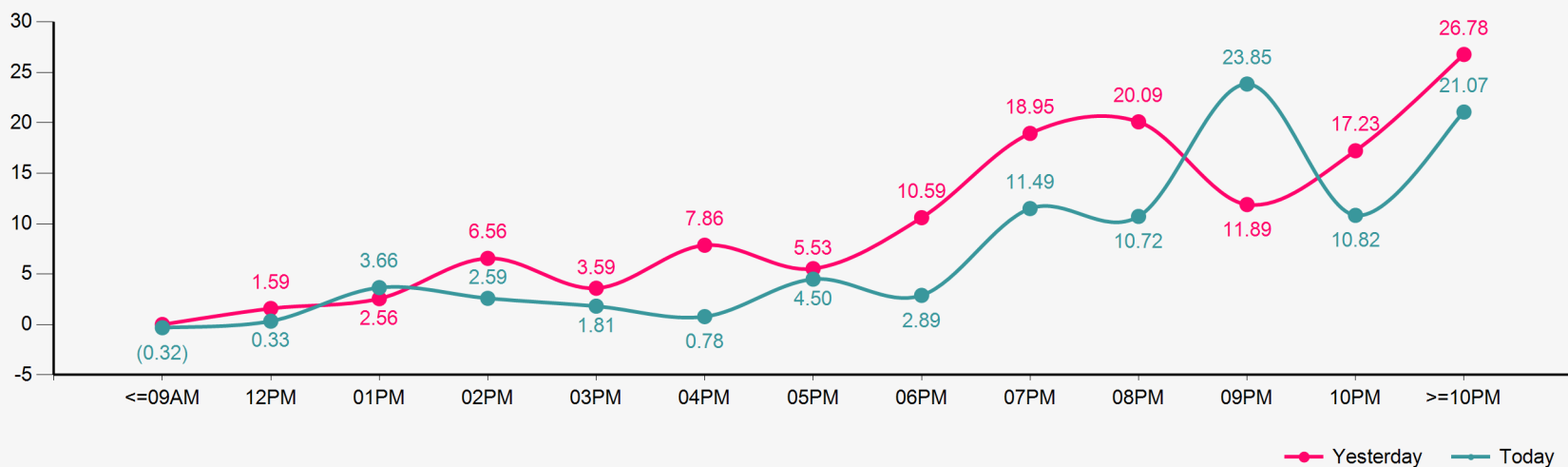


| | | | | |
|----------------------------|---------------------|-------------------------|--------------------------------|-----------------------------|
| Sales 94.18 Lacs | GP% 8.00% | EW Pen% 0.47% | Target Ach. % 47.57% | Open SO 3.25 Lacs |
| Yest. Sales: 133.23 Lacs | Yest. GP%: 7.80% | Yest. EW%: 0.66% | TD Target: 198.00 Lacs | Yest. OSO 2.45 Lacs |

Sales Invoice Trend Yesterday Vs Today By Hours



| City | Sales | | | Gross Profit % | | | Target | | Extended Warranty | | | | | Open SO | |
|-------------------|---------------|--------------|---------------|----------------|--------------|--------------|---------------|---------------|-------------------|-------------|--------------|--------------|--------------|-------------|-------------|
| | Yest. | Today | TD-YD | Yest. | Today | TD-YD | Today | % | Yest. | Today | TD-YD | YD Pen.% | TD Pen.% | Yest. | Today |
| Bengaluru | 96.68 | 58.57 | -38.11 | 7.62% | 7.77% | 0.15% | 126.83 | 46.18% | 0.75 | 0.37 | -0.39 | 0.78% | 0.63% | 2.04 | 2.72 |
| Bengaluru - Rural | 11.38 | 8.31 | -3.07 | 7.47% | 6.60% | -0.87% | 18.35 | 45.29% | 0.04 | | -0.04 | 0.31% | | 0.04 | |
| Chitradurga | 3.63 | 6.39 | 2.77 | 8.54% | 10.47% | 1.94% | 6.47 | 98.91% | | | 0.00 | | | | |
| Tumkur | 2.89 | 4.44 | 1.55 | 9.04% | 10.97% | 1.93% | 5.83 | 76.15% | | 0.02 | 0.02 | | 0.53% | 0.18 | |
| Mysuru | 5.58 | 3.58 | -2.00 | 5.26% | 5.07% | -0.19% | 11.99 | 29.86% | 0.02 | 0.04 | 0.02 | 0.36% | 1.08% | 0.01 | |
| Kolar | 3.46 | 3.41 | -0.05 | 6.46% | 5.69% | -0.78% | 3.69 | 92.39% | | | 0.00 | | | | |
| Tiptur | 0.40 | 1.73 | 1.34 | 8.70% | 5.53% | -3.17% | 1.76 | 98.67% | | | 0.00 | | | | |
| Ramanagara | 2.47 | 1.47 | -1.00 | 14.38% | 9.72% | -4.66% | 2.91 | 50.64% | 0.01 | 0.01 | 0.00 | 0.53% | 0.58% | 0.01 | |
| Chalkere | 1.19 | 1.24 | 0.05 | 12.56% | 11.63% | -0.93% | 2.54 | 48.81% | 0.04 | | -0.04 | 3.36% | | | 0.16 |
| Shivamogga | 0.62 | 1.21 | 0.59 | 4.48% | 11.75% | 7.26% | 3.64 | 33.15% | | | 0.00 | | | | |
| Hassan | 1.61 | 1.17 | -0.44 | 15.02% | 3.28% | -11.74% | 3.16 | 37.02% | | | 0.00 | | | | |
| Kadur | 2.29 | 1.08 | -1.21 | 7.51% | 16.08% | 8.57% | 2.86 | 37.96% | | | 0.00 | | | 0.16 | |
