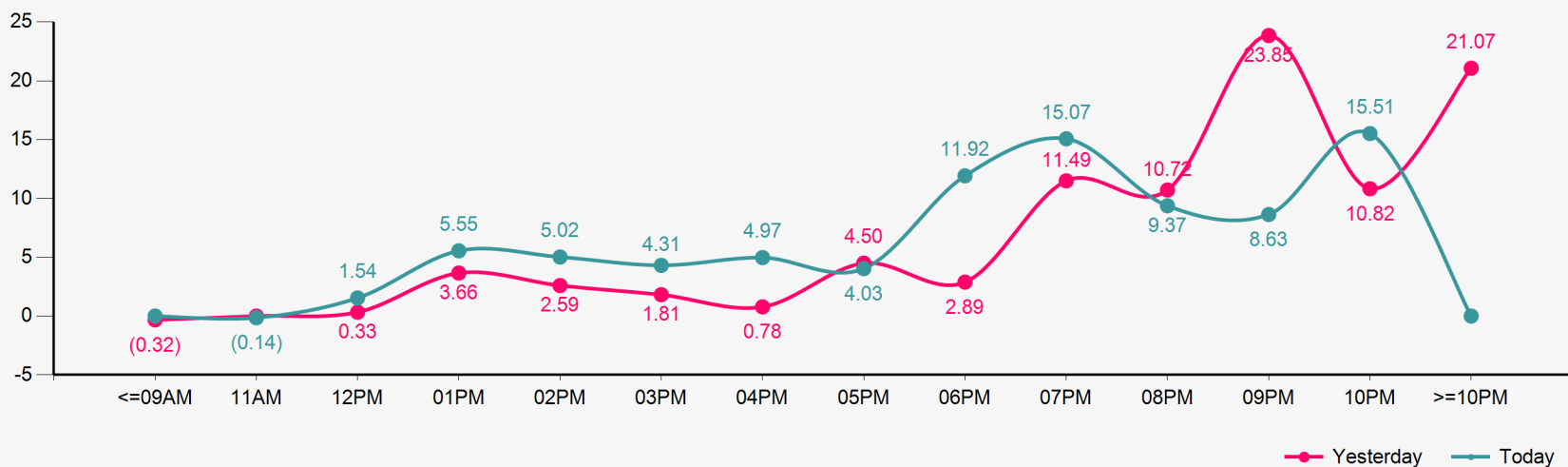


Sales 85.79 Lacs	GP% 6.98%	EW Pen% 0.24%	Target Ach. % 43.33%	Open SO 7.62 Lacs
Yest. Sales: 94.18 Lacs	Yest. GP%: 8.34%	Yest. EW%: 0.47%	TD Target: 198.00 Lacs	Yest. OSO 1.09 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	58.57	55.53	-3.04	7.98%	6.51%	-1.47%	126.83	43.78%	0.37	0.15	-0.22	0.63%	0.27%	1.09	6.10
Bengaluru - Rural	8.31	9.89	1.58	7.50%	5.90%	-1.61%	18.35	53.89%		0.02	0.02		0.20%		0.26
Mysuru	3.58	4.91	1.32	5.51%	10.44%	4.93%	11.99	40.89%	0.04	0.01	-0.03	1.08%	0.27%		
Chitradurga	6.39	3.60	-2.80	11.36%	7.53%	-3.83%	6.47	55.62%			0.00				0.09
Tumkur	4.44	3.50	-0.94	10.90%	7.35%	-3.55%	5.83	60.01%	0.02		-0.02	0.53%			
Chalkere	1.24	1.81	0.58	11.63%	6.30%	-5.33%	2.54	71.49%			0.00				
Hassan	1.17	1.18	0.01	3.28%	12.55%	9.27%	3.16	37.45%			0.00				
Shivamogga	1.21	1.00	-0.21	15.29%	14.77%	-0.51%	3.64	27.44%			0.00				
Kadur	1.08	0.99	-0.10	16.01%	6.98%	-9.03%	2.86	34.57%			0.00				0.25
Tiptur	1.73	0.69	-1.04	5.37%	5.58%	0.21%	1.76	39.19%			0.00				
Hiriyur	0.99	0.68	-0.31	12.90%	11.96%	-0.95%	2.29	29.72%			0.00				
Channarayapatna	0.11	0.64	0.52	3.09%	3.32%	0.23%	2.85	22.41%			0.00				0.21
Ramanagara	1.47	0.57	-0.90	9.72%	15.55%	5.83%	2.91	19.75%	0.01		-0.01	0.58%			0.71
Kolar	3.41	0.48	-2.93	5.69%	3.59%	-2.10%	3.69	12.96%			0.00				
Mandya	0.47	0.33	-0.14	10.64%	8.55%	-2.09%	2.85	11.67%		0.03	0.03		8.89%		
Total	94.18	85.79	-8.39	8.34%	6.98%	-1.36%	198.00	43.33%	0.44	0.21	-0.23	0.47%	0.24%	1.09	7.62

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	90.66	77.71	-12.94	8.32%	6.76%	-1.55%	179.95	43.19%	0.34	0.21	-0.13	0.37%	0.27%	0.23	6.37
Shopee	3.52	7.33	3.81	8.99%	9.81%	0.82%	18.05	40.62%	0.10		-0.10	2.97%		0.86	1.25
Other		0.74	0.74		2.36%	2.36%		0.00%			0.00				
Total	94.18	85.79	-8.39	8.34%	6.98%	-1.36%	198.00	43.33%	0.44	0.21	-0.23	0.47%	0.24%	1.09	7.62
