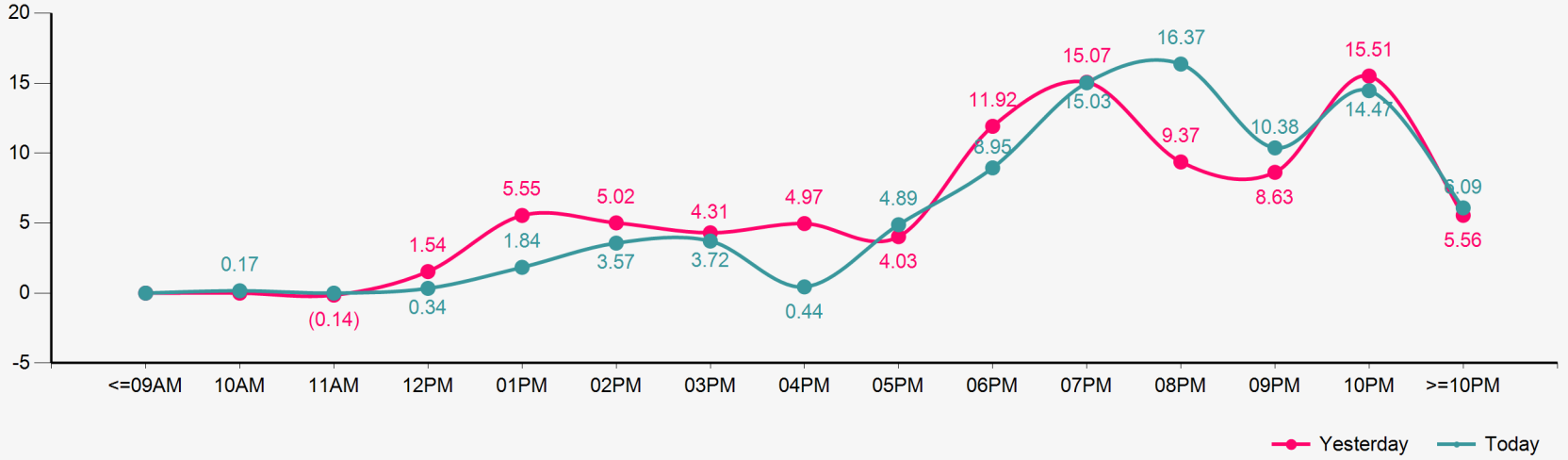


Sales 86.26 Lacs	GP% 7.85%	EW Pen% 0.30%	Target Ach. % 43.57%	Open SO 5.07 Lacs
Yest. Sales: 91.35 Lacs	Yest. GP%: 7.09%	Yest. EW%: 0.26%	TD Target: 198.00 Lacs	Yest. OSO 0.87 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	60.27	53.99	-6.28	6.67%	7.05%	0.37%	126.83	42.57%	0.17	0.10	-0.07	0.29%	0.19%	0.52	3.14
Bengaluru - Rural	9.89	9.05	-0.84	5.90%	6.30%	0.40%	18.35	49.30%	0.02	0.03	0.01	0.20%	0.32%	0.26	0.16
Ramanagara	0.73	4.75	4.02	16.85%	10.13%	-6.72%	2.91	163.55%	0.01	0.06	0.06	1.29%	1.37%		
Chitradurga	3.60	3.14	-0.46	7.53%	11.91%	4.38%	6.47	48.58%		0.02	0.02		0.54%	0.09	
Mysuru	5.11	2.71	-2.40	10.26%	13.67%	3.41%	11.99	22.56%	0.01	0.02	0.00	0.26%	0.56%		
Tumkur	3.50	2.48	-1.02	7.35%	10.72%	3.36%	5.83	42.57%			0.00				
Kolar	0.48	2.28	1.80	3.59%	10.96%	7.38%	3.69	61.72%		0.01	0.01		0.40%		0.83
Hassan	1.18	1.60	0.41	12.55%	9.71%	-2.84%	3.16	50.50%			0.00				
Shivamogga	1.00	1.56	0.56	14.77%	4.98%	-9.79%	3.64	42.76%			0.00				
Kadur	1.23	1.51	0.28	7.57%	6.70%	-0.87%	2.86	52.90%			0.00				0.32
Hiriyur	0.68	1.38	0.69	11.96%	9.89%	-2.06%	2.29	60.07%			0.00				0.15
Mandya	0.33	0.90	0.57	8.55%	15.28%	6.73%	2.85	31.64%	0.03	0.02	-0.01	8.89%	1.92%		0.28
Channarayapatna	0.85	0.69	-0.16	2.95%	5.22%	2.27%	2.85	24.20%			0.00				
Chalkere	1.81	0.24	-1.57	6.30%	6.77%	0.47%	2.54	9.49%			0.00				0.19
Tiptur	0.69		-0.69	5.58%		-5.58%	1.76	0.00%			0.00				
Total	91.35	86.26	-5.09	7.09%	7.85%	0.77%	198.00	43.57%	0.24	0.25	0.01	0.26%	0.30%	0.87	5.07

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	82.96	81.53	-1.42	6.92%	7.82%	0.91%	179.95	45.31%	0.24	0.22	-0.02	0.29%	0.27%	0.36	5.07
Shopee	7.64	4.73	-2.92	9.39%	8.38%	-1.01%	18.05	26.18%		0.04	0.04		0.78%	0.51	
Other	0.74		-0.74	2.36%		-2.36%		0.00%			0.00				
Total	91.35	86.26	-5.09	7.09%	7.85%	0.77%	198.00	43.57%	0.24	0.25	0.01	0.26%	0.30%	0.87	5.07