| Hiriyur | (0.18) | 0.99 | 1.17 | 1.91% | 12.90% | 10.99% | 2.29 | 43.19% | | | 0.00 | | | | 0.04 |
| Mandya | 0.52 | 0.47 | -0.05 | 2.77% | 8.54% | 5.76% | 2.85 | 16.55% | | | 0.00 | | | | 0.32 |
| Channarayapatna | 0.71 | 0.11 | -0.59 | 13.68% | 3.09% | -10.59% | 2.85 | 3.96% | 0.02 | | -0.02 | 2.17% | | | |
| Total | 133.23 | 94.18 | -39.05 | 7.80% | 8.00% | 0.20% | 198.00 | 47.57% | 0.88 | 0.44 | -0.44 | 0.66% | 0.47% | 2.45 | 3.25 |

| | Sales | | | Gross Profit % | | | Target | | Extended Warranty | | | | | Open SO | |
|-----------------------|--------|-------|--------|----------------|--------|--------|--------|---------|-------------------|-------|-------|----------|----------|---------|-------|
| Group | Yest. | Today | TD-YD | Yest. | Today | TD-YD | Today | % | Yest. | Today | TD-YD | YD Pen.% | TD Pen.% | Yest. | Today |
| MBO | 120.78 | 90.66 | -30.12 | 7.59% | 7.97% | 0.37% | 179.95 | 50.38% | 0.56 | 0.34 | -0.22 | 0.46% | 0.37% | 1.50 | 1.66 |
| Shopee | 12.33 | 3.52 | -8.81 | 9.82% | 8.99% | -0.84% | 18.05 | 19.52% | 0.32 | 0.10 | -0.22 | 2.66% | 2.97% | 0.95 | 1.59 |
| Other | 0.12 | | -0.12 | 6.02% | | -6.02% | | 0.00% | | | 0.00 | | | | |
| Total | 133.23 | 94.18 | -39.05 | 7.80% | 8.00% | 0.20% | 198.00 | 47.57% | 0.88 | 0.44 | -0.44 | 0.66% | 0.47% | 2.45 | 3.25 |
| Manager / Group | Sales | | | Gross Profit % | | | Target | | Extended Warranty | | | | | Open SO | |
| Branch | Yest. | Today | TD-YD | Yest. | Today | TD-YD | Today | % | Yest. | Today | TD-YD | YD Pen.% | TD Pen.% | Yest. | Today |
| Mudabir | 41.79 | 31.82 | -9.97 | 7.13% | 7.19% | 0.06% | 59.71 | 53.30% | 0.17 | 0.16 | -0.02 | 0.42% | 0.49% | 0.59 | 0.05 |
| Devenahalli | 3.08 | 4.99 | 1.90 | 10.09% | 7.37% | -2.72% | 8.18 | 60.94% | | | 0.00 | | | 0.01 | |
| Nagarbhavi | 2.37 | 4.85 | 2.48 | 6.92% | 3.67% | -3.25% | 3.68 | 132.04% | 0.05 | | -0.05 | 2.28% | | | |
| Raja Rajeshwary Nagar | 1.77 | 4.30 | 2.52 | 3.01% | 7.50% | 4.50% | 4.24 | 101.28% | | | 0.00 | | | 0.01 | 0.05 |
| Doddaballapura | 3.98 | 3.43 | -0.55 | 2.80% | 7.13% | 4.34% | 2.85 | 120.48% | 0.05 | 0.08 | 0.04 | 1.15% | 2.51% | | |