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	28.68	29.06	0.38	7.90%	6.59%	-1.30%	60.80	47.80%	0.09	0.15	0.06	0.32%	0.51%	0.18	1.09
KR Puram	8.29	6.27	-2.01	8.57%	8.43%	-0.14%	11.70	53.63%	0.02		-0.02	0.24%		0.17	
Hoskote	1.41	5.00	3.59	5.95%	4.84%	-1.11%	5.08	98.37%		0.02	0.02		0.39%		
RT Nagar	3.59	4.01	0.43	6.76%	6.20%	-0.57%	4.57	87.91%	0.04	0.10	0.06	1.13%	2.48%		
Hegnahalli	0.74	3.69	2.95	10.02%	6.22%	-3.80%	3.16	116.61%			0.00				
Rajaji nagar	1.81	2.27	0.47	2.54%	5.84%	3.30%	5.48	41.49%		0.02	0.02		0.66%		
Hongasandara	1.20	1.74	0.53	10.62%	3.17%	-7.45%	2.84	61.16%	0.01		-0.01	1.14%			
Bommanahalli	0.96	1.28	0.32	11.23%	6.44%	-4.79%	5.47	23.40%			0.00	0.27%			0.68
Hebbagodi	2.19	1.10	-1.09	13.94%	5.70%	-8.24%	5.43	20.29%	0.02		-0.02	0.69%			
HSR Layout	1.24	0.95	-0.29	2.85%	10.37%	7.52%	2.67	35.59%			0.00				
Mulbagal	0.69	0.94	0.25	2.37%	11.76%	9.40%	2.53	37.22%		0.02	0.02		1.62%		
Marathahalli	0.58	0.74	0.16	4.45%	7.42%	2.97%	3.58	20.64%			0.00			0.01	
Kolar	3.41	0.48	-2.93	5.69%	3.59%	-2.10%	3.69	12.96%			0.00				
Sunkadakatte	1.54	0.38	-1.16	8.94%	12.04%	3.10%	2.85	13.36%			0.00				
Vijayanagar	1.05	0.21	-0.84	15.06%	3.24%	-11.81%	1.76	12.06%			0.00				0.42
MBO	28.68	29.06	0.38	7.90%	6.59%	-1.30%	60.80	47.80%	0.09	0.15	0.06	0.32%	0.51%	0.18	1.09
Mudabir	31.82	25.83	-5.99	7.48%	5.73%	-1.75%	59.71	43.26%	0.16	0.01	-0.15	0.49%	0.03%	0.05	3.76
Sahakar Nagar	2.90	3.96	1.06	3.55%	4.30%	0.76%	5.16	76.69%			0.00				1.11
Kothnur	1.10	3.35	2.25	6.88%	3.35%	-3.53%	4.55	73.52%			0.00				0.44
Mathikere	1.67	3.05	1.38	8.63%	3.48%	-5.15%	4.15	73.53%			0.00				
Devenahalli	4.99	2.58	-2.41	8.21%	10.04%	1.82%	8.18	31.54%			0.00				
Doddaballapura	3.43	2.57	-0.86	7.73%	2.13%	-5.60%	2.85	90.16%	0.08	0.01	-0.08	2.51%	0.30%		
Banashankari	1.44	2.41	0.97	9.21%	3.73%	-5.48%	4.46	54.13%	0.06		-0.06	4.00%			
Kengeri	2.94	1.93	-1.01	7.83%	8.09%	0.26%	4.57	42.15%			0.00				
Nagarbhavi	4.85	1.29	-3.57	3.67%	7.71%	4.04%	3.68	34.98%			0.00				
