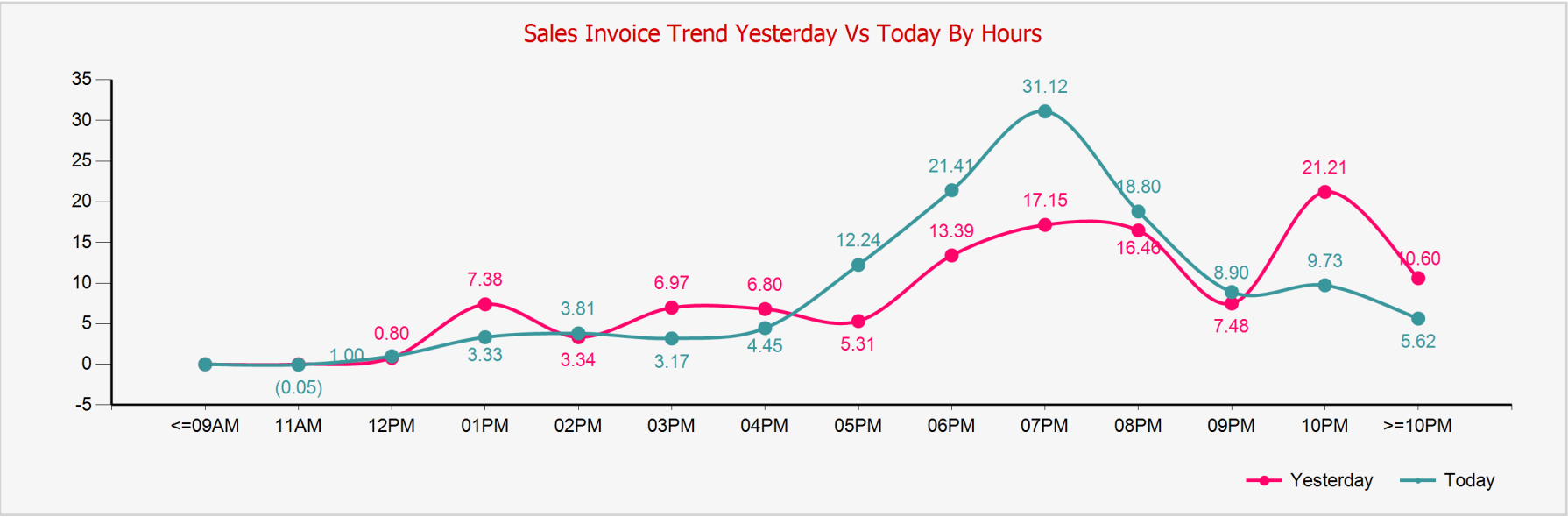


Sales 123.52Lacs	GP% 5.01%	EW Pen% 1.20%	Target Ach. % 68.45%	Open SO 43.15 Lacs
Yest. Sales: 116.90 Lacs	Yest. GP%: 5.48%	Yest. EW%: 0.64%	TD Target: 180.44 Lacs	Yest. OSO 1.21 Lacs



