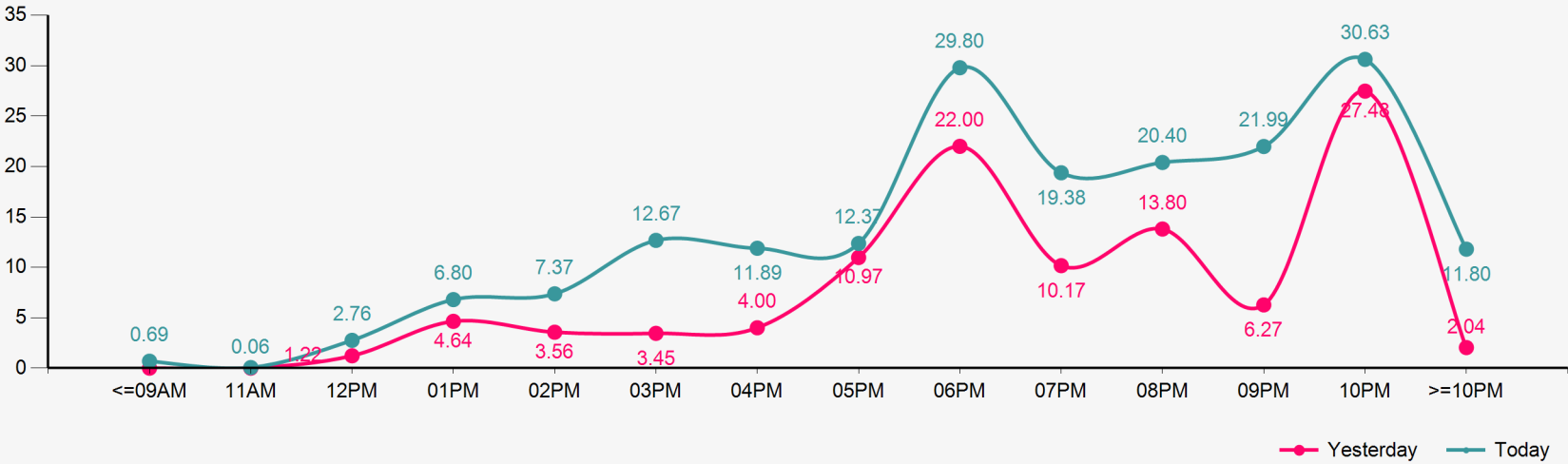


Sales 188.58Lacs	GP% 4.22%	EW Pen% 0.40%	Target Ach. % 104.52%	Open SO 4.27 Lacs
Yest. Sales: 109.59 Lacs	Yest. GP%: 4.01%	Yest. EW%: 0.68%	TD Target: 180.44 Lacs	Yest. OSO 2.51 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	54.91	121.41	66.50	3.34%	3.52%	0.18%	108.13	112.28%	0.36	0.44	0.08	0.67%	0.37%	1.75	3.87
Bengaluru - Rural	16.69	19.07	2.38	3.30%	4.31%	1.01%	17.79	107.14%	0.23	0.07	-0.16	1.39%	0.39%		0.31
Mysuru	6.61	15.87	9.26	4.86%	4.79%	-0.07%	10.26	154.70%		0.12	0.12	0.06%	0.76%		
Chikkaballapur	4.32	4.66	0.34	12.49%	12.74%	0.26%	2.55	182.51%			0.00			0.54	
Ramanagara	1.08	3.88	2.80	8.75%	6.36%	-2.38%	2.70	143.43%			0.00				
Kolar	3.46	3.65	0.19	5.08%	4.14%	-0.94%	3.97	91.98%	0.01		-0.01	0.27%			
Mulbagal	0.66	3.36	2.70	14.83%	5.60%	-9.23%	3.00	112.03%	0.01		-0.01	1.44%			0.09
Mandya	0.72	3.26	2.55	6.98%	4.99%	-1.99%	2.38	136.89%			0.00			0.20	
Tumkur	3.37	3.21	-0.16	-1.43%	4.96%	6.38%	6.12	52.46%	0.02	0.02	0.00	0.60%	0.74%		
Chalkere	1.28	3.03	1.76	7.46%	3.95%	-3.51%	1.82	166.49%		0.01	0.01		0.30%		
Chitradurga	3.65	2.27	-1.37	4.21%	7.01%	2.80%	5.80	39.22%	0.02	0.02	-0.01	0.65%	0.79%		
Tumakuru	1.68	1.59	-0.09	2.03%	5.10%	3.08%	2.15	73.99%	0.02		-0.02	0.90%			
Hassan	3.26	1.22	-2.03	2.17%	6.02%	3.86%	2.48	49.21%		0.04	0.04		3.38%		
Channarayapatna	2.65	0.99	-1.65	6.86%	6.53%	-0.33%	2.55	38.91%	0.01		-0.01	0.27%		0.01	
Kadur	1.11	0.88	-0.24	6.46%	9.08%	2.62%	3.30	26.52%	0.03	0.02	-0.01	2.90%	2.79%		
Hiriyur	0.18	0.17	-0.01	6.69%	7.29%	0.59%	1.62	10.75%			0.00				
Shivamogga	3.25	0.04	-3.21	4.41%	21.50%	17.09%	2.57	1.60%	0.03		-0.03	0.97%	6.56%		