| Kengeri | 6.55 | 2.94 | -3.61 | 7.05% | 7.87% | 0.82% | 4.57 | 64.31% | | | 0.00 | | | | |
| Sahakar Nagar | 2.68 | 2.90 | 0.22 | 3.91% | 3.57% | -0.34% | 5.16 | 56.20% | | | 0.00 | | | 0.24 | |
| Mathikere | 2.21 | 1.67 | -0.54 | 6.46% | 7.92% | 1.47% | 4.15 | 40.26% | 0.01 | | -0.01 | 0.33% | | | |
| Banashankari | 2.46 | 1.44 | -1.02 | 5.45% | 9.23% | 3.78% | 4.46 | 32.29% | | 0.06 | 0.06 | | 4.00% | | |
| Hanumanth nagar | 2.09 | 1.35 | -0.74 | 13.48% | 15.16% | 1.68% | 2.38 | 56.51% | | 0.02 | 0.02 | | 1.27% | 0.01 | |
| Kothnur | 2.23 | 1.10 | -1.13 | 5.25% | 6.88% | 1.63% | 4.55 | 24.18% | 0.01 | | -0.01 | 0.34% | | | |
| Frazer town | 2.10 | 1.09 | -1.00 | 10.61% | 8.60% | -2.01% | 2.57 | 42.60% | | | 0.00 | | | | |
| Yelahanka | 4.98 | 0.81 | -4.18 | 7.61% | 9.31% | 1.71% | 5.19 | 15.56% | 0.02 | | -0.02 | 0.30% | | 0.08 | |
| Cox town | 0.51 | 0.59 | 0.08 | 17.58% | 12.91% | -4.67% | 1.76 | 33.63% | | | 0.00 | | | | |
| HRBR Layout | 3.63 | 0.21 | -3.42 | 8.14% | 7.96% | -0.19% | 2.99 | 7.08% | 0.03 | | -0.03 | 0.89% | | | |
| Sanjaynagar | 1.16 | 0.16 | -1.00 | 9.55% | 20.79% | 11.25% | 2.98 | 5.35% | 0.02 | | -0.02 | 1.31% | | 0.23 | |
| MBO | 41.79 | 31.82 | -9.97 | 7.13% | 7.19% | 0.06% | 59.71 | 53.30% | 0.17 | 0.16 | -0.02 | 0.42% | 0.49% | 0.59 | 0.05 |
| Manoj | 46.01 | 28.68 | -17.33 | 6.95% | 7.62% | 0.67% | 60.80 | 47.17% | 0.23 | 0.09 | -0.14 | 0.51% | 0.32% | 0.51 | 1.09 |
| KR Puram | 15.55 | 8.29 | -7.27 | 7.95% | 8.48% | 0.53% | 11.70 | 70.85% | 0.05 | 0.02 | -0.03 | 0.31% | 0.24% | | 0.32 |
| RT Nagar | 2.66 | 3.59 | 0.92 | 5.93% | 6.66% | 0.73% | 4.57 | 78.53% | | 0.04 | 0.04 | | 1.13% | 0.01 | |
| Kolar | 3.46 | 3.41 | -0.05 | 6.46% | 5.69% | -0.78% | 3.69 | 92.39% | | | 0.00 | | | | |
| Hebbagodi | 4.61 | 2.19 | -2.42 | 7.53% | 13.88% | 6.35% | 5.43 | 40.42% | 0.05 | 0.02 | -0.03 | 1.01% | 0.69% | | |
| Rajaji nagar | 4.28 | 1.81 | -2.47 | 3.57% | 2.62% | -0.96% | 5.48 | 32.98% | 0.04 | | -0.04 | 0.99% | | 0.26 | |
| Sunkadakatte | 1.45 | 1.54 | 0.09 | 6.87% | 8.34% | 1.47% | 2.85 | 54.05% | 0.05 | | -0.05 | 3.51% | | | 0.17 |
| Hoskote | 3.66 | 1.41 | -2.25 | 5.62% | 5.99% | 0.37% | 5.08 | 27.73% | | | 0.00 | | | | |
| HSR Layout | 0.25 | 1.24 | 0.99 | 10.35% | 2.85% | -7.50% | 2.67 | 46.39% | | | 0.00 | | | | 0.59 |