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	30.41	30.99	0.57	6.63%	6.57%	-0.06%	60.80	50.96%	0.16	0.04	-0.12	0.53%	0.13%		2.41
KR Puram	6.27	5.14	-1.13	8.43%	4.91%	-3.52%	11.70	43.93%			0.00				0.72
Rajaji nagar	3.08	4.18	1.10	5.76%	6.76%	1.00%	5.48	76.19%	0.02		-0.02	0.49%			0.02
RT Nagar	4.01	3.47	-0.55	6.20%	6.34%	0.14%	4.57	75.92%	0.10	0.03	-0.07	2.48%	0.93%		
Hoskote	5.00	3.36	-1.64	4.84%	5.45%	0.61%	5.08	66.07%	0.02		-0.02	0.39%			0.16
Bommanahalli	1.55	3.31	1.76	7.09%	9.63%	2.54%	5.47	60.46%			0.00				
Hebbagodi	1.10	2.44	1.33	5.70%	3.95%	-1.75%	5.43	44.89%			0.00				
Kolar	0.48	2.28	1.80	3.59%	10.96%	7.38%	3.69	61.72%		0.01	0.01		0.40%		0.83
Sunkadakatte	0.65	1.96	1.30	11.12%	4.94%	-6.18%	2.85	68.58%	0.02		-0.02	2.35%			
Hongasandara	1.74	1.39	-0.35	3.17%	2.72%	-0.45%	2.84	48.87%			0.00				
Vijayanagar	0.21	1.22	1.01	3.24%	10.24%	7.00%	1.76	69.60%			0.00				
Marathahalli	0.74	0.86	0.12	7.42%	5.78%	-1.64%	3.58	24.13%			0.00				0.38
Hegnahalli	3.69	0.79	-2.90	6.22%	7.97%	1.75%	3.16	24.94%			0.00				
Mulbagal	0.94	0.41	-0.53	11.76%	8.90%	-2.86%	2.53	16.34%	0.02		-0.02	1.62%			0.31
HSR Layout	0.95	0.19	-0.75	10.37%	12.63%	2.26%	2.67	7.31%			0.00				
MBO	30.41	30.99	0.57	6.63%	6.57%	-0.06%	60.80	50.96%	0.16	0.04	-0.12	0.53%	0.13%		2.41
Mudabir	28.91	25.56	-3.35	6.20%	7.51%	1.31%	59.71	42.81%	0.02	0.05	0.03	0.06%	0.19%	0.01	1.44
Devenahalli	2.58	3.40	0.82	10.04%	8.04%	-1.99%	8.18	41.53%		0.02	0.02		0.44%		
Yelahanka	1.69	3.32	1.62	4.12%	5.41%	1.28%	5.19	63.86%			0.00				
Sahakar Nagar	3.96	3.21	-0.75	4.30%	8.42%	4.12%	5.16	62.24%			0.00			0.01	
Kothnur	3.79	3.06	-0.73	4.39%	6.71%	2.32%	4.55	67.33%		0.04	0.04		1.19%		
Mathikere	3.05	2.93	-0.12	3.48%	7.18%	3.70%	4.15	70.74%			0.00				
Frazer town	2.37	2.15	-0.22	14.52%	2.69%	-11.83%	2.57	83.75%	0.01		-0.01	0.38%			
Kengeri	1.93	1.84	-0.09	8.35%	8.88%	0.53%	4.57	40.25%			0.00				
Raja Rajeshwary Nagar	0.57	1.82	1.25	1.97%	11.02%	9.06%	4.24	42.90%		(0.01)	-0.01		-0.35%		