	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
City	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	62.05	61.84	-0.21	5.15%	3.12%	-2.03%	108.13	57.19%	0.29	0.86	0.57	0.46%	1.41%	1.01	22.91
Bengaluru - Rural	18.92	11.14	-7.78	4.66%	5.88%	1.23%	17.79	62.60%	0.17	0.07	-0.10	0.91%	0.67%	0.15	3.15
Mysuru	4.51	6.28	1.78	5.63%	7.53%	1.90%	10.26	61.27%	0.02	0.05	0.03	0.39%	0.78%		3.57
Kolar	3.15	6.10	2.95	5.30%	6.82%	1.52%	3.97	153.72%		0.15	0.15		2.53%		0.63
Tumkur	4.27	5.19	0.93	3.51%	6.03%	2.52%	6.12	84.84%		0.02	0.02	0.06%	0.39%		0.89
Chitradurga	5.99	4.75	-1.24	5.99%	4.76%	-1.23%	5.80	81.97%	0.06		-0.06	1.02%	-0.04%		1.14
Chalkere	0.42	3.23	2.81	5.82%	6.47%	0.65%	1.82	177.33%		0.02	0.02		0.62%		
Chikkaballapur	3.45	3.13	-0.32	12.94%	13.01%	0.07%	2.55	122.37%			0.00				1.01
Kadur	1.78	3.12	1.34	8.10%	6.62%	-1.48%	3.30	94.65%	0.03	0.02	0.00	1.55%	0.78%		1.95
Hiriyur	2.10	3.01	0.91	7.85%	6.34%	-1.51%	1.62	186.13%	0.06	0.05	-0.01	3.11%	1.66%	0.05	1.10
Hassan	2.02	2.92	0.91	5.95%	6.79%	0.84%	2.48	117.71%		0.04	0.04		1.32%		0.68
Ramanagara	1.94	2.21	0.26	11.02%	7.50%	-3.52%	2.70	81.66%	0.03	0.04	0.01	1.57%	1.68%		0.97
Channarayapatna	0.42	2.15	1.73	4.78%	5.50%	0.72%	2.55	84.19%			0.00				0.82
Mulbagal	0.78	2.12	1.33	5.83%	8.01%	2.17%	3.00	70.66%	0.02	0.06	0.04	2.66%	2.92%		0.81
Tumakuru	0.92	1.86	0.94	5.76%	9.73%	3.98%	2.15	86.65%	0.04	0.03	-0.02	5.12%	1.48%		0.18
Mandya	0.79	1.73	0.95	4.57%	8.55%	3.98%	2.38	72.73%		0.04	0.04		2.49%		1.34
Shivamogga	3.16	1.61	-1.55	4.09%	5.12%	1.03%	2.57	62.55%	0.02	0.01	-0.01	0.54%	0.74%		1.22

Tiptur	0.24	1.12	0.88	-1.45%	8.22%	9.68%	1.23	90.67%			0.00				0.79
Total	116.90	123.52	6.61	5.48%	5.01%	-0.47%	180.44	68.45%	0.74	1.46	0.72	0.64%	1.20%	1.21	43.15

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	111.90	113.98	2.08	5.40%	4.95%	-0.45%	164.06	69.48%	0.67	0.99	0.32	0.60%	0.87%	1.01	34.97
Shopee	5.00	9.54	4.53	7.07%	5.64%	-1.43%	16.38	58.23%	0.07	0.48	0.40	1.50%	5.24%	0.19	8.18
Total	116.90	123.52	6.61	5.48%	5.01%	-0.47%	180.44	68.45%	0.74	1.46	0.72	0.64%	1.20%	1.21	43.15

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj N	30.45	32.58	2.13	4.79%	4.65%	-0.14%	45.08	72.26%	0.10	0.33	0.22	0.34%	1.01%	0.59	9.88
KR Puram	5.69	7.21	1.52	5.40%	2.42%	-2.98%	12.04	59.85%	0.04	0.06	0.02	0.76%	0.84%	0.58	3.43
Kolar	3.15	6.10	2.95	5.30%	6.82%	1.52%	3.97	153.72%		0.15	0.15		2.53%		0.63
Hoskote	7.11	5.44	-1.67	4.27%	6.02%	1.75%	6.06	89.68%		0.01	0.01		0.27%		1.31
Bommanahalli	1.68	3.80	2.12	4.18%	1.62%	-2.55%	4.47	85.04%	0.01		-0.01	0.81%	0.07%		0.74
Hebbagodi	2.97	3.07	0.11	6.38%	4.26%	-2.12%	3.74	82.16%	0.02	0.02	0.00	0.68%	0.55%		1.62
Mulbagal	0.78	2.12	1.33	5.83%	8.01%	2.17%	3.00	70.66%	0.02	0.06	0.04	2.66%	2.92%		0.81
Hongasandara	2.68	1.90	-0.78	5.09%	2.28%	-2.81%	3.30	57.53%	0.01		-0.01	0.19%			0.50
Hegnahalli	1.27	1.59	0.32	-0.25%	7.91%	8.16%	2.92	54.55%		0.02	0.02		1.08%		0.61
Marathahalli	2.15	1.05	-1.10	3.67%	7.45%	3.78%	2.31	45.68%			0.00				
HSR Layout	1.58	0.26	-1.32	5.26%	-8.17%	-13.43%	1.39	18.71%			0.00				
Sunkadakatte	1.39	0.03	-1.36	5.77%	26.83%	21.06%	1.88	1.58%			0.00		14.75%	0.01	0.22
MBO	30.45	32.58	2.13	4.79%	4.65%	-0.14%	45.08	72.26%	0.10	0.33	0.22	0.34%	1.01%	0.59	9.88