| Hongasandara | 0.99 | 1.20 | 0.21 | 4.55% | 6.93% | 2.38% | 2.84 | 42.35% | 0.05 | 0.01 | -0.03 | 5.14% | 1.14% | | |
| Vijayanagar | 1.25 | 1.05 | -0.20 | 11.32% | 15.06% | 3.74% | 1.76 | 59.83% | | | 0.00 | | | | |
| Bommanahalli | 3.59 | 0.96 | -2.63 | 4.64% | 9.74% | 5.11% | 5.47 | 17.49% | | | 0.00 | | 0.27% | 0.01 | |

| Manager / Group | Sales | | | Gross Profit % | | | Target | | Extended Warranty | | | | | Open SO | |
|-----------------------------|--------------|--------------|--------------|----------------|--------------|---------------|--------------|---------------|-------------------|-------------|--------------|--------------|--------------|-------------|-------------|
| Branch | Yest. | Today | TD-YD | Yest. | Today | TD-YD | Today | % | Yest. | Today | TD-YD | YD Pen.% | TD Pen.% | Yest. | Today |
| Hegnahalli | 1.83 | 0.74 | -1.09 | 8.58% | 10.02% | 1.44% | 3.16 | 23.31% | | | 0.00 | | | 0.23 | |
| Mulbagal | 2.03 | 0.69 | -1.34 | 8.86% | 2.37% | -6.49% | 2.53 | 27.30% | | | 0.00 | | | | |
| Marathahalli | 0.39 | 0.58 | 0.18 | 14.64% | 4.45% | -10.19% | 3.58 | 16.05% | | | 0.00 | | | | 0.01 |
| MBO | 46.01 | 28.68 | -17.33 | 6.95% | 7.62% | 0.67% | 60.80 | 47.17% | 0.23 | 0.09 | -0.14 | 0.51% | 0.32% | 0.51 | 1.09 |
| Naveed | 24.76 | 24.63 | -0.13 | 9.49% | 9.67% | 0.18% | 43.48 | 56.64% | 0.13 | 0.04 | -0.09 | 0.54% | 0.17% | 0.37 | 0.20 |
| Chitradurga | 3.63 | 6.39 | 2.77 | 8.54% | 10.47% | 1.94% | 6.47 | 98.91% | | | 0.00 | | | | |
| Tumkur | 2.89 | 4.44 | 1.55 | 9.04% | 10.97% | 1.93% | 5.83 | 76.15% | | 0.02 | 0.02 | | 0.53% | 0.18 | |
| Hessarghatta | 4.54 | 3.35 | -1.19 | 12.78% | 10.21% | -2.57% | 4.16 | 80.42% | 0.04 | 0.02 | -0.03 | 0.99% | 0.55% | | |
| Nelamangala | 4.63 | 1.91 | -2.72 | 7.18% | 5.04% | -2.14% | 5.09 | 37.64% | 0.04 | | -0.04 | 0.77% | | 0.03 | |
| Tiptur | 0.40 | 1.73 | 1.34 | 8.70% | 5.53% | -3.17% | 1.76 | 98.67% | | | 0.00 | | | | |
| Challakere | 1.19 | 1.24 | 0.05 | 12.56% | 11.63% | -0.93% | 2.54 | 48.81% | 0.04 | | -0.04 | 3.36% | | | 0.16 |
| Shivamoga | 0.62 | 1.21 | 0.59 | 4.48% | 11.75% | 7.26% | 3.64 | 33.15% | | | 0.00 | | | | |