Doddaballapura	2.57	1.65	-0.91	2.13%	5.41%	3.28%	2.85	58.04%	0.01		-0.01	0.30%			0.39
HRBR Layout	0.65	0.81	0.16	5.13%	13.14%	8.01%	2.99	26.92%			0.00				1.05
Hanumanth nagar	1.19	0.47	-0.72	8.04%	9.45%	1.42%	2.38	19.82%			0.00				
Cox town	0.42	0.41	0.00	13.58%	16.51%	2.93%	1.76	23.56%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Nagarbhavi	1.29	0.24	-1.05	7.71%	15.99%	8.28%	3.68	6.43%			0.00				
Banashankari	2.41	0.18	-2.23	3.73%	8.12%	4.39%	4.46	4.09%		0.01	0.01		2.82%		
Sanjaynagar	0.45	0.06	-0.39	16.65%	-3.17%	-19.82%	2.98	2.10%			0.00				
MBO	28.91	25.56	-3.35	6.20%	7.51%	1.31%	59.71	42.81%	0.02	0.05	0.03	0.06%	0.19%	0.01	1.44
Naveed	18.45	17.19	-1.26	7.72%	8.48%	0.75%	43.48	39.54%	0.01	0.03	0.02	0.07%	0.18%	0.35	0.95
Chitradurga	3.60	3.14	-0.46	7.53%	11.91%	4.38%	6.47	48.58%		0.02	0.02		0.54%	0.09	
Tumkur	3.50	2.48	-1.02	7.35%	10.72%	3.36%	5.83	42.57%			0.00				
Hessarghatta	1.60	2.42	0.82	10.41%	6.53%	-3.88%	4.16	58.12%	0.01		-0.01	0.80%			
Nelamangala	2.31	2.29	-0.02	3.56%	4.95%	1.39%	5.09	45.04%		0.01	0.01		0.59%	0.26	
Hassan	1.18	1.60	0.41	12.55%	9.71%	-2.84%	3.16	50.50%			0.00				
Shivamoga	1.00	1.56	0.56	14.77%	4.98%	-9.79%	3.64	42.76%			0.00				
Kadur	1.23	1.51	0.28	7.57%	6.70%	-0.87%	2.86	52.90%			0.00				0.32
Hiriyur	0.68	1.38	0.69	11.96%	9.89%	-2.06%	2.29	60.07%			0.00				0.15
Channarayapatna	0.85	0.69	-0.16	2.95%	5.22%	2.27%	2.85	24.20%			0.00				
Challakere	1.81	0.24	-1.57	6.30%	6.77%	0.47%	2.54	9.49%			0.00				0.19
Tiptur	0.69		-0.69	5.58%		-5.58%	1.76	0.00%			0.00				
Peenya		(0.11)	-0.11		-21.41%	-21.41%	2.85	-3.86%			0.00				0.28
MBO	18.45	17.19	-1.26	7.72%	8.48%	0.75%	43.48	39.54%	0.01	0.03	0.02	0.07%	0.18%	0.35	0.95
Aleem	5.19	7.80	2.61	9.78%	12.40%	2.62%	15.96	48.87%	0.05	0.10	0.05	0.96%	1.25%		0.28
Ramanagara	0.73	4.75	4.02	16.85%	10.13%	-6.72%	2.91	163.55%	0.01	0.06	0.06	1.29%	1.37%		
Mysore-Vijaynagar	1.38	1.21	-0.17	9.52%	16.25%	6.73%	2.86	42.18%		0.02	0.02		1.26%		