Syed Kabeer	25.76	23.14	-2.62	6.18%	3.62%	-2.56%	34.22	67.60%	0.18	0.09	-0.09	0.71%	0.40%		3.86
RT Nagar	3.19	3.83	0.64	8.23%	3.90%	-4.33%	4.65	82.48%			0.00				0.82
Kothnur	0.98	3.22	2.24	1.38%	2.95%	1.57%	2.82	114.32%			0.00				1.30
Yelahanka	3.41	3.18	-0.24	1.97%	2.09%	0.12%	5.28	60.13%	0.01	0.06	0.06	0.26%	2.06%		
Chikkaballapur	3.45	3.13	-0.32	12.94%	13.01%	0.07%	2.55	122.37%			0.00				1.01
Devenahalli	7.48	2.94	-4.54	4.80%	2.68%	-2.13%	6.48	45.41%	0.14		-0.14	1.96%			0.41
Sahakar Nagar	0.99	2.54	1.56	7.42%	3.94%	-3.47%	3.80	66.86%	0.01	0.03	0.01	1.30%	1.09%		
Doddaballapura	1.36	2.17	0.81	3.30%	0.81%	-2.49%	3.44	63.16%			0.00				
Sanjaynagar	1.92	1.11	-0.81	8.17%	-7.90%	-16.06%	1.75	63.54%			0.00				0.32
HRBR Layout	2.97	1.00	-1.96	5.65%	1.13%	-4.52%	3.44	29.16%	0.02		-0.02	0.55%			
MBO	25.76	23.14	-2.62	6.18%	3.62%	-2.56%	34.22	67.60%	0.18	0.09	-0.09	0.71%	0.40%		3.86