Tiptur	0.72	0.01	-0.70	2.99%	0.12%	-2.87%	1.23	1.20%			0.00				
Total	109.59	188.58	78.99	4.01%	4.22%	0.21%	180.44	104.52%	0.74	0.75	0.01	0.68%	0.40%	2.51	4.27

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	97.57	183.26	85.69	4.06%	4.18%	0.12%	164.06	111.70%	0.66	0.60	-0.06	0.69%	0.33%	1.33	4.27
Shopee	12.49	5.72	-6.78	4.56%	6.82%	2.25%	16.38	34.91%	0.08	0.15	0.07	0.64%	2.73%	1.18	
Other	(0.47)	(0.39)	0.08	28.57%	23.44%	-5.13%		0.00%			0.00				
Total	109.59	188.58	78.99	4.01%	4.22%	0.21%	180.44	104.52%	0.74	0.75	0.01	0.68%	0.40%	2.51	4.27

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj N	37.56	57.09	19.53	3.43%	4.49%	1.06%	56.74	100.61%	0.16	0.04	-0.11	0.41%	0.08%		1.47
KR Puram	5.25	7.46	2.21	3.29%	4.20%	0.90%	12.04	61.91%	0.03	0.02	-0.02	0.63%	0.22%		
Rajaji nagar	3.76	6.01	2.25	1.03%	2.27%	1.24%	5.02	119.63%	0.02		-0.02	0.44%			
Marathahalli	0.30	5.71	5.40	4.70%	2.91%	-1.79%	2.31	247.21%			0.00				1.38
Sunkadakatte	1.94	5.24	3.30	1.15%	4.93%	3.78%	1.88	279.07%		0.01	0.01		0.23%		
RT Nagar	4.60	5.02	0.43	3.95%	5.06%	1.11%	4.65	108.02%			0.00				
Bommanahalli	4.05	3.99	-0.06	5.01%	5.77%	0.76%	4.47	89.13%		0.02	0.02		0.38%		
Hoskote	5.33	3.98	-1.35	0.30%	4.37%	4.06%	6.06	65.69%	0.05		-0.05	0.95%			
Hebbagodi	1.83	3.72	1.89	2.34%	6.65%	4.31%	3.74	99.53%	0.01		-0.01	0.70%			
Kolar	3.46	3.65	0.19	5.08%	4.14%	-0.94%	3.97	91.98%	0.01		-0.01	0.27%			
Mulbagal	0.66	3.36	2.70	14.83%	5.60%	-9.23%	3.00	112.03%	0.01		-0.01	1.44%			0.09
HSR Layout	0.16	2.89	2.73	3.72%	5.01%	1.28%	1.39	207.59%			0.00				
Hegnahalli	2.54	2.83	0.29	7.03%	5.37%	-1.66%	2.92	96.93%	0.02		-0.02	0.96%			
Vijayanagar	1.04	2.27	1.23	4.90%	4.26%	-0.65%	1.99	114.31%			0.00				
Hongasandara	2.64	0.97	-1.67	3.37%	5.36%	1.99%	3.30	29.31%			0.00				
MBO	37.56	57.09	19.53	3.43%	4.49%	1.06%	56.74	100.61%	0.16	0.04	-0.11	0.41%	0.08%		1.47

Syed Kabeer	17.65	44.49	26.84	5.68%	3.23%	-2.45%	29.57	150.45%	0.06	0.08	0.02	0.36%	0.18%	0.54	0.31
Yelahanka	0.88	13.70	12.81	-4.84%	-2.40%	2.44%	5.28	259.29%		0.02	0.02		0.17%		
Devenahalli	7.13	7.17	0.04	4.09%	3.71%	-0.38%	6.48	110.70%	0.06		-0.06	0.88%			0.31
Doddaballapura	1.72	5.76	4.04	3.47%	5.59%	2.12%	3.44	167.43%		0.06	0.06		0.96%		
Sahakar Nagar	1.93	4.94	3.00	4.27%	5.00%	0.72%	3.80	129.73%			0.00				
Chikkaballapur	4.32	4.66	0.34	12.49%	12.74%	0.26%	2.55	182.51%			0.00			0.54	
HRBR Layout	0.33	3.37	3.04	-3.38%	1.74%	5.12%	3.44	97.88%			0.00				
Kothnur	0.80	3.12	2.32	10.31%	6.23%	-4.08%	2.82	110.49%			0.00				
Sanjaynagar	0.53	1.78	1.25	0.22%	4.74%	4.52%	1.75	101.75%			0.00				
MBO	17.65	44.49	26.84	5.68%	3.23%	-2.45%	29.57	150.45%	0.06	0.08	0.02	0.36%	0.18%	0.54	0.31

