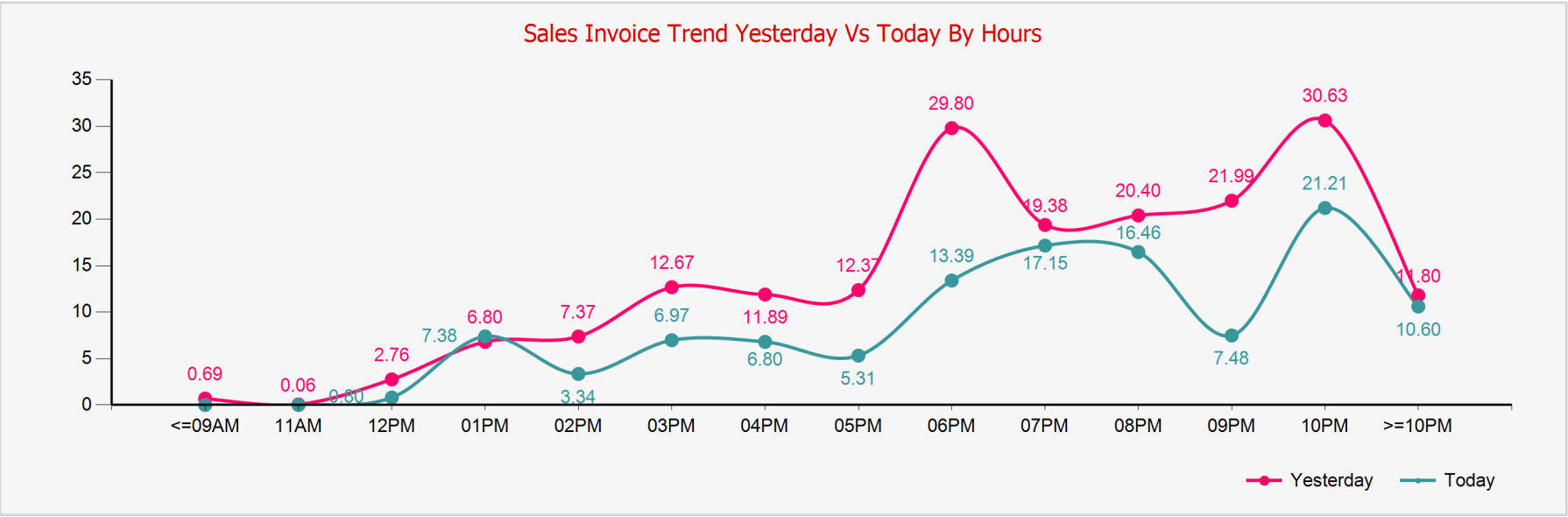


Sales 116.90 Lacs	GP% 5.11%	EW Pen% 0.64%	Target Ach. % 64.79%	Open SO 5.30 Lacs
Yest. Sales: 188.58 Lacs	Yest. GP%: 4.26%	Yest. EW%: 0.40%	TD Target: 180.44 Lacs	Yest. OSO 2.56 Lacs



	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
City	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	121.41	62.05	-59.36	3.56%	4.78%	1.23%	108.13	57.38%	0.44	0.29	-0.16	0.37%	0.46%	2.16	2.47
Bengaluru - Rural	19.07	18.92	-0.15	4.43%	4.51%	0.08%	17.79	106.32%	0.07	0.17	0.10	0.39%	0.91%	0.31	0.50
Chitradurga	2.27	5.99	3.71	7.01%	5.02%	-1.99%	5.80	103.29%	0.02	0.06	0.04	0.79%	1.02%		0.23
Mysuru	15.87	4.51	-11.36	4.79%	5.36%	0.56%	10.26	43.93%	0.12	0.02	-0.10	0.76%	0.39%		
Tumkur	3.21	4.27	1.06	5.19%	3.03%	-2.17%	6.12	69.71%	0.02		-0.02	0.74%	0.06%		
Chikkaballapur	4.66	3.45	-1.21	12.74%	11.68%	-1.06%	2.55	135.01%			0.00				
Shivamogga	0.04	3.16	3.12	21.50%	4.08%	-17.42%	2.57	123.09%		0.02	0.01	6.56%	0.54%		
Kolar	3.65	3.15	-0.50	4.14%	5.23%	1.09%	3.97	79.37%			0.00				1.82
Hiriyur	0.17	2.10	1.92	7.29%	7.31%	0.02%	1.62	129.67%		0.06	0.06		3.11%		0.28
Hassan	1.22	2.02	0.79	6.02%	5.78%	-0.24%	2.48	81.18%	0.04		-0.04	3.38%			
Ramanagara	3.88	1.94	-1.93	6.36%	10.29%	3.93%	2.70	71.92%		0.03	0.03		1.57%		
Kadur	0.88	1.78	0.91	9.08%	7.80%	-1.28%	3.30	53.97%	0.02	0.03	0.00	2.79%	1.55%		
Tumakuru	1.59	0.92	-0.67	5.10%	5.55%	0.44%	2.15	42.91%		0.04	0.04		5.12%		
Mandya	3.26	0.79	-2.48	4.99%	4.57%	-0.43%	2.38	33.01%			0.00				
Mulbagal	3.36	0.78	-2.57	5.60%	5.83%	0.24%	3.00	26.15%		0.02	0.02		2.66%	0.09	
Channarayapatna	0.99	0.42	-0.57	6.53%	4.38%	-2.15%	2.55	16.57%			0.00				
Chalkere	3.03	0.42	-2.61	3.95%	5.82%	1.87%	1.82	23.06%	0.01		-0.01	0.30%			