| Hassan | 1.61 | 1.17 | -0.44 | 15.02% | 3.28% | -11.74% | 3.16 | 37.02% | | | 0.00 | | | | |
| Kadur | 2.29 | 1.08 | -1.21 | 7.51% | 16.08% | 8.57% | 2.86 | 37.96% | | | 0.00 | | | 0.16 | |
| Peenya | 2.44 | 1.00 | -1.44 | 6.06% | 6.26% | 0.20% | 2.85 | 35.02% | | | 0.00 | | | | |
| Hiriyur | (0.18) | 0.99 | 1.17 | 1.91% | 12.90% | 10.99% | 2.29 | 43.19% | | | 0.00 | | | | 0.04 |
| Channarayapatna | 0.71 | 0.11 | -0.59 | 13.68% | 3.09% | -10.59% | 2.85 | 3.96% | 0.02 | | -0.02 | 2.17% | | | |
| MBO | 24.76 | 24.63 | -0.13 | 9.49% | 9.67% | 0.18% | 43.48 | 56.64% | 0.13 | 0.04 | -0.09 | 0.54% | 0.17% | 0.37 | 0.20 |
| Aleem | 8.22 | 5.52 | -2.69 | 7.87% | 6.60% | -1.27% | 15.96 | 34.61% | 0.01 | 0.05 | 0.03 | 0.16% | 0.85% | 0.03 | 0.32 |
| Ramanagara | 2.47 | 1.47 | -1.00 | 14.38% | 9.72% | -4.66% | 2.91 | 50.64% | 0.01 | 0.01 | 0.00 | 0.53% | 0.58% | 0.01 | |
| Mysore-Vijaynagar | 2.19 | 1.39 | -0.81 | 5.30% | 7.98% | 2.67% | 2.86 | 48.41% | | | 0.00 | | | | |
| Mysore - Rajkumarroad | 0.79 | 1.19 | 0.40 | 10.19% | 7.16% | -3.04% | 2.86 | 41.76% | | 0.04 | 0.04 | | 3.30% | 0.01 | |
| Mysore - Chamaraja Mohalla | 2.24 | 1.00 | -1.24 | 3.56% | -1.42% | -4.98% | 4.49 | 22.35% | | | 0.00 | | | | |
| Mandya | 0.52 | 0.47 | -0.05 | 2.77% | 8.54% | 5.76% | 2.85 | 16.55% | | | 0.00 | | | | 0.32 |
| MBO | 8.22 | 5.52 | -2.69 | 7.87% | 6.60% | -1.27% | 15.96 | 34.61% | 0.01 | 0.05 | 0.03 | 0.16% | 0.85% | 0.03 | 0.32 |
| Abhik Uppal | 12.33 | 3.52 | -8.81 | 9.82% | 8.99% | -0.84% | 18.05 | 19.52% | 0.32 | 0.10 | -0.22 | 2.66% | 2.97% | 0.95 | 1.59 |
| Sahakarnagar Best LG Shoppe | 2.65 | 1.53 | -1.12 | 6.68% | 6.01% | -0.67% | 3.15 | 48.55% | 0.04 | 0.03 | -0.01 | 1.38% | 1.86% | | 0.82 |
| Banashankari Best LG Shoppe | 0.21 | 0.80 | 0.59 | 17.83% | 12.60% | -5.23% | 1.79 | 44.67% | | 0.05 | 0.05 | | 7.17% | | |
| Peenya Best LG Shoppe | 1.93 | 0.76 | -1.17 | 7.80% | 5.84% | -1.96% | 1.76 | 42.98% | 0.04 | 0.02 | -0.02 | 2.34% | 2.72% | | 0.04 |
| HRBR Best LG Shoppe | 1.57 | 0.26 | -1.31 | 8.90% | 19.29% | 10.38% | 3.19 | 8.22% | 0.08 | | -0.08 | 5.65% | | | |
| Mathikere Best LG Shoppe | 2.53 | 0.15 | -2.37 | 10.25% | 17.27% | 7.02% | 1.76 | 8.68% | | | 0.00 | | | 0.95 | |
