1.66	4.10	2.45	5.46%	4.16%	-1.30%	2.57	159.92%	0.01	0.01	0.00	0.72%	0.23%		0.01
Challakere	3.23	3.97	0.74	6.47%	4.58%	-1.89%	1.82	217.88%	0.02		-0.02	0.62%			
Hassan	2.92	3.27	0.35	6.79%	3.72%	-3.07%	2.48	131.65%	0.04	0.01	-0.03	1.32%	0.22%		
Hiriyur	3.01	3.13	0.13	6.34%	3.71%	-2.62%	1.62	193.93%	0.05		-0.05	1.66%		0.44	0.34
MBO	20.85	36.94	16.09	5.95%	5.67%	-0.28%	20.14	183.42%	0.14	0.09	-0.05	0.68%	0.24%	0.58	1.71
Vijay Kumar A	9.82	26.97	17.16	5.65%	5.70%	0.05%	16.38	164.71%	0.48	0.86	0.39	5.09%	3.31%	0.26	0.16
HRBR Best LG Shoppe	3.10	8.21	5.12	5.85%	4.22%	-1.63%	2.87	286.57%	0.24	0.26	0.02	8.47%	3.32%	0.26	
Rammurthy Nagar Best LG Shoppe	0.89	4.95	4.05	3.00%	6.92%	3.93%	1.90	260.85%		0.21	0.21		4.40%		
Nagarbhavi Best LG shoppe	0.75	3.34	2.59	5.22%	5.18%	-0.04%	2.74	121.73%	0.02	0.09	0.07	2.74%	2.84%		
Mysore - Kuvempunagar LG	0.73	3.05	2.32	9.12%	8.14%	-0.97%	1.48	206.56%	0.02	0.08	0.06	2.83%	2.57%		
Peenya Best LG Shoppe	0.30	2.59	2.29	7.52%	6.11%	-1.41%	1.55	166.94%		0.09	0.09		3.64%		
Banashankari Best LG Shoppe	0.27	2.19	1.92	-38.77%	4.96%	43.72%	1.53	143.06%		0.05	0.05		2.33%		
Sahakarnagar Best LG Shoppe	3.15	2.05	-1.09	9.37%	5.99%	-3.38%	2.70	76.13%	0.17	0.05	-0.12	5.82%	2.55%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mathikere Best LG Shoppe	0.63	0.59	-0.04	4.66%	6.34%	1.68%	1.61	36.33%	0.02	0.03	0.01	3.29%	5.59%		0.16
Shopee	9.82	26.97	17.16	5.65%	5.70%	0.05%	16.38	164.71%	0.48	0.86	0.39	5.09%	3.31%	0.26	0.16
Aleem Pasha	9.85	24.37	14.51	7.41%	4.58%	-2.83%	13.87	175.71%	0.11	0.26	0.15	1.10%	1.08%	0.32	
Mysore - Rajkumarroad	2.38	6.98	4.59	5.64%	5.68%	0.03%	2.60	268.49%	0.02	0.18	0.16	0.81%	2.64%	0.32	
Ramanagara	2.21	5.51	3.30	7.50%	7.90%	0.39%	2.70	203.81%	0.04	0.06	0.02	1.68%	1.03%		
Mysore - Chamaraja Mohalla	0.64	5.05	4.41	6.70%	1.17%	-5.53%	3.59	140.68%			0.00				
Mysore-Vijaynagar	2.89	3.54	0.65	8.25%	3.06%	-5.19%	2.60	136.59%	0.01	0.02	0.01	0.32%	0.44%		
Mandya	1.73	3.29	1.56	8.55%	3.56%	-4.99%	2.38	137.99%	0.04	0.01	-0.03	2.49%	0.30%		
MBO	9.85	24.37	14.51	7.41%	4.58%	-2.83%	13.87	175.71%	0.11	0.26	0.15	1.10%	1.08%	0.32	
Total	128.95	282.15	153.21	5.01%	5.01%	0.04%	180.44	156.37%	1.52	2.43	0.91	1.19%	0.87%	1.90	7.27

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	10	18	8	3.38	5.60	2.23	-1.90%	2.72%	4.62%	0	0	0			0.00			
FPD	76	174	98	29.86	61.23	31.38	3.57%	3.29%	-0.29%	4	11	7	0.97	2.18	1.20	-30.42%	-34.07%	-3.65%
Mobile	90	163	73	38.80	78.68	39.87	3.28%	3.54%	0.25%	1	2	1	0.31	0.58	0.26	-16.76%	-23.80%	-7.04%
Refrigerator	70	182	112	18.80	52.08	33.28	6.43%	6.07%	-0.37%	1	1	0	0.25	0.17	-0.08	-40.68%	-29.46%	11.22%
Washing Machine	77	210	133	20.27	55.88	35.61	7.54%	6.69%	-0.85%	0	1	1		0.25	0.25		-29.87%	-29.87%
Z.Others	360	631	271	17.84	28.68	10.83	7.83%	7.98%	0.15%	22	24	2	0.43	0.73	0.29	-53.67%	-63.27%	-9.60%
Total	683	1,378	695	128.95	282.15	153.21	4.97%	5.01%	0.04%	28	39	11	1.98	3.90	1.93	-34.68%	-37.52%	-2.84%