Tiptur	0.01	0.24	0.23	0.12%	-1.49%	-1.61%	1.23	19.61%			0.00				
Total	188.58	116.90	-71.68	4.26%	5.11%	0.85%	180.44	64.79%	0.75	0.74	-0.01	0.40%	0.64%	2.56	5.30

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	183.26	111.90	-71.36	4.22%	5.07%	0.85%	164.06	68.21%	0.60	0.67	0.07	0.33%	0.60%	2.56	4.70
Shopee	5.72	5.00	-0.71	6.82%	5.95%	-0.87%	16.38	30.55%	0.15	0.07	-0.08	2.73%	1.50%		0.60
Other	(0.39)		0.39	23.44%		-23.44%		0.00%			0.00				
Total	188.58	116.90	-71.68	4.26%	5.11%	0.85%	180.44	64.79%	0.75	0.74	-0.01	0.40%	0.64%	2.56	5.30

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj N	57.09	41.74	-15.35	4.52%	4.92%	0.40%	56.74	73.56%	0.04	0.14	0.10	0.08%	0.34%	0.09	2.80
Hoskote	3.98	7.11	3.13	4.74%	4.17%	-0.57%	6.06	117.27%			0.00				
KR Puram	7.46	5.69	-1.77	4.20%	5.15%	0.96%	12.04	47.23%	0.02	0.04	0.03	0.22%	0.76%		0.76
Rajaji nagar	6.01	5.48	-0.52	2.27%	5.22%	2.95%	5.02	109.19%		0.03	0.03		0.47%		0.22
RT Nagar	5.02	3.19	-1.83	5.06%	7.32%	2.26%	4.65	68.66%			0.00				
Kolar	3.65	3.15	-0.50	4.14%	5.23%	1.09%	3.97	79.37%			0.00				1.82
Hebbagodi	3.72	2.97	-0.76	6.72%	6.21%	-0.51%	3.74	79.32%		0.02	0.02		0.68%		
Hongasandara	0.97	2.68	1.71	5.36%	5.06%	-0.30%	3.30	81.19%		0.01	0.01		0.19%		
Vijayanagar	2.27	2.61	0.34	4.26%	4.78%	0.52%	1.99	131.53%		0.02	0.02		0.62%		
Marathahalli	5.71	2.15	-3.55	2.91%	3.63%	0.72%	2.31	93.28%			0.00				
Bommanahalli	3.99	1.68	-2.31	5.77%	3.65%	-2.12%	4.47	37.56%	0.02	0.01	0.00	0.38%	0.81%		
HSR Layout	2.89	1.58	-1.31	5.01%	5.25%	0.24%	1.39	113.21%			0.00				
Sunkadakatte	5.24	1.39	-3.85	4.93%	5.23%	0.30%	1.88	74.04%	0.01		-0.01	0.23%			0.01
Hegnahalli	2.83	1.27	-1.55	5.37%	-0.39%	-5.76%	2.92	43.63%			0.00				
Mulbagal	3.36	0.78	-2.57	5.60%	5.83%	0.24%	3.00	26.15%		0.02	0.02		2.66%	0.09	
MBO	57.09	41.74	-15.35	4.52%	4.92%	0.40%	56.74	73.56%	0.04	0.14	0.10	0.08%	0.34%	0.09	2.80