| Nagarbhavi Best LG shoppe | 2.28 | 0.02 | -2.25 | 16.46% | 12.39% | -4.07% | 2.78 | 0.78% | 0.14 | | -0.14 | 6.31% | | | 0.73 |
| Mysore - Kuvempunagar LG | 0.36 | | -0.36 | 4.66% | | -4.66% | 1.79 | 0.00% | 0.02 | | -0.02 | 5.90% | | | |

| Manager / Group | Sales | | | Gross Profit % | | | Target | | Extended Warranty | | | | | Open SO | |
|--------------------------------|---------------|--------------|---------------|----------------|--------------|---------------|---------------|---------------|-------------------|-------------|--------------|--------------|--------------|-------------|-------------|
| Branch | Yest. | Today | TD-YD | Yest. | Today | TD-YD | Today | % | Yest. | Today | TD-YD | YD Pen.% | TD Pen.% | Yest. | Today |
| Rammurthy Nagar Best LG Shoppe | 0.81 | | -0.81 | 6.93% | | -6.93% | 1.83 | 0.00% | | | 0.00 | | | | |
| Shopee | 12.33 | 3.52 | -8.81 | 9.82% | 8.99% | -0.84% | 18.05 | 19.52% | 0.32 | 0.10 | -0.22 | 2.66% | 2.97% | 0.95 | 1.59 |
| Others | 0.12 | | -0.12 | 6.02% | | -6.02% | | 0.00% | | | 0.00 | | | | |
| Unilet - Online | 0.12 | | -0.12 | 6.02% | | -6.02% | | 0.00% | | | 0.00 | | | | |
| Other | 0.12 | | -0.12 | 6.02% | | -6.02% | | 0.00% | | | 0.00 | | | | |
| Total | 133.23 | 94.18 | -39.05 | 8.00% | 8.00% | 0.20% | 198.00 | 47.57% | 0.88 | 0.44 | -0.44 | 0.66% | 0.47% | 2.45 | 3.25 |

| | Sales Qty | | | Sales | | | Gross Profit % | | |
|-----------------|------------|------------|-------------|---------------|--------------|---------------|----------------|--------------|--------------|
| Category | Yest. | Today | TD-YD | Yest. | Today | TD-YD | Yest. | Today | TD-YD |
| Air conditioner | 15 | 18 | 3 | 4.93 | 5.22 | 0.29 | 6.33% | 7.96% | 1.63% |
| FPD | 80 | 44 | -36 | 28.04 | 16.75 | -11.29 | 10.60% | 11.69% | 1.09% |
| Mobile | 131 | 110 | -21 | 45.07 | 36.33 | -8.74 | 3.07% | 3.55% | 0.48% |
| Refrigerator | 102 | 60 | -42 | 26.84 | 13.36 | -13.48 | 10.27% | 9.73% | -0.54% |
| Washing Machine | 65 | 52 | -13 | 15.37 | 12.98 | -2.39 | 11.27% | 12.08% | 0.81% |
| Z.Others | 243 | 180 | -63 | 12.97 | 9.54 | -3.43 | 9.54% | 10.57% | 1.03% |
| Total | 636 | 464 | -172 | 133.23 | 94.18 | -39.05 | 7.80% | 8.00% | 0.20% |