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Syed Mudabeer	10.15	32.12	21.97	2.88%	3.39%	0.51%	23.27	138.07%	0.18	0.15	-0.03	1.79%	0.47%	0.58	2.49
Raja Rajeshwary Nagar	0.56	5.72	5.16	3.70%	2.41%	-1.28%	2.79	204.56%			0.00				
Kengeri	2.72	5.40	2.68	3.57%	2.70%	-0.88%	5.02	107.63%	0.02	0.05	0.03	0.63%	0.87%	0.58	1.45
Mathikere	1.55	5.31	3.76	5.17%	5.61%	0.44%	3.92	135.28%	0.04		-0.04	2.58%			
Banashankari	1.08	4.33	3.25	2.60%	1.74%	-0.86%	2.57	168.74%		0.08	0.08		1.85%		0.33
Nagarbhavi	2.20	3.72	1.52	-3.07%	2.25%	5.32%	2.62	142.07%	0.03	(0.03)	-0.05	1.17%	-0.68%		
Hanumanth nagar	0.96	3.29	2.33	2.68%	5.25%	2.56%	2.20	149.69%		0.02	0.02		0.65%		
Frazer town	0.90	2.78	1.88	12.15%	5.03%	-7.11%	2.96	93.78%	0.10	0.03	-0.07	12.11%	1.08%		
Cox town	0.17	1.57	1.40	-1.05%	2.29%	3.34%	1.18	133.37%			0.00				0.71
MBO	10.15	32.12	21.97	2.88%	3.39%	0.51%	23.27	138.07%	0.18	0.15	-0.03	1.79%	0.47%	0.58	2.49
Aleem Pasha	5.90	21.04	15.14	5.58%	4.75%	-0.83%	13.87	151.71%		0.07	0.06	0.07%	0.31%	0.20	
Mysore - Chamaraja Mohalla	0.74	6.10	5.37	0.12%	3.92%	3.80%	3.59	170.10%		0.02	0.02		0.33%		
Mysore-Vijaynagar	1.30	4.04	2.74	1.59%	4.43%	2.84%	2.60	155.67%			0.00				
Ramanagara	1.08	3.88	2.80	8.75%	6.36%	-2.38%	2.70	143.43%			0.00				
Mysore - Rajkumarroad	2.07	3.76	1.69	7.90%	4.57%	-3.32%	2.60	144.54%		0.04	0.04	0.19%	1.21%		
Mandya	0.72	3.26	2.55	6.98%	4.99%	-1.99%	2.38	136.89%			0.00			0.20	
MBO	5.90	21.04	15.14	5.58%	4.75%	-0.83%	13.87	151.71%		0.07	0.06	0.07%	0.31%	0.20	
Chandrashekhar	10.94	19.90	8.96	2.93%	5.30%	2.37%	20.47	97.22%	0.17	0.17	0.00	1.58%	0.87%		
Nelamangala	4.23	7.92	3.68	5.73%	4.83%	-0.91%	5.26	150.56%	0.12	0.07	-0.04	2.84%	0.94%		
Peenya	0.41	4.17	3.76	2.88%	4.63%	1.74%	2.31	180.70%			0.00				
Tumkur	3.37	3.21	-0.16	-1.43%	4.96%	6.38%	6.12	52.46%	0.02	0.02	0.00	0.60%	0.74%		
Hessarghatta	0.53	3.00	2.48	11.13%	7.96%	-3.17%	3.41	88.22%	0.02	0.07	0.06	3.65%	2.51%		
Madhugiri	1.68	1.59	-0.09	2.03%	5.10%	3.08%	2.15	73.99%	0.02		-0.02	0.90%			
Tiptur	0.72	0.01	-0.70	2.99%	0.12%	-2.87%	1.23	1.20%			0.00				
MBO	10.94	19.90	8.96	2.93%	5.30%	2.37%	20.47	97.22%	0.17	0.17	0.00	1.58%	0.87%		
Mohammed Naveed	15.38	8.61	-6.76	4.74%	6.02%	1.28%	20.14	42.77%	0.09	0.09	0.00	0.61%	1.09%	0.01	
Challakere	1.28	3.03	1.76	7.46%	3.95%	-3.51%	1.82	166.49%		0.01	0.01		0.30%		
Chitradurga	3.65	2.27	-1.37	4.21%	7.01%	2.80%	5.80	39.22%	0.02	0.02	-0.01	0.65%	0.79%		
Hassan	3.26	1.22	-2.03	2.17%	6.02%	3.86%	2.48	49.21%		0.04	0.04		3.38%		
Channarayapatna	2.65	0.99	-1.65	6.86%	6.53%	-0.33%	2.55	38.91%	0.01		-0.01	0.27%		0.01	
Kadur	1.11	0.88	-0.24	6.46%	9.08%	2.62%	3.30	26.52%	0.03	0.02	-0.01	2.90%	2.79%		
Hiriyur	0.18	0.17	-0.01	6.69%	7.29%	0.59%	1.62	10.75%			0.00				
Shivamoga	3.25	0.04	-3.21	4.41%	21.50%	17.09%	2.57	1.60%	0.03		-0.03	0.97%	6.56%		
MBO	15.38	8.61	-6.76	4.74%	6.02%	1.28%	20.14	42.77%	0.09	0.09	0.00	0.61%	1.09%	0.01	