Syed Kabeer	44.49	22.57	-21.93	3.25%	5.53%	2.28%	29.57	76.30%	0.08	0.18	0.10	0.18%	0.81%	0.31	0.35
Devenahalli	7.17	7.48	0.31	3.82%	4.60%	0.78%	6.48	115.54%		0.14	0.14		1.96%	0.31	0.35
Chikkaballapur	4.66	3.45	-1.21	12.74%	11.68%	-1.06%	2.55	135.01%			0.00				
Yelahanka	13.70	3.41	-10.28	-2.40%	1.74%	4.13%	5.28	64.62%	0.02	0.01	-0.01	0.17%	0.26%		
HRBR Layout	3.37	2.97	-0.40	1.74%	5.51%	3.77%	3.44	86.20%		0.02	0.02		0.55%		
Sanjaynagar	1.78	1.92	0.14	4.74%	7.97%	3.23%	1.75	109.60%			0.00				
Doddaballapura	5.76	1.36	-4.40	5.59%	3.30%	-2.29%	3.44	39.60%	0.06		-0.06	0.96%			
Sahakar Nagar	4.94	0.99	-3.95	5.00%	7.05%	2.05%	3.80	25.96%		0.01	0.01		1.30%		
Kothnur	3.12	0.98	-2.13	6.23%	0.99%	-5.24%	2.82	34.84%			0.00				
MBO	44.49	22.57	-21.93	3.25%	5.53%	2.28%	29.57	76.30%	0.08	0.18	0.10	0.18%	0.81%	0.31	0.35

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mohammed Naveed	8.61	15.88	7.27	6.02%	5.55%	-0.47%	20.14	78.88%	0.09	0.17	0.07	1.09%	1.07%		0.51
Chitradurga	2.27	5.99	3.71	7.01%	5.02%	-1.99%	5.80	103.29%	0.02	0.06	0.04	0.79%	1.02%		0.23
Shivamoga	0.04	3.16	3.12	21.50%	4.08%	-17.42%	2.57	123.09%		0.02	0.01	6.56%	0.54%		
Hiriyur	0.17	2.10	1.92	7.29%	7.31%	0.02%	1.62	129.67%		0.06	0.06		3.11%		0.28
Hassan	1.22	2.02	0.79	6.02%	5.78%	-0.24%	2.48	81.18%	0.04		-0.04	3.38%			
Kadur	0.88	1.78	0.91	9.08%	7.80%	-1.28%	3.30	53.97%	0.02	0.03	0.00	2.79%	1.55%		
Channarayapatna	0.99	0.42	-0.57	6.53%	4.38%	-2.15%	2.55	16.57%			0.00				
Challakere	3.03	0.42	-2.61	3.95%	5.82%	1.87%	1.82	23.06%	0.01		-0.01	0.30%			
MBO	8.61	15.88	7.27	6.02%	5.55%	-0.47%	20.14	78.88%	0.09	0.17	0.07	1.09%	1.07%		0.51
Chandrashekhar	19.90	14.33	-5.57	5.33%	3.89%	-1.45%	20.47	69.99%	0.17	0.09	-0.08	0.87%	0.64%		0.16
Nelamangala	7.92	4.33	-3.59	4.83%	4.91%	0.09%	5.26	82.35%	0.07	0.03	-0.05	0.94%	0.64%		0.15
Tumkur	3.21	4.27	1.06	5.19%	3.03%	-2.17%	6.12	69.71%	0.02		-0.02	0.74%	0.06%		
Hessarghatta	3.00	2.46	-0.54	7.96%	3.79%	-4.17%	3.41	72.33%	0.07		-0.07	2.51%			
Peenya	4.17	2.10	-2.06	4.63%	3.52%	-1.11%	2.31	91.24%		0.02	0.02		0.77%		0.01
Madhugiri	1.59	0.92	-0.67	5.10%	5.55%	0.44%	2.15	42.91%		0.04	0.04		5.12%		
Tiptur	0.01	0.24	0.23	0.12%	-1.49%	-1.61%	1.23	19.61%			0.00				
MBO	19.90	14.33	-5.57	5.33%	3.89%	-1.45%	20.47	69.99%	0.17	0.09	-0.08	0.87%	0.64%		0.16
Syed Mudabeer	32.12	10.65	-21.47	3.51%	4.67%	1.16%	23.27	45.80%	0.15	0.04	-0.11	0.47%	0.34%	2.16	0.88
Raja Rajeshwary Naqar	5.72	2.72	-3.00	2.41%	4.30%	1.89%	2.79	97.32%		0.02	0.02		0.59%		
Hanumanth nagar	3.29	1.75	-1.54	5.25%	7.73%	2.49%	2.20	79.65%	0.02		-0.02	0.65%			
Kengeri	5.40	1.44	-3.97	3.21%	5.59%	2.38%	5.02	28.65%	0.05		-0.05	0.87%		1.45	0.72
Banashankari	4.33	1.17	-3.16	1.65%	0.45%	-1.20%	2.57	45.77%	0.08		-0.08	1.85%			
Nagarbhavi	3.72	1.17	-2.55	2.45%	2.47%	0.02%	2.62	44.84%	(0.03)		0.03	-0.68%			