Mandya	0.33	0.90	0.57	8.55%	15.28%	6.73%	2.85	31.64%	0.03	0.02	-0.01	8.89%	1.92%		0.28
Mysore - Rajkumarroad	0.75	0.87	0.12	13.66%	14.40%	0.74%	2.86	30.51%	0.01		-0.01	1.77%			
Mysore - Chamaraja Mohalla	2.00	0.07	-1.93	6.11%	38.98%	32.87%	4.49	1.53%			0.00				
MBO	5.19	7.80	2.61	9.78%	12.40%	2.62%	15.96	48.87%	0.05	0.10	0.05	0.96%	1.25%		0.28
Abhik Uppal	7.64	4.73	-2.92	9.39%	8.38%	-1.01%	18.05	26.18%		0.04	0.04		0.78%	0.51	
Sahakarnagar Best LG Shoppe	1.67	1.69	0.02	7.59%	5.67%	-1.92%	3.15	53.45%		0.02	0.02		1.20%		
Nagarbhavi Best LG shoppe	2.44	1.21	-1.23	10.94%	8.27%	-2.67%	2.78	43.56%			0.00				
Mysore - Kuvempunaqar LG	0.99	0.56	-0.43	17.10%	3.86%	-13.24%	1.79	31.26%			0.00				
Mathikere Best LG Shoppe	0.96	0.46	-0.50	8.36%	13.99%	5.63%	1.76	26.28%		0.07	0.07		16.97%		
Peenya Best LG Shoppe	0.63	0.29	-0.34	7.83%	5.36%	-2.47%	1.76	16.40%			0.00				
Banashankari Best LG Shoppe		0.26	0.26		8.86%	8.86%	1.79	14.45%			0.00			0.51	
Rammurthy Nagar Best LG Shoppe		0.23	0.23		7.90%	7.90%	1.83	12.60%		0.02	0.02		6.96%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
HRBR Best LG Shoppe	0.96	0.03	-0.93	2.70%	179.56%	176.86%	3.19	1.00%		(0.07)	-0.07		-67.15%		
Shopee	7.64	4.73	-2.92	9.39%	8.38%	-1.01%	18.05	26.18%		0.04	0.04		0.78%	0.51	
Others	0.74		-0.74	2.36%		-2.36%		0.00%			0.00				
Unilet - Online	0.74		-0.74	2.36%		-2.36%		0.00%			0.00				
Other	0.74		-0.74	2.36%		-2.36%		0.00%			0.00				
Total	91.35	86.26	-5.09	7.85%	7.85%	0.77%	198.00	43.57%	0.24	0.25	0.01	0.26%	0.30%	0.87	5.07

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	17	16	-1	5.27	5.08	-0.19	9.51%	11.90%	2.39%
FPD	43	37	-6	12.69	13.86	1.17	11.14%	12.57%	1.43%
Mobile	125	90	-35	43.78	34.89	-8.89	2.96%	2.83%	-0.13%
Refrigerator	54	53	-1	15.24	13.71	-1.53	10.75%	11.10%	0.35%
Washing Machine	26	35	9	7.16	8.78	1.62	13.98%	10.62%	-3.35%
Z.Others	168	150	-18	7.21	9.94	2.73	8.70%	9.94%	1.24%
Total	433	381	-52	91.35	86.26	-5.09	7.09%	7.85%	0.77%