Hanumanth nagar	1.35	1.19	-0.15	17.48%	8.04%	-9.45%	2.38	50.00%	0.02		-0.02	1.27%			
Frazer town	1.09	1.09	0.00	8.51%	15.21%	6.70%	2.57	42.45%			0.00				1.28
Yelahanka	0.81	0.77	-0.04	9.31%	2.74%	-6.57%	5.19	14.83%			0.00				0.92
HRBR Layout	0.21	0.65	0.43	7.96%	5.13%	-2.83%	2.99	21.58%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Sanjaynagar	0.16	0.45	0.29	20.79%	16.65%	-4.15%	2.98	15.13%			0.00				
Cox town	0.59	0.42	-0.17	12.91%	13.58%	0.67%	1.76	23.75%			0.00				
Raja Rajeshwary Nagar	4.30	0.14	-4.16	7.30%	-9.92%	-17.21%	4.24	3.30%			0.00			0.05	
MBO	31.82	25.83	-5.99	7.48%	5.73%	-1.75%	59.71	43.26%	0.16	0.01	-0.15	0.49%	0.03%	0.05	3.76
Naveed	24.63	17.99	-6.63	10.16%	7.76%	-2.40%	43.48	41.38%	0.04	0.01	-0.03	0.17%	0.07%		0.81
Chitradurga	6.39	3.60	-2.80	11.36%	7.53%	-3.83%	6.47	55.62%			0.00				0.09
Tumkur	4.44	3.50	-0.94	10.90%	7.35%	-3.55%	5.83	60.01%	0.02		-0.02	0.53%			
Nelamangala	1.91	2.31	0.40	6.79%	3.56%	-3.24%	5.09	45.44%			0.00				0.26
Challakere	1.24	1.81	0.58	11.63%	6.30%	-5.33%	2.54	71.49%			0.00				
Hessarghatta	3.35	1.60	-1.75	10.18%	10.41%	0.23%	4.16	38.41%	0.02	0.01	-0.01	0.55%	0.80%		
Hassan	1.17	1.18	0.01	3.28%	12.55%	9.27%	3.16	37.45%			0.00				
Shivamoga	1.21	1.00	-0.21	15.29%	14.77%	-0.51%	3.64	27.44%			0.00				
Kadur	1.08	0.99	-0.10	16.01%	6.98%	-9.03%	2.86	34.57%			0.00				0.25
Tiptur	1.73	0.69	-1.04	5.37%	5.58%	0.21%	1.76	39.19%			0.00				
Hiriyur	0.99	0.68	-0.31	12.90%	11.96%	-0.95%	2.29	29.72%			0.00				
Channarayapatna	0.11	0.64	0.52	3.09%	3.32%	0.23%	2.85	22.41%			0.00				0.21
Peenya	1.00		-1.00	5.71%		-5.71%	2.85	0.00%			0.00				
MBO	24.63	17.99	-6.63	10.16%	7.76%	-2.40%	43.48	41.38%	0.04	0.01	-0.03	0.17%	0.07%		0.81
Abhik Uppal	3.52	7.33	3.81	8.99%	9.81%	0.82%	18.05	40.62%	0.10		-0.10	2.97%		0.86	1.25
Nagarbhavi Best LG shoppe	0.02	2.44	2.42	12.39%	10.94%	-1.46%	2.78	88.00%			0.00				
Sahakarnagar Best LG Shoppe	1.53	1.36	-0.17	5.95%	9.43%	3.48%	3.15	43.00%	0.03		-0.03	1.86%		0.82	0.74