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Vijay Kumar A	12.49	5.72	-6.78	4.56%	6.82%	2.25%	16.38	34.91%	0.08	0.15	0.07	0.64%	2.73%	1.18	
Mysore - Kuvempunagar LG	2.51	1.97	-0.54	5.45%	8.68%	3.23%	1.48	133.44%		0.06	0.06		2.87%		
Nagarbhavi Best LG shoppe	2.41	1.41	-1.00	6.26%	2.99%	-3.27%	2.74	51.48%	0.07		-0.07	2.99%			
Mathikere Best LG Shoppe	1.37	0.92	-0.45	4.71%	3.52%	-1.18%	1.61	56.83%		0.02	0.02		1.78%		
HRBR Best LG Shoppe	1.90	0.85	-1.06	0.60%	11.49%	10.88%	2.87	29.56%		0.02	0.02		2.42%		
Sahakarnagar Best LG Shoppe	1.21	0.37	-0.84	2.43%	4.74%	2.31%	2.70	13.62%		0.06	0.06		19.89%	1.18	
Peenya Best LG Shoppe	0.37	0.20	-0.17	0.07%	14.54%	14.47%	1.55	13.16%			0.00				
Banashankari Best LG Shoppe	1.57		-1.57	5.61%		-5.61%	1.53	0.00%			0.00				
Rammurthy Nagar Best LG Shoppe	1.16		-1.16	7.73%		-7.73%	1.90	0.00%	0.01		-0.01	0.78%			
Shopee	12.49	5.72	-6.78	4.56%	6.82%	2.25%	16.38	34.91%	0.08	0.15	0.07	0.64%	2.73%	1.18	
Others	(0.47)	(0.39)	0.08	28.57%	23.44%	-5.13%		0.00%			0.00				
Branch Shortage	(0.47)	(0.39)	0.08	28.57%	23.44%	-5.13%		0.00%			0.00				
Other	(0.47)	(0.39)	0.08	28.57%	23.44%	-5.13%		0.00%			0.00				
Total	109.59	188.58	78.99	4.22%	4.22%	0.21%	180.44	104.52%	0.74	0.75	0.01	0.68%	0.40%	2.51	4.27

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	11	46	35	3.93	12.00	8.07	3.95%	-4.96%	-8.91%	1	0	-1	0.25		-0.25	-28.24%		28.24%
FPD	40	44	4	16.32	16.92	0.60	2.80%	3.98%	1.18%	1	1	0	0.16	0.22	0.06	-187.97%	-27.68%	160.29%
Mobile	116	221	105	48.13	126.65	78.51	2.22%	4.35%	2.13%	3	0	-3	0.33		-0.33	-29.81%		29.81%
Refrigerator	43	59	16	12.02	16.12	4.10	4.70%	5.62%	0.93%	1	0	-1	0.51		-0.51	-33.06%		33.06%
Washing Machine	65	45	-20	15.84	11.36	-4.47	7.15%	6.99%	-0.16%	0	0	0	0.06		-0.06	7.46%		-7.46%
Z.Others	207	144	-63	13.36	5.54	-7.81	7.62%	12.07%	4.45%	10	9	-1	0.20	0.17	-0.03	-55.62%	-17.01%	38.61%
Total	482	559	77	109.59	188.58	78.99	4.01%	4.22%	0.21%	16	10	-6	1.51	0.39	-1.12	-49.47%	-23.05%	26.42%