Mathikere	5.31	1.00	-4.30	5.61%	7.15%	1.54%	3.92	25.57%		0.02	0.02		2.07%		
Frazer town	2.78	0.71	-2.07	5.30%	3.55%	-1.75%	2.96	23.99%	0.03		-0.03	1.08%			0.16
Cox town	1.57	0.68	-0.89	2.29%	4.95%	2.66%	1.18	57.78%			0.00			0.71	
MBO	32.12	10.65	-21.47	3.51%	4.67%	1.16%	23.27	45.80%	0.15	0.04	-0.11	0.47%	0.34%	2.16	0.88
Aleem Pasha	21.04	6.73	-14.31	4.75%	6.47%	1.72%	13.87	48.52%	0.07	0.05	-0.02	0.31%	0.71%		
Mysore - Rajkumarroad	3.76	2.01	-1.75	4.57%	4.53%	-0.05%	2.60	77.31%	0.04	0.02	-0.03	1.21%	0.88%		
Ramanagara	3.88	1.94	-1.93	6.36%	10.29%	3.93%	2.70	71.92%		0.03	0.03		1.57%		
Mysore - Chamaraja Mohalla	6.10	1.41	-4.70	3.92%	5.14%	1.22%	3.59	39.17%	0.02		-0.02	0.33%			
Mandya	3.26	0.79	-2.48	4.99%	4.57%	-0.43%	2.38	33.01%			0.00				
Mysore-Vijaynagar	4.04	0.58	-3.46	4.43%	6.19%	1.77%	2.60	22.52%			0.00				
MBO	21.04	6.73	-14.31	4.75%	6.47%	1.72%	13.87	48.52%	0.07	0.05	-0.02	0.31%	0.71%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Vijay Kumar A	5.72	5.00	-0.71	6.82%	5.95%	-0.87%	16.38	30.55%	0.15	0.07	-0.08	2.73%	1.50%		0.60
Sahakarnagar Best LG Shoppe	0.37	1.38	1.01	4.74%	4.45%	-0.29%	2.70	51.05%	0.06	0.04	-0.03	19.89%	2.68%		
Nagarbhavi Best LG shoppe	1.41	1.11	-0.30	2.99%	6.55%	3.57%	2.74	40.57%		0.02	0.02		1.65%		0.40
Mathikere Best LG Shoppe	0.92	1.10	0.18	3.52%	5.60%	2.08%	1.61	68.06%	0.02		-0.02	1.78%			
Mysore - Kuvempunagar LG	1.97	0.51	-1.46	8.68%	8.26%	-0.42%	1.48	34.42%	0.06		-0.06	2.87%			
Rammurthy Nagar Best LG Shoppe		0.36	0.36		9.56%	9.56%	1.90	18.85%		0.02	0.02		5.92%		
Banashankari Best LG Shoppe		0.35	0.35		0.43%	0.43%	1.53	22.57%			0.00				
HRBR Best LG Shoppe	0.85	0.20	-0.64	11.49%	11.89%	0.40%	2.87	7.10%	0.02		-0.02	2.42%			
Peenya Best LG Shoppe	0.20		-0.20	14.54%		-14.54%	1.55	0.00%			0.00				0.19
Shopee	5.72	5.00	-0.71	6.82%	5.95%	-0.87%	16.38	30.55%	0.15	0.07	-0.08	2.73%	1.50%		0.60
Others	(0.39)		0.39	23.44%		-23.44%		0.00%			0.00				
Branch Shortage	(0.39)		0.39	23.44%		-23.44%		0.00%			0.00				
Other	(0.39)		0.39	23.44%		-23.44%		0.00%			0.00				
Total	188.58	116.90	-71.68	5.11%	5.11%	0.85%	180.44	64.79%	0.75	0.74	-0.01	0.40%	0.64%	2.56	5.30

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	46	10	-36	12.00	3.07	-8.92	-4.96%	6.24%	11.21%	0	0	0			0.00			
FPD	44	56	12	16.92	21.32	4.41	3.98%	3.82%	-0.15%	1	4	3	0.22	0.81	0.59	-27.69%	-18.60%	9.09%
Mobile	221	120	-101	126.65	55.83	-70.81	4.41%	4.25%	-0.16%	0	2	2		0.18	0.18		-24.77%	-24.77%
Refrigerator	59	46	-13	16.12	11.49	-4.63	5.62%	6.03%	0.41%	0	0	0			0.00			
Washing Machine	45	58	13	11.36	13.38	2.02	6.99%	6.84%	-0.15%	0	0	0			0.00			
Z.Others	144	185	41	5.54	11.80	6.26	12.07%	8.35%	-3.73%	9	11	2	0.17	0.26	0.09	-17.01%	-68.91%	-51.90%
Total	559	475	-84	188.58	116.90	-71.68	4.26%	5.11%	0.85%	10	17	7	0.39	1.25	0.86	-23.05%	-29.85%	-6.80%