Mysore - Kuvempunaqar LG		0.99	0.99		17.10%	17.10%	1.79	55.13%			0.00				
HRBR Best LG Shoppe	0.26	0.96	0.69	19.18%	2.70%	-16.48%	3.19	29.97%			0.00				
Mathikere Best LG Shoppe	0.15	0.96	0.80	17.27%	8.36%	-8.92%	1.76	54.48%			0.00				
Peenya Best LG Shoppe	0.76	0.63	-0.13	6.05%	7.83%	1.78%	1.76	35.79%	0.02		-0.02	2.72%		0.04	
Banashankari Best LG Shoppe	0.80		-0.80	12.56%		-12.56%	1.79	0.00%	0.05		-0.05	7.17%			0.51
Rammurthy Nagar Best LG Shoppe			0.00				1.83	0.00%			0.00				
Shopee	3.52	7.33	3.81	8.99%	9.81%	0.82%	18.05	40.62%	0.10		-0.10	2.97%		0.86	1.25
Aleem	5.52	4.82	-0.70	7.07%	9.56%	2.49%	15.96	30.23%	0.05	0.04	-0.01	0.85%	0.84%		0.71
Mysore - Chamaraja Mohalla	1.00	2.00	0.99	-1.31%	6.11%	7.42%	4.49	44.46%			0.00				
Mysore-Vijaynagar	1.39	1.17	-0.22	9.04%	10.15%	1.12%	2.86	40.86%			0.00				
Mysore - Rajkumarroad	1.19	0.75	-0.44	7.16%	13.66%	6.50%	2.86	26.40%	0.04	0.01	-0.03	3.30%	1.77%		
Ramanagara	1.47	0.57	-0.90	9.72%	15.55%	5.83%	2.91	19.75%	0.01		-0.01	0.58%			0.71

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mandya	0.47	0.33	-0.14	10.64%	8.55%	-2.09%	2.85	11.67%		0.03	0.03		8.89%		
MBO	5.52	4.82	-0.70	7.07%	9.56%	2.49%	15.96	30.23%	0.05	0.04	-0.01	0.85%	0.84%		0.71
Others		0.74	0.74		2.36%	2.36%		0.00%			0.00				
Unilet - Online		0.74	0.74		2.36%	2.36%		0.00%			0.00				
Other		0.74	0.74		2.36%	2.36%		0.00%			0.00				
Total	94.18	85.79	-8.39	6.98%	6.98%	-1.36%	198.00	43.33%	0.44	0.21	-0.23	0.47%	0.24%	1.09	7.62

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	18	14	-4	5.22	4.30	-0.91	7.72%	10.42%	2.70%
FPD	44	41	-3	16.75	12.02	-4.73	13.40%	11.26%	-2.13%
Mobile	110	122	12	36.33	43.14	6.81	3.55%	2.92%	-0.63%
Refrigerator	60	46	-14	13.36	12.90	-0.46	9.70%	11.28%	1.58%
Washing Machine	52	23	-29	12.98	6.27	-6.71	12.04%	13.82%	1.77%
Z.Others	180	163	-17	9.54	7.15	-2.39	11.12%	8.53%	-2.59%
Total	464	409	-55	94.18	85.79	-8.39	8.34%	6.98%	-1.36%