Mohammed Naveed	15.88	20.79	4.91	6.05%	5.92%	-0.13%	20.14	103.25%	0.17	0.14	-0.03	1.07%	0.68%	0.05	6.91
Chitradurga	5.99	4.75	-1.24	5.99%	4.76%	-1.23%	5.80	81.97%	0.06		-0.06	1.02%	-0.04%		1.14
Challakere	0.42	3.23	2.81	5.82%	6.47%	0.65%	1.82	177.33%		0.02	0.02		0.62%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Kadur	1.78	3.12	1.34	8.10%	6.62%	-1.48%	3.30	94.65%	0.03	0.02	0.00	1.55%	0.78%		1.95
Hiriyur	2.10	3.01	0.91	7.85%	6.34%	-1.51%	1.62	186.13%	0.06	0.05	-0.01	3.11%	1.66%	0.05	1.10
Hassan	2.02	2.92	0.91	5.95%	6.79%	0.84%	2.48	117.71%		0.04	0.04		1.32%		0.68
Channarayapatna	0.42	2.15	1.73	4.78%	5.50%	0.72%	2.55	84.19%			0.00				0.82
Shivamoga	3.16	1.61	-1.55	4.09%	5.12%	1.03%	2.57	62.55%	0.02	0.01	-0.01	0.54%	0.74%		1.22
MBO	15.88	20.79	4.91	6.05%	5.92%	-0.13%	20.14	103.25%	0.17	0.14	-0.03	1.07%	0.68%	0.05	6.91
Syed Mudabeer	18.75	15.69	-3.07	5.22%	2.86%	-2.35%	30.27	51.81%	0.08	0.21	0.14	0.42%	1.38%	0.22	5.08
Kengeri	1.44	4.74	3.30	6.35%	-0.16%	-6.52%	5.02	94.37%		0.05	0.05		1.08%		1.36
Banashankari	1.17	2.79	1.62	1.12%	3.38%	2.26%	2.57	108.75%			0.00				0.37
Mathikere	1.00	2.10	1.09	7.15%	6.51%	-0.64%	3.92	53.40%	0.02	0.10	0.08	2.07%	5.14%		1.09
Frazer town	0.71	1.91	1.20	3.84%	1.40%	-2.44%	2.96	64.41%			0.00				0.30
Nagarbhavi	1.17	1.49	0.32	3.55%	3.58%	0.03%	2.62	56.87%		0.06	0.06		4.24%		
Hanumanth nagar	1.75	1.13	-0.63	8.27%	4.96%	-3.31%	2.20	51.24%			0.00				0.14
Rajaji nagar	5.48	0.56	-4.92	5.44%	7.43%	1.99%	5.02	11.19%	0.03		-0.03	0.47%		0.22	1.07
Raja Rajeshwary Nagar	2.72	0.53	-2.19	4.50%	3.62%	-0.89%	2.79	18.89%	0.02		-0.02	0.59%			0.25
Vijayanagar	2.61	0.30	-2.32	4.87%	8.81%	3.94%	1.99	14.94%	0.02		-0.02	0.62%			0.37
Cox town	0.68	0.15	-0.53	5.86%	1.97%	-3.88%	1.18	12.54%			0.00				0.14
MBO	18.75	15.69	-3.07	5.22%	2.86%	-2.35%	30.27	51.81%	0.08	0.21	0.14	0.42%	1.38%	0.22	5.08
Chandrashekhar	14.33	12.29	-2.04	4.21%	7.26%	3.05%	20.47	60.03%	0.09	0.11	0.02	0.64%	0.87%	0.16	4.57
Tumkur	4.27	5.19	0.93	3.51%	6.03%	2.52%	6.12	84.84%		0.02	0.02	0.06%	0.39%		0.89
Nelamangala	4.33	2.76	-1.57	5.05%	9.03%	3.98%	5.26	52.56%	0.03	0.06	0.03	0.64%	2.19%	0.15	1.43
Madhugiri	0.92	1.86	0.94	5.76%	9.73%	3.98%	2.15	86.65%	0.04	0.03	-0.02	5.12%	1.48%		0.18
Tiptur	0.24	1.12	0.88	-1.45%	8.22%	9.68%	1.23	90.67%			0.00				0.79
Hessarghatta	2.46	1.07	-1.40	3.81%	4.29%	0.48%	3.41	31.30%			0.00				1.06
Peenya	2.10	0.29	-1.82	4.37%	3.91%	-0.46%	2.31	12.42%	0.02		-0.02	0.77%		0.01	0.22
MBO	14.33	12.29	-2.04	4.21%	7.26%	3.05%	20.47	60.03%	0.09	0.11	0.02	0.64%	0.87%	0.16	4.57
Vijay Kumar A	5.00	9.54	4.53	7.07%	5.64%	-1.43%	16.38	58.23%	0.07	0.48	0.40	1.50%	5.24%	0.19	8.18
Sahakarnagar Best LG Shoppe	1.38	3.15	1.77	5.82%	9.37%	3.55%	2.70	116.55%	0.04	0.17	0.14	2.68%	5.82%		0.63
HRBR Best LG Shoppe	0.20	3.10	2.89	12.95%	5.85%	-7.11%	2.87	108.10%		0.24	0.24		8.47%		3.26
Nagarbhavi Best LG shoppe	1.11	0.75	-0.36	7.02%	5.22%	-1.80%	2.74	27.37%	0.02	0.02	0.00	1.65%	2.74%		0.48
Mysore - Kuvempunaqar LG	0.51	0.73	0.22	9.58%	9.12%	-0.46%	1.48	49.27%		0.02	0.02		2.83%		1.20
Mathikere Best LG Shoppe	1.10	0.63	-0.47	6.95%	4.66%	-2.29%	1.61	38.89%		0.02	0.02		3.29%		0.19
Rammurthy Nagar Best LG Shoppe	0.36	0.62	0.26	10.71%	1.64%	-9.07%	1.90	32.43%	0.02		-0.02	5.92%			1.27
Peenya Best LG Shoppe		0.30	0.30		7.52%	7.52%	1.55	19.38%			0.00			0.19	0.83

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Banashankari Best LG Shoppe	0.35	0.27	-0.07	1.68%	-38.77%	-40.45%	1.53	17.70%			0.00				0.33
Shopee	5.00	9.54	4.53	7.07%	5.64%	-1.43%	16.38	58.23%	0.07	0.48	0.40	1.50%	5.24%	0.19	8.18
Aleem Pasha	6.73	9.50	2.77	6.77%	7.59%	0.82%	13.87	68.49%	0.05	0.11	0.06	0.71%	1.14%		4.67
Mysore-Vijaynagar	0.58	2.89	2.31	6.19%	8.25%	2.06%	2.60	111.45%		0.01	0.01		0.32%		0.67
Ramanagara	1.94	2.21	0.26	11.02%	7.50%	-3.52%	2.70	81.66%	0.03	0.04	0.01	1.57%	1.68%		0.97
Mysore - Rajkumarroad	2.01	2.03	0.02	4.82%	6.20%	1.38%	2.60	78.09%	0.02	0.02	0.00	0.88%	0.95%		0.68
Mandya	0.79	1.73	0.95	4.57%	8.55%	3.98%	2.38	72.73%		0.04	0.04		2.49%		1.34
Mysore - Chamaraja Mohalla	1.41	0.64	-0.77	5.14%	6.70%	1.56%	3.59	17.74%			0.00				1.02
MBO	6.73	9.50	2.77	6.77%	7.59%	0.82%	13.87	68.49%	0.05	0.11	0.06	0.71%	1.14%		4.67
Total	116.90	123.52	6.61	5.01%	5.01%	-0.47%	180.44	68.45%	0.74	1.46	0.72	0.64%	1.20%	1.21	43.15

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	10	10	0	3.07	3.38	0.30	6.24%	-1.90%	-8.14%	0	0	0			0.00			
FPD	56	68	12	21.32	27.11	5.79	4.60%	3.48%	-1.11%	4	4	0	0.81	0.97	0.16	-18.60%	-30.42%	-11.82%
Mobile	120	87	-33	55.83	37.71	-18.12	4.28%	3.37%	-0.91%	2	1	-1	0.18	0.31	0.14	-24.77%	-16.76%	8.01%
Refrigerator	46	70	24	11.49	18.80	7.31	6.76%	6.43%	-0.33%	0	1	1		0.25	0.25		-40.68%	-40.68%
Washing Machine	58	76	18	13.38	20.10	6.72	7.56%	7.51%	-0.05%	0	0	0			0.00			
Z.Others	185	350	165	11.80	16.42	4.61	8.93%	8.01%	-0.93%	11	22	11	0.26	0.43	0.18	-68.91%	-53.67%	15.24%
Total	475	661	186	116.90	123.52	6.61	5.48%	5.01%	-0.47%	17	28	11	1.25	1.98	0.73	-29.85%	-34.68%	-4.82%